

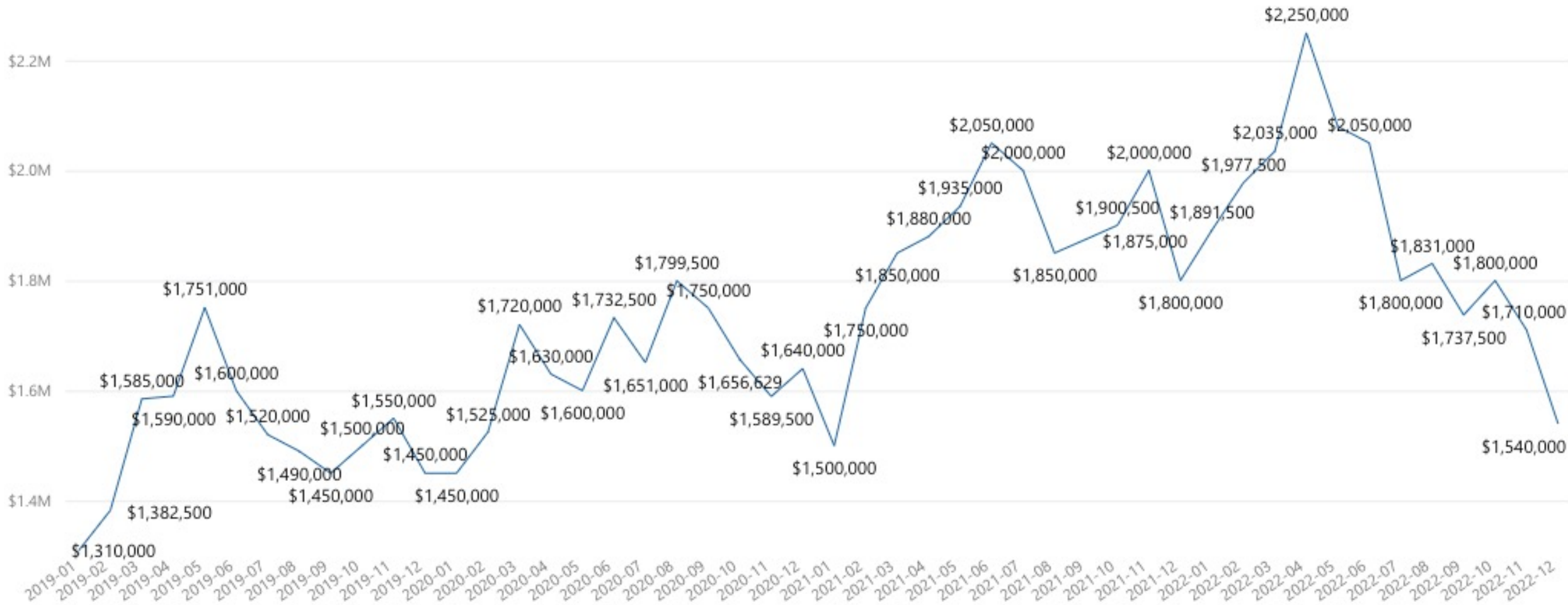
San Mateo County Market Minute Update



Statistics

San Mateo County – Median Sale Price

CountyName ● San Mateo



Data as of 01/09/2023

*Data for SFH 2019-2022

San Mateo County – Increased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Med Price Change
Redwood City	\$2,180,000	\$1,890,000	15%
El Granada	\$1,887,500	\$1,650,000	14%
Atherton	\$8,220,000	\$7,500,000	10%
San Mateo	\$1,840,900	\$1,749,000	5%
Half Moon Bay	\$1,943,750	\$1,850,000	5%
Woodside	\$3,867,500	\$3,750,000	3%

