

The Aculist Daily
Data as of 06/25/20 Aculist, Inc.

Coming Monday – Aculist Weekly Update

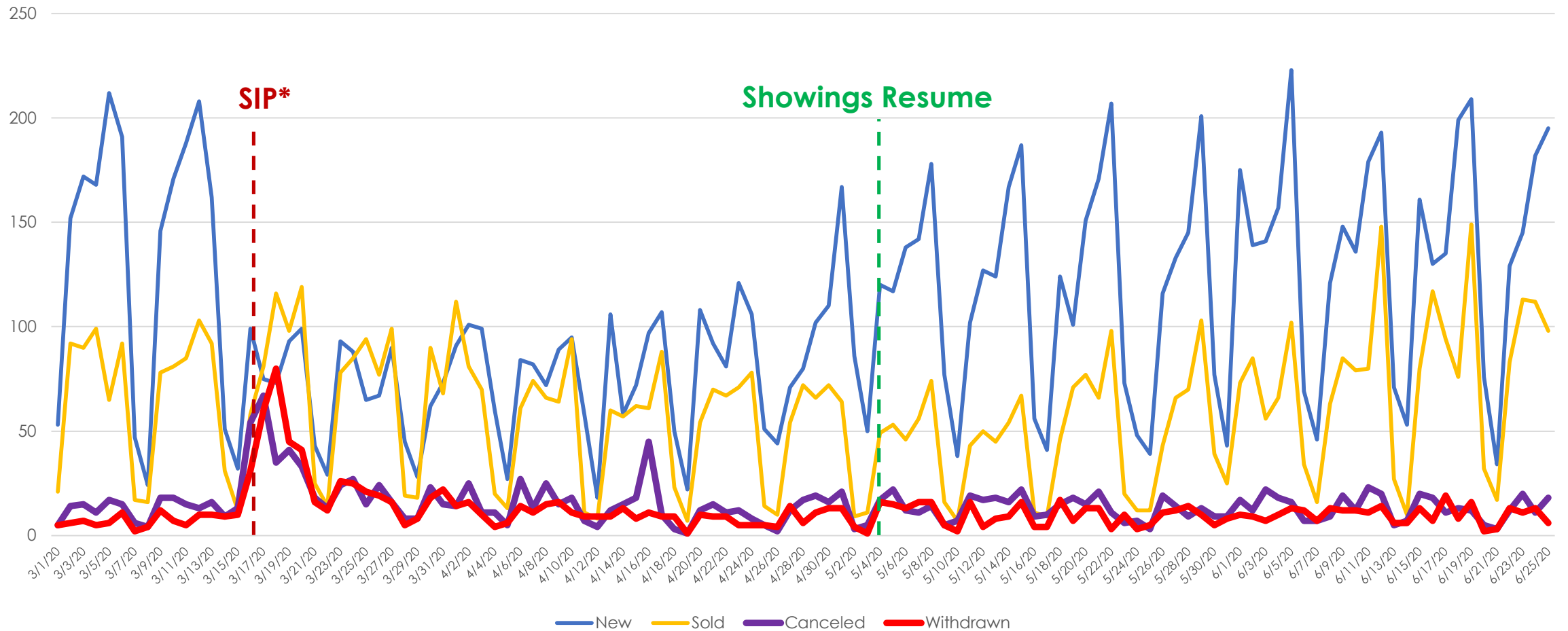
Wednesday marked 100 days of Shelter in Place...

- With more than 100 data points, the daily stat charts are now crowded with information which was better suited for the beginning of the shelter in place period.
- Starting Monday, June 29th, we will move to publishing weekly stats with data that is more impactful in a recovery period.
- The slides will continue to compare 2020 to 2019 with a focus on New Listings, Changes to Contingent and Pending, and Closed Sales.

Anyone who signed up to receive a daily email will receive a weekly notice. Thank you and we look forward to continuing to serve you!

