

The Aculist Daily
Data as of 06/24/20 Aculist, Inc.

Coming Monday – Aculist Weekly Update

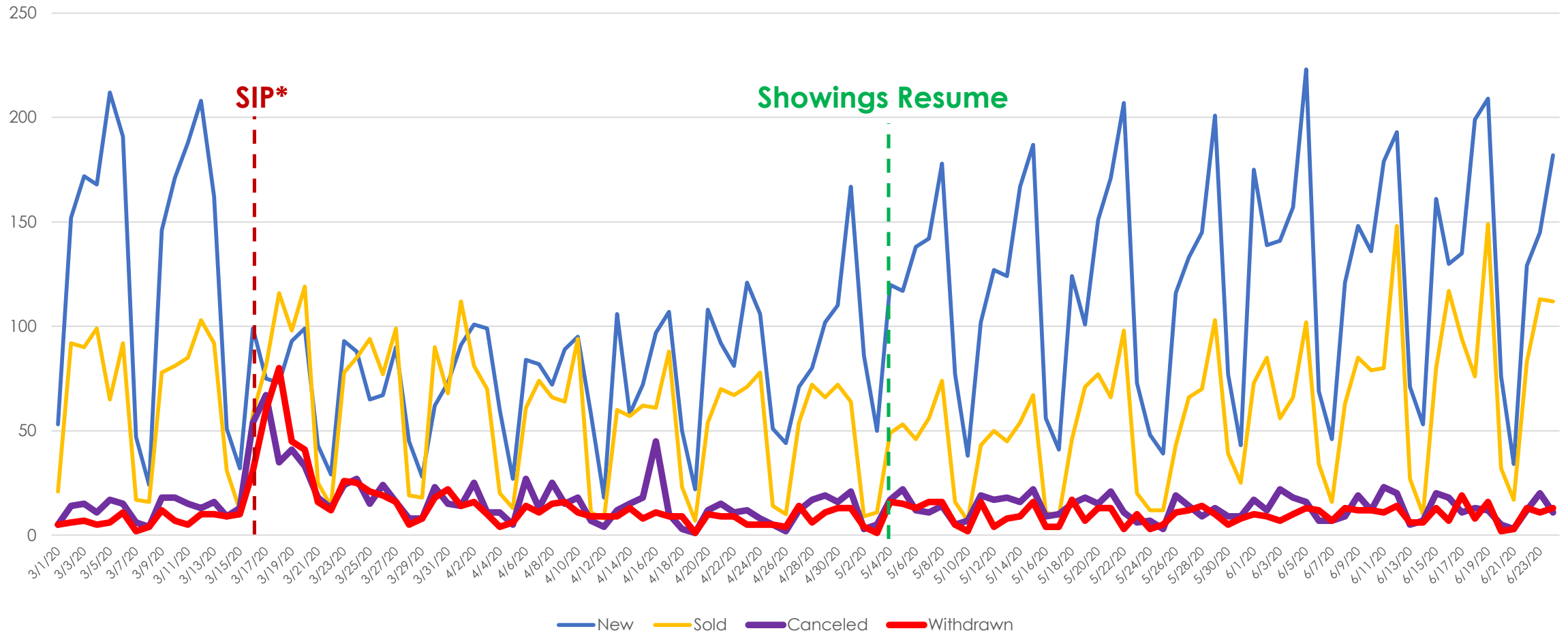
Wednesday marked 100 days of Shelter in Place...

- With more than 100 data points, the daily stat charts are now crowded with information which was better suited for the beginning of the shelter in place period.
- Starting Monday, June 29th, we will move to publishing weekly stats with data that is more impactful in a recovery period.
- The slides will continue to compare 2020 to 2019 with a focus on New Listings, Changes to Contingent and Pending, and Closed Sales.

Anyone who signed up to receive a daily email will receive a weekly notice. Thank you and we look forward to continuing to serve you!