San Mateo County – Decreased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Med Price Change
Montara	\$1,075,000	\$2,253,500	-52%
Portola Valley	\$3,050,000	\$5,975,000	-49%
Belmont	\$1,787,500	\$2,620,000	-32%
San Carlos	\$1,978,000	\$2,651,000	-25%
Brisbane	\$1,100,000	\$1,450,000	-24%
Millbrae	\$1,800,000	\$2,230,000	-19%
Pacifica	\$1,150,000	\$1,345,000	-14%
So. San Francisco	\$1,128,000	\$1,300,000	-13%
Hillsborough	\$3,795,000	\$4,356,300	-13%
Menlo Park	\$2,494,500	\$2,857,500	-13%
Foster City	\$1,950,000	\$2,200,000	-11%
San Bruno	\$1,210,000	\$1,345,000	-10%
Daly City	\$1,100,000	\$1,220,000	-10%
East Palo Alto	\$850,000	\$929,500	-9%
Burlingame	\$2,875,000	\$3,074,500	-6%

San Mateo County – Median Sale Price (C/T)

CountyName ● San Mateo



Data as of 01/08/2023

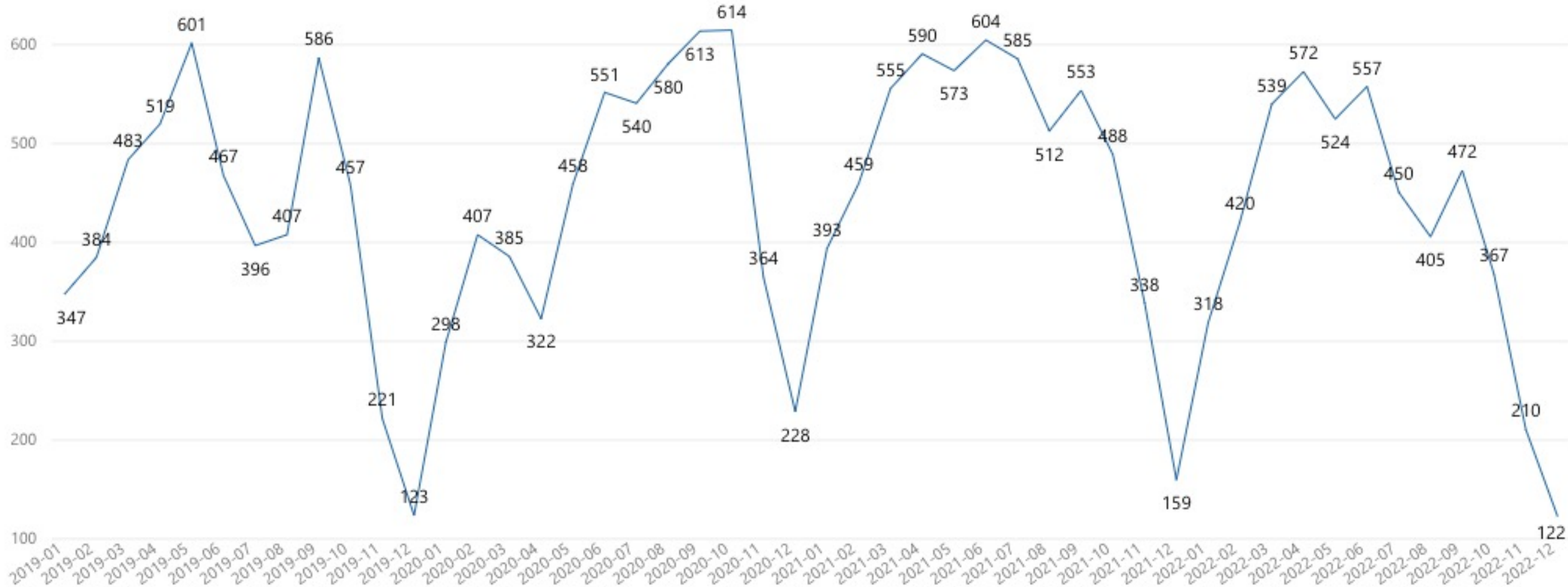
*Data for Condo/Townhome 2019-2022

San Mateo County – Median Price (C/T)

