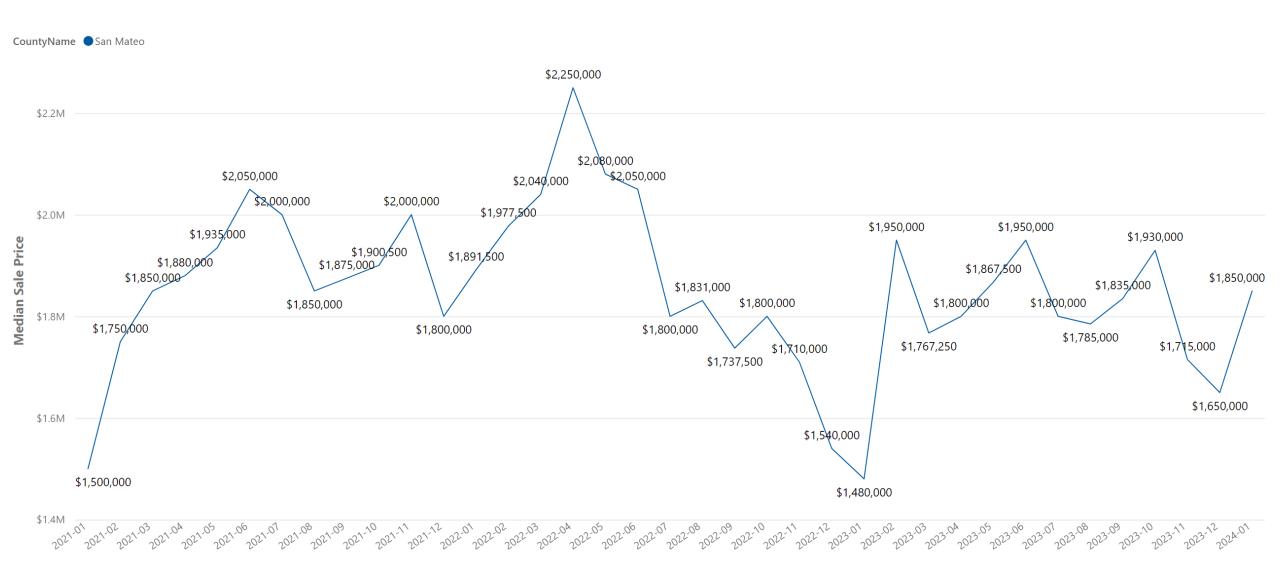


San Mateo County - Median Sale Price





San Mateo County - Increased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
El Granada	\$1,750,000	\$0	N/A
Moss Beach	\$1,450,000	\$0	N/A
Menlo Park	\$3,600,000	\$2,230,500	61%
San Mateo	\$2,000,000	\$1,625,000	23%
Foster City	\$2,150,000	\$1,855,000	16%
San Carlos	\$2,352,000	\$2,030,000	16%
Burlingame	\$2,656,250	\$2,318,750	15%
Millbrae	\$1,690,000	\$1,500,000	13%
San Bruno	\$1,400,000	\$1,262,500	11%
So. San Francisco	\$1,245,000	\$1,135,000	10%
Pacifica	\$1,317,500	\$1,227,500	7%
Daly City	\$1,175,000	\$1,156,000	2%

