



The Aculist Weekly

Data for the week ending 12/12/20 Aculist, Inc.

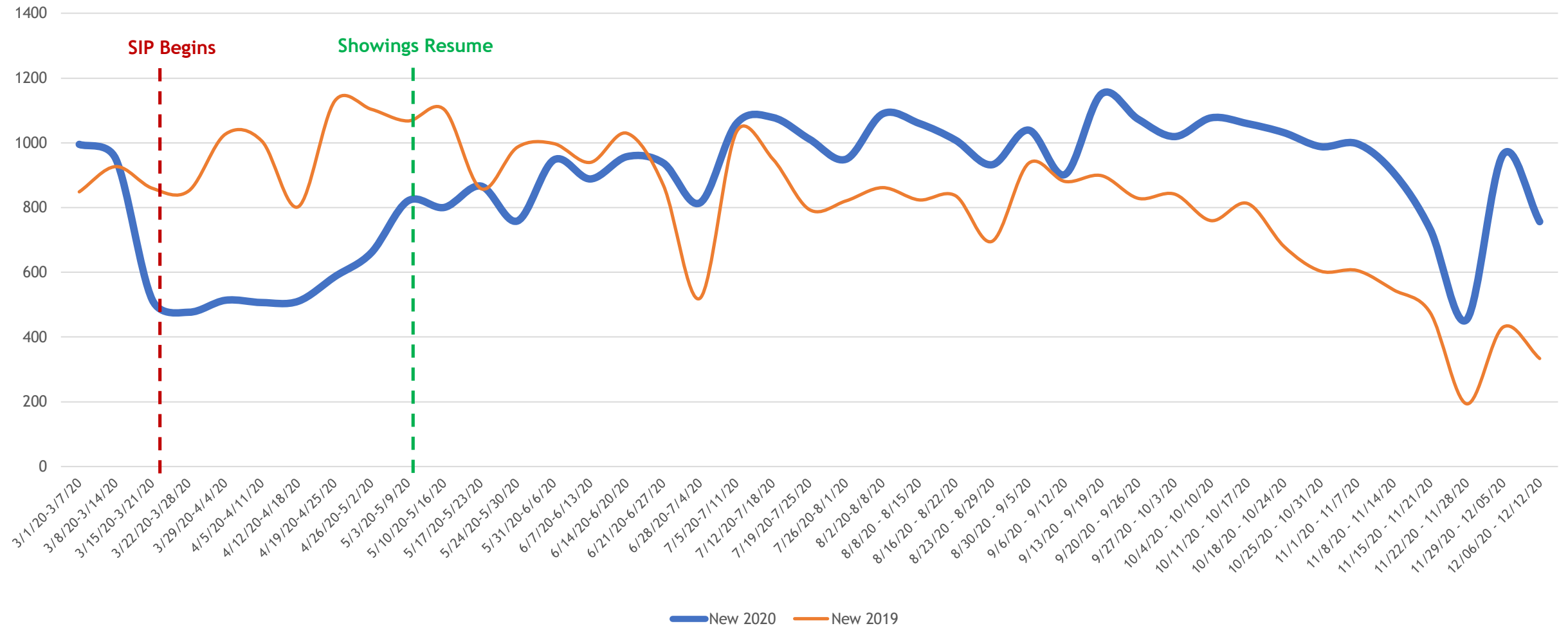
Welcome to the Aculist Weekly Update

- The Weekly Update looks at real estate activity in the five counties serviced by MLSListings.
- The time period covered is March thru last Saturday, December 12th
- The slides compare 2020 to 2019 activity on a weekly basis with a focus on New Listings, Changes to Contingent and Pending, and Closed Sales.
- There are also slides that compare 2020 to 2019 on a monthly basis.

Anyone who signed up to receive a daily email will receive a weekly notice. Thank you and we look forward to continuing to serve you!

