

Monterey County Market Minute Update

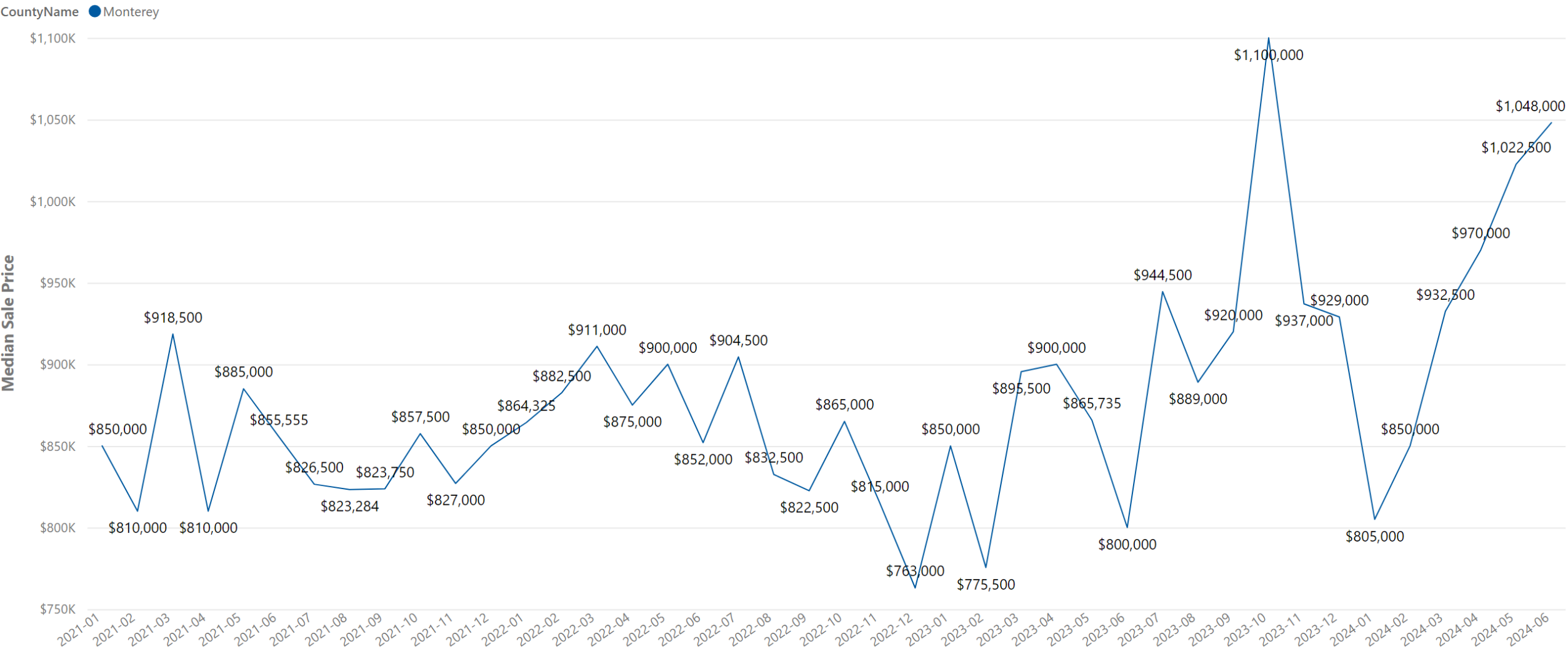


Statistics

July 2024

POWER ON
POWER OFF
EMAIL
INTERNET
WORLD
NO
SEARCH

Monterey County - Median Sale Price



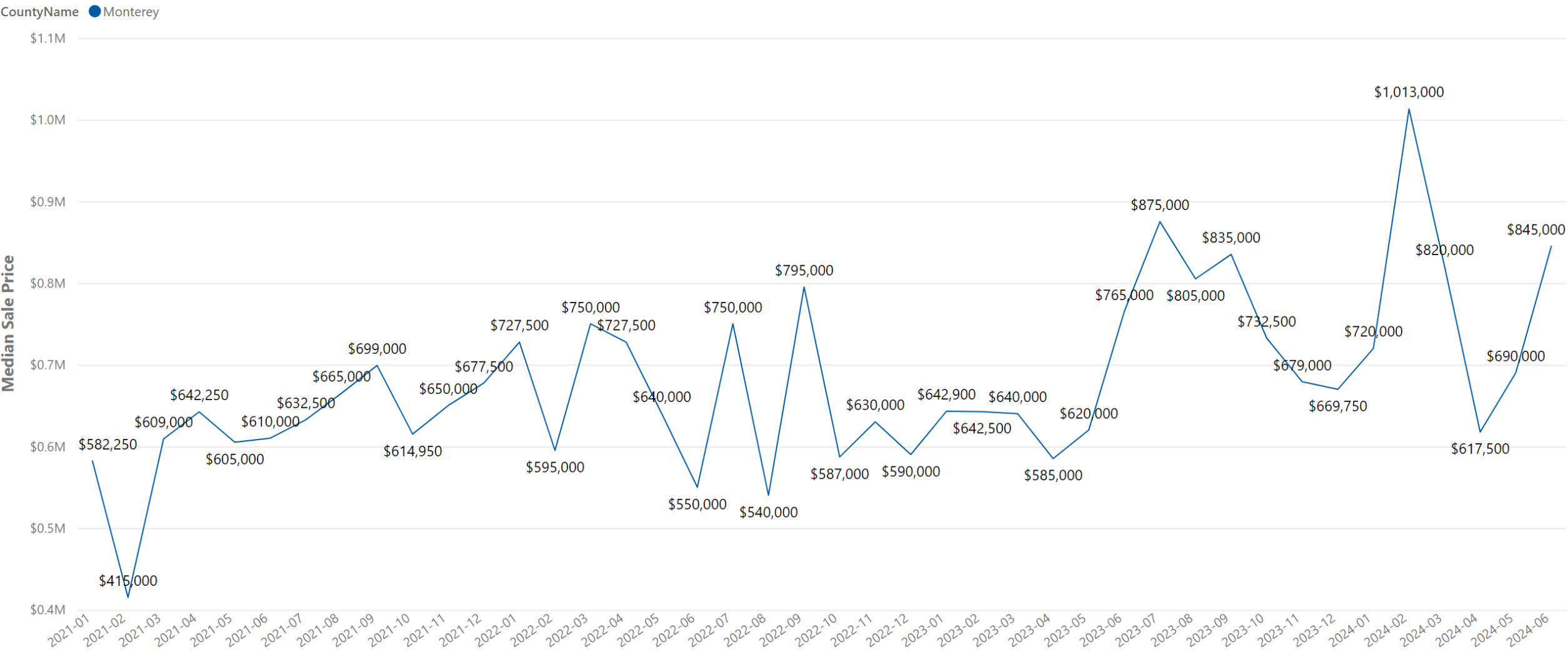
Monterey County - Increased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Med Price Change
Chualar	\$1,625,000	\$0	N/A
Sand City	\$1,925,000	\$0	N/A
Pebble Beach	\$5,962,500	\$2,800,000	113%
Del Rey Oaks	\$1,048,000	\$720,000	46%
Greenfield	\$632,000	\$465,000	36%
Pacific Grove	\$1,675,000	\$1,290,000	30%
Carmel	\$3,450,000	\$2,800,000	23%
Marina	\$1,000,000	\$815,000	23%
Seaside	\$820,000	\$692,500	18%
Aromas	\$1,100,000	\$930,000	18%
Corral De Tierra	\$1,650,000	\$1,412,500	17%
Salinas	\$805,000	\$733,450	10%

Monterey County - Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Big Sur	\$0	\$1,550,000	-100%
East Garrison	\$0	\$1,145,000	-100%
Moss Landing	\$0	\$1,000,000	-100%
Spreckels	\$0	\$665,000	-100%
Watsonville	\$0	\$985,000	-100%
Carmel Valley	\$1,330,000	\$3,580,000	-63%
Royal Oaks	\$720,000	\$1,575,000	-54%
Soledad	\$512,500	\$590,128	-13%
King City	\$491,953	\$525,000	-6%
Monterey	\$1,285,000	\$1,362,500	-6%
Gonzales	\$604,000	\$620,000	-3%