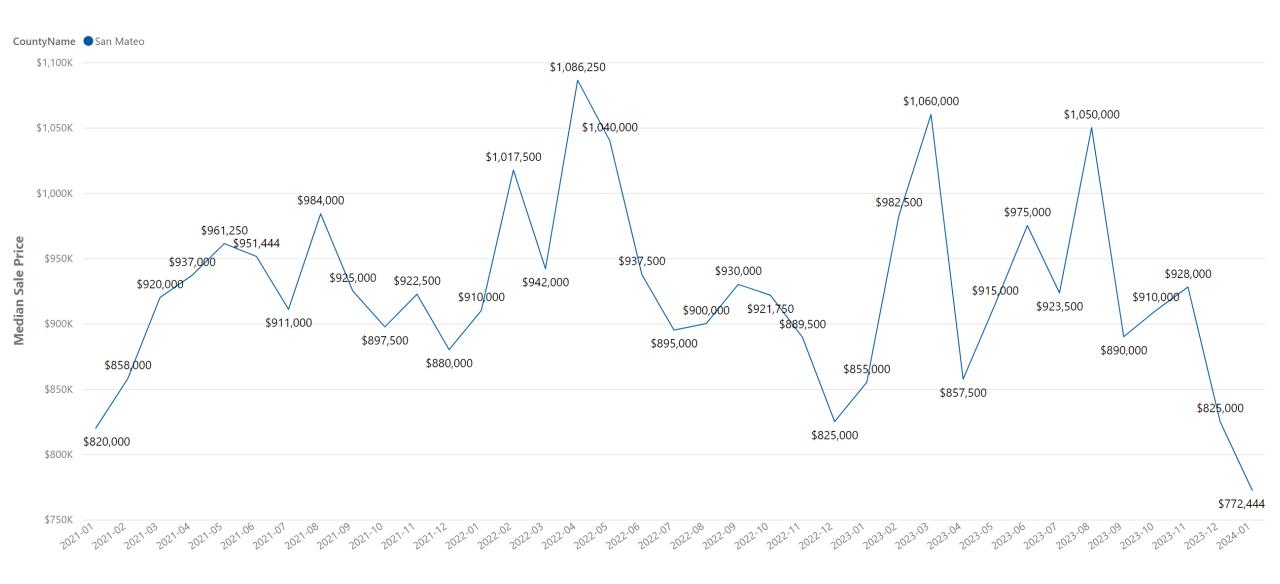


San Mateo County - Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
La Honda	\$0	\$1,300,000	-100%
Montara	\$0	\$1,000,000	-100%
Redwood Shores	\$0	\$2,360,000	-100%
Woodside	\$2,950,000	\$4,100,000	-28%
Atherton	\$15,500,000	\$19,375,000	-20%
Redwood City	\$1,600,000	\$1,880,000	-15%
East Palo Alto	\$855,000	\$1,000,000	-15%
Half Moon Bay	\$1,342,500	\$1,505,000	-11%
Portola Valley	\$2,882,500	\$3,200,000	-10%
Belmont	\$1,945,000	\$2,000,000	-3%
Hillsborough	\$4,250,000	\$4,351,000	-2%



San Mateo County - Median Sale Price





San Mateo County - Increased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Burlingame	\$1,050,000	\$0	N/A
East Palo Alto	\$775,000	\$0	N/A
San Carlos	\$1,760,000	\$1,050,000	68%
Menlo Park	\$1,500,000	\$929,000	61%
Pacifica	\$1,085,000	\$780,000	39%
San Mateo	\$750,000	\$715,000	5%
Millbrae	\$865,000	\$850,000	2%

