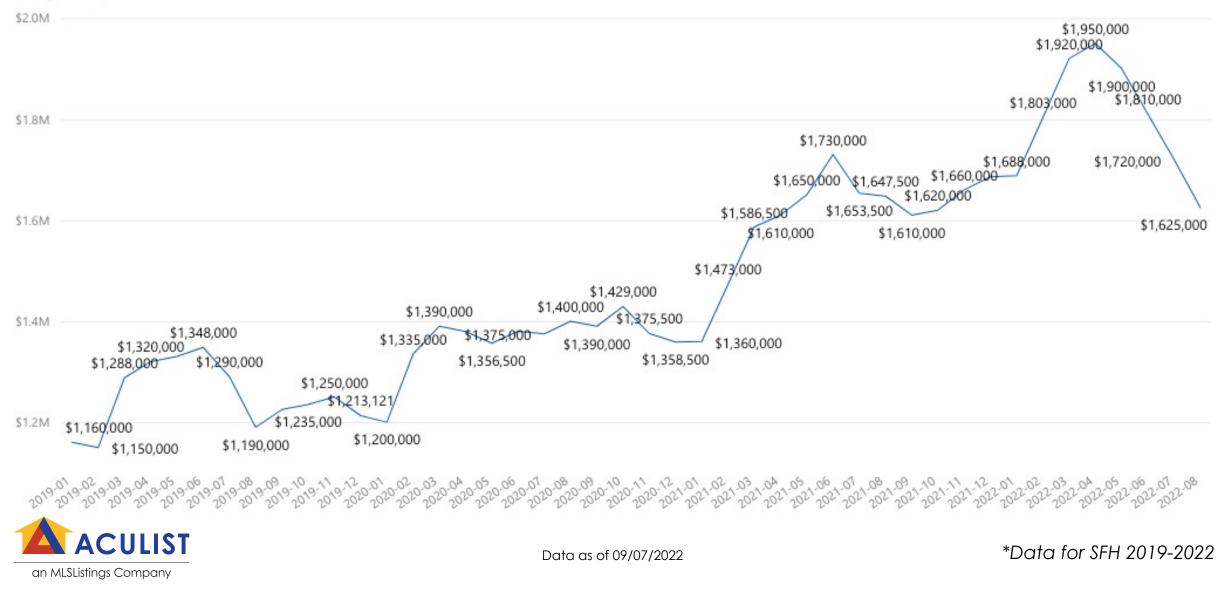
## Santa Clara County Update Data for August 2022, Aculist, Inc.



STATISTIC ASSAULT

## Santa Clara County – Median Sale Price

CountyName Santa Clara



## Santa Clara County – Increased Median Price

| City          | Median Sale Price | Median Sale Price Last Year | % Med Price Change<br>▼ |
|---------------|-------------------|-----------------------------|-------------------------|
| Alviso        | \$1,340,000       | \$969,000                   | 38%                     |
| Gilroy        | \$1,159,000       | \$1,050,000                 | 10%                     |
| Milpitas      | \$1,512,500       | \$1,390,000                 | 9%                      |
| San Martin    | \$1,332,500       | \$1,225,000                 | 9%                      |
| Santa Clara   | \$1,700,000       | \$1,580,000                 | 8%                      |
| Saratoga      | \$3,800,000       | \$3,600,000                 | 6%                      |
| Morgan Hill   | \$1,300,000       | \$1,260,000                 | 3%                      |
| Mountain View | \$2,825,000       | \$2,749,500                 | 3%                      |



