

The Aculist Weekly

Data for the week ending 11/7/20 Aculist, Inc.

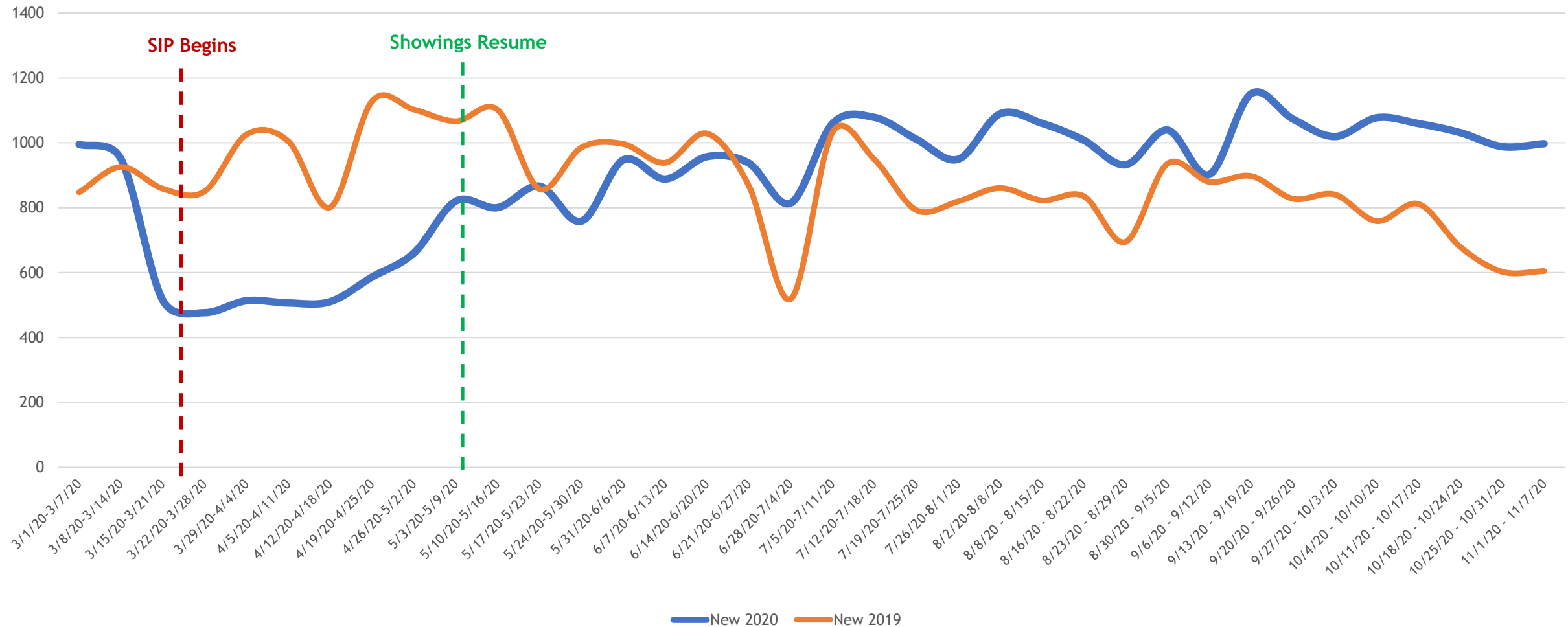
Welcome to the Aculist Weekly Update

- The Weekly Update looks at real estate activity in the five counties serviced by MLSListings.
- The time period covered is March thru last Saturday, November 7th
- The slides compare 2020 to 2019 activity on a weekly basis with a focus on New Listings, Changes to Contingent and Pending, and Closed Sales.
- There are also slides that compare 2020 to 2019 on a monthly basis.

Anyone who signed up to receive a daily email will receive a weekly notice. Thank you and we look forward to continuing to serve you!