Monterey County - Median Sale Price

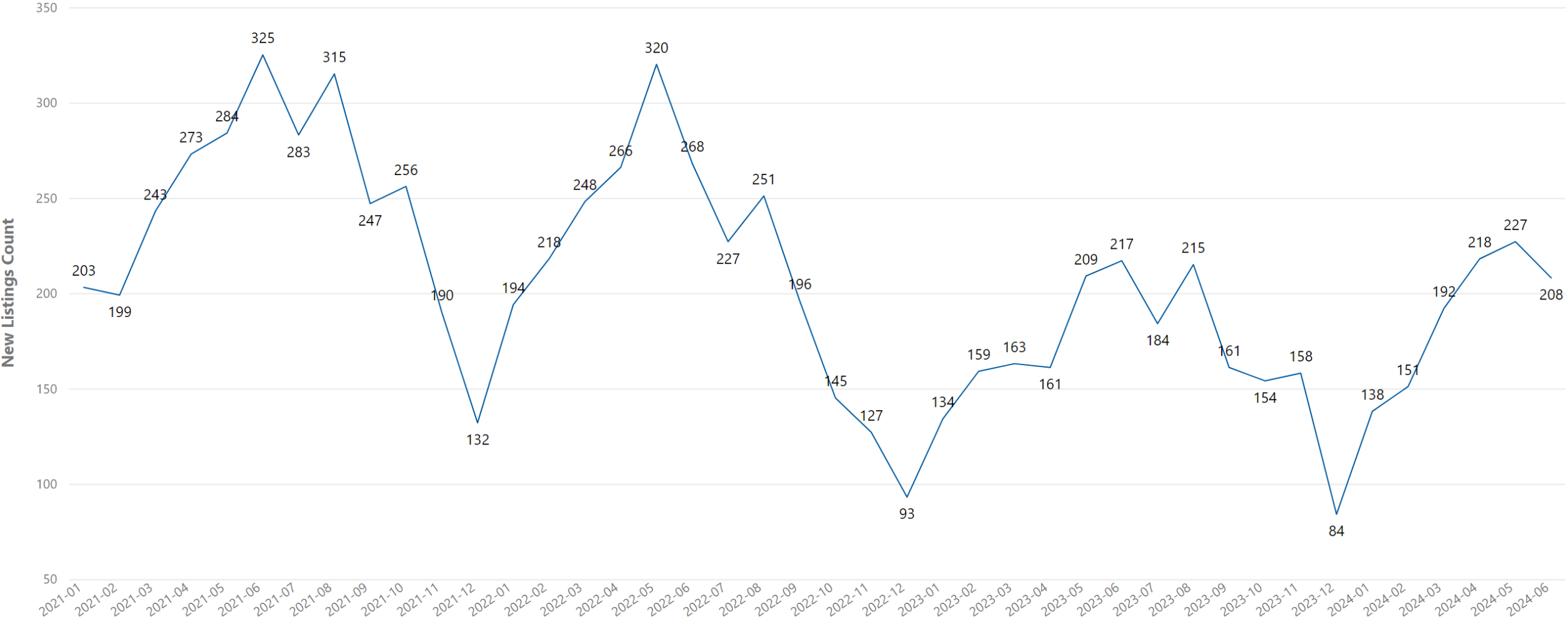


Monterey County - Increased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Med Price Change
Marina	\$700,000	\$0	N/A
Pacific Grove	\$1,675,000	\$0	N/A
Soledad	\$305,990	\$0	N/A
Monterey	\$853,750	\$749,000	14%
Salinas	\$409,500	\$399,000	3%
Carmel	\$1,100,000	\$1,080,000	2%
Pebble Beach	\$820,000	\$815,000	1%

