

# The Aculist Weekly

Data for the week ending 10/31/20 Aculist, Inc.

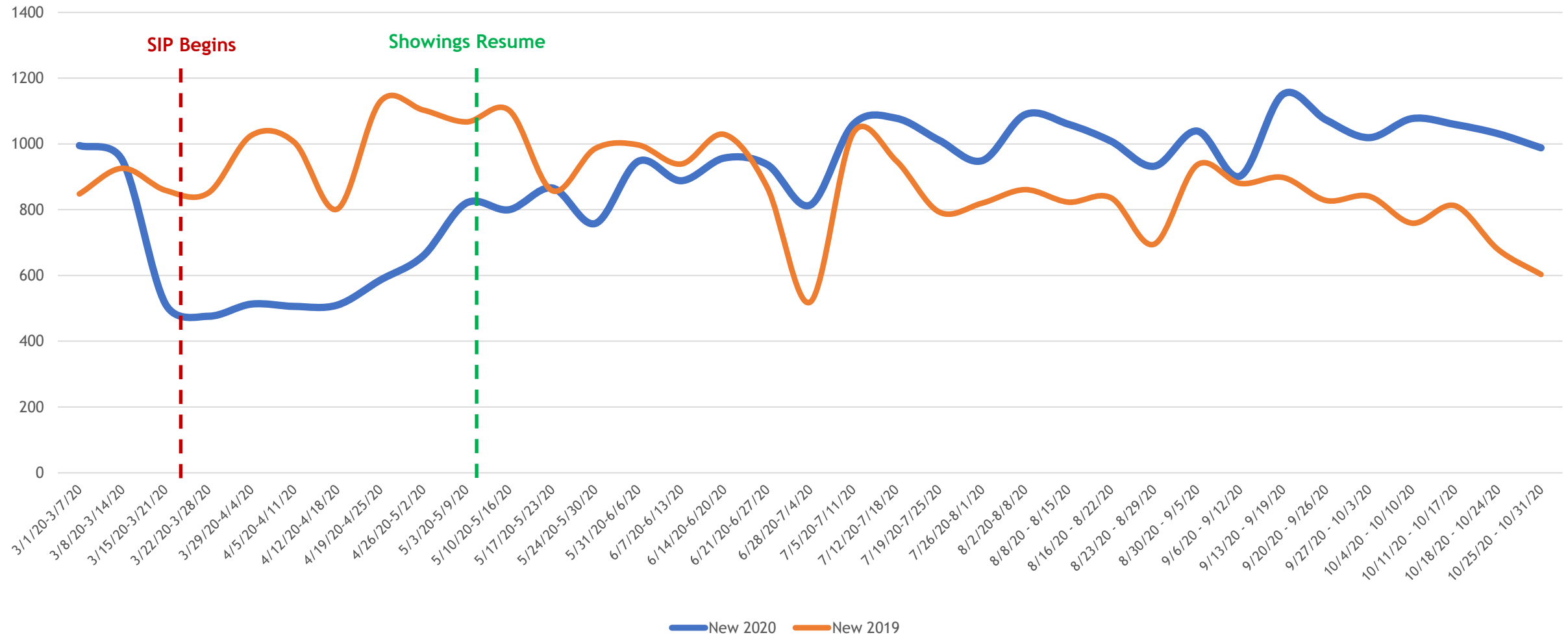
# Welcome to the Aculist Weekly Update

- The Weekly Update looks at real estate activity in the five counties serviced by MLSListings.
- The time period covered is March thru last Saturday, October 31<sup>st</sup>
- The slides compare 2020 to 2019 activity on a weekly basis with a focus on New Listings, Changes to Contingent and Pending, and Closed Sales.
- There are also slides that compare 2020 to 2019 on a monthly basis.

Anyone who signed up to receive a daily email will receive a weekly notice. Thank you and we look forward to continuing to serve you!