New/Sold vs. Cancelled/Withdrawn

All MLSListings counties March 1st – June 24th



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

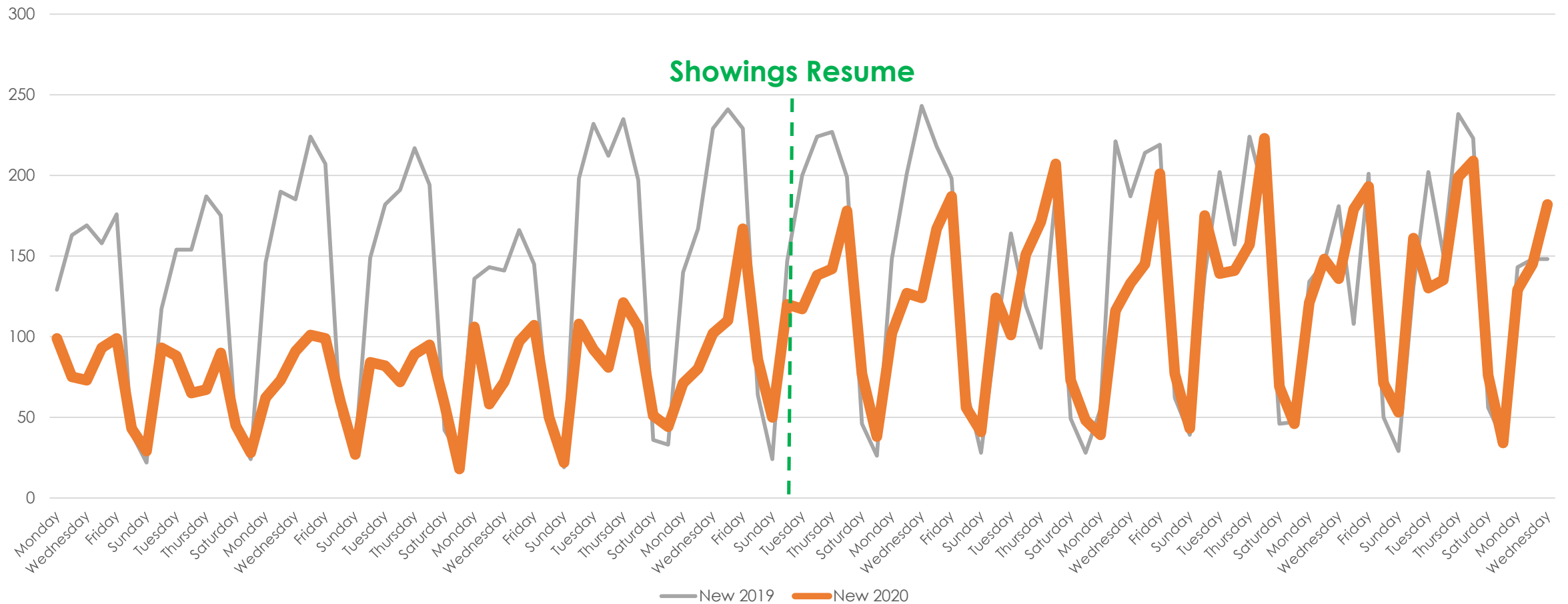
March, April, May and June 2019 vs. 2020

All MLSListings counties March 16th – June 23rd

Total # of Properties:	2019	2020	% Diff
Closed Sales	8872	6008	-32%
New Listings	13776	10273	-25%
Changed to Contingent	5044	3978	-21%
Changed to Pending	8785	5991	-32%
TFT	1295	1232	-5%
Cancelled	1608	1545	-4%
Withdrawn	958	1271	33%