New Homes Listed 2019 vs. 2020

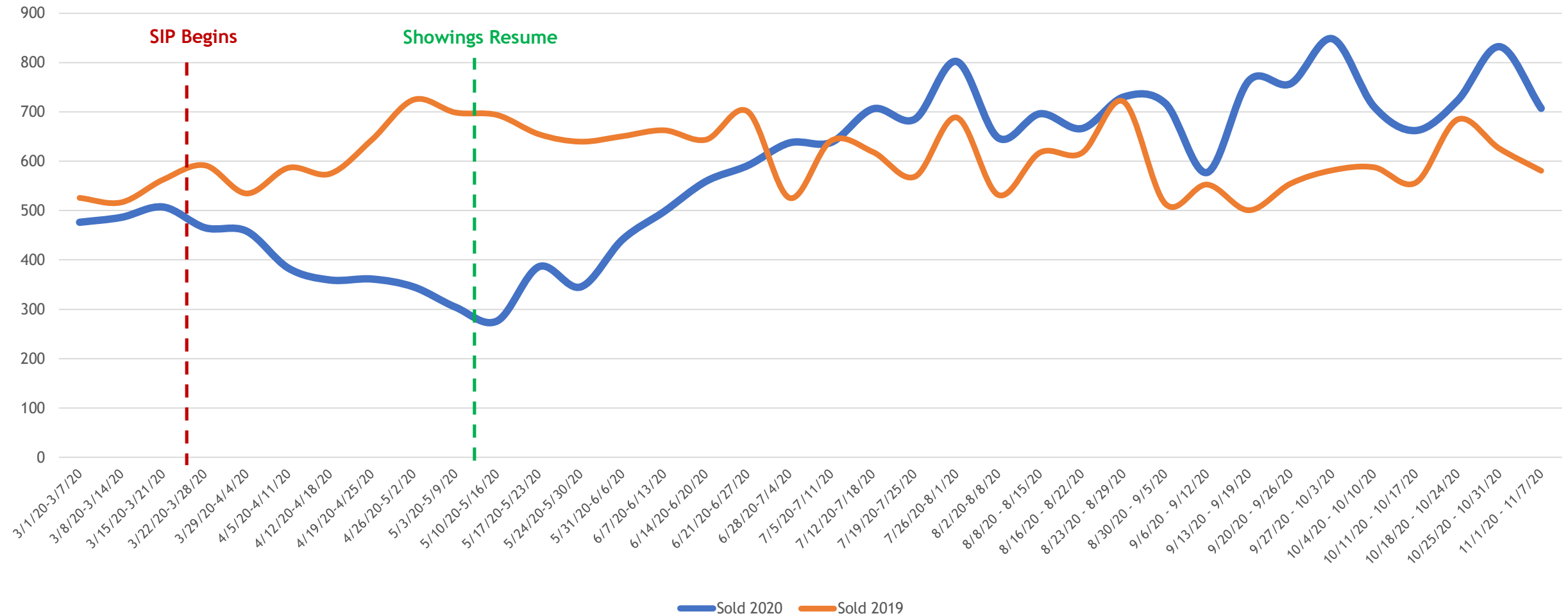
All MLSListings counties March 1st – November 7th by week



