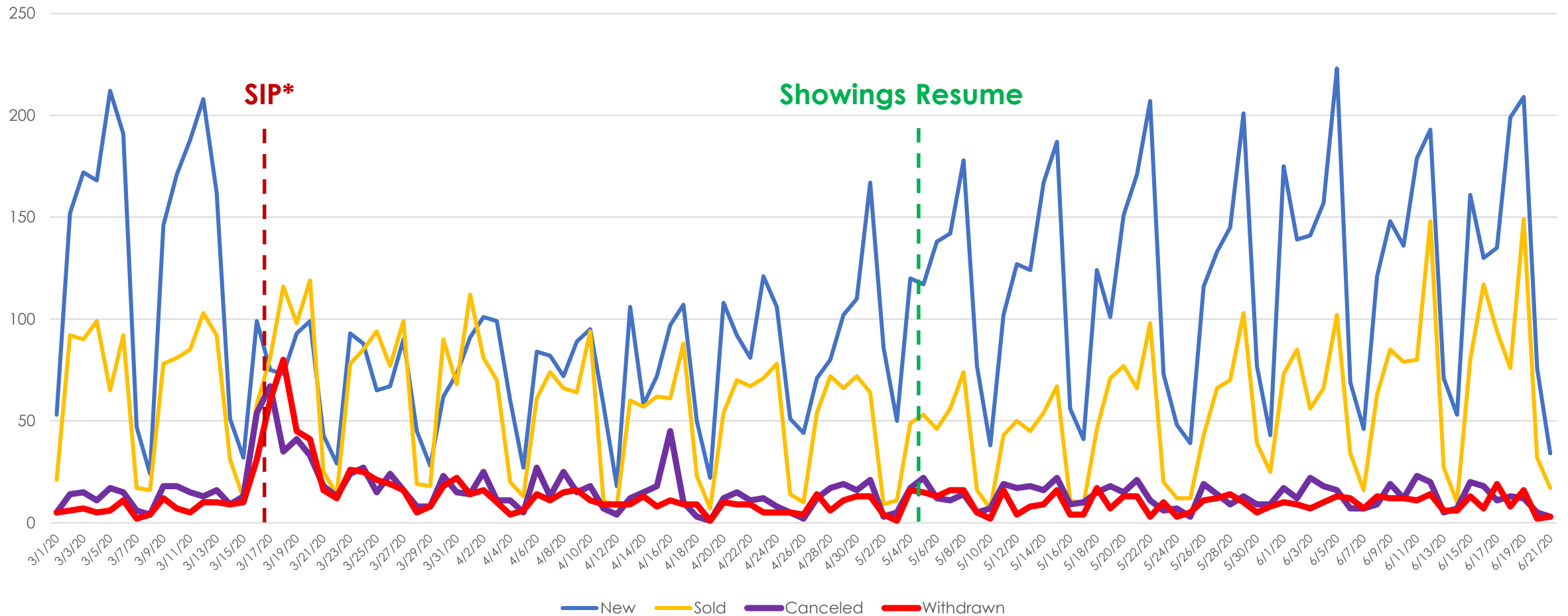


New/Sold vs. Cancelled/Withdrawn

All MLSListings counties March 1st – June 21st



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

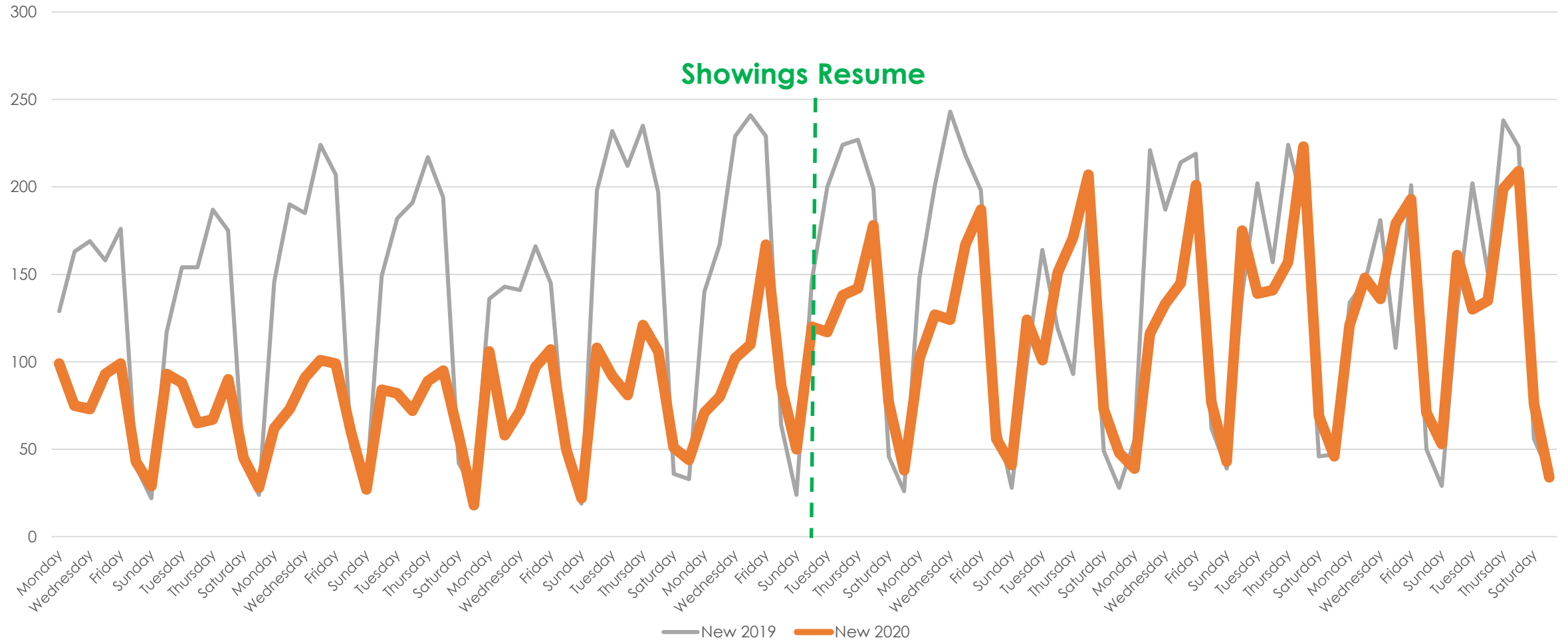
March, April, May and June 2019 vs. 2020

All MLSListings counties March 16th – June 21st

Total # of Properties:	2019	2020	% Diff
Closed Sales	8725	5700	-35%
New Listings	13541	9817	-28%
Changed to Contingent	4917	3768	-23%
Changed to Pending	8598	5612	-35%
TFT	1270	1189	-6%
Cancelled	1567	1502	-4%
Withdrawn	937	1234	32%

