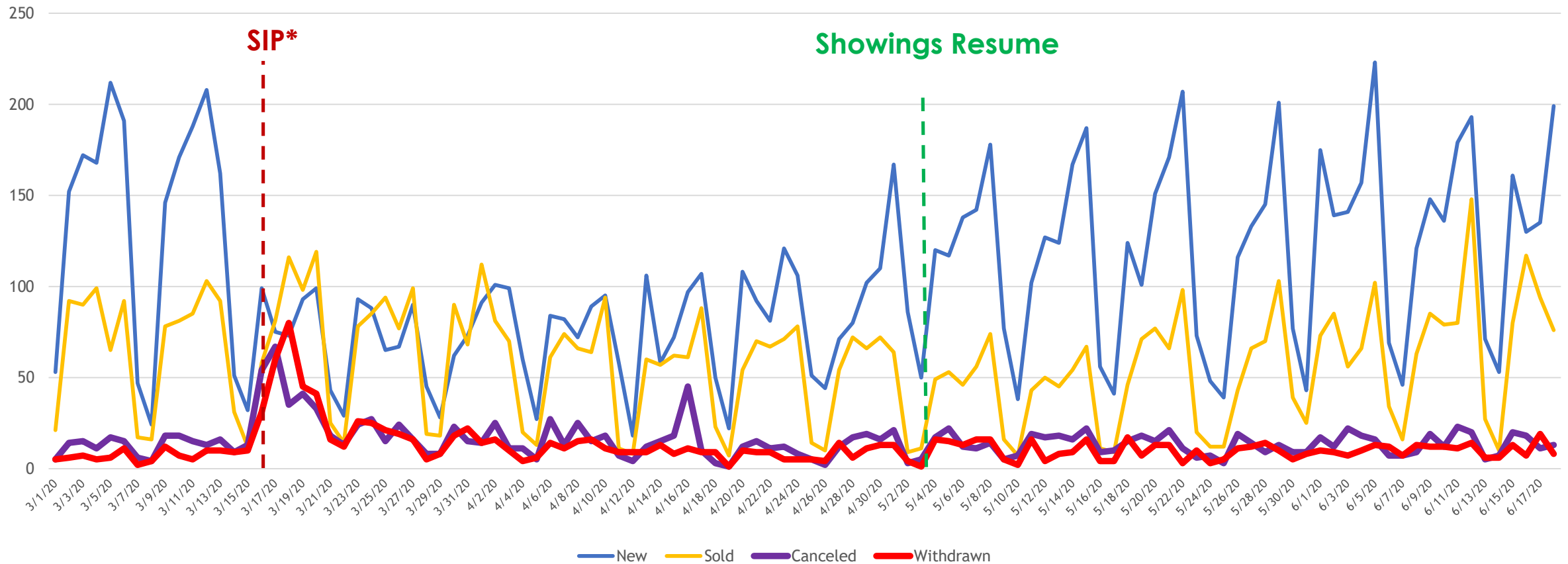


The Aculist Daily
Data as of 06/18/20 Aculist, Inc.