# New Homes Listed 2019 vs. 2020

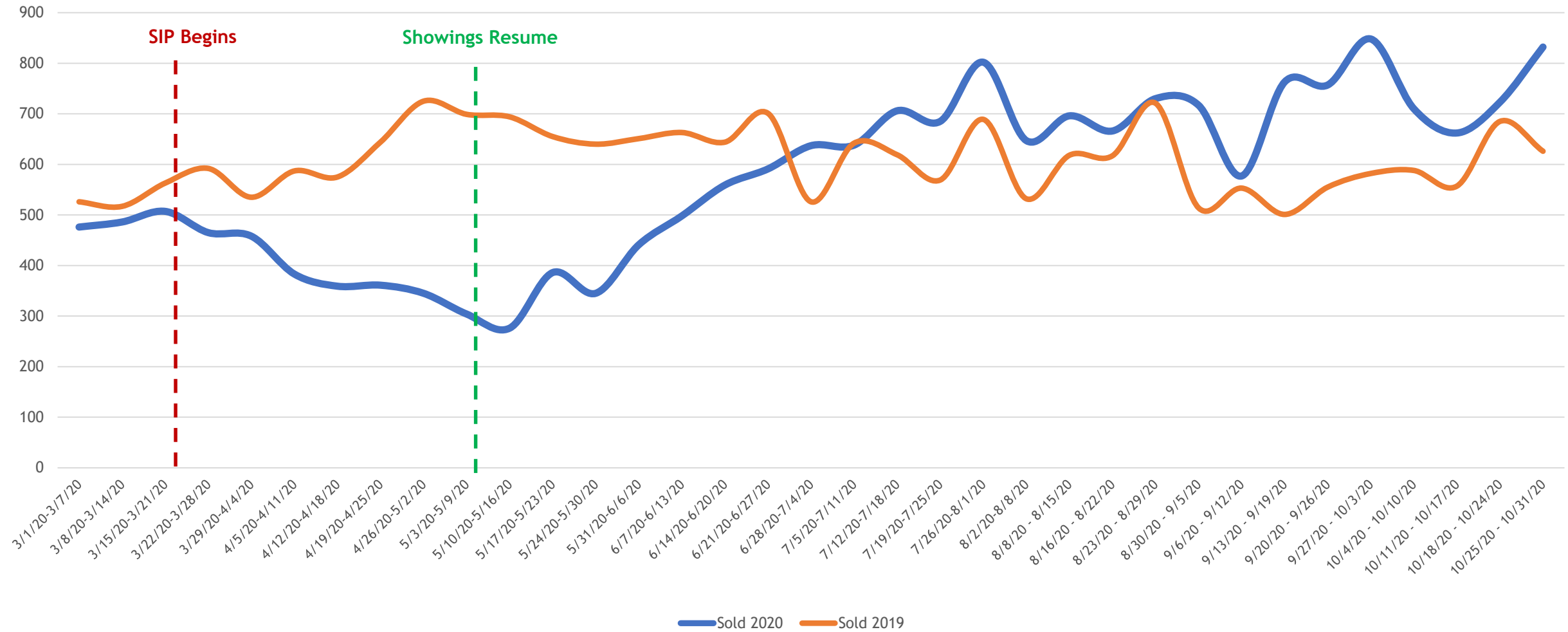
All MLSListings counties March 1<sup>st</sup> – October 31<sup>st</sup> by week



