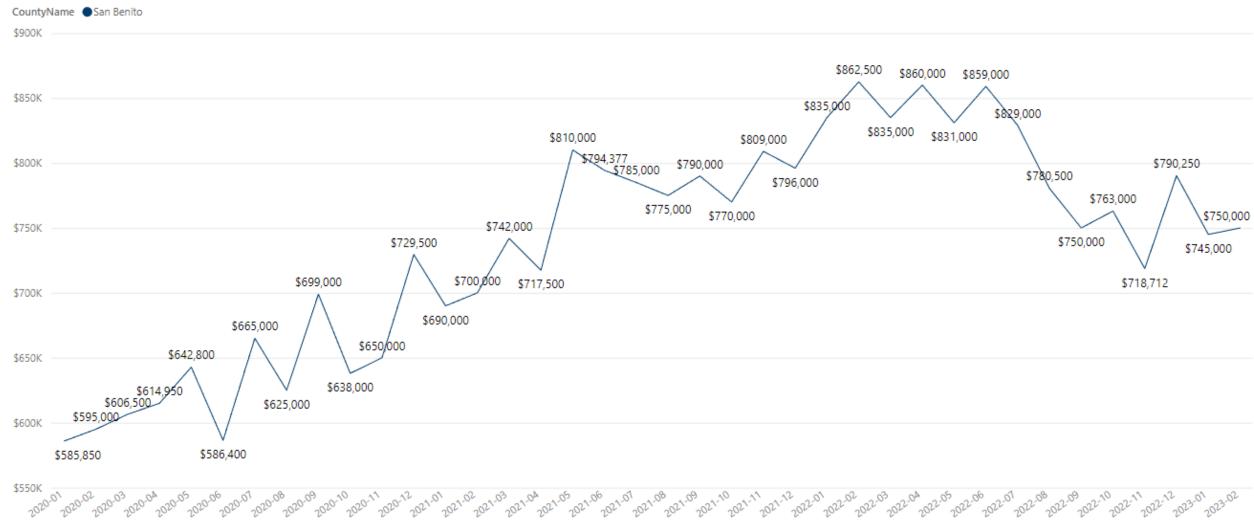


#### San Benito County – Median Sale Price





#### San Benito County - Median Price

City	Median Sale Price	Median Sale Price Last Year	% Med Price Change ▼
Hollister	\$710,000	\$842,500	-16%
Aromas	\$900,000	\$1,175,000	-23%
San Juan Bautista	\$915,000	\$1,210,000	-24%

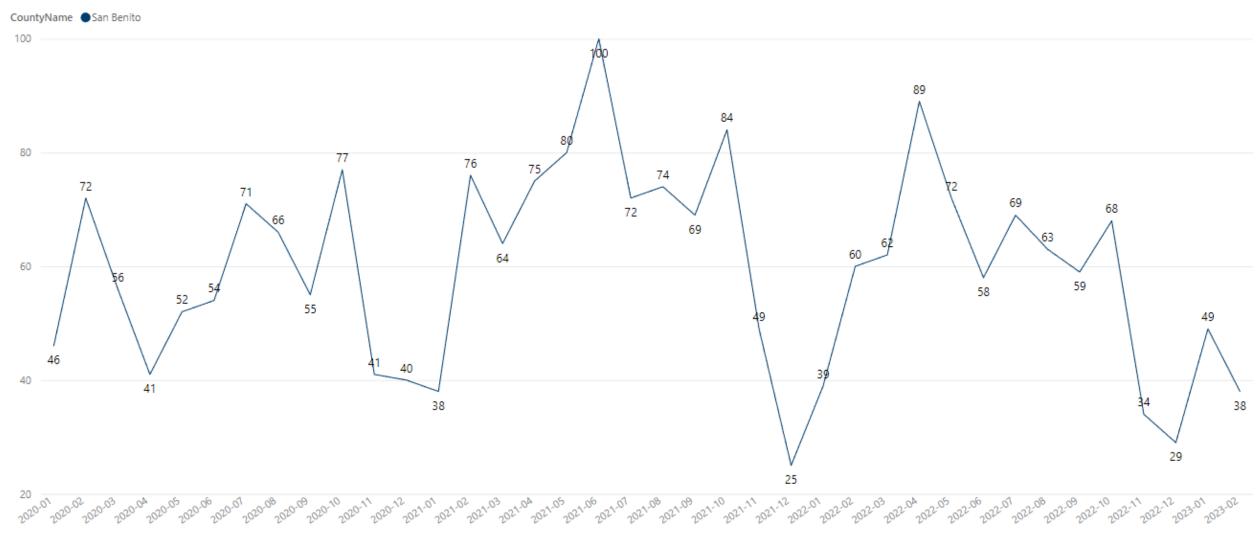


#### San Benito County – Median Price (MoM)

City	Median Sale Price	Median Sale Price Previous Month	% Med Price Change
San Juan Bautista	\$915,000	\$980,000	-7%
Hollister	\$710,000	\$720,000	-1%