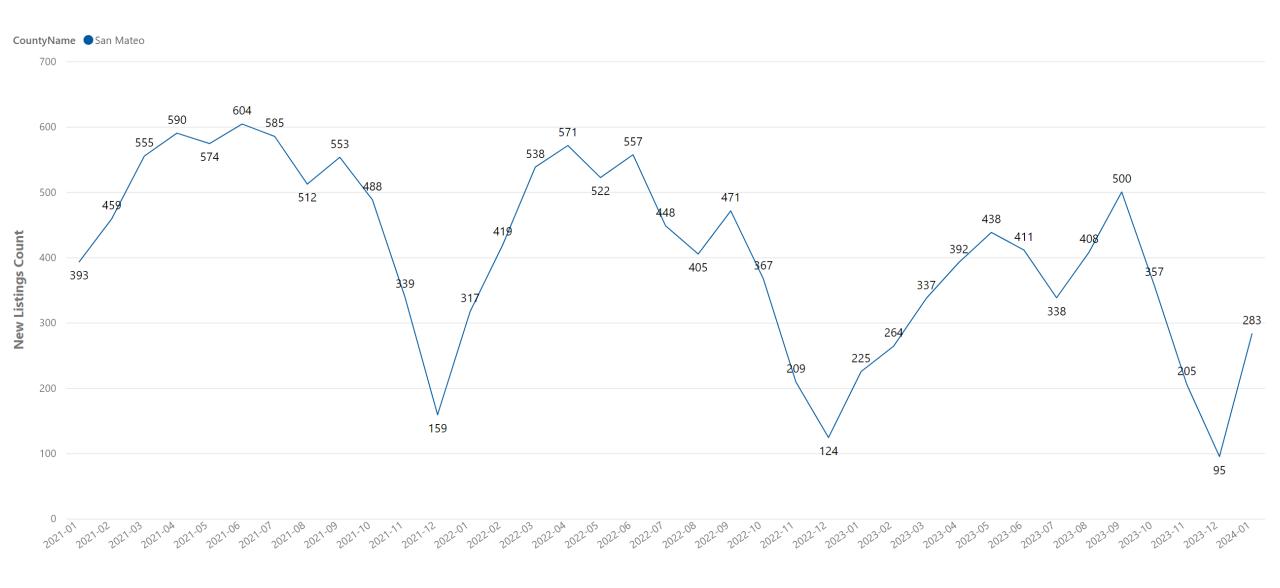


San Mateo County - Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Brisbane	\$0	\$750,000	-100%
Half Moon Bay	\$0	\$865,000	-100%
Belmont	\$623,500	\$972,500	-36%
San Bruno	\$445,000	\$647,000	-31%
Daly City	\$660,000	\$800,000	-18%
Redwood City	\$859,000	\$980,000	-12%
So. San Francisco	\$752,950	\$832,500	-10%
Foster City	\$1,285,000	\$1,340,000	-4%



San Mateo County - New Listings





San Mateo County - Increased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
La Honda	1	0	N/A
Montara	1	0	N/A
Millbrae	12	2	500%
East Palo Alto	9	2	350%
El Granada	4	1	300%
Moss Beach	3	1	200%
Belmont	10	4	150%
Pacifica	18	8	125%
Daly City	28	18	56%
Menlo Park	34	23	48%
Portola Valley	4	3	33%
Half Moon Bay	5	4	25%
San Bruno	10	8	25%
San Mateo	43	35	23%
Redwood City	38	34	12%



San Mateo County - Increased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
San Carlos	14	13	8%
Brisbane	2	2	0%
Hillsborough	9	9	0%

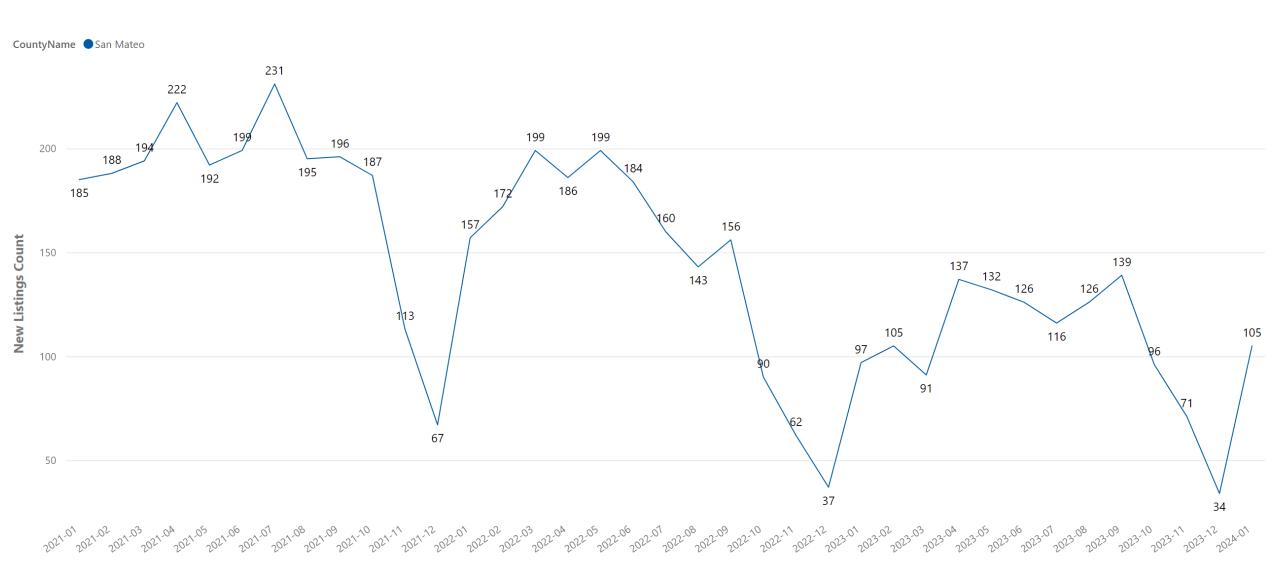


San Mateo County - Decreased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Foster City	4	10	-60%
Redwood Shores	1	2	-50%
Atherton	8	14	-43%
Burlingame	7	11	-36%
Woodside	7	9	-22%
So. San Francisco	11	12	-8%



San Mateo County - New Listings





San Mateo County - Increased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Redwood Shores	4	0	N/A
Belmont	4	1	300%
Redwood City	12	5	140%
Half Moon Bay	2	1	100%
Pacifica	4	2	100%
Daly City	16	9	78%
San Carlos	11	8	38%
Menlo Park	7	6	17%
Brisbane	1	1	0%
East Palo Alto	1	1	0%