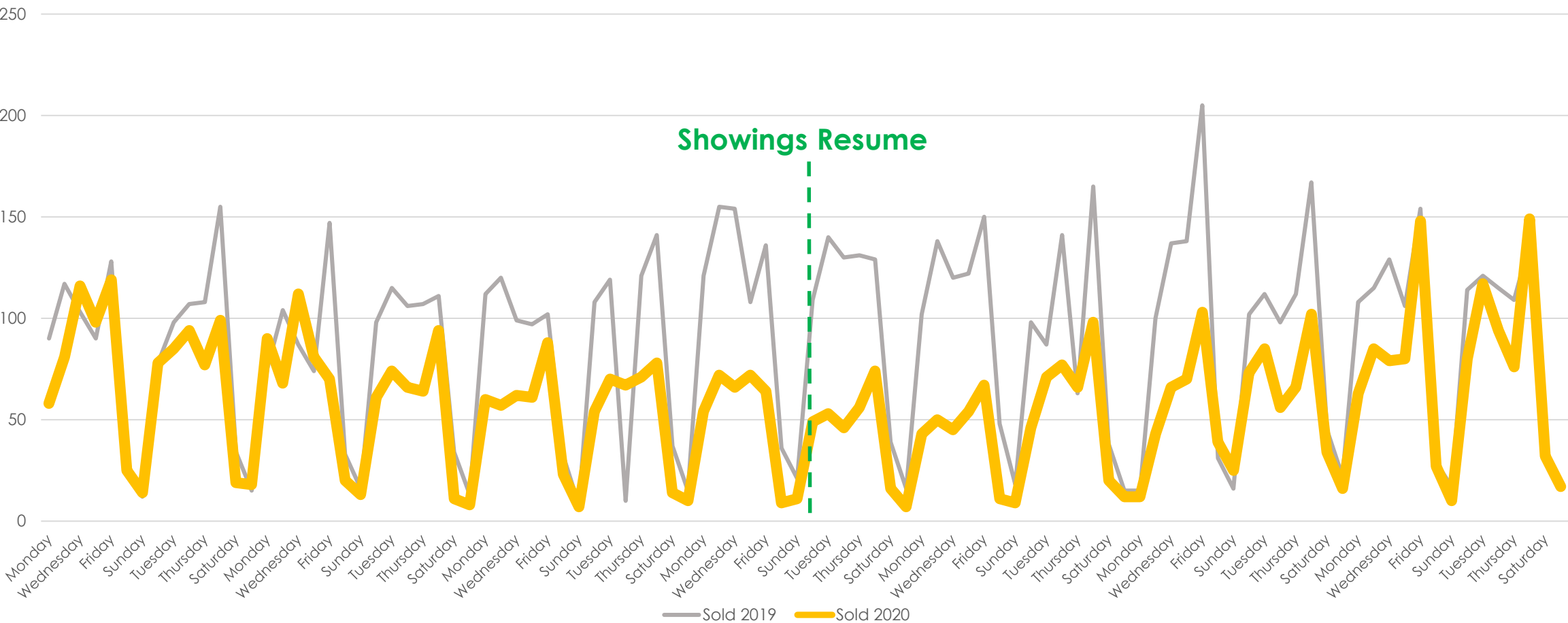
New Homes Listed 2019 vs. 2020 (Dates Shifted)

All MLSListings counties March 16th – June 21st



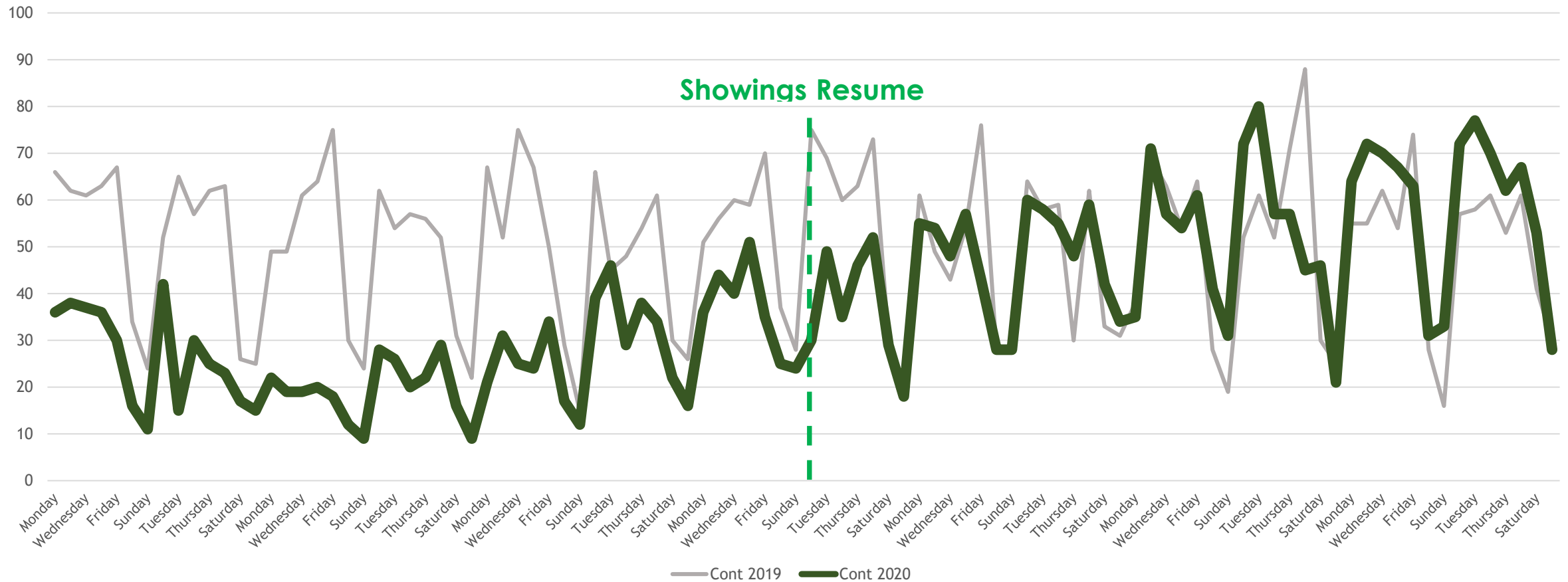
Sold Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 21st



