

Monterey County Market Minute Update

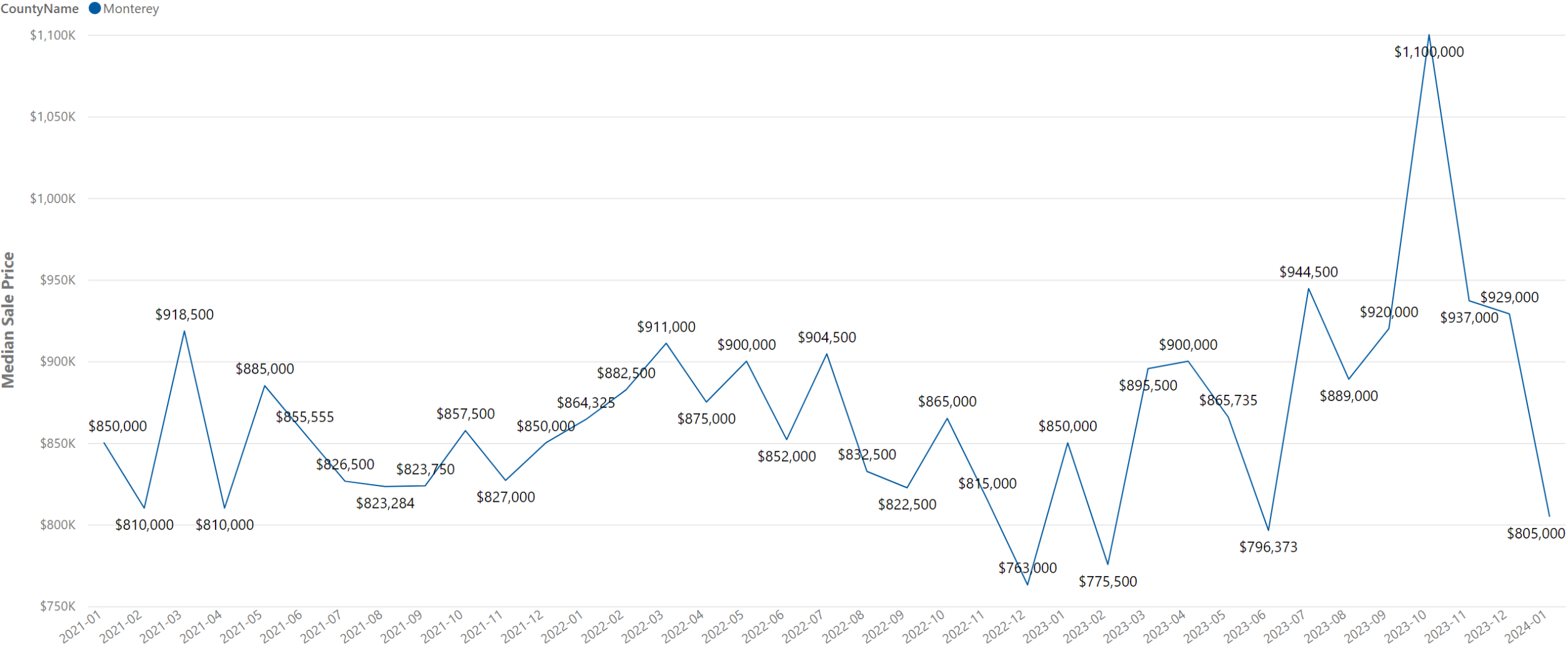


Statistics

February 2024

POWER ON
POWER OFF
EMAIL
INTERNET
WORLD
NO
SEARCH

Monterey County - Median Sale Price



Monterey County - Increased Median Price

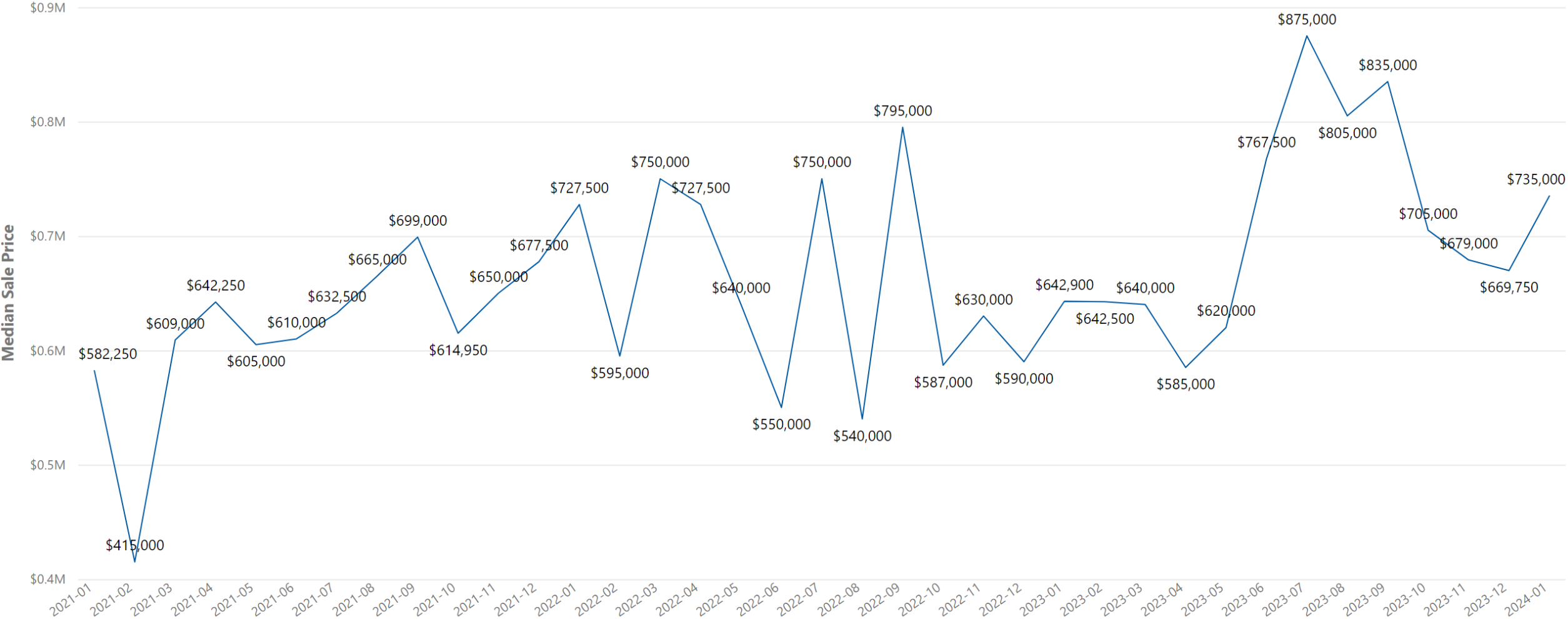
City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Corral De Tierra	\$2,379,000	\$0	N/A
Spreckels	\$1,050,000	\$0	N/A
Carmel Valley	\$3,637,500	\$1,300,000	180%
Gonzales	\$710,000	\$361,000	97%
Marina	\$950,000	\$690,000	38%
Pebble Beach	\$2,800,000	\$2,300,000	22%
Castroville	\$660,000	\$546,557	21%
Seaside	\$750,000	\$661,000	13%
Soledad	\$587,500	\$542,355	8%

Monterey County - Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Aromas	\$0	\$849,000	-100%
Big Sur	\$0	\$1,700,000	-100%
Del Rey Oaks	\$0	\$733,000	-100%
Prunedale	\$0	\$971,500	-100%
Monterey	\$1,287,500	\$1,682,500	-23%
King City	\$496,000	\$566,000	-12%
Greenfield	\$440,000	\$499,000	-12%
Carmel	\$2,550,000	\$2,850,000	-11%
Pacific Grove	\$1,150,000	\$1,234,100	-7%
East Garrison	\$860,000	\$914,500	-6%
Royal Oaks	\$925,000	\$967,500	-4%
Salinas	\$701,000	\$717,500	-2%

