

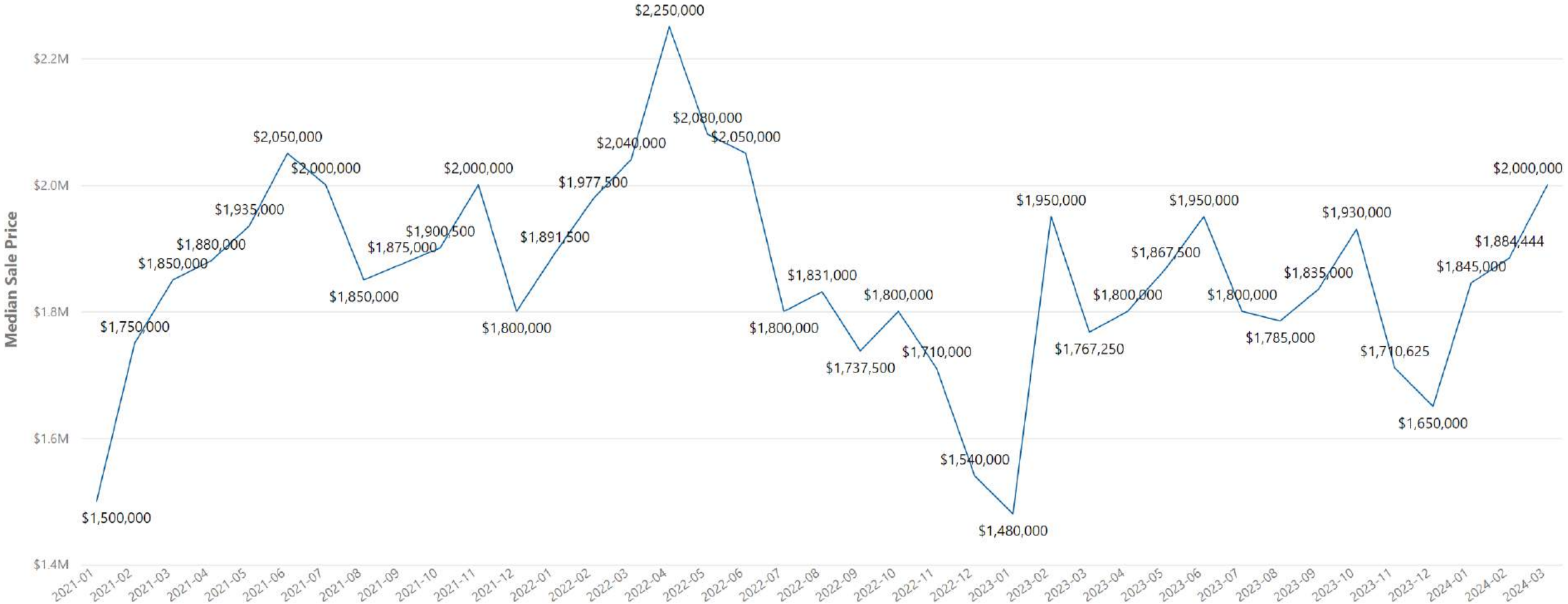
San Mateo County Market Minute Update



Statistics

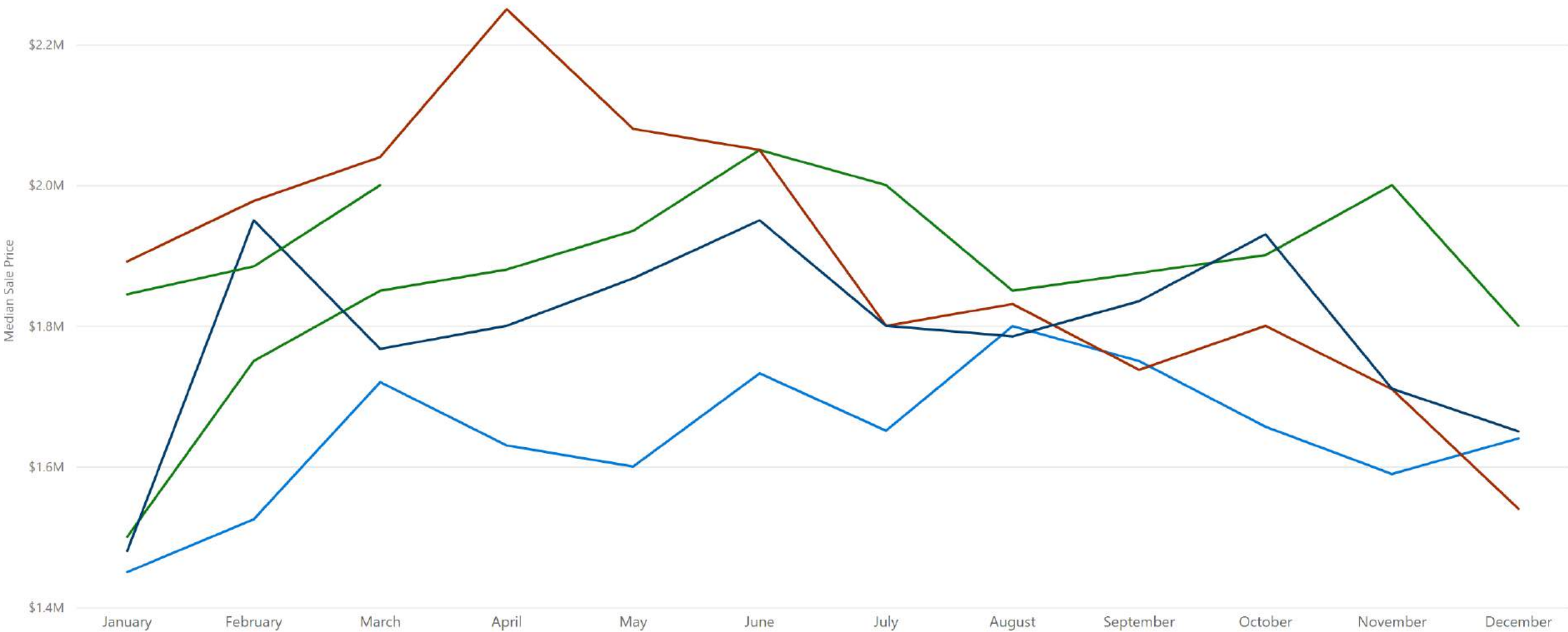
San Mateo County - Median Sale Price

CountyName ● San Mateo



San Mateo County - Median Sale Price Since 2020

Year ● 2020 ● 2021 ● 2022 ● 2023 ● 2024



Data as of 4/8/2024

Aculist@2024

Residential Single Family: 2020-2024

San Mateo County - Increased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Atherton	\$13,702,500	\$6,250,000	119%
Brisbane	\$2,000,000	\$912,500	119%
Woodside	\$5,747,500	\$3,515,000	64%
East Palo Alto	\$1,232,500	\$961,000	28%
Half Moon Bay	\$1,887,500	\$1,602,500	18%
Moss Beach	\$1,700,000	\$1,450,000	17%
Millbrae	\$2,406,645	\$2,057,500	17%
Redwood City	\$2,180,000	\$1,879,000	16%
San Mateo	\$1,925,000	\$1,698,000	13%
Portola Valley	\$4,000,000	\$3,729,445	7%
Belmont	\$2,500,000	\$2,345,000	7%
San Carlos	\$2,391,500	\$2,250,000	6%
San Bruno	\$1,450,000	\$1,375,000	5%
Daly City	\$1,226,250	\$1,172,000	5%
Montara	\$1,461,500	\$1,425,000	3%
So. San Francisco	\$1,300,000	\$1,280,000	2%