New Homes Listed 2019 vs. 2020

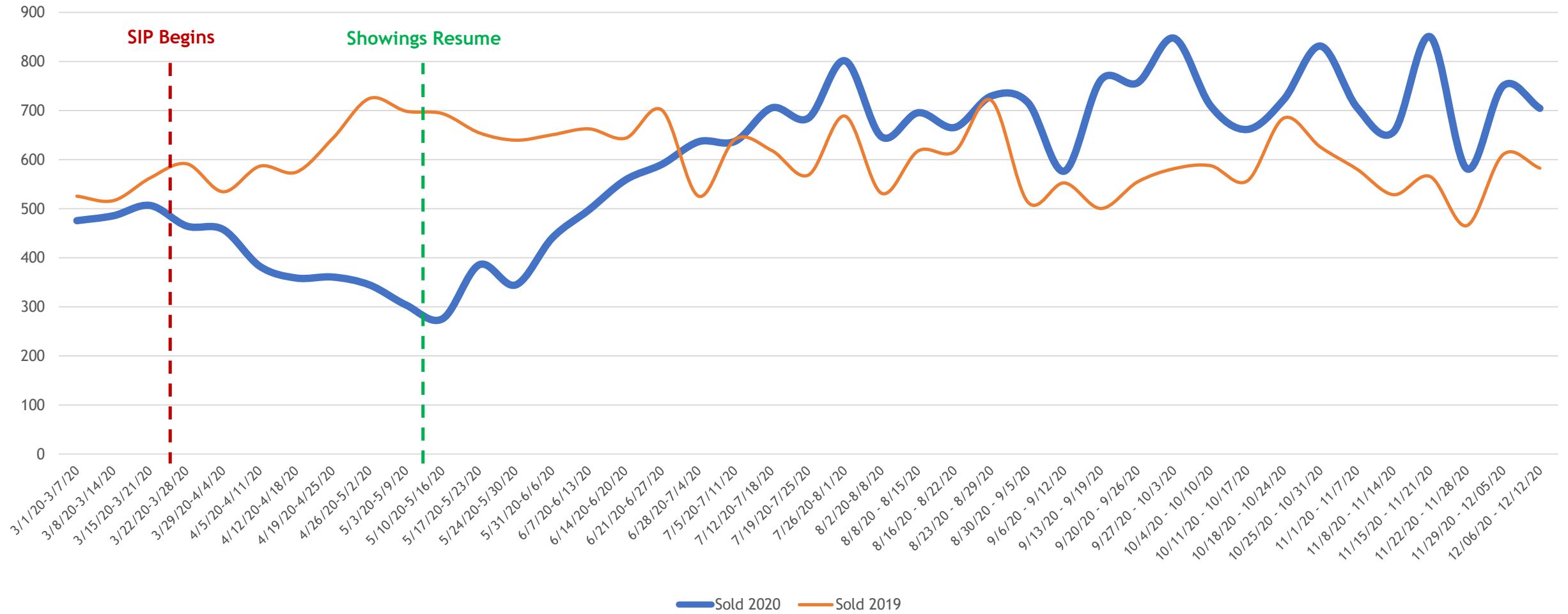
All MLSListings counties March 1st – December 12th by week