Monterey County - Median Sale Price

CountyName ● Monterey



Monterey County - Increased Median Price

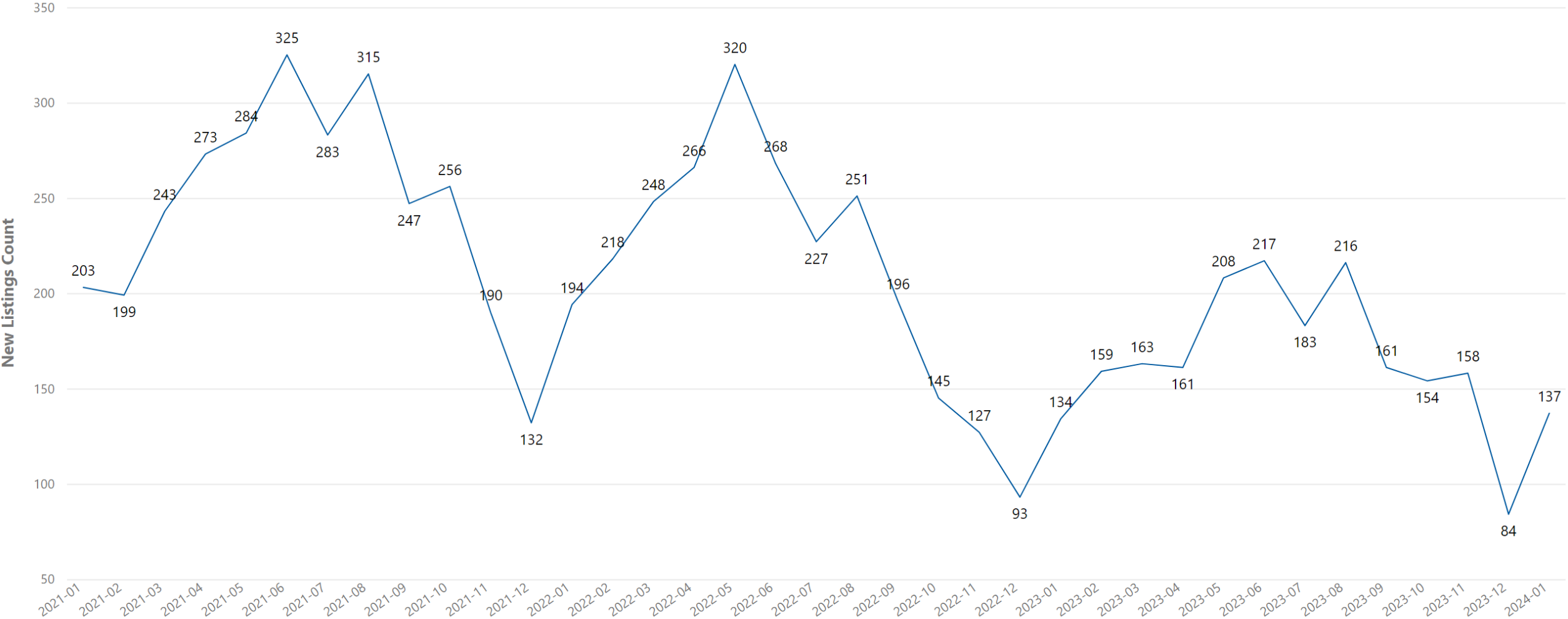
City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Carmel Valley	\$1,650,000	\$0	N/A
Soledad	\$348,670	\$0	N/A
Salinas	\$620,000	\$367,500	69%
Carmel	\$1,300,000	\$827,900	57%

Monterey County - Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
East Garrison	\$0	\$700,000	-100%
Marina	\$0	\$498,000	-100%
Pebble Beach	\$959,250	\$3,500,000	-73%
Monterey	\$575,000	\$1,235,000	-53%

