

The Aculist Weekly

Data for the week ending 10/17/20 Aculist, Inc.

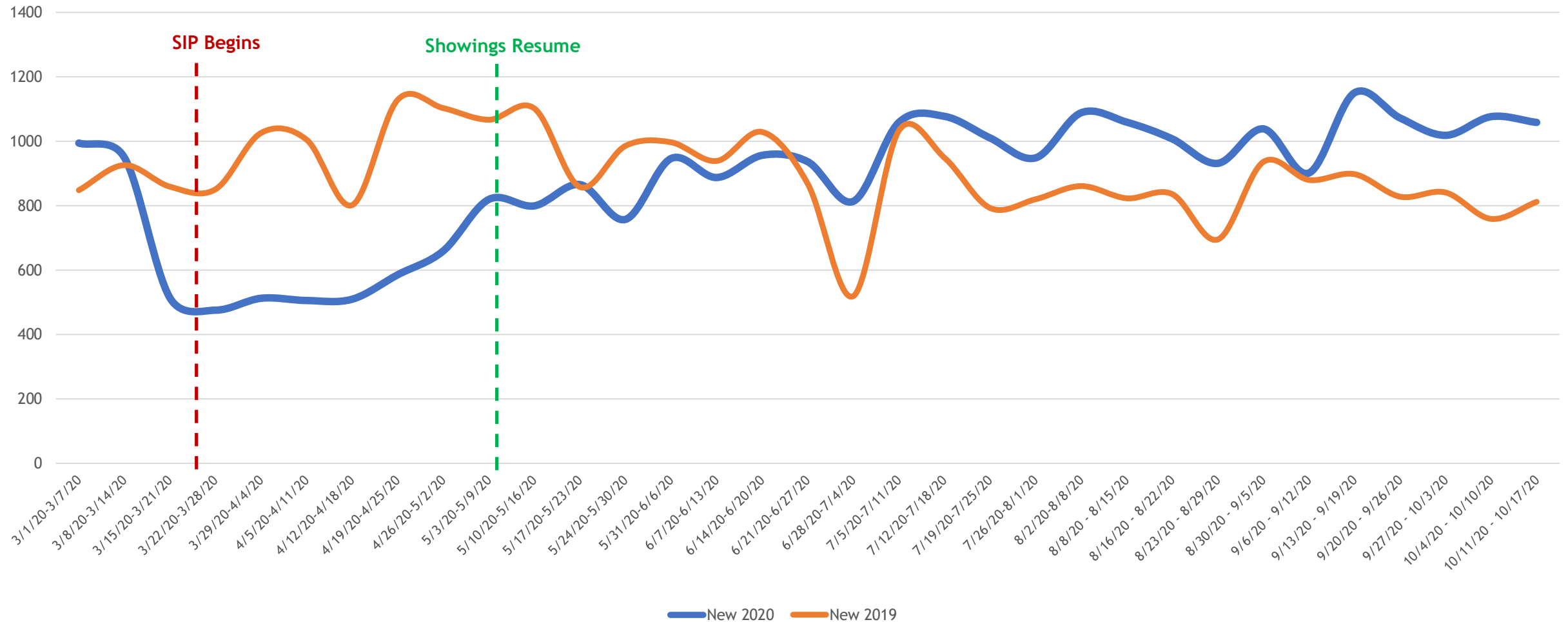
Welcome to the Aculist Weekly Update

- The Weekly Update looks at real estate activity in the five counties serviced by MLSListings.
- The time period covered is March thru last Saturday, October 17th
- The slides compare 2020 to 2019 activity on a weekly basis with a focus on New Listings, Changes to Contingent and Pending, and Closed Sales.
- There are also slides that compare 2020 to 2019 on a monthly basis.

Anyone who signed up to receive a daily email will receive a weekly notice. Thank you and we look forward to continuing to serve you!

