

# The Aculist Weekly

Data for the week ending 12/5/20 Aculist, Inc.

# Welcome to the Aculist Weekly Update

- The Weekly Update looks at real estate activity in the five counties serviced by MLSListings.
- The time period covered is March thru last Saturday, December 5<sup>th</sup>
- The slides compare 2020 to 2019 activity on a weekly basis with a focus on New Listings, Changes to Contingent and Pending, and Closed Sales.
- There are also slides that compare 2020 to 2019 on a monthly basis.

Anyone who signed up to receive a daily email will receive a weekly notice. Thank you and we look forward to continuing to serve you!

# New Homes Listed 2019 vs. 2020

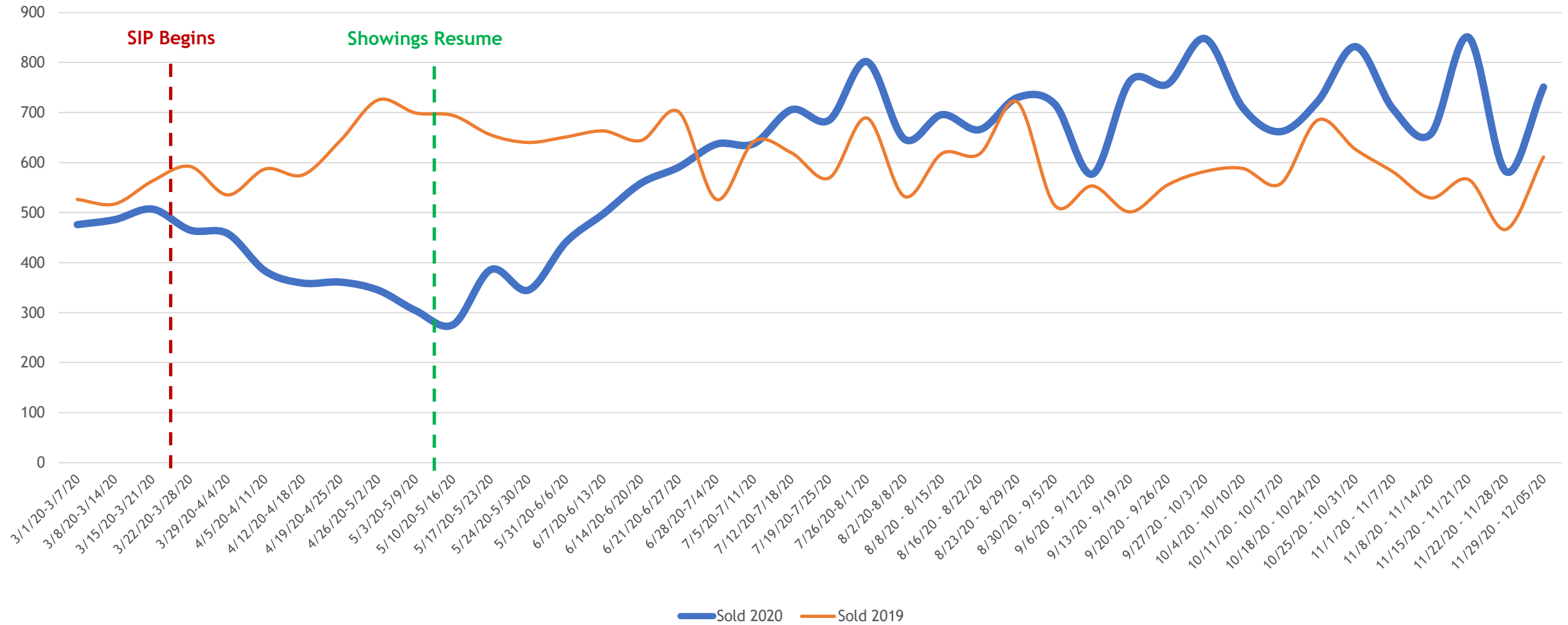
All MLSListings counties March 1<sup>st</sup> – December 5<sup>th</sup> by week



