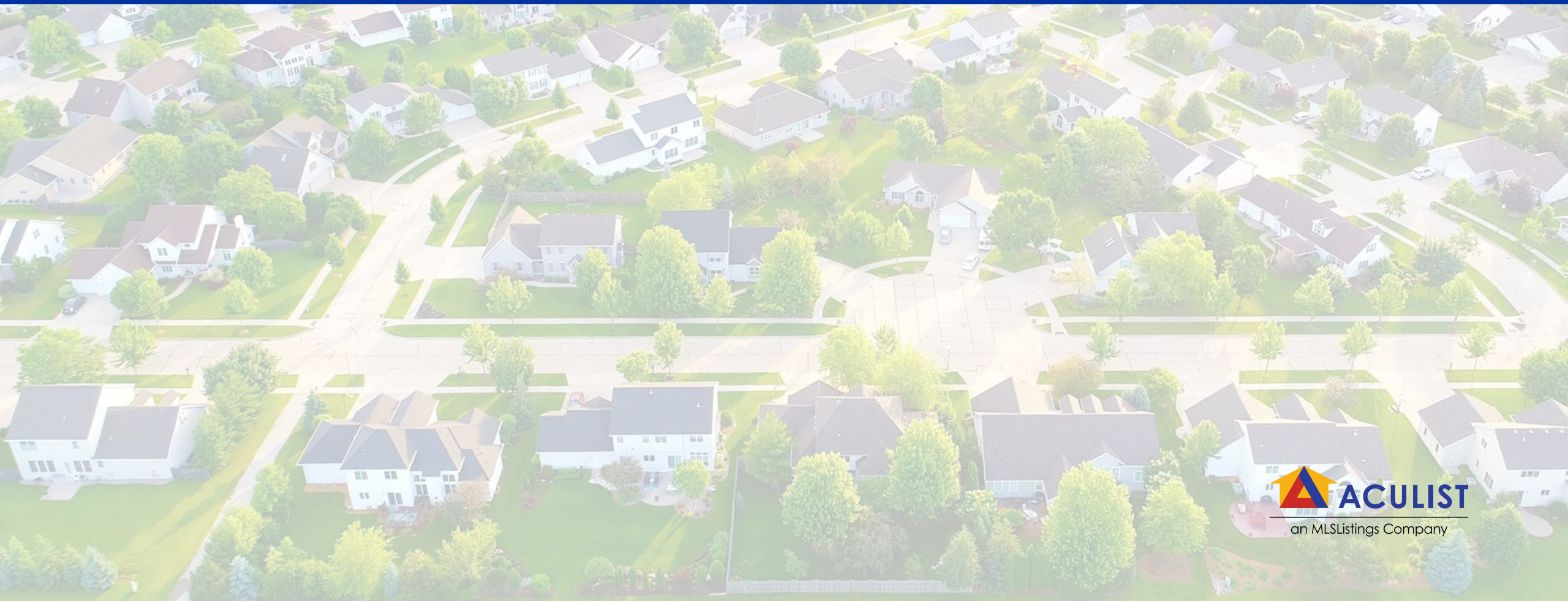




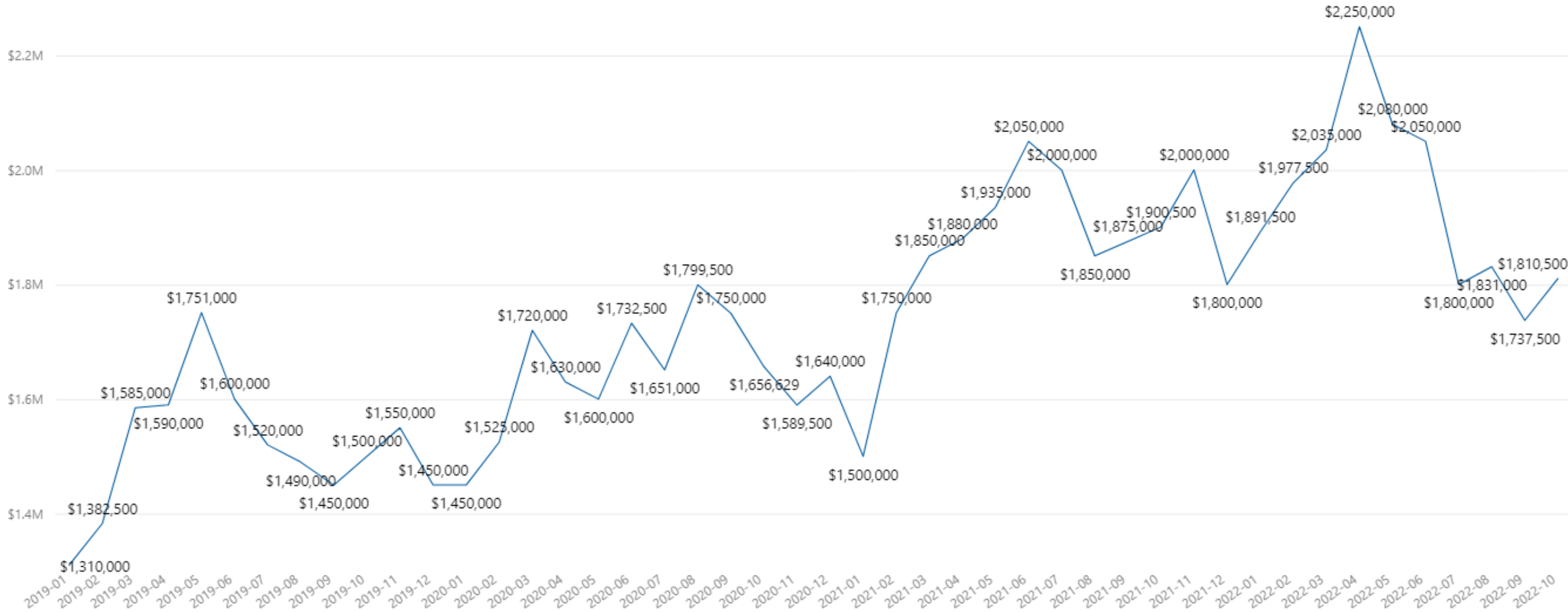
San Mateo County Update

Data for October 2022, Aculist, Inc.



San Mateo County – Median Sale Price

CountyName ● San Mateo



Data as of 11/06/2022

*Data for SFH 2019-2022

San Mateo County – Increased Median Price

City	Median Sale Price	Median Sale Price Last Year	% Med Price Change
Woodside	\$5,975,000	\$3,900,000	53%
Portola Valley	\$4,200,000	\$2,835,000	48%
Brisbane	\$1,592,500	\$1,434,000	11%
So. San Francisco	\$1,312,500	\$1,255,000	5%
East Palo Alto	\$1,152,500	\$1,140,000	1%

San Mateo County – Decreased Median Price (1)