New/Sold vs. Cancelled/Withdrawn

All MLSListings counties March 1st – June 18th



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

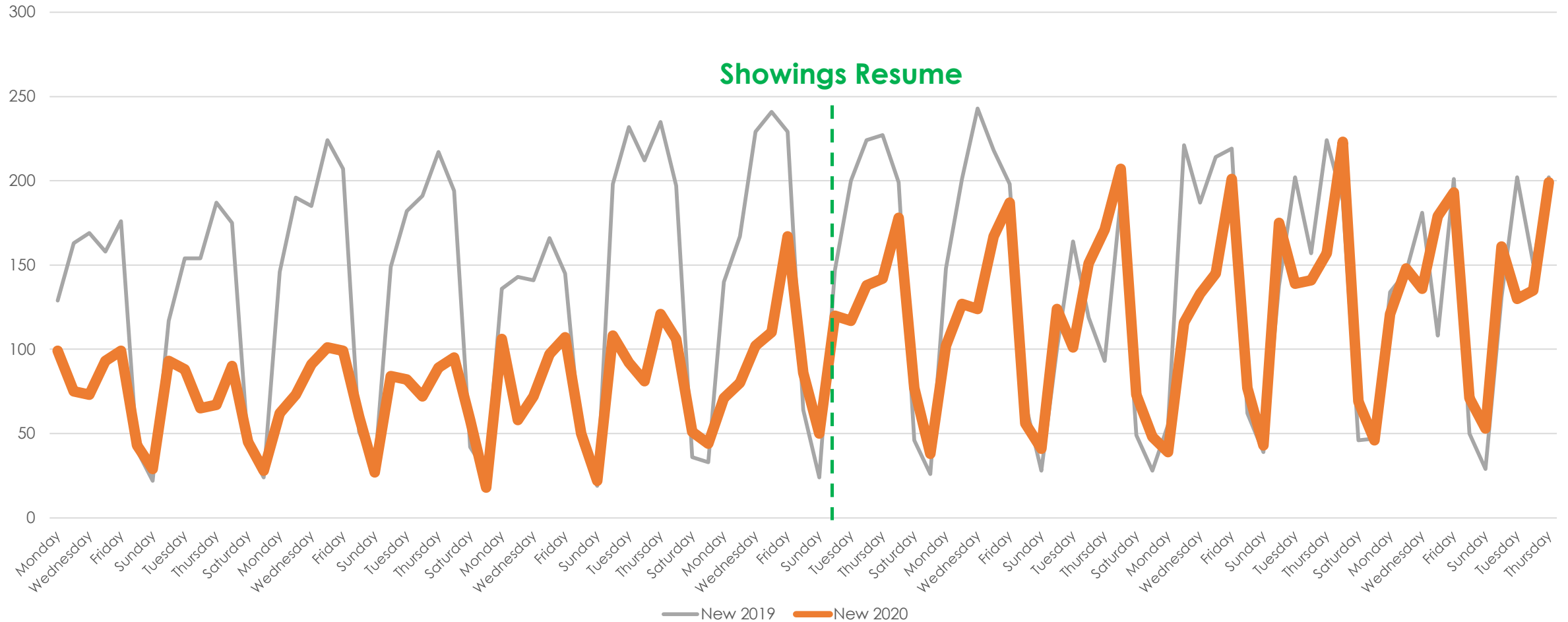
March, April, May and June 2019 vs. 2020

All MLSListings counties March 16th – June 18th

Total # of Properties:	2019	2020	% Diff
Closed Sales	8364	5502	-34%
New Listings	12929	9498	-27%
Changed to Contingent	4742	3620	-24%
Changed to Pending	8283	5404	-35%
TFT	1221	1159	-5%
Cancelled	1500	1482	-1%
Withdrawn	909	1213	33%