(SIP) Shelter-in-Place 3-17-20  
All Five MLSListings Counties

# Closed Sales 2019 vs. 2020

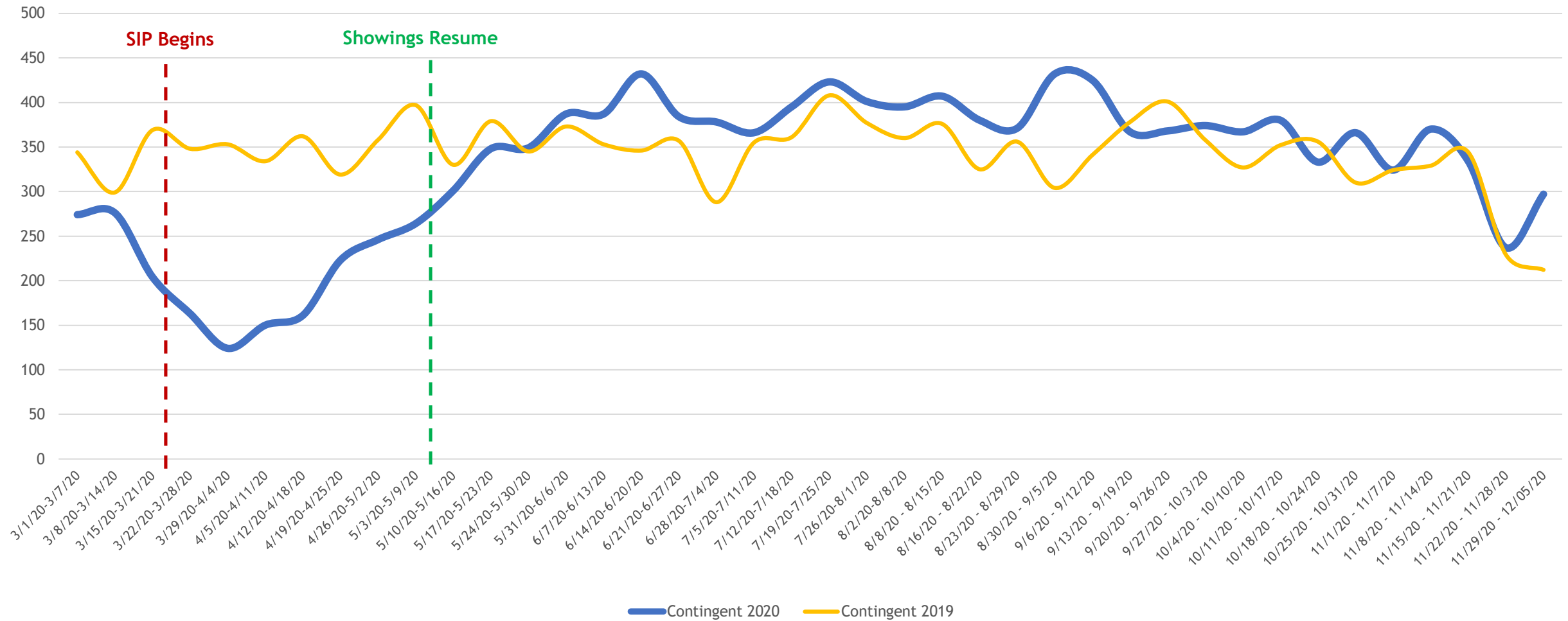
All MLSListings counties March 1<sup>st</sup> – December 5<sup>th</sup>



