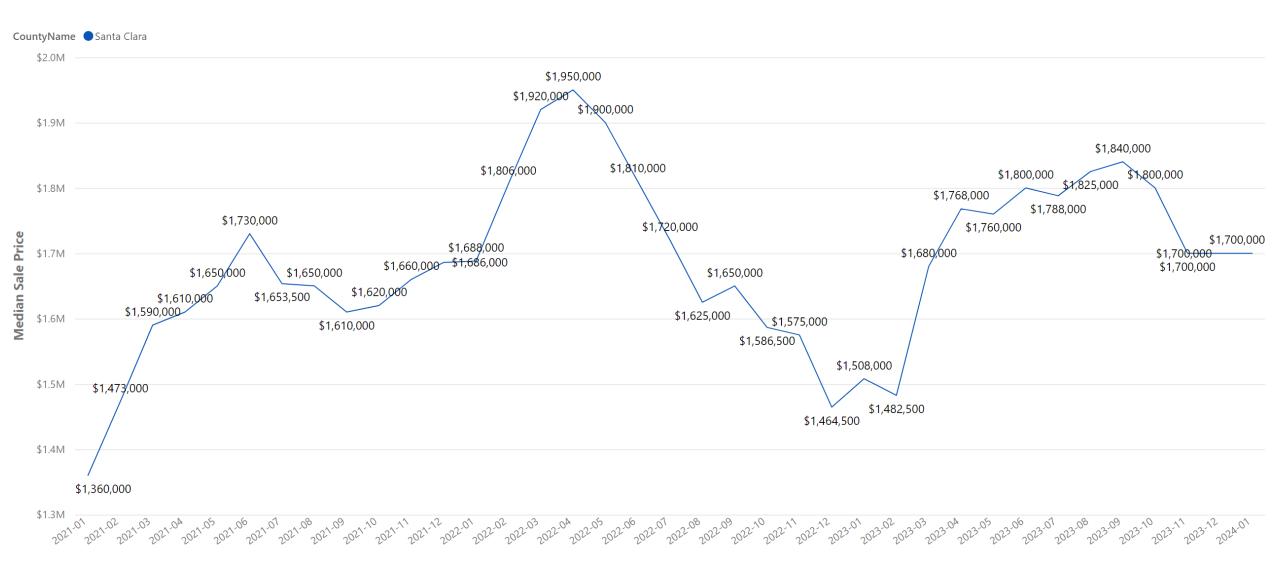
Santa Clara County Market Minute Update



February 2024

POWER ON POWER OFF EMAIL INTERNET WORLD NO

Santa Clara County - Median Sale Price





Santa Clara County - Increased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Alviso	\$1,200,000	\$0	N/A
Watsonville	\$1,500,000	\$0	N/A
Morgan Hill	\$1,487,500	\$1,087,087	37%
Monte Sereno	\$4,314,400	\$3,250,000	33%
Mountain View	\$2,415,000	\$1,980,000	22%
Campbell	\$1,840,000	\$1,550,000	19%
Saratoga	\$4,140,000	\$3,500,000	18%
Los Altos	\$4,099,000	\$3,473,000	18%
San Jose	\$1,525,000	\$1,314,750	16%
Santa Clara	\$1,700,000	\$1,487,500	14%
Cupertino	\$2,730,000	\$2,450,000	11%
Sunnyvale	\$2,377,500	\$2,184,000	9%
Gilroy	\$1,000,000	\$925,000	8%
Los Altos Hills	\$6,047,500	\$5,597,500	8%
Palo Alto	\$3,350,000	\$3,170,000	6%
Milpitas	\$1,400,000	\$1,335,000 Data as of 2/6/2024	5%

