

Monterey County Market Minute Update



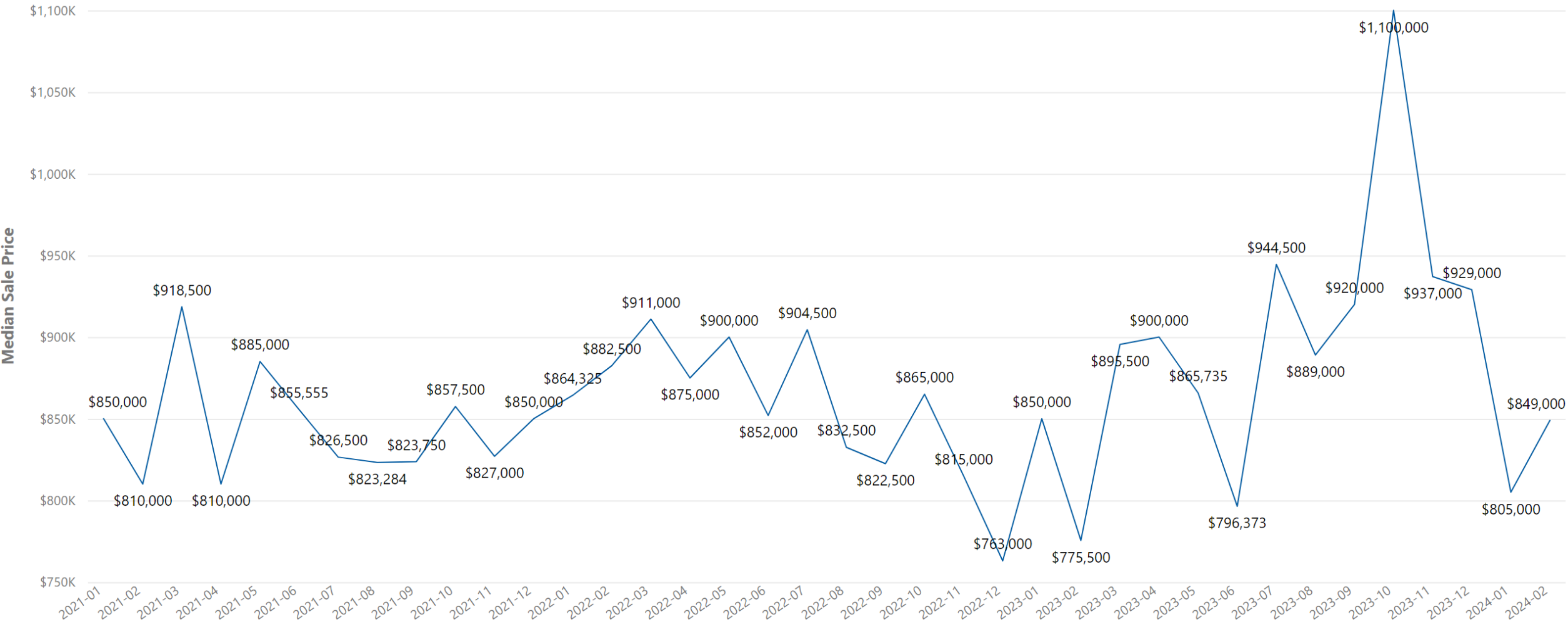
Statistics

March 2024

POWER ON
POWER OFF
EMAIL
INTERNET
WORLD
NO
SEARCH

Monterey County - Median Sale Price

CountyName ● Monterey



Monterey County - Increased Median Price

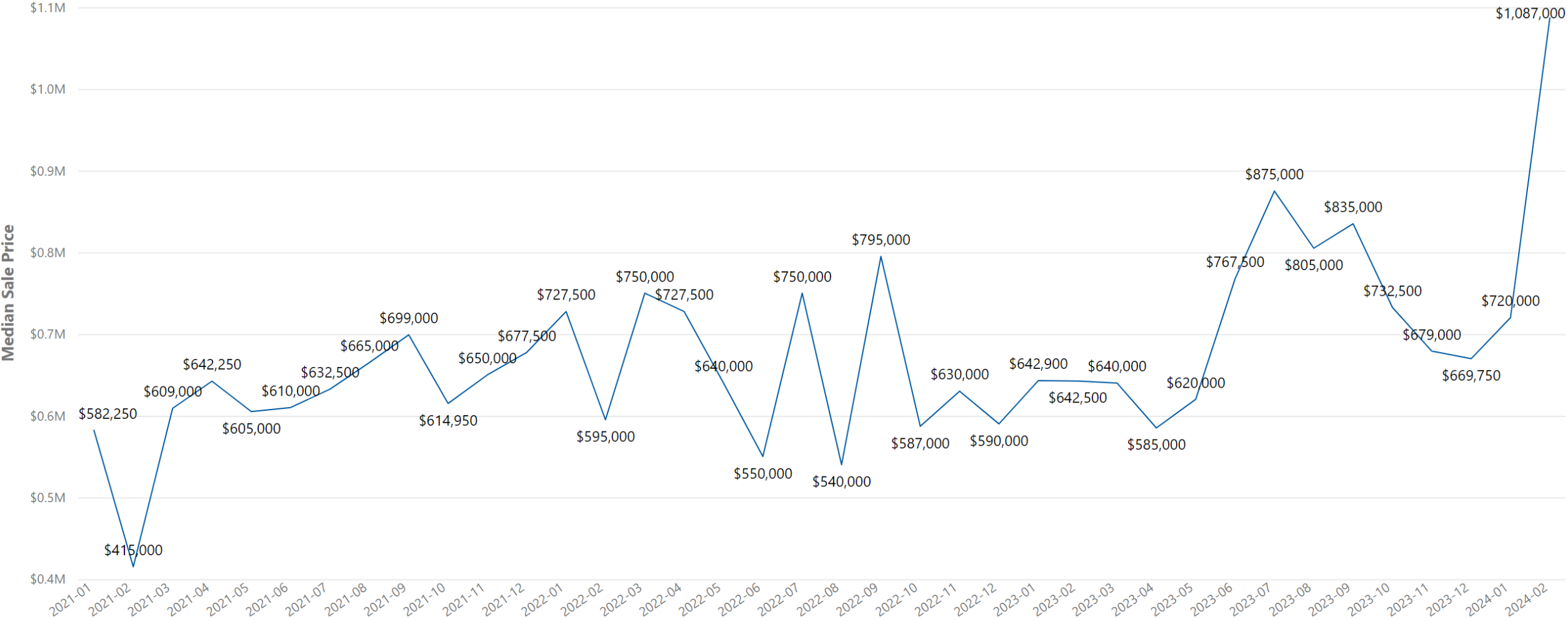
City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Royal Oaks	\$874,950	\$587,500	49%
Marina	\$1,169,000	\$862,000	36%
Pebble Beach	\$3,906,345	\$3,075,000	27%
Castroville	\$650,000	\$550,000	18%
Greenfield	\$556,989	\$475,000	17%
Seaside	\$848,000	\$725,000	17%
King City	\$540,000	\$482,000	12%
Soledad	\$610,000	\$597,000	2%
Salinas	\$700,000	\$697,500	0%

Monterey County - Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Aromas	\$0	\$811,500	-100%
Carmel Valley	\$0	\$2,000,000	-100%
Gonzales	\$0	\$680,000	-100%
Watsonville	\$0	\$650,000	-100%
Pacific Grove	\$1,275,000	\$2,264,000	-44%
Monterey	\$1,050,000	\$1,800,000	-42%
Del Rey Oaks	\$842,500	\$1,252,500	-33%
Carmel	\$3,000,000	\$4,150,000	-28%
East Garrison	\$900,000	\$983,500	-8%

