

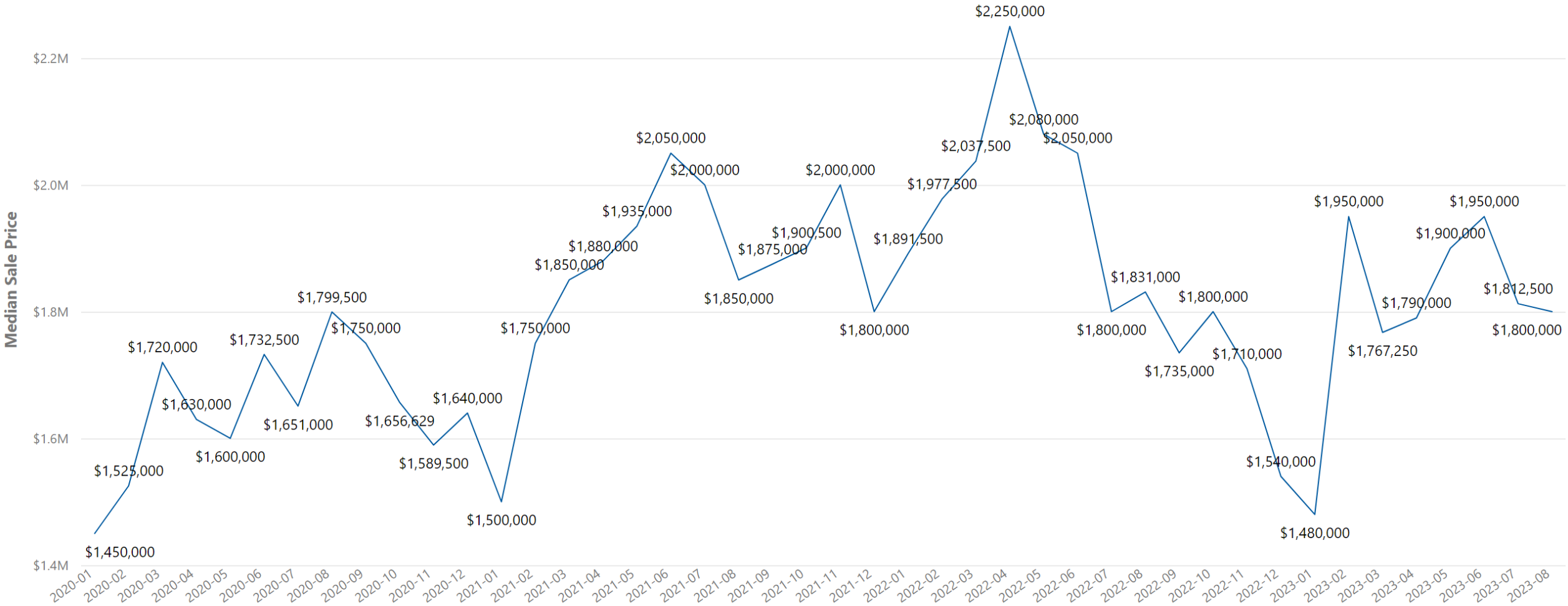
San Mateo County Market Minute Update



Statistics

San Mateo County - Median Sale Price

CountyName ● San Mateo



Data as of 9/6/2023

Aculist@2023

Residential Single Family: 2020-2023

San Mateo County - Increased Median Price

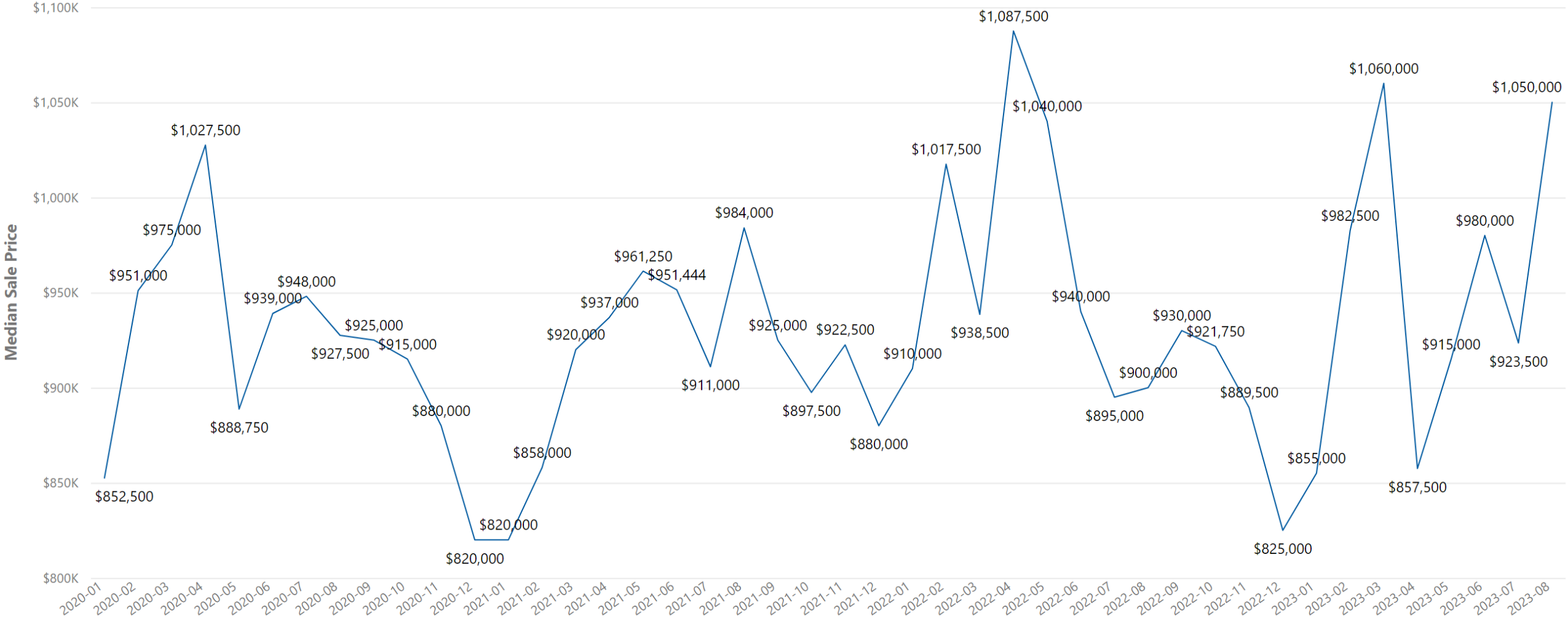
City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Pescadero	\$720,000		N/A
Portola Valley	\$7,450,000	\$3,450,000	116%
Woodside	\$9,503,750	\$5,100,000	86%
Half Moon Bay	\$2,960,000	\$2,200,000	35%
Atherton	\$8,215,000	\$6,165,000	33%
Foster City	\$2,575,000	\$2,042,500	26%
Montara	\$1,555,000	\$1,250,000	24%
San Carlos	\$2,460,000	\$2,155,000	14%
Pacifica	\$1,450,000	\$1,281,500	13%
Hillsborough	\$6,500,000	\$6,000,000	8%
Menlo Park	\$2,801,000	\$2,700,000	4%
East Palo Alto	\$992,500	\$972,500	2%
San Bruno	\$1,500,000	\$1,475,000	2%
Belmont	\$2,180,000	\$2,150,000	1%

San Mateo County - Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
La Honda	\$642,000	\$1,300,000	-51%
Millbrae	\$1,900,000	\$2,099,000	-9%
San Mateo	\$1,800,000	\$1,968,000	-9%
Daly City	\$1,150,000	\$1,250,000	-8%
So. San Francisco	\$1,252,500	\$1,346,500	-7%
Redwood City	\$2,080,000	\$2,200,000	-5%
Moss Beach	\$1,600,000	\$1,690,000	-5%
El Granada	\$1,430,000	\$1,480,000	-3%
Burlingame	\$2,800,000	\$2,825,000	-1%

