

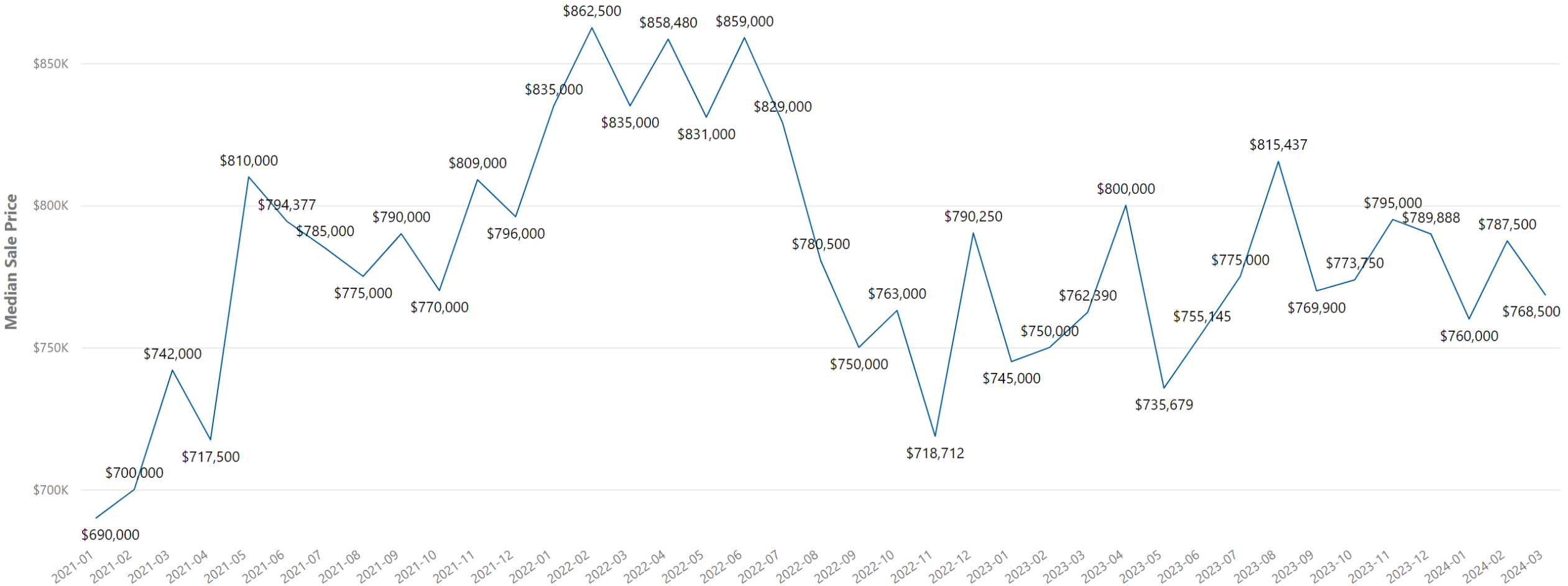
San Benito County Market Minute Update



Statistics

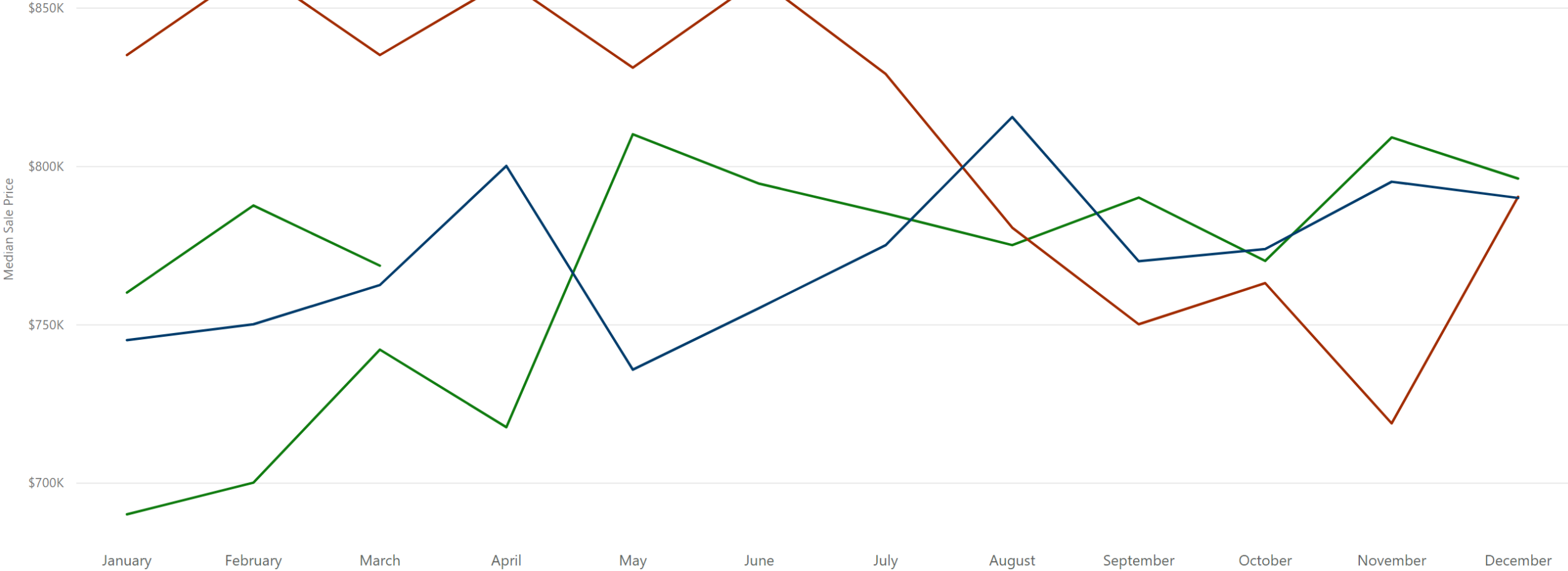
San Benito County - Median Sale Price

CountyName ● San Benito



San Benito County - Median Sale Price Since 2021

Year ● 2021 ● 2022 ● 2023 ● 2024



San Benito County - Increased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Aromas	\$700,000	\$675,000	4%
Hollister	\$769,000	\$741,730	4%

San Benito County - Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Tres Pinos	\$0	\$1,715,000	-100%
San Juan Bautista	\$915,000	\$942,500	-3%

San Benito County - Increased Median Sale Price (MoM)

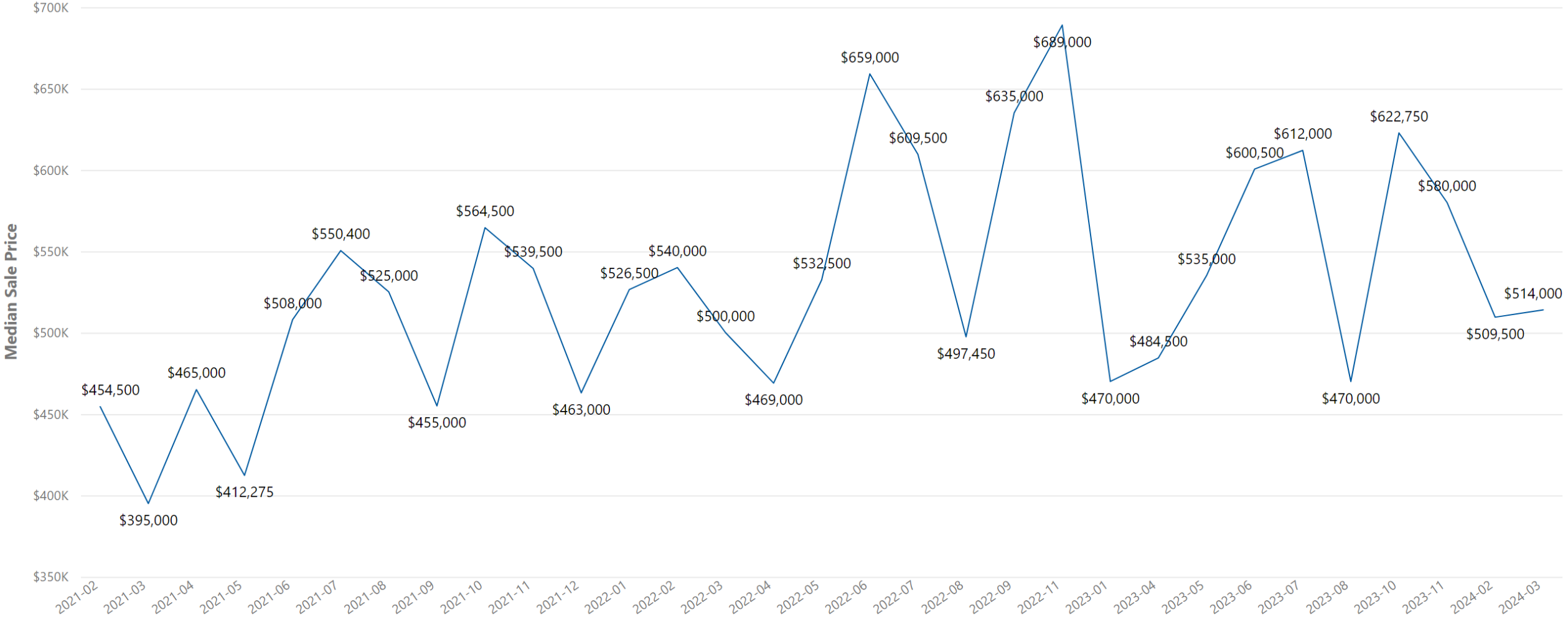
City	Median Sale Price	Median Sale Price Previous Month	% Median Sale Price Change
Aromas	\$700,000	\$0	N/A
San Juan Bautista	\$915,000	\$847,000	8%