#### San Benito County – New Listings





#### San Benito County - New Listings

City	New Listings This Year	New Listings Last Year	% New Change
Tres Pinos	2	1	100%
Hollister	34	52	-35%
San Juan Bautista	2	6	-67%
Aromas	0	1	-100%

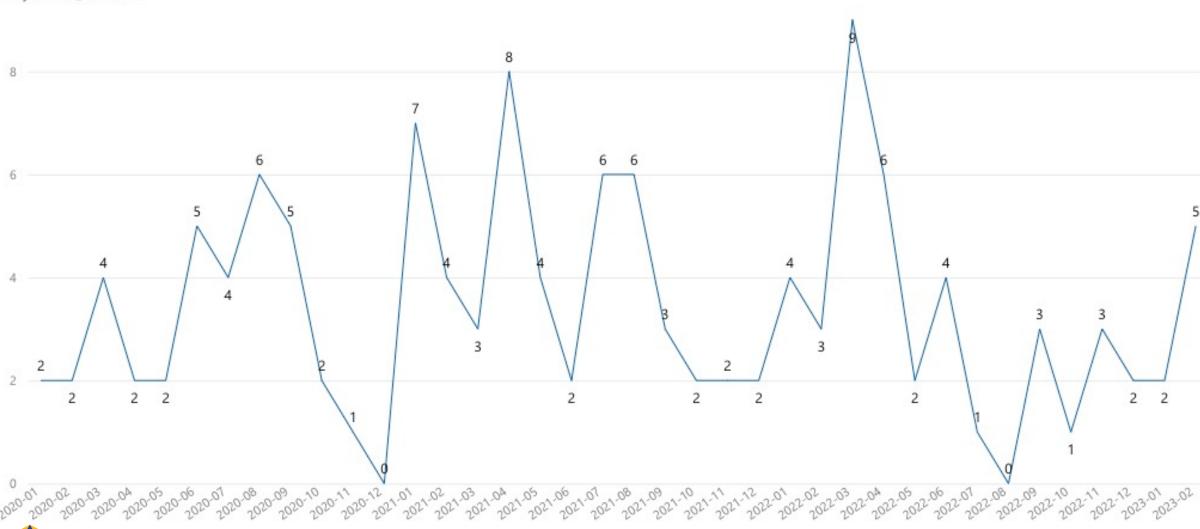


#### San Benito County – New Listings (MoM)

City	New Listings Last Month	New Listings Previous Month	% New Change
Hollister	34	44	-23%
San Juan Bautista	2	5	-60%



# San Benito County – New Listings (CI) CountyName San Benito



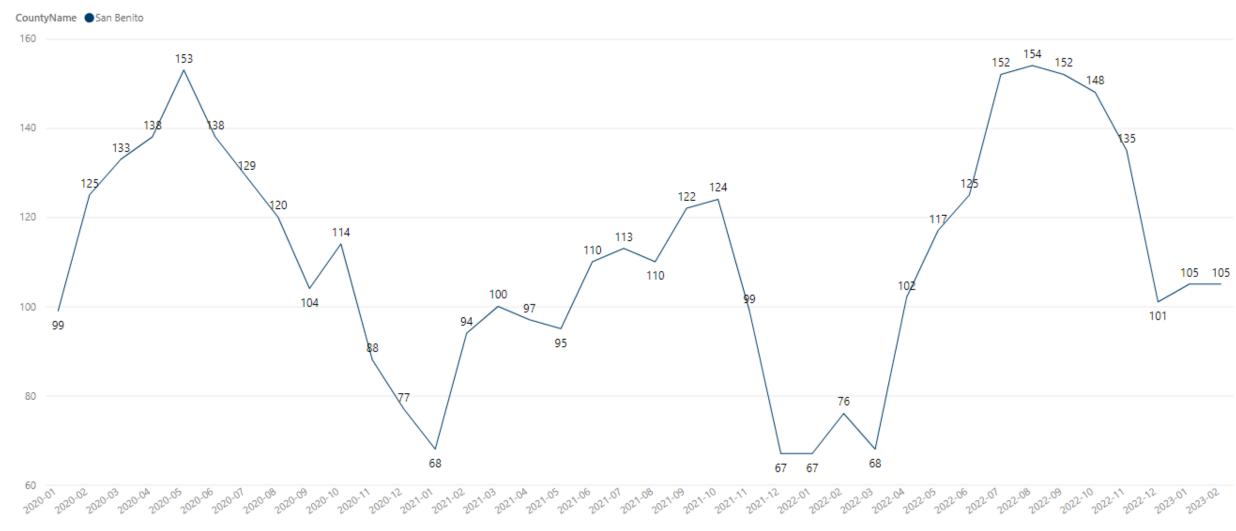


#### San Benito County - New Listings (CI)

City	New Listings This Year	New Listings Last Year		% New Change
Hollister	5		3	67%