Monterey County - Median Sale Price

CountyName ● Monterey



Monterey County - Increased Median Price

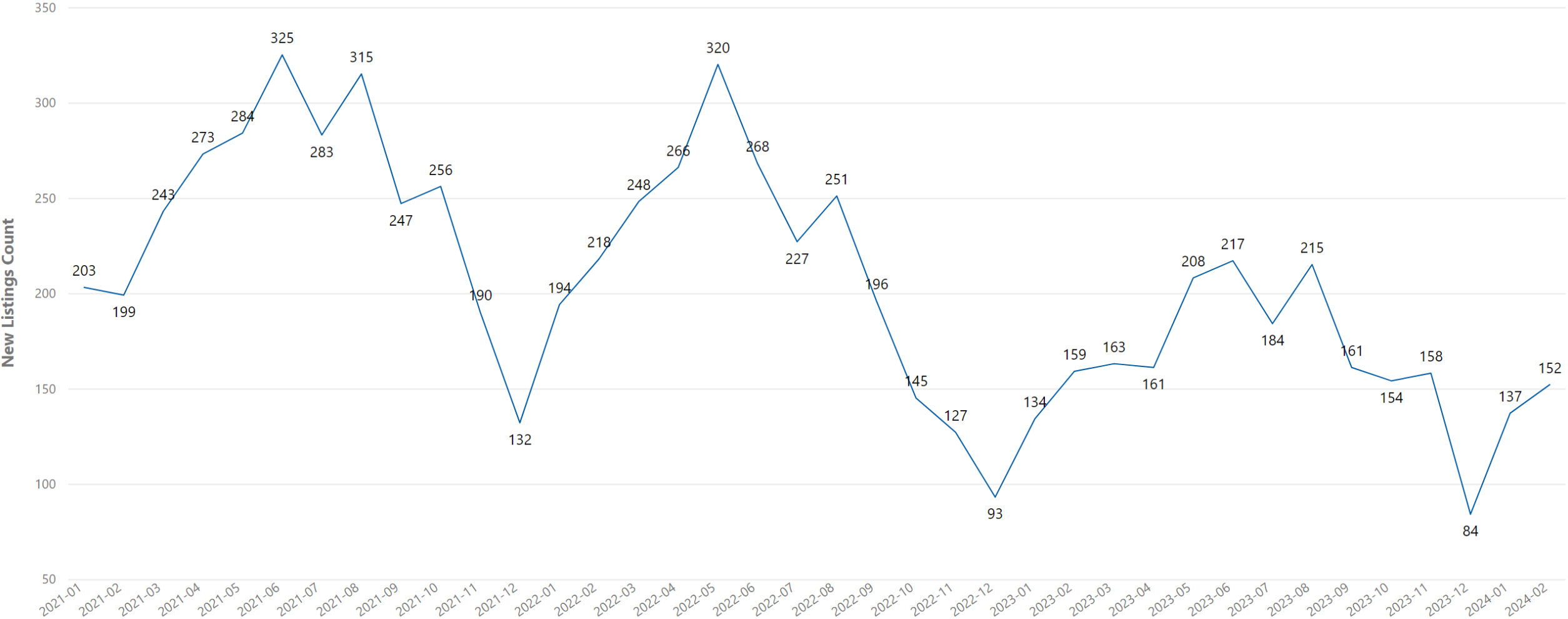
City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Soledad	\$401,990	\$0	N/A
Monterey	\$1,165,000	\$625,000	86%
Salinas	\$545,500	\$375,000	45%
Carmel	\$1,087,000	\$876,000	24%

Monterey County - Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
King City	\$0	\$290,000	-100%
Pebble Beach	\$0	\$1,035,000	-100%
Carmel Valley	\$1,145,000	\$2,600,000	-56%