San Benito County - Decreased Median Sale Price (MoM)

City	Median Sale Price	Median Sale Price Previous Month	% Median Sale Price Change
Hollister	\$769,000	\$775,000	-1%

San Benito County - Median Sale Price

CountyName ● San Benito



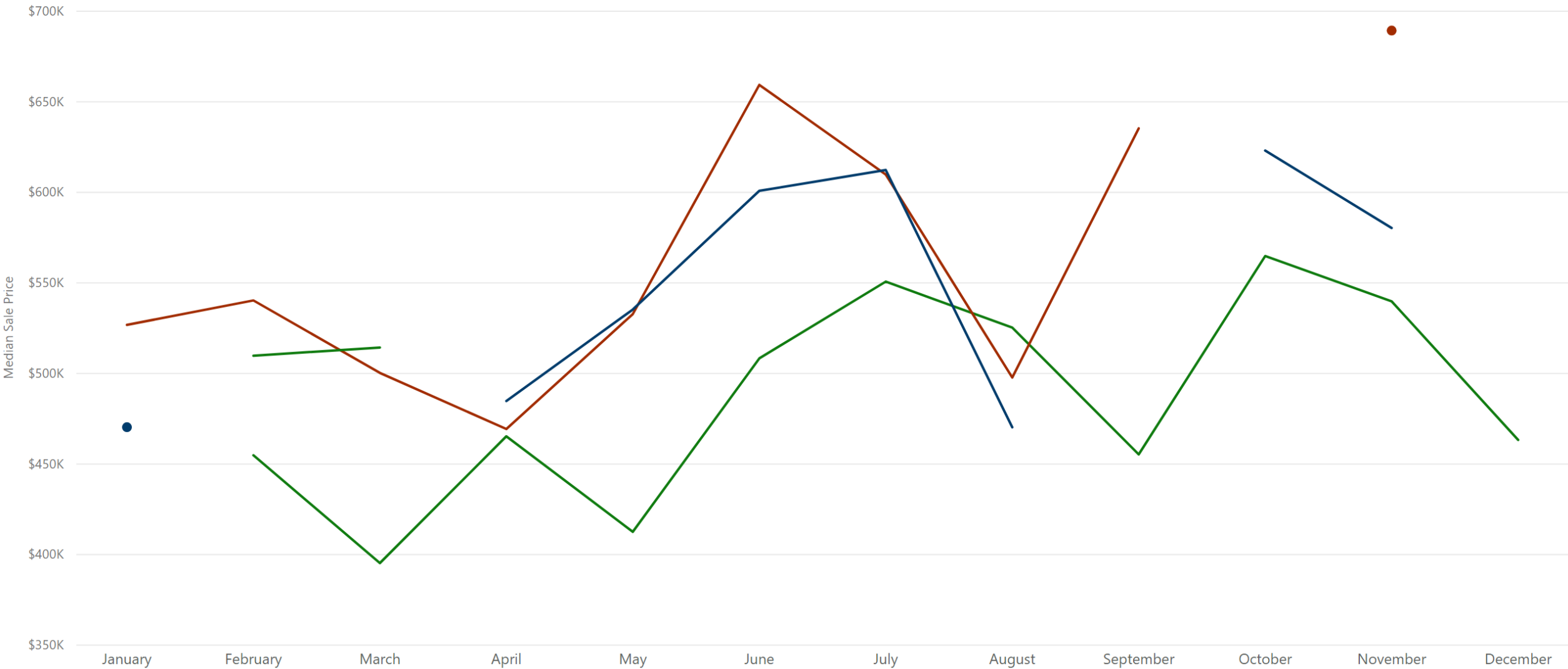
Data as of 4/8/2024

Aculist@2024

Residential Common Interest: 2021 - 2024

San Benito County - Median Sale Price Since 2021

Year ● 2021 ● 2022 ● 2023 ● 2024



Data as of 4/8/2024

Aculist@2024

Residential Common Interest: 2021 - 2024

San Benito County - Increased Median Price

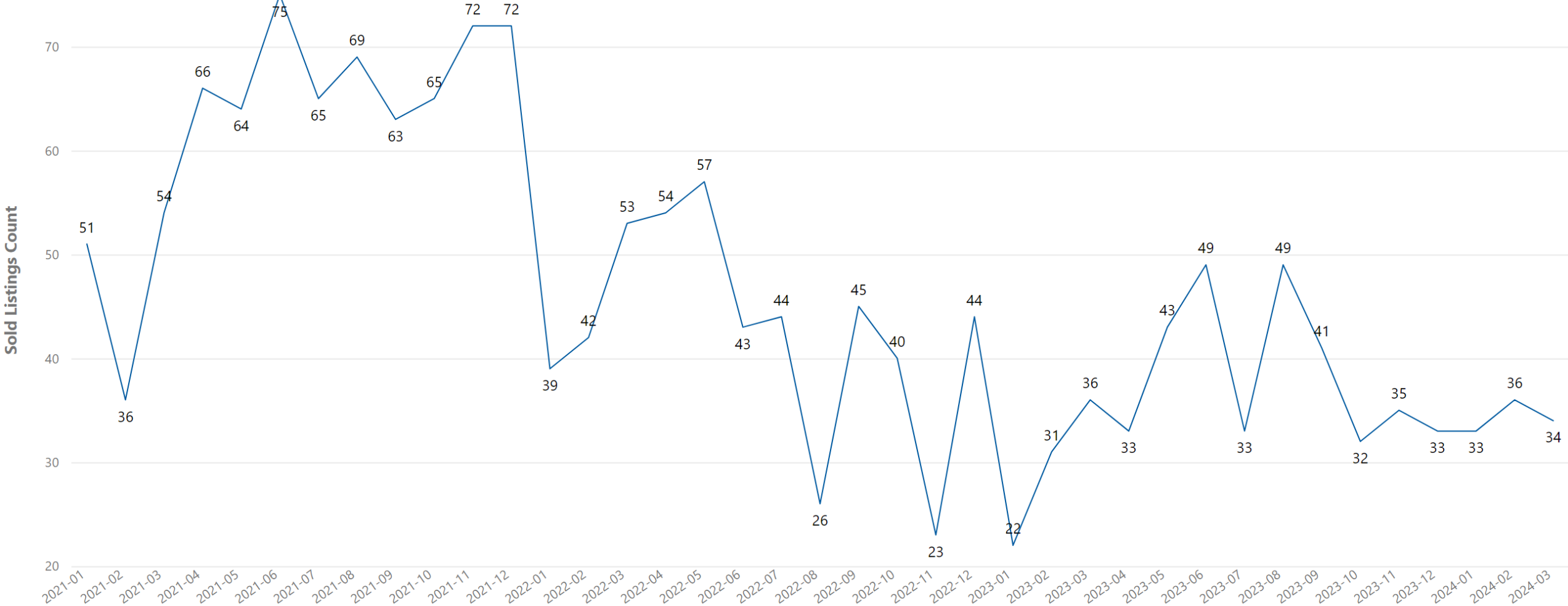
City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Hollister	\$514,000	\$0	N/A

San Benito County - Increased Median Sale Price (MoM)

City	Median Sale Price	Median Sale Price Previous Month	% Median Sale Price Change
Hollister	\$514,000	\$509,500	1%