New/Sold vs. Cancelled/Withdrawn

All MLSListings counties March 1st – June 25th



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

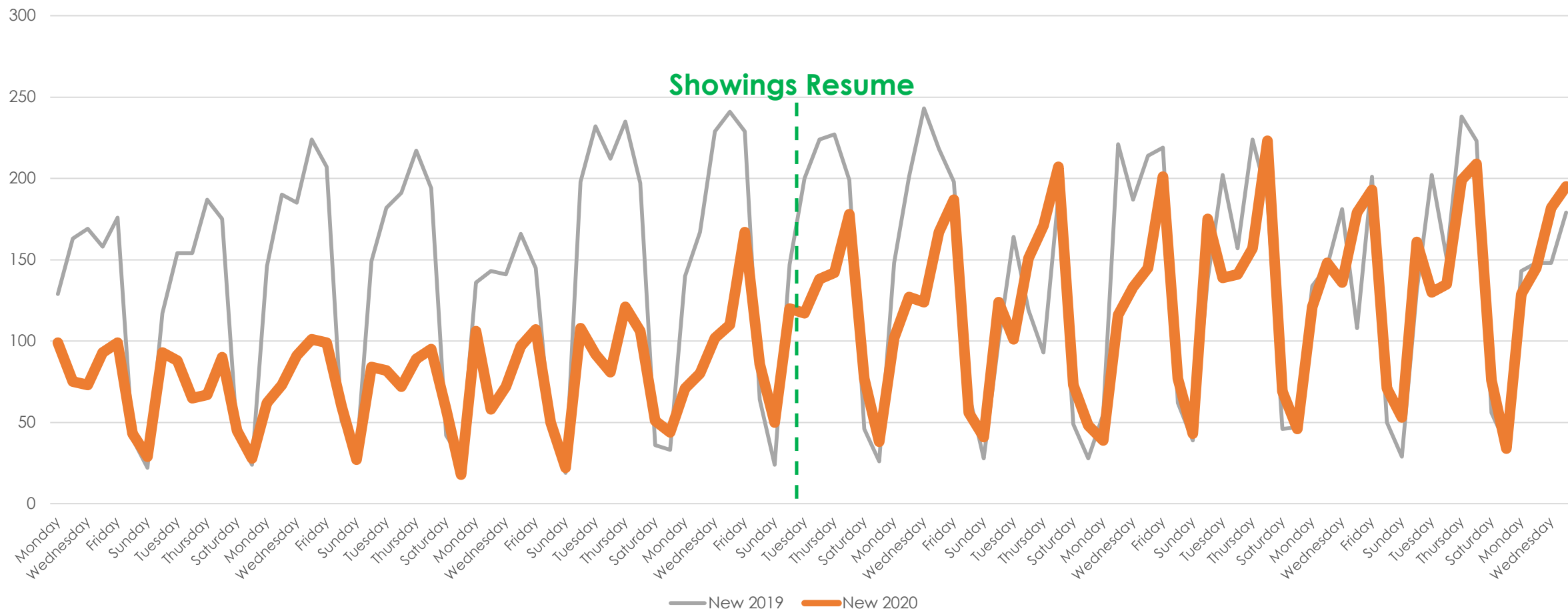
March, April, May and June 2019 vs. 2020

All MLSListings counties March 16th – June 25th

Total # of Properties:	2019	2020	% Diff
Closed Sales	9001	6106	-32%
New Listings	13924	10468	-25%
Changed to Contingent	5101	4046	-21%
Changed to Pending	8878	6110	-31%
TFT	1313	1247	-5%
Cancelled	1612	1563	-3%
Withdrawn	975	1277	31%

