



Coming Monday – Aculist Weekly Update

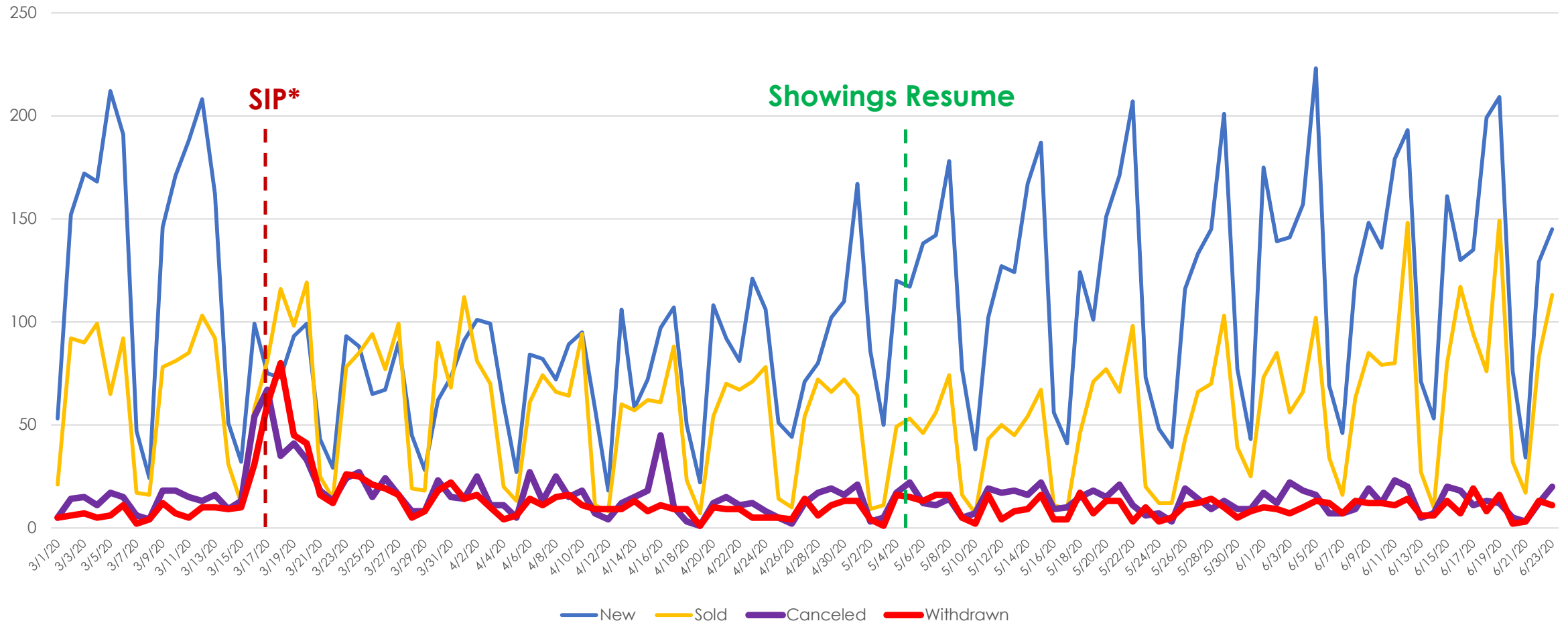
Today marks 100 days of Shelter in Place...

- With more than 100 data points, the daily stat charts are now crowded with information which was better suited for the beginning of the shelter in place period.
- Starting Monday, June 29th, we will move to publishing weekly stats with data that is more impactful in a recovery period.
- The deck will continue to compare 2020 to 2019 with a focus on New Listings, Changes to Contingent and Pending, and Closed Sales.

Anyone who signed up to receive a daily email will receive a weekly notice. Thank you and we look forward to continuing to serve you!