San Benito County - Closed Sales

CountyName ● San Benito



Data as of 4/8/2024

Aculist@2024

Residential Single Family: 2021-2024

San Benito County - Increased Closed Sales

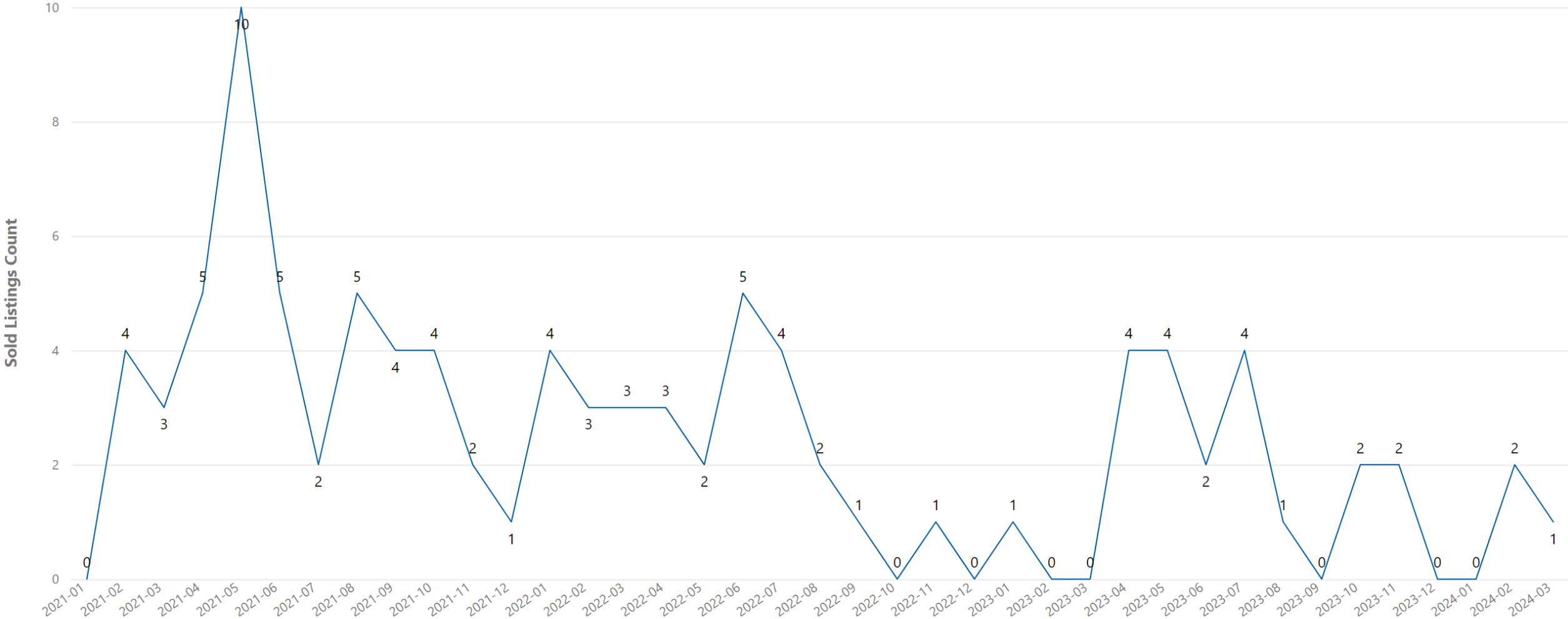
City	Sold This Year	Sold Last Year	% Sold Change
Hollister	31	28	11%
Aromas	1	1	0%

San Benito County - Decreased Closed Sales

City	Sold This Year	Sold Last Year	% Sold Change
San Juan Bautista	2	6	-67%

San Benito County - Closed Sales

CountyName ● San Benito



Data as of 4/8/2024

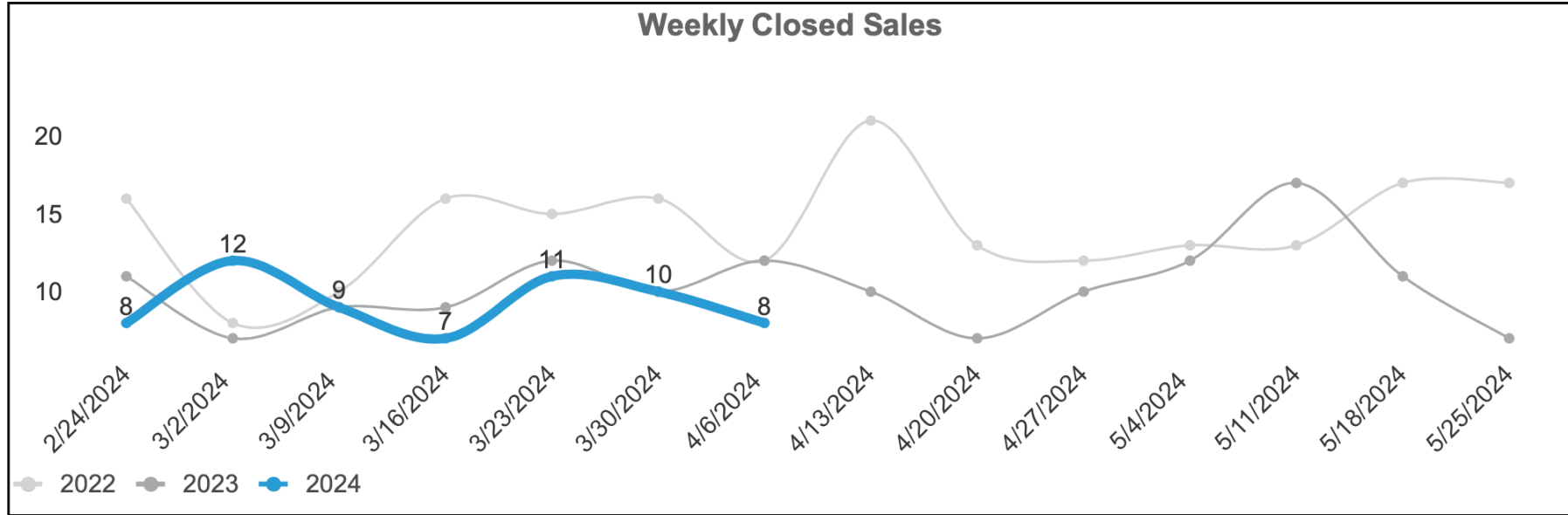
Aculist@2024

Residential Common Interest: 2021-2024

San Benito County - Increased Closed Sales

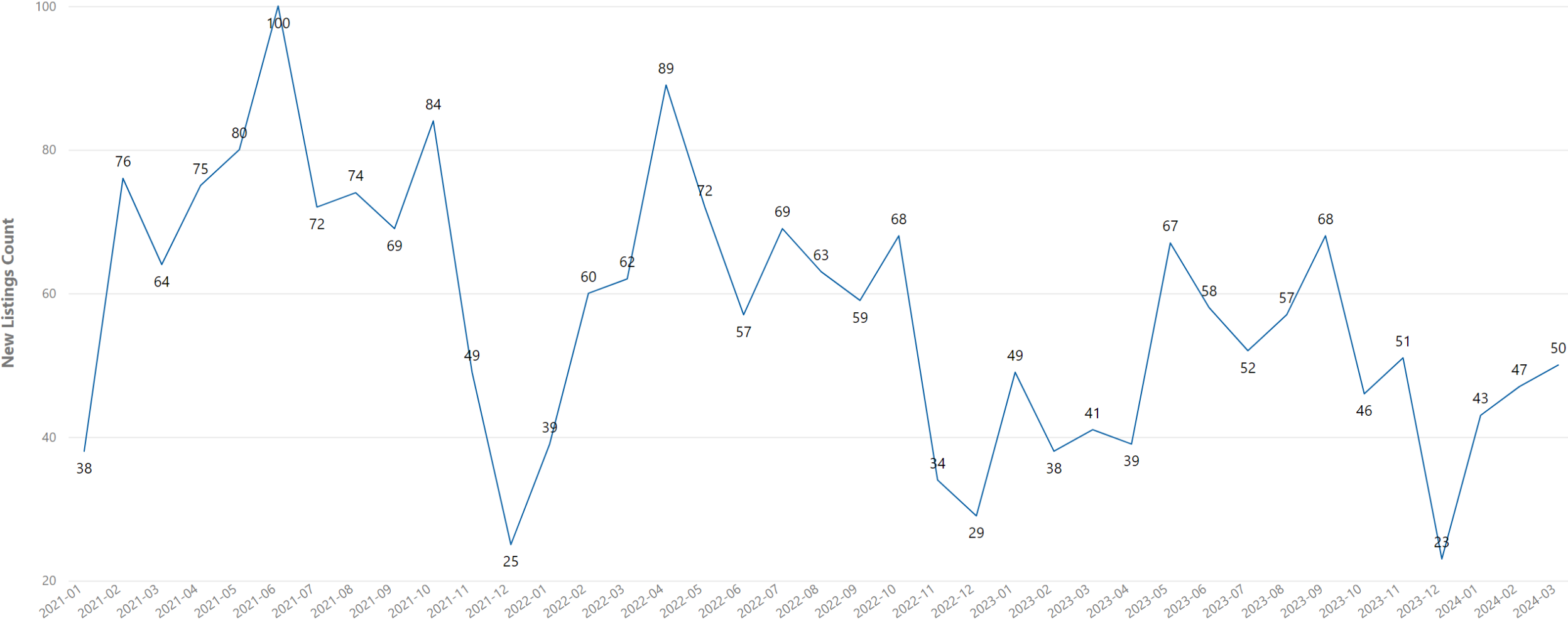
City	Sold This Year	Sold Last Year	% Sold Change
Hollister	1	0	N/A