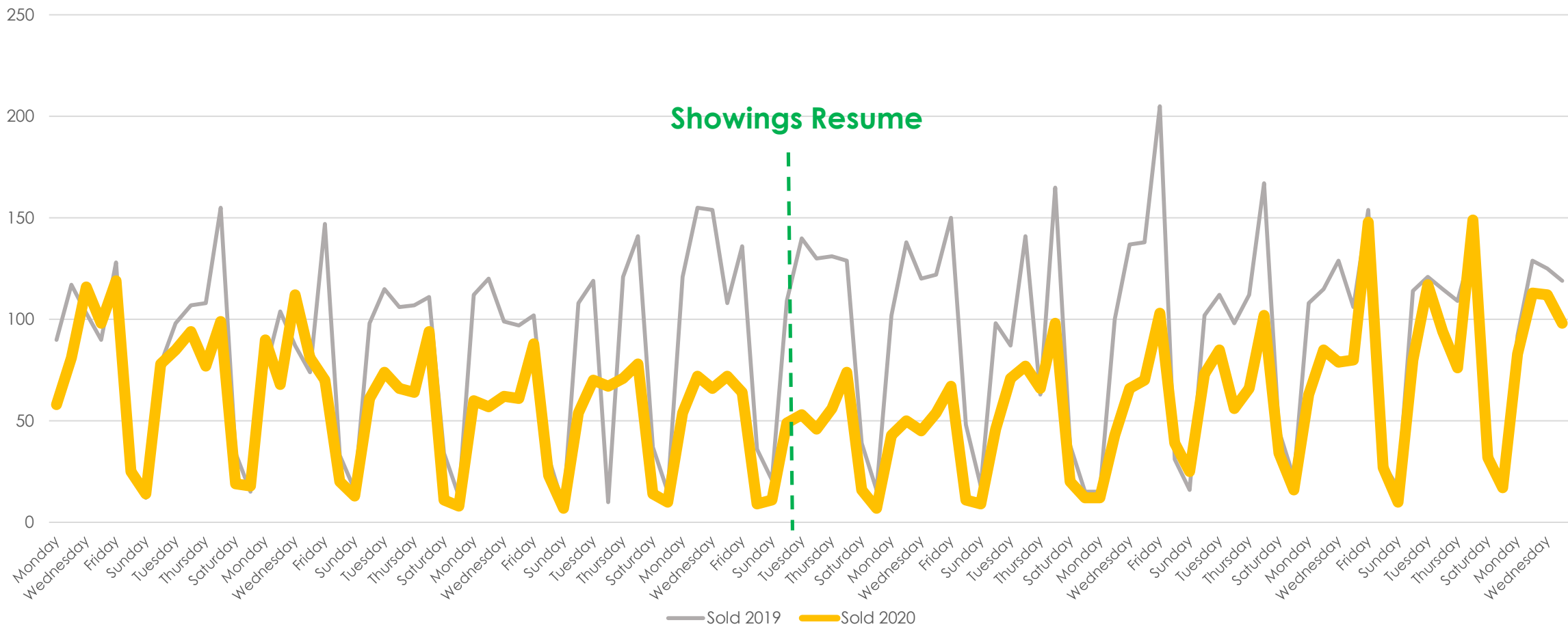
New Homes Listed 2019 vs. 2020 (Dates Shifted)

All MLSListings counties March 16th – June 25th



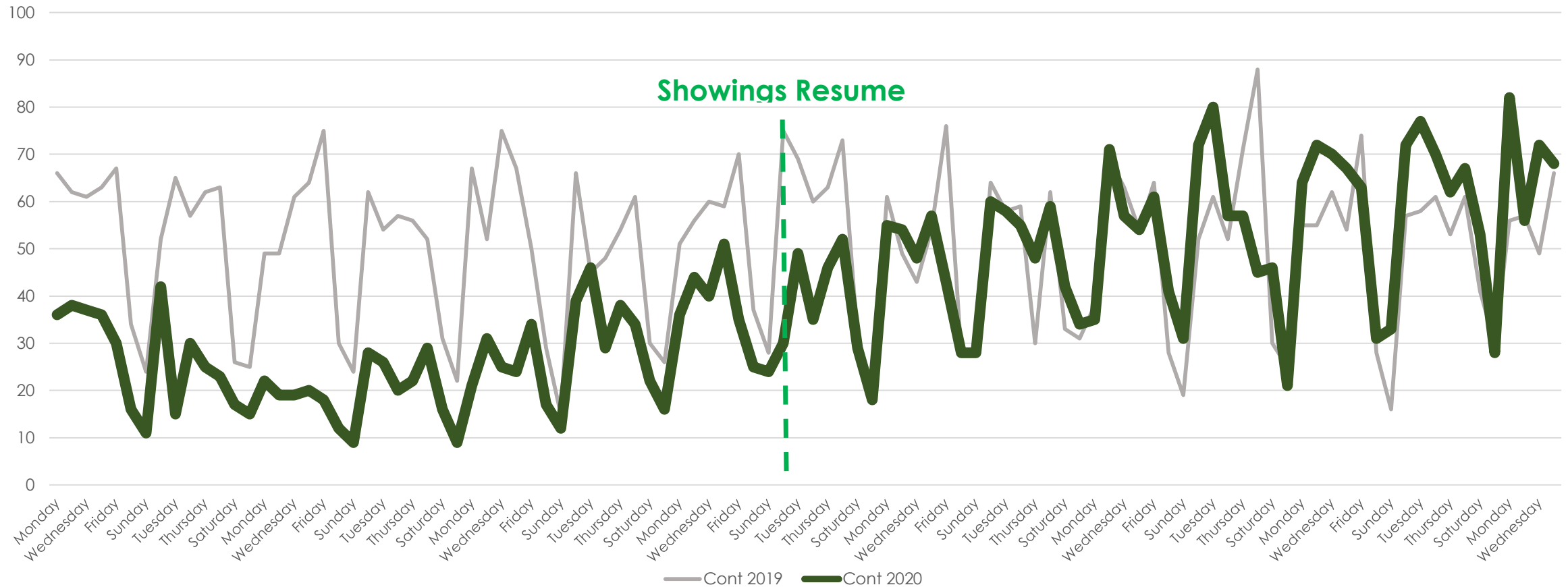
Sold Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 25th