Monterey County - New Listings

CountyName ● Monterey



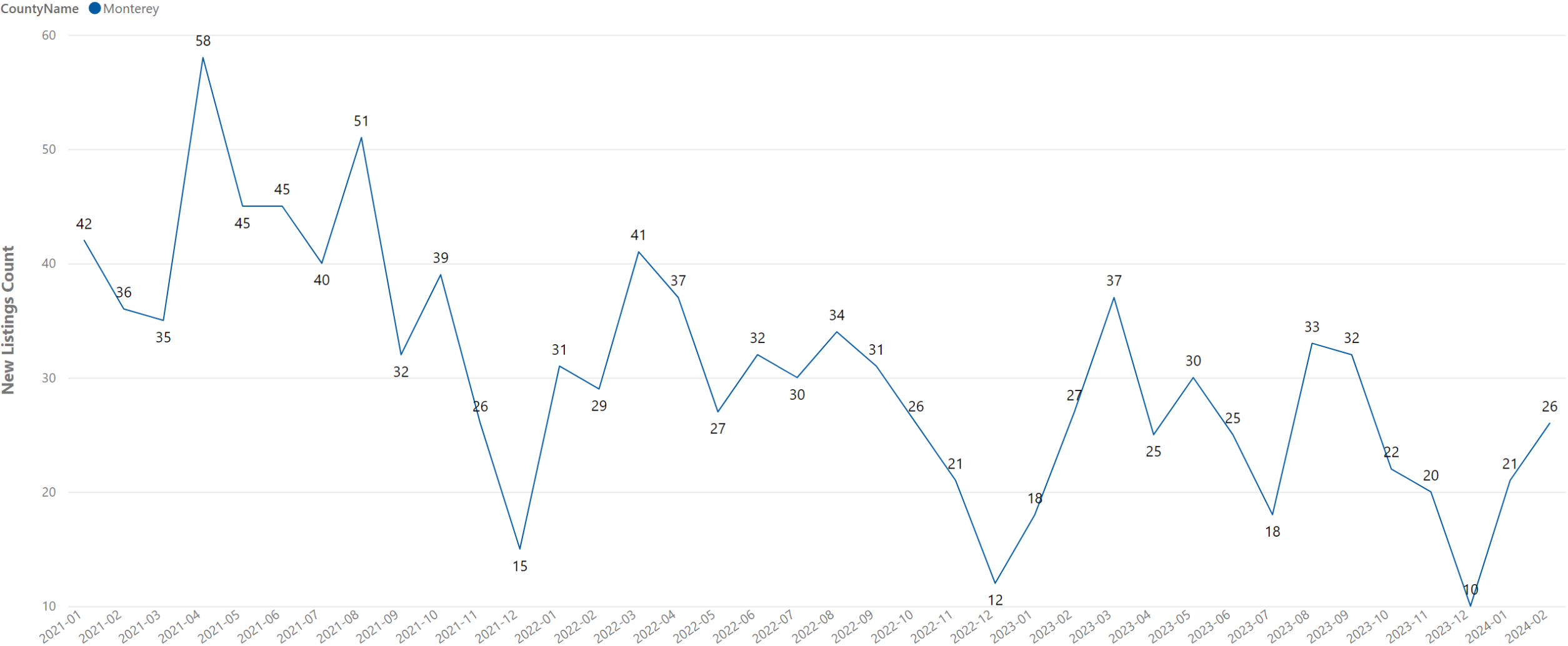
Monterey County - Increased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Chualar	1	0	N/A
Sand City	1	0	N/A
Spreckels	1	0	N/A
Moss Landing	2	0	N/A
Aromas	3	0	N/A
Seaside	17	5	240%
Royal Oaks	6	2	200%
Greenfield	5	3	67%
Marina	11	7	57%
Pacific Grove	12	9	33%
Castroville	1	1	0%
Del Rey Oaks	1	1	0%
East Garrison	3	3	0%
King City	3	3	0%
Soledad	5	5	0%

Monterey County - Decreased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Carmel Valley	3	13	-77%
Carmel	11	25	-56%
Monterey	9	14	-36%
Pebble Beach	6	9	-33%
Salinas	50	57	-12%