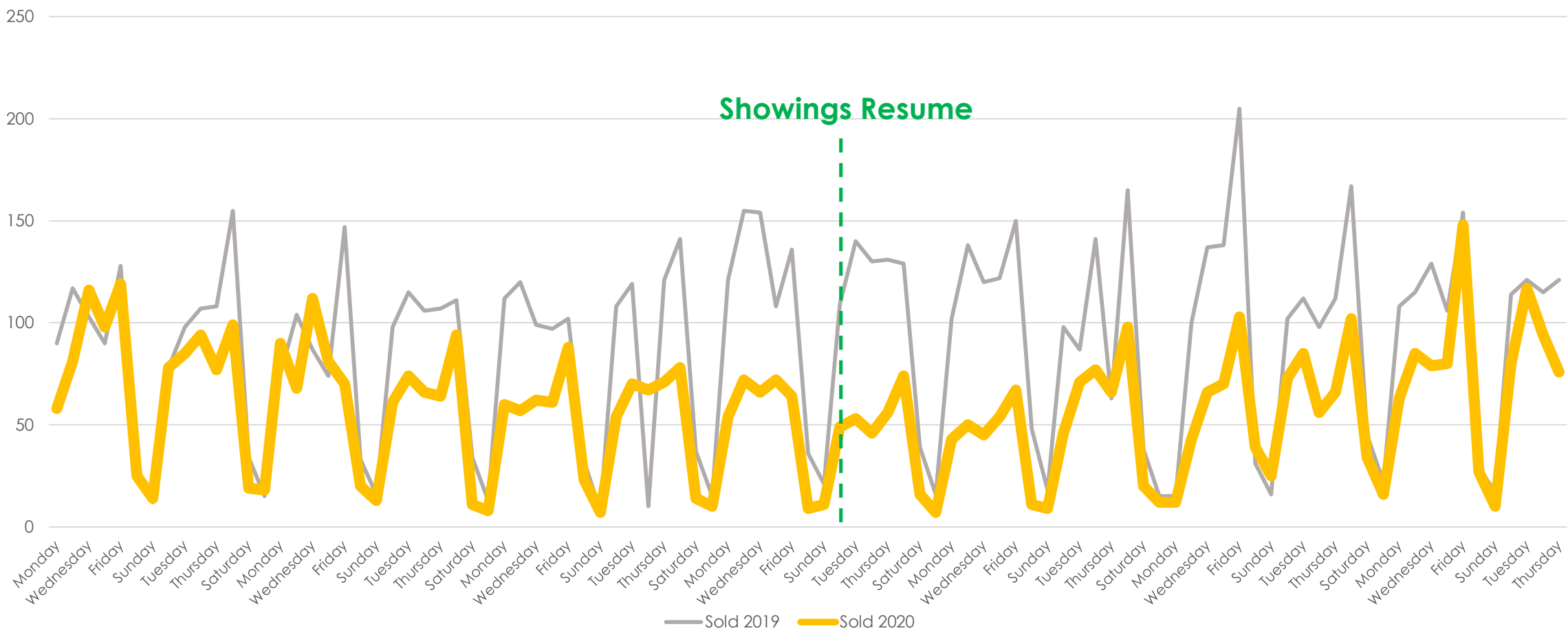
New Homes Listed 2019 vs. 2020 (Dates Shifted)

All MLSListings counties March 16th – June 18th



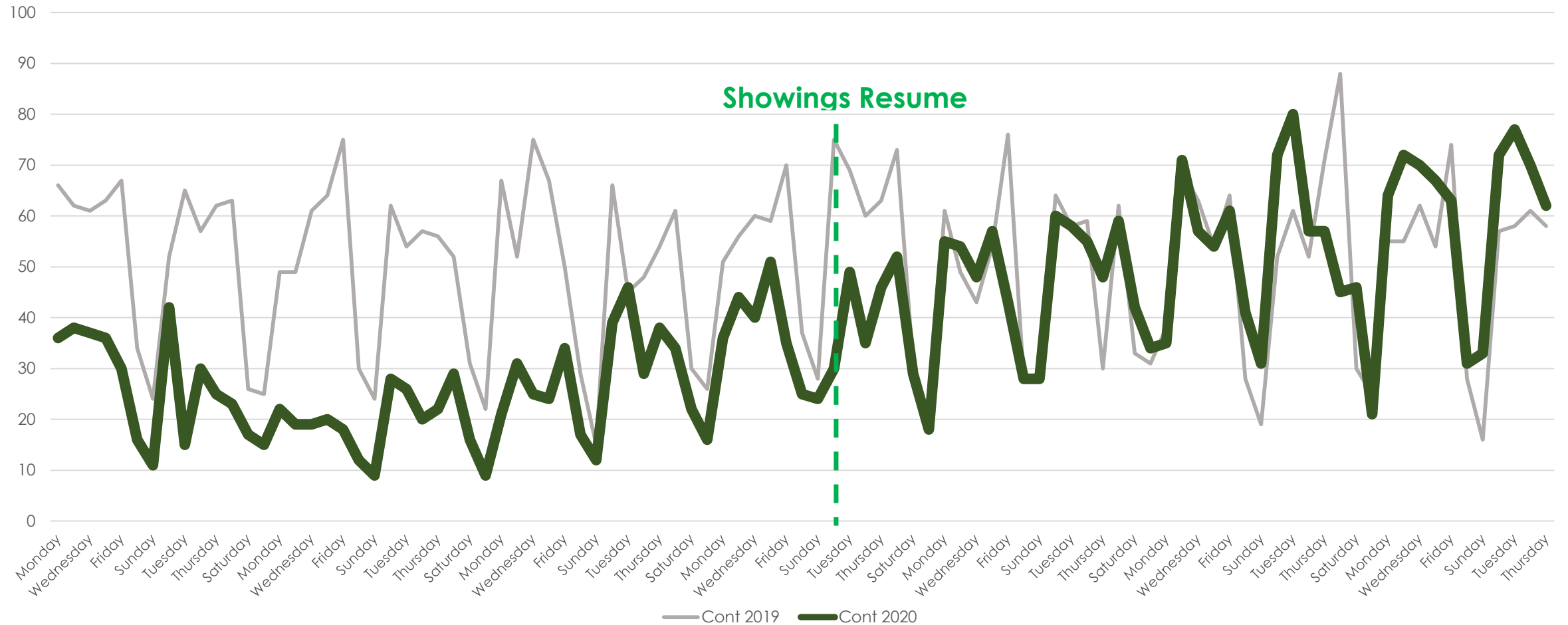
Sold Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 18th