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

Closed Sales 2019 vs. 2020

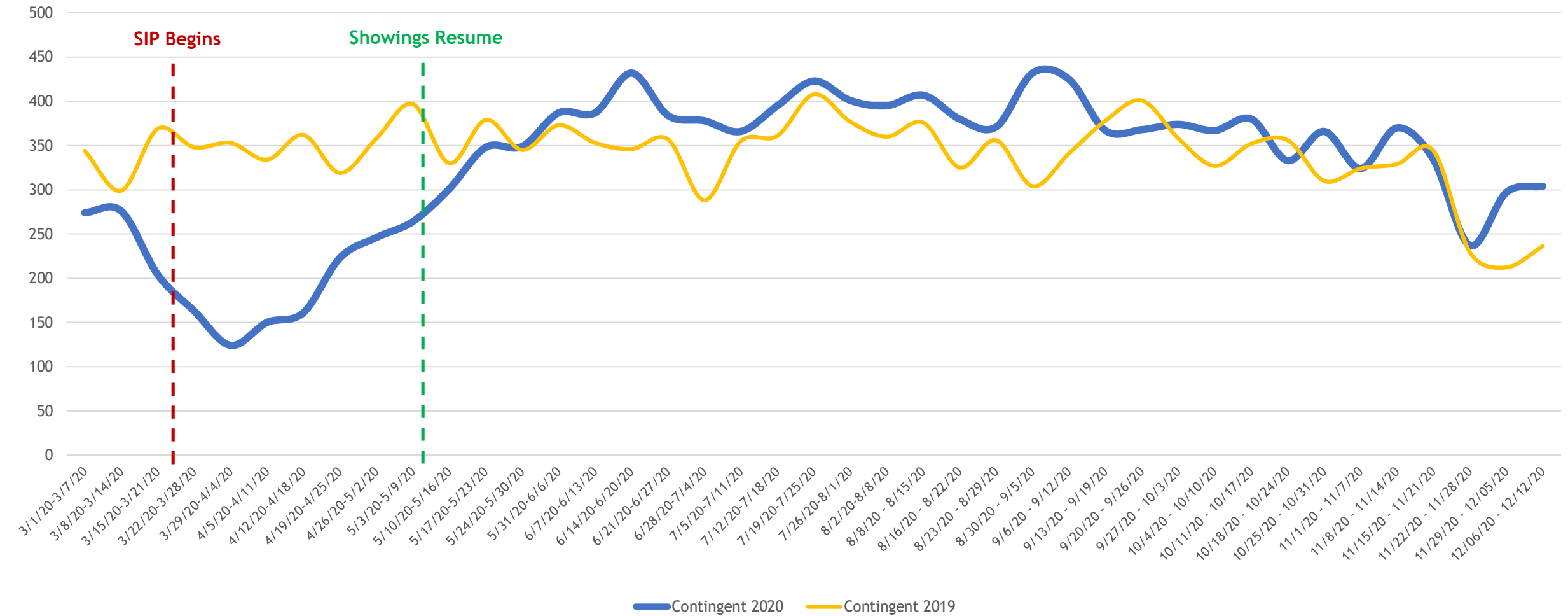
All MLSListings counties March 1st – December 12th



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

Change to Contingent 2019 vs. 2020

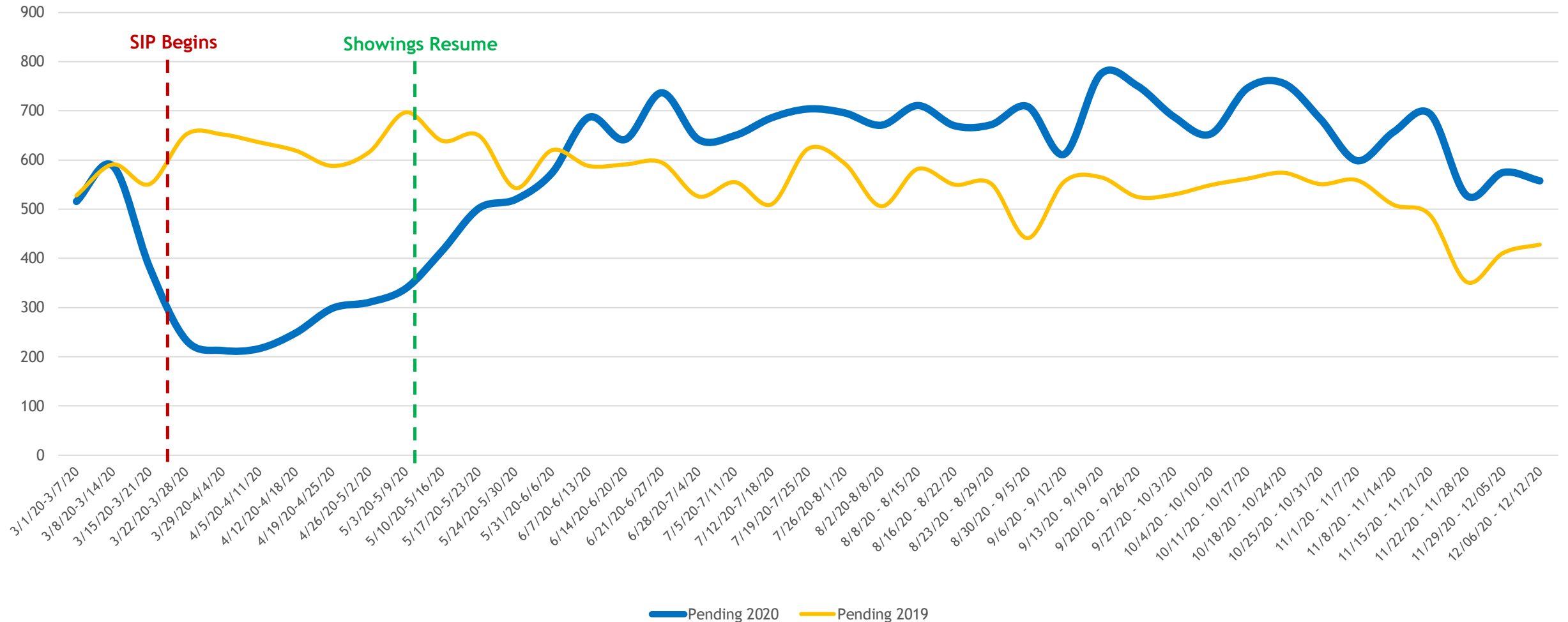
All MLSListings counties March 1st – December 12th