Monterey County - New Listings

CountyName ● Monterey



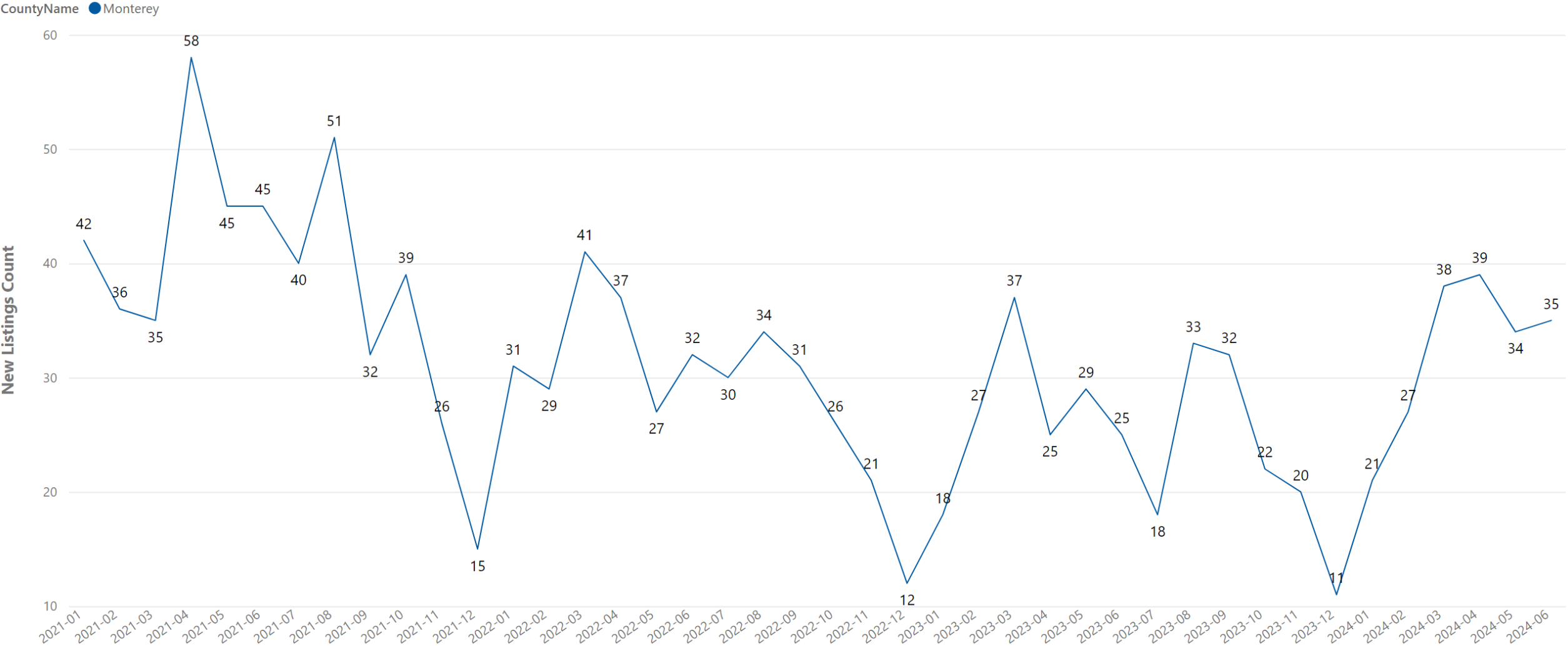
Monterey County - Increased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Prunedale	1	0	N/A
Sand City	1	0	N/A
Watsonville	1	0	N/A
Aromas	3	0	N/A
Big Sur	6	2	200%
Spreckels	2	1	100%
Monterey	21	18	17%
Castroville	1	1	0%
Del Rey Oaks	1	1	0%
Gonzales	2	2	0%
Greenfield	3	3	0%