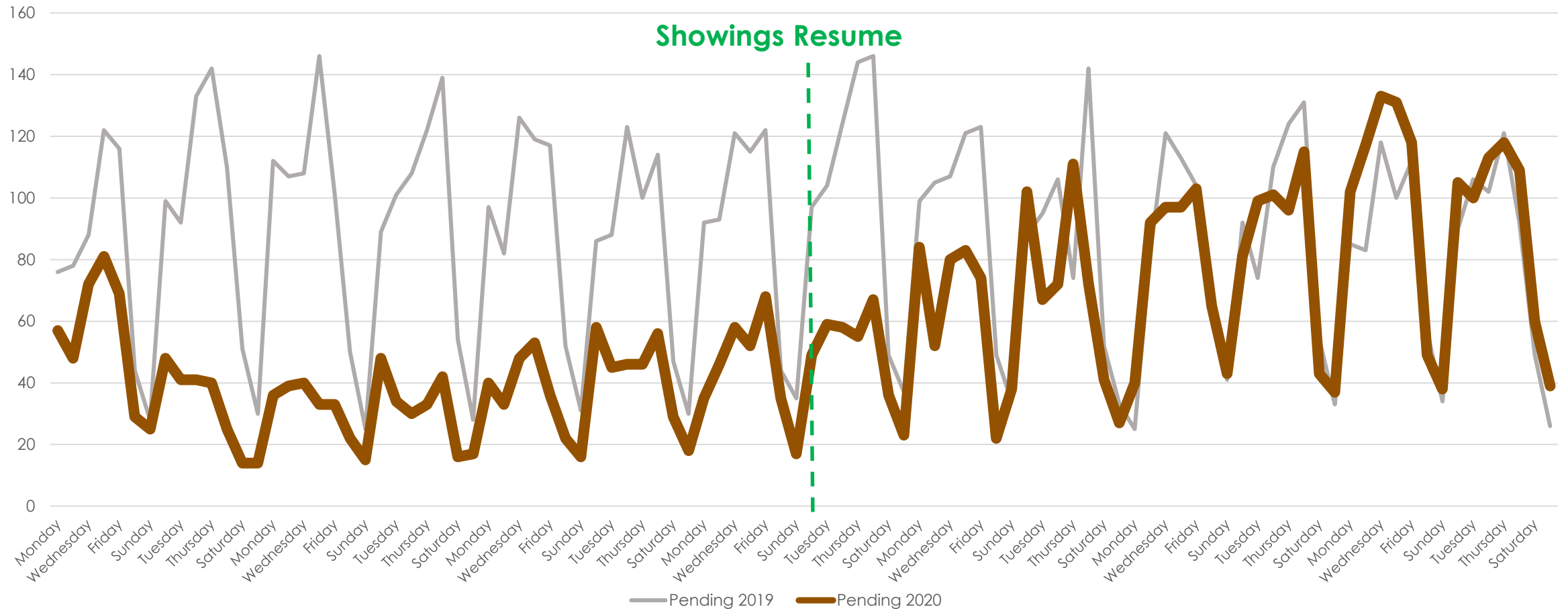
Change to Contingent 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 21st