City	Median Sale Price	Median Sale Price Last Year	% Med Price Change
Menlo Park	\$2,100,000	\$1,505,000	40%
San Bruno	\$662,500	\$489,500	35%
Millbrae	\$920,000	\$689,500	33%
San Mateo	\$1,052,500	\$883,000	19%
San Carlos	\$1,315,000	\$1,220,000	8%
Brisbane	\$850,500	\$861,500	-1%
So. San Francisco	\$730,000	\$815,000	-10%
Foster City	\$1,050,000	\$1,178,000	-11%
Daly City	\$674,500	\$775,000	-13%
Belmont	\$1,000,000	\$1,195,944	-16%
Redwood City	\$790,000	\$1,060,812	-26%

San Mateo County – New Listings

CountyName ● San Mateo



San Mateo County - Increased New Listings

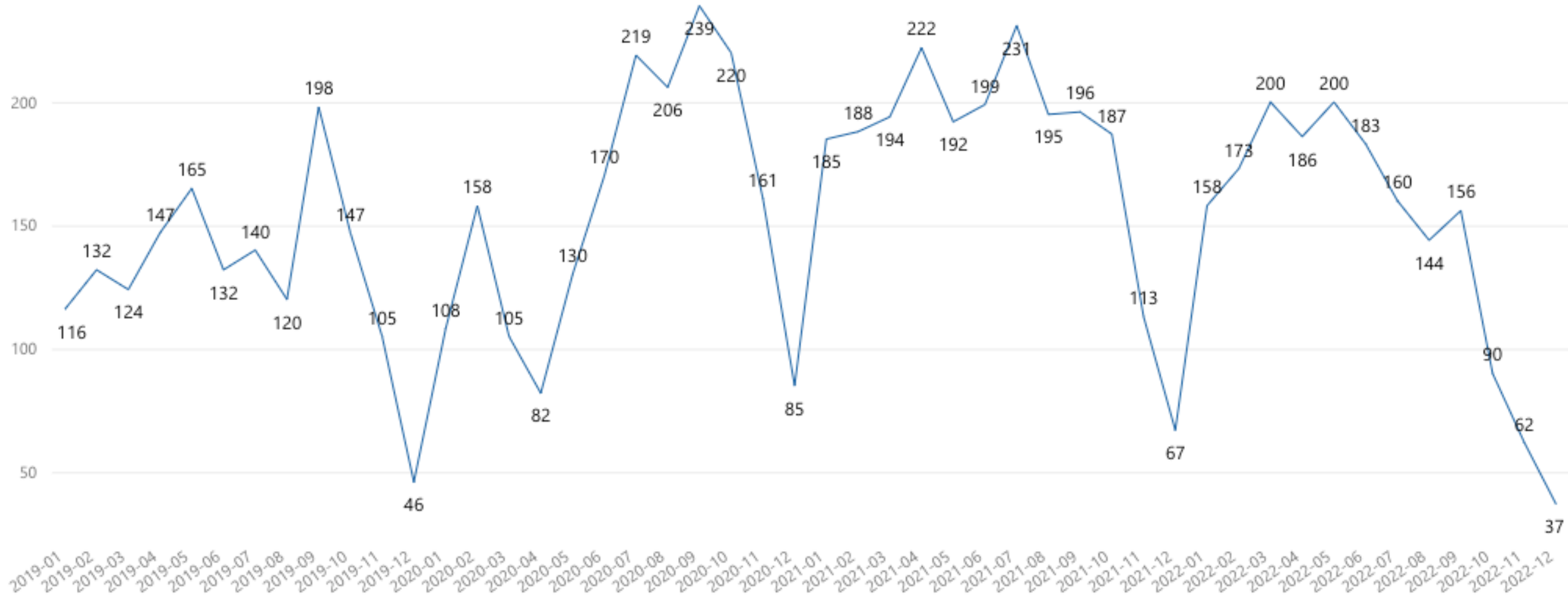
City	New Listings This Year	New Listings Last Year	% New Change
Foster City	4	1	300%
San Carlos	9	5	80%
Menlo Park	11	7	57%
Pacifica	11	10	10%
Daly City	14	13	8%
Brisbane	1	1	0%
El Granada	1	1	0%
Montara	2	2	0%