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

Change to Pending 2019 vs. 2020

All MLSListings counties March 1st – December 12th



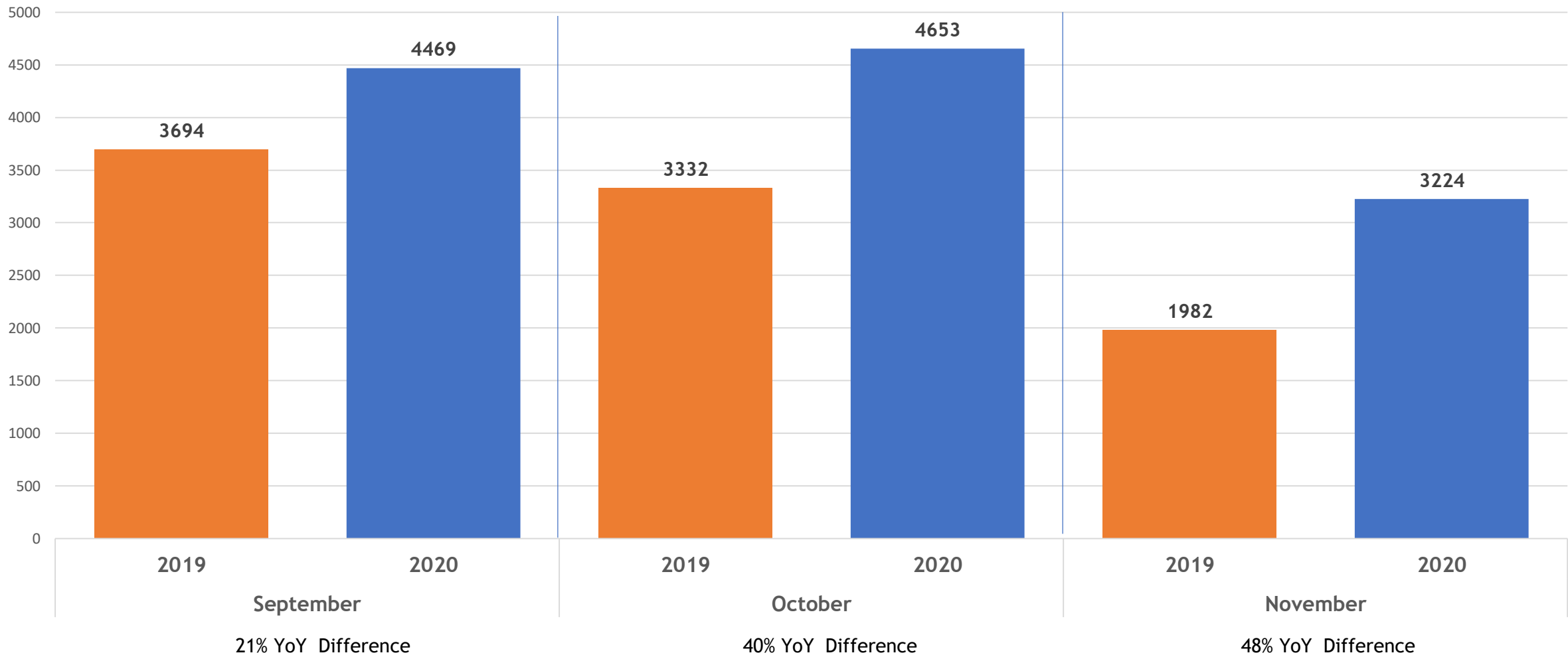
(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