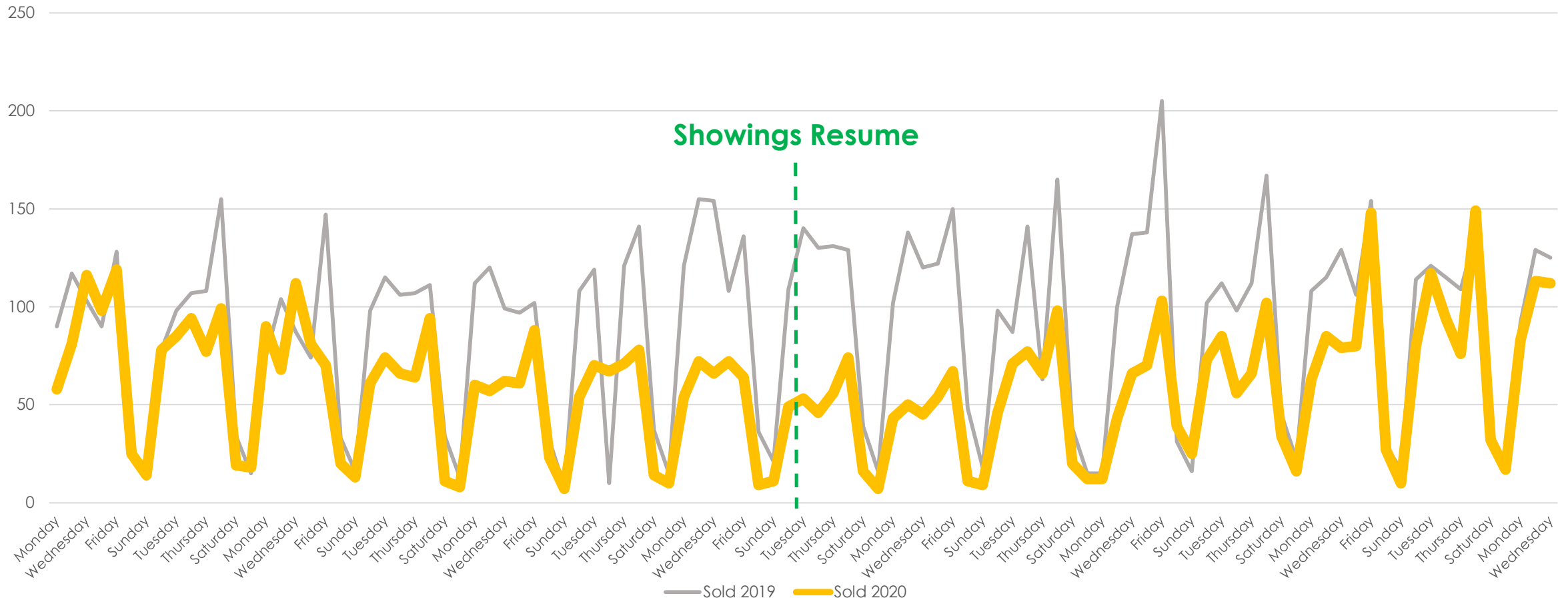
New Homes Listed 2019 vs. 2020 (Dates Shifted)

All MLSListings counties March 16th – June 24th



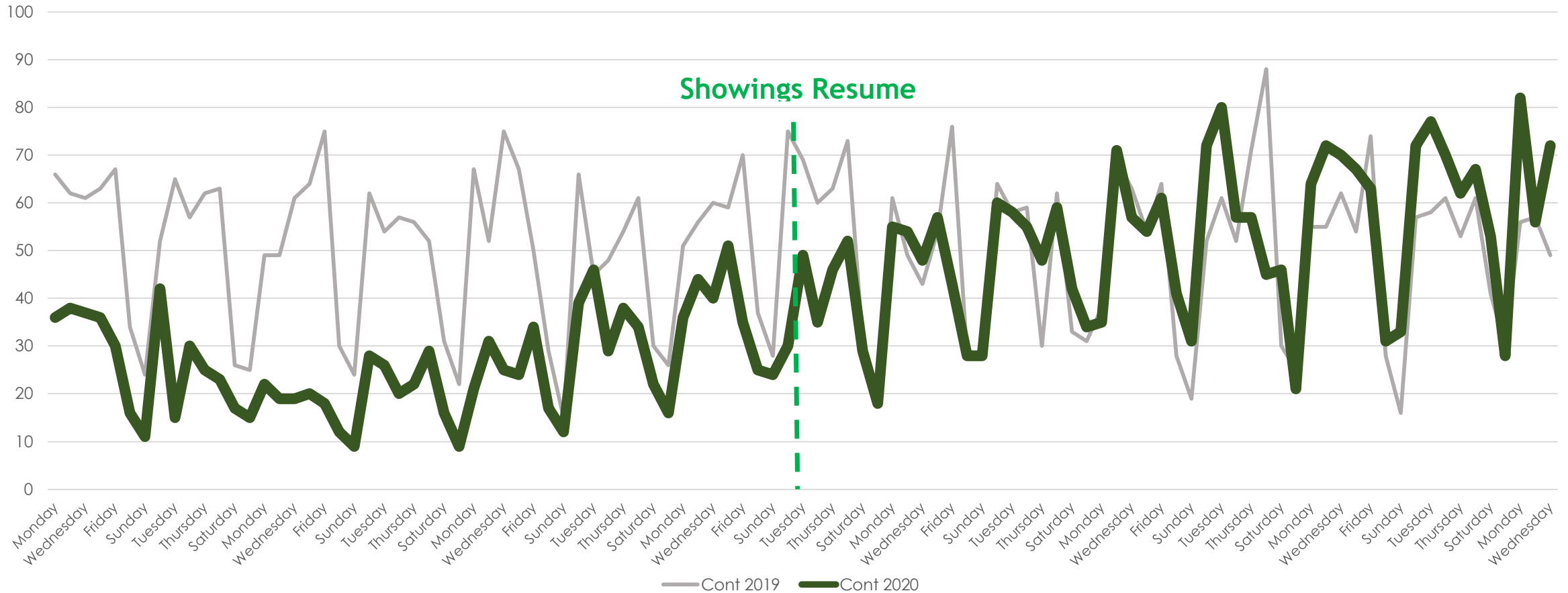
Sold Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 24th