San Mateo County - Decreased New Listings

City	New Listings This Year	New Listings Last Year	% New Change
Atherton	0	2	-100%
Portola Valley	0	2	-100%
So. San Francisco	3	10	-70%
Woodside	2	5	-60%
Belmont	3	6	-50%
Hillsborough	3	6	-50%
Burlingame	5	10	-50%
San Mateo	8	15	-47%
East Palo Alto	5	9	-44%
Redwood City	14	23	-39%
Half Moon Bay	4	5	-20%
Millbrae	6	7	-14%
San Bruno	12	13	-8%

San Mateo County – New Listings (C/T)

CountyName ● San Mateo



San Mateo County – New Listings (C/T)

City	New Listings This Year	New Listings Last Year	% New Change
San Carlos	2	2	0%
So. San Francisco	3	3	0%
Foster City	5	5	0%
Daly City	5	8	-38%
San Mateo	13	23	-43%
Millbrae	1	2	-50%
Redwood City	3	6	-50%
San Bruno	1	5	-80%
Brisbane	0	1	-100%
Menlo Park	0	3	-100%

San Mateo County - New Listings Week Ending 1/7/2023

Total Active Listings
717

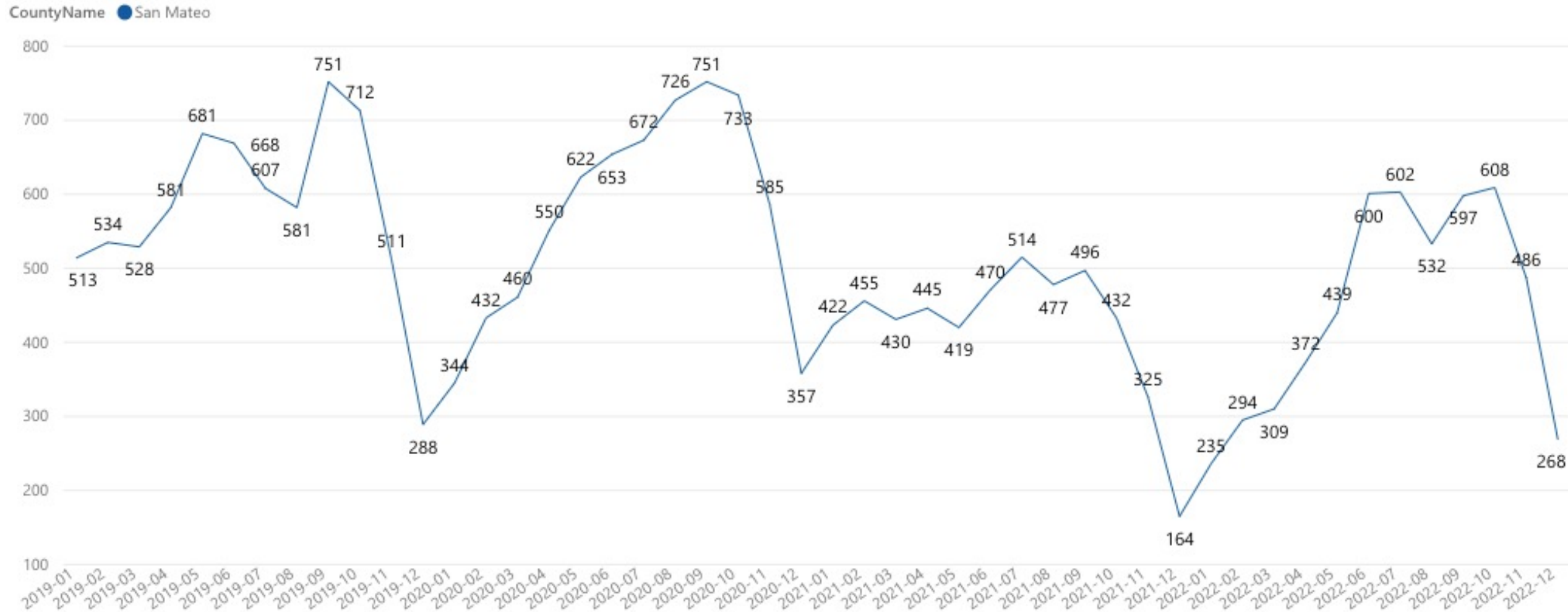
New Listings
76

Changed to Pending
44

Changed to Sold
51

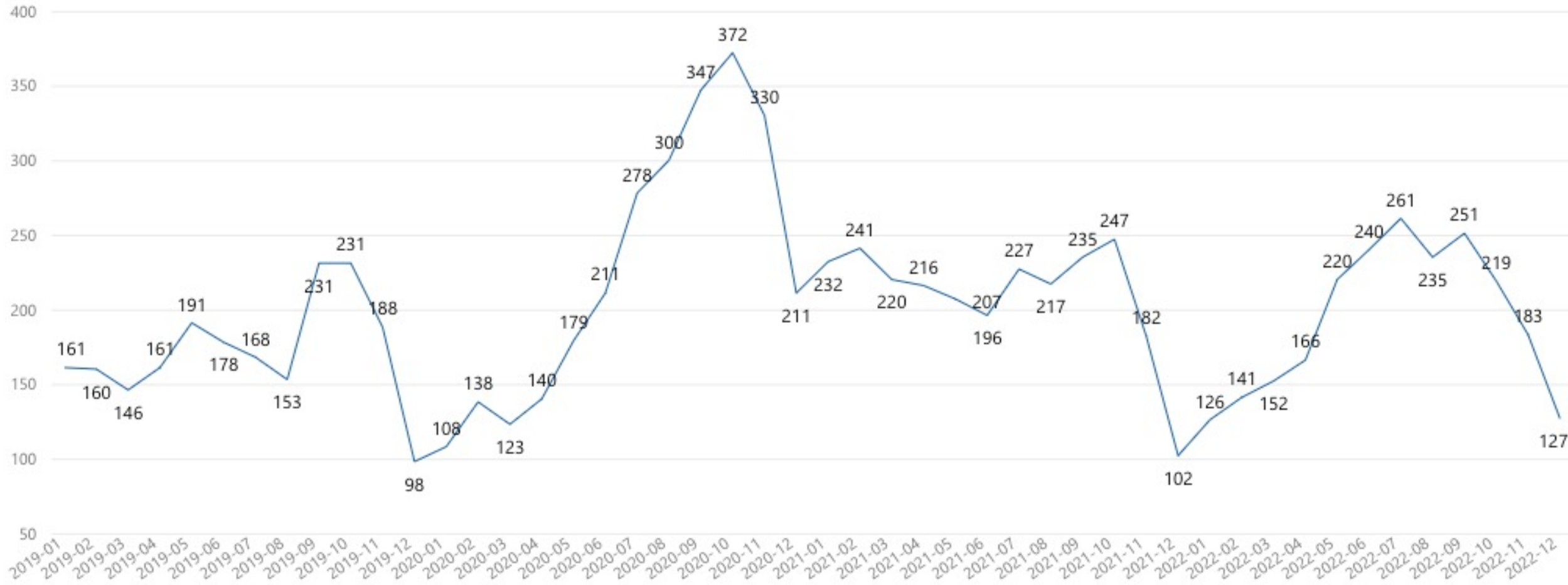


San Mateo County – Inventory



San Mateo County – Inventory (C/T)