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

Closed Sales 2019 vs. 2020

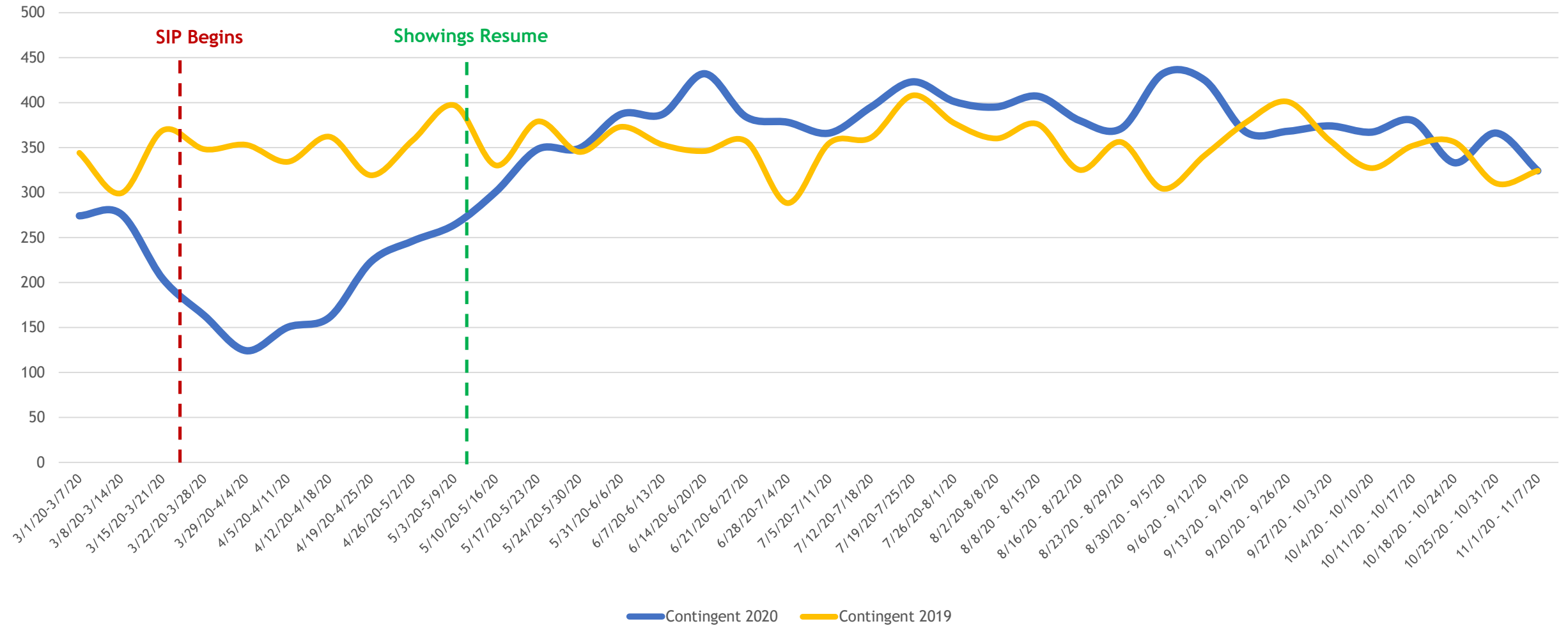
All MLSListings counties March 1st – November 7th



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

Change to Contingent 2019 vs. 2020

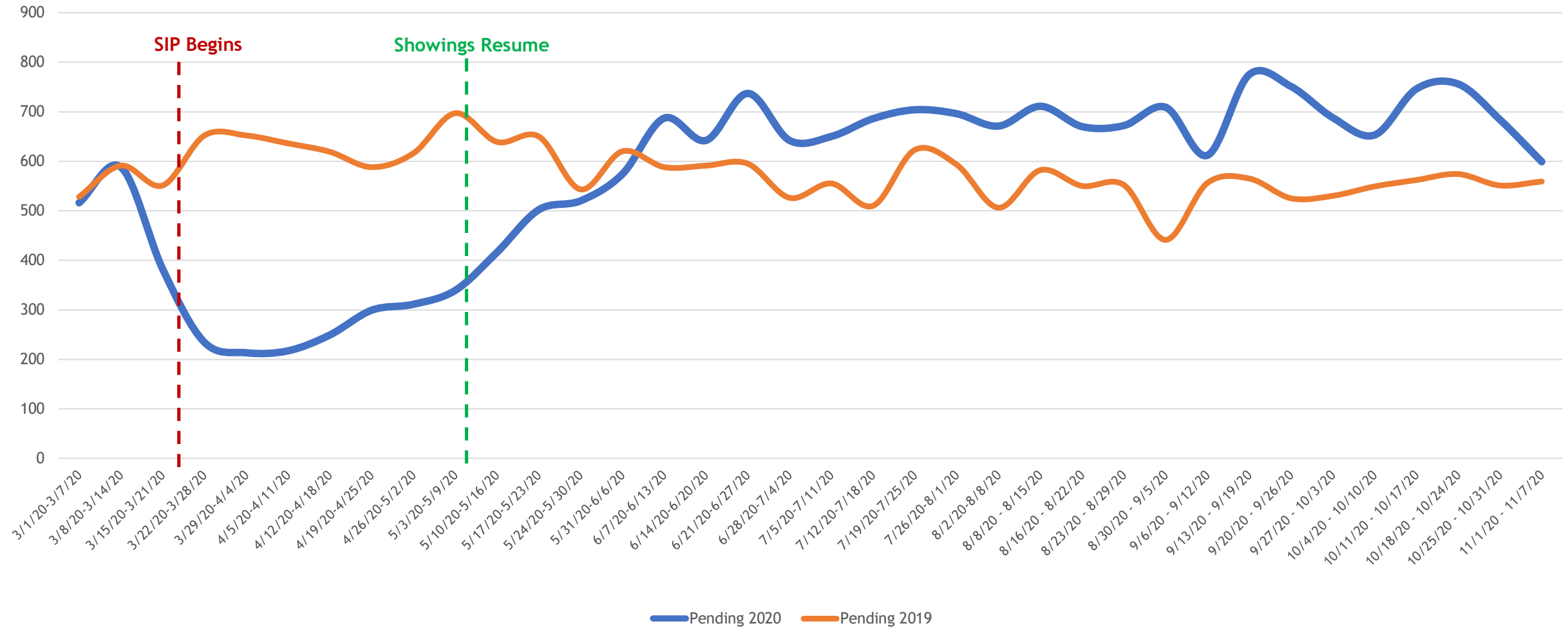
All MLSListings counties March 1st – November 7th