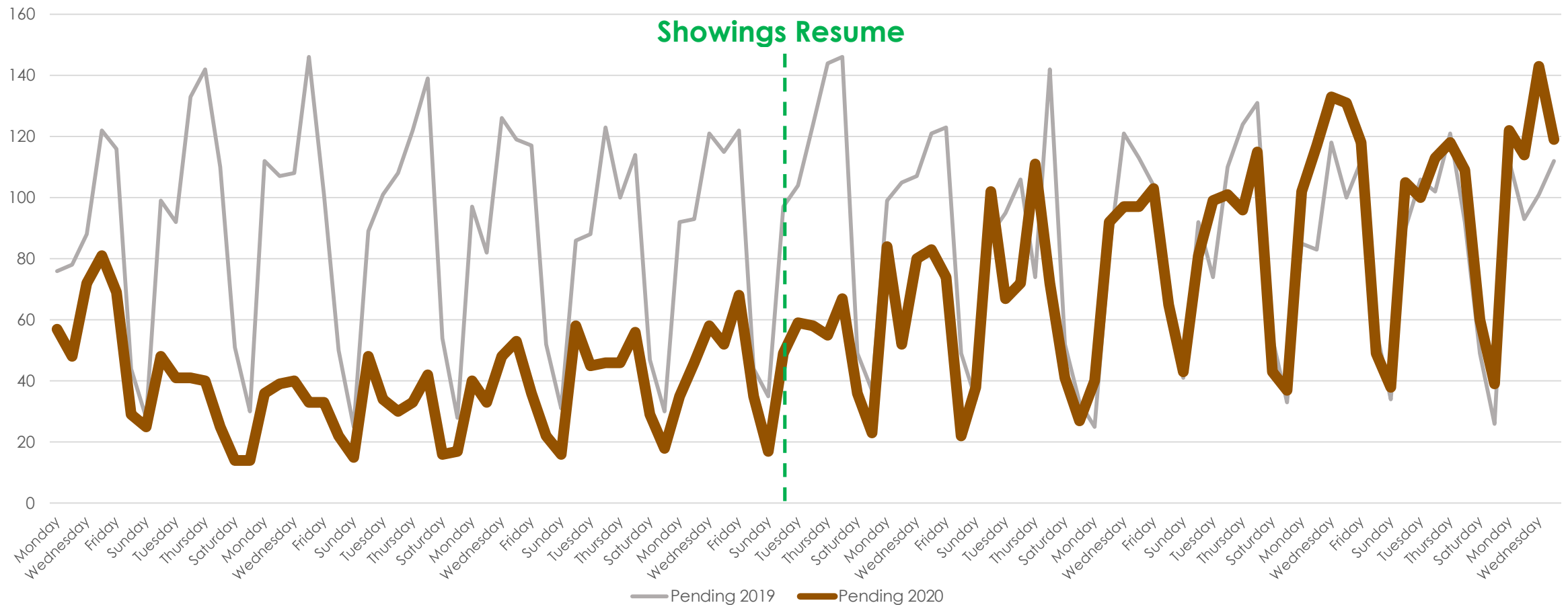
Change to Contingent 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 25th