September, October, November 2019 vs. 2020

MLSL All Counties	September			October			November		
Total # of Properties	2019	2020	% Diff	2019	2020	% Diff	2019	2020	% Diff
New Listings	3694	4469	21%	3332	4653	40%	1982	3224	63%
Changed to Contingent	1461	1652	13%	1484	1573	6%	1277	1331	4%
Changed to Pending	2177	3047	40%	2456	3100	26%	2024	2946	46%
Closed Sales	2269	3155	39%	2731	3265	20%	2298	2731	19%

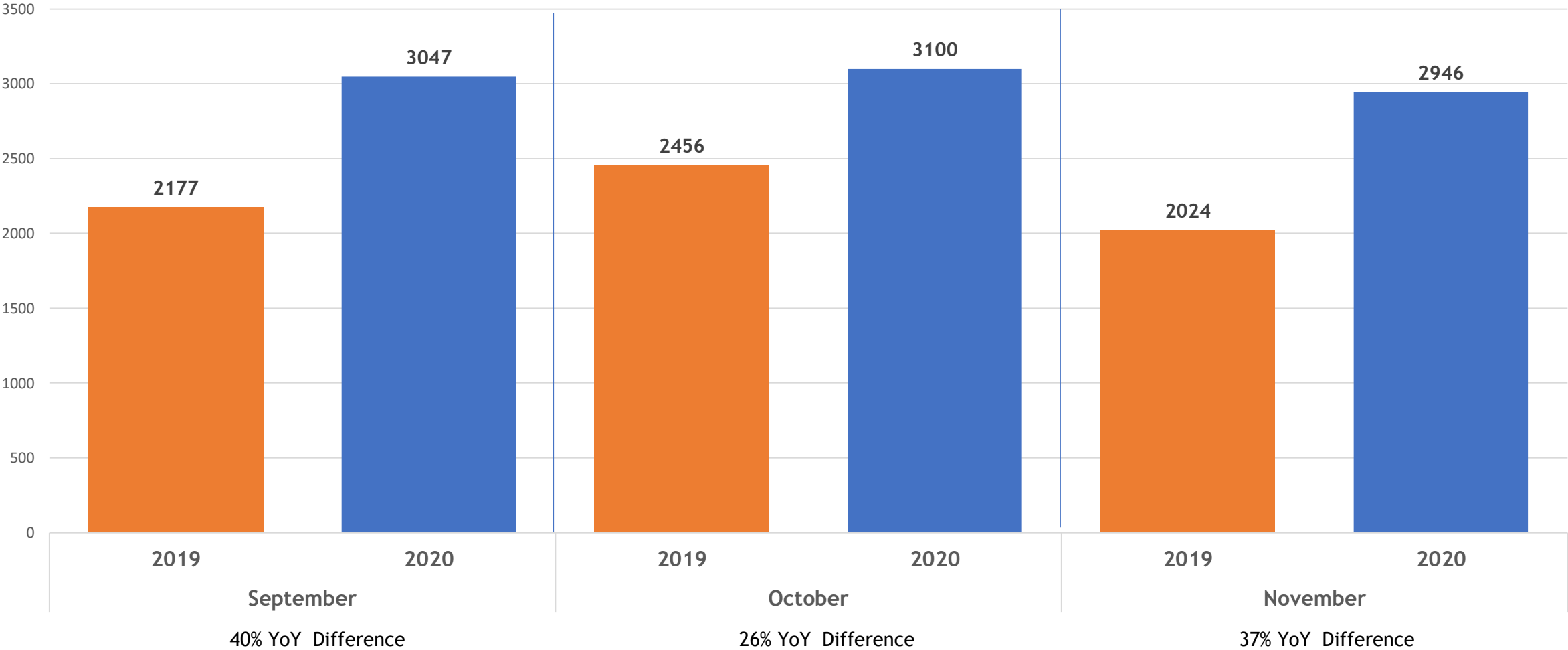
New Homes Listed 2019 vs. 2020 September, October, November