San Mateo County - Median Sale Price

CountyName ● San Mateo



Data as of 9/6/2023

Aculist@2023

Residential Common Interest: 2020-2023

San Mateo County - Increased Median Price

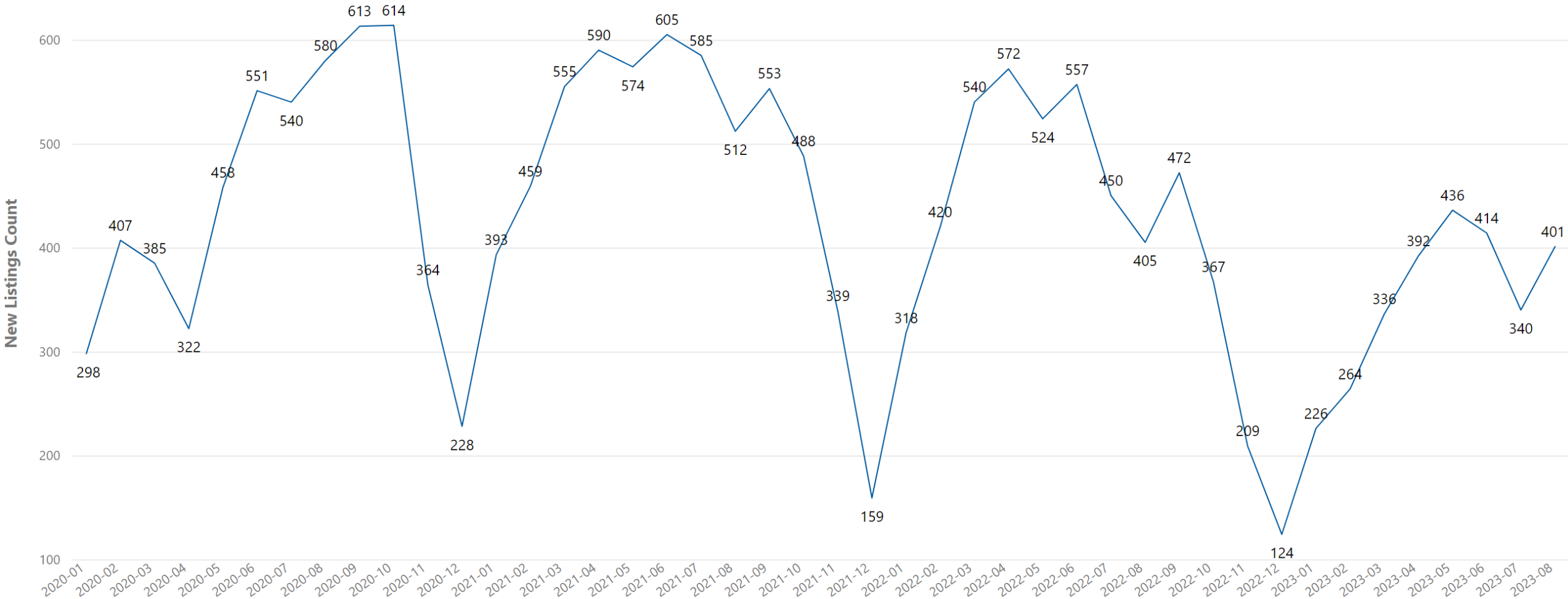
City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Atherton	\$1,500,000		N/A
Redwood Shores	\$1,175,000		N/A
Belmont	\$1,265,000	\$564,500	124%
San Carlos	\$1,299,000	\$940,000	38%
Millbrae	\$1,150,888	\$850,000	35%
San Mateo	\$951,500	\$775,000	23%
San Bruno	\$527,500	\$475,000	11%
Foster City	\$1,400,000	\$1,264,444	11%
Menlo Park	\$950,000	\$920,000	3%

San Mateo County - Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Median Sale Price Change
Burlingame	\$926,075	\$1,380,000	-33%
Brisbane	\$860,875	\$992,500	-13%
Redwood City	\$1,288,889	\$1,472,500	-12%
Pacifica	\$778,000	\$845,000	-8%
Daly City	\$690,000	\$715,547	-4%
East Palo Alto	\$820,000	\$845,000	-3%
So. San Francisco	\$730,000	\$740,000	-1%

