

Monterey County Market Minute Update



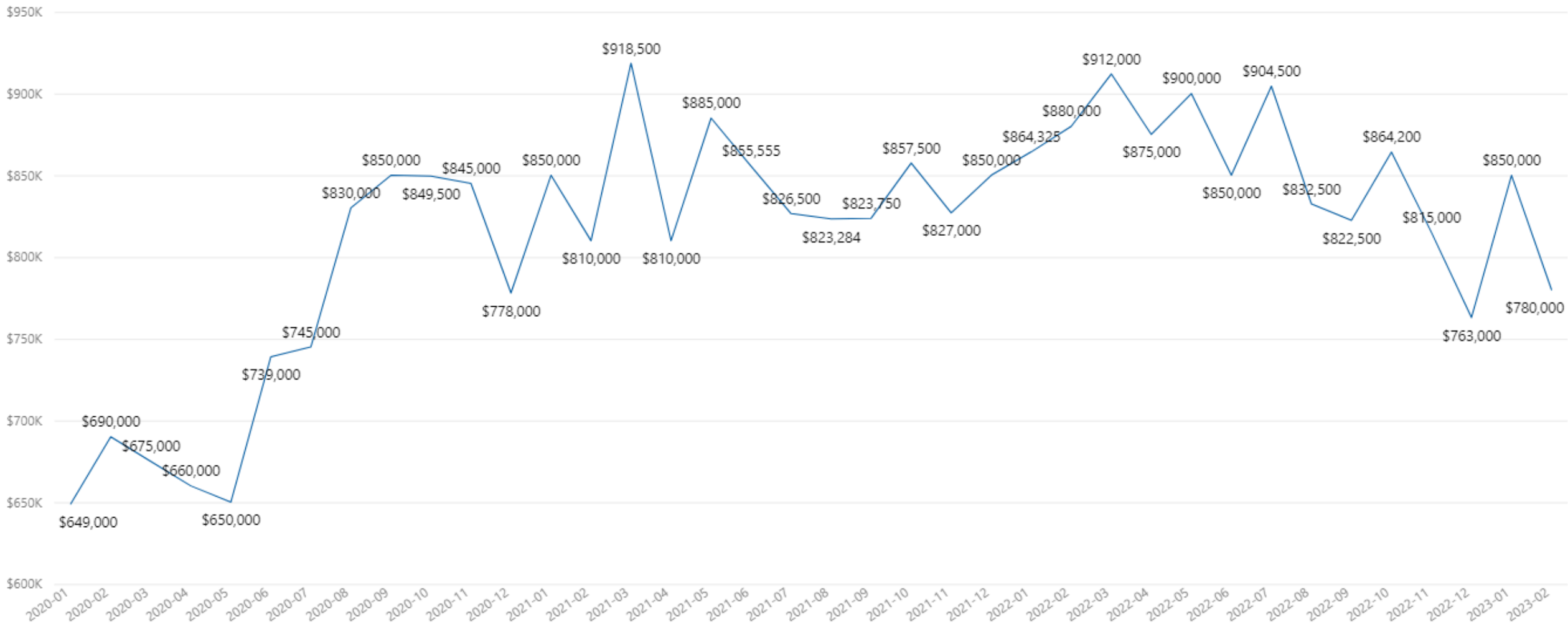
Statistics

March 2023

POWER ON
POWER OFF
EMAIL
INTERNET
WORLD
NO
SEARCH

Monterey County – Median Sale Price

CountyName ● Monterey



Data as of 03/05/2023

*Data for SFR 2020-2023

Monterey County – Increased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Med Price Change
Carmel	\$4,150,000	\$2,407,500	72%
Castroville	\$550,000	\$330,000	67%
Monterey	\$1,800,000	\$1,191,000	51%
Pacific Grove	\$2,264,000	\$1,500,000	51%
Del Rey Oaks	\$1,252,500	\$990,000	27%
Gonzales	\$680,000	\$572,500	19%
Carmel Valley	\$2,000,000	\$1,850,000	8%
East Garrison	\$983,500	\$932,500	5%
Salinas	\$700,000	\$699,250	0%