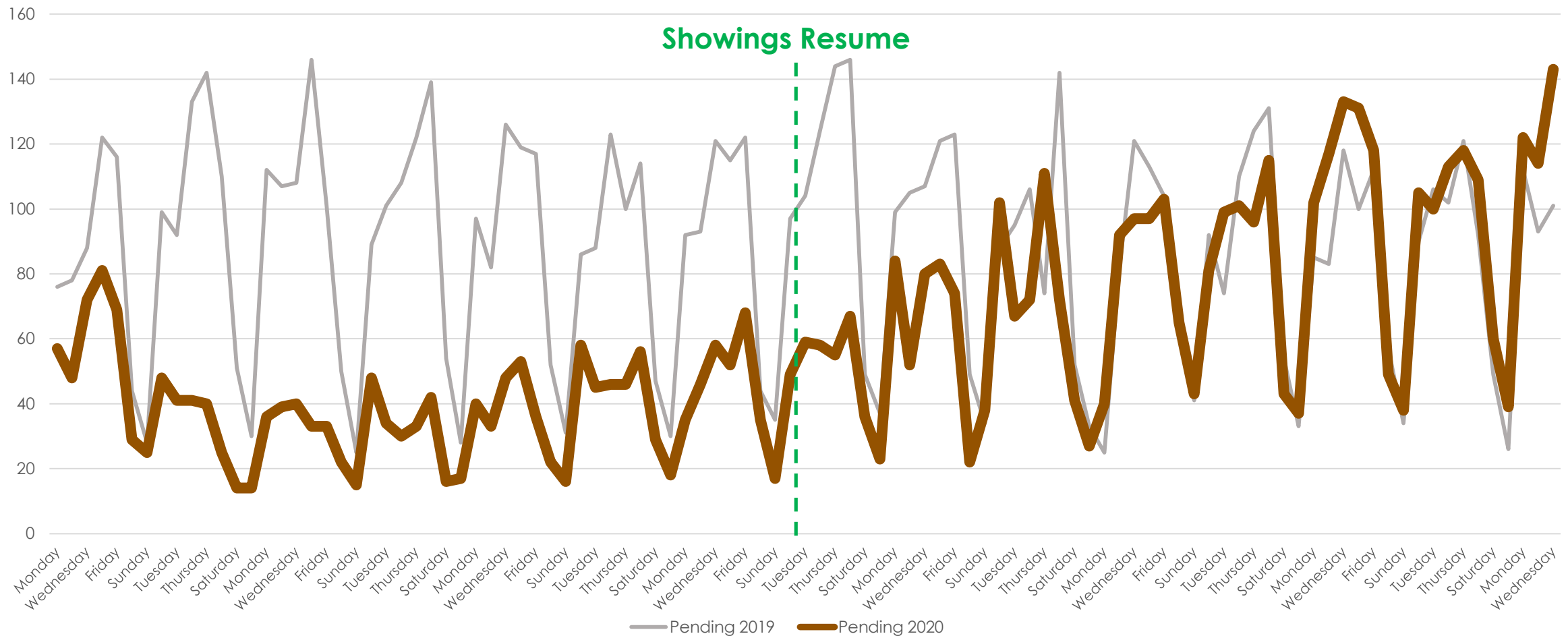
Change to Contingent 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 24th