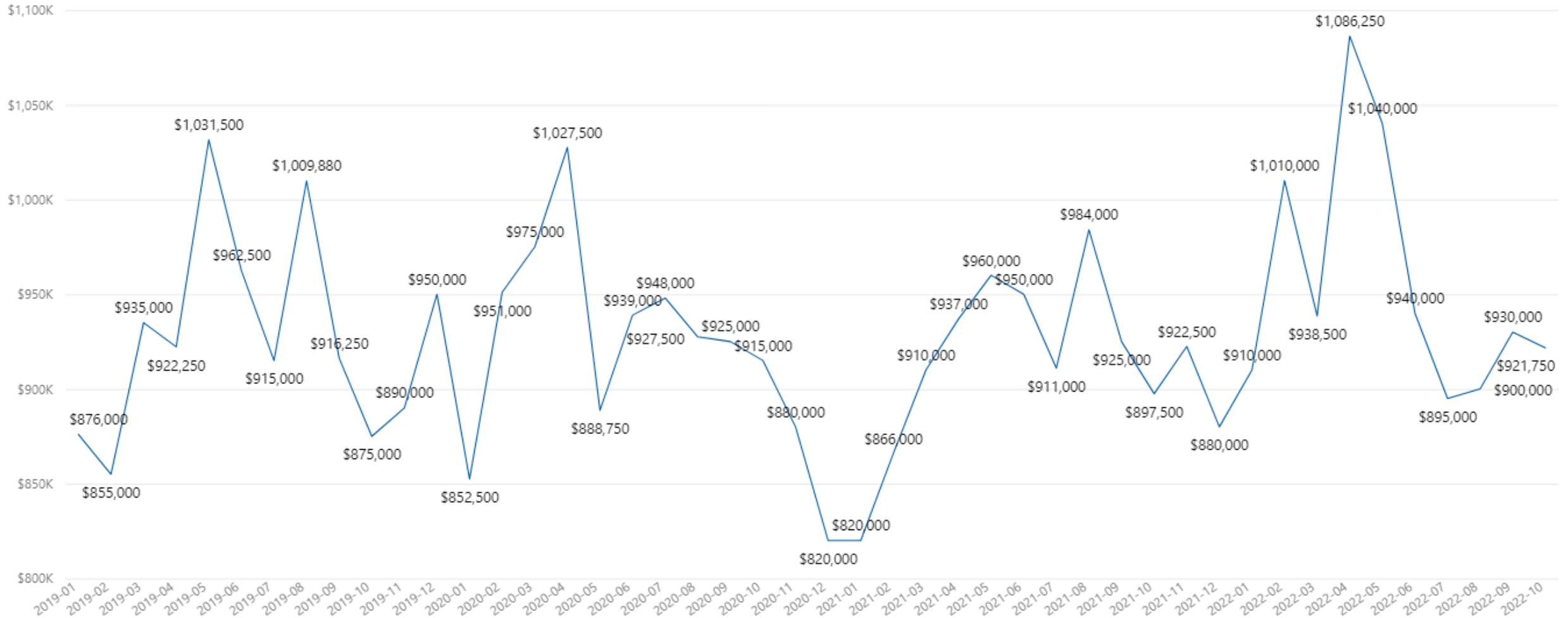
City	Median Sale Price	Median Sale Price Last Year	% Med Price Change ▲
Moss Beach	\$1,262,000	\$2,374,500	-47%
Montara	\$1,347,500	\$2,200,000	-39%
La Honda	\$807,500	\$1,137,000	-29%
Redwood Shores	\$2,275,000	\$2,849,000	-20%
Burlingame	\$2,600,000	\$3,180,000	-18%
Foster City	\$1,800,000	\$2,200,000	-18%
Atherton	\$6,650,000	\$7,969,000	-17%
Pacifica	\$1,215,000	\$1,430,000	-15%
San Carlos	\$2,150,000	\$2,525,000	-15%
Half Moon Bay	\$1,455,000	\$1,700,000	-14%

San Mateo County – Decreased Median Price (2)

City	Median Sale Price	Median Sale Price Last Year	% Med Price Change ▼
Belmont	\$2,011,679	\$2,330,000	-14%
El Granada	\$1,385,000	\$1,560,000	-11%
Millbrae	\$2,100,000	\$2,350,000	-11%
Hillsborough	\$4,550,000	\$4,975,000	-9%
Menlo Park	\$3,296,000	\$3,579,000	-8%
San Bruno	\$1,377,500	\$1,440,000	-4%
San Mateo	\$1,870,000	\$1,900,000	-2%
Daly City	\$1,200,000	\$1,210,000	-1%
Redwood City	\$1,977,000	\$1,987,500	-1%

San Mateo County – Median Sale Price (C/T)

CountyName ● San Mateo



Data as of 11/06/2022

*Data for Condo/Townhome 2019-2022

San Mateo County – Median Price (C/T)

City	Median Sale Price	Median Sale Price Last Year	% Med Price Change
Burlingame	\$1,270,500	\$825,000	54%
Belmont	\$1,385,000	\$1,037,500	33%
Foster City	\$1,437,000	\$1,093,500	31%
Daly City	\$769,000	\$632,500	22%
Millbrae	\$1,100,000	\$952,500	15%
San Mateo	\$950,000	\$833,000	14%
So. San Francisco	\$829,000	\$835,000	-1%
San Bruno	\$510,000	\$538,500	-5%
San Carlos	\$1,080,000	\$1,190,000	-9%
Pacifica	\$822,500	\$992,500	-17%
Menlo Park	\$1,350,000	\$1,698,000	-20%
Half Moon Bay	\$875,000	\$1,140,000	-23%
Redwood City	\$871,000	\$1,240,000	-30%
East Palo Alto	\$380,000	\$669,000	-43%