(SIP) Shelter-in-Place 3-17-20  
All Five MLSListings Counties

# Closed Sales 2019 vs. 2020

All MLSListings counties March 1<sup>st</sup> – October 31<sup>st</sup>



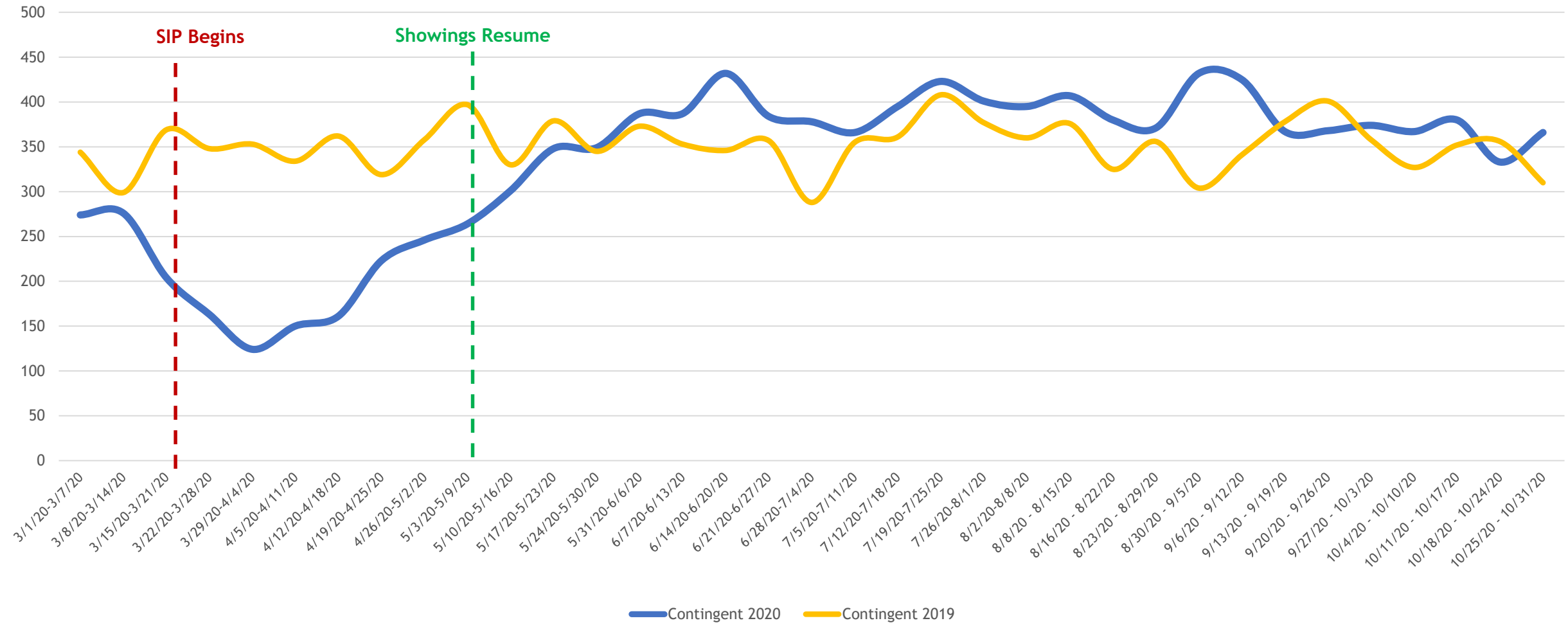
(SIP) Shelter-in-Place 3-17-20  
All Five MLSListings Counties



MLSListings Inc. © 2020

# Change to Contingent 2019 vs. 2020

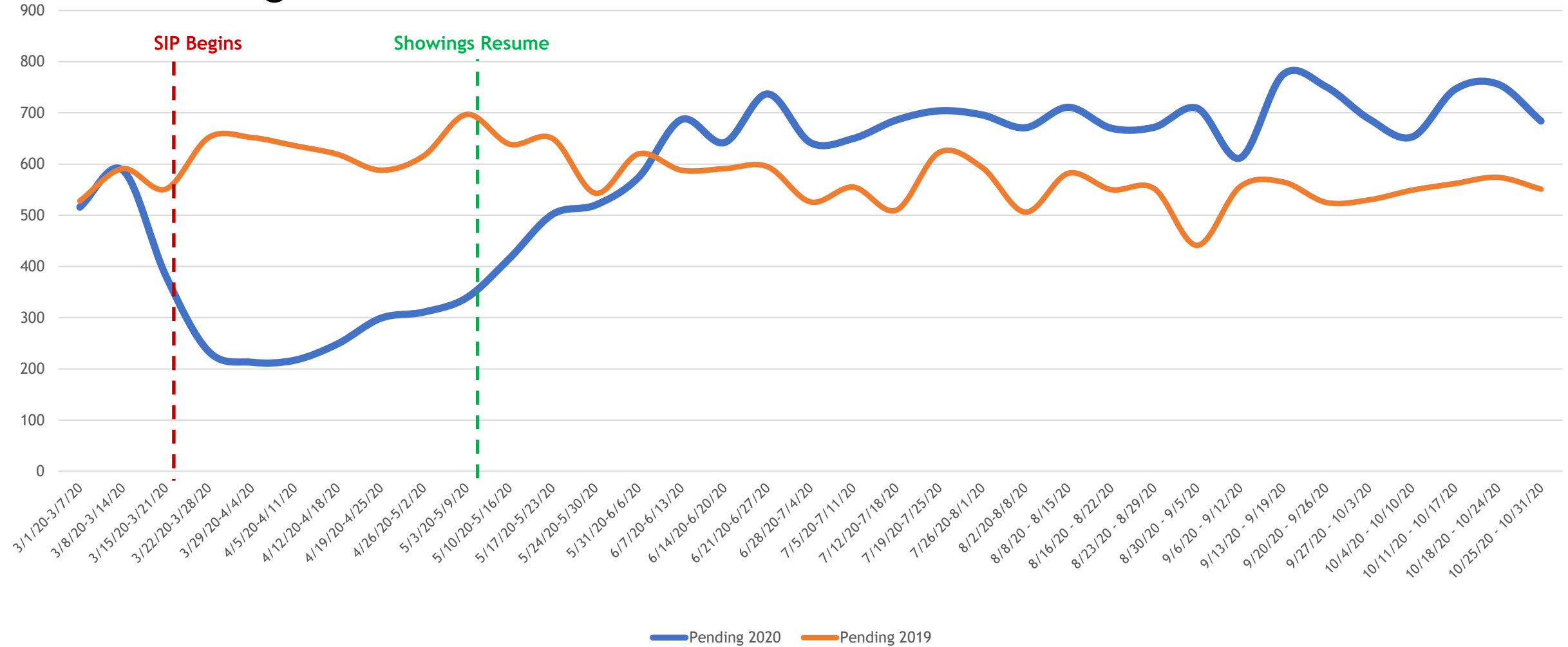
All MLSListings counties March 1<sup>st</sup> – October 31<sup>st</sup>