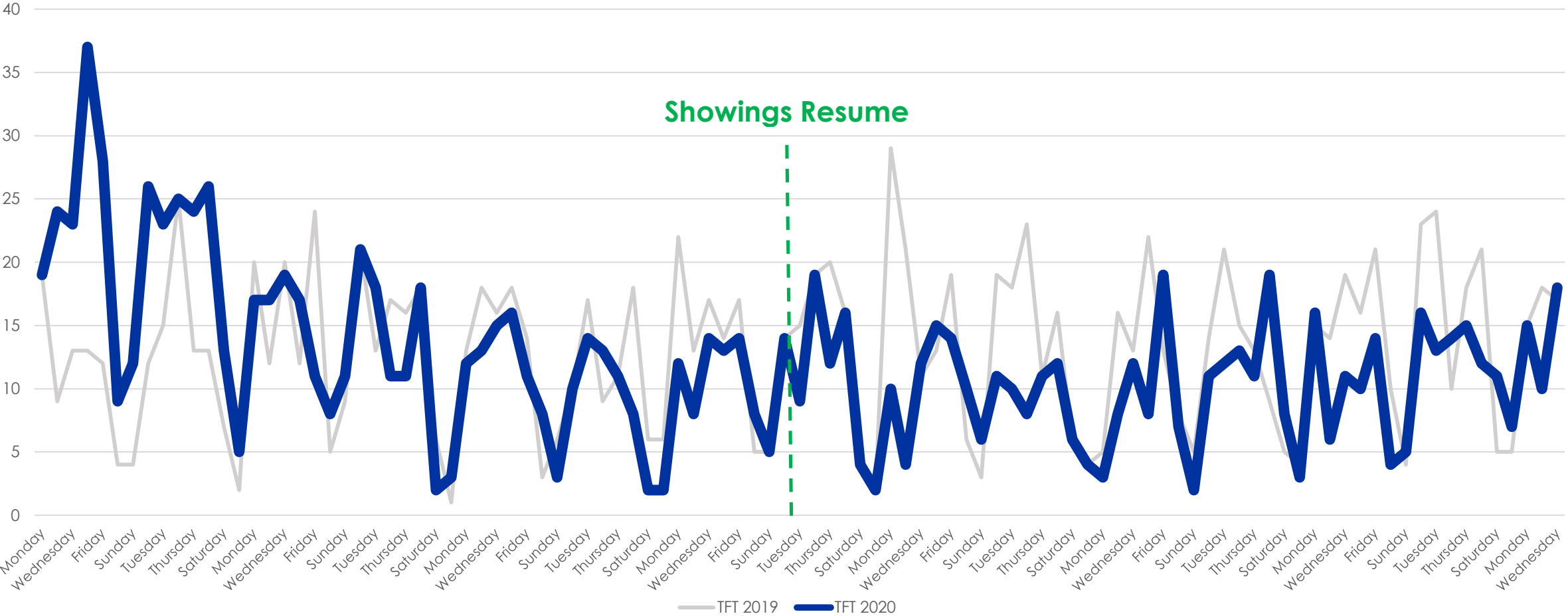
Change to Pending 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 24th