Monterey County – Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Med Price Change
Pebble Beach	\$3,075,000	\$20,466,666	-85%
Royal Oaks	\$587,500	\$1,070,000	-45%
Aromas	\$811,500	\$1,095,000	-26%
King City	\$482,000	\$589,000	-18%
Soledad	\$597,000	\$645,000	-7%
Marina	\$862,000	\$924,000	-7%
Seaside	\$725,000	\$752,500	-4%
Greenfield	\$475,000	\$492,500	-4%

Monterey County – Median Sale Price (CI)

CountyName ● Monterey



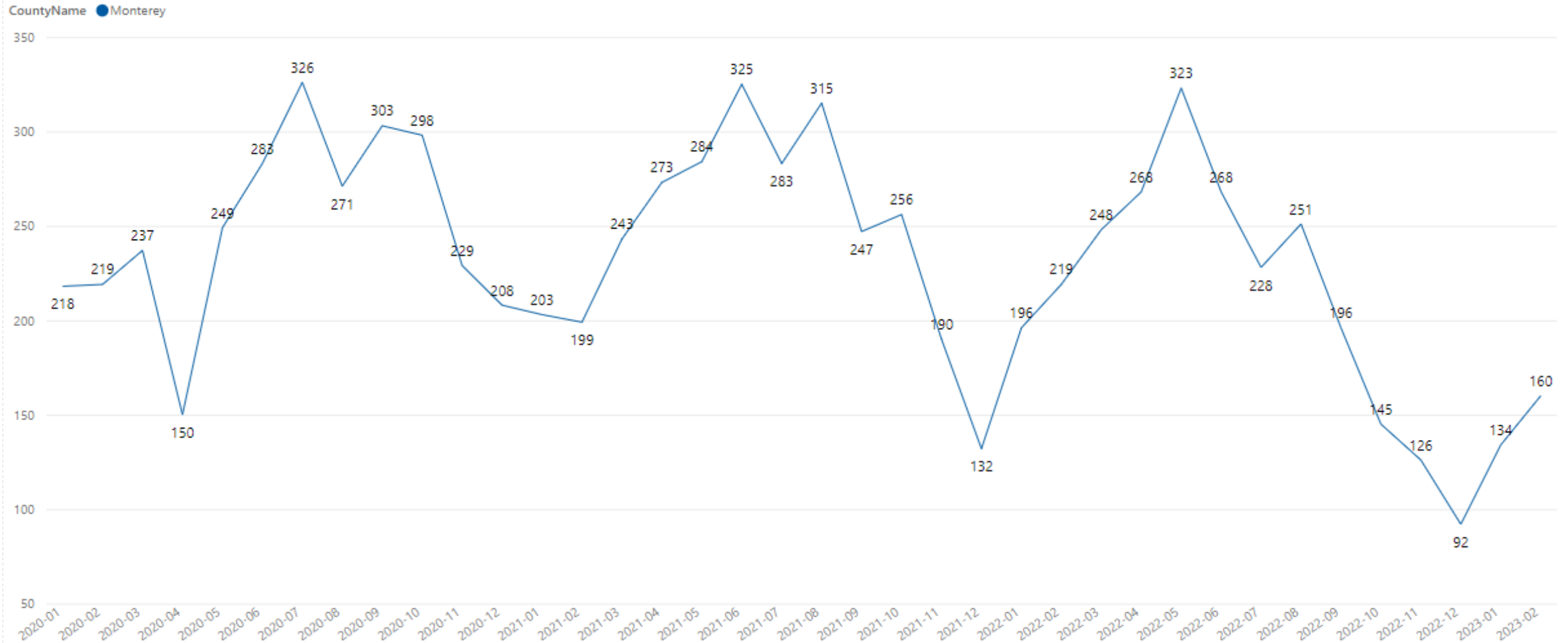
Data as of 03/05/2023

*Data for Common Interest 2020-2023

Monterey County – Median Price (CI)