Data as of 09/07/2022

## Santa Clara County – Decreased Median Price

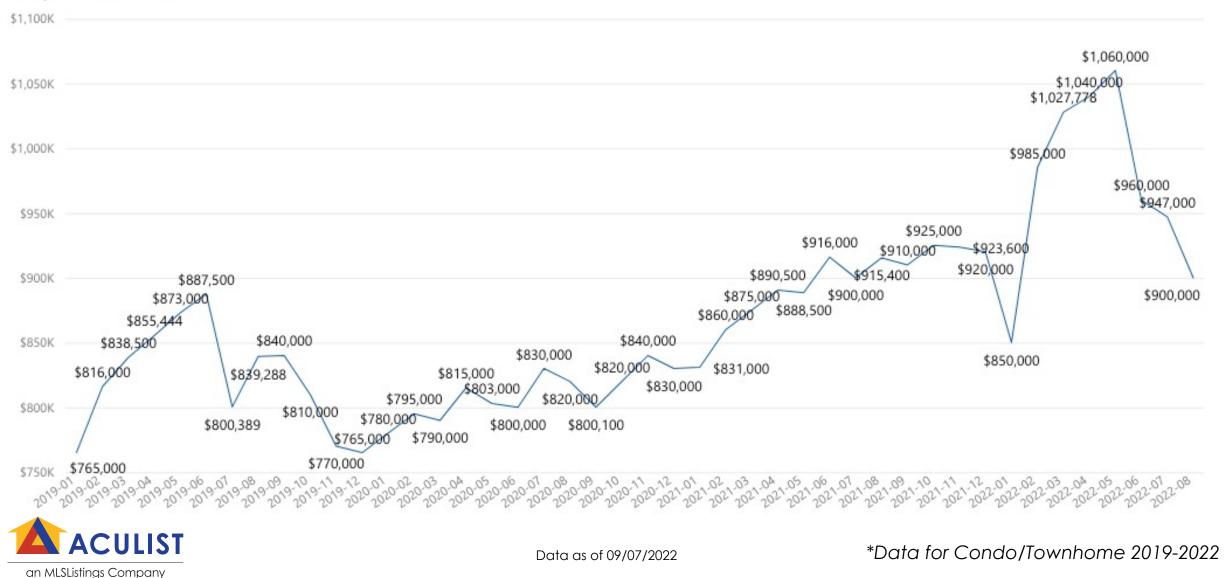
| City            | Median Sale Price | Median Sale Price Last Year | % Med Price Change |
|-----------------|-------------------|-----------------------------|--------------------|
| Monte Sereno    | \$3,075,000       | \$3,825,000                 | -20%               |
| Los Altos Hills | \$4,190,000       | \$5,175,000                 | -19%               |
| Cupertino       | \$2,700,000       | \$2,978,500                 | -9%                |
| Sunnyvale       | \$2,032,500       | \$2,220,000                 | -8%                |
| Los Gatos       | \$2,350,000       | \$2,520,000                 | -7%                |
| Los Altos       | \$3,800,000       | \$3,915,000                 | -3%                |
| San Jose        | \$1,400,000       | \$1,432,500                 | -2%                |
| Palo Alto       | \$3,400,000       | \$3,475,000                 | -2%                |
| Campbell        | \$1,735,000       | \$1,750,500                 | -1%                |



Data as of 09/07/2022

# Santa Clara County – Median Sale Price (C/T)

CountyName Santa Clara



## Santa Clara County – Median Price (C/T)

| City          | Median Sale Price | Median Sale Price Last Year | $\stackrel{\text{\%}}{\bullet}$ Med Price Change |
|---------------|-------------------|-----------------------------|--|
| Saratoga      | \$1,425,000       | \$890,000                   | 60%  |
| Morgan Hill   | \$896,000         | \$759,000                   | 18%  |
| Milpitas      | \$1,132,500       | \$985,000                   | 15%  |
| Sunnyvale     | \$1,400,000       | \$1,295,938                 | 8%   |
| Palo Alto     | \$1,575,000       | \$1,509,000                 | 4%   |
| Cupertino     | \$1,305,875       | \$1,315,000                 | -1%  |
| San Jose      | \$763,500         | \$775,000                   | -1%  |
| Campbell      | \$905,000         | \$950,000                   | -5%  |
| Mountain View | \$1,235,000       | \$1,297,500                 | -5%  |
| Los Gatos     | \$1,200,000       | \$1,315,000                 | -9%  |
| Los Altos     | \$1,260,000       | \$1,549,000                 | -19%   |
| Gilroy        | \$435,000         | \$624,500                   | -30%   |
| Santa Clara   | \$832,500         | \$1,210,000                 | -31%   |
|               |                   | D                           | *Data for Condo /Tou                             |