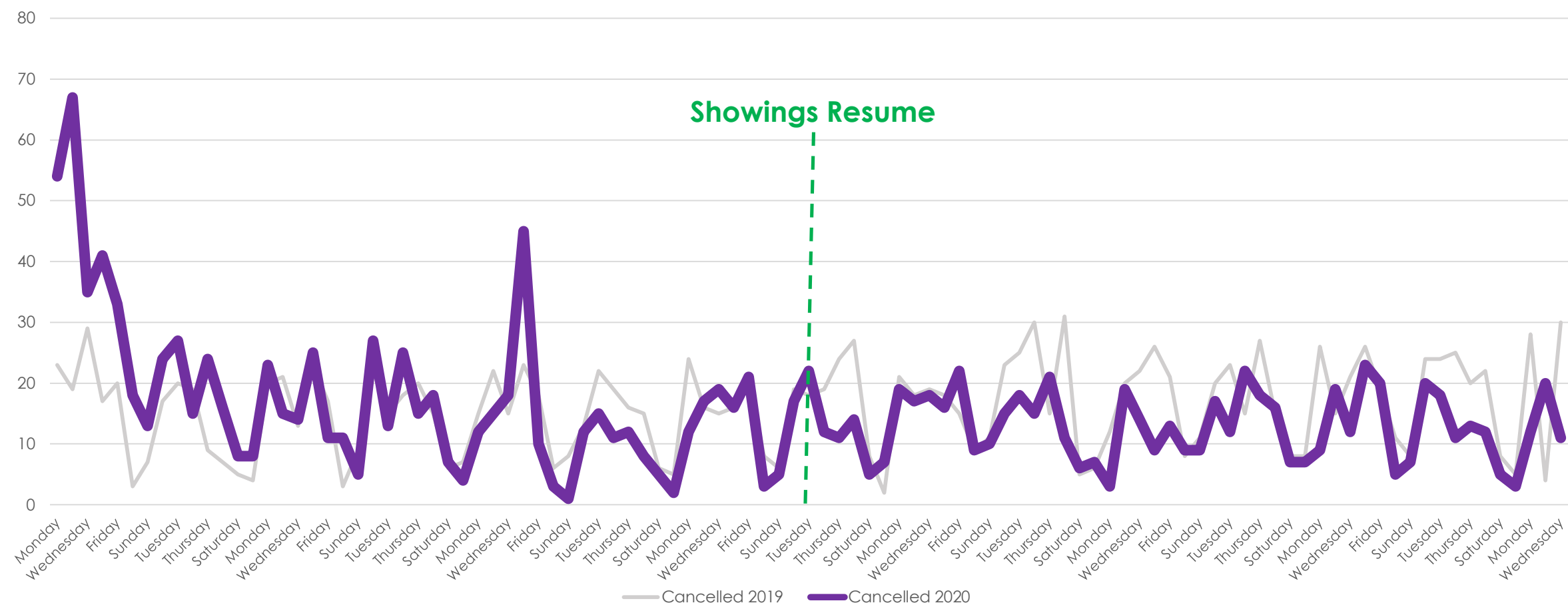
Transactions Fell Through 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 24th



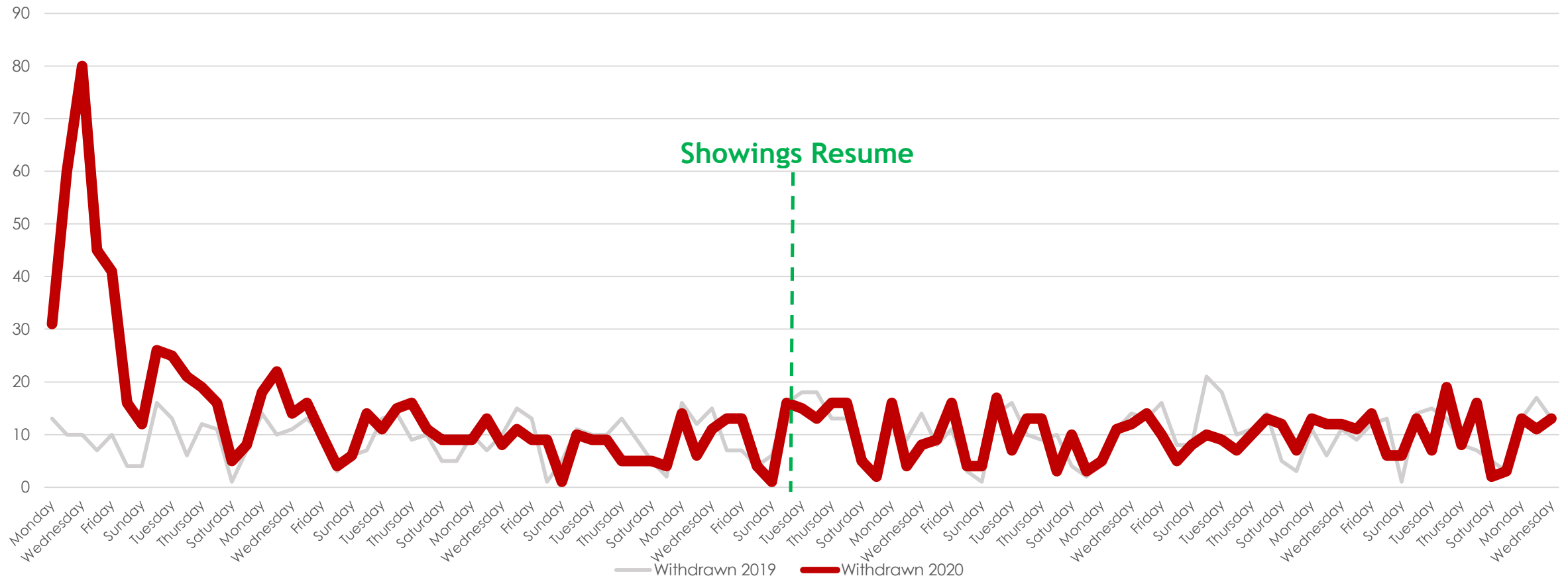
Cancelled Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 24th