New/Sold vs. Cancelled/Withdrawn

All MLSListings counties March 1st – June 23rd



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

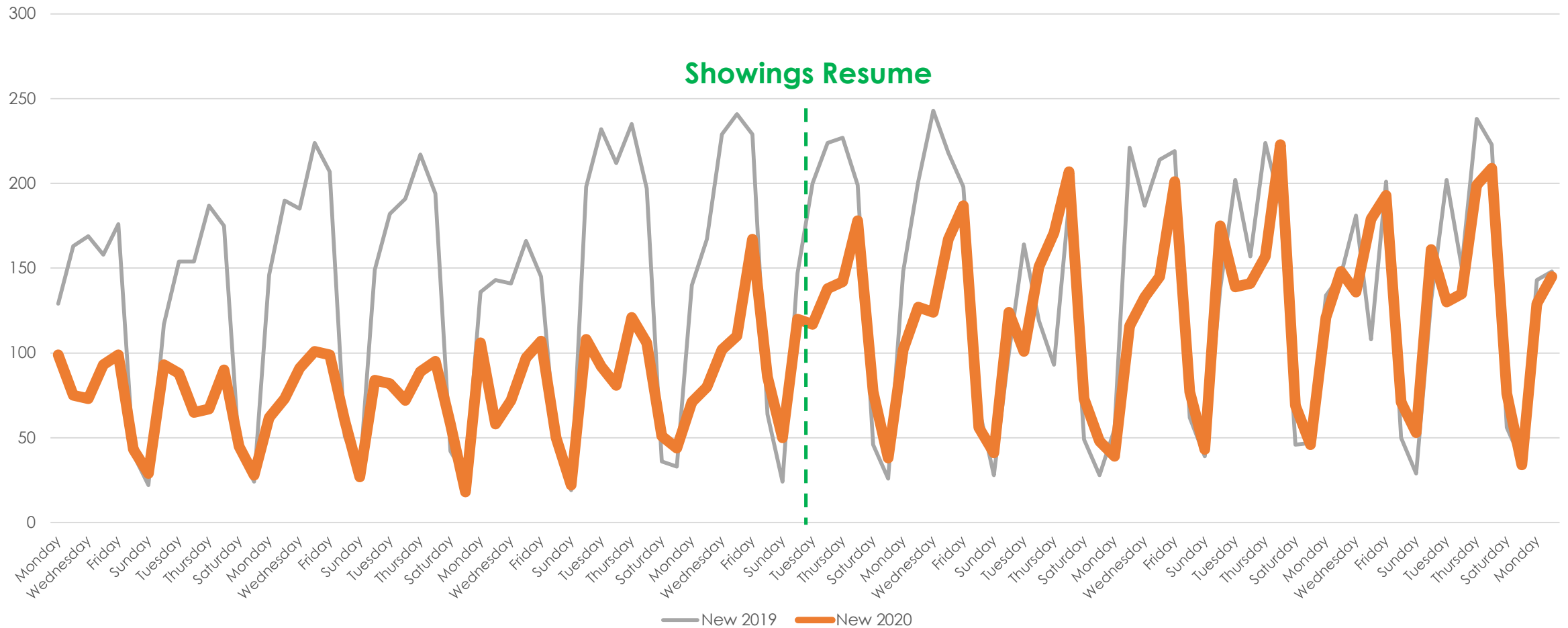
March, April, May and June 2019 vs. 2020

All MLSListings counties March 16th – June 23rd

Total # of Properties:	2019	2020	% Diff
Closed Sales	8780	5896	-33%
New Listings	13633	10091	-26%
Changed to Contingent	4988	3906	-22%
Changed to Pending	8673	5848	-33%
TFT	1280	1214	-5%
Cancelled	1580	1534	-3%
Withdrawn	945	1258	33%

New Homes Listed 2019 vs. 2020 (Dates Shifted)