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

Change to Pending 2019 vs. 2020

All MLSListings counties March 1st – November 7th



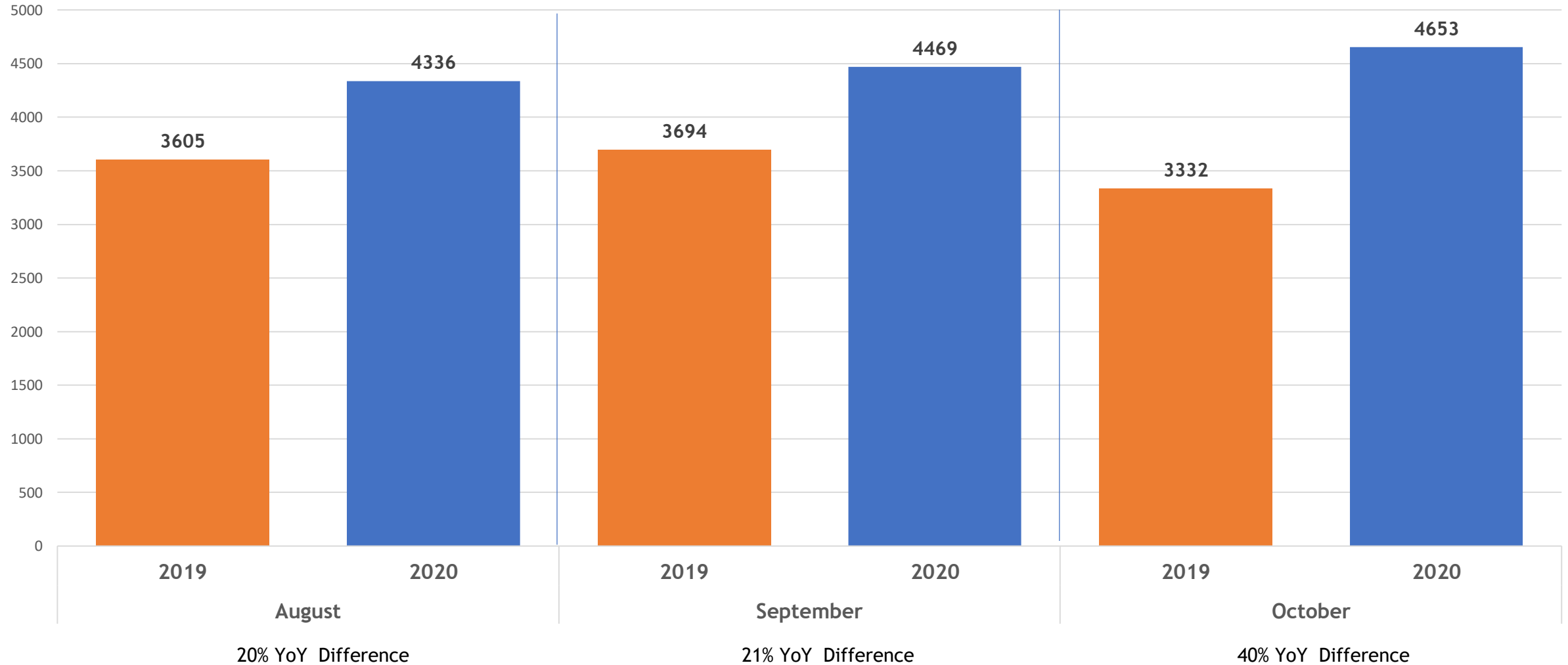
(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