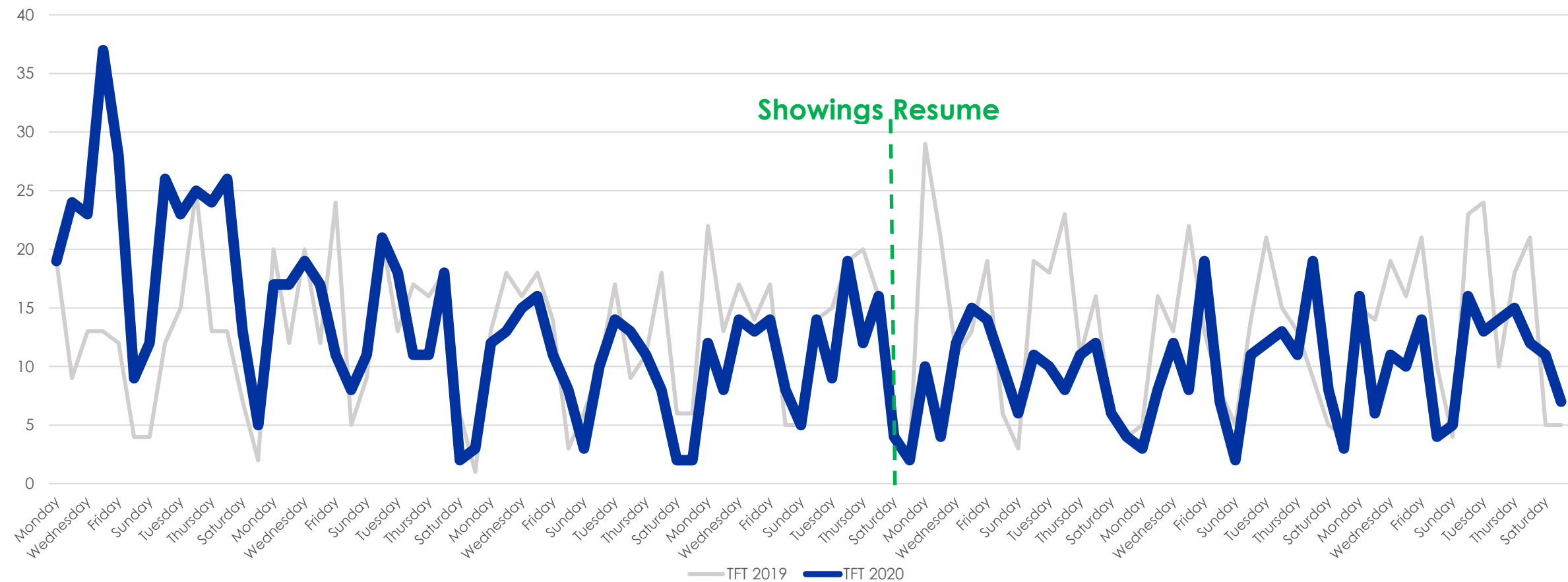
Change to Pending 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 21st