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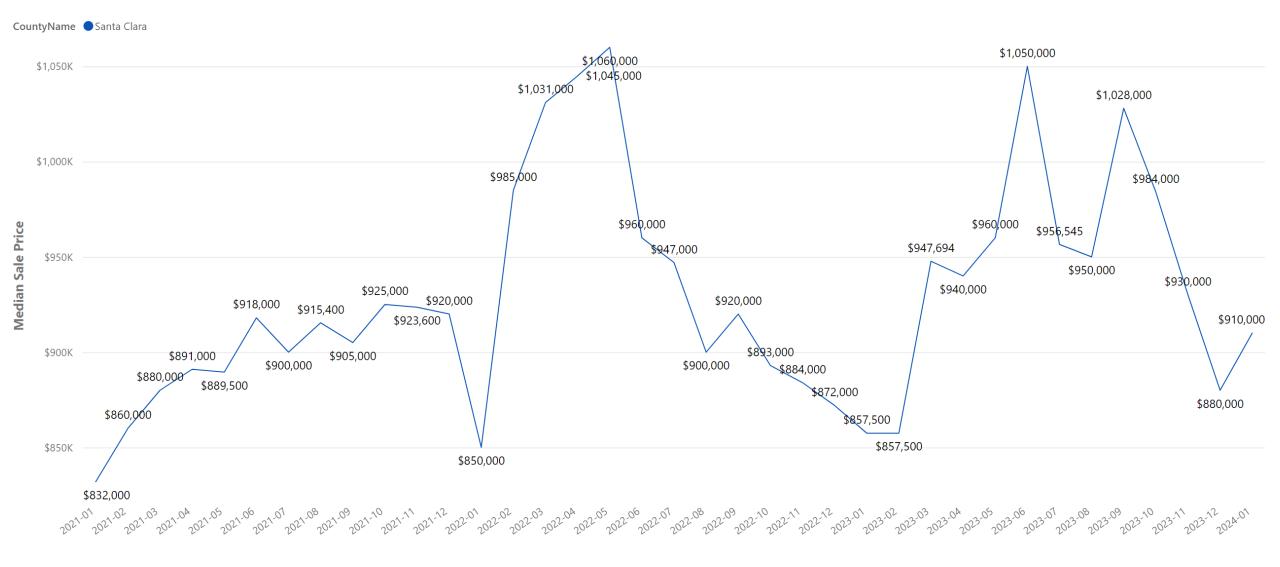
Residential Single Family: January 2023/2024

Santa Clara County - Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
San Martin	\$0	\$1,495,000	-100%
Los Gatos	\$2,250,000	\$3,550,000	-37%



Santa Clara County - Median Sale Price





Santa Clara County - Increased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Cupertino	\$1,285,000	\$0	N/A
Gilroy	\$506,500	\$0	N/A
Palo Alto	\$1,243,332	\$0	N/A
Los Gatos	\$1,757,500	\$1,040,000	69%
Mountain View	\$1,382,590	\$1,015,000	36%
Milpitas	\$1,075,000	\$930,000	16%
San Jose	\$769,500	\$756,944	2%
Santa Clara	\$1,095,000	\$1,080,000	1%
Campbell	\$920,000	\$915,000	1%