All MLSListings counties March 16th – June 23rd



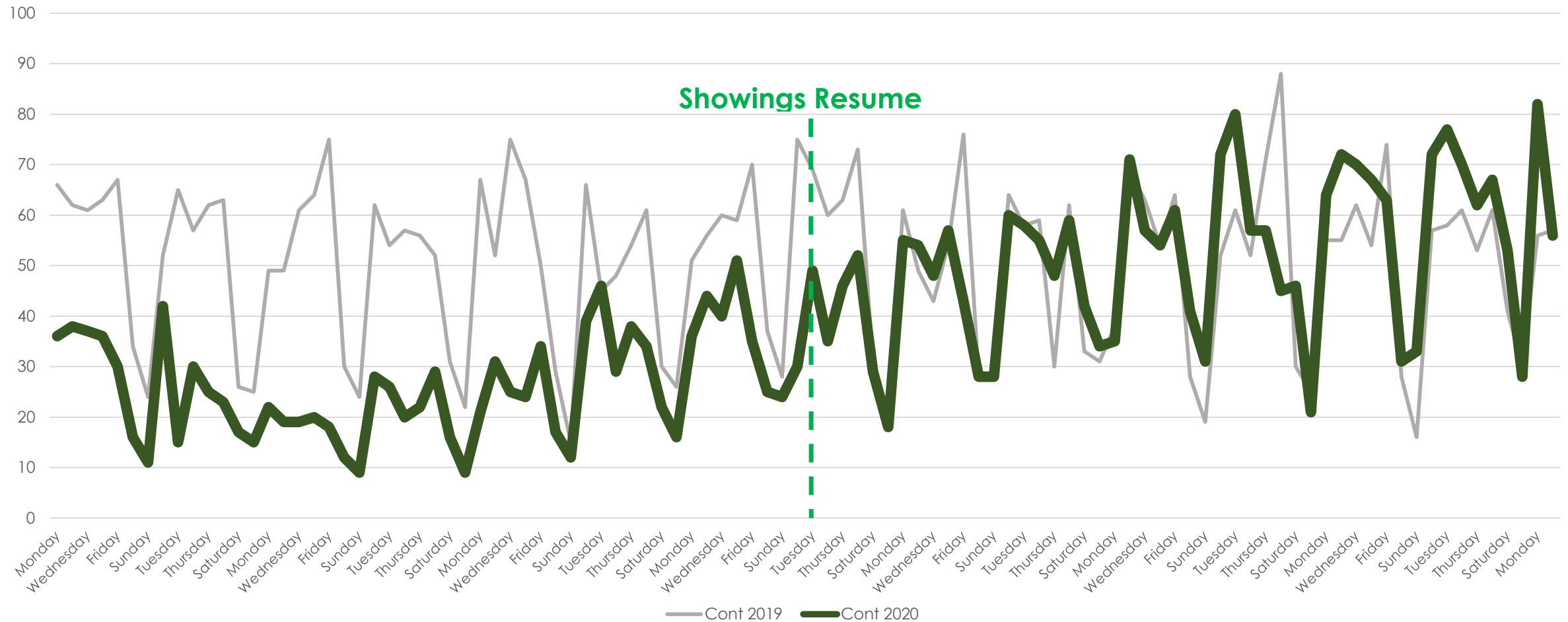
Sold Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 23rd



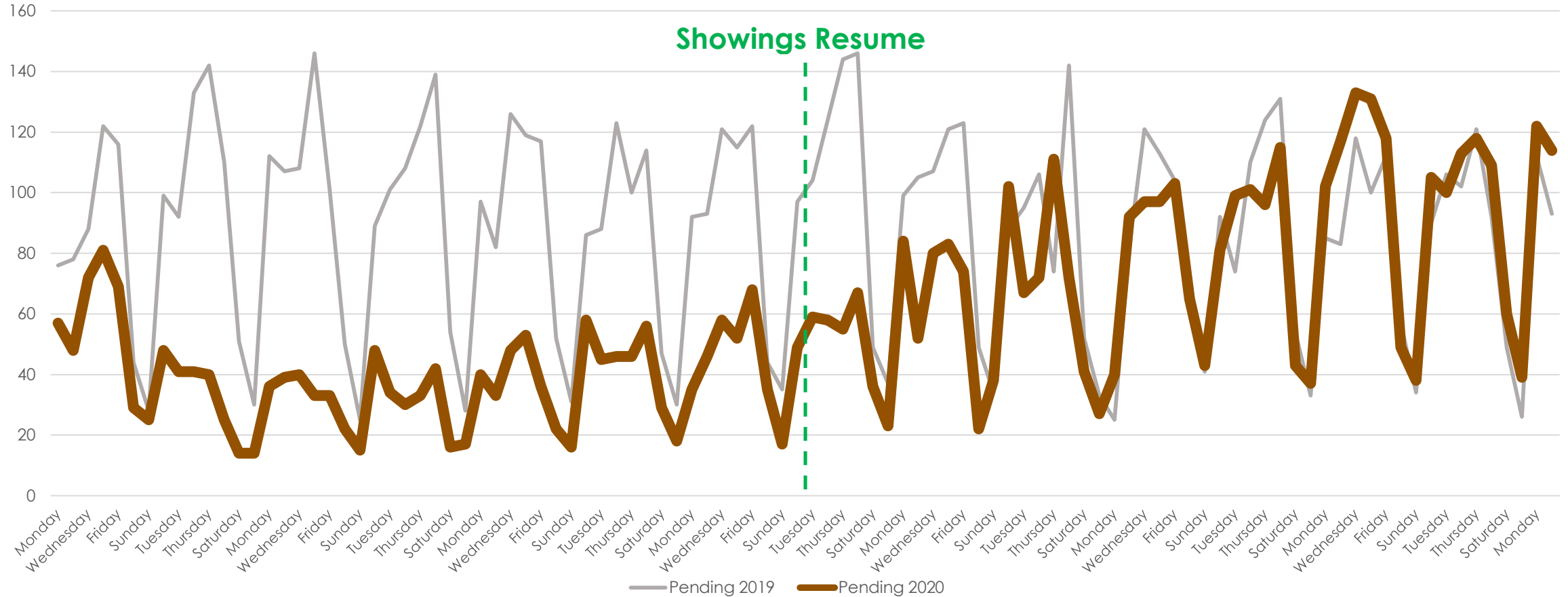
Change to Contingent 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 23rd