All MLSListings counties



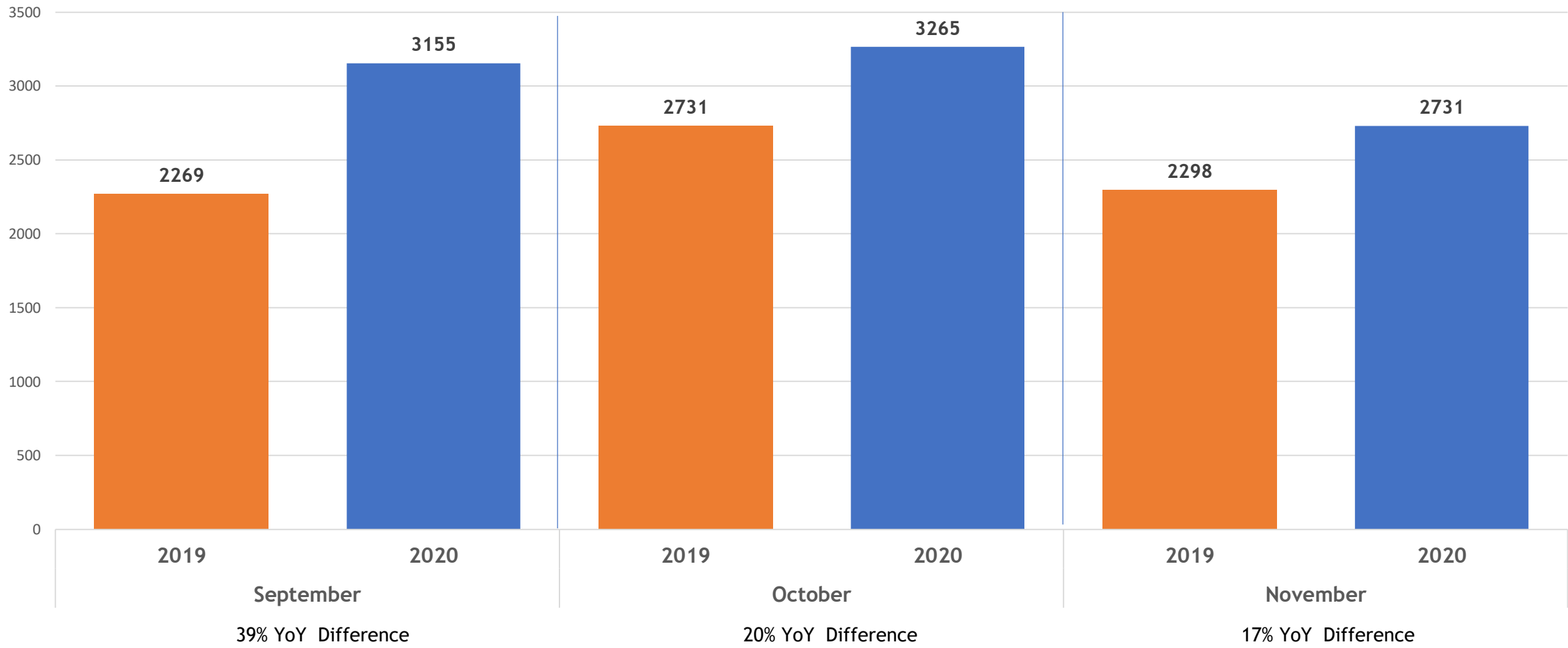
Change to Pending 2019 vs. 2020 September, October, November

All MLSListings counties



Closed Sales 2019 vs. 2020 September, October, November

All MLSListings counties



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties



Year to Date Comparison 2019 vs. 2020

January 1 - November 30 th	2019	2020	difference	% diff
New Listings	38,988	39,328	(340)	1%
Changed to Contingent	14,379	13,468	911	-6%
Changed to Pending	24,582	25,113	(531)	2%
Closed Sales	26,660	26,257	403	-2%

The Five MLSListings Counties



Data for the following five counties are included:

1. San Mateo
2. Santa Clara
3. Santa Cruz
4. San Benito
5. Monterey

Thank You