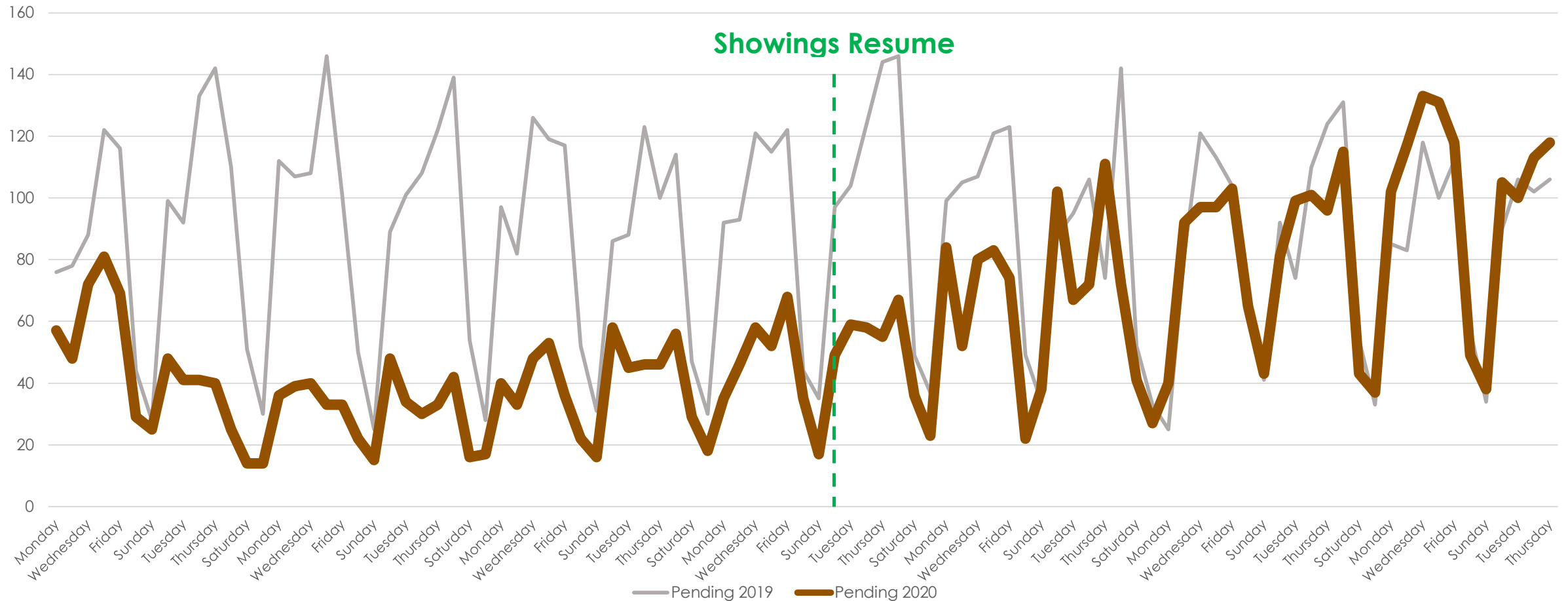
Change to Contingent 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 18th