Data as of 4/8/2024

Aculist@2024

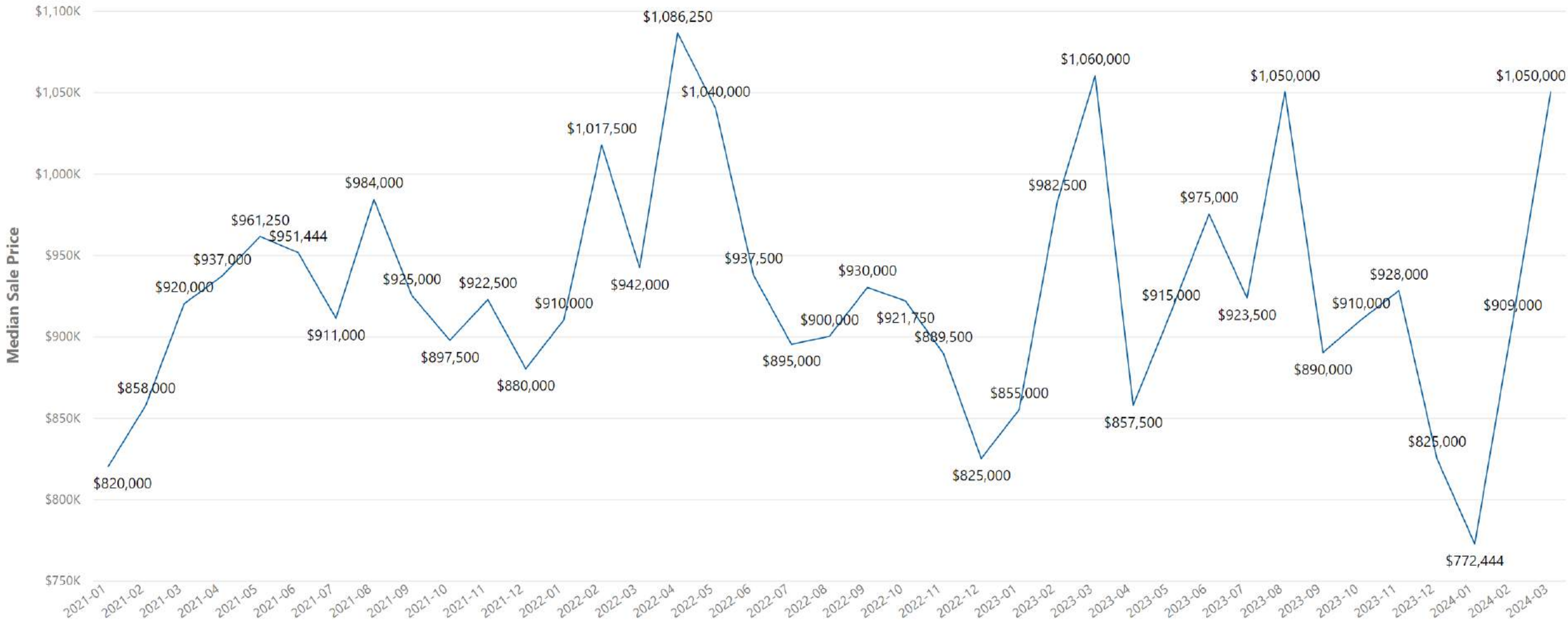
Residential Single Family: March 2023/2024

San Mateo County - Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Menlo Park	\$2,600,000	\$3,780,000	-31%
Hillsborough	\$4,485,000	\$6,300,000	-29%
El Granada	\$1,490,000	\$1,990,000	-25%
Foster City	\$2,157,188	\$2,720,000	-21%
Burlingame	\$2,401,000	\$2,790,000	-14%
Pacifica	\$1,230,000	\$1,380,000	-11%
Redwood Shores	\$2,280,000	\$2,435,000	-6%

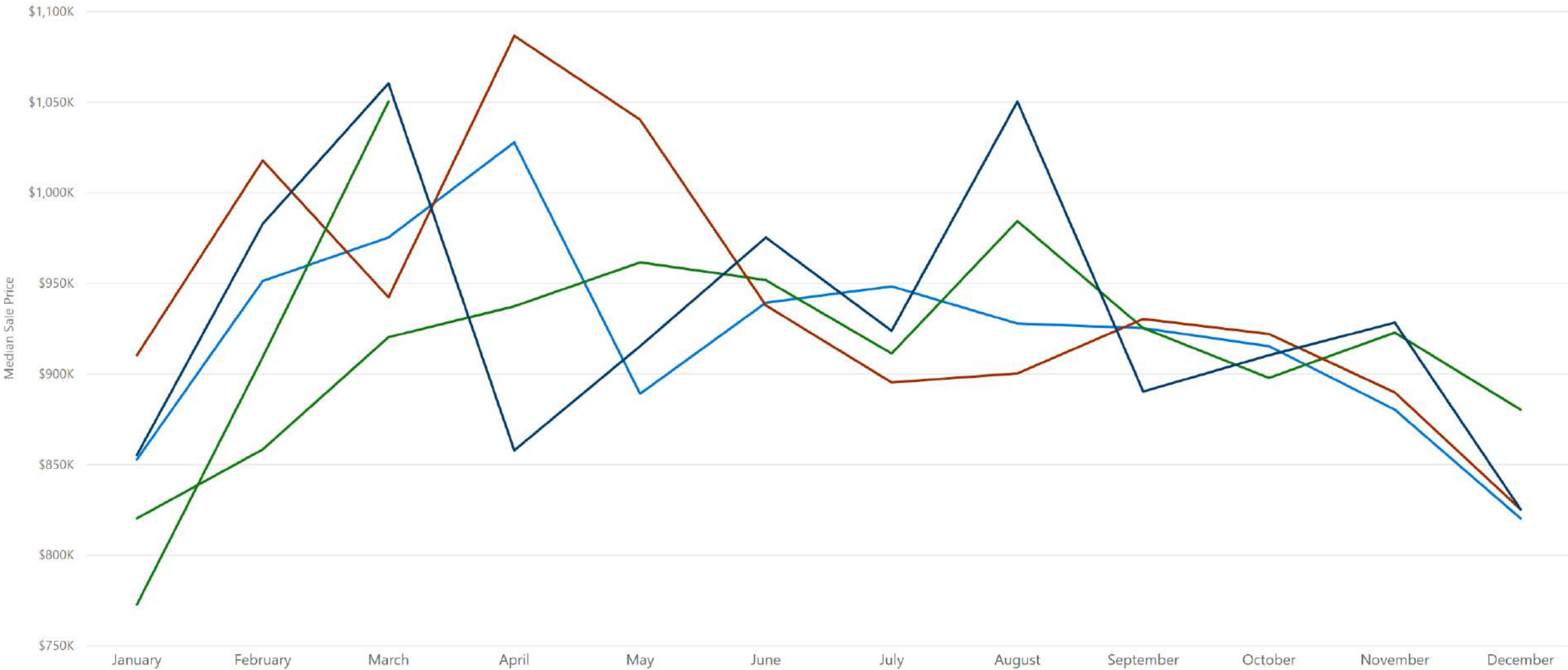
San Mateo County - Median Sale Price

CountyName ● San Mateo



San Mateo County - Median Sale Price Since 2020

Year ● 2020 ● 2021 ● 2022 ● 2023 ● 2024



Data as of 4/8/2024

Aculist@2024

Residential Common Interest: 2020-2024

San Mateo County - Increased Median Price

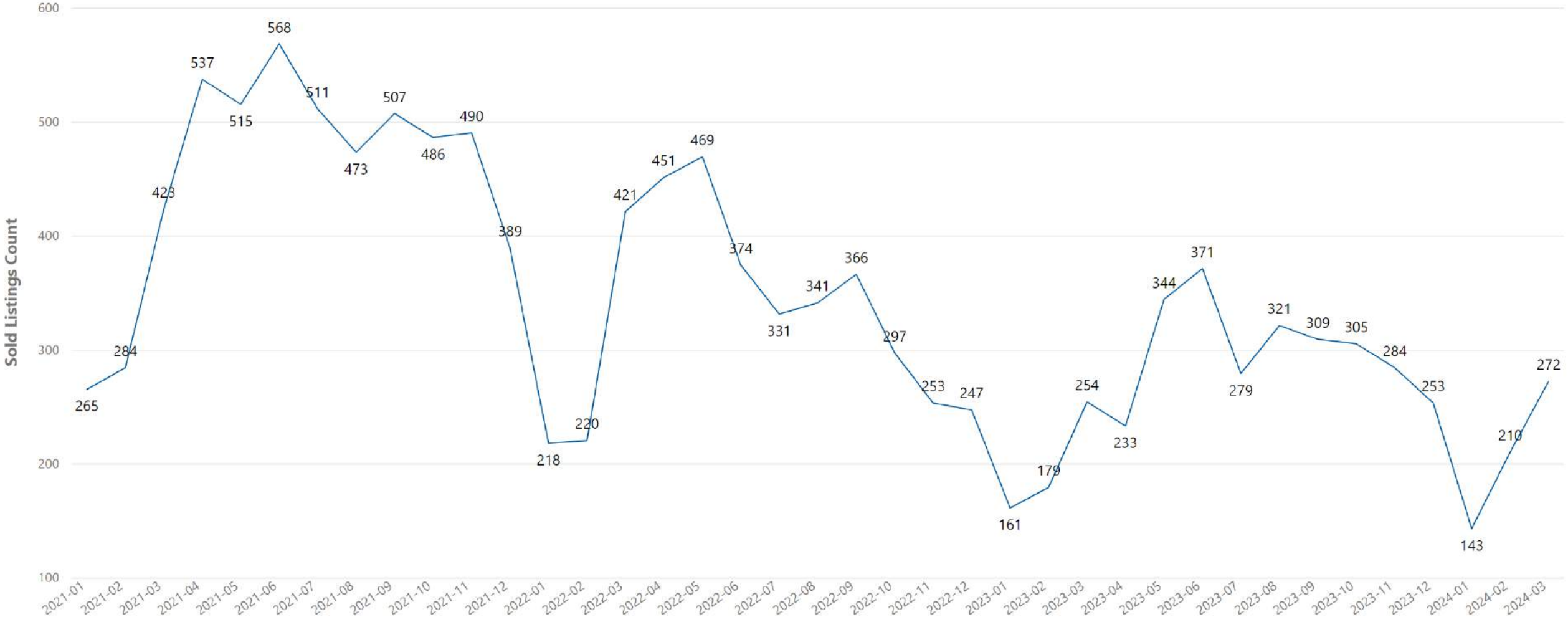
City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Brisbane	\$1,050,000	\$0	N/A
Belmont	\$1,317,500	\$790,000	67%
Daly City	\$797,500	\$581,500	37%
Menlo Park	\$1,700,000	\$1,400,000	21%
Redwood Shores	\$1,503,000	\$1,310,000	15%
Pacifica	\$780,000	\$737,500	6%
Half Moon Bay	\$842,500	\$819,000	3%
San Bruno	\$525,000	\$519,000	1%
East Palo Alto	\$460,000	\$455,000	1%
So. San Francisco	\$830,000	\$829,000	0%