San Mateo County – New Listings

CountyName ● San Mateo



Data as of 11/06/2022

*Data for SFH 2019-2022

San Mateo County – Increased New Listings

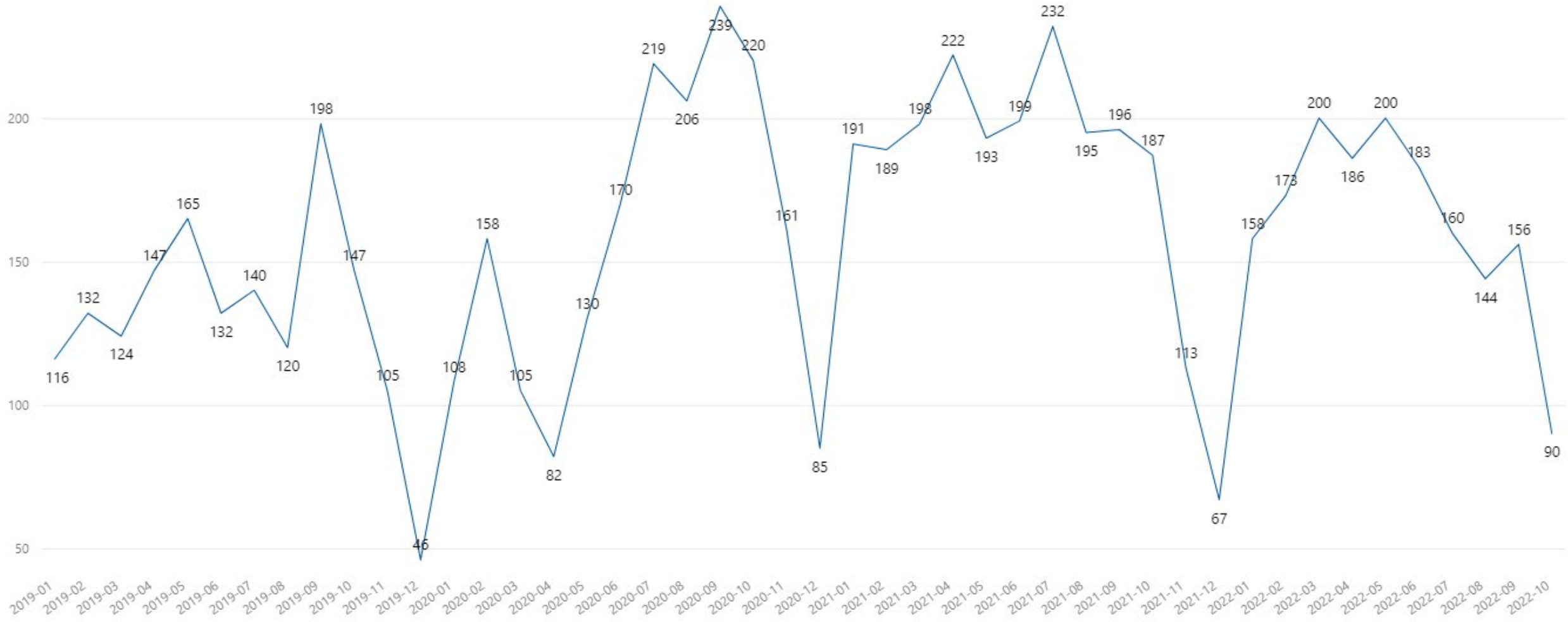
City	New Listings This Year	New Listings Last Year	% New Change
Atherton	11	7	57%
La Honda	3	2	50%
Moss Beach	3	2	50%
Belmont	17	15	13%
Pacifica	21	19	11%
Daly City	41	41	0%