Monterey County - New Listings

CountyName ● Monterey



Monterey County - Increased New Listings

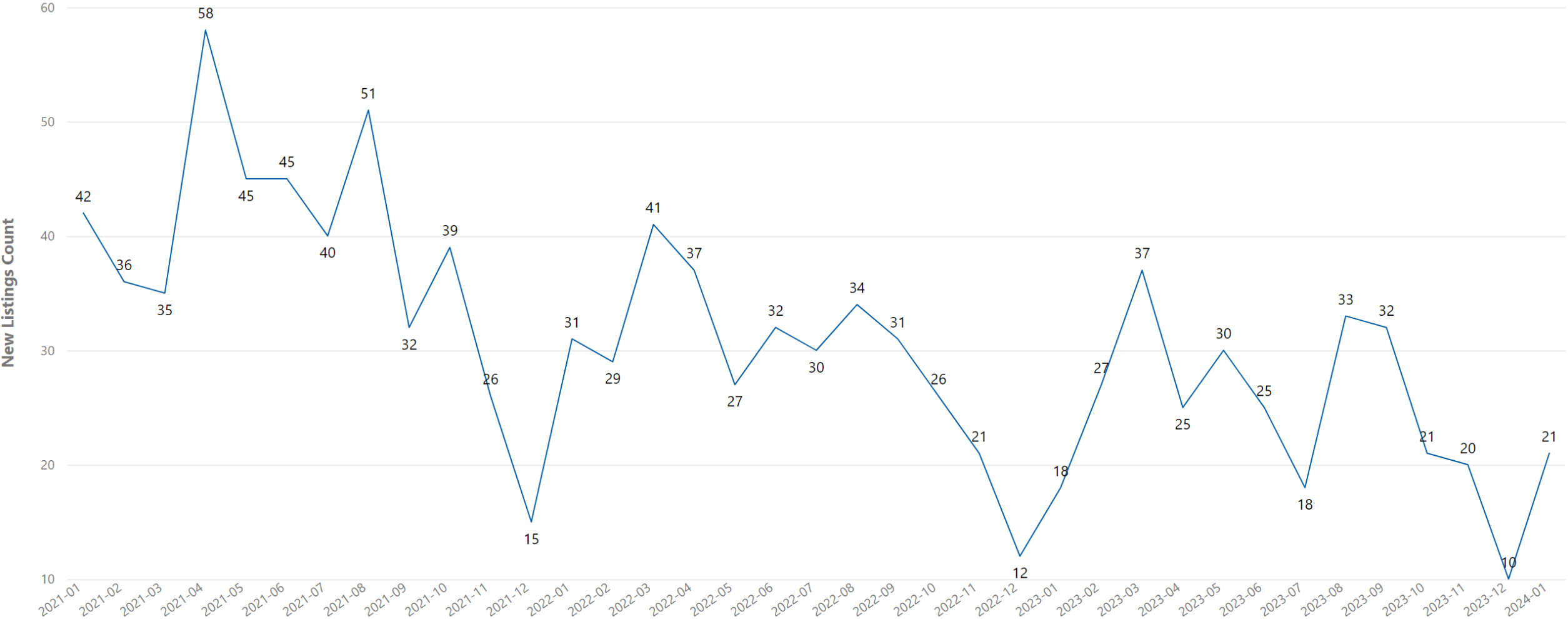
City	New Listings This Year	New Listings Last Year	% New Listings Change
Spreckels	2	0	N/A
King City	5	1	400%
Castroville	3	1	200%
Royal Oaks	6	2	200%
East Garrison	4	2	100%
Monterey	16	8	100%
Carmel Valley	8	5	60%
Salinas	39	31	26%
Soledad	5	4	25%

Monterey County - Decreased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Pacific Grove	3	7	-57%
Seaside	6	13	-54%
Aromas	1	2	-50%
Moss Landing	1	2	-50%
Pebble Beach	7	13	-46%
Marina	7	12	-42%
Del Rey Oaks	2	3	-33%
Greenfield	6	7	-14%
Carmel	15	16	-6%