Monterey County - New Listings



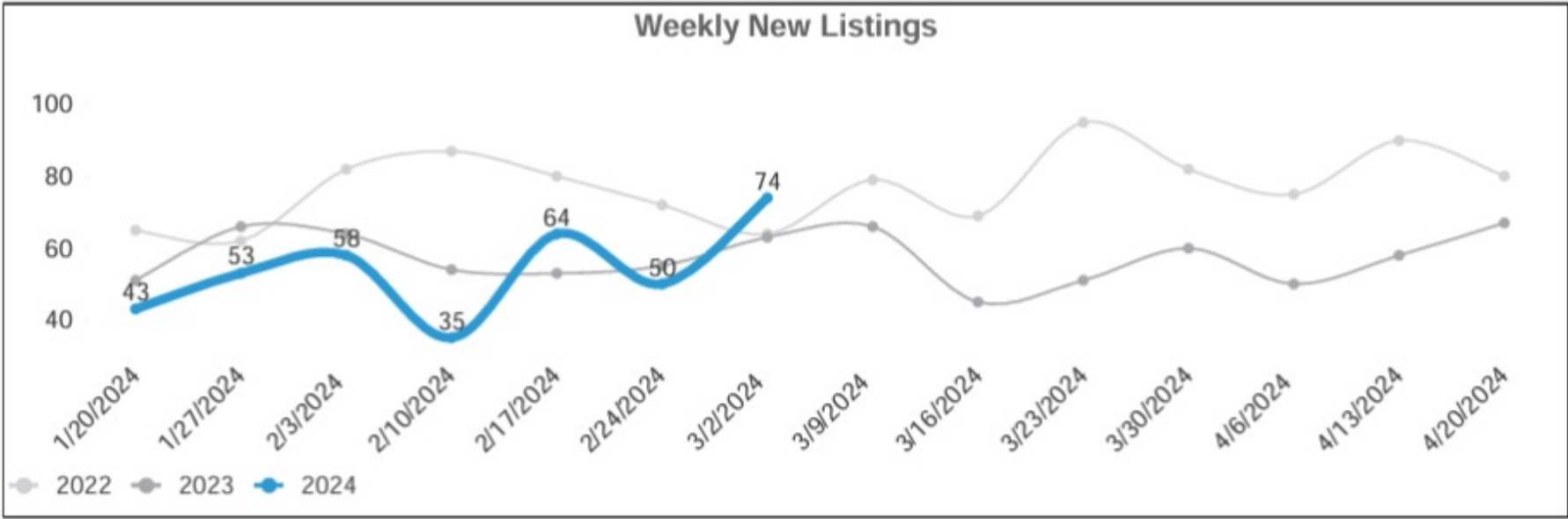
Monterey County - Increased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Pebble Beach	1	0	N/A
Soledad	1	0	N/A
King City	2	0	N/A
Pacific Grove	2	0	N/A
Salinas	6	6	0%

Monterey County - Decreased New Listings

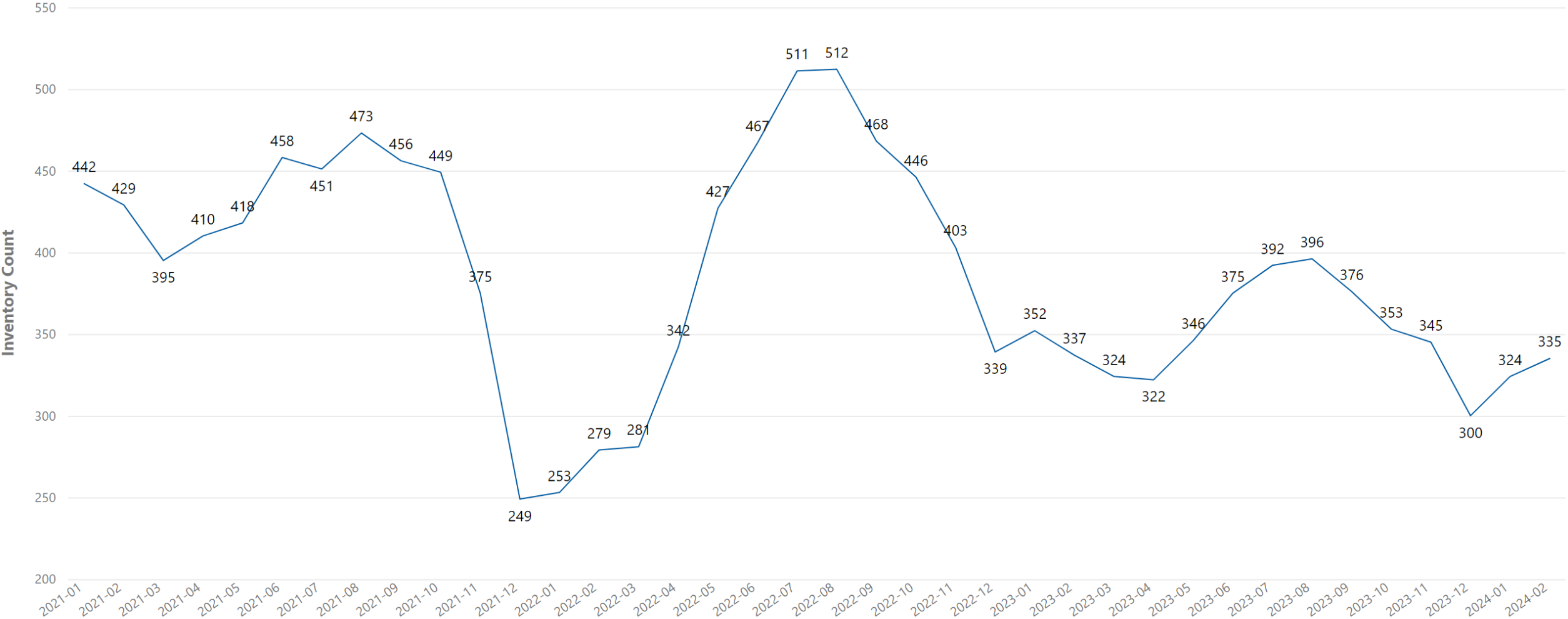
City	New Listings This Year	New Listings Last Year	% New Listings Change
Carmel Valley	1	2	-50%
Carmel	5	7	-29%
Monterey	8	11	-27%