San Mateo County - New Listings

CountyName ● San Mateo



Data as of 9/6/2023

Aculist@2023

Residential Single Family: 2020-2023

San Mateo County - Increased New Listings

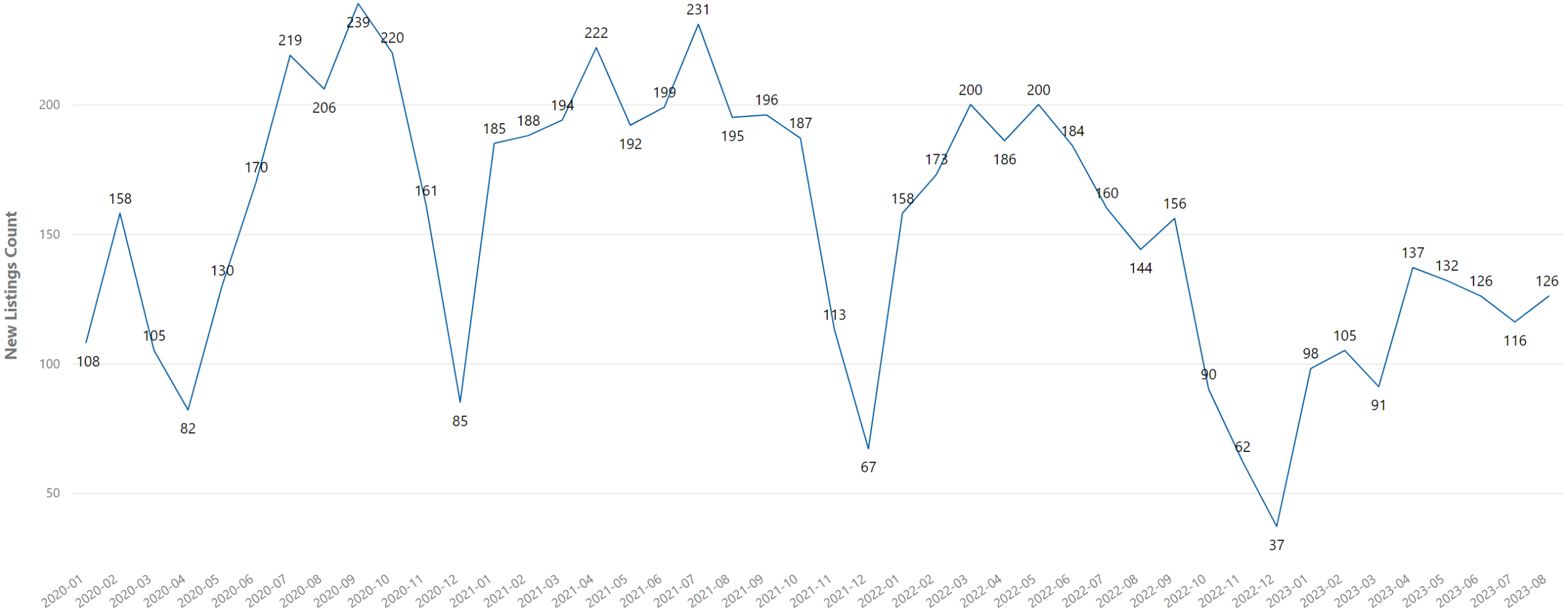
City	New Listings This Year	New Listings Last Year	% New Listings Change
La Honda	5	1	400%
Moss Beach	2	1	100%
Brisbane	4	2	100%
Woodside	12	6	100%
San Carlos	37	22	68%
Menlo Park	36	29	24%
So. San Francisco	27	23	17%
Redwood City	43	40	8%
Daly City	41	39	5%
Redwood Shores	2	2	0%
Pescadero	3	3	0%
El Granada	5	5	0%
Half Moon Bay	9	9	0%
Burlingame	22	22	0%

San Mateo County - Decreased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Portola Valley	3	9	-67%
Foster City	6	11	-45%
Millbrae	7	12	-42%
Belmont	10	15	-33%
Hillsborough	13	19	-32%
Montara	3	4	-25%
San Mateo	47	62	-24%
San Bruno	21	25	-16%
Atherton	7	8	-13%
East Palo Alto	11	12	-8%
Pacifica	23	24	-4%