CountyName ● San Mateo

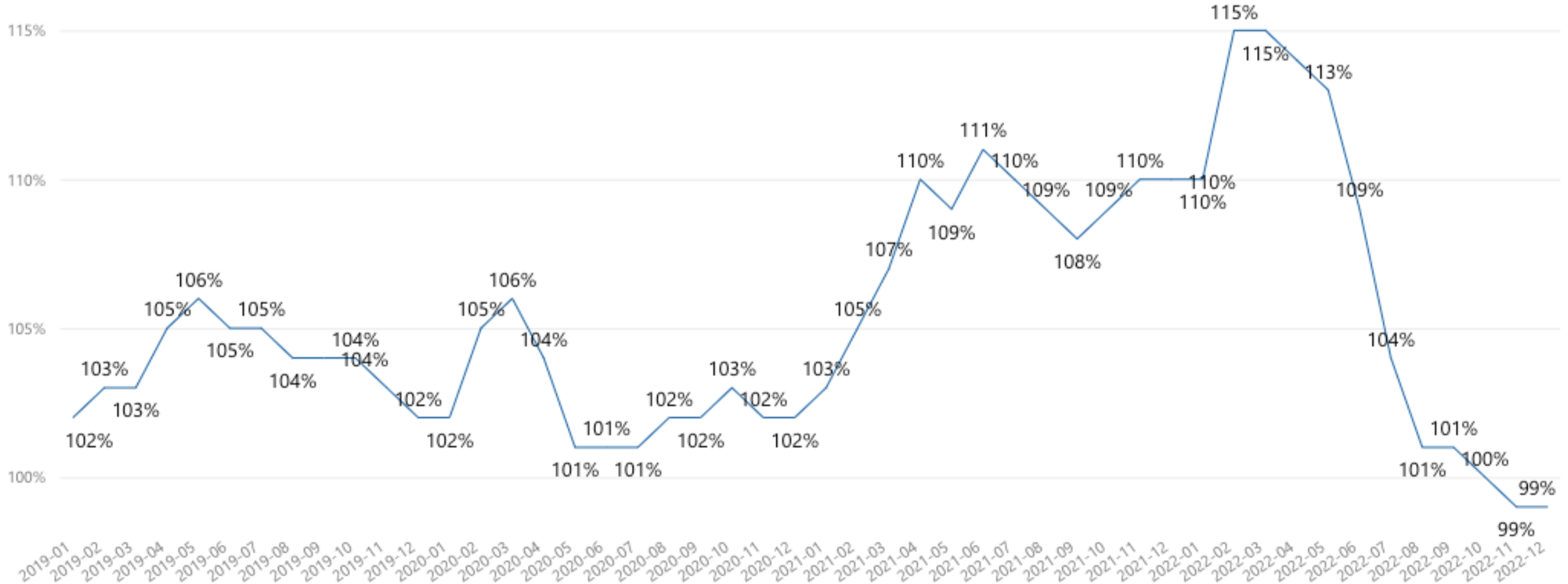


Data as of 01/08/2023

*Data for Condo/Townhome 2019-2022

San Mateo County – Sale to List Price

CountyName ● San Mateo



Data as of 01/08/2023

*Data for SFH 2019-2022

San Mateo County - Increased Sale to List Price

City	Sale Over List Price	Sale Over List Price Last Year	% SP/LP Change
Montara	98%	89%	10%
Woodside	97%	97%	0%