New Homes Listed 2019 vs. 2020

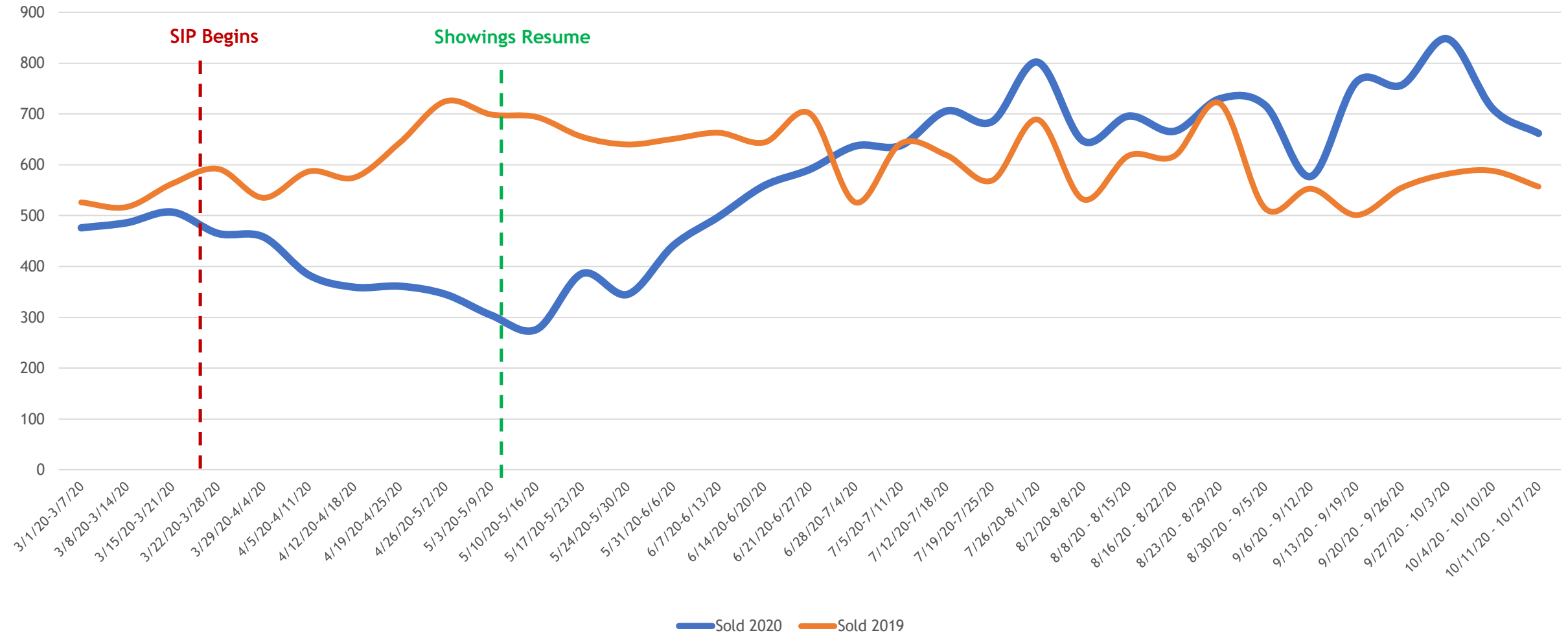
All MLSListings counties March 1st – October 17th by week