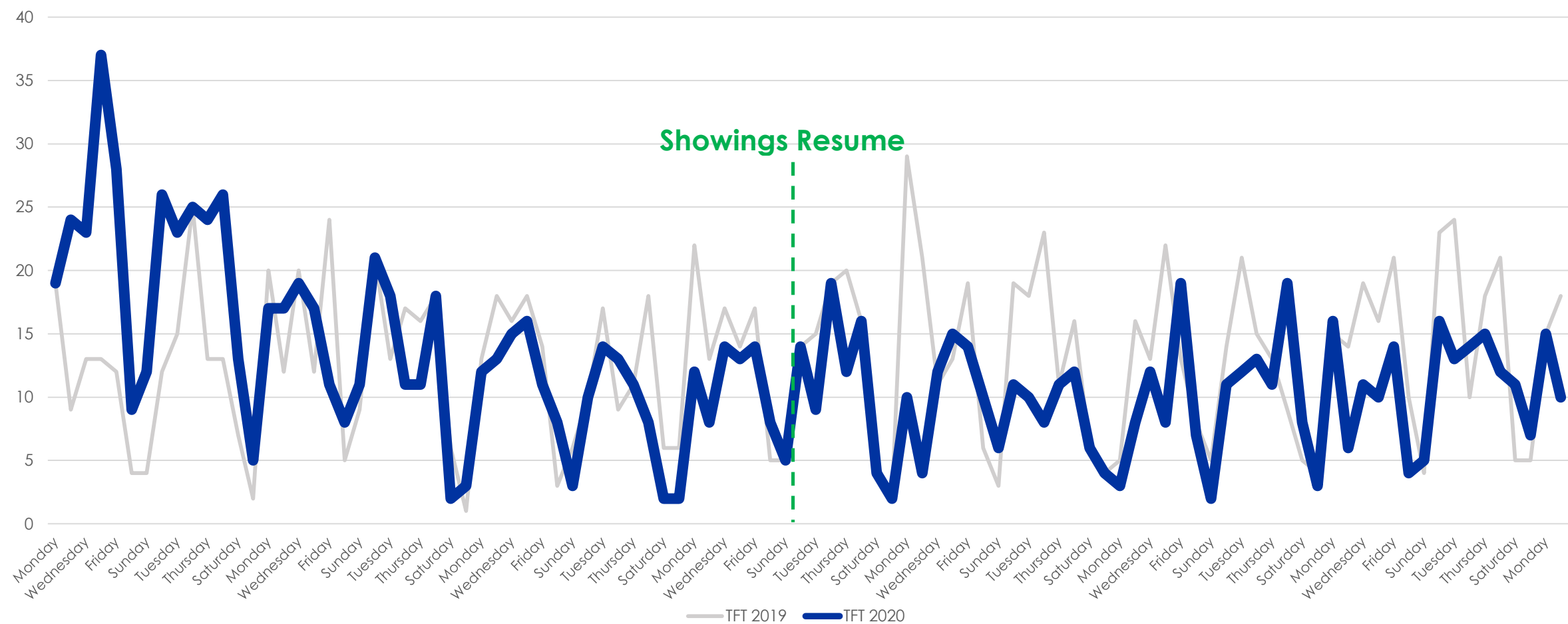
Change to Pending 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 23rd