San Mateo County - Decreased Sale to List Price

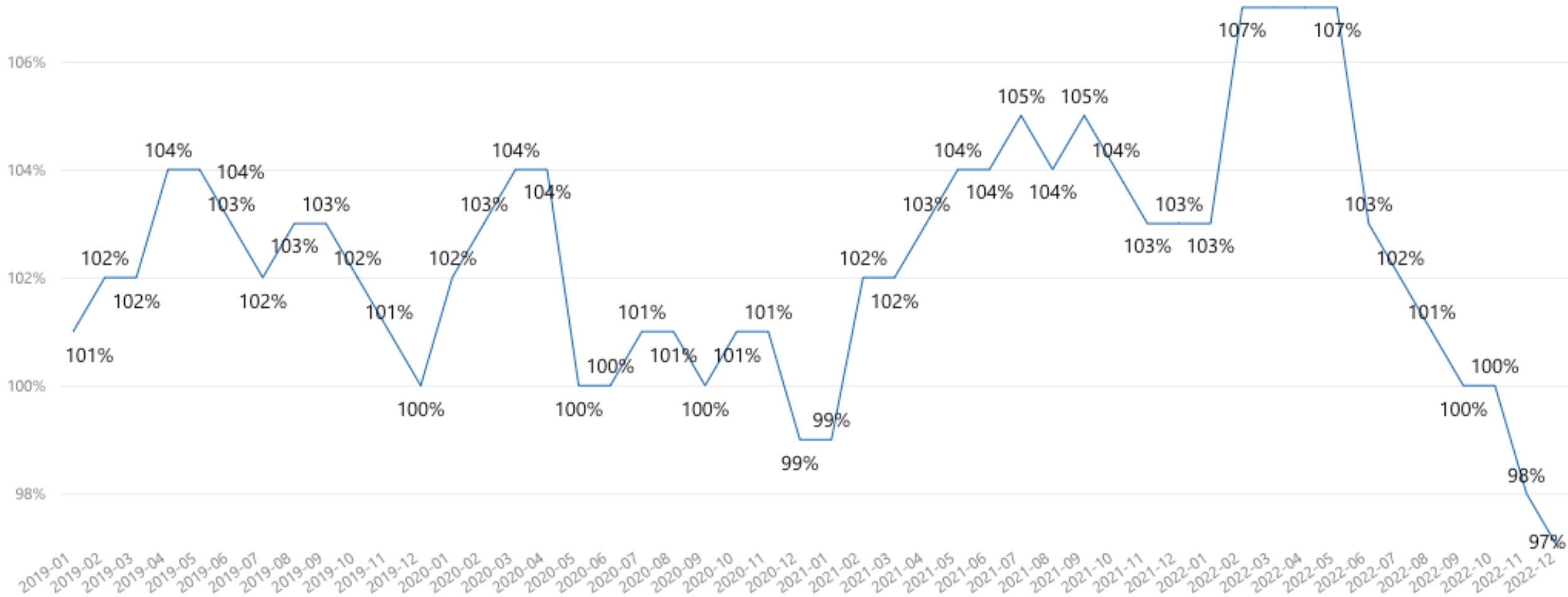
City	Sale Over List Price	Sale Over List Price Last Year	% SP/LP Change
Half Moon Bay	98%	123%	-20%
Belmont	97%	119%	-18%
Foster City	98%	116%	-16%
Pacifica	99%	115%	-14%
Daly City	101%	117%	-14%
Burlingame	95%	110%	-14%
Millbrae	100%	115%	-13%
Redwood City	97%	111%	-13%
San Carlos	99%	113%	-12%
El Granada	99%	112%	-12%
Hillsborough	90%	101%	-11%
Brisbane	94%	104%	-10%
San Bruno	100%	110%	-9%
Atherton	98%	107%	-8%
San Mateo	101%	109%	-7%
So. San Francisco	103%	111%	-7%
East Palo Alto	100%	107%	-7%
Portola Valley	96%	102%	-6%
Menlo Park	100%	106%	-6%

Data as of 01/08/2023

*Data for SFH Dec 2021/2022

San Mateo County – Sale to List Price (C/T)

CountyName ● San Mateo



San Mateo County – Sale to List Price (C/T)

City	Sale Over List Price	Sale Over List Price Last Year	% SP/LP Change
Millbrae	102%	100%	2%
San Bruno	100%	101%	-1%
San Carlos	100%	102%	-2%
San Mateo	97%	102%	-5%
Daly City	100%	106%	-6%
Brisbane	99%	105%	-6%
Redwood City	97%	104%	-7%
So. San Francisco	96%	103%	-7%
Menlo Park	91%	100%	-9%
Belmont	96%	107%	-10%
Foster City	95%	106%	-10%