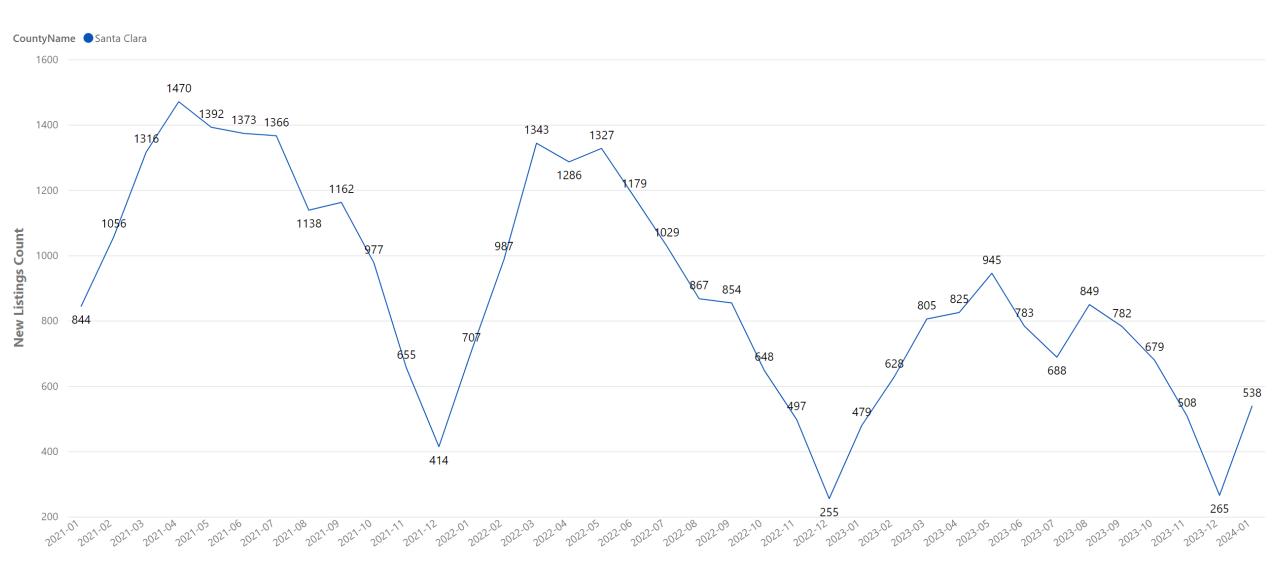


Santa Clara County - Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Saratoga	\$960,000	\$1,950,000	-51%
Sunnyvale	\$975,000	\$1,240,000	-21%
Los Altos	\$1,200,000	\$1,450,000	-17%
Morgan Hill	\$760,000	\$807,500	-6%



Santa Clara County - New Listings





Data as of 2/6/2024

Santa Clara County - Increased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Cupertino	21	9	133%
Campbell	12	6	100%
Morgan Hill	32	16	100%
Los Altos Hills	8	5	60%
Saratoga	10	7	43%
San Jose	280	243	15%
Palo Alto	32	30	7%
Sunnyvale	39	38	3%
San Martin	3	3	0%

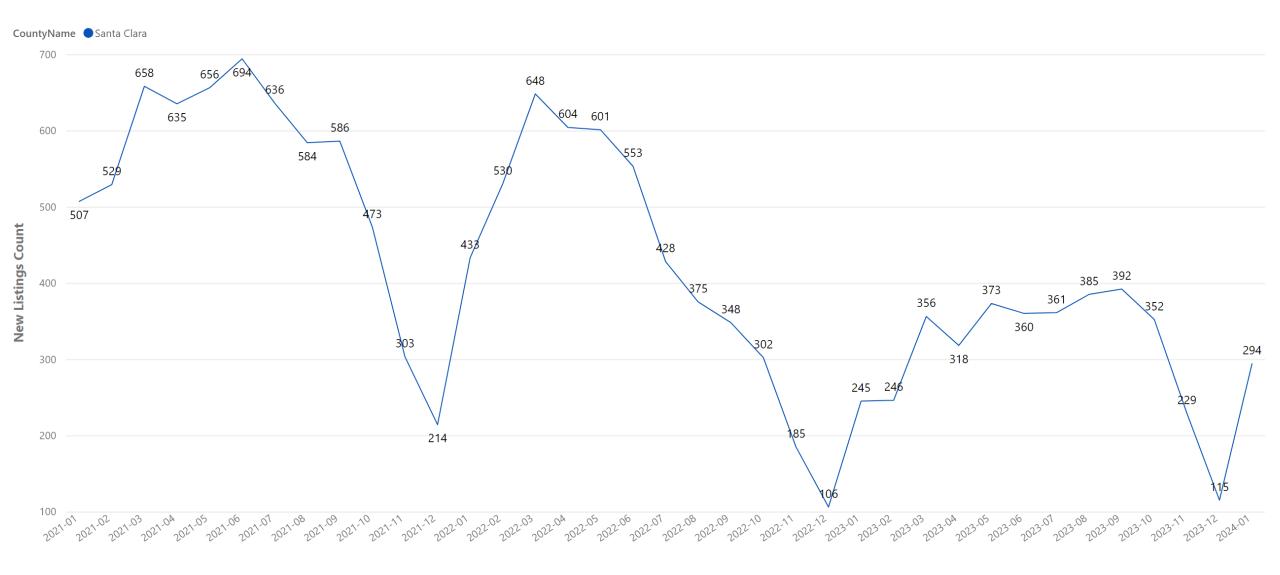


Santa Clara County - Decreased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Monte Sereno	1	2	-50%
Santa Clara	20	25	-20%
Milpitas	13	16	-19%
Los Altos	14	17	-18%
Gilroy	23	27	-15%
Los Gatos	17	19	-11%
Mountain View	13	14	-7%