San Mateo County - Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Burlingame	\$655,000	\$1,450,000	-55%
Redwood City	\$985,000	\$1,411,500	-30%
San Carlos	\$1,150,000	\$1,550,000	-26%
Foster City	\$1,293,000	\$1,435,000	-10%
Millbrae	\$1,085,000	\$1,200,000	-10%
San Mateo	\$1,018,500	\$1,118,000	-9%

San Mateo County - Closed Sales

CountyName ● San Mateo



Data as of 4/8/2024

Aculist@2024

Residential Single Family: 2021-2024

San Mateo County - Increased Closed Sales

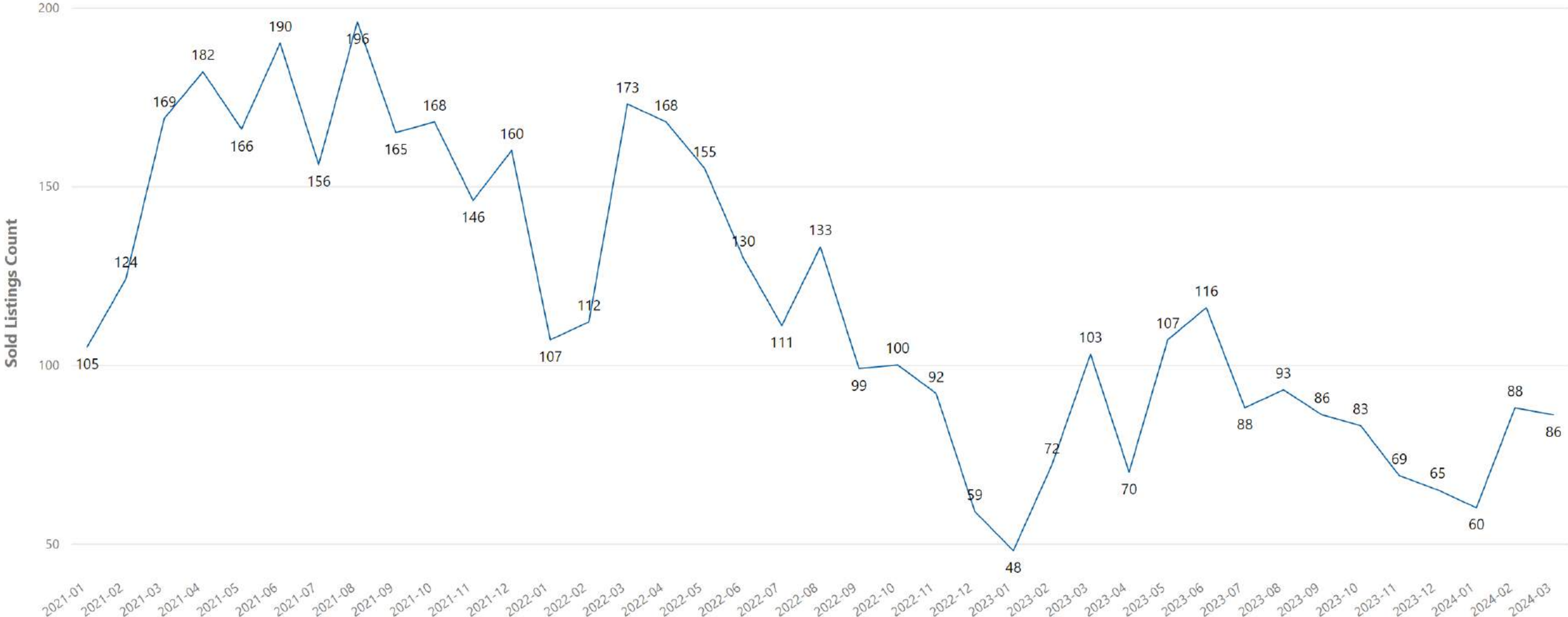
City	Sold This Year	Sold Last Year	% Sold Change
Portola Valley	11	4	175%
Montara	4	2	100%
El Granada	5	3	67%
Woodside	8	5	60%
Belmont	15	10	50%
San Carlos	22	16	38%
So. San Francisco	20	15	33%
Menlo Park	25	19	32%
Burlingame	15	12	25%
Redwood City	31	29	7%
San Mateo	38	37	3%
East Palo Alto	5	5	0%
Half Moon Bay	6	6	0%
Pacifica	12	12	0%

San Mateo County - Decreased Closed Sales

City	Sold This Year	Sold Last Year	% Sold Change
Moss Beach	1	5	-80%
Atherton	2	4	-50%
Brisbane	1	2	-50%
Hillsborough	7	11	-36%
Millbrae	4	6	-33%
Redwood Shores	3	4	-25%
Daly City	24	31	-23%
Foster City	4	5	-20%
San Bruno	9	11	-18%

San Mateo County - Closed Sales

CountyName ● San Mateo



Data as of 4/8/2024

Aculist@2024

Residential Common Interest: 2021-2024

San Mateo County - Increased Closed Sales

City	Sold This Year	Sold Last Year	% Sold Change
Brisbane	1	0	N/A
Redwood Shores	3	1	200%
Menlo Park	11	5	120%
Belmont	2	1	100%
Half Moon Bay	2	1	100%
Pacifica	3	2	50%
So. San Francisco	5	4	25%
San Carlos	8	7	14%
East Palo Alto	1	1	0%
Foster City	8	8	0%

San Mateo County - Decreased Closed Sales

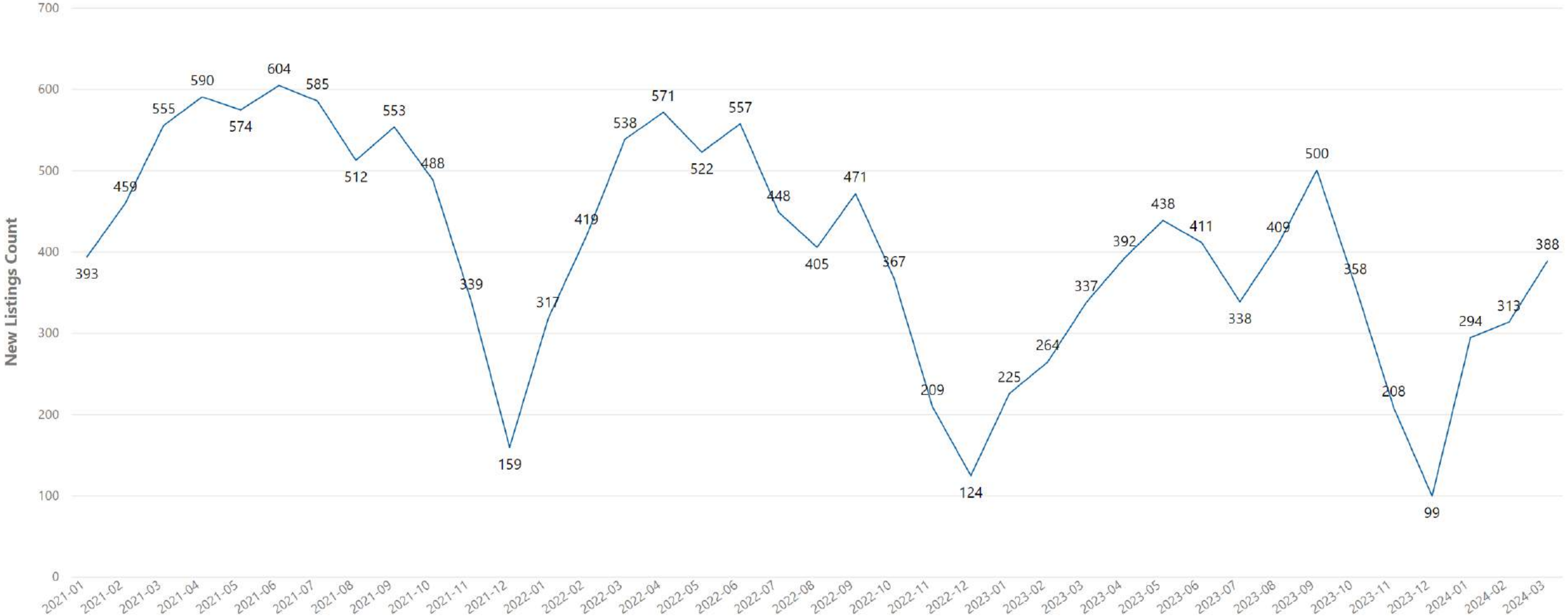
City	Sold This Year	Sold Last Year	% Sold Change
San Mateo	20	39	-49%
Burlingame	3	5	-40%
Daly City	6	10	-40%
Redwood City	6	10	-40%
Millbrae	2	3	-33%
San Bruno	5	6	-17%