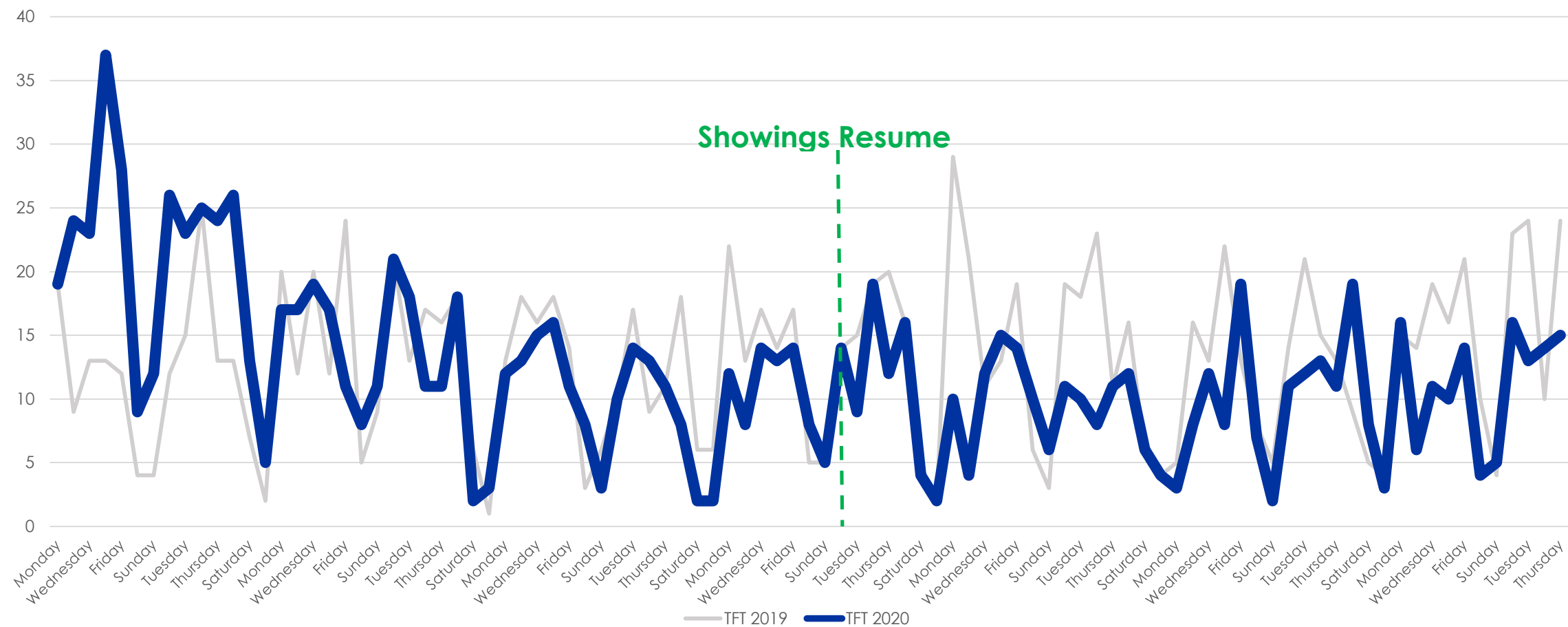
Change to Pending 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 18th