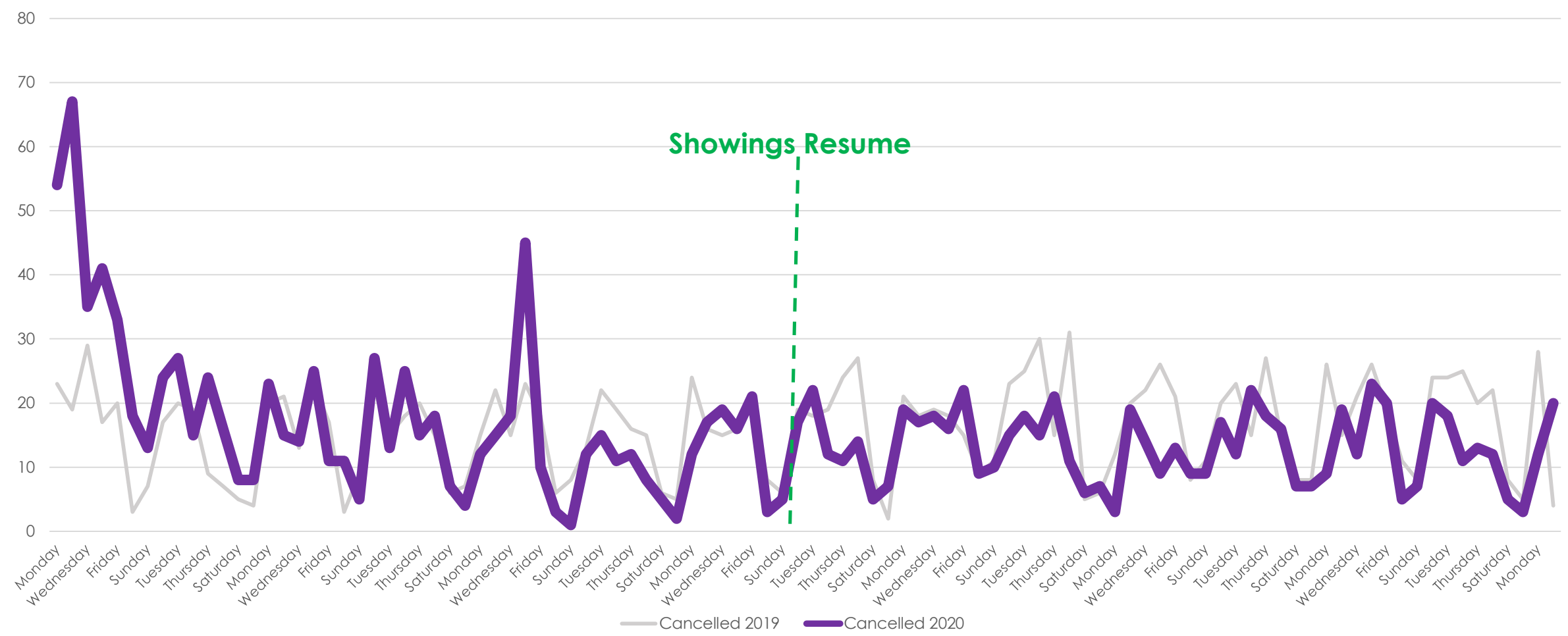
Transactions Fell Through 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 23rd