San Mateo County – Decreased New Listings

City	New Listings This Year	New Listings Last Year	% New Change
Montara	1	9	-89%
Portola Valley	4	9	-56%
Woodside	12	22	-45%
San Bruno	17	29	-41%
Half Moon Bay	9	14	-36%
Burlingame	13	20	-35%
San Mateo	48	73	-34%
Menlo Park	25	38	-34%
Brisbane	2	3	-33%
Millbrae	10	15	-33%
San Carlos	23	33	-30%
East Palo Alto	6	8	-25%
Hillsborough	13	17	-24%
Redwood City	47	59	-20%
So. San Francisco	24	30	-20%
El Granada	5	6	-17%
Foster City	10	12	-17%

San Mateo County – New Listings (C/T)

CountyName ● San Mateo



Data as of 11/06/2022

*Data for Condo/Townhome 2019-2022

San Mateo County – New Listings (C/T)

City	New Listings This Year	New Listings Last Year	% New Change
San Carlos	9	4	125%
So. San Francisco	8	10	-20%
San Mateo	32	51	-37%
Daly City	7	17	-59%
Pacifica	2	5	-60%
San Bruno	4	10	-60%
Menlo Park	3	8	-63%
Belmont	2	6	-67%
Foster City	9	27	-67%
Redwood City	6	23	-74%
Brisbane	1	4	-75%
Burlingame	1	6	-83%
Half Moon Bay	1	7	-86%
Millbrae	0	3	-100%