City	Median Sale Price	Median Sale Price Last Year	% Med Price Change
Salinas	\$375,000	\$575,000	-35%
Carmel	\$876,000	\$1,100,000	-20%
King City	\$290,000	\$310,000	-6%
Monterey	\$625,000	\$475,000	32%

Monterey County – New Listings



Monterey County - Increased New Listings

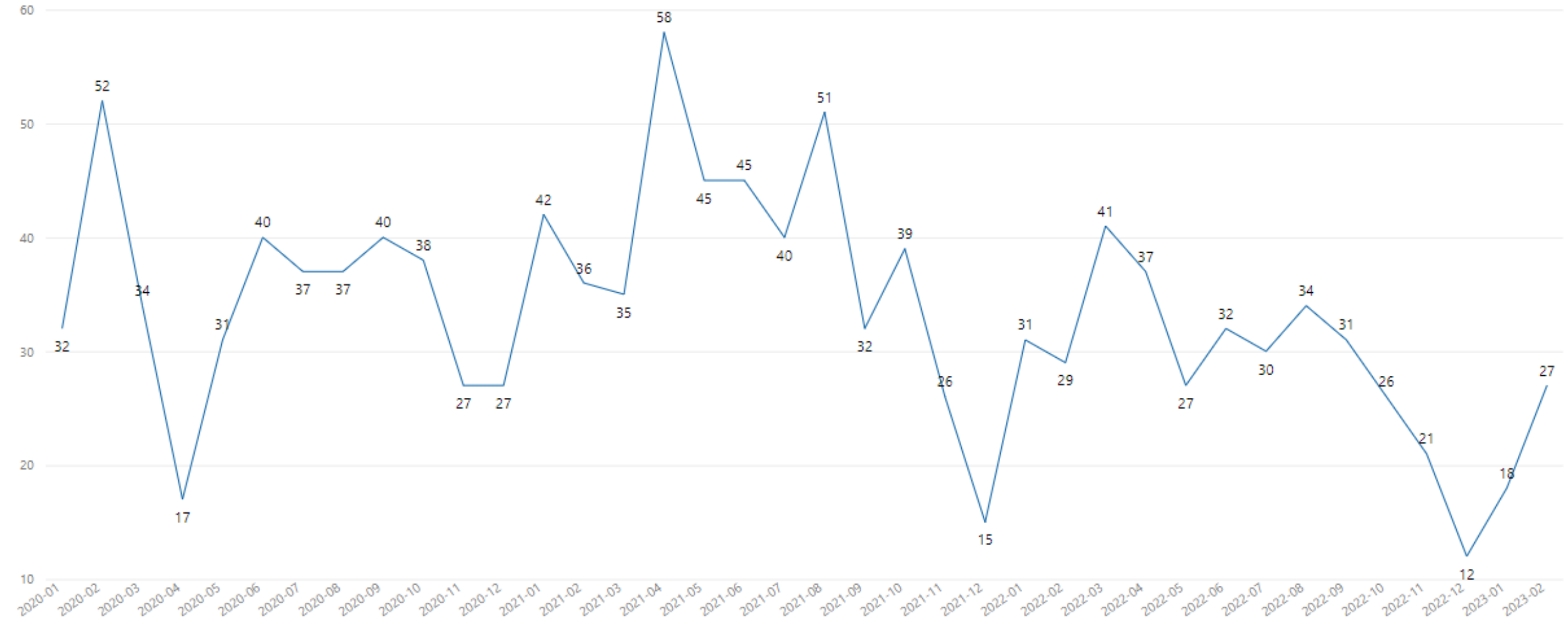
City	New Listings This Year	New Listings Last Year	% New Change
Carmel Valley	13	9	44%
Carmel	24	22	9%
Big Sur	1	1	0%
Castroville	1	1	0%
East Garrison	3	3	0%