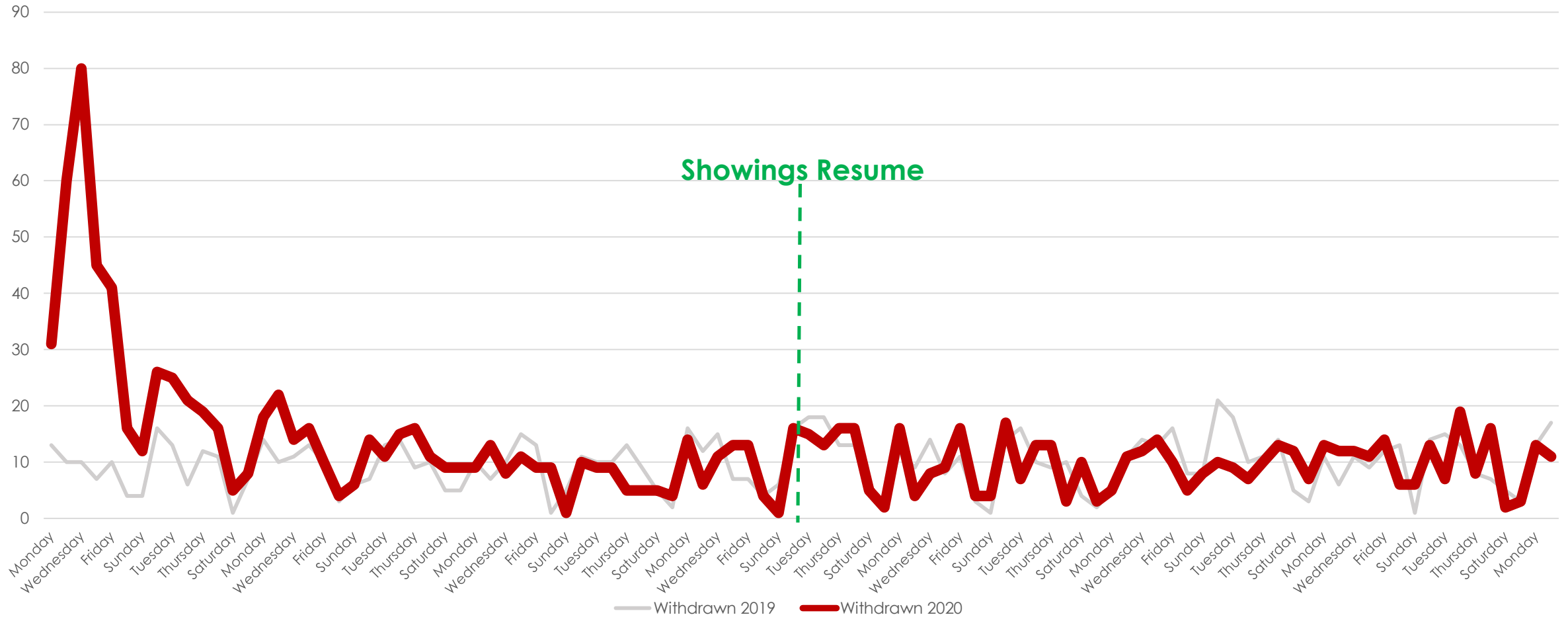
Cancelled Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 23rd



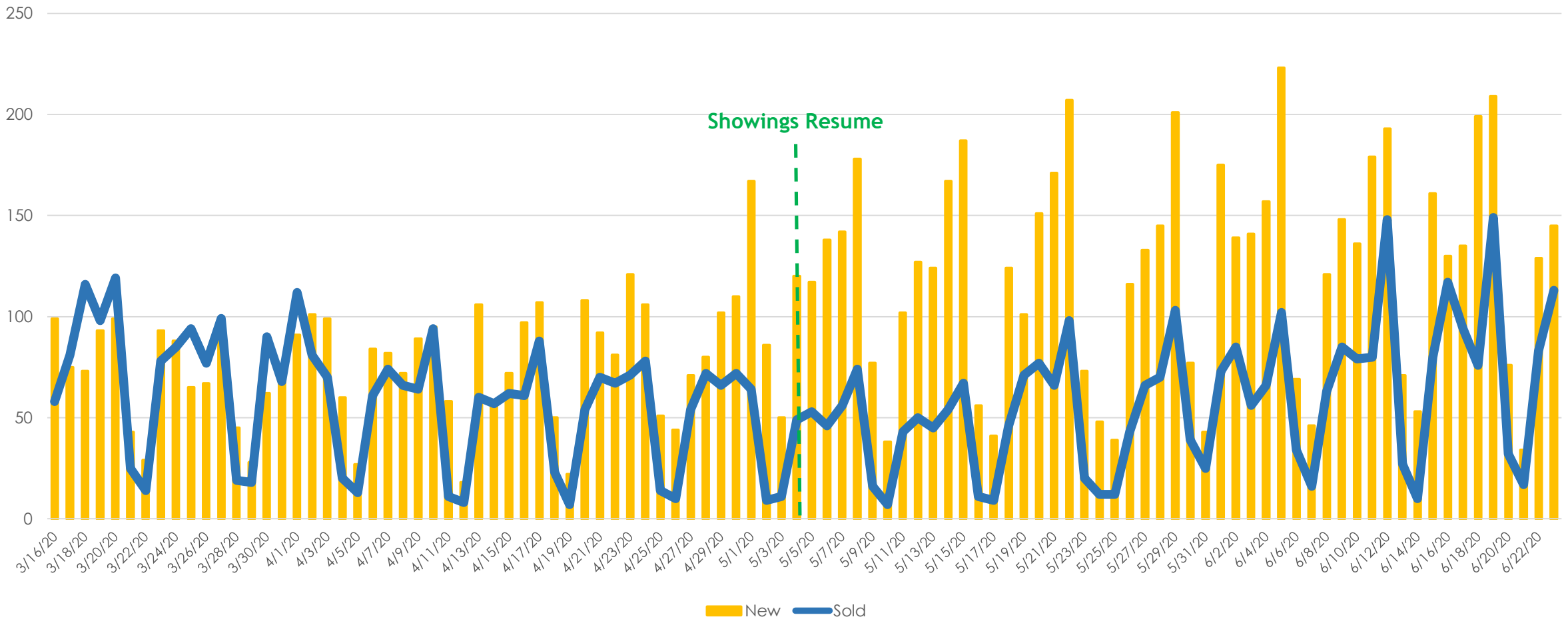
Withdrawn Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 23rd