San Mateo County – Closed Sales Week Ending 04/06/2024



San Mateo County - New Listings

CountyName ● San Mateo



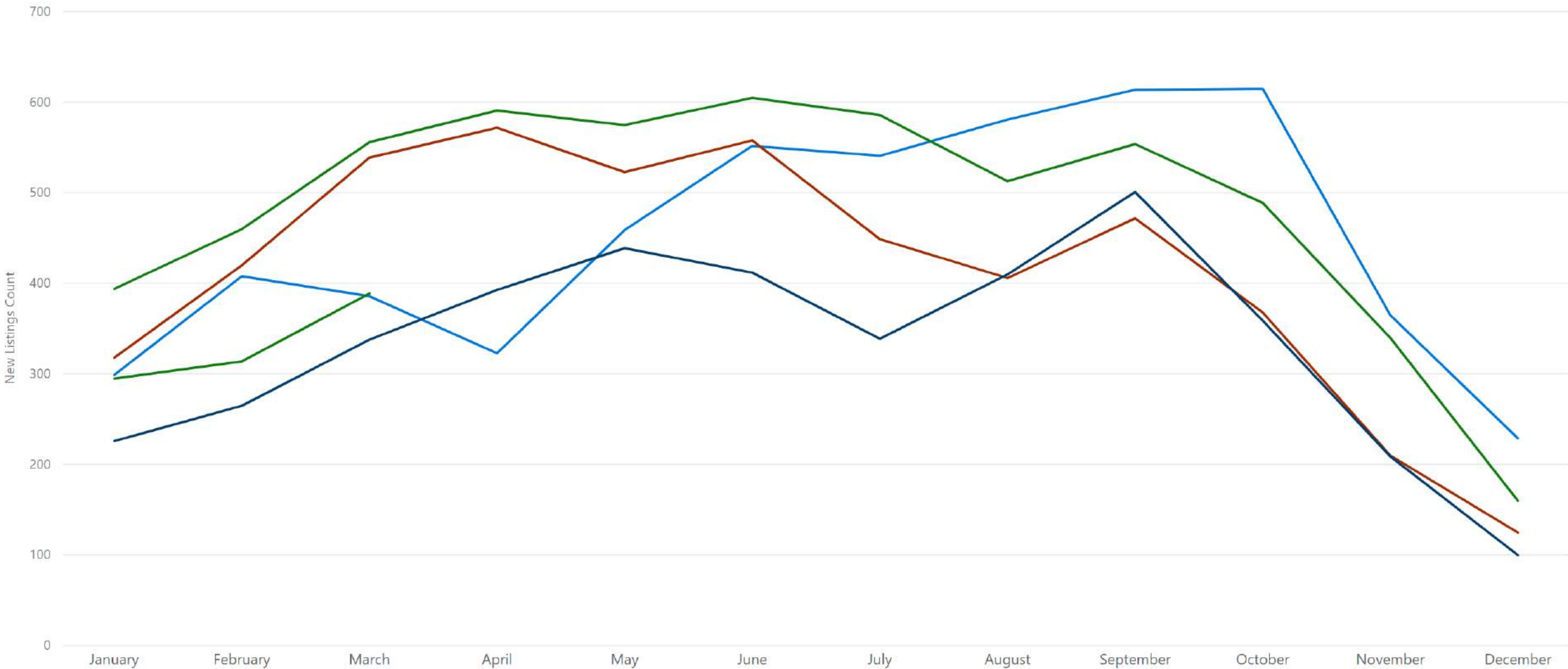
Data as of 4/8/2024

Aculist@2024

Residential Single Family: 2021-2024

San Mateo County - New Listings Since 2020

Year ● 2020 ● 2021 ● 2022 ● 2023 ● 2024



Data as of 4/8/2024

Aculist@2024

Residential Single Family: 2020-2024

San Mateo County - Increased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Pescadero	1	0	N/A
San Gregorio	1	0	N/A
El Granada	10	1	900%
Woodside	11	3	267%
Portola Valley	13	5	160%
Atherton	17	8	113%
East Palo Alto	13	8	63%
Redwood City	53	38	39%
So. San Francisco	23	17	35%
Foster City	8	6	33%
Belmont	20	15	33%
San Mateo	47	38	24%
Menlo Park	35	30	17%
Burlingame	18	17	6%
Pacifica	20	19	5%

San Mateo County - Increased New Listings

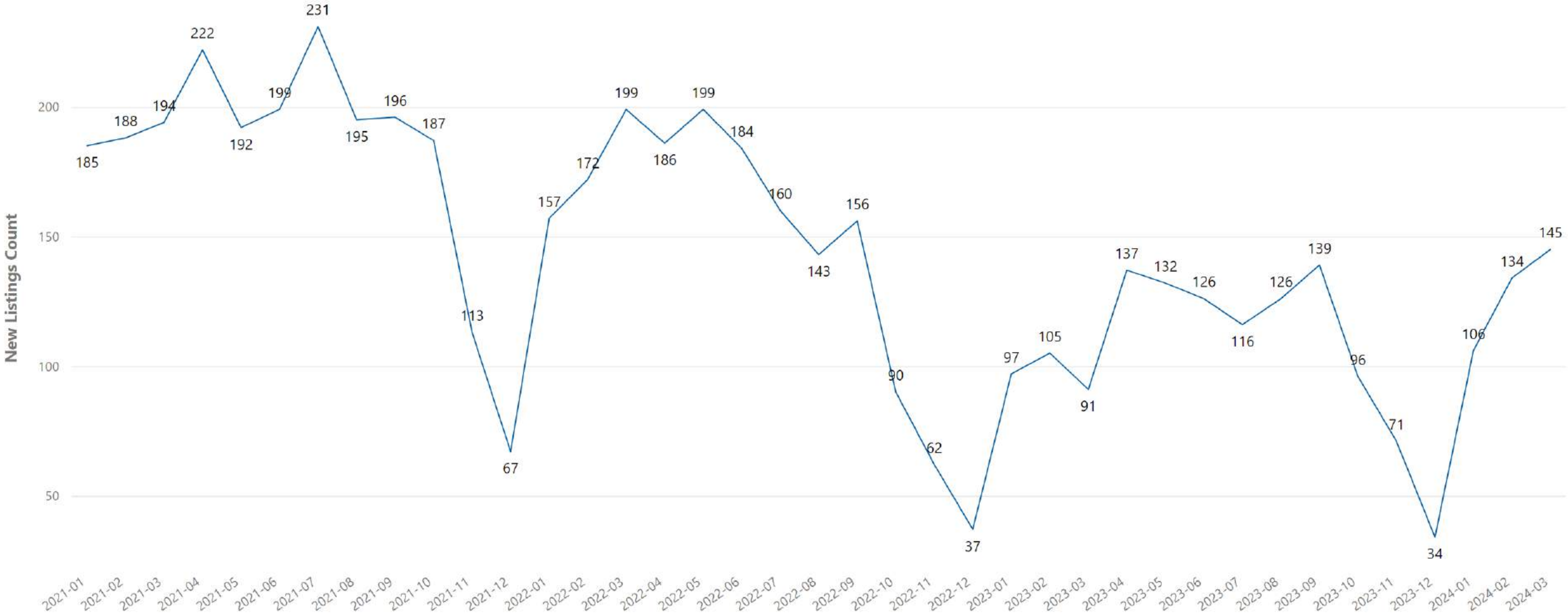
City	New Listings This Year	New Listings Last Year	% New Listings Change
La Honda	2	2	0%
Redwood Shores	3	3	0%
Brisbane	4	4	0%
Half Moon Bay	7	7	0%

San Mateo County - Decreased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Montara	1	2	-50%
San Carlos	20	35	-43%
Hillsborough	11	18	-39%
Daly City	24	29	-17%
San Bruno	12	14	-14%
Millbrae	14	15	-7%