San Mateo County - New Listings

CountyName ● San Mateo



San Mateo County - Increased New Listings

City	New Listings This Year	New Listings Last Year	% New Listings Change
Half Moon Bay	5	2	150%
Menlo Park	9	4	125%
Redwood Shores	4	2	100%
Daly City	14	10	40%
Millbrae	4	3	33%
Pacifica	5	4	25%
San Carlos	10	9	11%
San Bruno	11	10	10%
Brisbane	1	1	0%
Belmont	4	4	0%

San Mateo County - Decreased New Listings

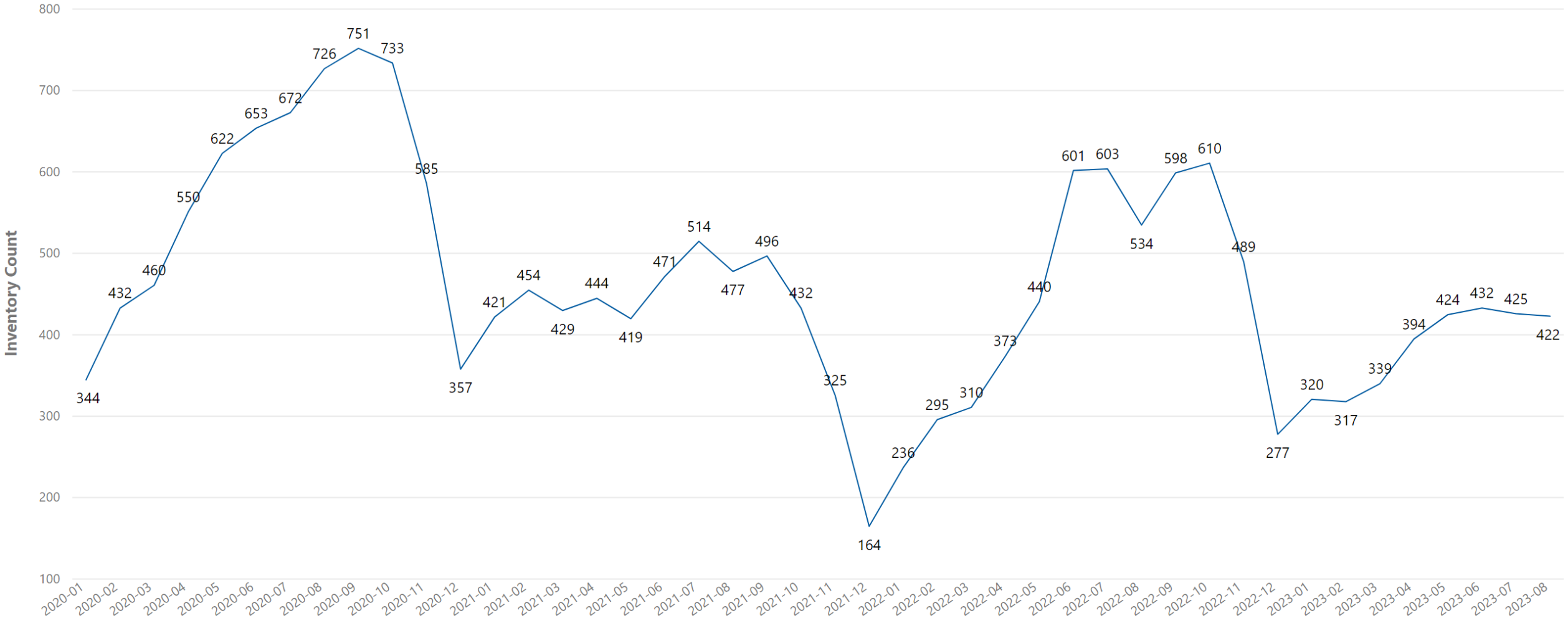
City	New Listings This Year	New Listings Last Year	% New Listings Change
Redwood City	7	20	-65%
East Palo Alto	1	2	-50%
Foster City	16	24	-33%
San Mateo	25	37	-32%
Burlingame	5	6	-17%
So. San Francisco	5	6	-17%