(SIP) Shelter-in-Place 3-17-20  
All Five MLSListings Counties

# Change to Pending 2019 vs. 2020

All MLSListings counties March 1<sup>st</sup> – October 31<sup>st</sup>



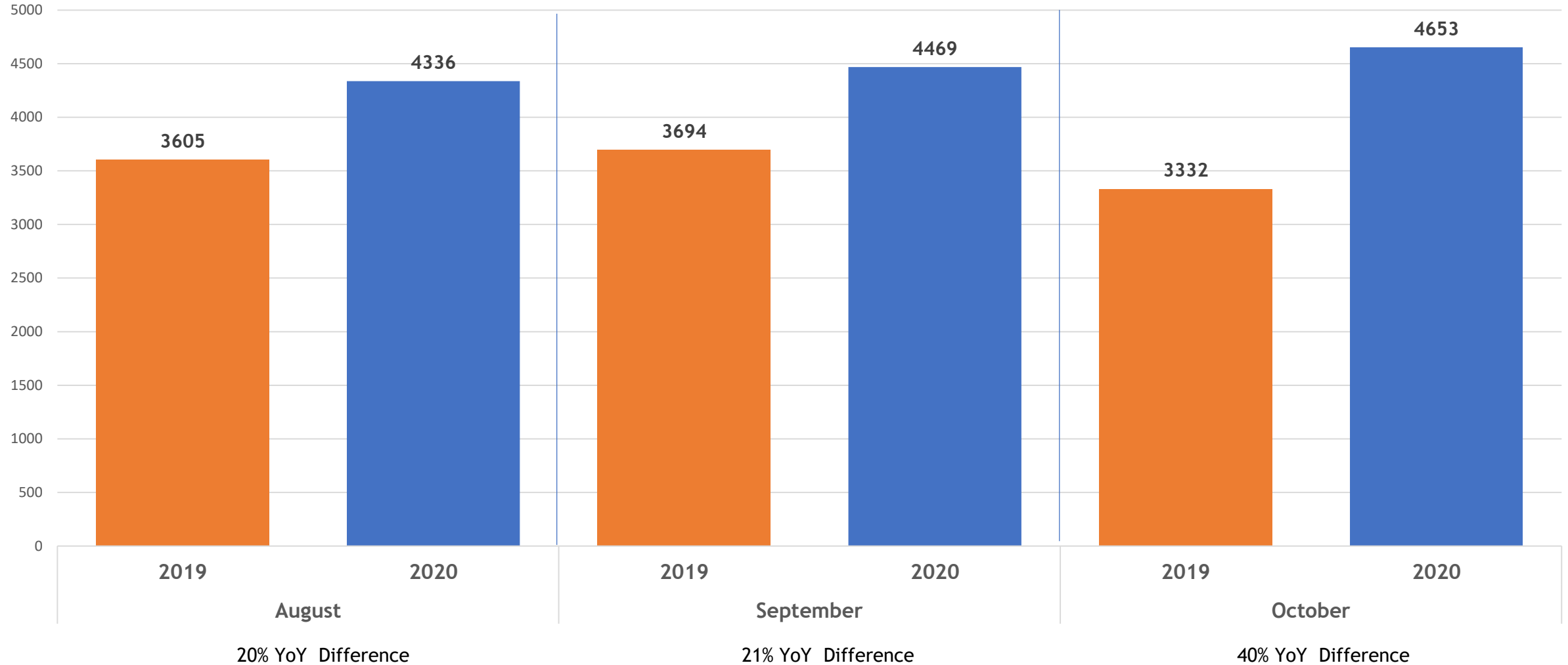
(SIP) Shelter-in-Place 3-17-20  
All Five MLSListings Counties