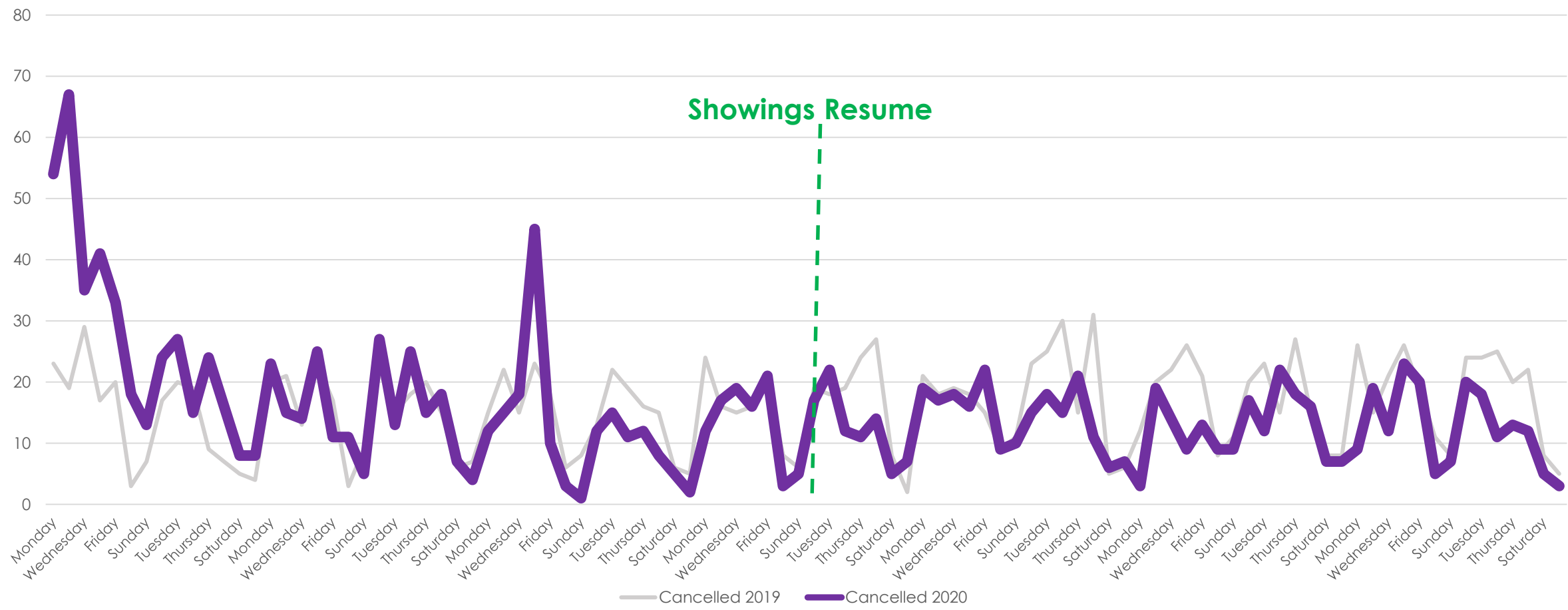
Transactions Fell Through 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 21st



Cancelled Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 21st



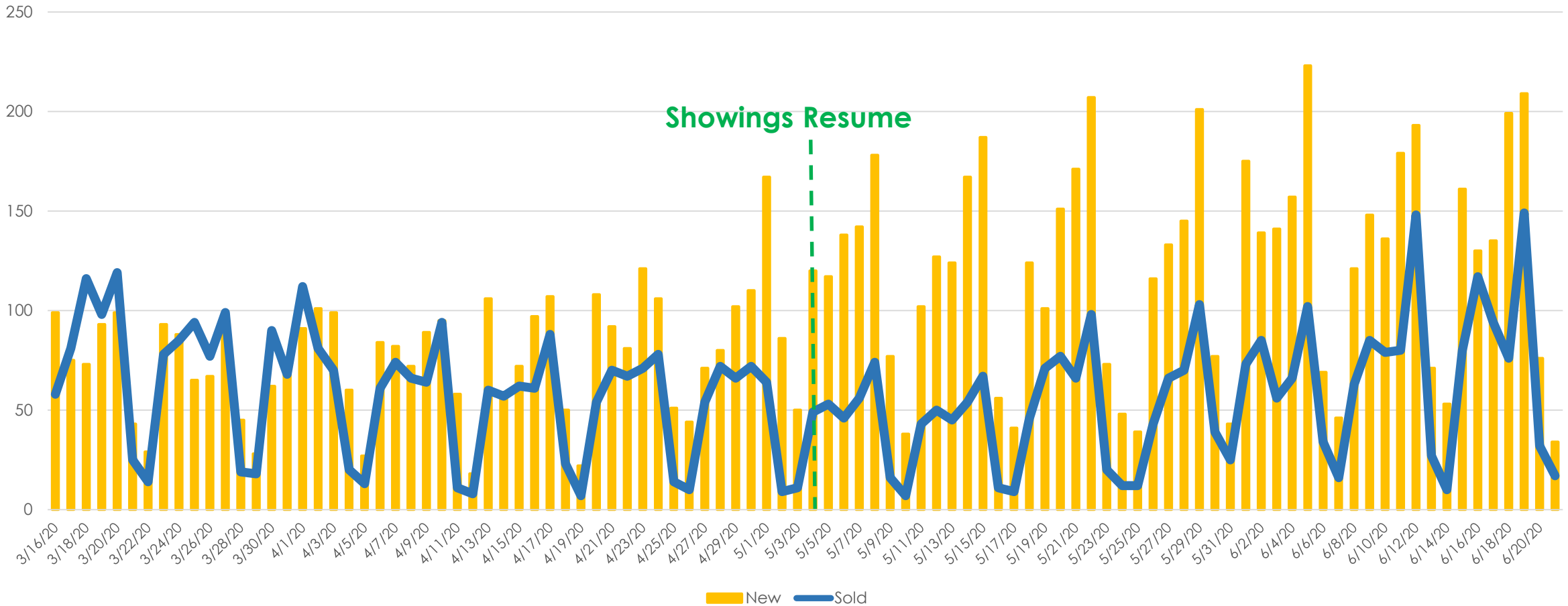
Withdrawn Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 21st