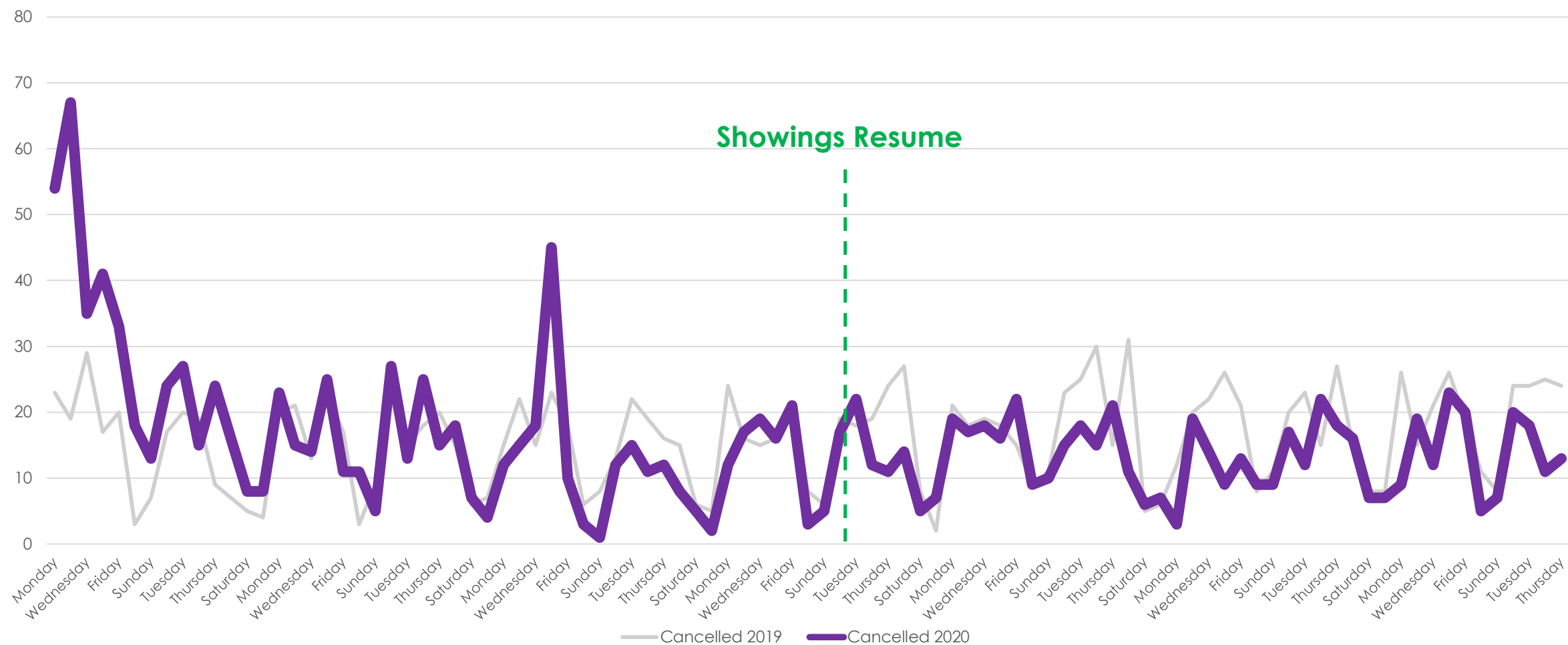
Transactions Fell Through 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 18th



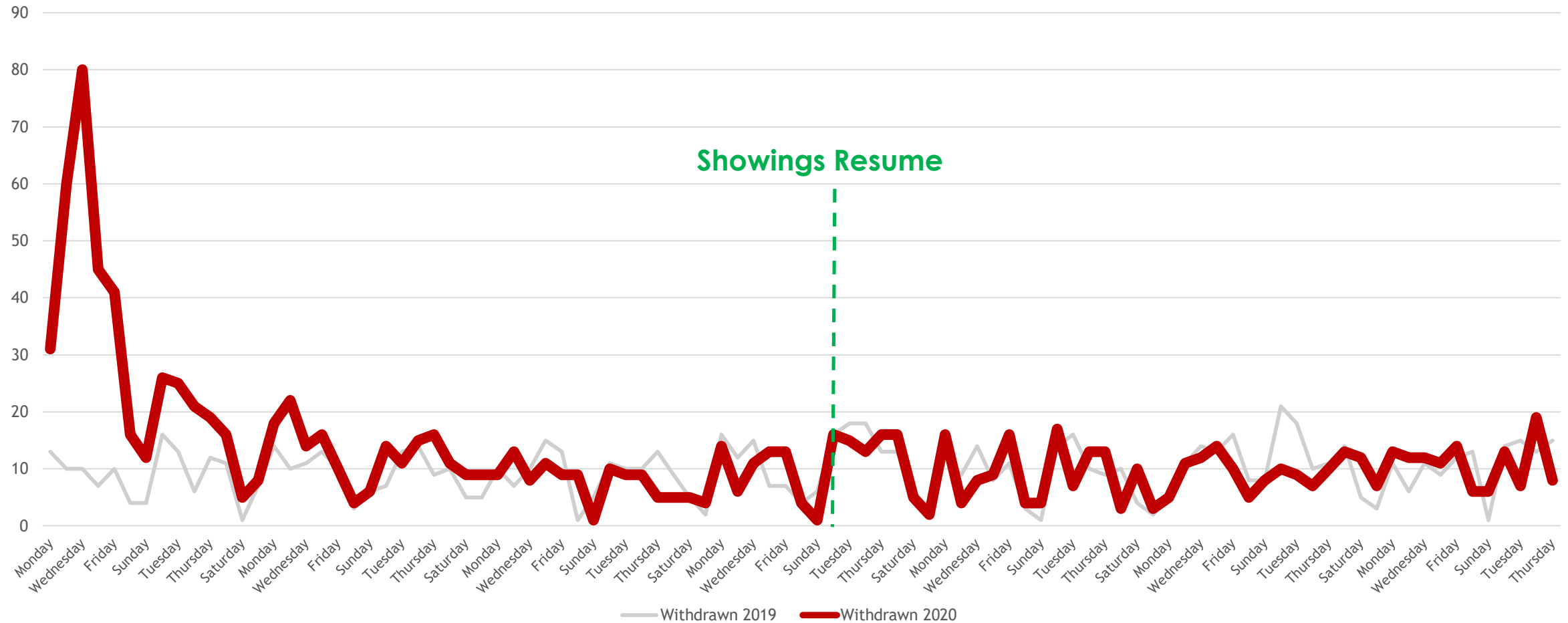
Cancelled Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 18th