# August, September, October 2019 vs. 2020

MLSL All Counties	August			September			October		
Total # of Properties	2019	2020	% Diff	2019	2020	% Diff	2019	2020	% Diff
New Listings	3605	4336	20%	3694	4469	21%	3332	4653	40%
Changed to Contingent	1523	1643	8%	1461	1652	13%	1484	1573	6%
Changed to Pending	2429	2904	20%	2177	3047	40%	2456	3100	26%
Closed Sales	2745	2967	8%	2269	3155	39%	2731	3265	20%

# New Homes Listed 2019 vs. 2020 August, September, October

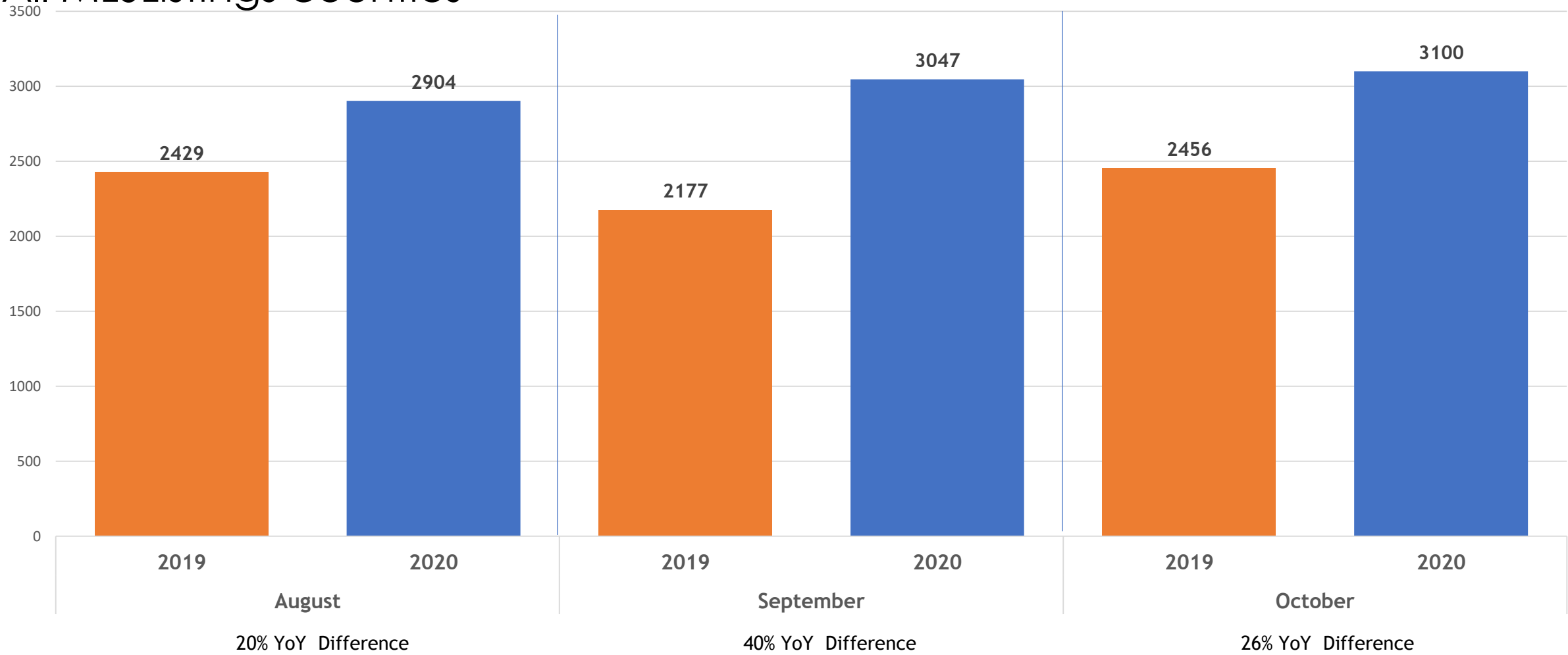
All MLSListings counties





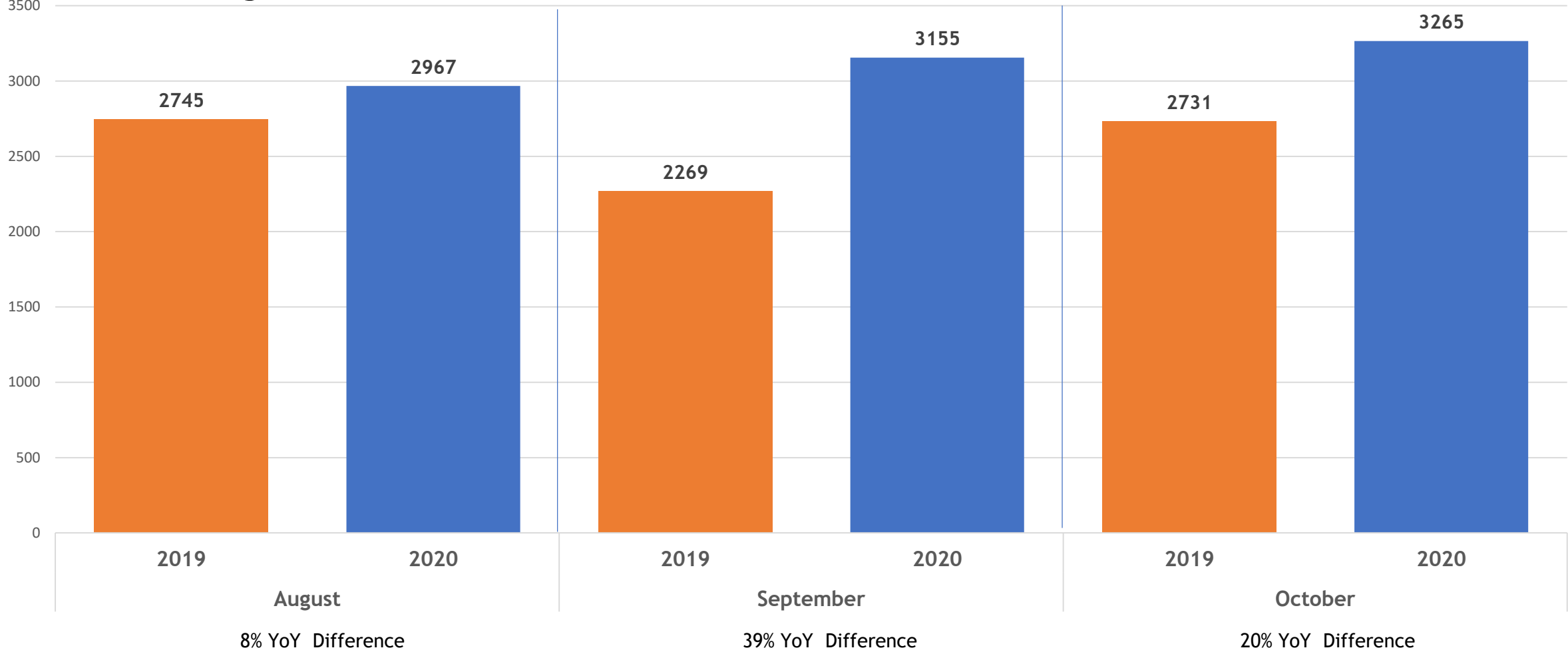
# Change to Pending 2019 vs. 2020 August, September, October

All MLSListings counties



# Closed Sales 2019 vs. 2020 August, September, October

All MLSListings counties



# Year to Date Comparison 2019 vs. 2020

January 1 - October 31st	2019	2020	difference	% diff
New Listings	37,006	36,178	828	-2%
Changed to Contingent	13,217	12,243	974	-7%
Changed to Pending	22,650	22,635	15	0%
Closed Sales	24,363	23,312	1,051	-4%

# The Five MLSListings Counties



Data for the following five counties are included:

1. San Mateo
2. Santa Clara
3. Santa Cruz
4. San Benito
5. Monterey

# Thank You