San Mateo County - New Listings

CountyName ● San Mateo



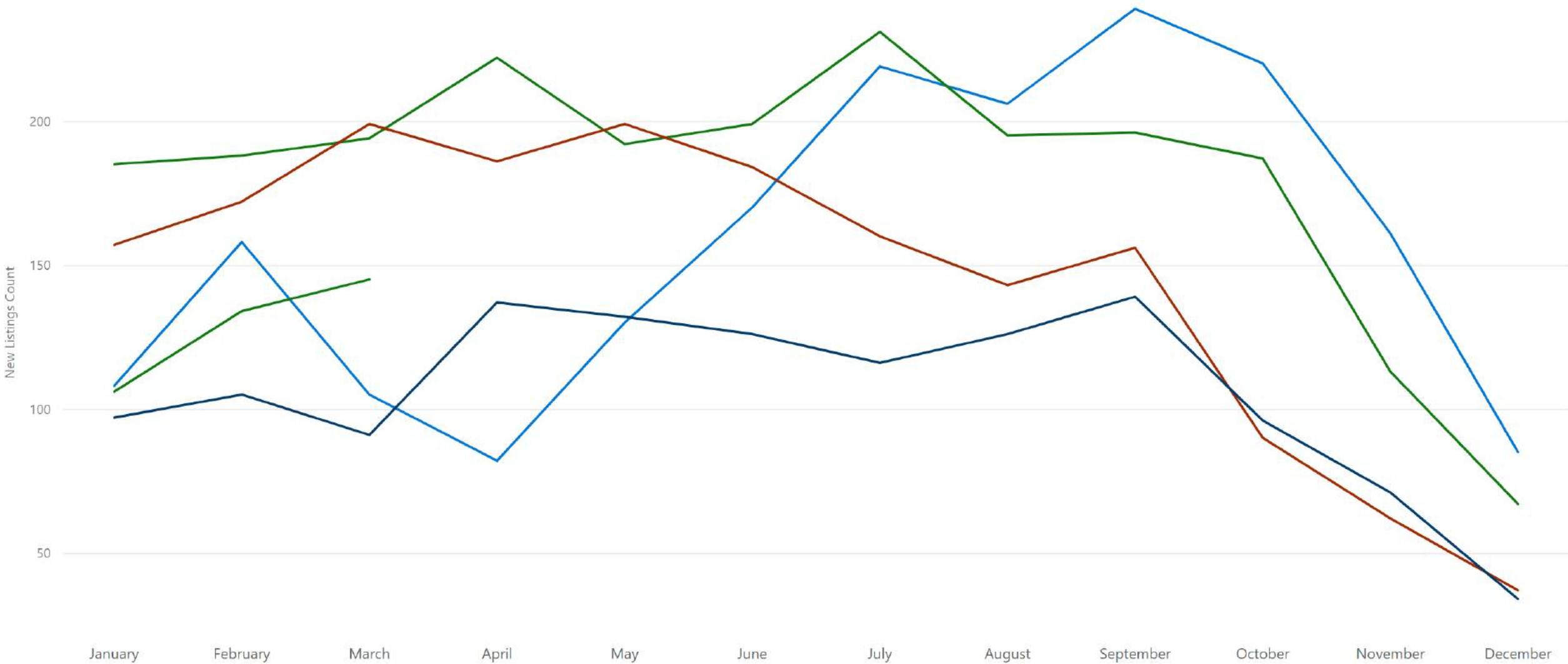
Data as of 4/8/2024

Aculist@2024

Residential Common Interest: 2021-2024

San Mateo County - New Listings Since 2020

Year ● 2020 ● 2021 ● 2022 ● 2023 ● 2024



Data as of 4/8/2024

Aculist@2024

Residential Common Interest: 2020-2024

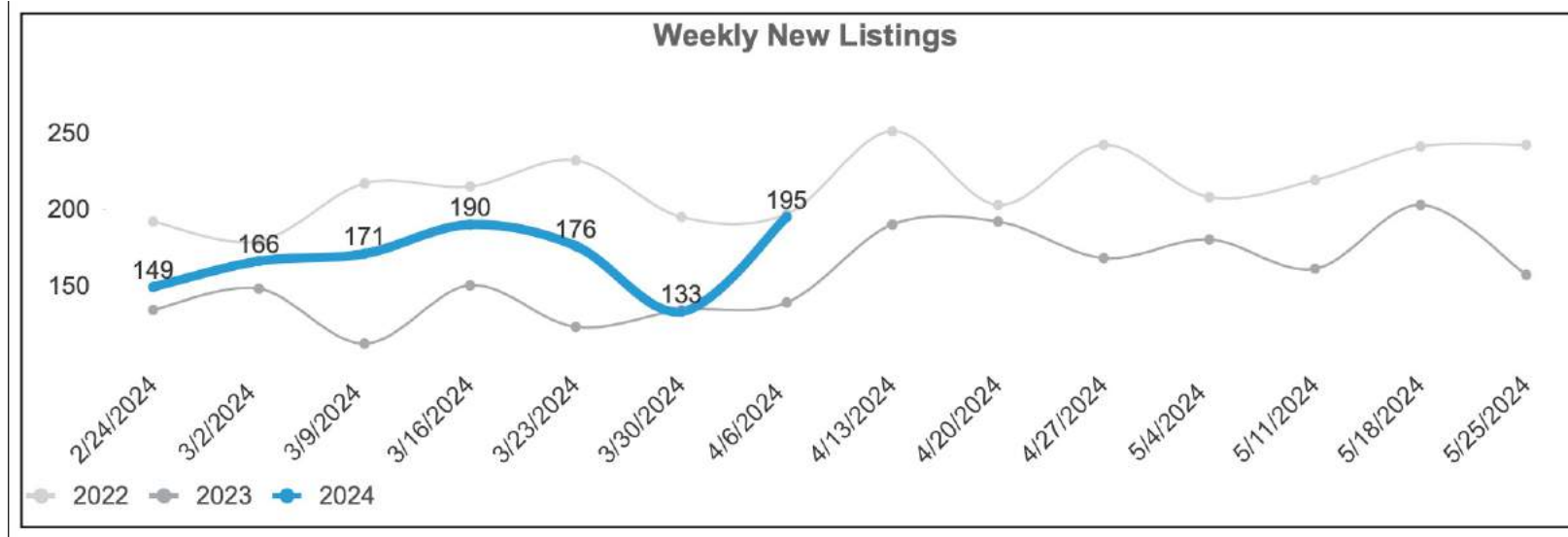
San Mateo County - Increased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Half Moon Bay	1	0	N/A
Belmont	7	1	600%
Millbrae	4	1	300%
East Palo Alto	3	1	200%
Redwood Shores	3	1	200%
So. San Francisco	14	5	180%
Burlingame	4	2	100%
San Mateo	47	25	88%
Redwood City	14	8	75%
San Carlos	13	8	63%
San Bruno	9	6	50%
Daly City	10	7	43%

San Mateo County - Decreased New Listings

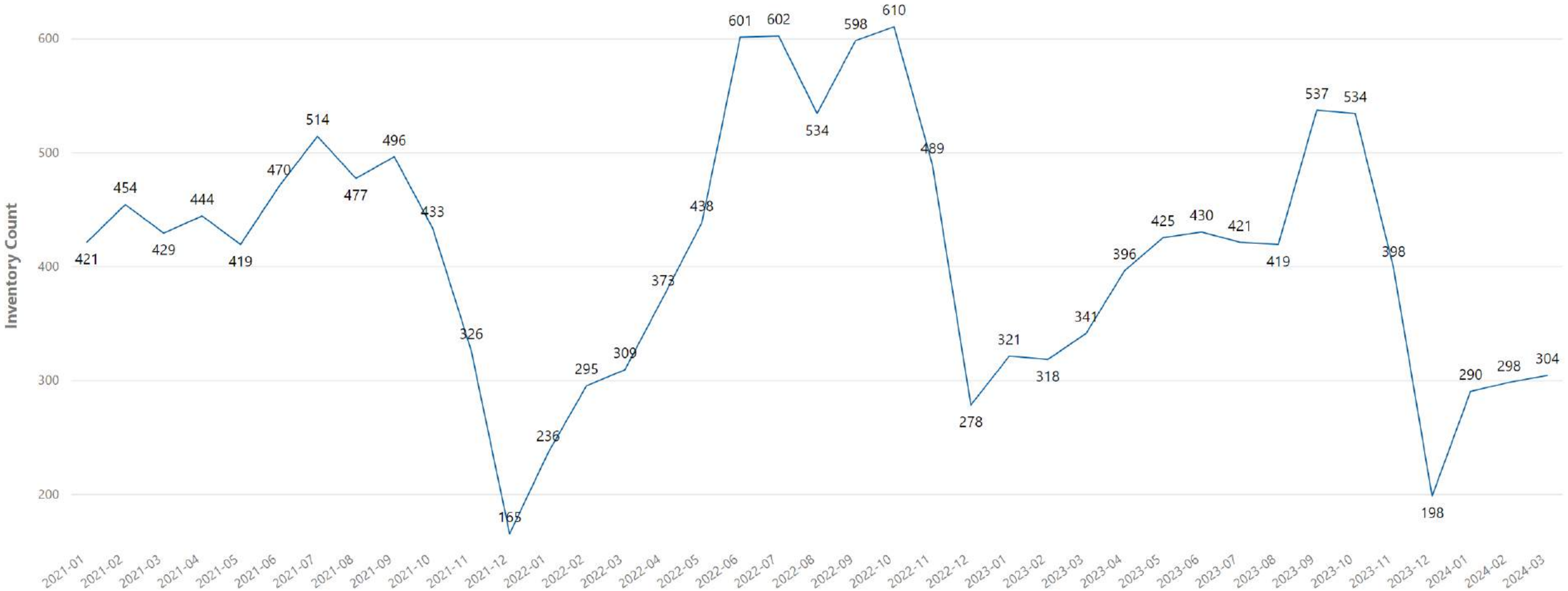
City	New Listings This Year	New Listings Last Year	% New Listings Change
Pacifica	2	5	-60%
Menlo Park	4	6	-33%
Foster City	9	11	-18%