Monterey County – Decreased New Listings

City	New Listings This Year	New Listings Last Year	% New Change
Prunedale	0	1	-100%
Aromas	0	2	-100%
Seaside	5	21	-76%
Royal Oaks	2	7	-71%
Del Rey Oaks	1	3	-67%
King City	3	7	-57%
Gonzales	1	2	-50%
Greenfield	3	6	-50%
Soledad	5	8	-38%
Pebble Beach	9	13	-31%
Monterey	15	20	-25%
Marina	7	9	-22%
Salinas	58	73	-21%
Pacific Grove	9	11	-18%

Monterey County – New Listings (CI)

CountyName ● Monterey



Data as of 03/05/2023

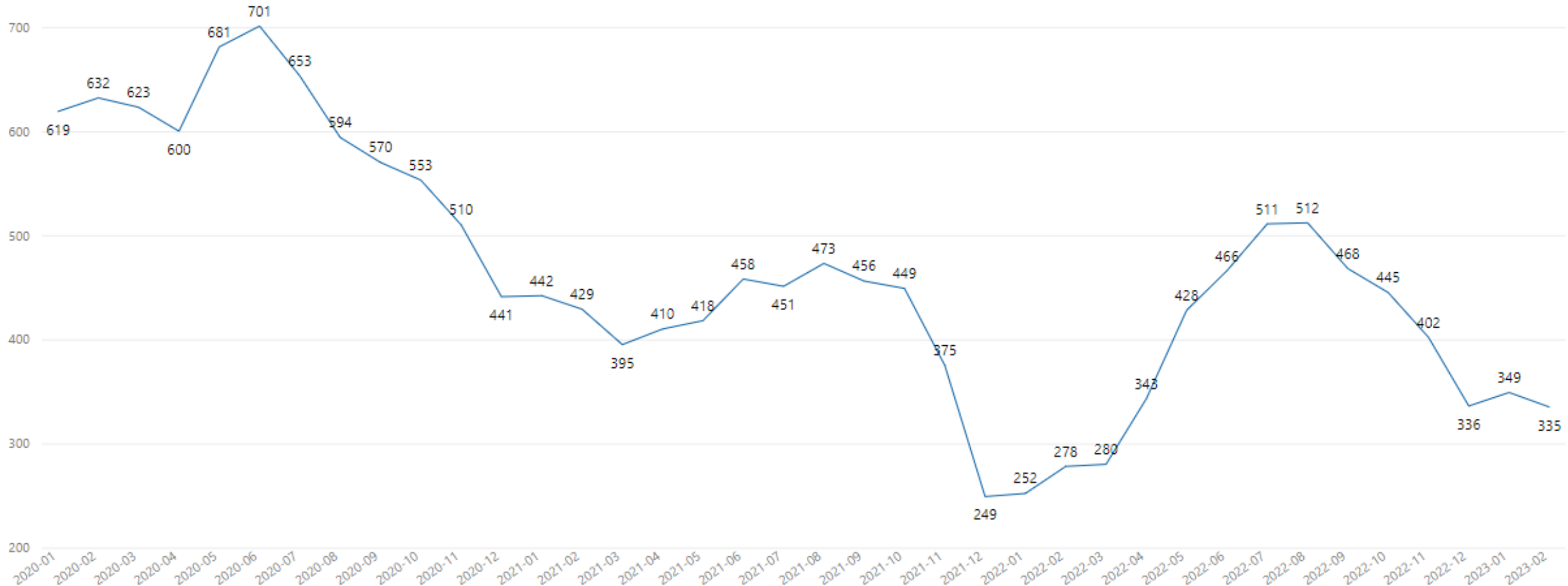
*Data for Common Interest 2020-2023

Monterey County – New Listings (CI)