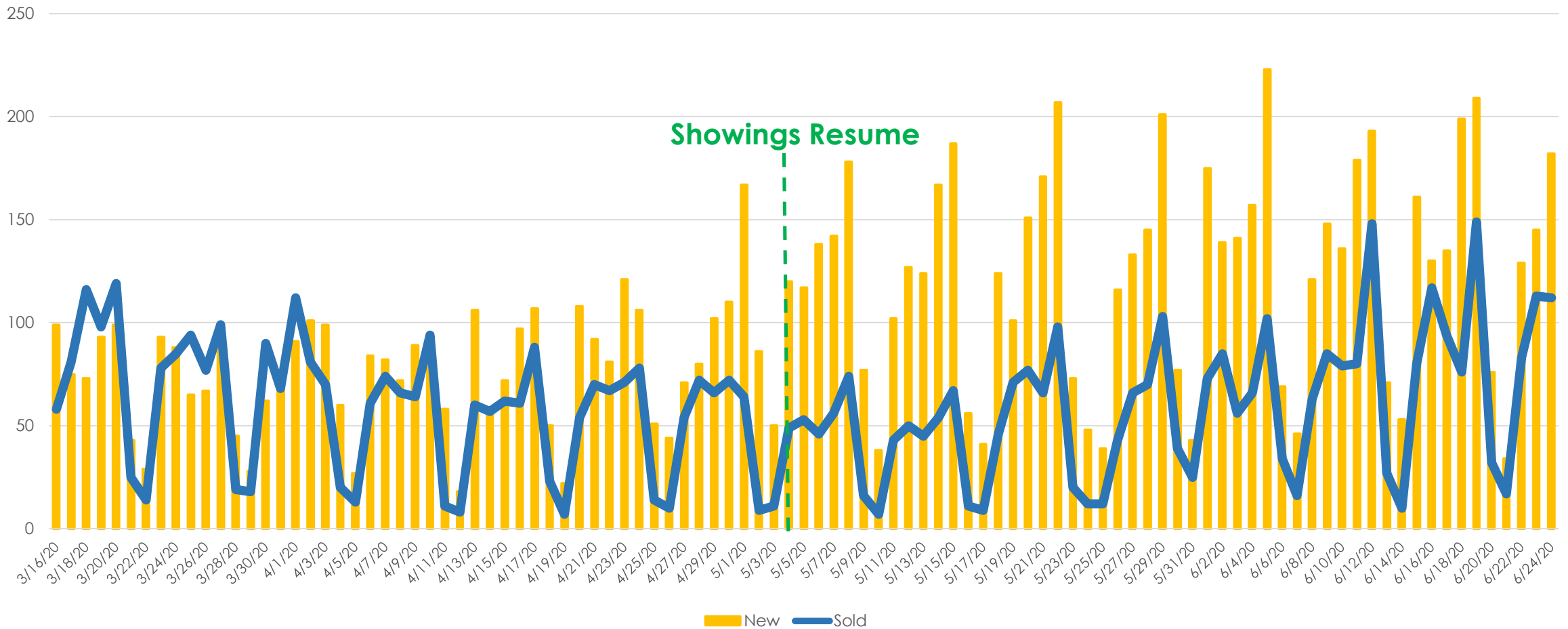
Withdrawn Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 24th