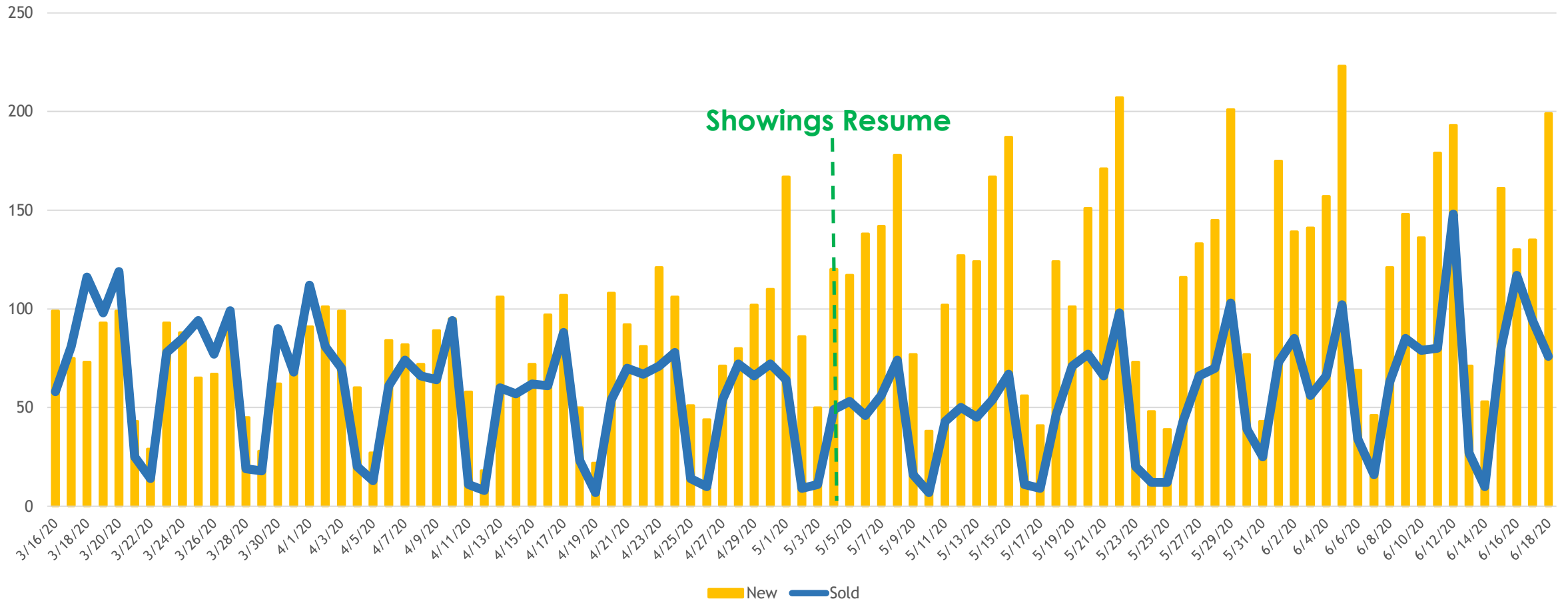
Withdrawn Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 18th