City	New Listings This Year	New Listings Last Year	% New Change
Salinas	6	4	50%
Monterey	11	9	22%
Carmel	7	8	-13%
Del Rey Oaks	0	1	-100%
Marina	0	4	-100%

Monterey County – Inventory

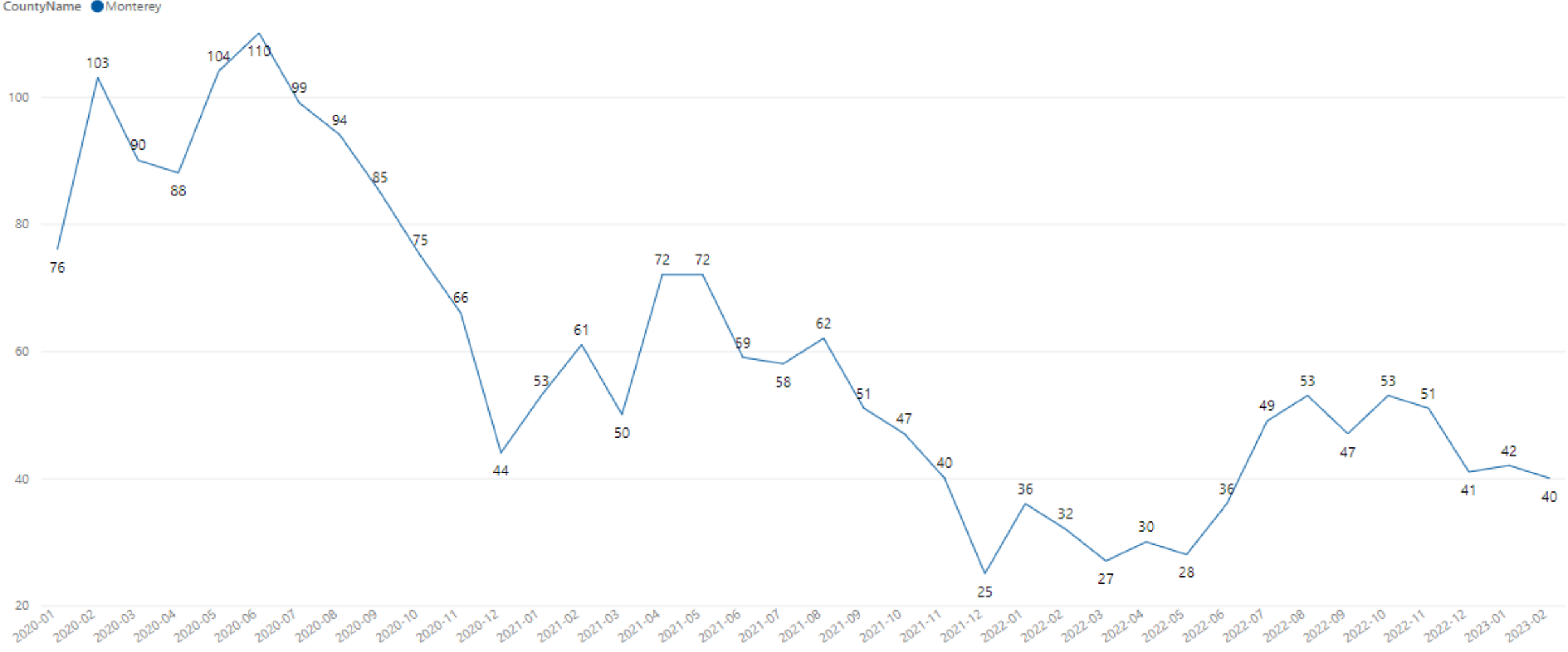
CountyName ● Monterey



Data as of 03/05/2023

*Data for SFR 2020-2023

Monterey County – Inventory (CI)