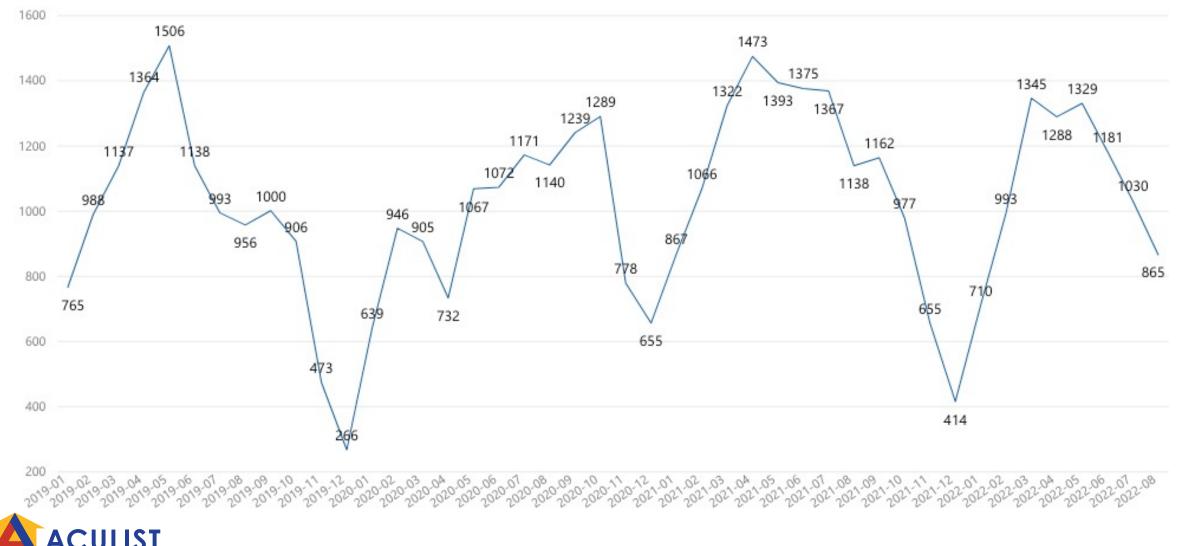
CULIST

Data as of 09/07/2022

\*Data for Condo/Townhome Aug 2021/2022

#### Santa Clara County – New Listings

CountyName Santa Clara





Data as of 09/07/2022

\*Data for SFH 2019-2022

## Santa Clara County - Increased New Listings

| City     | New Listings This Year | New Listings Last Year | % New Change<br>▼ |
|----------|------------------------|------------------------|-------------------|
| Campbell | 30                     | 2                      | .7 11%            |



Data as of 09/07/2022

\*Data for SFH Aug 2021/2022

#### Santa Clara County - Decreased New Listings

| City            | New Listings This Year | New Listings Last Year | % New Change |
|-----------------|------------------------|------------------------|--------------|
| Los Altos Hills | 5                      | 12                     | -58%         |
| San Martin      | 1                      | 2                      | -50%         |
| Saratoga        | 18                     | 33                     | -45%         |
| Milpitas        | 22                     | 34                     | -35%         |
| Monte Sereno    | 4                      | 6                      | -33%         |
| Los Gatos       | 34                     | 51                     | -33%         |
| Gilroy          | 40                     | 55                     | -27%         |
| Palo Alto       | 42                     | 56                     | -25%         |
| Santa Clara     | 46                     | 60                     | -23%         |
| Sunnyvale       | 46                     | 60                     | -23%         |
| San Jose        | 456                    | 594                    | -23%         |
| Los Altos       | 27                     | 35                     | -23%         |
| Cupertino       | 29                     | 37                     | -22%         |
| Mountain View   | 20                     | 25                     | -20%         |
| Morgan Hill     | 45                     | 51                     | -12%         |
|                 | Data as of             | 09/07/2022             |              |