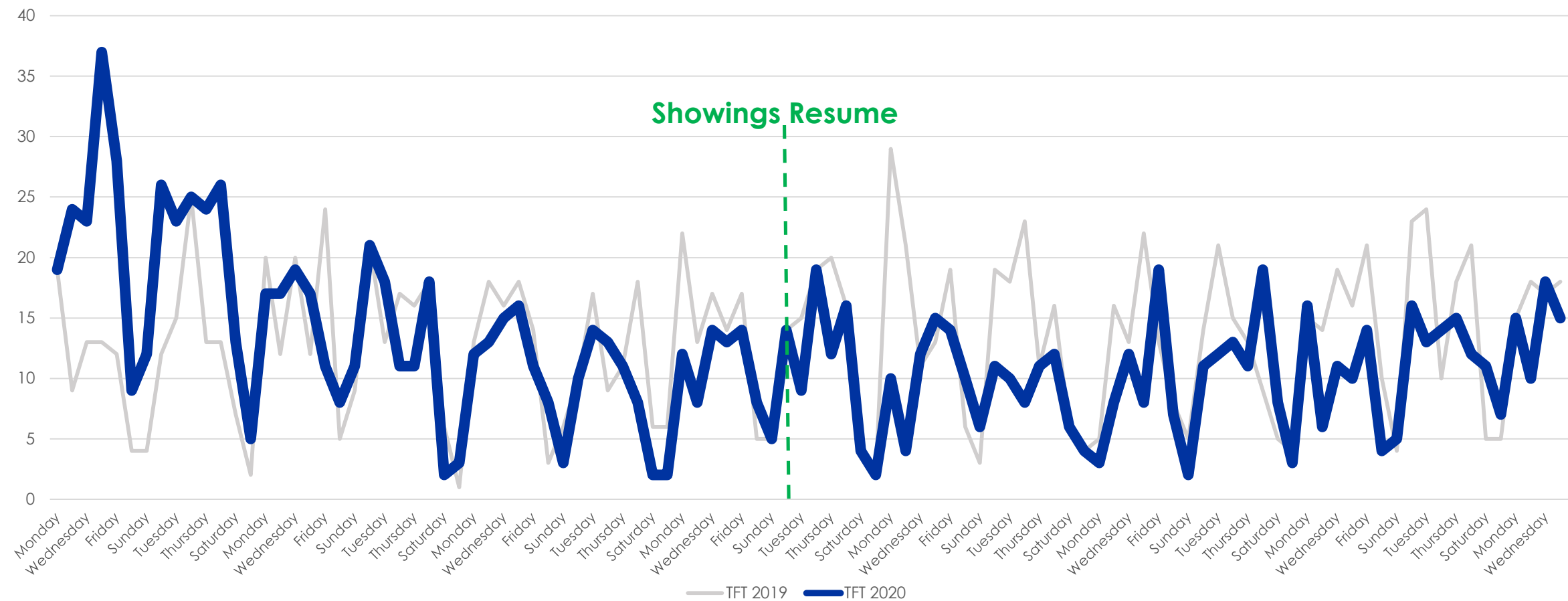
Change to Pending 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 25th