(SIP) Shelter-in-Place 3-17-20  
All Five MLSListings Counties

# Change to Contingent 2019 vs. 2020

All MLSListings counties March 1<sup>st</sup> – December 5<sup>th</sup>



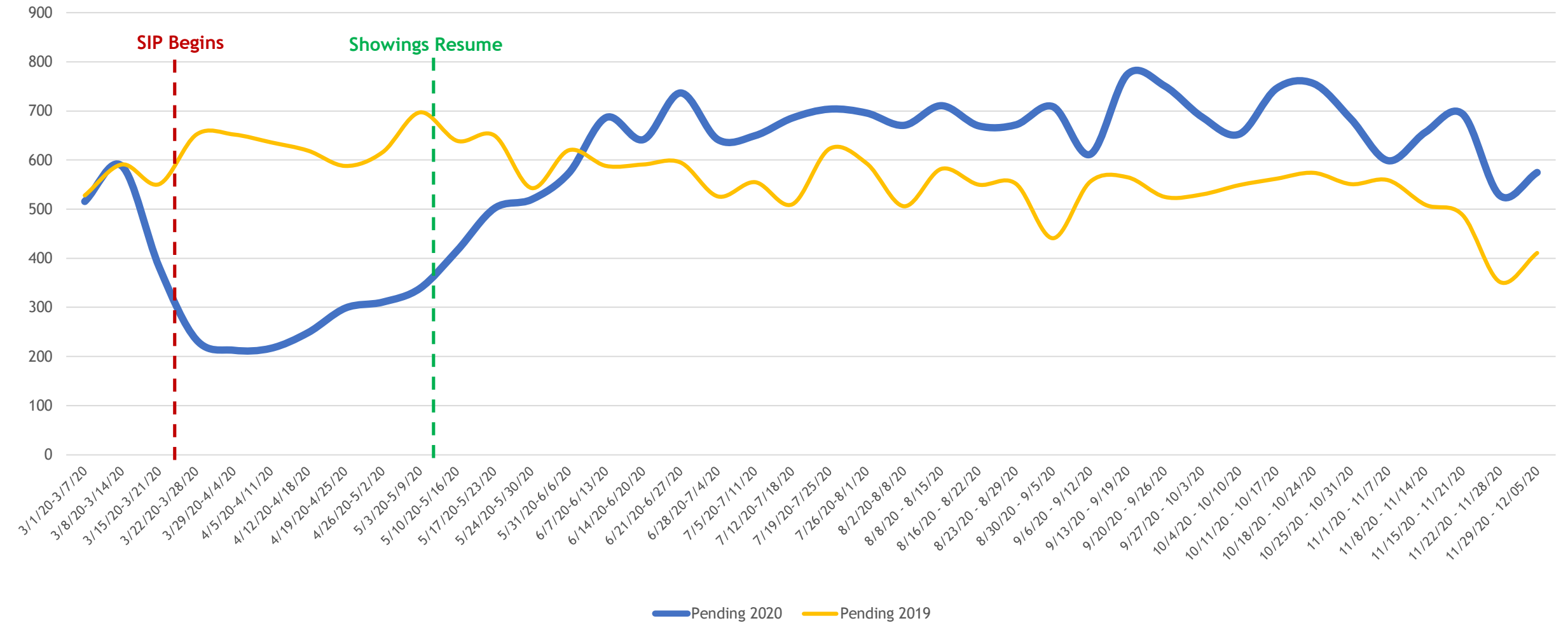
(SIP) Shelter-in-Place 3-17-20  
All Five MLSListings Counties



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# Change to Pending 2019 vs. 2020

All MLSListings counties March 1<sup>st</sup> – December 5<sup>th</sup>



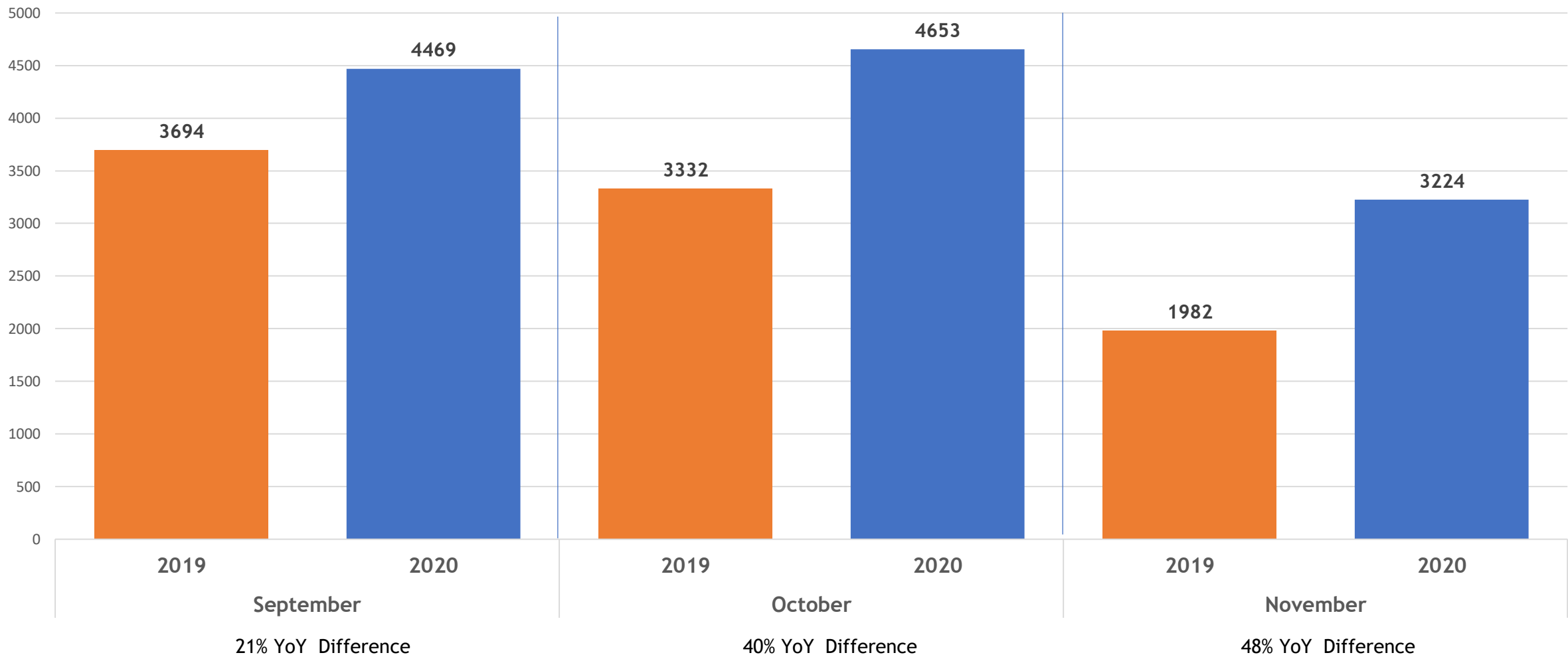
(SIP) Shelter-in-Place 3-17-20  
All Five MLSListings Counties