San Mateo County - Decreased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Millbrae	1	3	-67%
Burlingame	2	6	-67%
So. San Francisco	3	5	-40%
San Mateo	19	29	-34%
San Bruno	8	9	-11%
Foster City	10	11	-9%



San Mateo County – New Listings Week Ending 02/03/2024





San Mateo County - Inventory

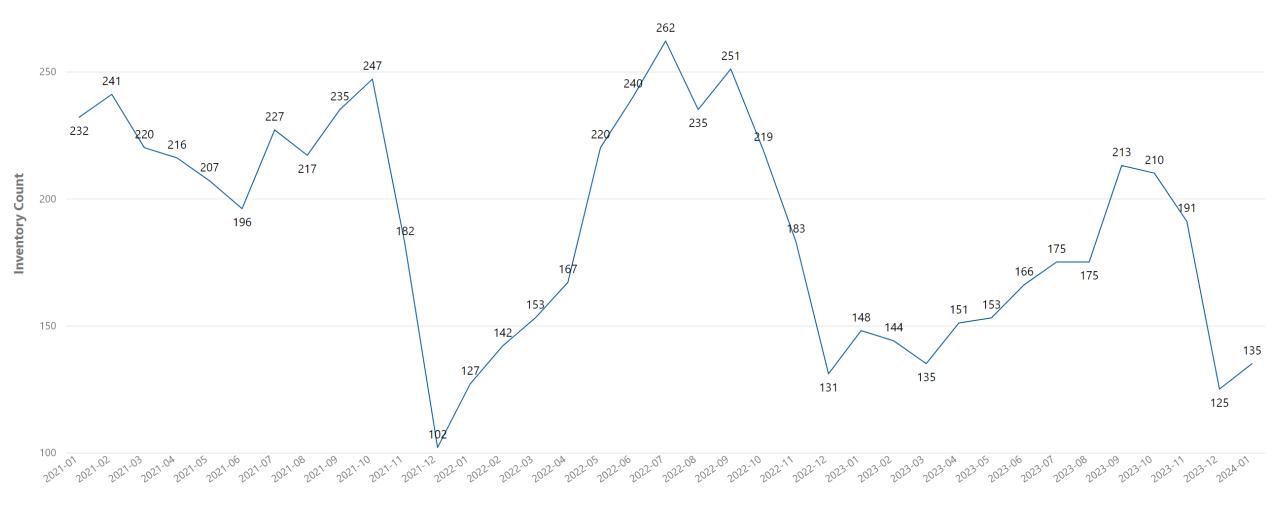
CountyName San Mateo





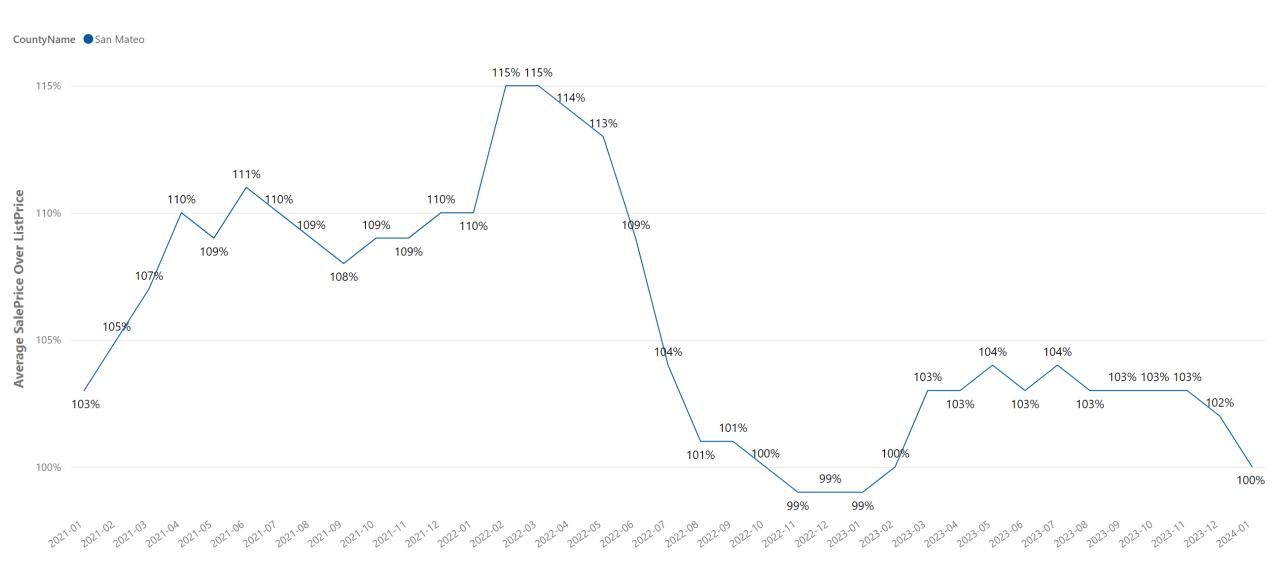
San Mateo County - Inventory

CountyName San Mateo





San Mateo County - Average Sale Price Over List Price





San Mateo County - Increased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
El Granada	96%	0%	N/A
Moss Beach	100%	0%	N/A
Portola Valley	113%	101%	12%
San Mateo	104%	98%	6%
Belmont	101%	96%	5%
San Bruno	103%	98%	5%
Foster City	105%	100%	5%
So. San Francisco	102%	98%	4%
Hillsborough	99%	96%	3%
Burlingame	101%	98%	3%
Redwood City	101%	98%	3%