San Benito County – Closed Sales Week Ending 04/06/2024



San Benito County - New Listings

CountyName ● San Benito



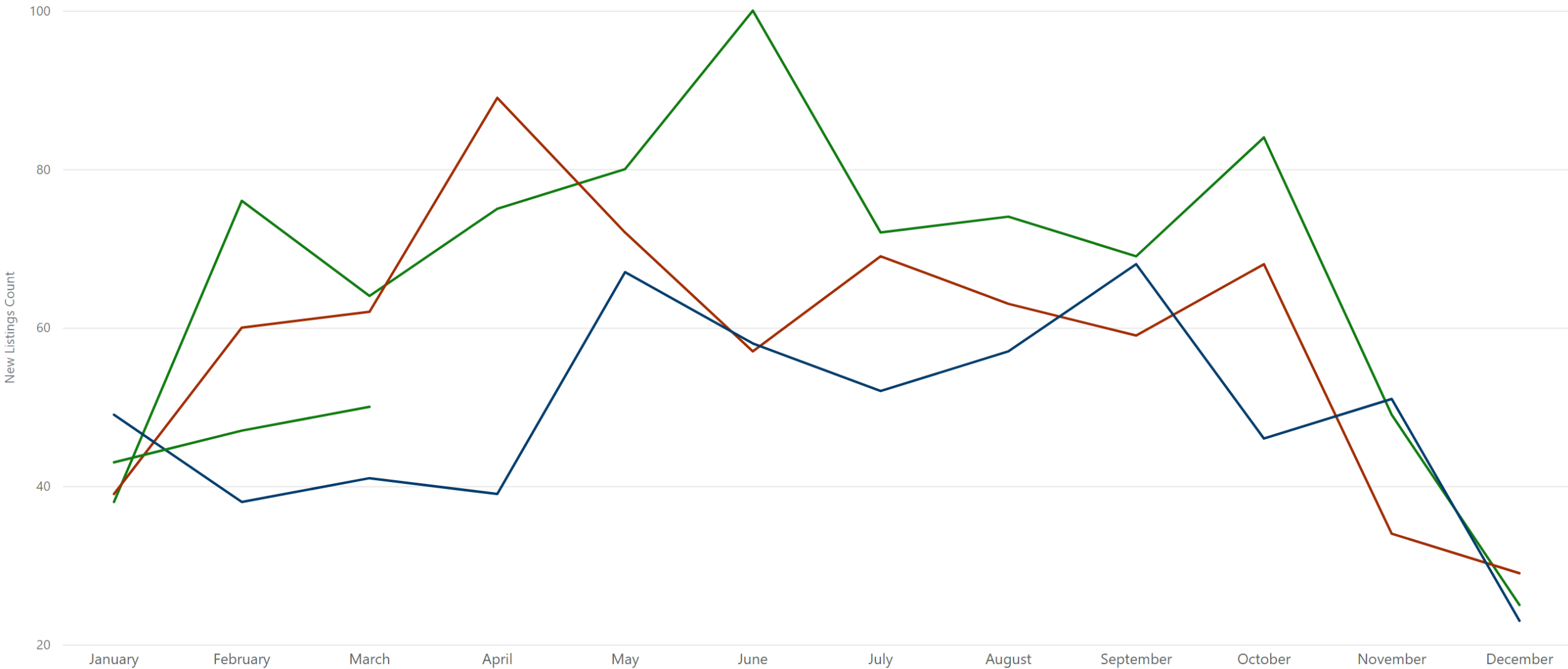
Data as of 4/8/2024

Aculist@2024

Residential Single Family: 2021-2024

San Benito County - New Listings Since 2021

Year ● 2021 ● 2022 ● 2023 ● 2024



Data as of 4/8/2024

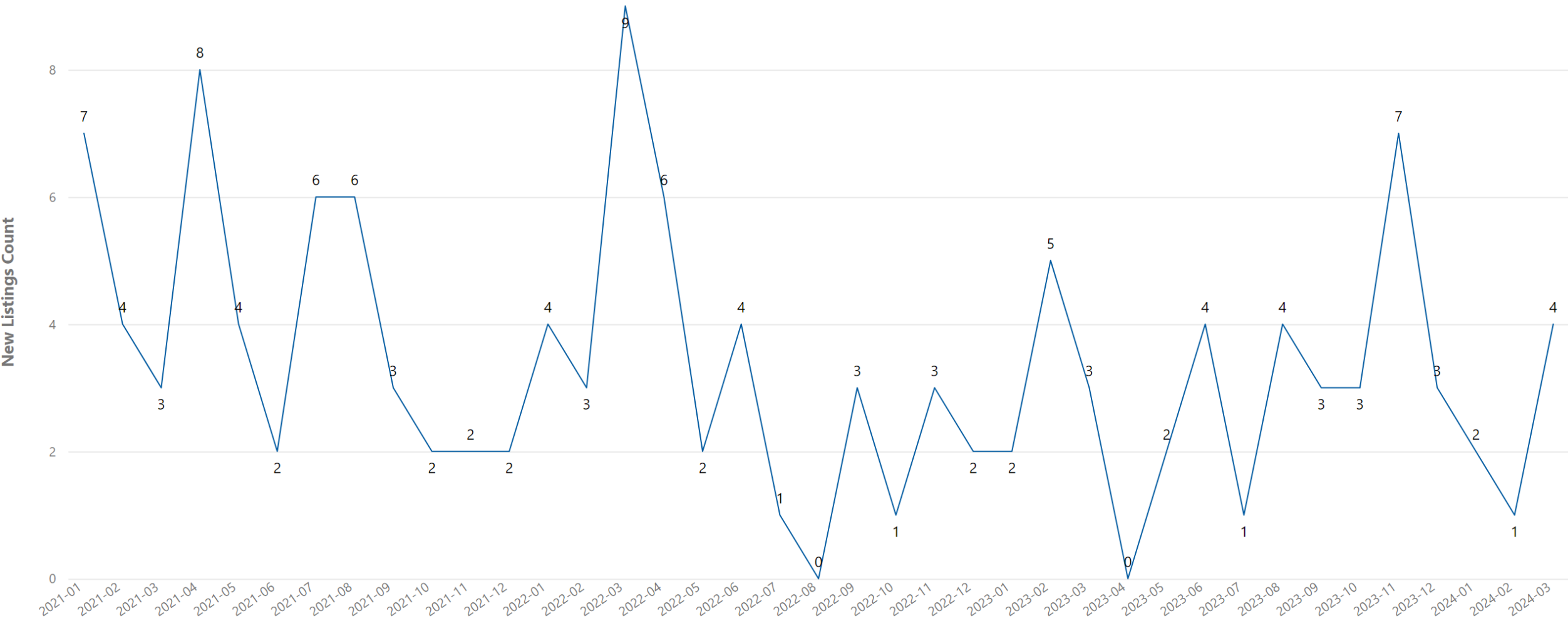
Aculist@2024

San Benito County - Increased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Paicines	1	0	N/A
San Juan Bautista	5	3	67%
Hollister	44	37	19%