# September, October, November 2019 vs. 2020

MLSL All Counties	September			October			November		
Total # of Properties	2019	2020	% Diff	2019	2020	% Diff	2019	2020	% Diff
New Listings	3694	4469	21%	3332	4653	40%	1982	3224	63%
Changed to Contingent	1461	1652	13%	1484	1573	6%	1277	1331	4%
Changed to Pending	2177	3047	40%	2456	3100	26%	2024	2946	46%
Closed Sales	2269	3155	39%	2731	3265	20%	2298	2731	19%

# New Homes Listed 2019 vs. 2020 September, October, November

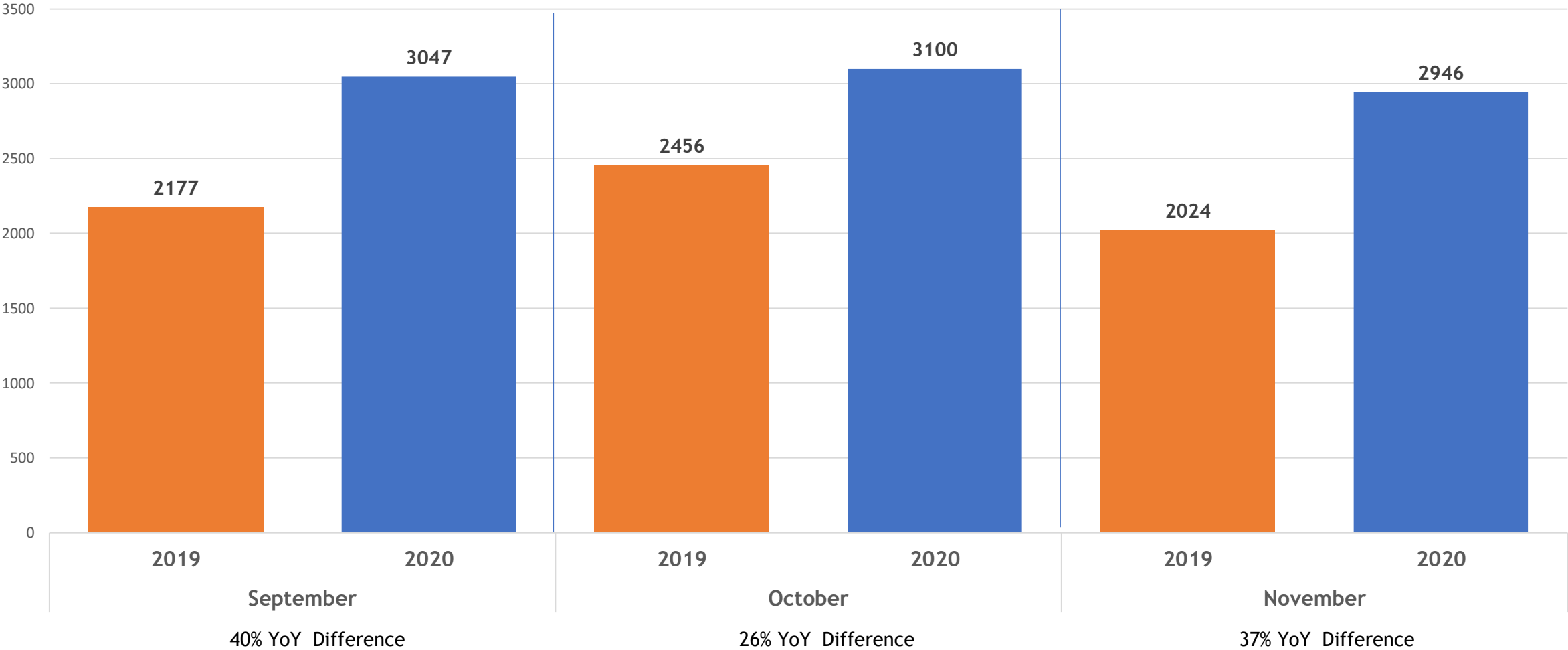
All MLSListings counties





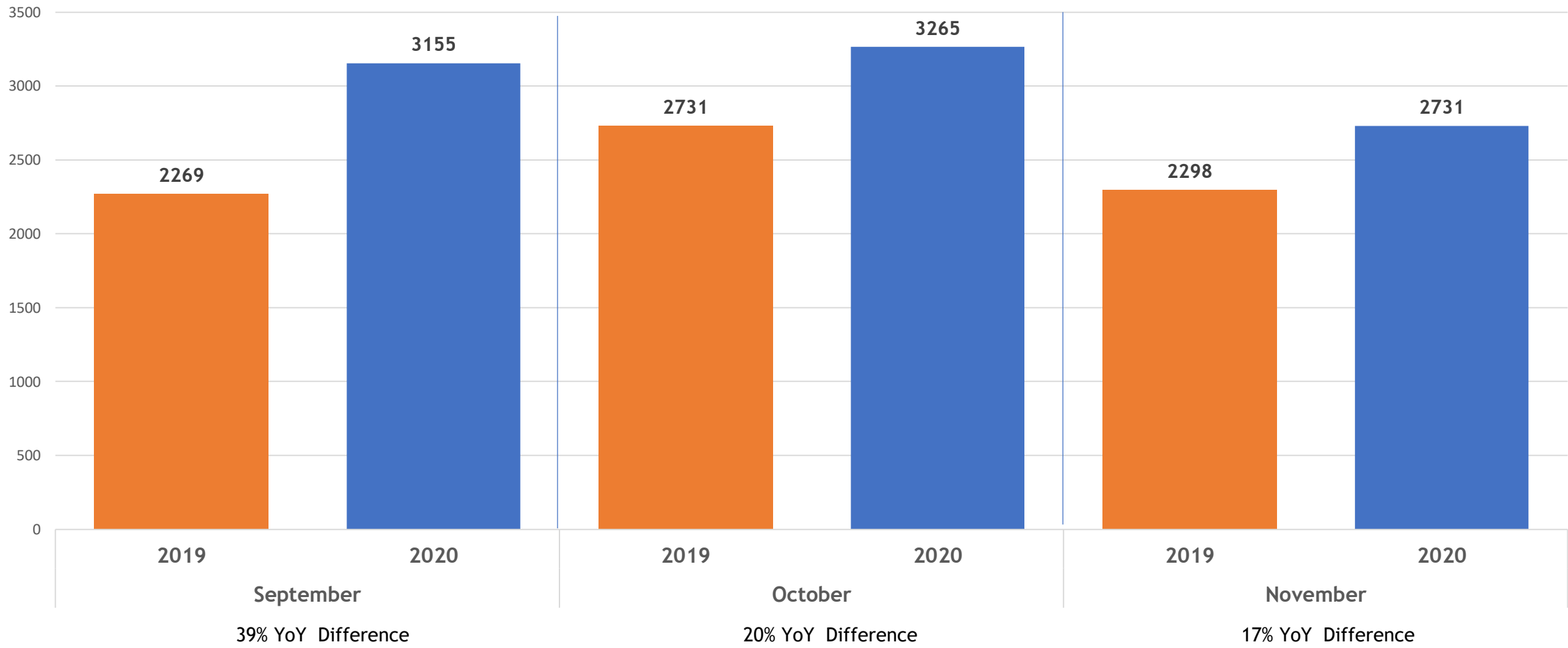
# Change to Pending 2019 vs. 2020 September, October, November

All MLSListings counties



# Closed Sales 2019 vs. 2020 September, October, November

All MLSListings counties



(SIP) Shelter-in-Place 3-17-20  
All Five MLSListings Counties



# Year to Date Comparison 2019 vs. 2020

January 1 - November 30 <sup>th</sup>	2019	2020	difference	% diff
New Listings	38,988	39,328	(340)	1%
Changed to Contingent	14,379	13,468	911	-6%
Changed to Pending	24,582	25,113	(531)	2%
Closed Sales	26,660	26,257	403	-2%

# The Five MLSListings Counties



Data for the following five counties are included:

1. San Mateo
2. Santa Clara
3. Santa Cruz
4. San Benito
5. Monterey

# Thank You