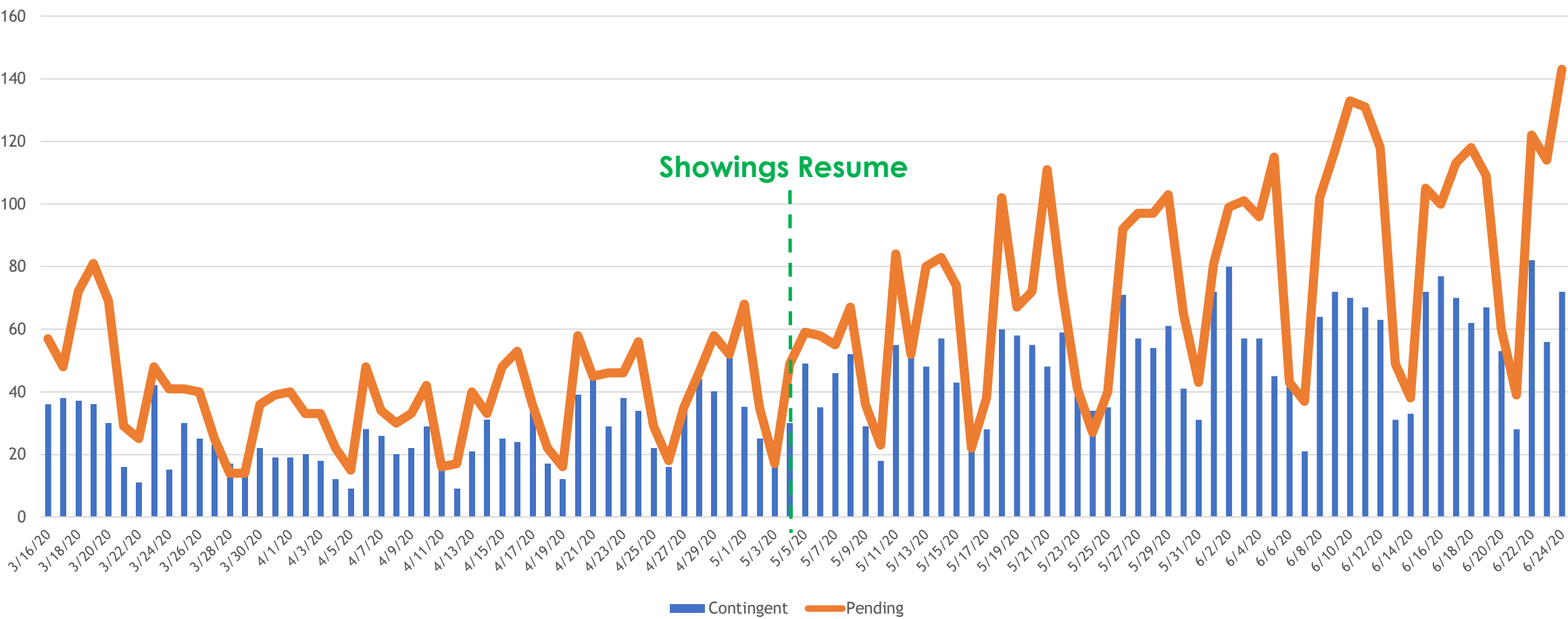
New Listings and Sold Homes

All MLSListings counties March 16th – June 24th



Change to Contingent and Change to Pending

All MLSListings counties March 16th – June 24th



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties



The Five MLSListings Counties



Data for the following five counties are included:

1. San Mateo
2. Santa Clara
3. Santa Cruz
4. San Benito
5. Monterey

Thank You