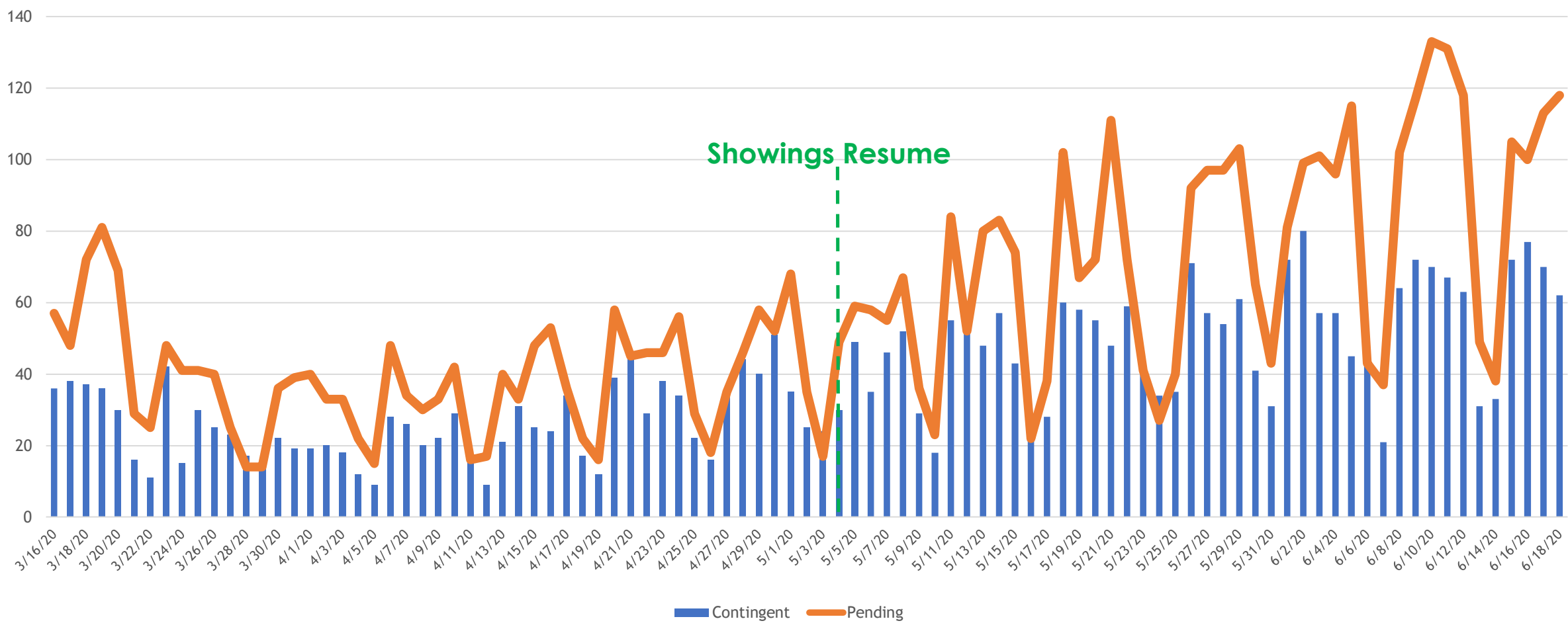
New Listings and Sold Homes

All MLSListings counties March 16th – June 18^h



Change to Contingent and Change to Pending

All MLSListings counties March 16th – June 18th



The Five MLSListings Counties



Data for the following five counties are included:

1. San Mateo
2. Santa Clara
3. Santa Cruz
4. San Benito
5. Monterey

Thank You