San Mateo County – New Listings Week Ending 09/02/2023



San Mateo County - Inventory

CountyName ● San Mateo



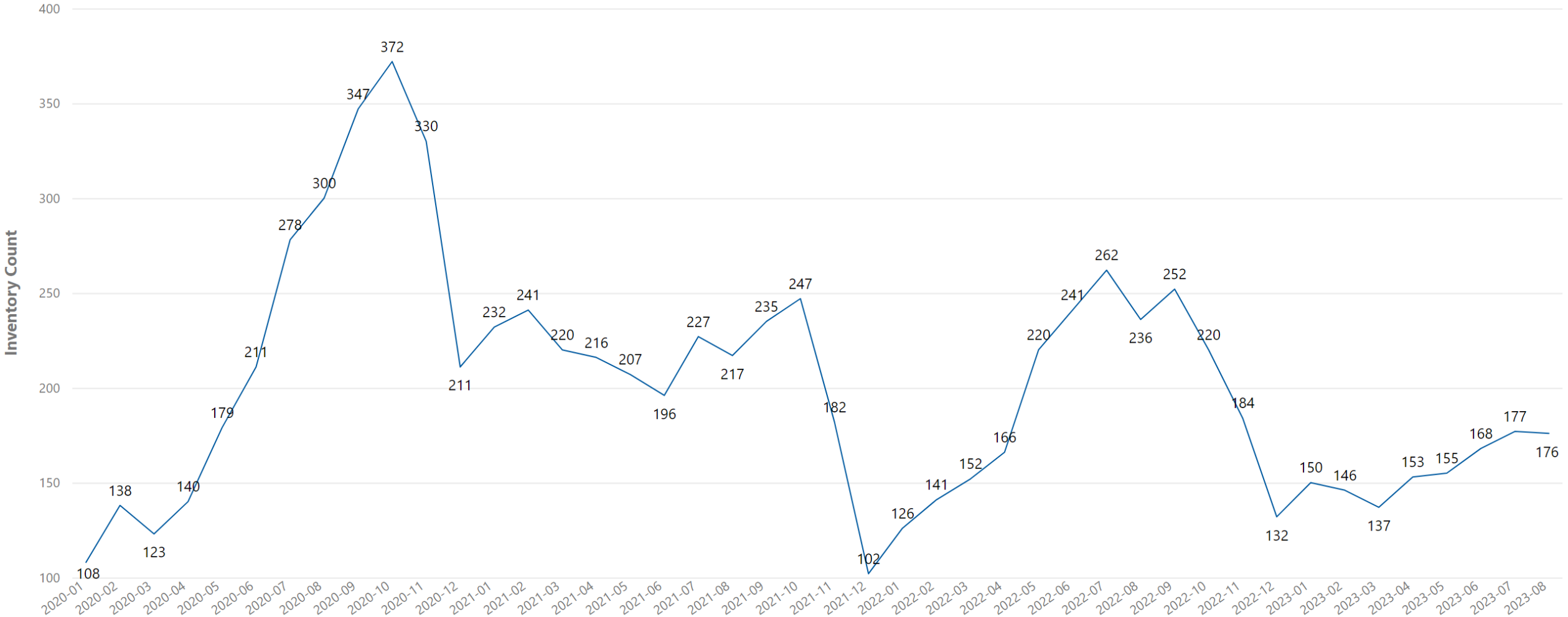
Data as of 9/6/2023

Aculist@2023

Residential Single Family: 2020-2023

San Mateo County - Inventory

CountyName ● San Mateo



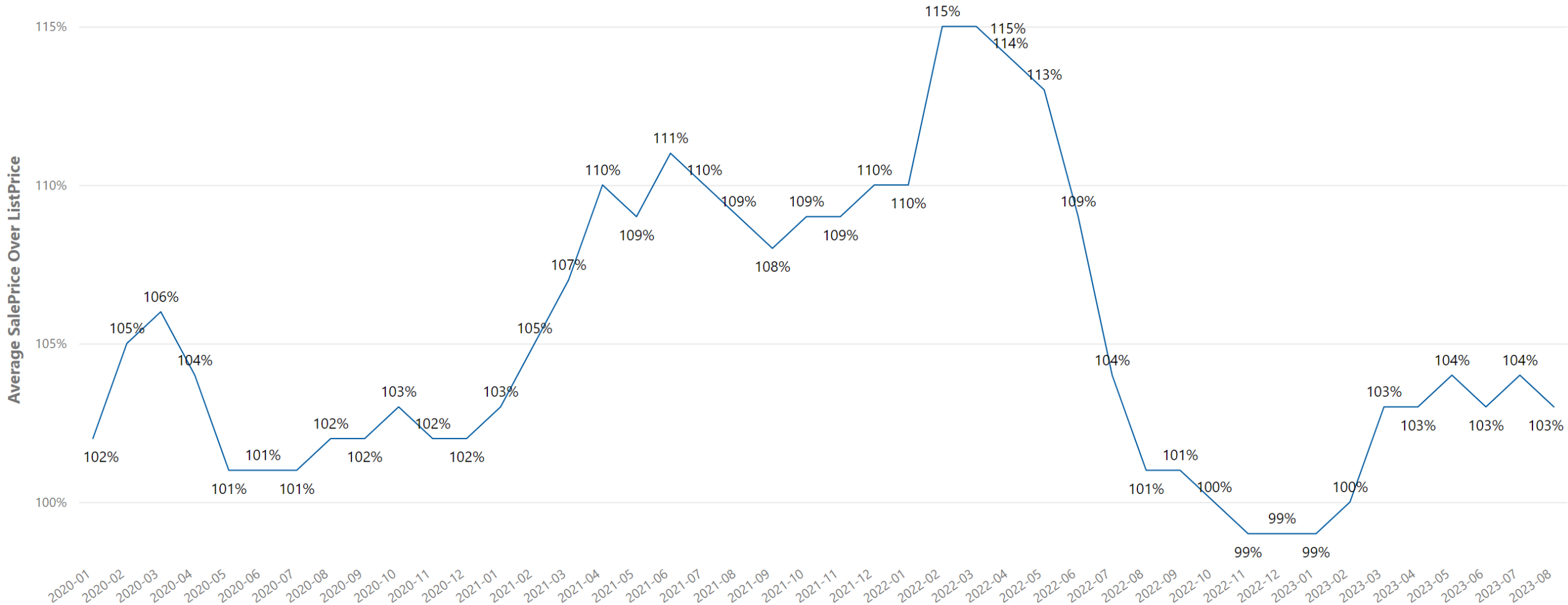
Data as of 9/6/2023

Aculist@2023

Residential Common Interest: 2020-2023

San Mateo County - Average Sale Price Over List Price

CountyName ● San Mateo



Data as of 9/6/2023

Aculist@2023

Residential Single Family: 2020-2023

San Mateo County - Increased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
San Gregorio	90%		N/A
La Honda	103%	93%	11%
Belmont	109%	100%	9%
Foster City	104%	98%	6%
San Mateo	105%	100%	5%
San Bruno	105%	101%	4%
Pacifica	106%	102%	4%
So. San Francisco	106%	102%	4%
Burlingame	102%	99%	3%
Redwood City	104%	101%	3%
San Carlos	105%	102%	3%
Daly City	109%	106%	3%
Half Moon Bay	100%	98%	2%
Millbrae	103%	101%	2%
Menlo Park	100%	100%	0%