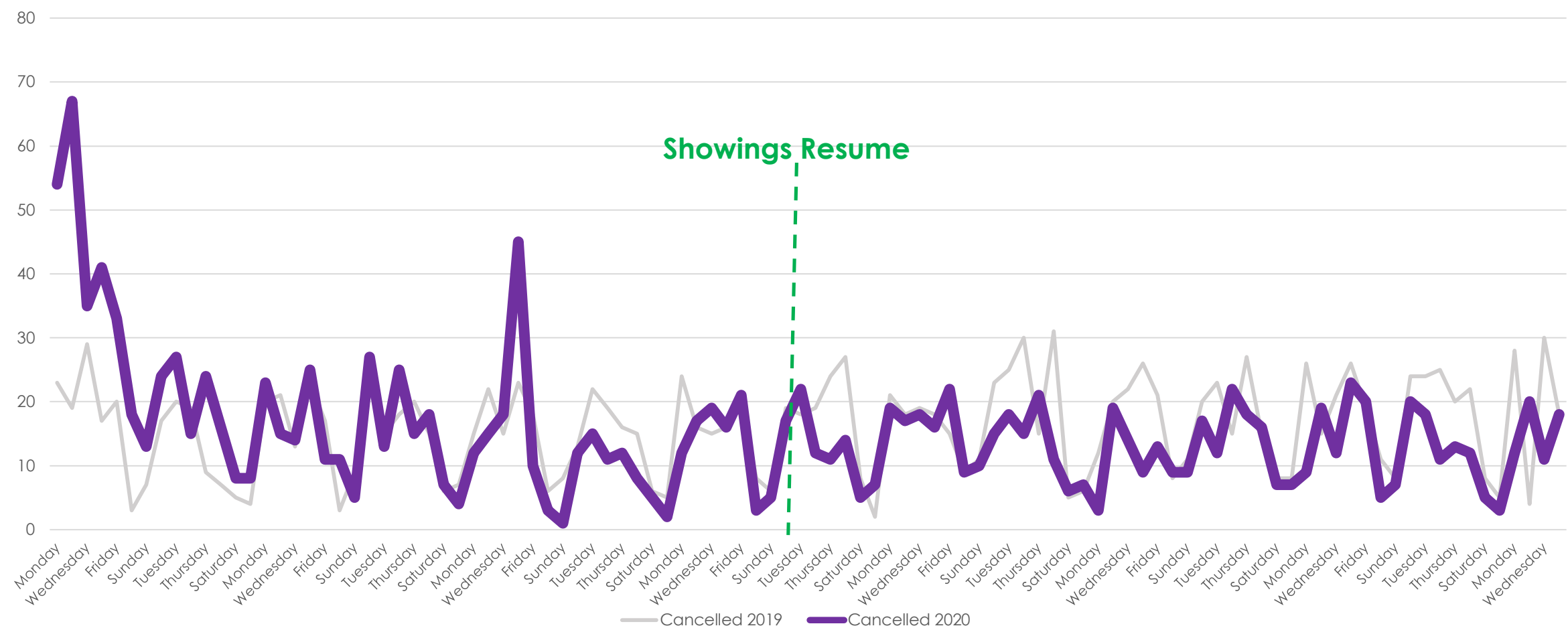
Transactions Fell Through 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 25th



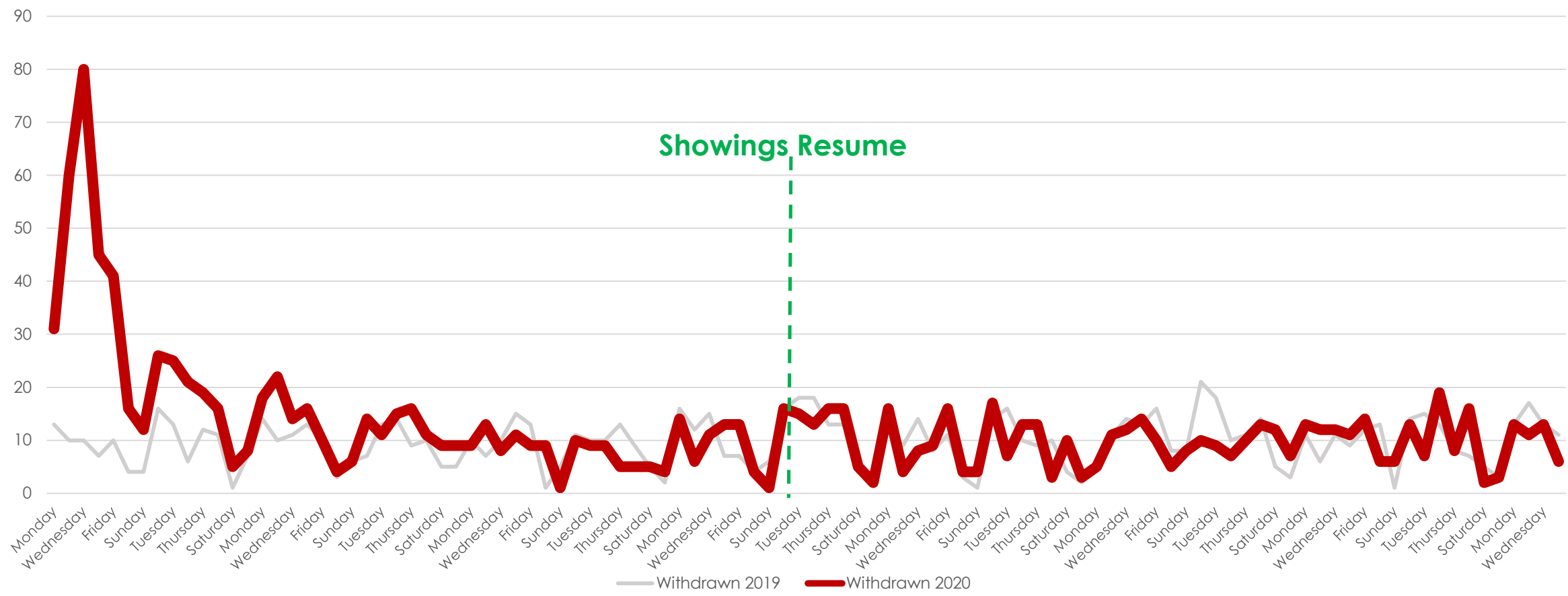
Cancelled Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 25th