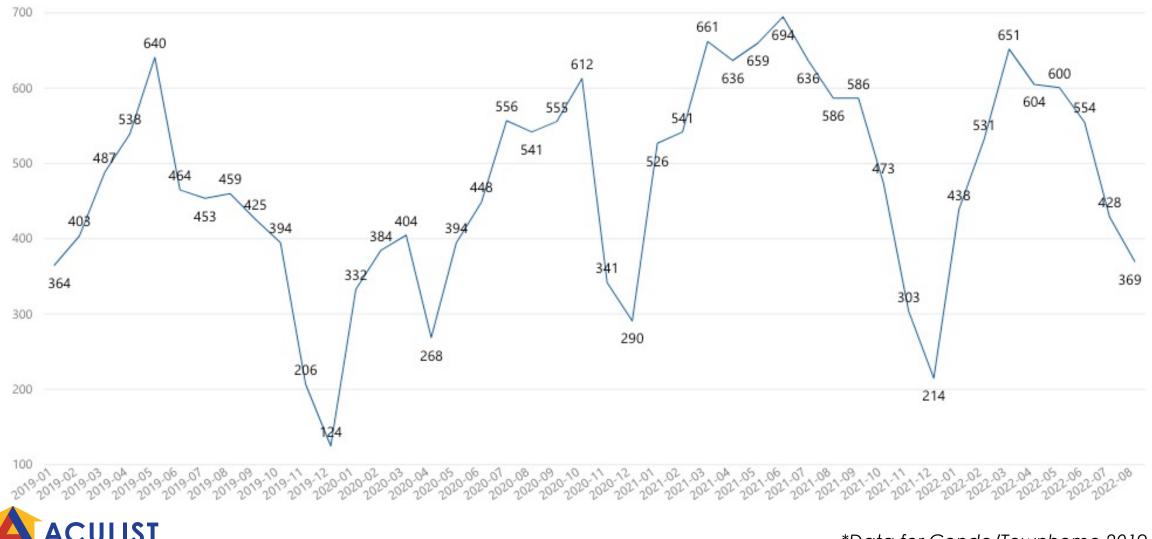
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\*Data for SFH Aug 2021/2022

# Santa Clara County – New Listings (C/T)

CountyName Santa Clara



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Data as of 09/07/2022

\*Data for Condo/Townhome 2019-2022

# Santa Clara County – New Listings (C/T)

| City          | New Listings This Year | New Listings Last Year | % New Change<br>▼ |
|---------------|------------------------|------------------------|-------------------|
| Saratoga      | 5                      | 3                      | 67%               |
| Gilroy        | 4                      | 3                      | 33%               |
| Cupertino     | 15                     | 12                     | 25%               |
| Los Altos     | 9                      | 8                      | 13%               |
| Palo Alto     | 14                     | 17                     | -18%              |
| San Jose      | 200                    | 295                    | -32%              |
| Mountain View | 22                     | 38                     | -42%              |
| Sunnyvale     | 33                     | 60                     | -45%              |
| Campbell      | 11                     | 21                     | -48%              |
| Milpitas      | 19                     | 40                     | -53%              |
| Santa Clara   | 25                     | 58                     | -57%              |
| Morgan Hill   | 5                      | 12                     | -58%              |
| Los Gatos     | 7                      | 19                     | -63%              |