August, September, October 2019 vs. 2020

MLSL All Counties	August			September			October		
Total # of Properties	2019	2020	% Diff	2019	2020	% Diff	2019	2020	% Diff
New Listings	3605	4336	20%	3694	4469	21%	3332	4653	40%
Changed to Contingent	1523	1643	8%	1461	1652	13%	1484	1573	6%
Changed to Pending	2429	2904	20%	2177	3047	40%	2456	3100	26%
Closed Sales	2745	2967	8%	2269	3155	39%	2731	3265	20%

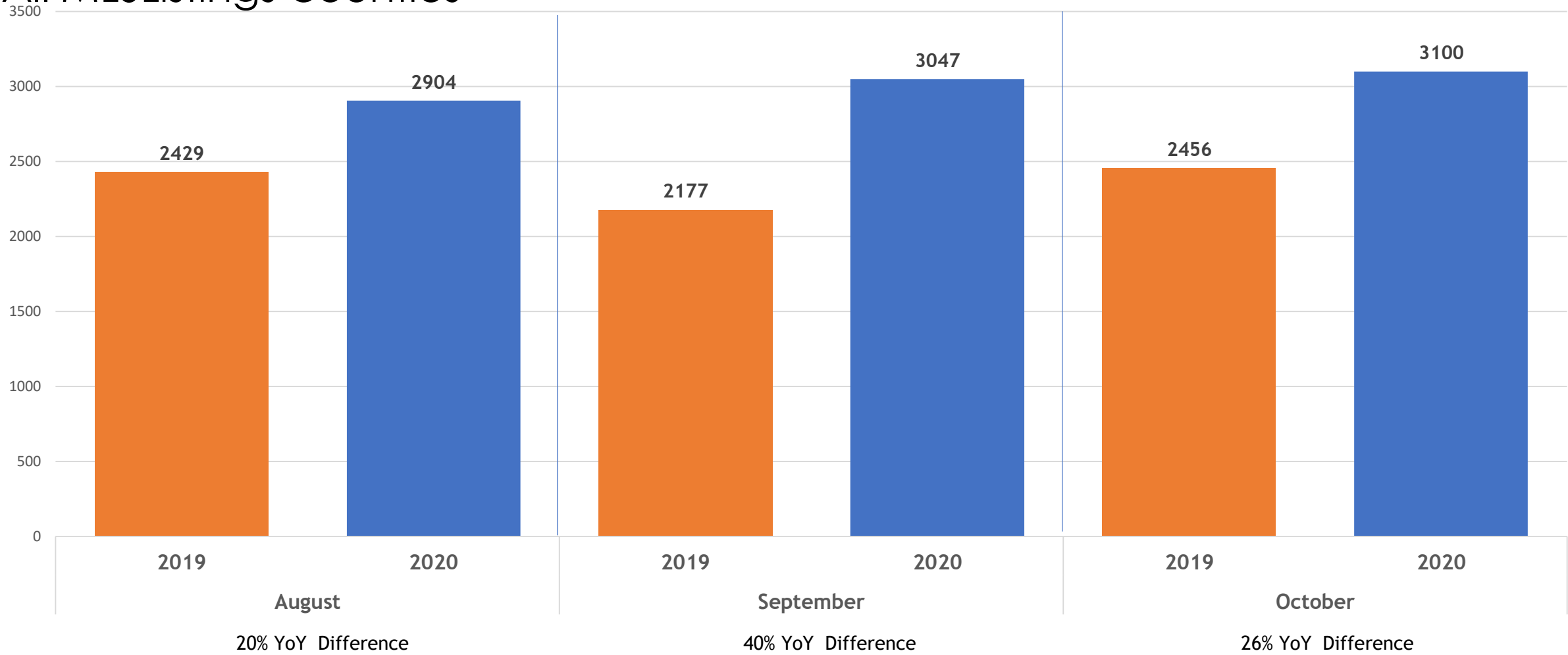
New Homes Listed 2019 vs. 2020 August, September, October