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

Closed Sales 2019 vs. 2020

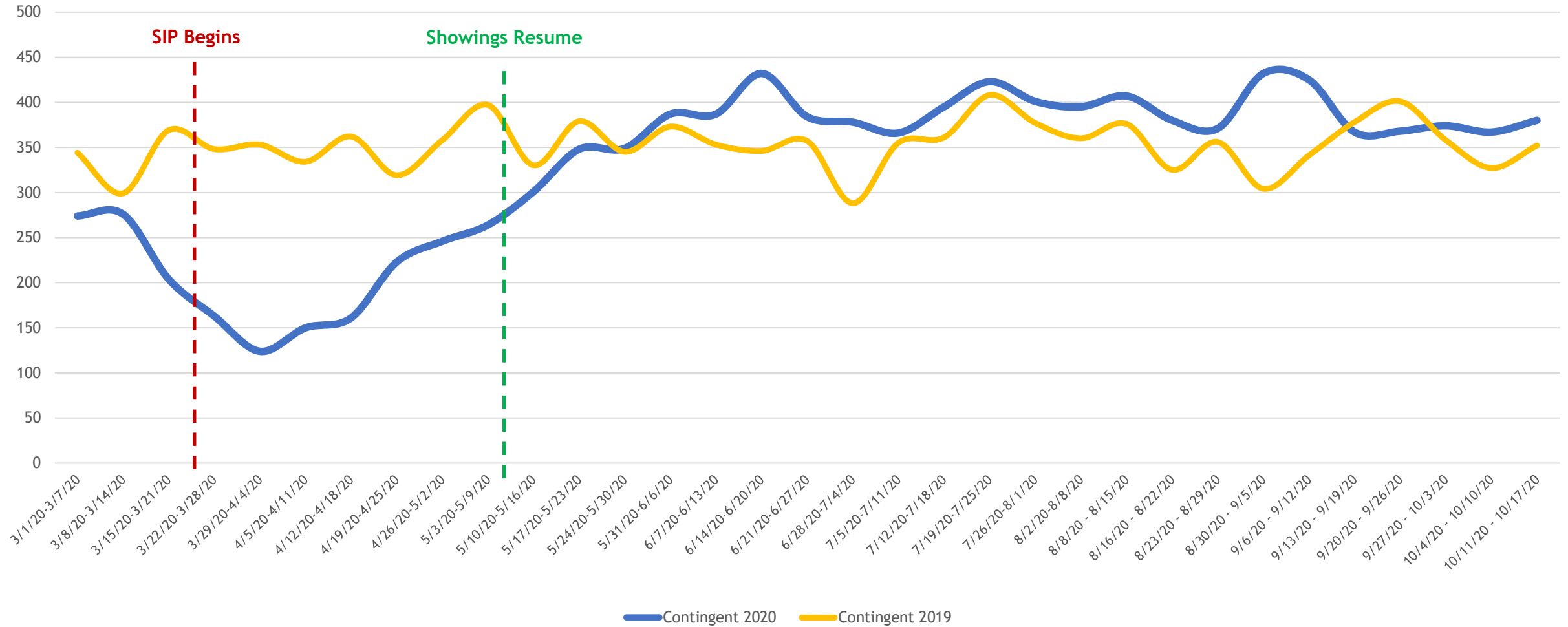
All MLSListings counties March 1st – October 17th



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

Change to Contingent 2019 vs. 2020

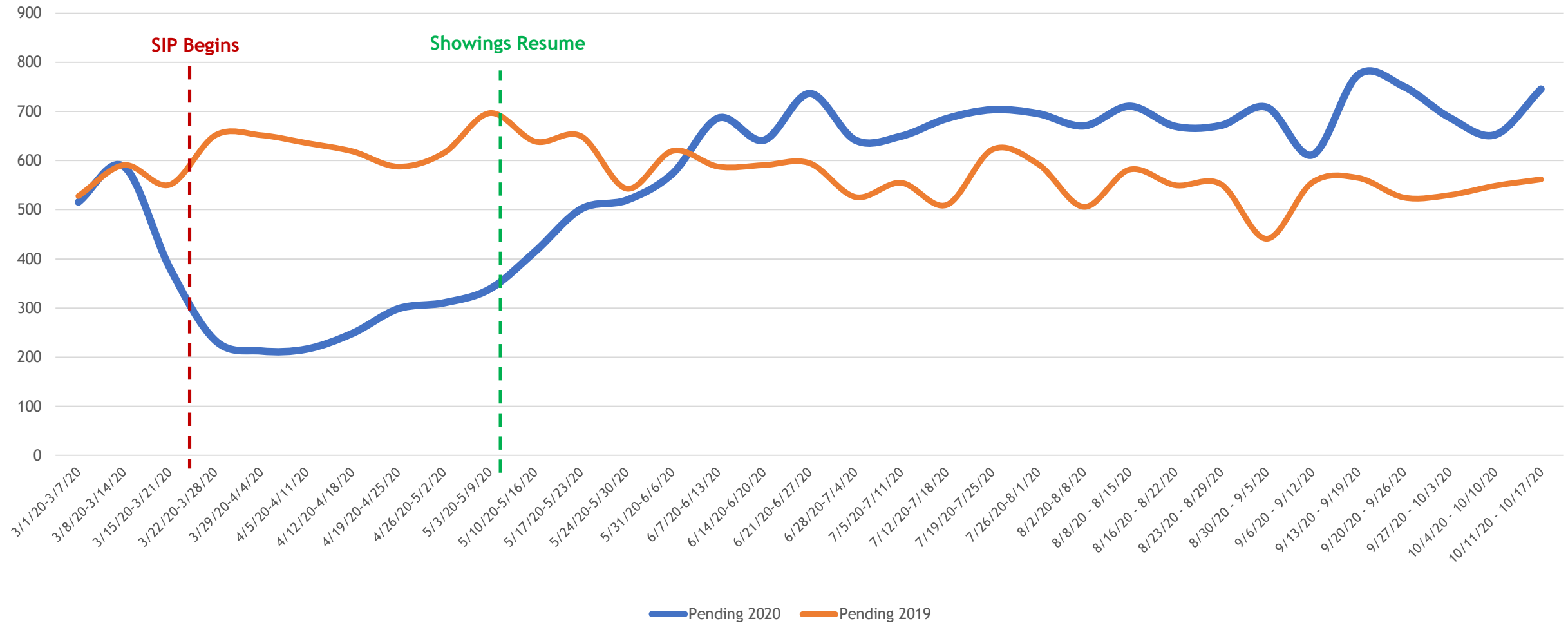
All MLSListings counties March 1st – October 17th