Monterey County - New Listings

CountyName ● Monterey



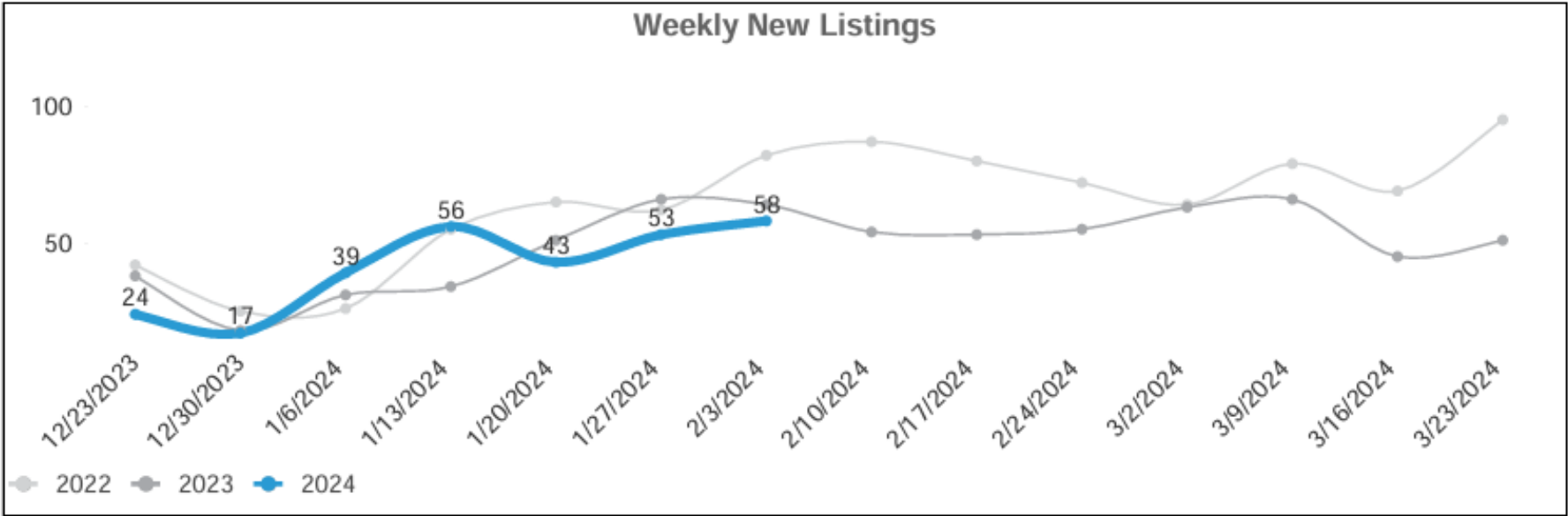
Monterey County - Increased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Carmel Valley	1	0	N/A
Del Rey Oaks	1	0	N/A
Pacific Grove	2	0	N/A
Carmel	8	5	60%
Monterey	4	4	0%

Monterey County - Decreased New Listings

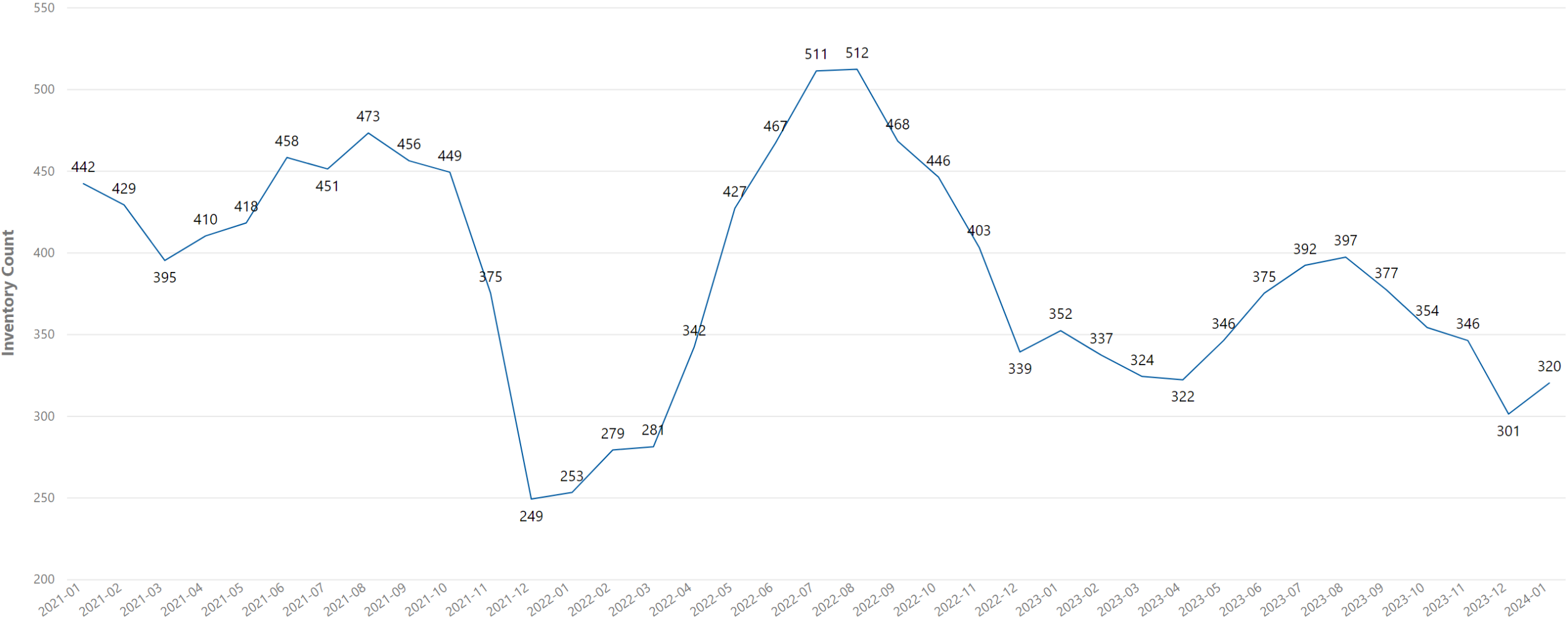
City	New Listings This Year	New Listings Last Year	% New Listings Change
Marina	1	2	-50%
Salinas	4	5	-20%