San Benito County - New Listings

CountyName ● San Benito



Data as of 4/8/2024

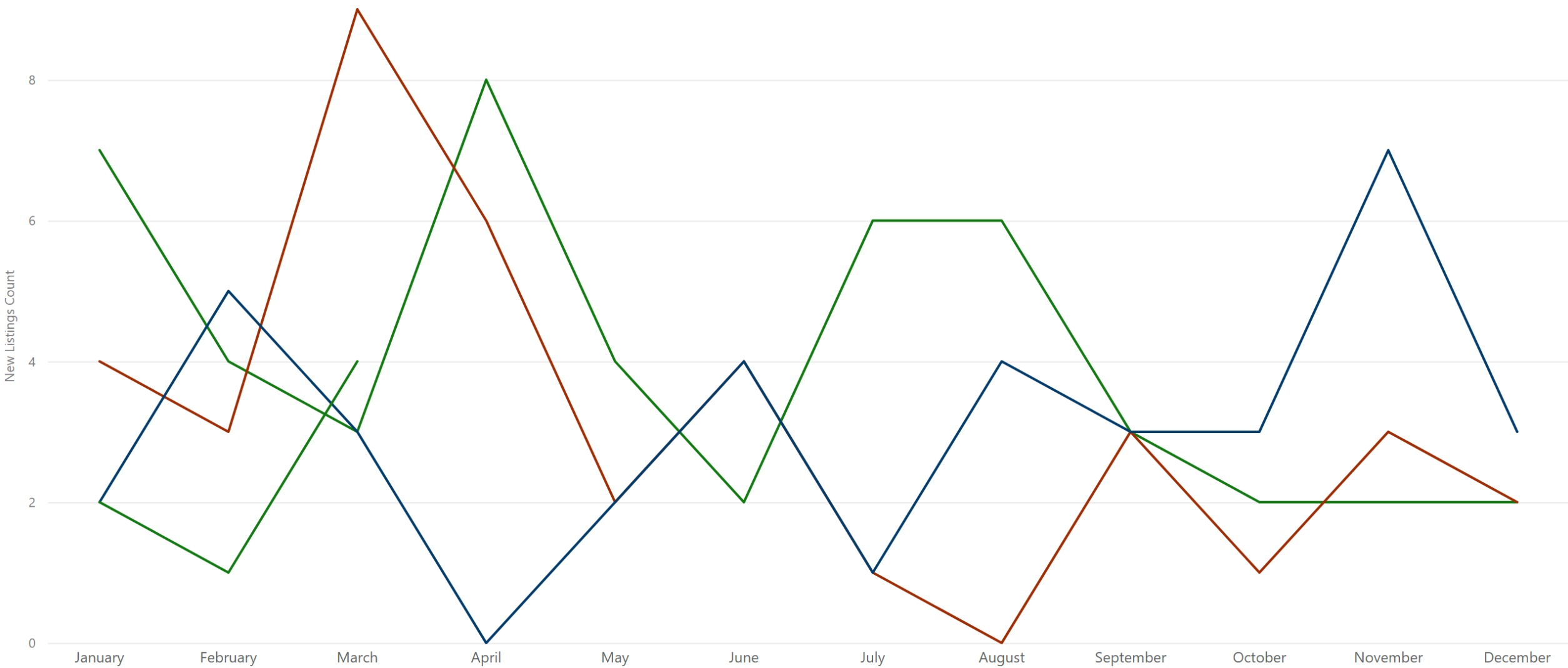
Aculist@2024

Residential Common Interest: 2021 - 2024



San Benito County - New Listings Since 2021

Year ● 2021 ● 2022 ● 2023 ● 2024



Data as of 4/8/2024

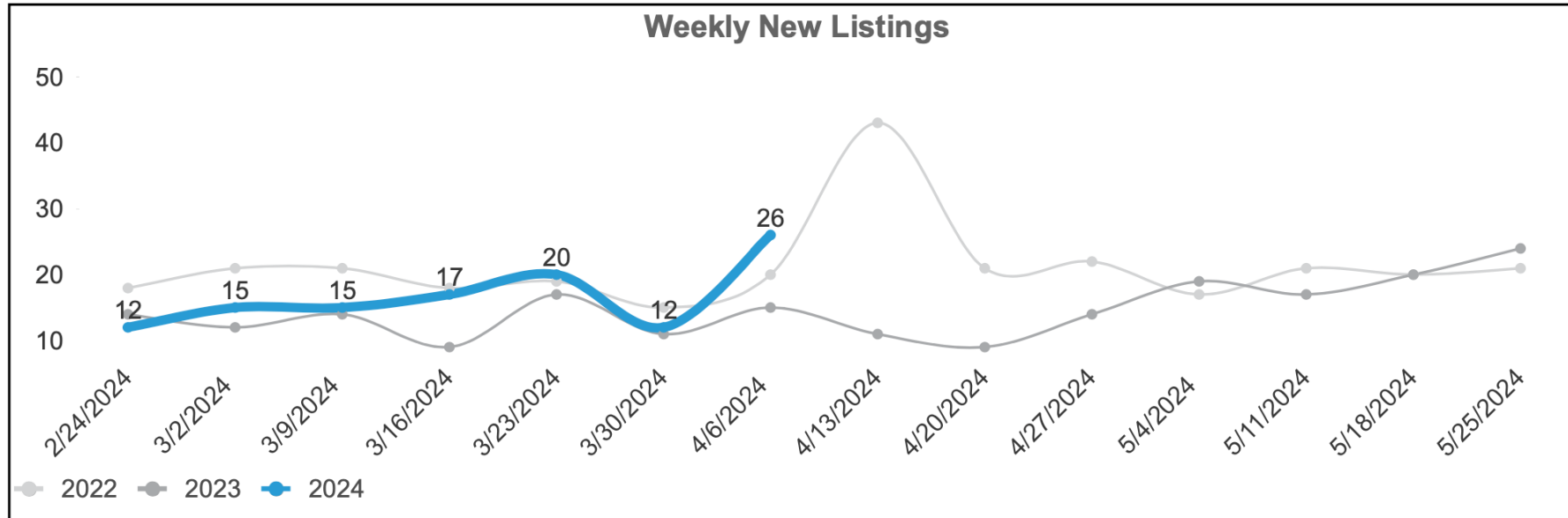
Aculist@2024

Residential Common Interest: 2021 - 2024

San Benito County - Increased New Listings

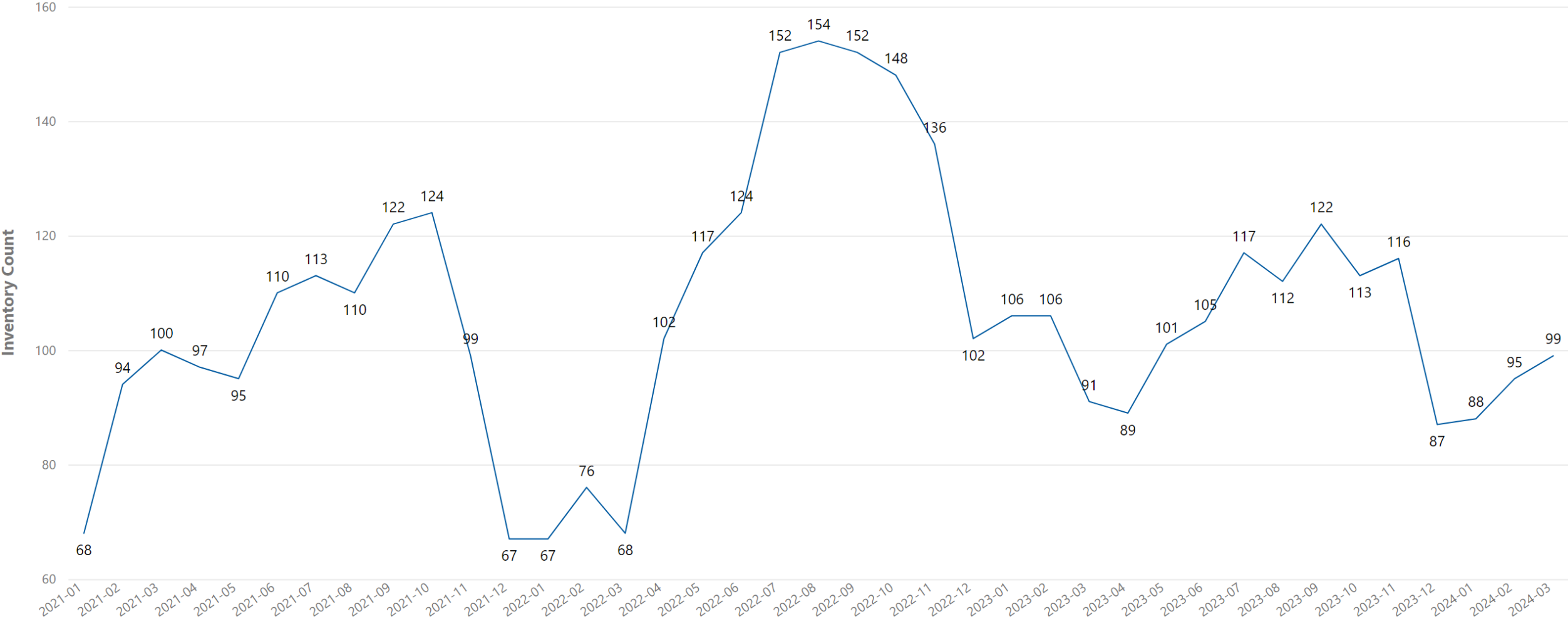
City	New Listings This Year	New Listings Last Year	% New Listings Change
Hollister	3	3	0%