San Mateo County – New Listings for Week Ending 11/05/22

Total Active Listings

1,148

New Listings

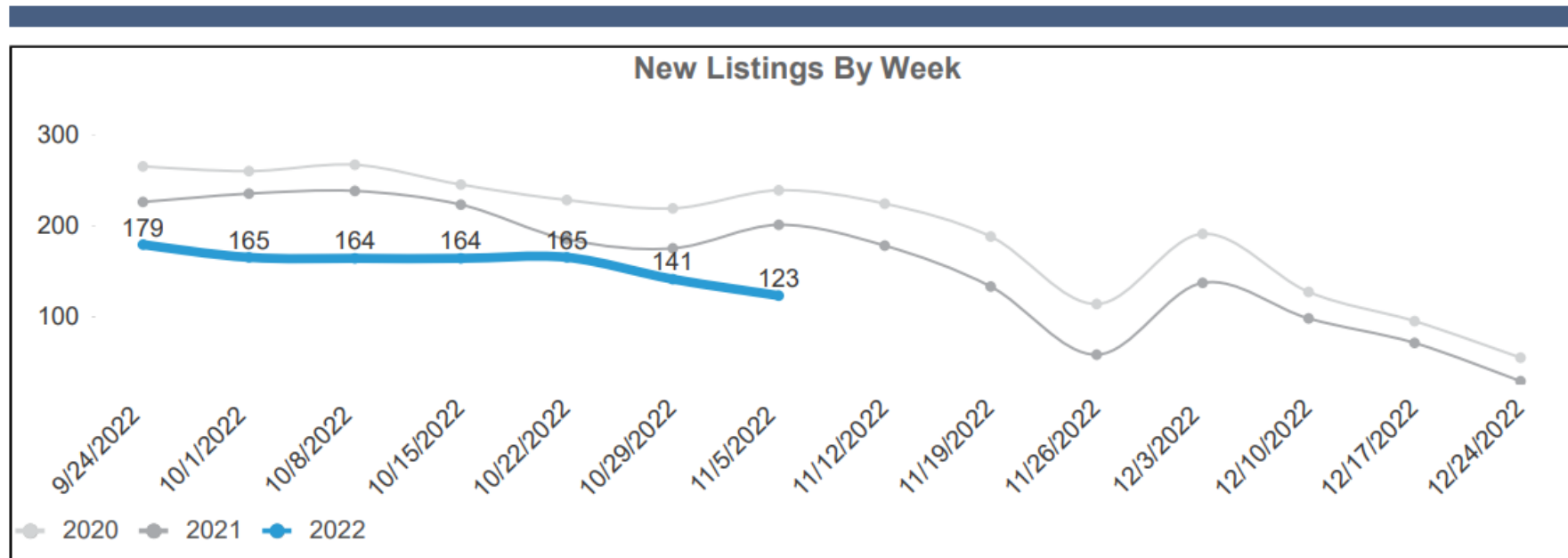
123

Changed to Pending

86

Changed to Sold

100



San Mateo County – Inventory

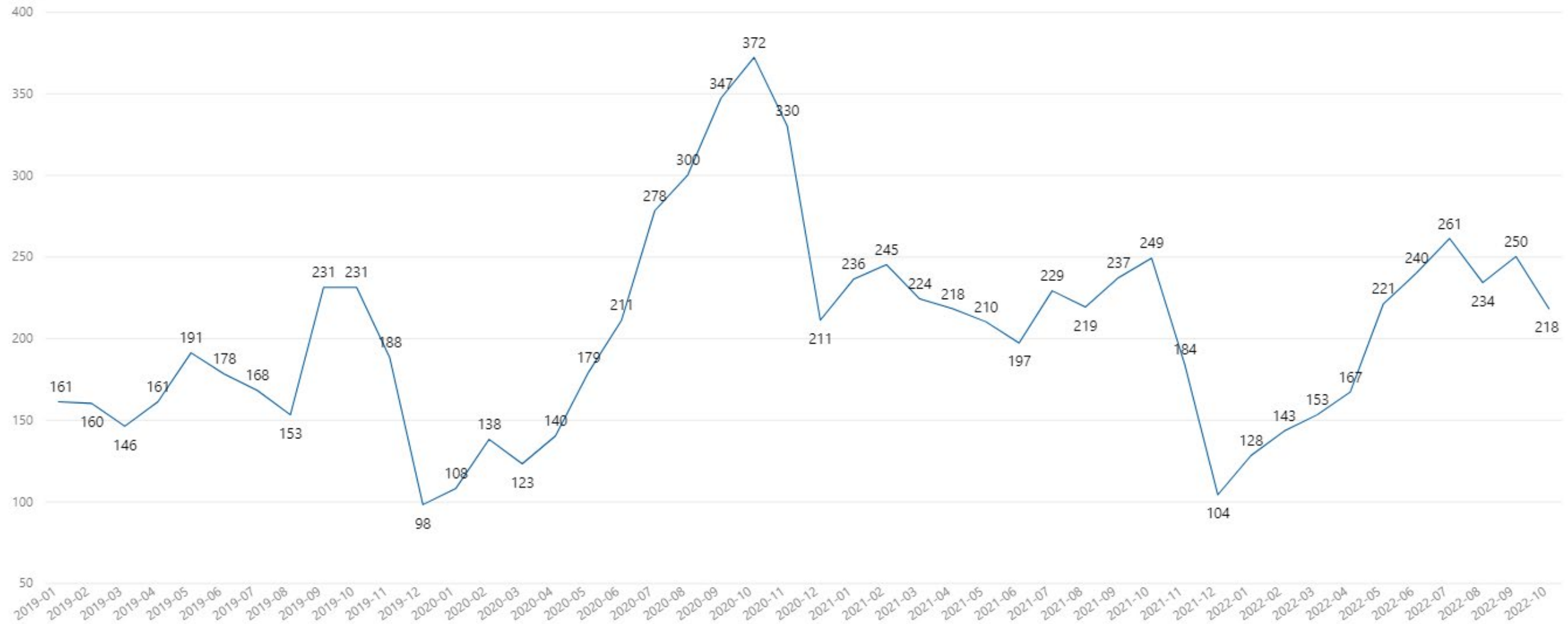


Data as of 11/06/2022

*Data for SFH 2019-2022

San Mateo County – Inventory (C/T)