San Mateo County – New Listings Week Ending 04/06/2024



San Mateo County - Inventory

CountyName ● San Mateo



Data as of 4/8/2024

Aculist@2024

Residential Single Family: 2021-2024

San Mateo County - Increased Inventory

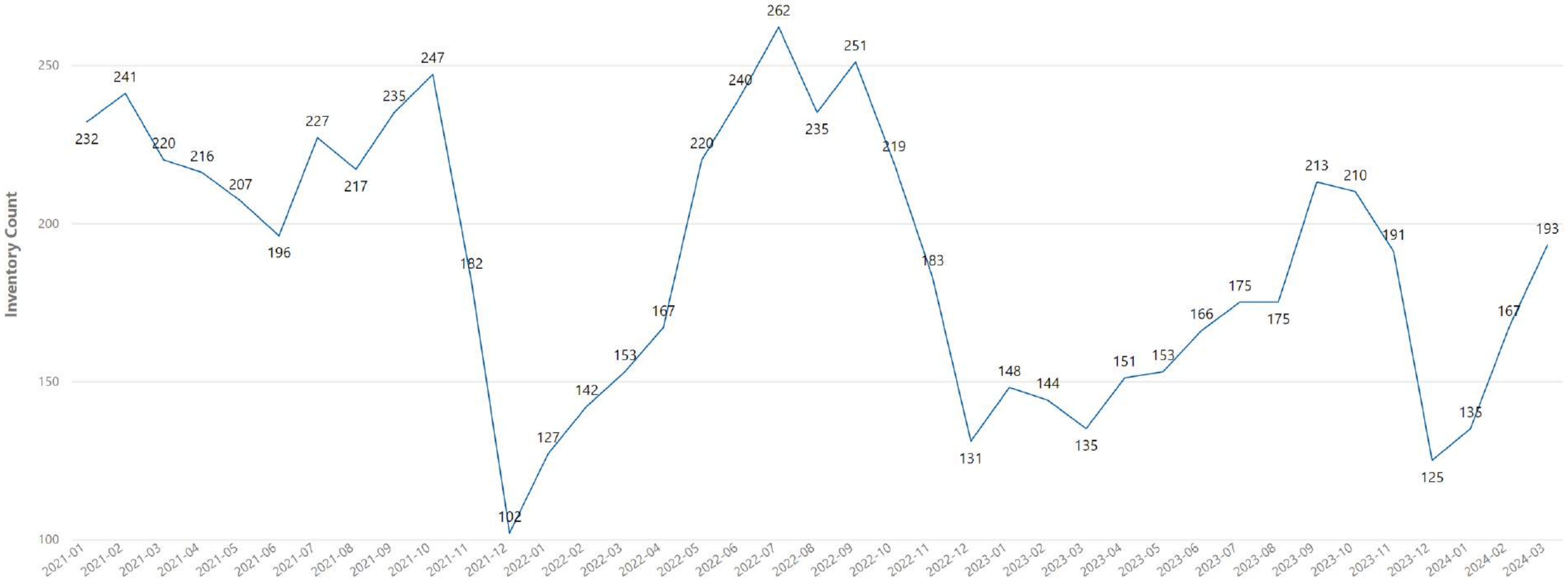
City	Inventory This Year	Inventory Last Year	% Inventory Change
Half Moon Bay	20	9	122%
Moss Beach	4	2	100%
San Gregorio	2	1	100%
Woodside	21	17	24%
Menlo Park	25	22	14%
San Bruno	10	9	11%
East Palo Alto	11	10	10%
Brisbane	5	5	0%
El Granada	7	7	0%
Foster City	3	3	0%
La Honda	4	4	0%
Montara	3	3	0%
Pescadero	2	2	0%
Portola Valley	9	9	0%
Redwood Shores	2	2	0%

San Mateo County - Decreased Inventory

City	Inventory This Year	Inventory Last Year	% Inventory Change
Colma	0	2	-100%
San Carlos	8	22	-64%
Burlingame	10	21	-52%
Millbrae	7	12	-42%
Belmont	10	13	-23%
Redwood City	28	36	-22%
Pacifica	15	19	-21%
Daly City	19	23	-17%
So. San Francisco	10	12	-17%
Atherton	20	23	-13%
Hillsborough	23	26	-12%
San Mateo	26	27	-4%

San Mateo County - Inventory

CountyName ● San Mateo



Data as of 4/8/2024

Aculist@2024

Residential Common Interest: 2021-2024

San Mateo County - Increased Inventory

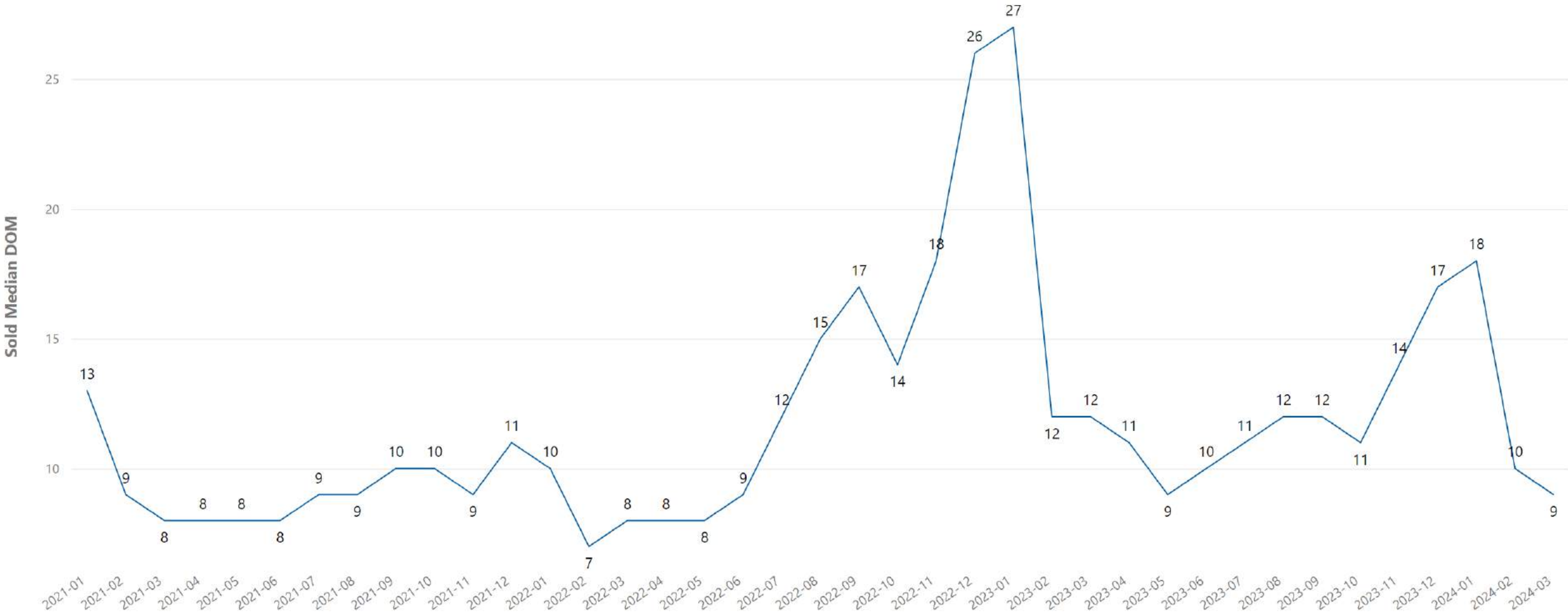
City	Inventory This Year	Inventory Last Year	% Inventory Change
Belmont	8	1	700%
East Palo Alto	5	1	400%
So. San Francisco	16	5	220%
Pacifica	10	4	150%
Redwood City	17	9	89%
San Bruno	15	8	88%
Foster City	15	10	50%
Daly City	11	8	38%
San Mateo	65	53	23%
Burlingame	4	4	0%
Half Moon Bay	1	1	0%
Menlo Park	7	7	0%
Millbrae	5	5	0%