San Benito County – New Listings Week Ending 04/06/2024



San Benito County - Inventory

CountyName ● San Benito



San Benito County - Increased Inventory

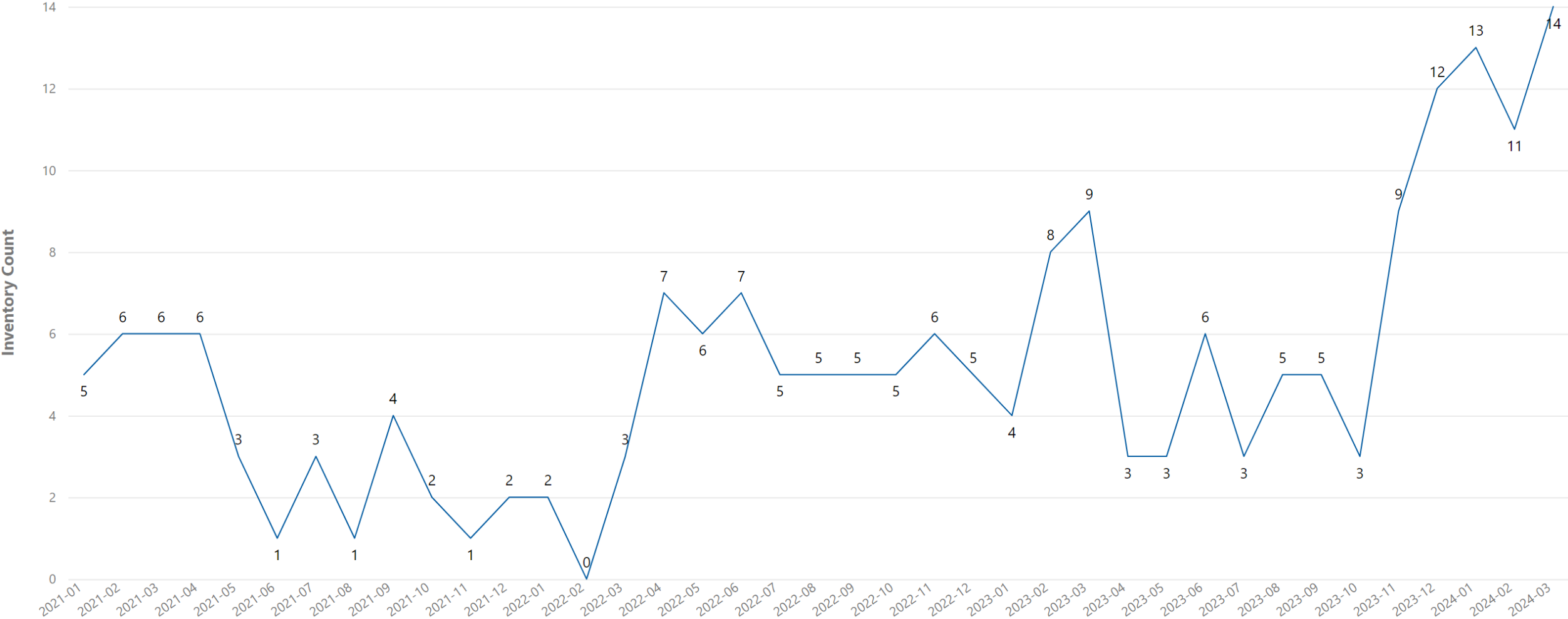
City	Inventory This Year	Inventory Last Year	% Inventory Change
Aromas	4	1	300%
San Juan Bautista	11	6	83%
Hollister	82	82	0%

San Benito County - Decreased Inventory

City	Inventory This Year	Inventory Last Year	% Inventory Change
Tres Pinos	1	2	-50%

San Benito County - Inventory

CountyName ● San Benito

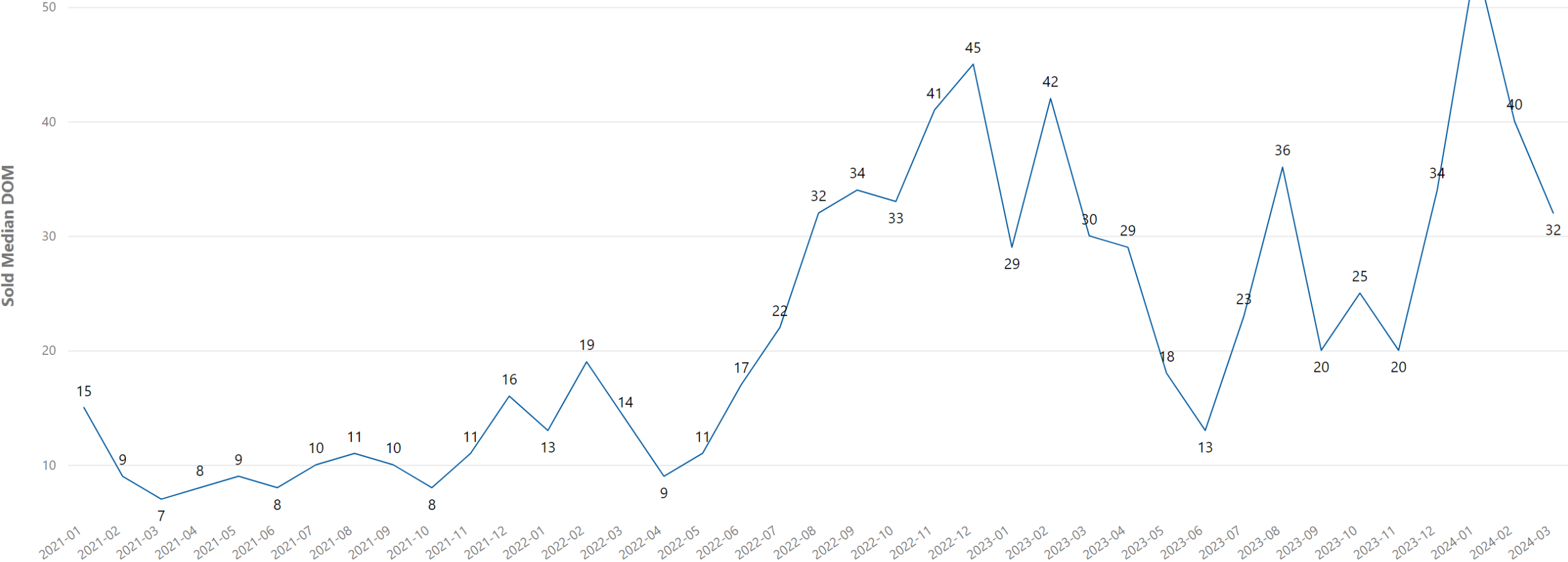


San Benito County - Increased Inventory

City	Inventory This Year	Inventory Last Year	% Inventory Change
Hollister	12	9	33%