Data as of 09/07/2022

\*Data for Condo/Townhome Aug 2021/2022

# Santa Clara County - New Listings Week Ending 9/4/22



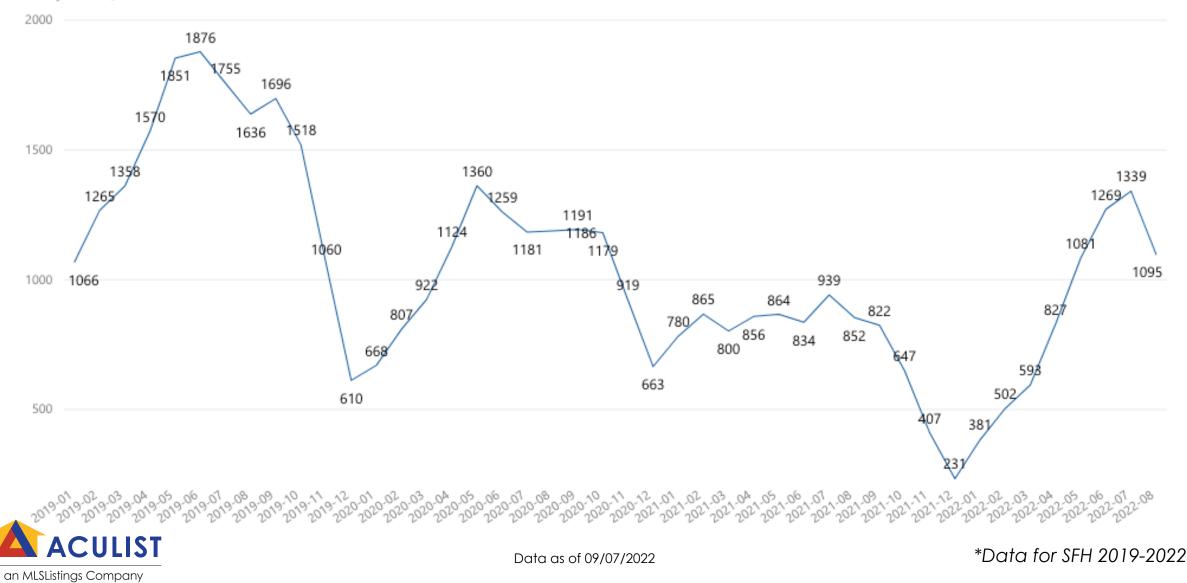


Data as of 09/05/2022