Atherton	94%	92%	2%
Woodside	94%	92%	2%
Menlo Park	100%	100%	0%
Millbrae	102%	102%	0%

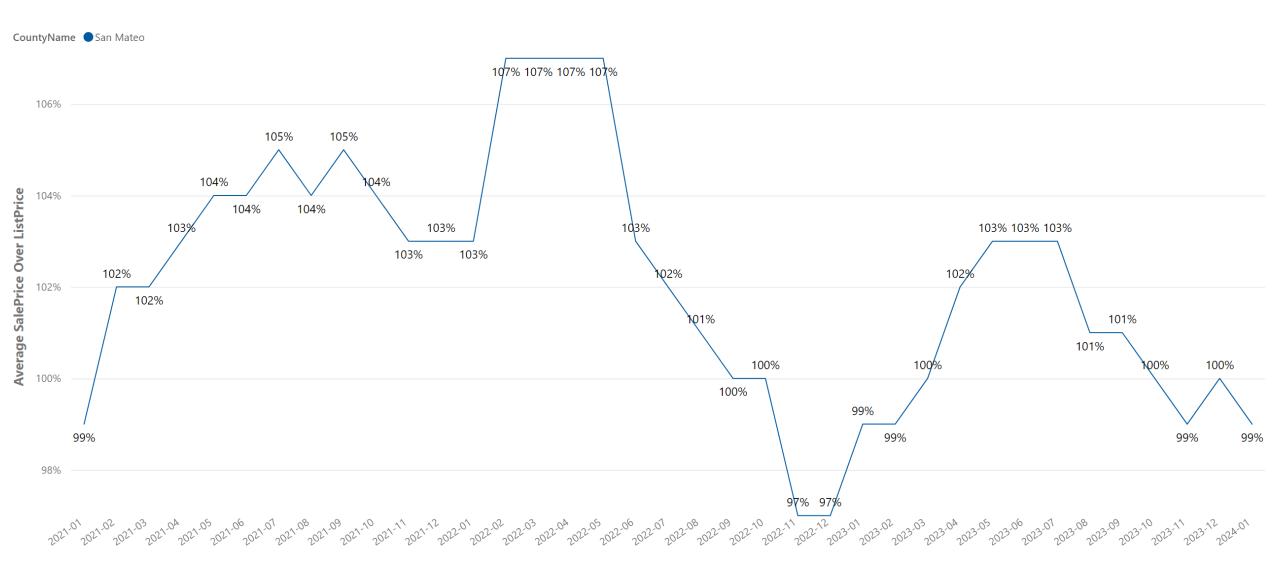


San Mateo County - Decreased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Half Moon Bay	93%	98%	-5%
East Palo Alto	96%	100%	-4%
San Carlos	98%	100%	-2%
Daly City	99%	100%	-1%
Pacifica	99%	100%	-1%



San Mateo County - Average Sale Price Over List Price





San Mateo County - Increased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Burlingame	96%	0%	N/A
East Palo Alto	88%	0%	N/A
Foster City	107%	97%	10%
San Carlos	100%	98%	2%
San Mateo	100%	98%	2%
Belmont	95%	94%	1%
Redwood City	98%	98%	0%



San Mateo County - Decreased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
So. San Francisco	98%	113%	-13%
San Bruno	96%	100%	-4%
Millbrae	97%	101%	-4%
Pacifica	96%	99%	-3%
Daly City	99%	102%	-3%
Menlo Park	96%	98%	-2%



Thank You