San Benito County - Median Days On Market

CountyName ● San Benito



San Benito County - Increased Median Days On Market

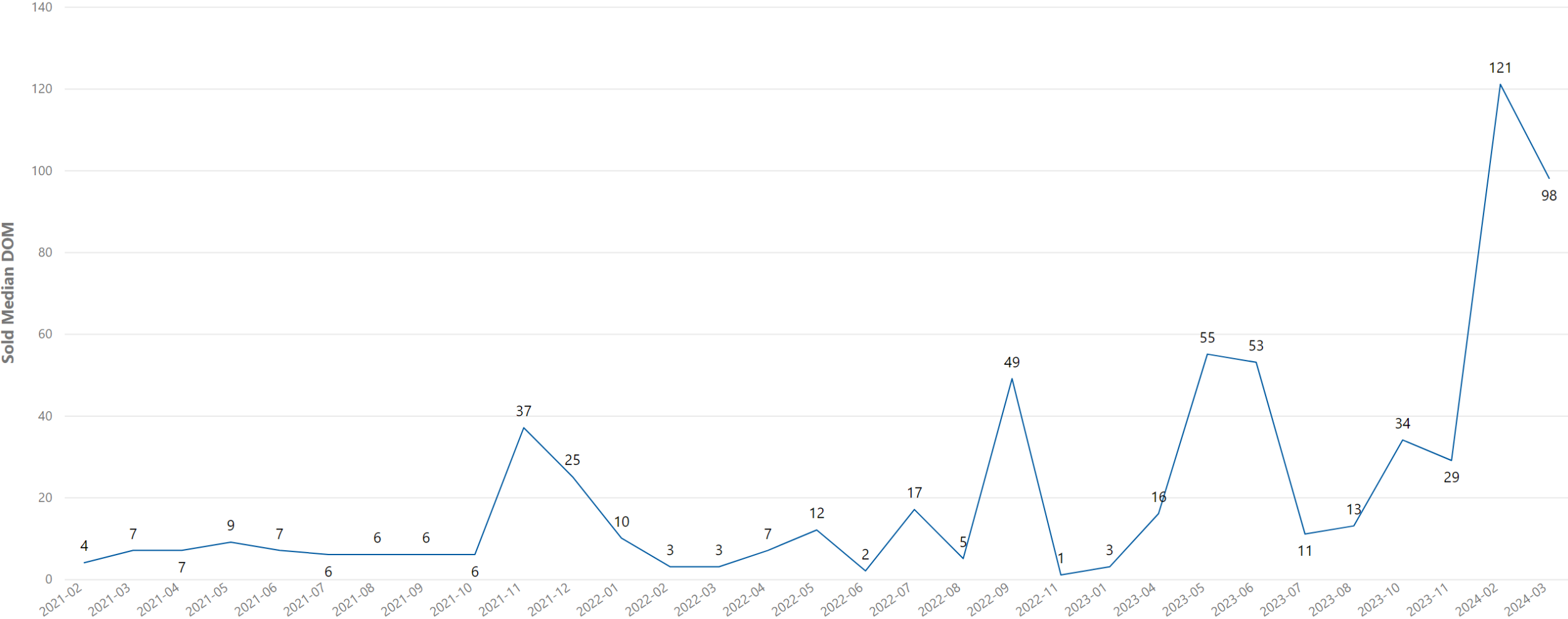
City	Median DOM	Median DOM Last Year	% Median DOM Change
Aromas	142	109	30%

San Benito County - Decreased Median Days On Market

City	Median DOM	Median DOM Last Year	% Median DOM Change
Tres Pinos	0	11	-100%
Hollister	32	36	-11%
San Juan Bautista	18	19	-5%

San Benito County - Median Days On Market

CountyName ● San Benito

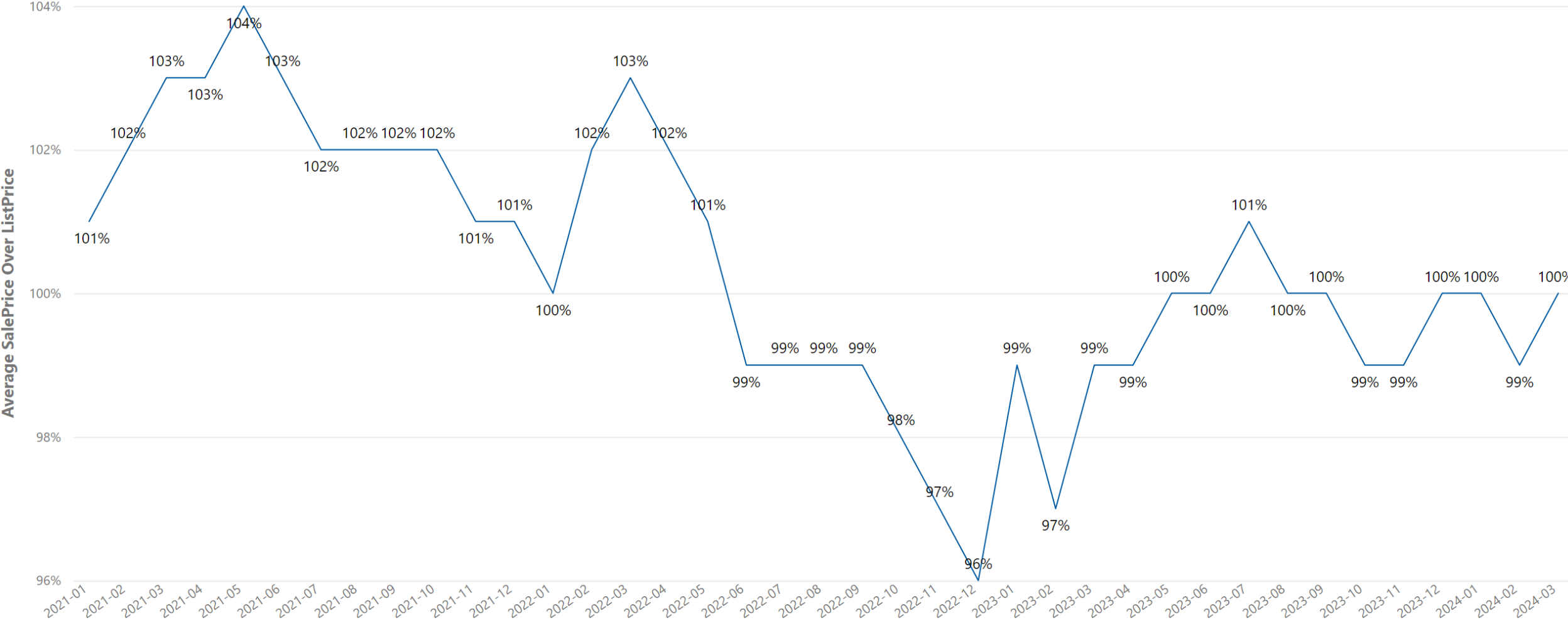


San Benito County - Increased Median Days On Market

City	Median DOM	Median DOM Last Year	% Median DOM Change
Hollister	98	0	N/A

San Benito County - Average Sale Price Over List Price

CountyName ● San Benito



Data as of 4/8/2024

Aculist@2024

Residential Single Family: 2021-2024

San Benito County - Increased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Aromas	100%	98%	2%
San Juan Bautista	101%	99%	2%
Hollister	99%	99%	0%

San Benito County - Increased Sale Over List Price (MoM)

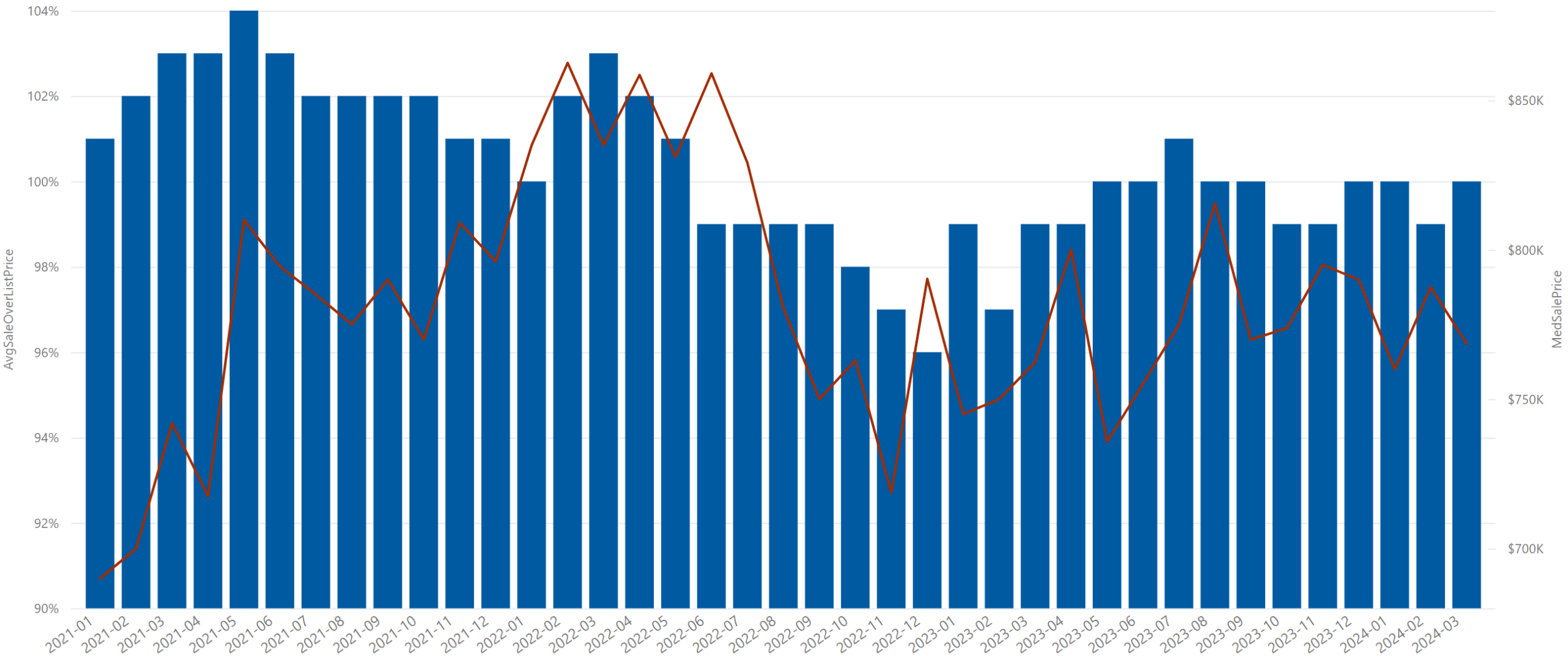
City	Sale Over List Price	Sale Over List Price Previous Month	% Sale Over List Price Change
Aromas	100%	0%	N/A
Hollister	99%	99%	0%