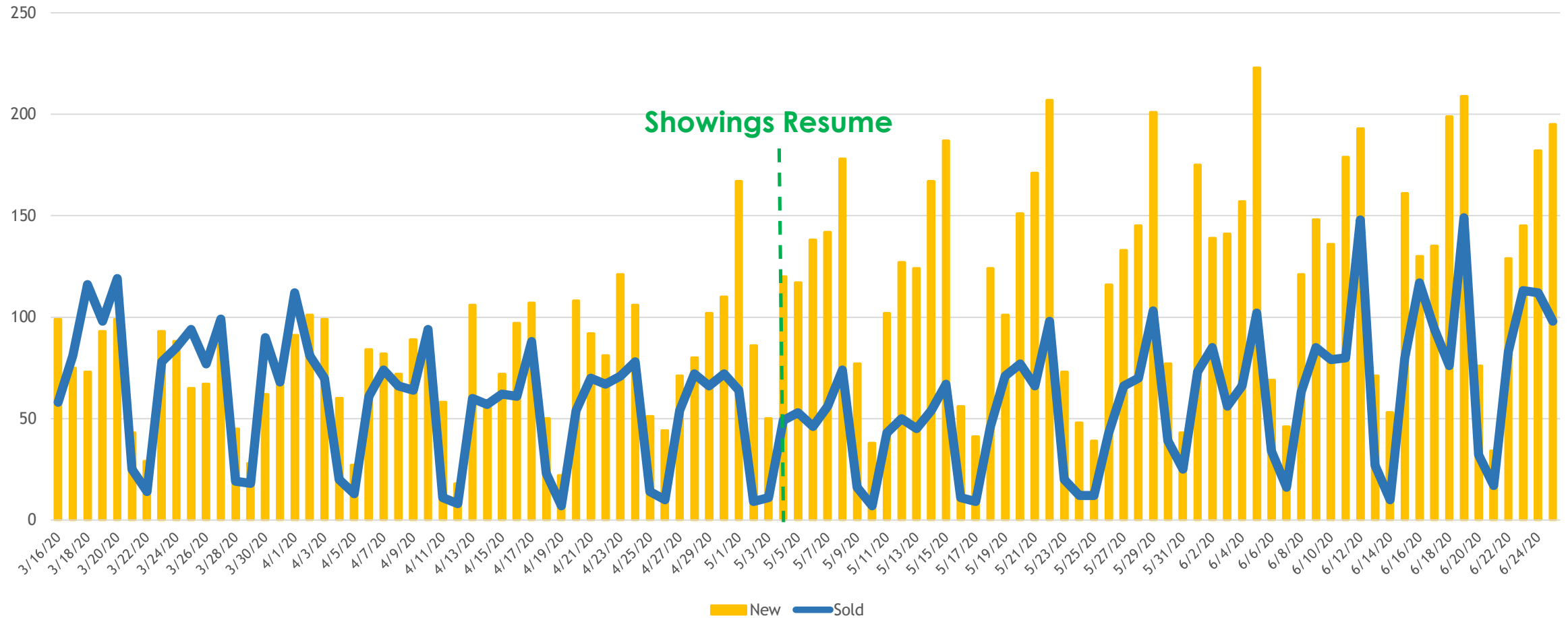
Withdrawn Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 25th