Monterey County - Decreased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
King City	5	11	-55%
East Garrison	1	2	-50%
Royal Oaks	4	6	-33%
Soledad	5	7	-29%
Pebble Beach	10	14	-29%
Marina	12	14	-14%
Pacific Grove	11	12	-8%
Seaside	12	13	-8%
Carmel Valley	14	15	-7%
Carmel	25	26	-4%
Salinas	67	68	-1%

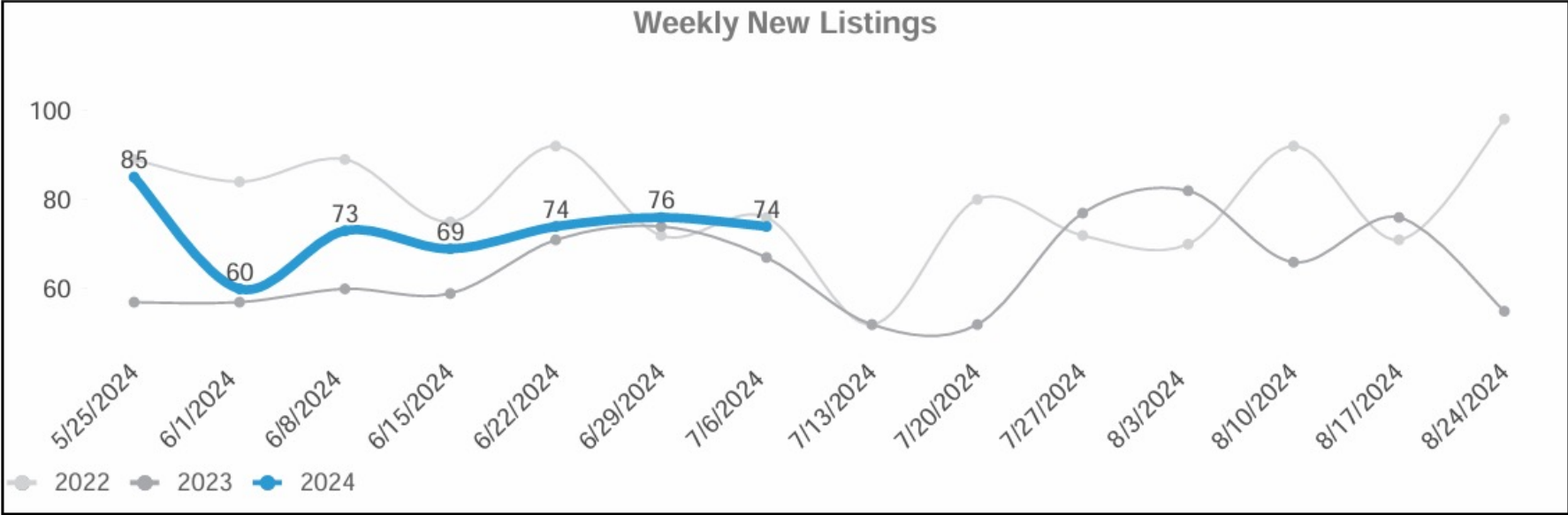
Monterey County - New Listings



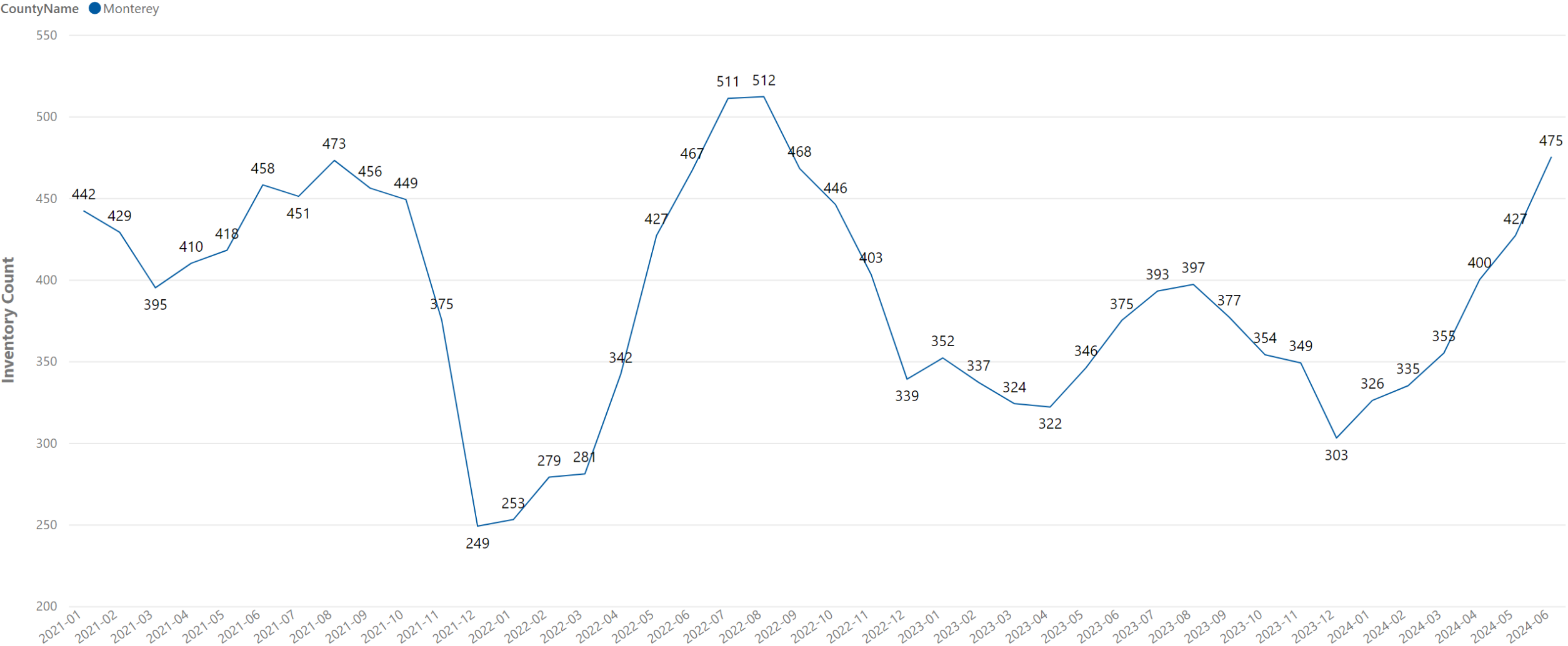
Monterey County - Increased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Pacific Grove	2	0	N/A
Salinas	11	3	267%
Pebble Beach	2	1	100%
Monterey	7	6	17%
Carmel	12	11	9%
King City	1	1	0%