San Benito County - Decreased Sale Over ListPrice (MoM)

City	Sale Over List Price	Sale Over List Price Previous Month	% Sale Over List Price Change
San Juan Bautista	101%	102%	-1%

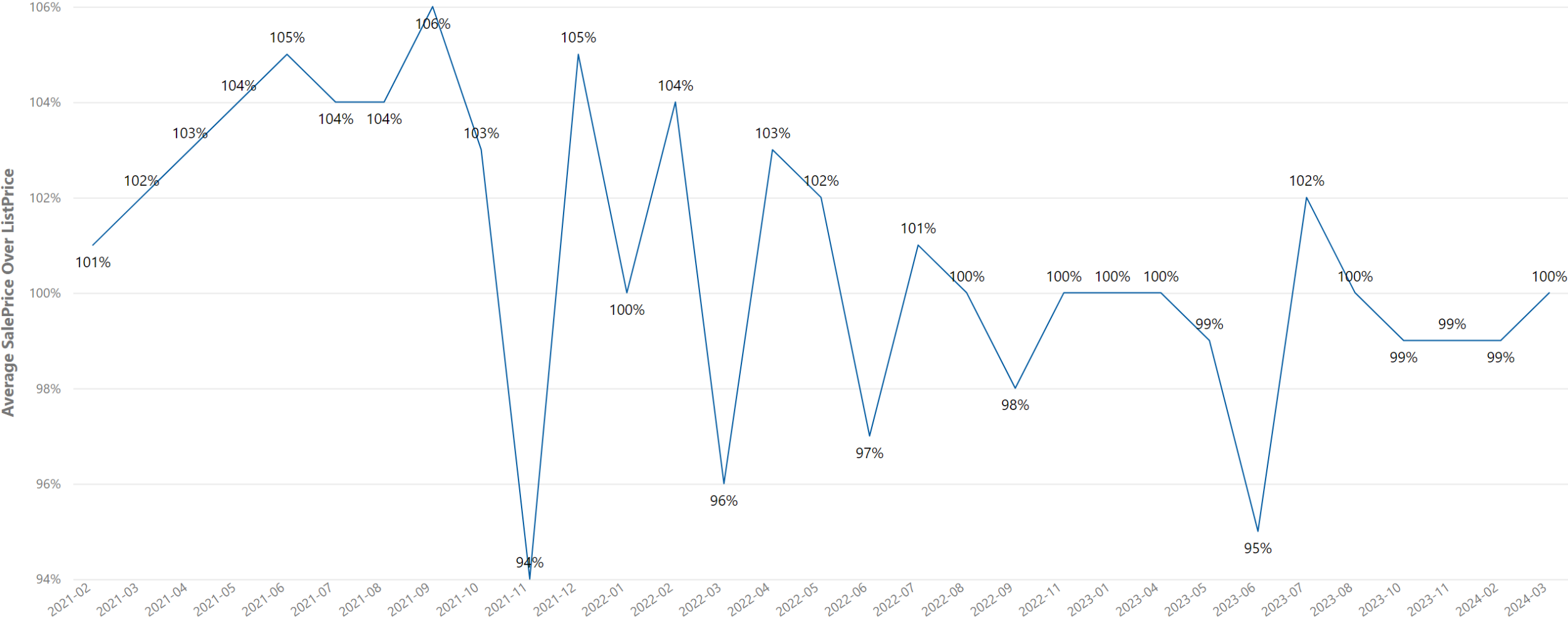
San Benito County - List Price Received vs Median Sale Price

● AvgSaleOverListPrice ● MedSalePrice



San Benito County - Average Sale Price Over List Price

CountyName ● San Benito



San Benito County - Increased Sale To List Price

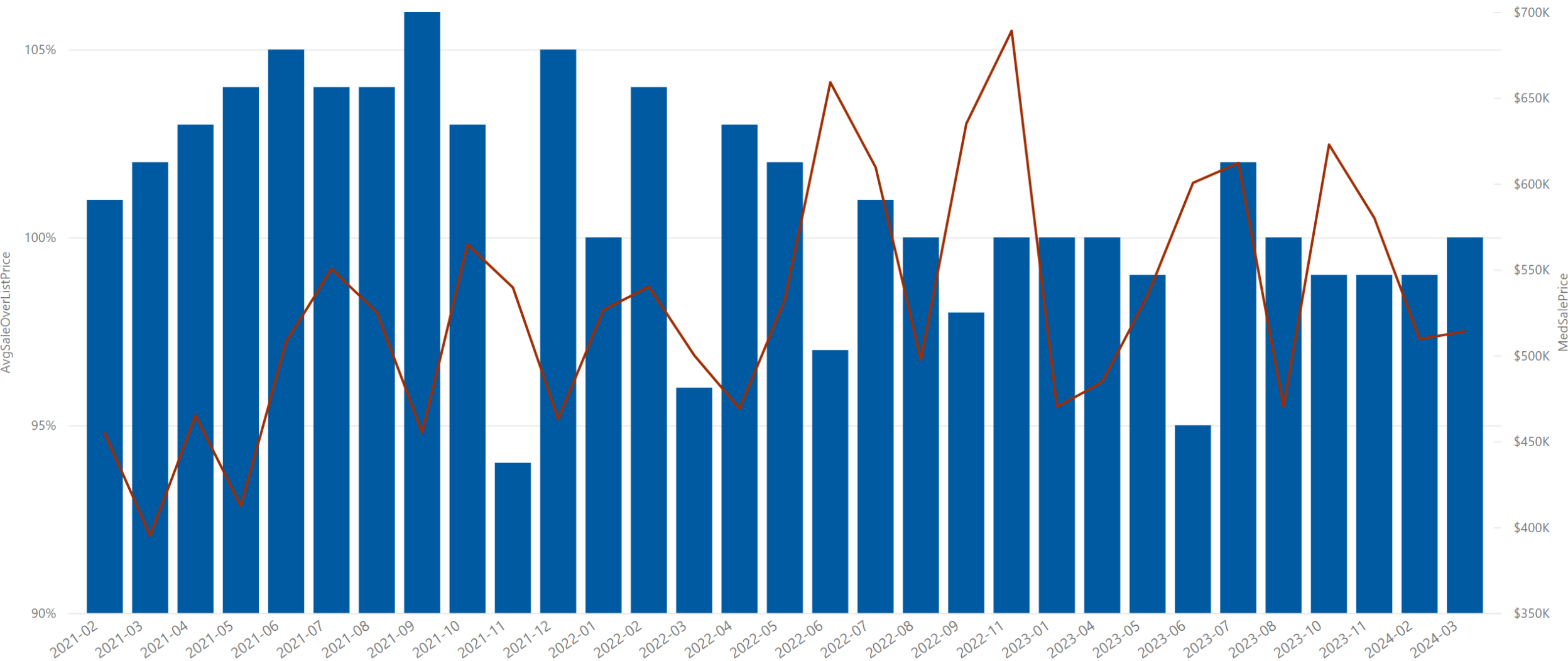
City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Hollister	100%	0%	N/A

San Benito County - Increased Sale Over List Price (MoM)

City	Sale Over List Price	Sale Over List Price Previous Month	% Sale Over List Price Change
Hollister	100%	99%	1%

San Benito County - List Price Received vs Median Sale Price

● AvgSaleOverListPrice ● MedSalePrice



Thank You