\*Data for All Classes 2020-2022

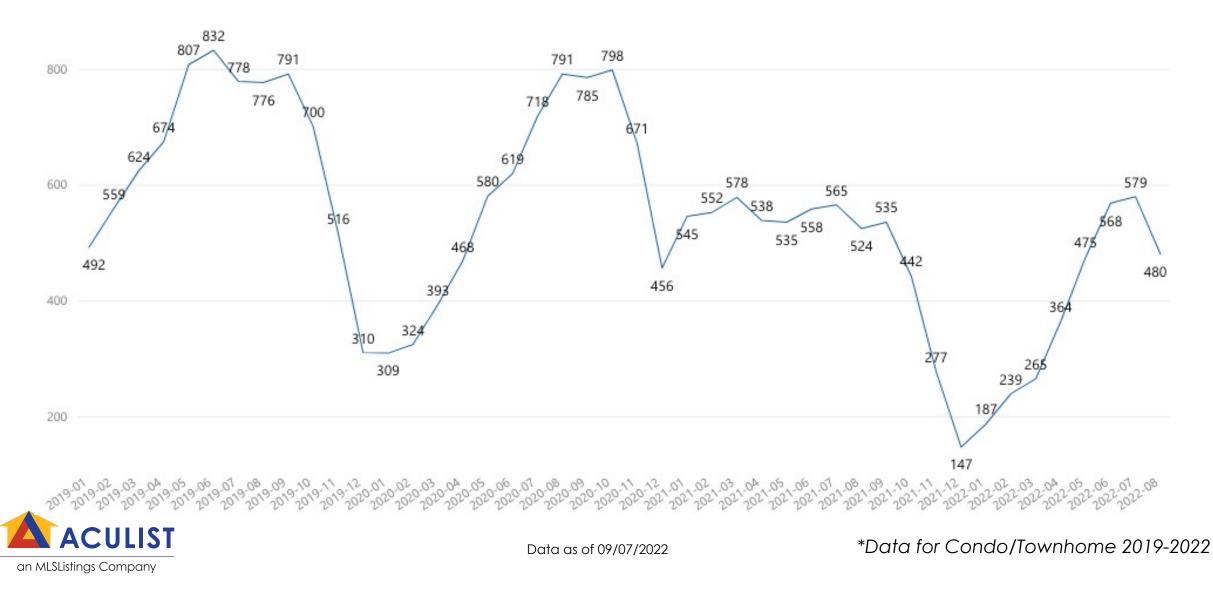
#### Santa Clara County – Inventory

CountyName Santa Clara



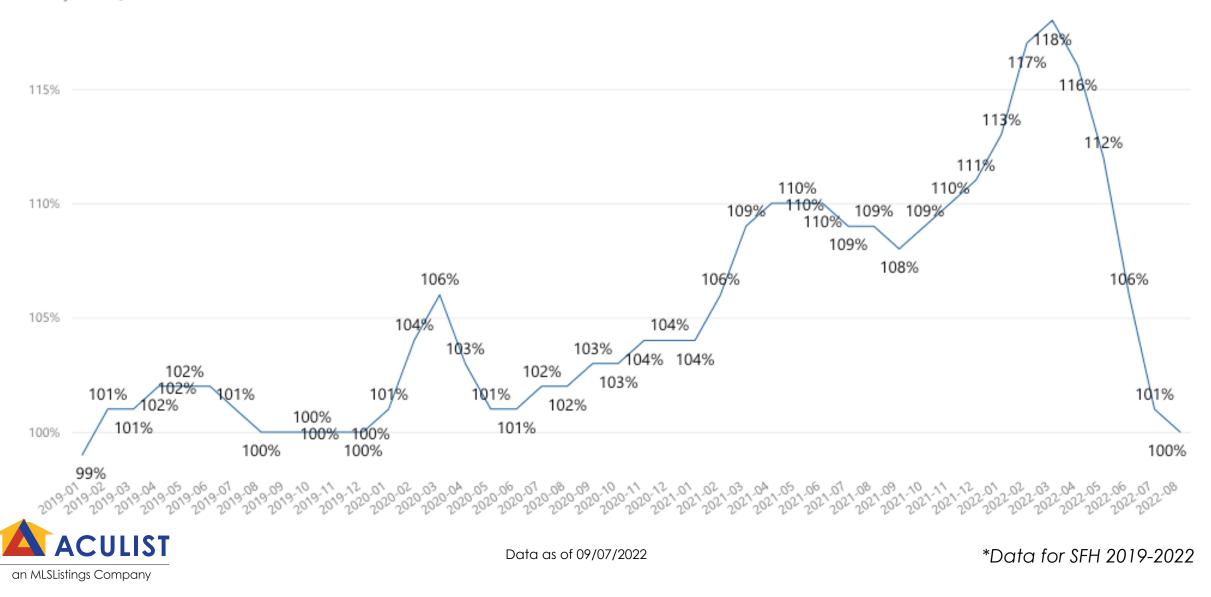
# Santa Clara County – Inventory (C/T)