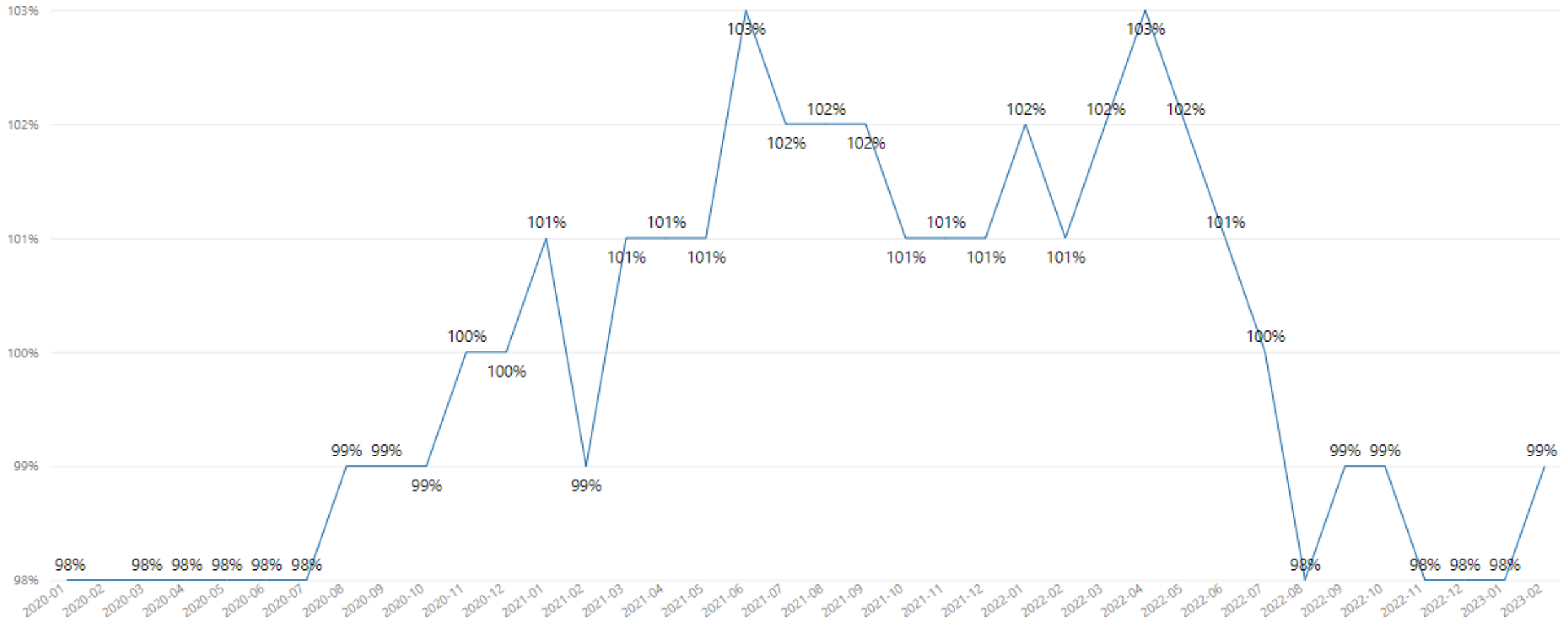


Data as of 03/05/2023

*Data for Common Interest 2020-2023

Monterey County – Sale to List Price

CountyName ● Monterey



Data as of 03/05/2023

*Data for SFR 2020-2023

Monterey County - Increased Sale to List Price

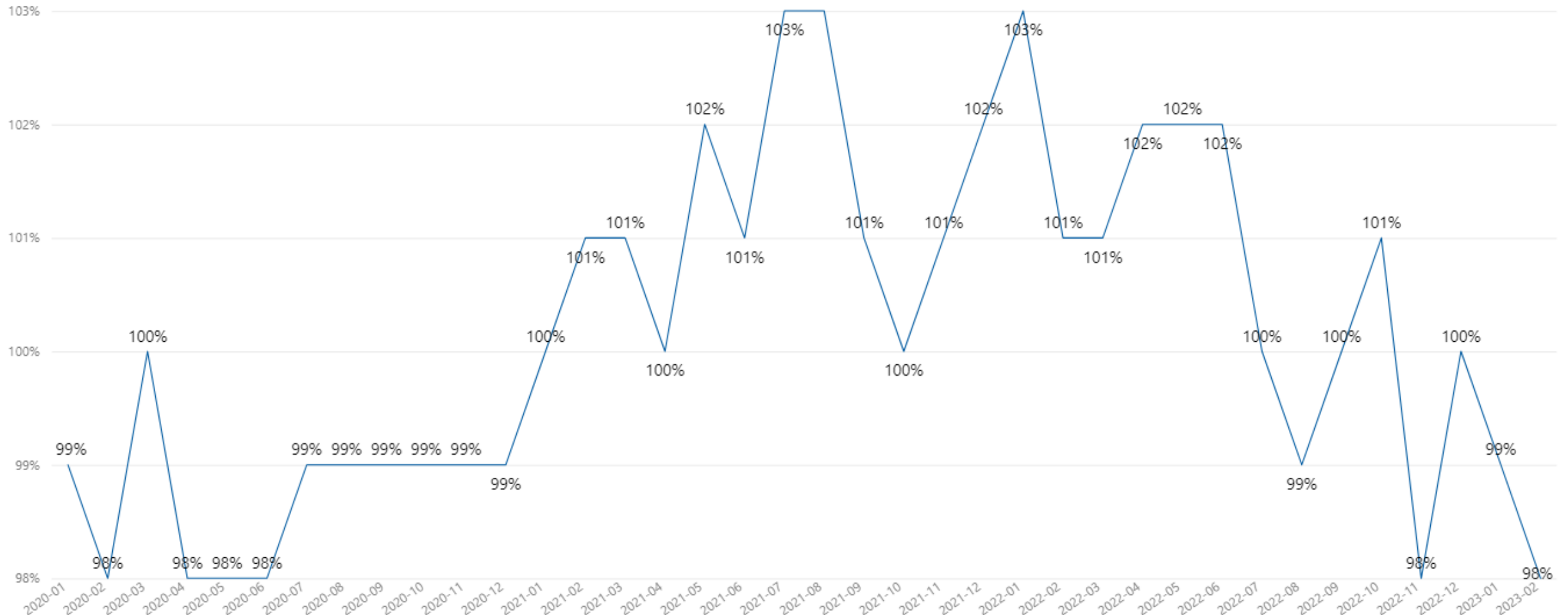
City	Sale Over List Price	Sale Over List Price Last Year	% SP/LP Change
Castroville	98%	78%	26%
Royal Oaks	114%	100%	14%
Carmel Valley	106%	100%	6%
Del Rey Oaks	98%	97%	1%
Pacific Grove	103%	103%	0%

Monterey County - Decreased Sale to List Price

City	Sale Over List Price	Sale Over List Price Last Year	% SP/LP Change
Greenfield	93%	107%	-13%
Gonzales	95%	104%	-9%
Aromas	96%	102%	-6%
East Garrison	97%	102%	-5%
Marina	98%	102%	-4%
Salinas	98%	102%	-4%
Seaside	99%	103%	-4%
Soledad	99%	103%	-4%
King City	96%	99%	-3%
Carmel	100%	102%	-2%
Monterey	100%	102%	-2%
Pebble Beach	94%	95%	-1%

Monterey County – Sale to List Price (CI)

CountyName ● Monterey



Monterey County – Sale to List Price (CI)

City	Sale Over List Price	Sale Over List Price Last Year	% SP/LP Change ▲
King City	97%	100%	-3%
Salinas	99%	102%	-3%
Carmel	98%	100%	-2%
Monterey	100%	101%	-1%

Thank You