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

Change to Pending 2019 vs. 2020

All MLSListings counties March 1st – October 17th



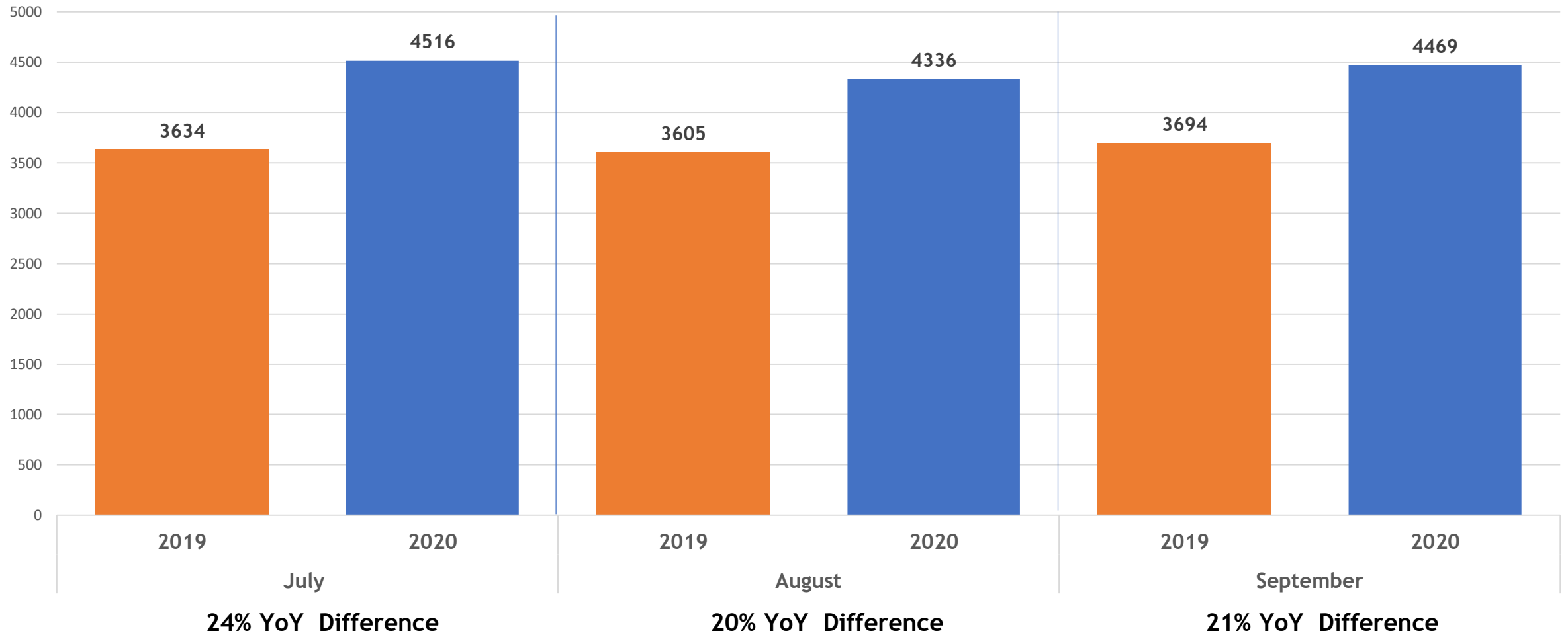
(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