San Mateo County - Decreased Inventory

City	Inventory This Year	Inventory Last Year	% Inventory Change
Brisbane	1	5	-80%
San Carlos	9	14	-36%

San Mateo County - Median Days On Market

CountyName ● San Mateo



Data as of 4/8/2024

Aculist@2024

Residential Single Family: 2021-2024

San Mateo County - Increased Median Days On Market

City	Median DOM	Median DOM Last Year	% Median DOM Change
East Palo Alto	21	9	133%
Pacifica	19	12	58%
Foster City	11	7	57%
Half Moon Bay	35	27	30%
San Bruno	19	15	27%
Belmont	7	6	17%
San Carlos	8	7	14%
Redwood City	9	9	0%

San Mateo County - Decreased Median Days On Market

City	Median DOM	Median DOM Last Year	% Median DOM Change
Brisbane	0	31	-100%
El Granada	0	15	-100%
Moss Beach	5	36	-86%
Montara	12	54	-78%
Burlingame	6	23	-74%
Millbrae	12	28	-57%
Woodside	10	19	-47%
Portola Valley	9	17	-47%
Redwood Shores	6	11	-45%
Menlo Park	9	16	-44%
Hillsborough	7	10	-30%
So. San Francisco	8	10	-20%
Atherton	37	41	-10%
San Mateo	10	11	-9%
Daly City	11	12	-8%

San Mateo County - Median Days On Market

CountyName ● San Mateo



San Mateo County - Increased Median Days On Market

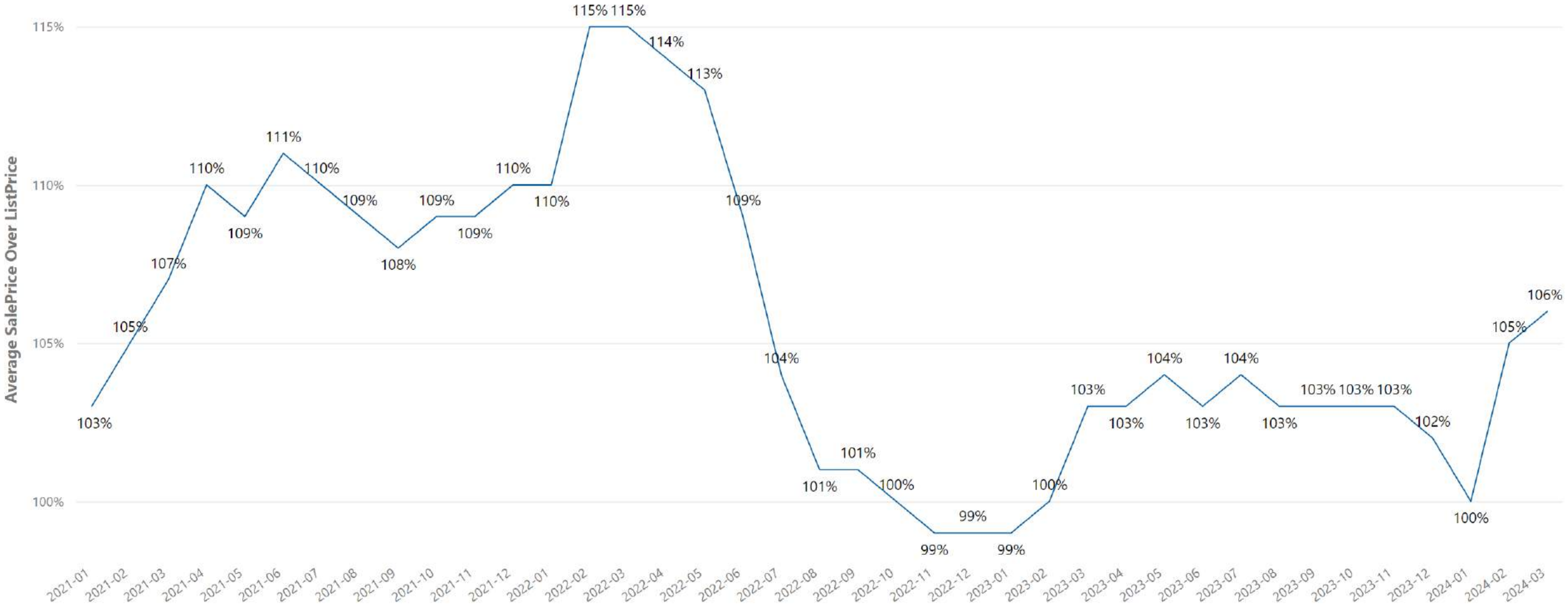
City	Median DOM	Median DOM Last Year	% Median DOM Change
Brisbane	10	0	N/A
Redwood Shores	9	2	350%
East Palo Alto	47	21	124%
Redwood City	15	7	114%
San Bruno	22	15	47%
Menlo Park	17	16	6%
San Mateo	12	12	0%

San Mateo County - Decreased Median Days On Market

City	Median DOM	Median DOM Last Year	% Median DOM Change
Half Moon Bay	4	14	-71%
Pacifica	51	169	-70%
Burlingame	6	18	-67%
So. San Francisco	13	30	-57%
Daly City	11	25	-56%
Foster City	5	10	-50%
Millbrae	7	13	-46%
Belmont	7	12	-42%
San Carlos	9	14	-36%