CountyName ● San Mateo

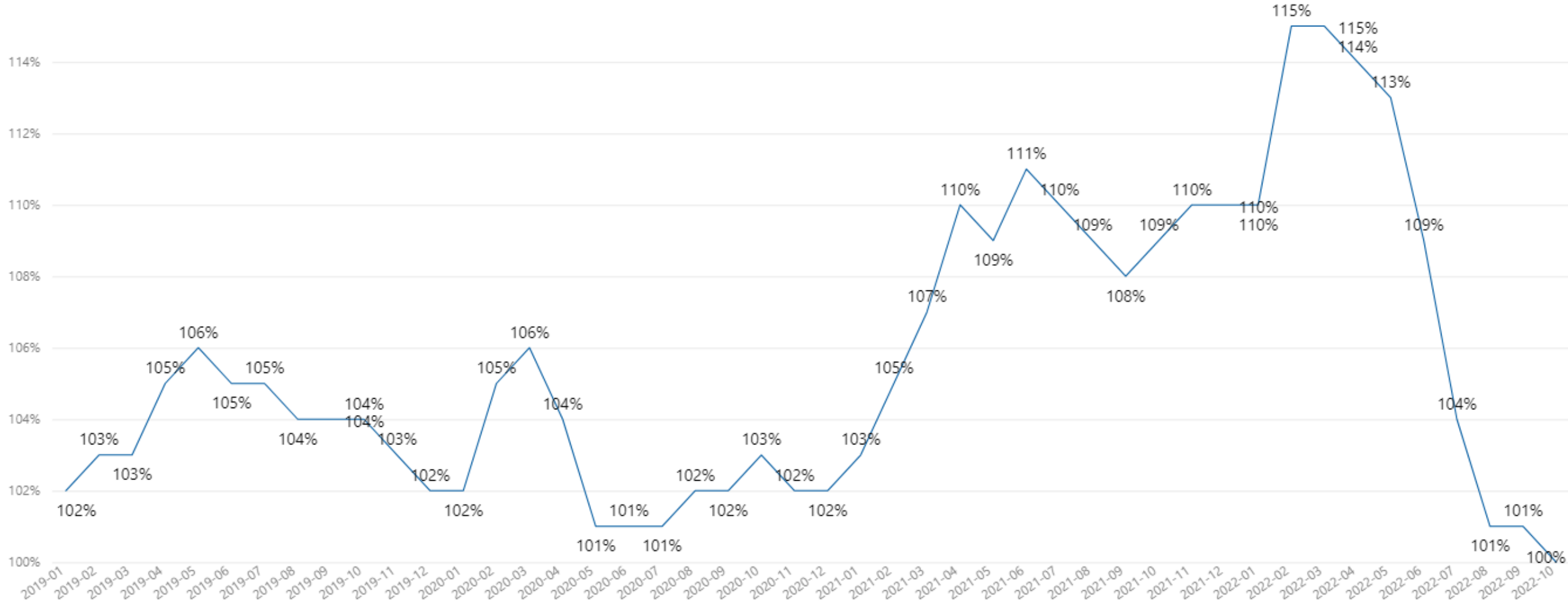


Data as of 11/06/2022

*Data for Condo/Townhome 2019-2022

San Mateo County – Sale Price to List Price

CountyName ● San Mateo



Data as of 11/06/2022

*Data for SFH 2019-2022

San Mateo County – Increased Sale to List Price

City	Sale Over List Price	Sale Over List Price Last Year	% SP/LP Change
Redwood Shores	108%	106%	2%
Hillsborough	103%	103%	0%

San Mateo County – Decreased Sale to List Price (1)