July, August, September 2019 vs. 2020

MLSL All Counties	July			August			September		
Total # of Properties	2019	2020	% Diff	2019	2020	% Diff	2019	2020	% Diff
New Listings	3634	4516	24%	3605	4336	20%	3694	4469	21%
Changed to Contingent	1567	1722	10%	1523	1643	8%	1461	1652	13%
Changed to Pending	2449	2998	22%	2429	2904	20%	2177	3047	40%
Closed Sales	2757	3124	13%	2745	2967	8%	2269	3155	39%

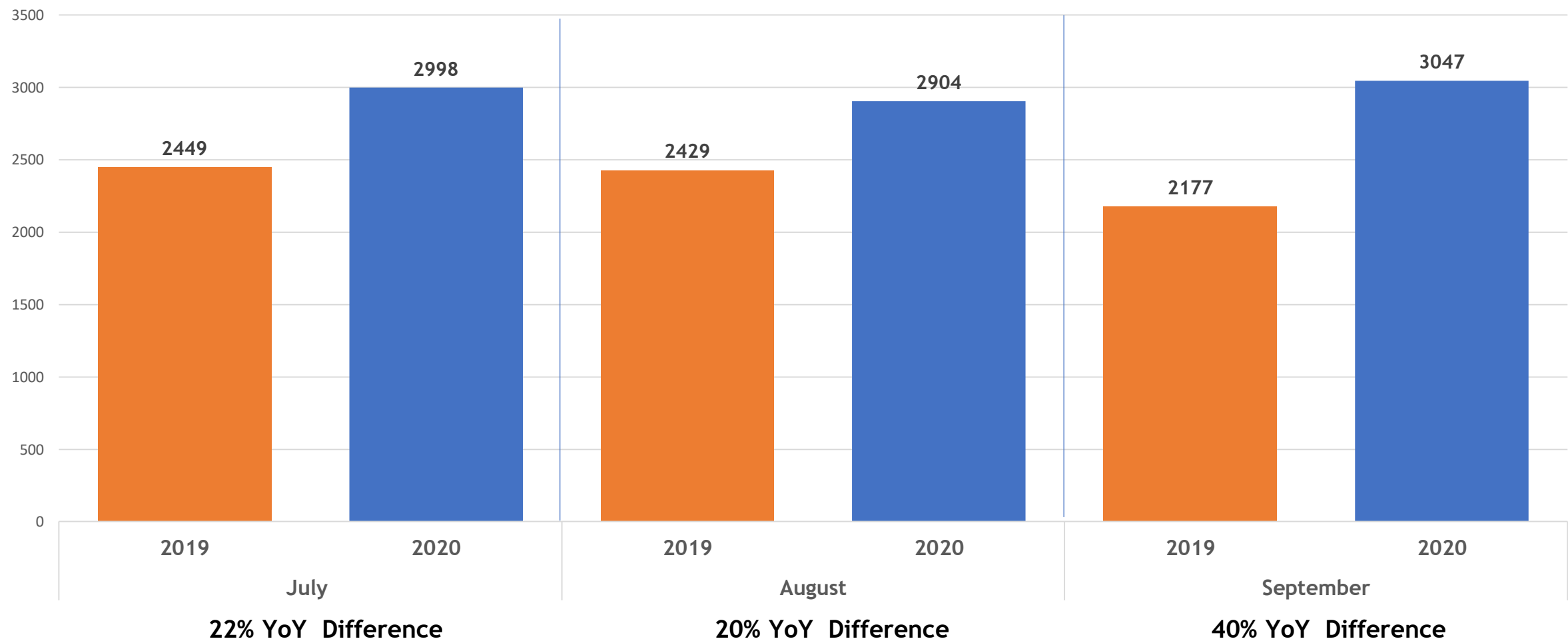
New Homes Listed 2019 vs. 2020 July, August, September