Monterey County – New Listings Week Ending 03/02/2024



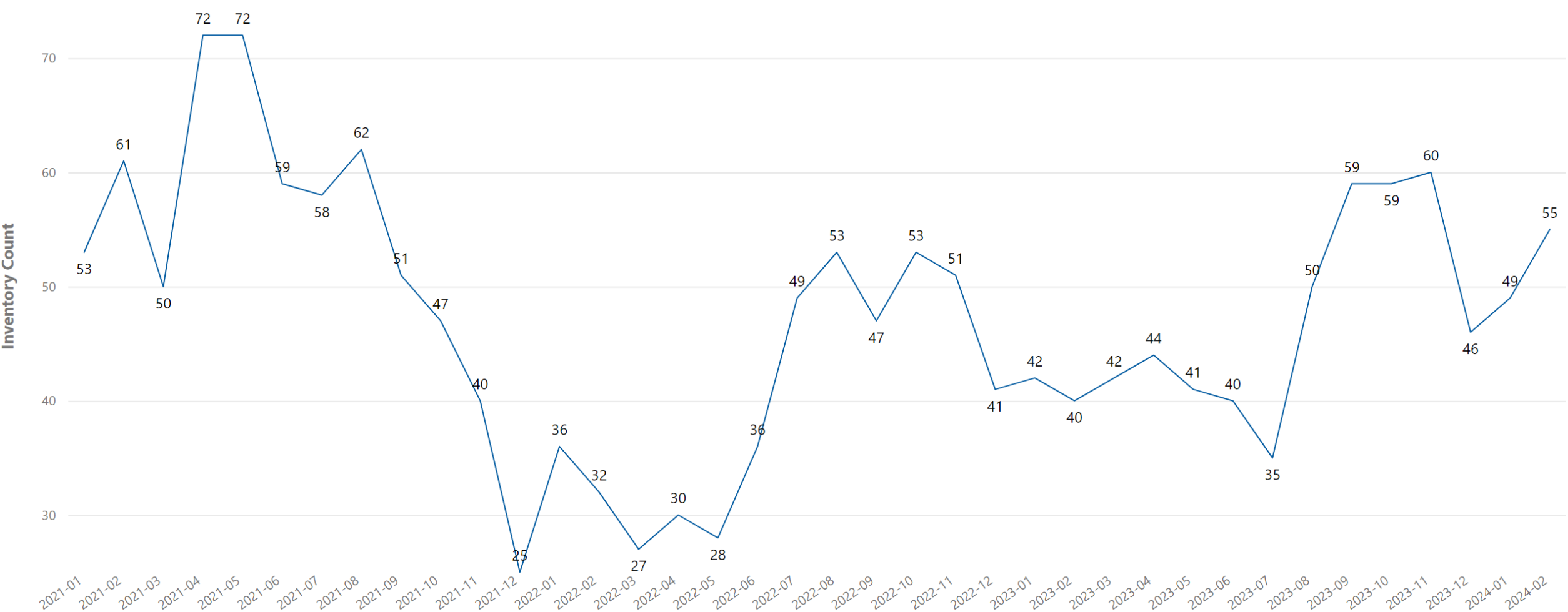
Monterey County - Inventory

CountyName ● Monterey



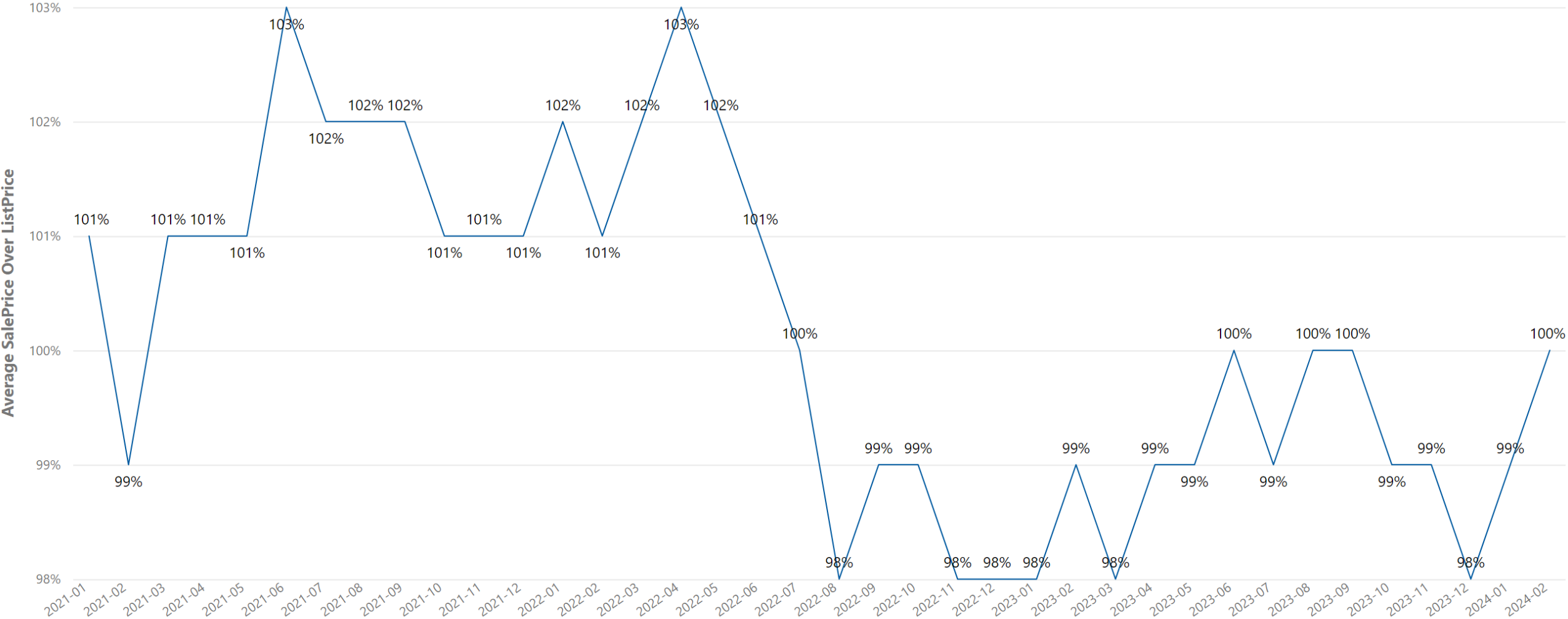
Monterey County - Inventory

CountyName ● Monterey



Monterey County - Average Sale Price Over List Price

CountyName ● Monterey



Monterey County - Increased Sale To List Price

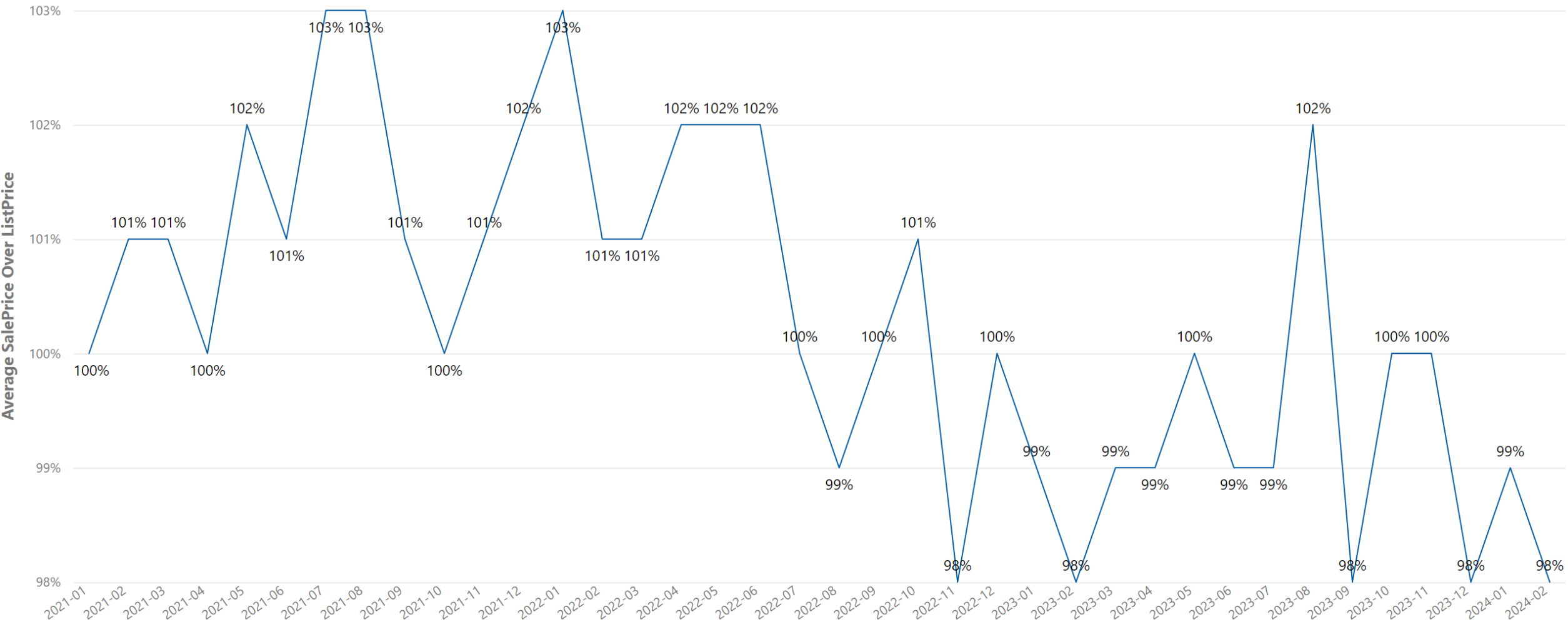
City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Greenfield	100%	93%	8%
King City	101%	96%	5%
Pebble Beach	98%	94%	4%
East Garrison	101%	97%	4%
Carmel	104%	100%	4%
Del Rey Oaks	101%	98%	3%
Salinas	100%	98%	2%
Marina	99%	98%	1%
Monterey	101%	100%	1%
Seaside	99%	99%	0%
Soledad	99%	99%	0%

Monterey County - Decreased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Royal Oaks	99%	114%	-13%
Pacific Grove	97%	103%	-6%
Castroville	97%	98%	-1%

Monterey County - Average Sale Price Over List Price

CountyName ● Monterey



Monterey County - Increased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Soledad	100%	0%	N/A
Carmel	99%	98%	1%

Monterey County - Decreased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Carmel Valley	96%	108%	-11%
Monterey	90%	100%	-10%
Salinas	98%	99%	-1%

Thank You