New Listings and Sold Homes

All MLSListings counties March 16th – June 23rd



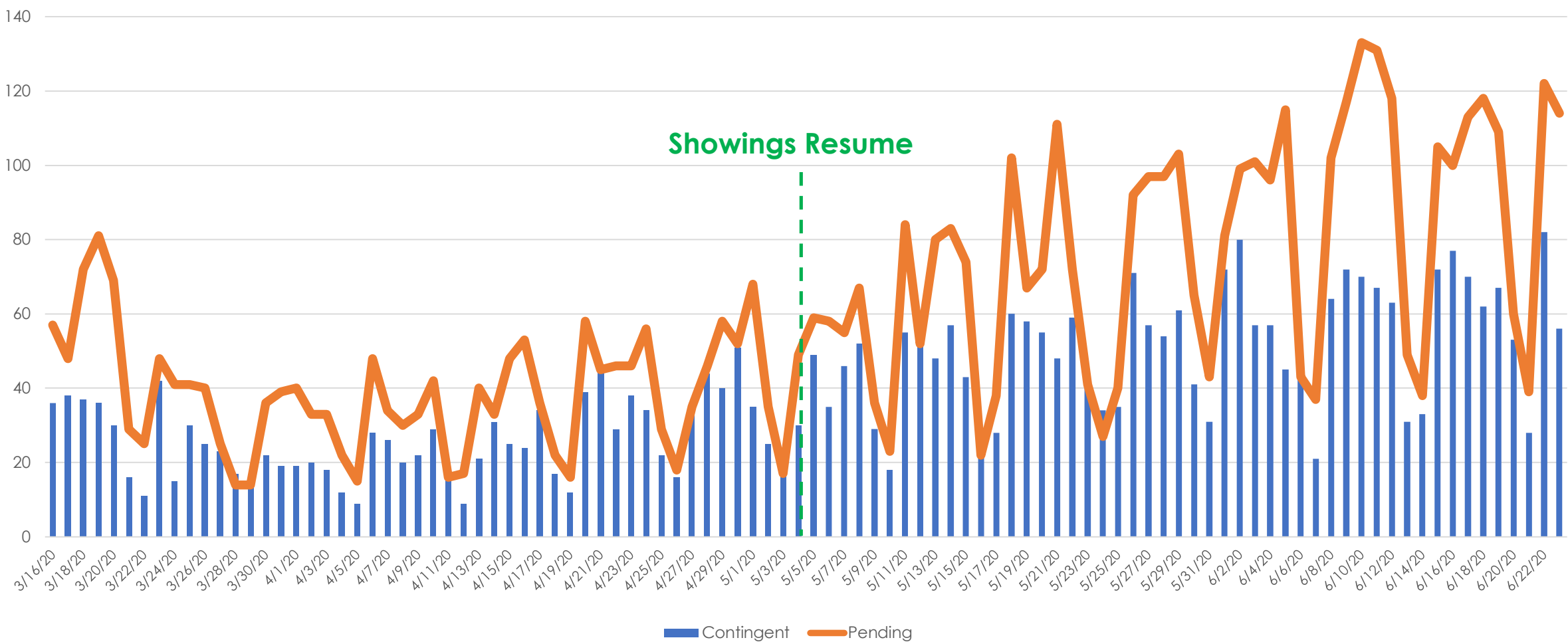
(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties



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Change to Contingent and Change to Pending

All MLSListings counties March 16th – June 23rd



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties



The Five MLSListings Counties



Data for the following five counties are included:

1. San Mateo
2. Santa Clara
3. Santa Cruz
4. San Benito
5. Monterey

Thank You