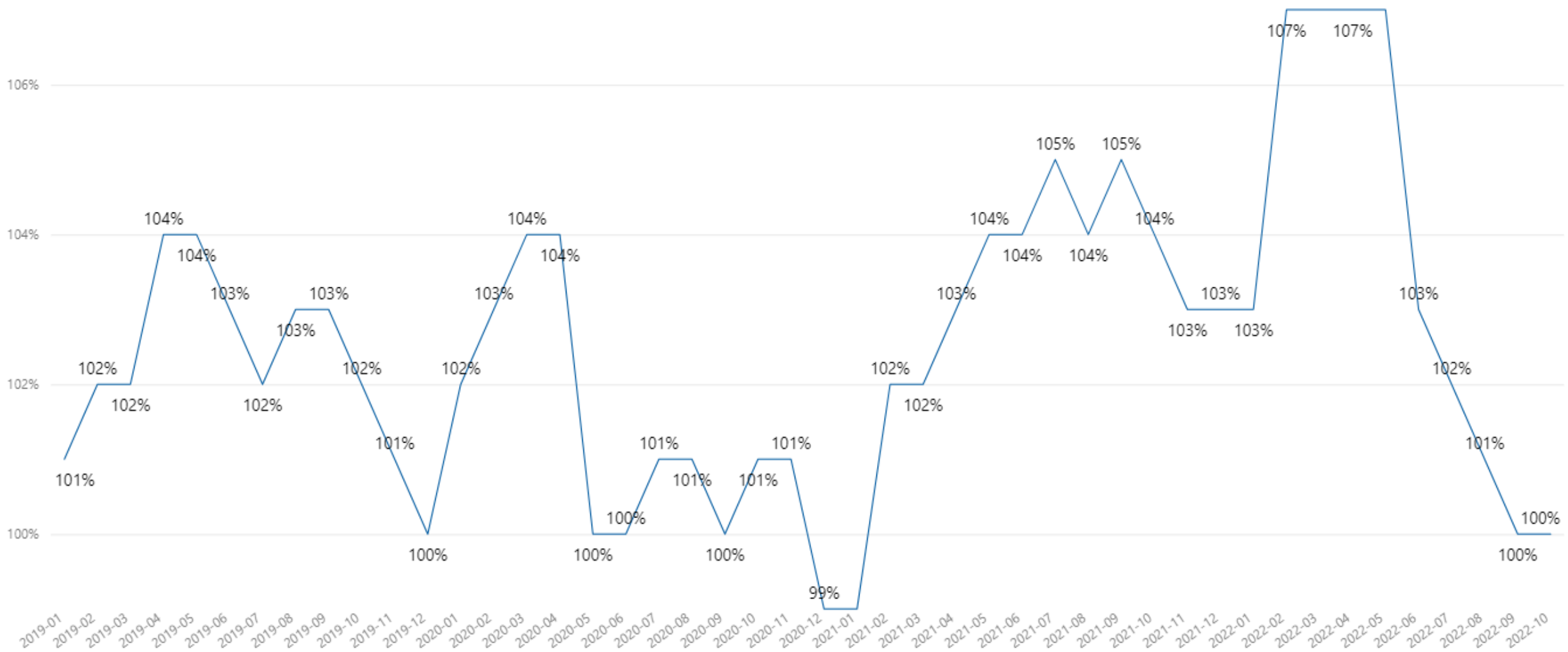
City	Sale Over List Price	Sale Over List Price Last Year	% SP/LP Change ▲
Foster City	97%	122%	-20%
San Carlos	96%	111%	-14%
Belmont	101%	115%	-12%
Millbrae	99%	112%	-12%
Moss Beach	99%	112%	-12%
Portola Valley	97%	109%	-11%
Woodside	97%	109%	-11%
Pacifica	98%	110%	-11%
San Mateo	101%	111%	-9%
El Granada	98%	107%	-8%
Half Moon Bay	100%	108%	-7%
Redwood City	99%	106%	-7%

San Mateo County - Decreased Sale to List Price (2)

City	Sale Over List Price	Sale Over List Price Last Year	% SP/LP Change ▲
Daly City	105%	112%	-6%
Montara	99%	104%	-5%
Atherton	100%	105%	-5%
Burlingame	102%	107%	-5%
San Bruno	105%	110%	-5%
Menlo Park	100%	104%	-4%
La Honda	100%	103%	-3%
Brisbane	101%	103%	-2%
So. San Francisco	105%	107%	-2%
East Palo Alto	100%	101%	-1%

San Mateo County – Sale to List Price (C/T)

CountyName ● San Mateo



San Mateo County – Sale to List Price (C/T)

City	Sale Over List Price	Sale Over List Price Last Year	% SP/LP Change
Half Moon Bay	100%	98%	2%
Menlo Park	102%	100%	2%
San Carlos	101%	101%	0%
Pacifica	103%	105%	-2%
Daly City	100%	102%	-2%
So. San Francisco	100%	102%	-2%
San Bruno	100%	103%	-3%
Burlingame	98%	101%	-3%
Foster City	98%	104%	-6%
Redwood City	99%	107%	-7%
San Mateo	98%	106%	-8%
Millbrae	93%	101%	-8%
Belmont	97%	110%	-12%
East Palo Alto	89%	103%	-14%

Thank You