All MLSListings counties



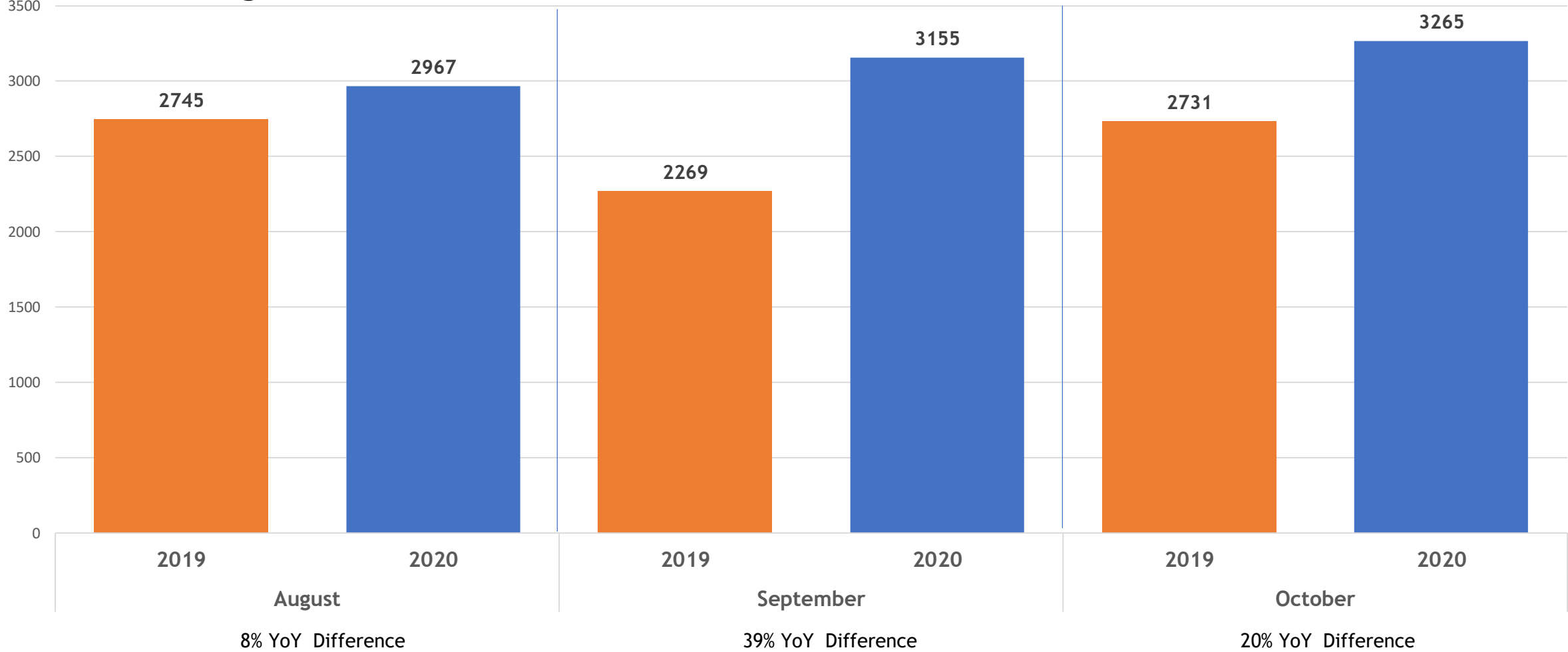
Change to Pending 2019 vs. 2020 August, September, October

All MLSListings counties



Closed Sales 2019 vs. 2020 August, September, October

All MLSListings counties



Year to Date Comparison 2019 vs. 2020

January 1 - October 31st	2019	2020	difference	% diff
New Listings	37,006	36,178	828	-2%
Changed to Contingent	13,217	12,243	974	-7%
Changed to Pending	22,650	22,635	15	0%
Closed Sales	24,363	23,312	1,051	-4%

The Five MLSListings Counties



Data for the following five counties are included:

1. San Mateo
2. Santa Clara
3. Santa Cruz
4. San Benito
5. Monterey

Thank You