Data as of 9/6/2023

Aculist@2023

Residential Single Family: August 2022/2023

San Mateo County - Increased Sale To List Price

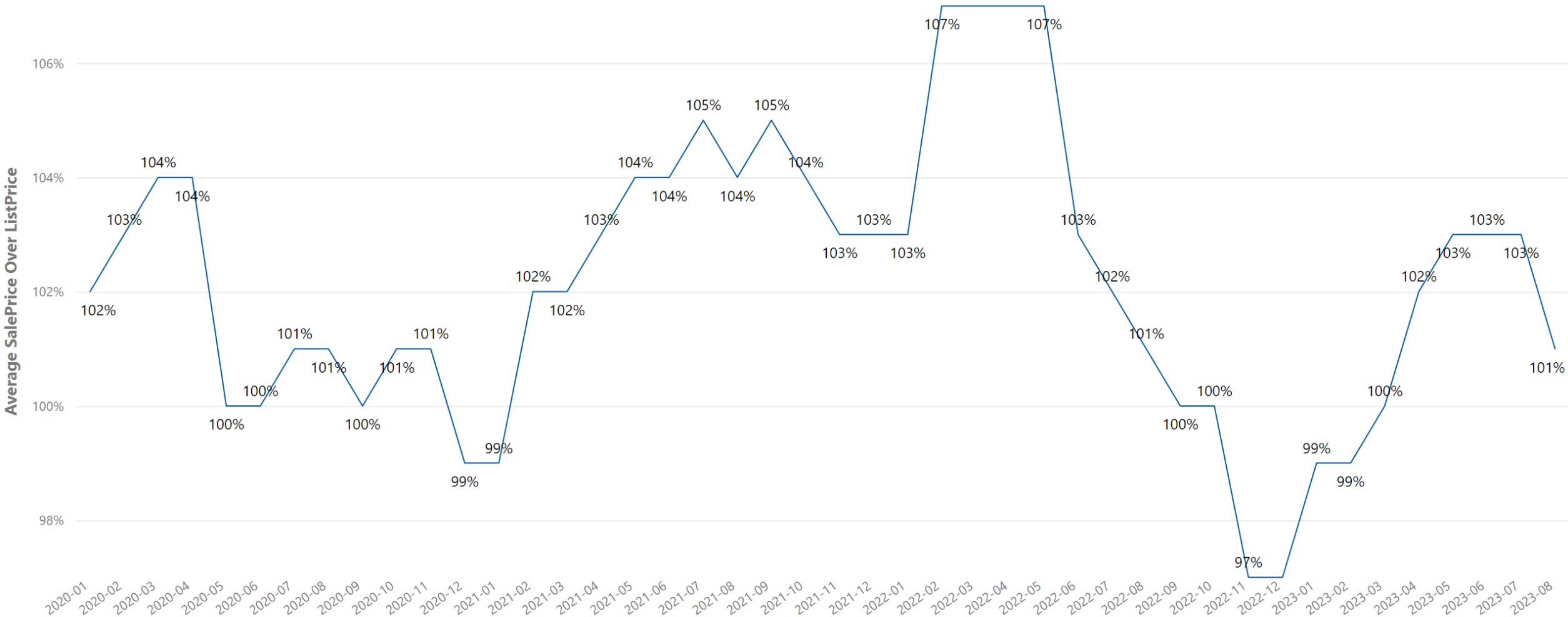
City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Portola Valley	95%	95%	0%
Woodside	95%	95%	0%

San Mateo County - Decreased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
El Granada	98%	114%	-14%
Montara	101%	113%	-11%
Hillsborough	97%	102%	-5%
Atherton	94%	98%	-4%
Moss Beach	92%	94%	-2%
East Palo Alto	103%	104%	-1%

San Mateo County - Average Sale Price Over List Price

CountyName ● San Mateo



San Mateo County - Increased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Atherton	100%		N/A
Redwood Shores	100%		N/A
Belmont	108%	99%	9%
Pacifica	105%	98%	7%
San Carlos	101%	98%	3%
Millbrae	103%	100%	3%
Brisbane	106%	103%	3%
Redwood City	103%	101%	2%
Daly City	101%	100%	1%
Foster City	104%	103%	1%
East Palo Alto	100%	100%	0%
So. San Francisco	99%	99%	0%

San Mateo County - Decreased Sale To List Price

City	Sale Over List Price	Sale Over List Price Last Year	% Sale Over List Price Change
Burlingame	96%	104%	-8%
Menlo Park	97%	98%	-1%
San Mateo	99%	100%	-1%
San Bruno	101%	102%	-1%

Thank You