Monterey County – New Listings Week Ending 02/03/2024



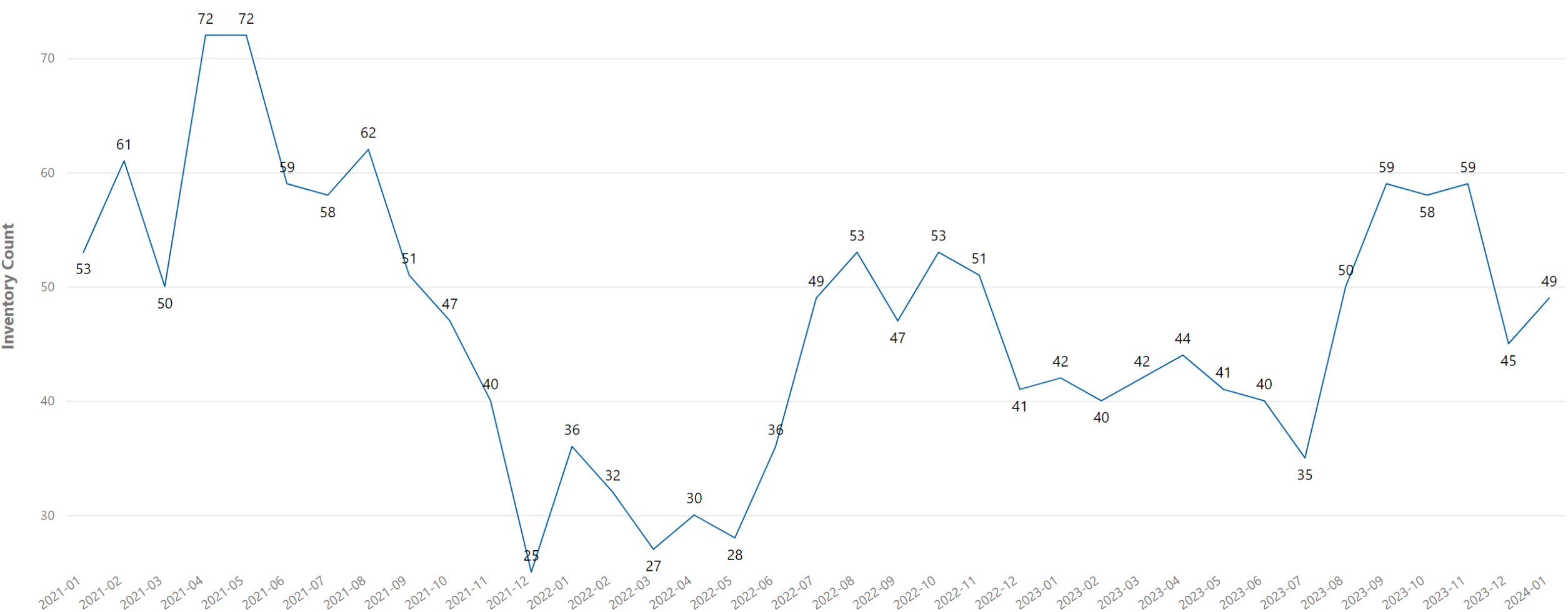
Monterey County - Inventory

CountyName ● Monterey

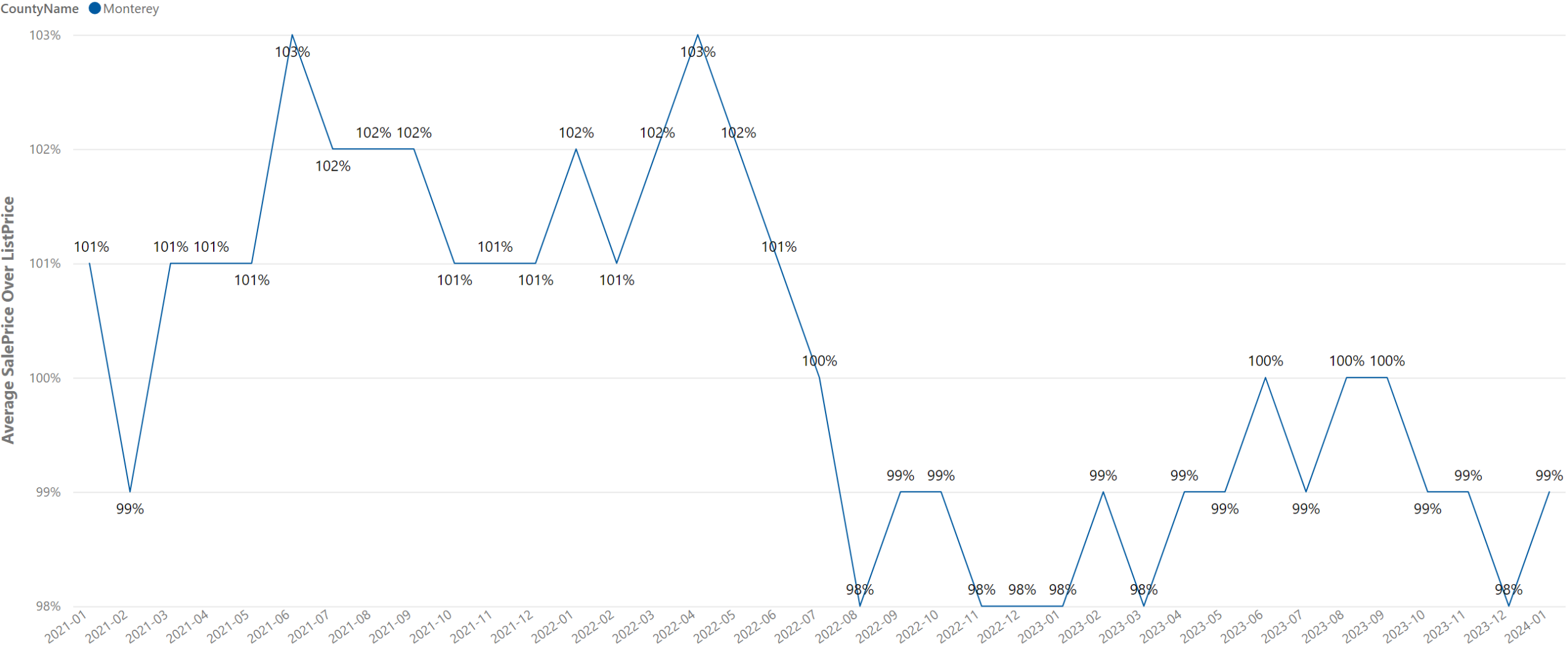


Monterey County - Inventory

CountyName ● Monterey



Monterey County - Average Sale Price Over List Price



Monterey County - Increased Sale To List Price

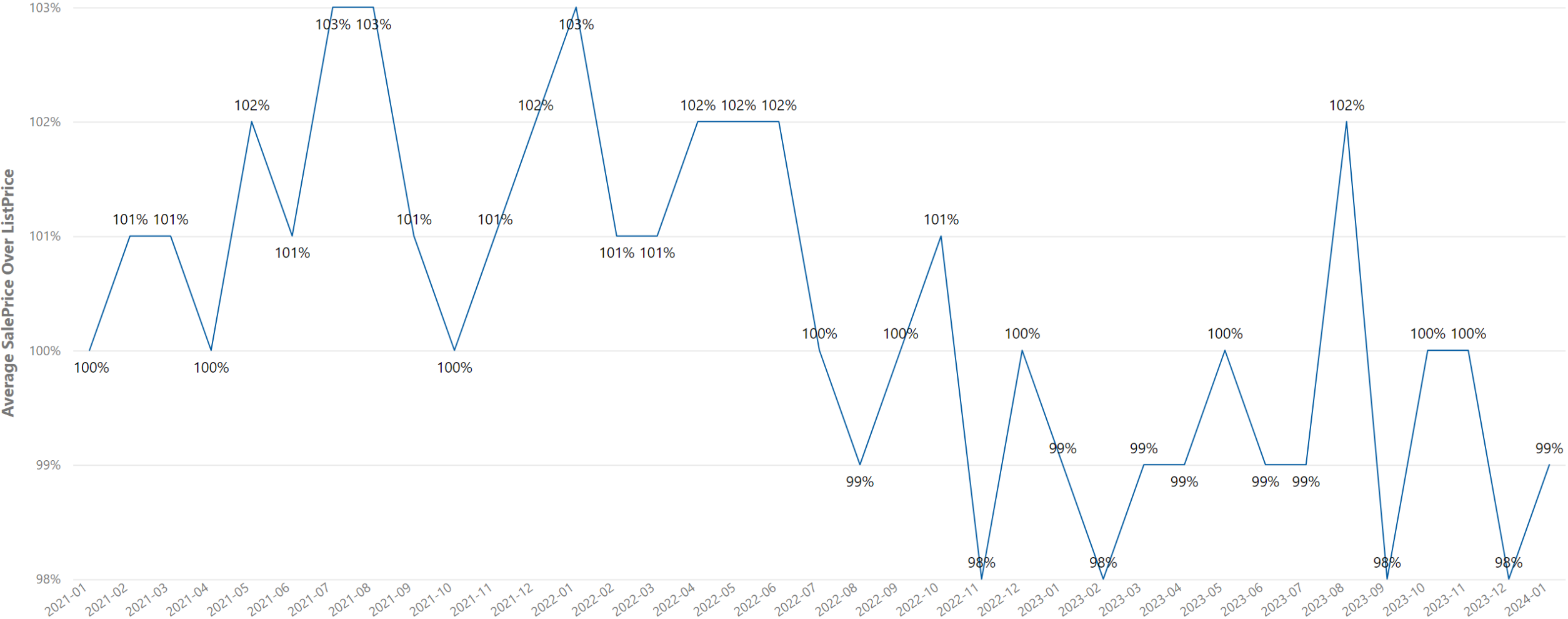
City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Corral De Tierra	95%	0%	N/A
Spreckels	95%	0%	N/A
Pebble Beach	97%	94%	3%
Royal Oaks	100%	97%	3%
Seaside	101%	98%	3%
Marina	99%	97%	2%
Monterey	99%	97%	2%
Salinas	99%	97%	2%
Gonzales	102%	100%	2%
Carmel Valley	101%	100%	1%
Castroville	101%	100%	1%
King City	101%	101%	0%
Soledad	100%	100%	0%

Monterey County - Decreased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Greenfield	99%	111%	-11%
Pacific Grove	93%	98%	-5%
Carmel	95%	100%	-5%
East Garrison	99%	100%	-1%

Monterey County - Average Sale Price Over List Price

CountyName ● Monterey



Monterey County - Increased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Carmel Valley	97%	0%	N/A
Soledad	100%	0%	N/A
Carmel	98%	98%	0%
Pebble Beach	100%	100%	0%
Salinas	99%	99%	0%

Monterey County - Decreased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Monterey	98%	103%	-5%

Thank You