Santa Clara County - New Listings





Santa Clara County - Increased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Los Altos	3	1	200%
Palo Alto	13	5	160%
Cupertino	11	5	120%
Mountain View	26	19	37%
Milpitas	15	11	36%
San Jose	161	134	20%
Sunnyvale	26	22	18%
Los Gatos	8	7	14%
Saratoga	2	2	0%

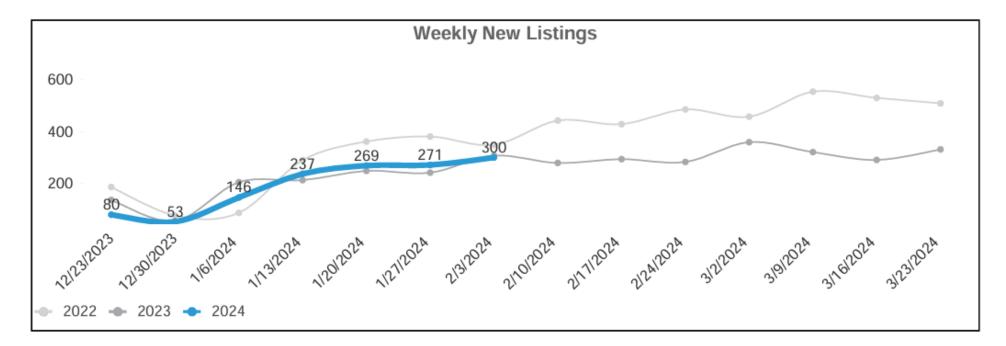


Santa Clara County - Decreased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Morgan Hill	3	8	-63%
Gilroy	2	4	-50%
Campbell	5	6	-17%
Santa Clara	19	21	-10%