CountyName Santa Clara



#### Santa Clara County – Sale to List Price

CountyName Santa Clara



#### Santa Clara County - Decreased Sale to List Price

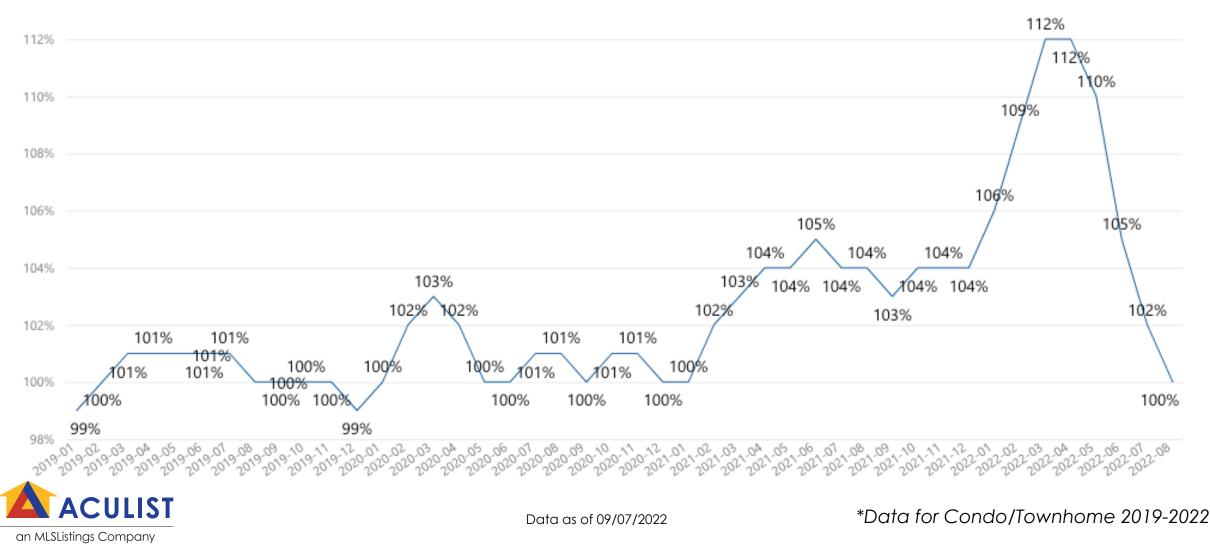
| City            | Sale Over List Price | Sale Over List Price Last Year | % SP/LP Change ▼ |
|-----------------|----------------------|--------------------------------|------------------|
| San Martin      | 103%                 | 105%                           | -2%              |
| Campbell        | 102%                 | 106%                           | -4%              |
| Monte Sereno    | 100%                 | 106%                           | -6%              |
| Gilroy          | 99%                  | 105%                           | -6%              |
| Los Gatos       | 99%                  | 106%                           | -7%              |
| Morgan Hill     | 99%                  | 106%                           | -7%              |
| Mountain View   | 101%                 | 109%                           | -7%              |
| Palo Alto       | 101%                 | 109%                           | -7%              |
| Santa Clara     | 101%                 | 110%                           | -8%              |
| Milpitas        | 100%                 | 109%                           | -8%              |
| San Jose        | 100%                 | 109%                           | -8%              |
| Cupertino       | 102%                 | 113%                           | -10%             |
| Los Altos       | 100%                 | 111%                           | -10%             |
| Saratoga        | 96%                  | 109%                           | -12%             |
| Sunnyvale       | 99%                  | 114%                           | -13%             |
| Los Altos Hills | 94%                  | 111%                           | -15%             |
|                 | Da                   | ta as of 09/07/2022            |                  |



\*Data for SFH Aug 2021/2022

## Santa Clara County – Sale to List Price (C/T)

CountyName Santa Clara



## Santa Clara County – Sale to List Price (C/T)

| City          | Sale Over List Price | Sale Over List Price Last Year | % SP/LP Change ▼   |
|---------------|----------------------|--------------------------------|--------------------|
| Cupertino     | 104%                 | 104%                           | 0%                 |
| Mountain View | 101%                 | 101%                           | 0%                 |
| Morgan Hill   | 101%                 | 103%                           | -2%                |
| Palo Alto     | 100%                 | 102%                           | -2%                |
| Gilroy        | 99%                  | 101%                           | -2%                |
| Milpitas      | 101%                 | 104%                           | -3%                |
| Santa Clara   | 101%                 | 104%                           | -3%                |
| Los Altos     | 96%                  | 99%                            | -3%                |
| San Jose      | 100%                 | 104%                           | -4%                |
| Los Gatos     | 98%                  | 102%                           | -4%                |
| Sunnyvale     | 100%                 | 105%                           | -5%                |
| Campbell      | 98%                  | 103%                           | -5%                |
| Saratoga      | 96%                  | 103%                           | -7%                |
|               | D                    | ata as of 09/07/2022           | *Data for Condo/To |

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# **Thank You**



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