San Mateo County - Average Sale Price Over List Price

CountyName ● San Mateo



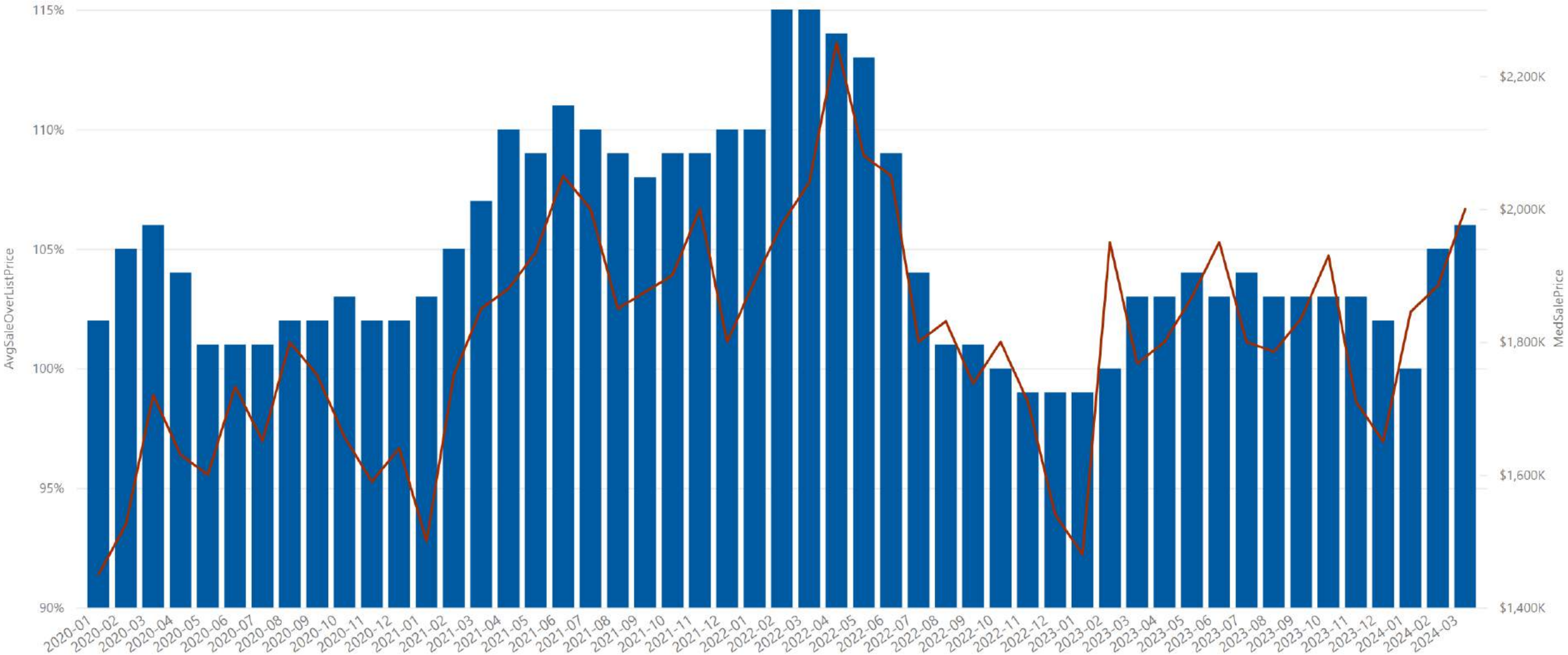
Data as of 4/8/2024

Aculist@2024

Residential Single Family: 2021-2024

San Mateo County - List Price Received vs Median Sale Price

● AvgSaleOverListPrice ● MedSalePrice



Data as of 4/8/2024

Aculist@2024

Residential Single Family: 2020-2024

San Mateo County - Increased Sale To List Price

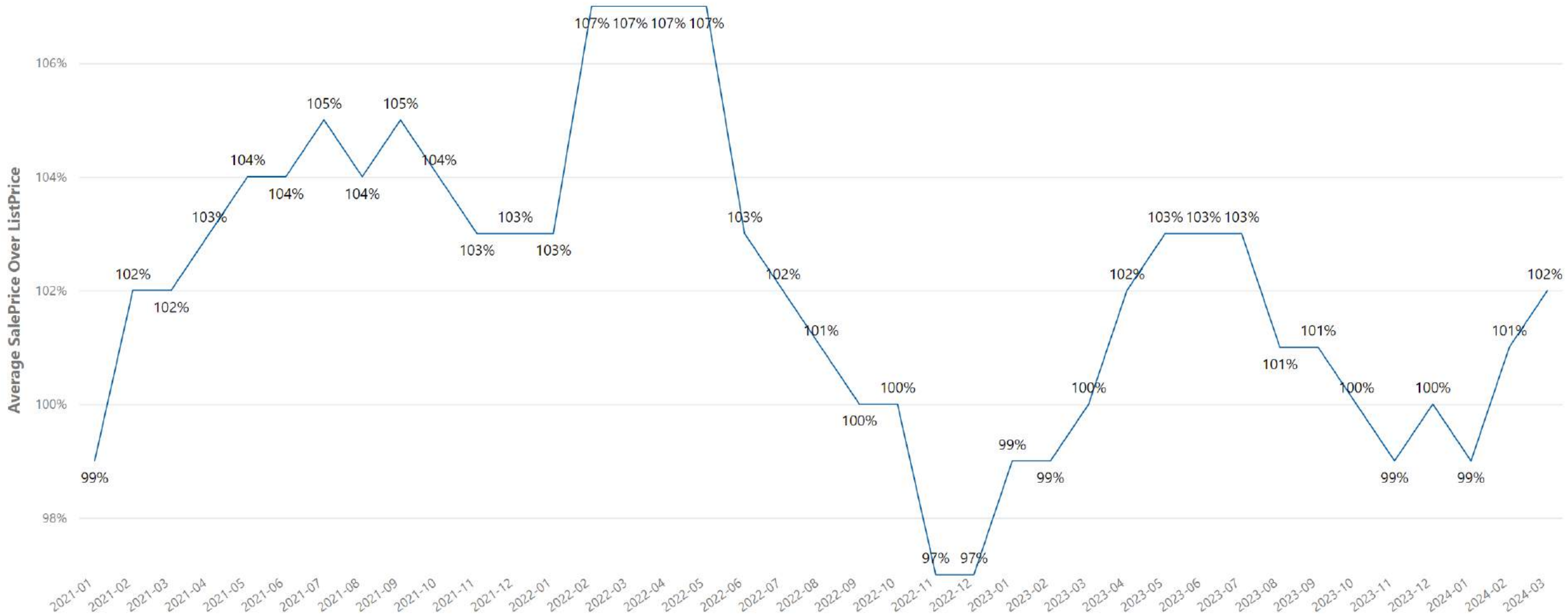
City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Redwood Shores	113%	99%	14%
Millbrae	114%	102%	12%
Redwood City	110%	101%	9%
Menlo Park	106%	98%	8%
Portola Valley	104%	98%	6%
Daly City	112%	106%	6%
Burlingame	105%	100%	5%
San Carlos	106%	101%	5%
So. San Francisco	109%	105%	4%
Montara	101%	98%	3%
San Mateo	106%	103%	3%
San Bruno	104%	102%	2%
Foster City	106%	104%	2%

San Mateo County - Decreased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Moss Beach	100%	116%	-14%
Atherton	90%	100%	-10%
East Palo Alto	100%	108%	-7%
Hillsborough	105%	113%	-7%
Brisbane	100%	104%	-4%
Pacifica	102%	105%	-3%
Belmont	105%	107%	-2%
El Granada	98%	99%	-1%
Half Moon Bay	98%	99%	-1%
Woodside	98%	99%	-1%

San Mateo County - Average Sale Price Over List Price

CountyName ● San Mateo



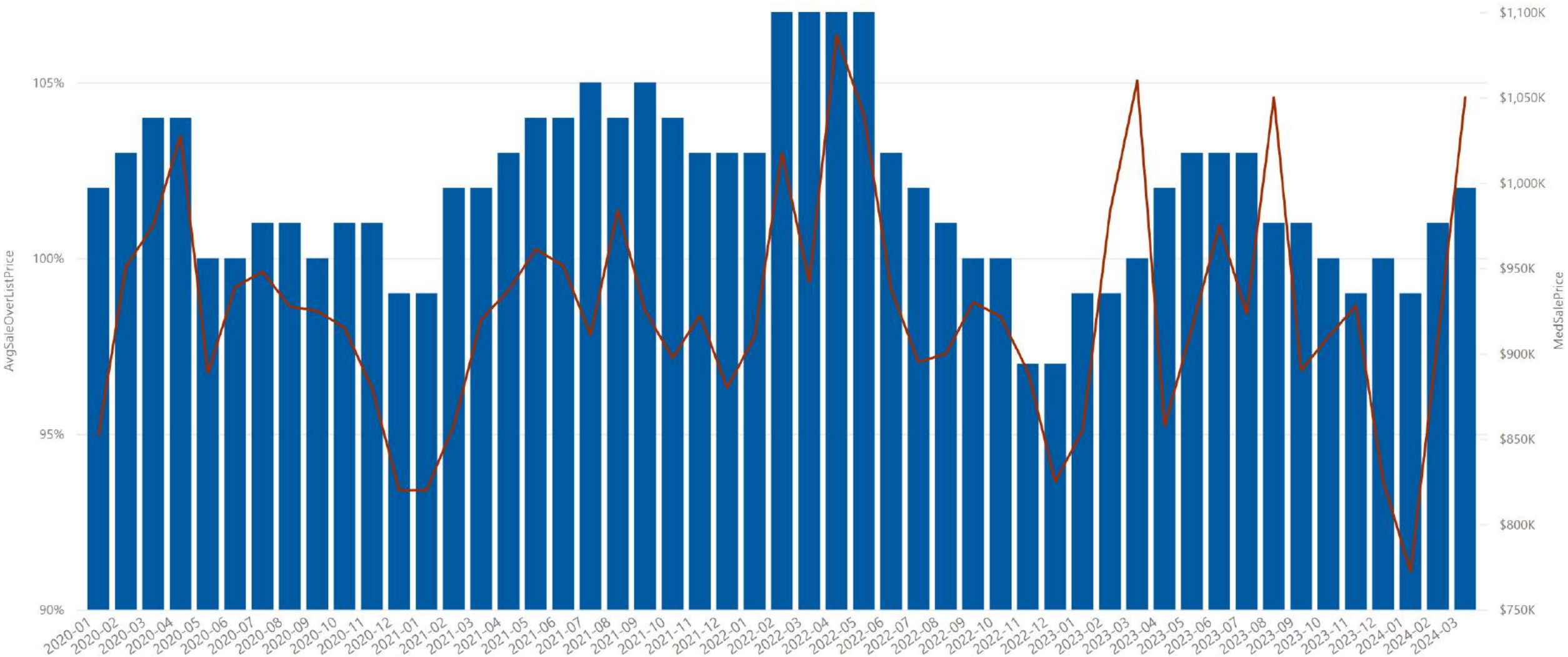
Data as of 4/8/2024

Aculist@2024

Residential Common Interest: 2021-2024

San Mateo County - List Price Received vs Median Sale Price

● AvgSaleOverListPrice ● MedSalePrice



Data as of 4/8/2024

Aculist@2024

Residential Common Interest: 2020-2024

San Mateo County - Increased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Brisbane	105%	0%	N/A
Belmont	104%	99%	5%
Menlo Park	99%	96%	3%
San Mateo	101%	98%	3%
San Bruno	102%	99%	3%
Redwood Shores	105%	102%	3%
San Carlos	102%	100%	2%
Foster City	103%	101%	2%
So. San Francisco	103%	101%	2%
Pacifica	101%	100%	1%
Daly City	105%	104%	1%
Half Moon Bay	100%	100%	0%
Millbrae	101%	101%	0%

San Mateo County - Decreased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Redwood City	100%	103%	-3%
Burlingame	102%	104%	-2%
East Palo Alto	98%	99%	-1%

Thank You