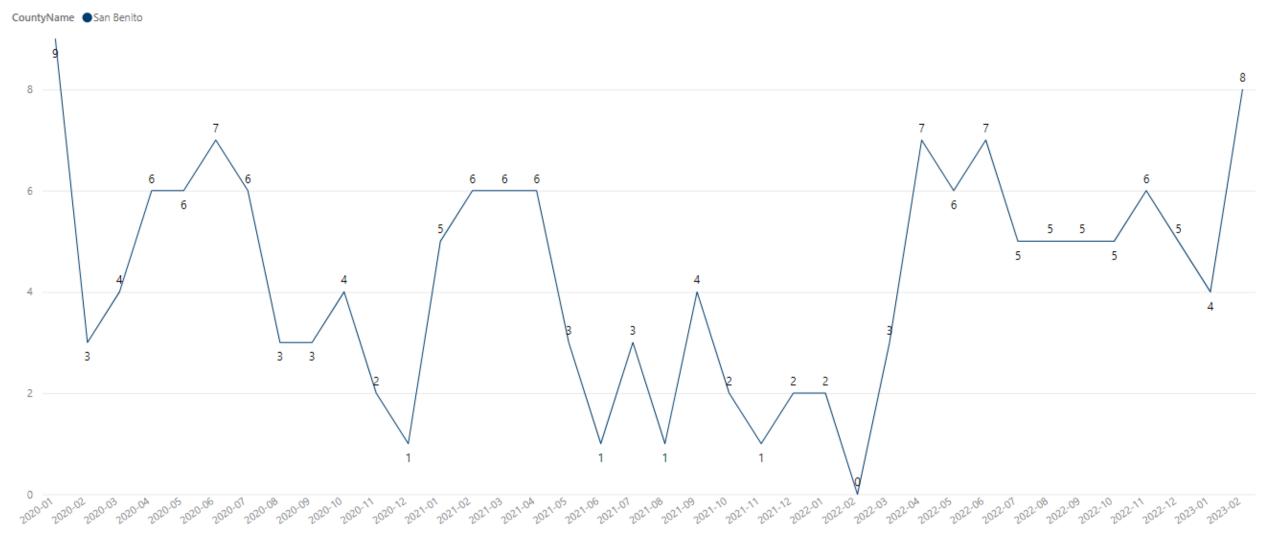


## San Benito County – Inventory



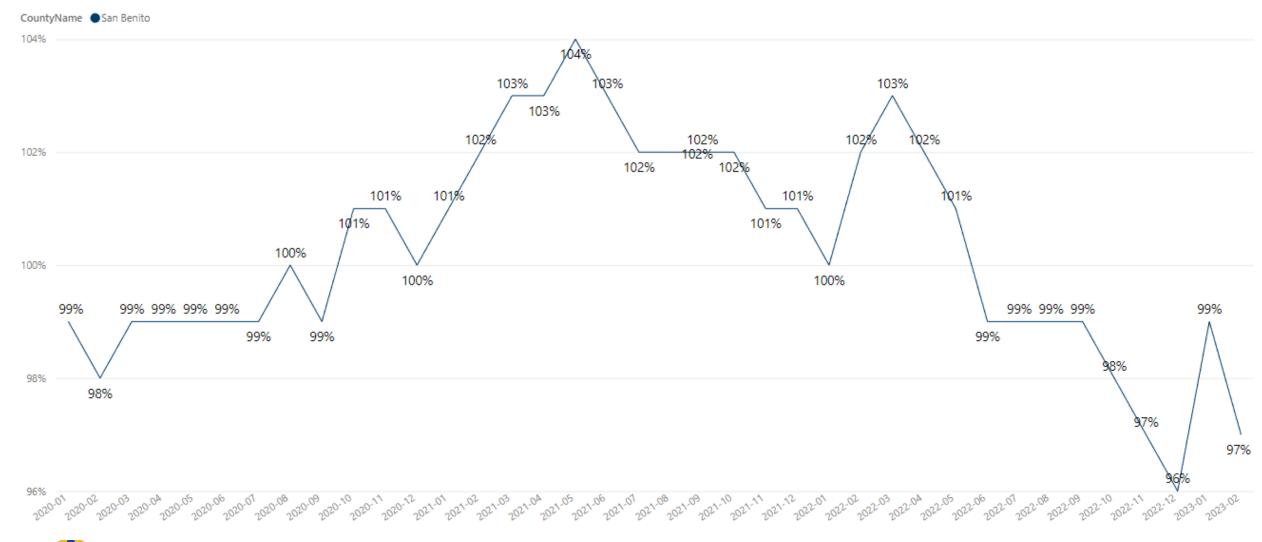


### San Benito County – Inventory (CI)





#### San Benito County – Sale to List Price





#### San Benito County - Sale to List Price Ratio

City	Sale Over List Price	Sale Over List Price Last Year	% SP/LP Change
Aromas	95%	112%	-15%
Hollister	97%	102%	-5%
San Juan Bautista	94%	97%	-3%



# Thank You