Santa Clara County – New Listings Week Ending 02/03/2024

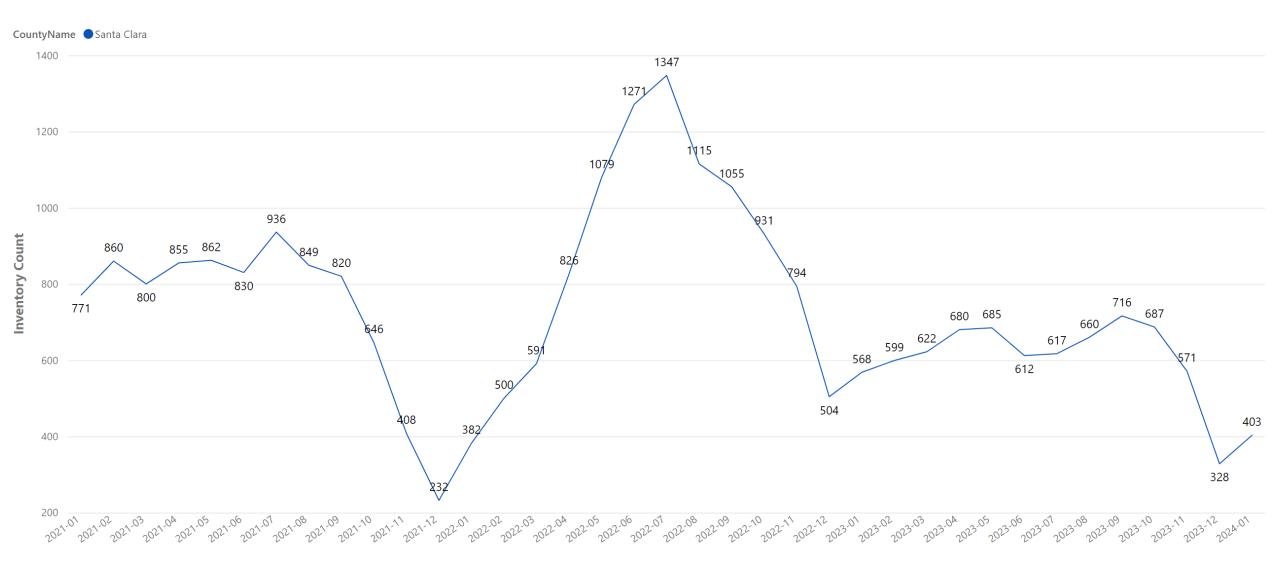




Data as of 02/04/2024

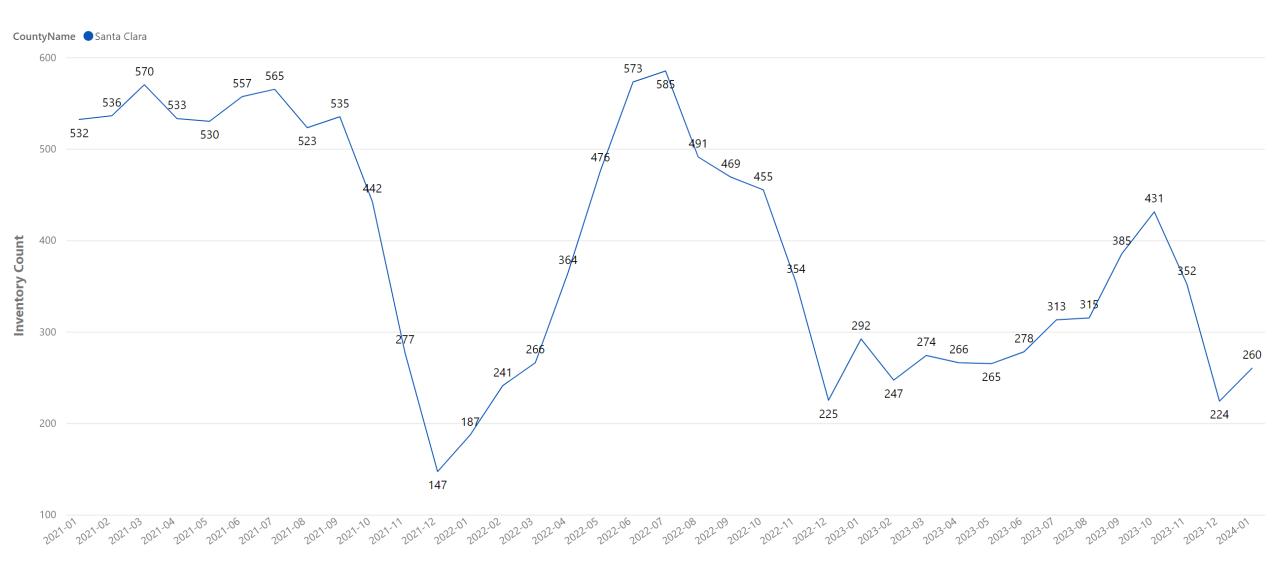
*Data for All Classes 2022-2024

Santa Clara County - Inventory





Santa Clara County - Inventory





Data as of 2/6/2024

Santa Clara County - Average Sale Price Over List Price





Santa Clara County - Increased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Alviso	96%	0%	N/A
Watsonville	94%	0%	N/A
Santa Clara	110%	99%	11%
Monte Sereno	106%	97%	9%
Sunnyvale	107%	99%	8%
Los Altos Hills	98%	92%	7%
Palo Alto	103%	97%	6%
Los Altos	102%	97%	5%
Campbell	104%	99%	5%
San Jose	104%	99%	5%
Mountain View	105%	101%	4%
Morgan Hill	99%	96%	3%
Milpitas	102%	100%	2%
Gilroy	99%	99%	0%



Santa Clara County - Decreased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Cupertino	97%	101%	-4%
Los Gatos	96%	99%	-3%
Saratoga	100%	101%	-1%



Santa Clara County - Average Sale Price Over List Price

CountyName Santa Clara





Data as of 2/6/2024

Residential Common Interest: 2021-2024

Santa Clara County - Increased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Cupertino	103%	0%	N/A
Gilroy	100%	0%	N/A
Palo Alto	104%	0%	N/A
Saratoga	96%	89%	8%
Campbell	101%	96%	5%
Mountain View	102%	98%	4%
Sunnyvale	104%	100%	4%
Santa Clara	102%	99%	3%
Milpitas	103%	100%	3%
Los Altos	93%	91%	2%
Los Gatos	100%	99%	1%
Morgan Hill	100%	100%	0%
San Jose	100%	100%	0%



Thank You



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