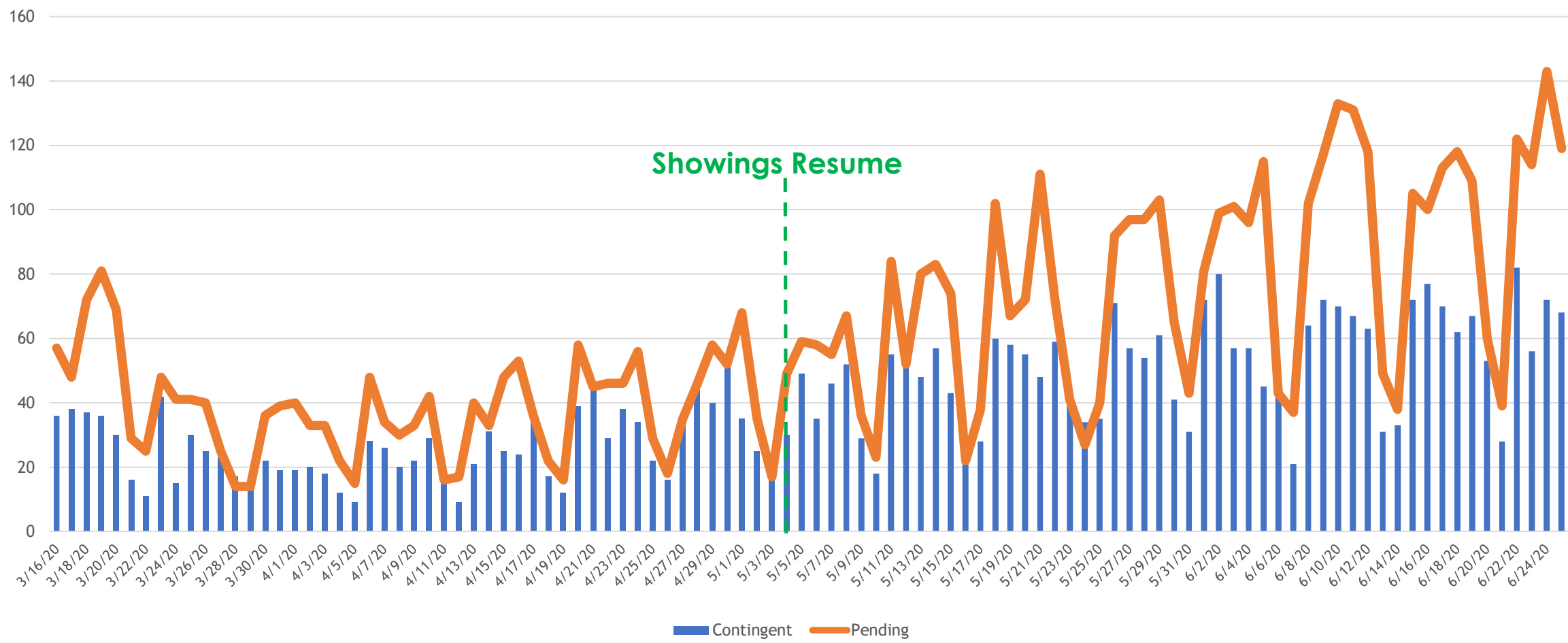
New Listings and Sold Homes

All MLSListings counties March 16th – June 25th



Change to Contingent and Change to Pending

All MLSListings counties March 16th – June 25th



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties



The Five MLSListings Counties



Data for the following five counties are included:

1. San Mateo
2. Santa Clara
3. Santa Cruz
4. San Benito
5. Monterey

Thank You