All MLSListings counties



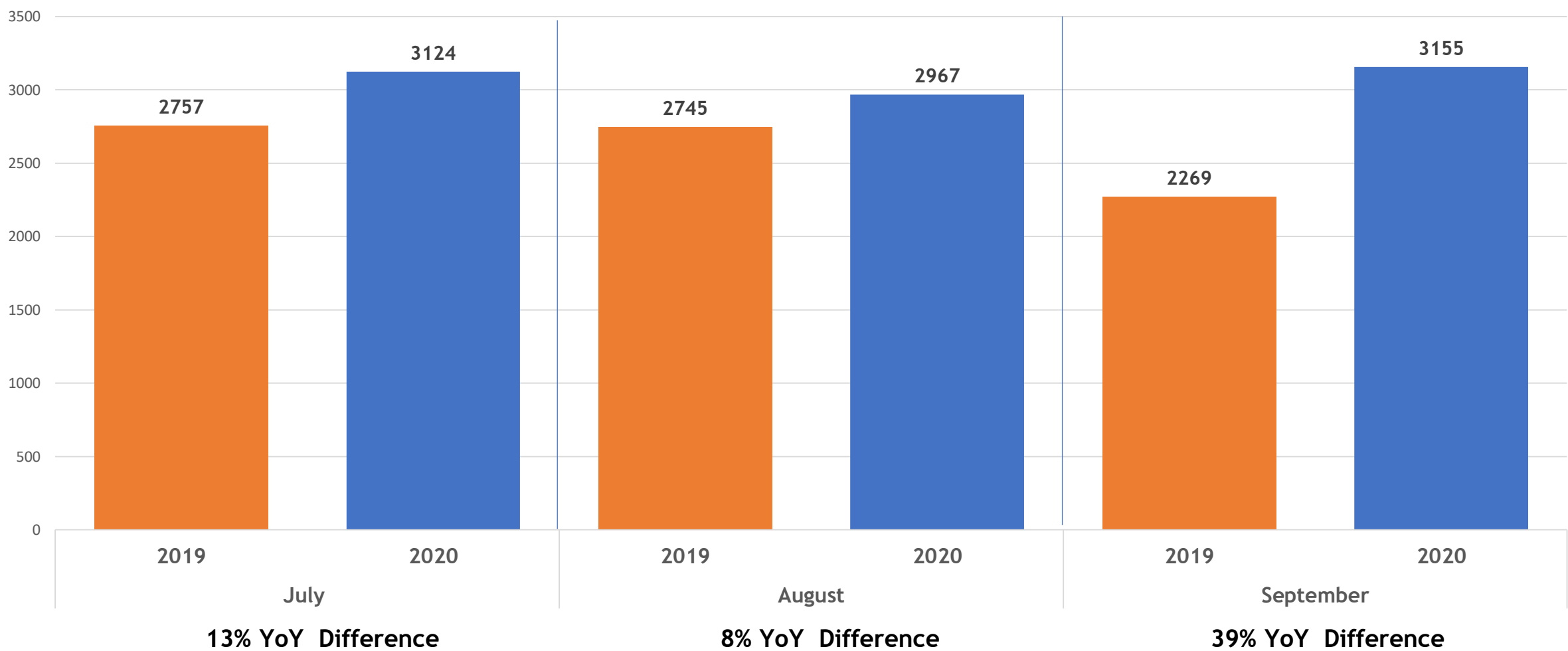
Change to Pending 2019 vs. 2020 July, August, September

All MLSListings counties



Closed Sales 2019 vs. 2020 July, August, September

All MLS Listings counties



(SIP) Shelter-in-Place 3-17-20
All Five MLS Listings Counties

Year to Date Comparison 2019 vs. 2020

January 1 - October 1st	2019	2020	difference	% diff
New Listings	33,828	31,852	1,976	-6%
Changed to Contingent	11,918	10,857	1,061	-9%
Changed to Pending	20,357	19,763	594	-3%
Closed Sales	21,748	20,203	1,545	-7%

The Five MLSListings Counties



Data for the following five counties are included:

1. San Mateo
2. Santa Clara
3. Santa Cruz
4. San Benito
5. Monterey

Thank You