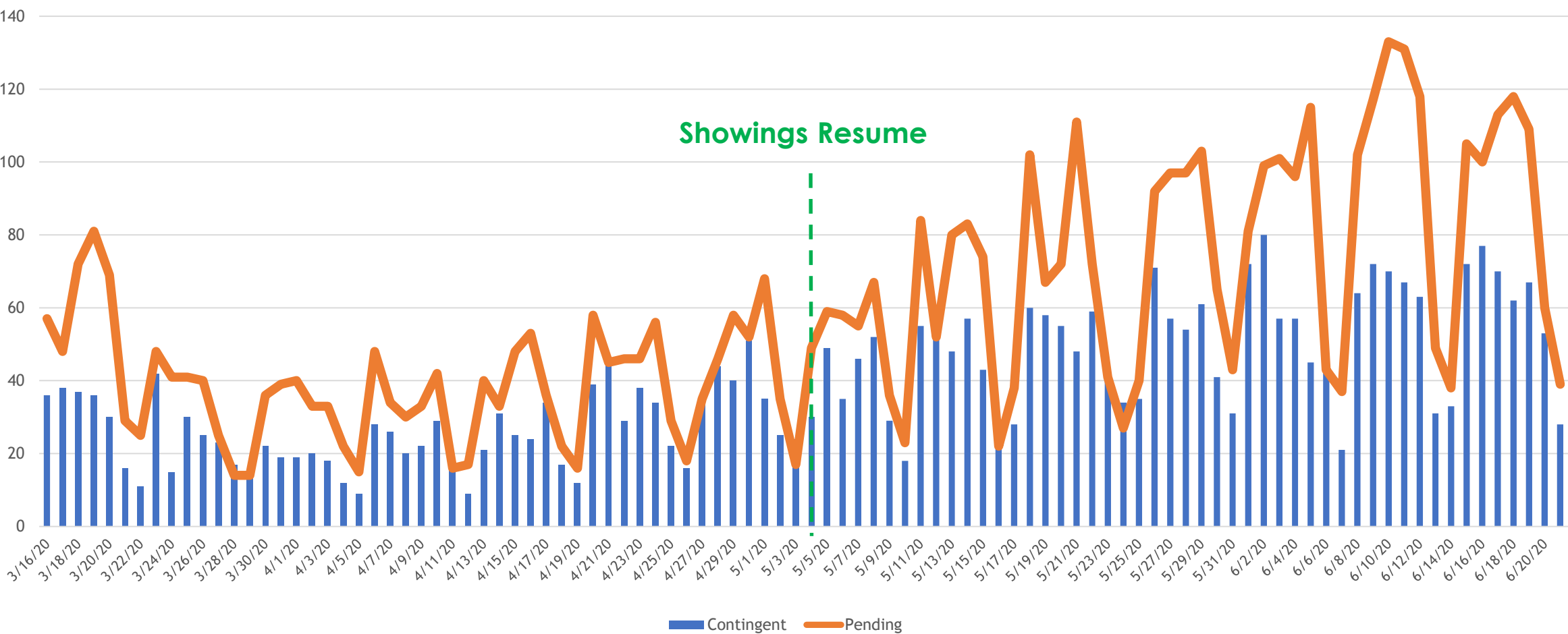
New Listings and Sold Homes

All MLSListings counties March 16th – June 21st



Change to Contingent and Change to Pending

All MLSListings counties March 16th – June 21st



The Five MLSListings Counties



Data for the following five counties are included:

1. San Mateo
2. Santa Clara
3. Santa Cruz
4. San Benito
5. Monterey

Thank You