Monterey County – New Listings Week Ending 07/06/2024

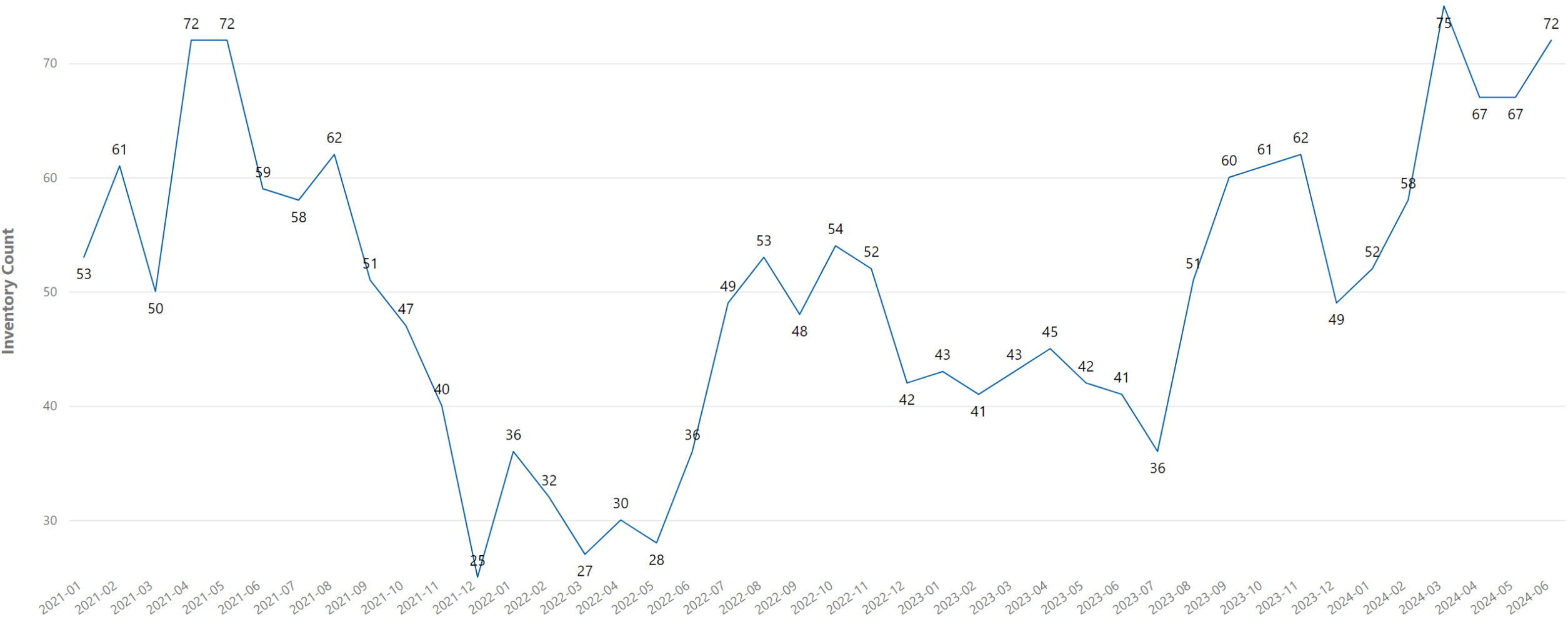


Monterey County - Inventory

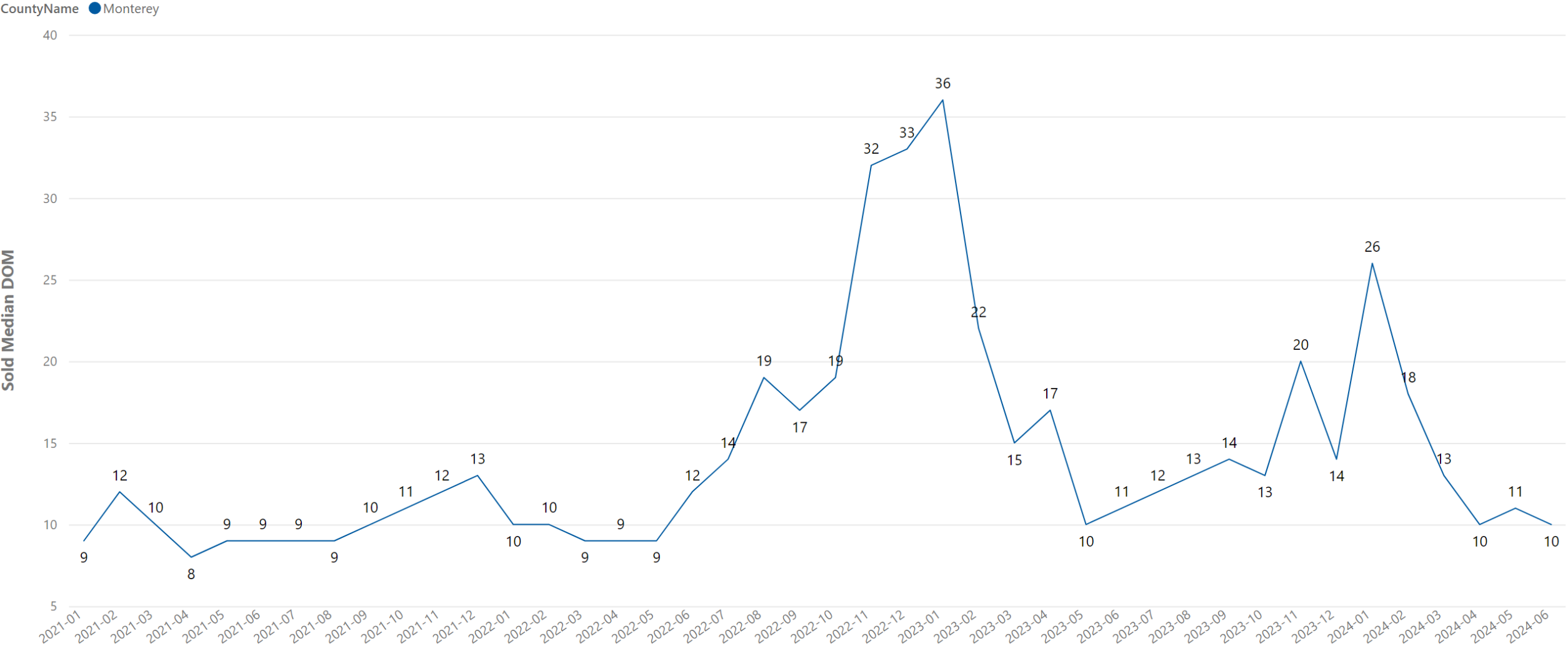


Monterey County - Inventory

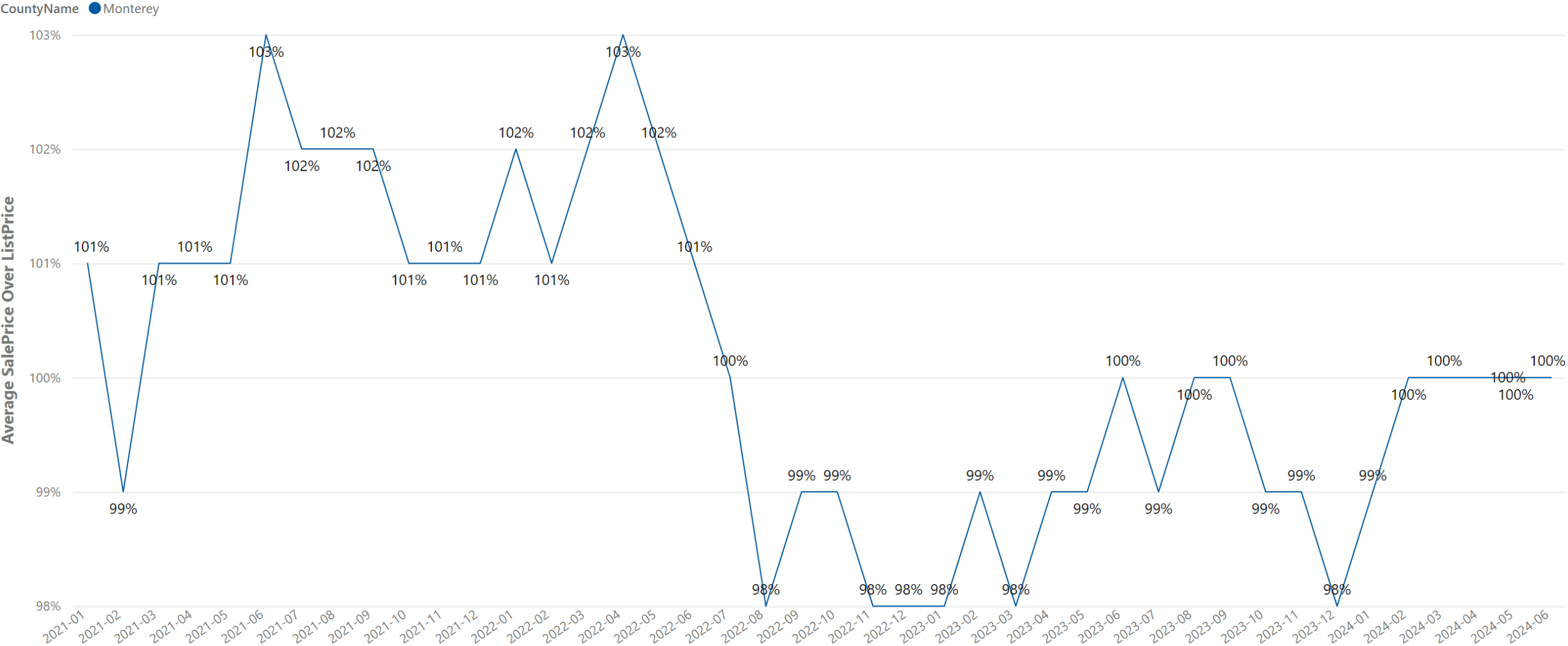
CountyName ● Monterey



Monterey County - Median Days On Market



Monterey County - Average Sale Price Over List Price



Monterey County - Increased Sale To List Price

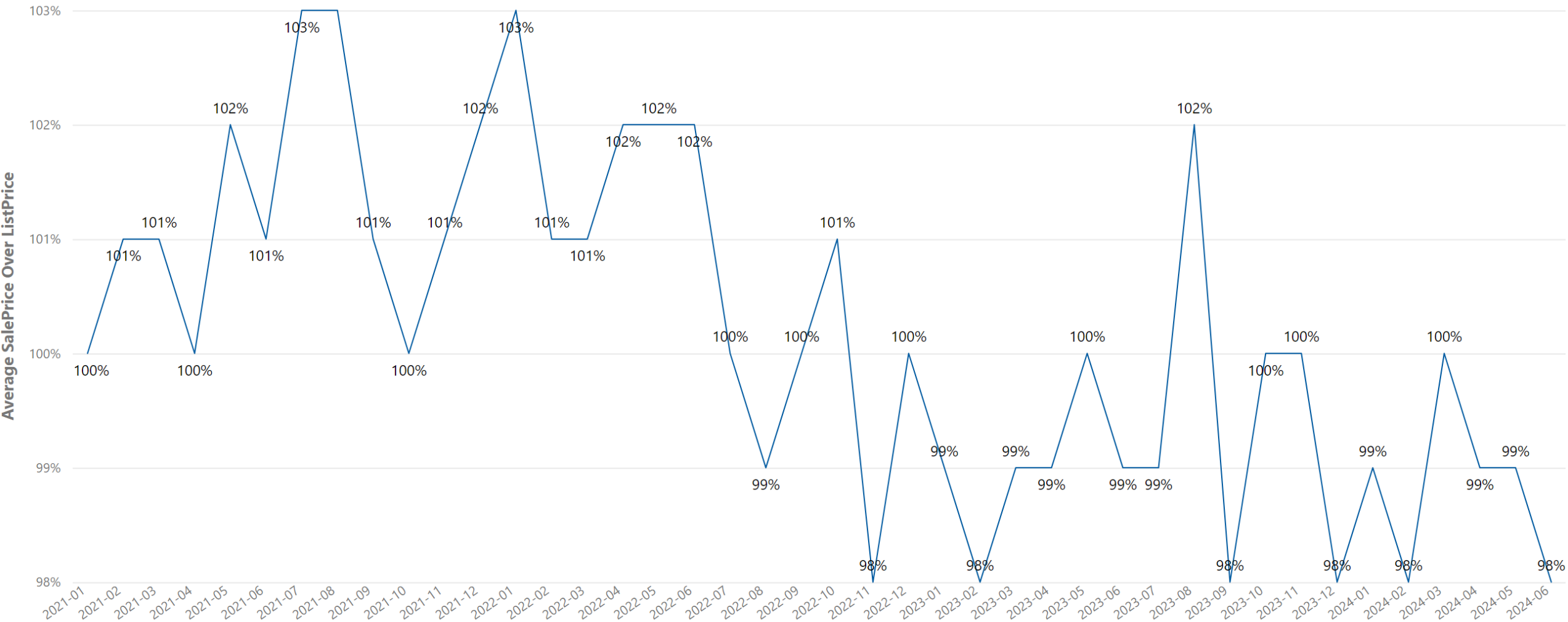
City	Sale Over List Price	Sale Over List Price Last year	% Sale Over List Price Change
Chualar	102%	0%	N/A
Sand City	96%	0%	N/A
Corral De Tierra	118%	96%	23%
Del Rey Oaks	104%	100%	4%
Marina	101%	99%	2%
Salinas	102%	100%	2%
Greenfield	100%	99%	1%
Gonzales	101%	100%	1%
Carmel	97%	97%	0%

Monterey County - Decreased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Aromas	88%	101%	-13%
Carmel Valley	97%	106%	-8%
Soledad	97%	102%	-5%
Pebble Beach	99%	104%	-5%
Pacific Grove	100%	104%	-4%
Monterey	99%	102%	-3%
Seaside	99%	101%	-2%
King City	100%	102%	-2%
Royal Oaks	94%	95%	-1%

Monterey County - Average Sale Price Over List Price

CountyName ● Monterey



Monterey County - Increased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last year	% Sale Over List Price Change
Marina	100%	0%	N/A
Pacific Grove	100%	0%	N/A
Soledad	100%	0%	N/A
Carmel	96%	96%	0%

Monterey County - Decreased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Pebble Beach	97%	102%	-5%
Salinas	97%	101%	-4%
Monterey	99%	101%	-2%

Thank You

