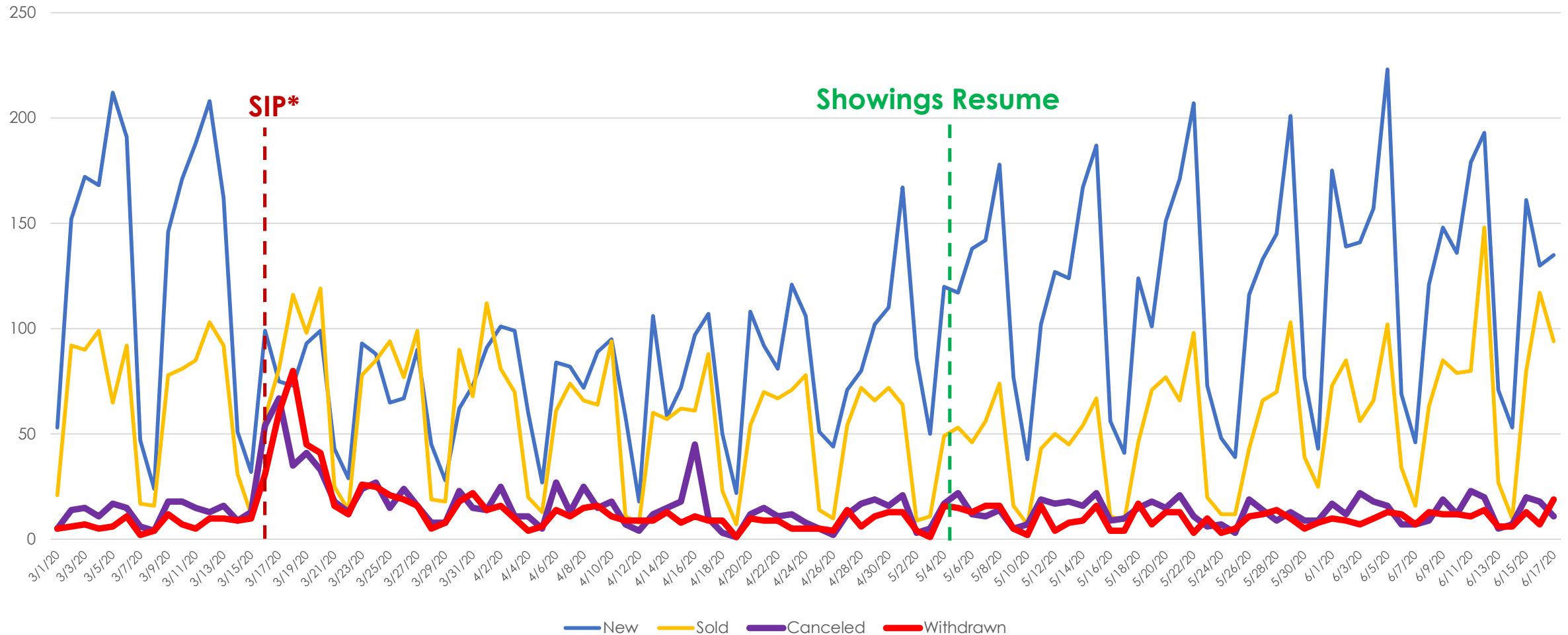




**The Aculist Daily**  
Data as of 06/17/20 Aculist, Inc.

# New/Sold vs. Cancelled/Withdrawn

All MLSListings counties March 1<sup>st</sup> – June 17<sup>th</sup>



(SIP) Shelter-in-Place 3-17-20  
All Five MLSListings Counties

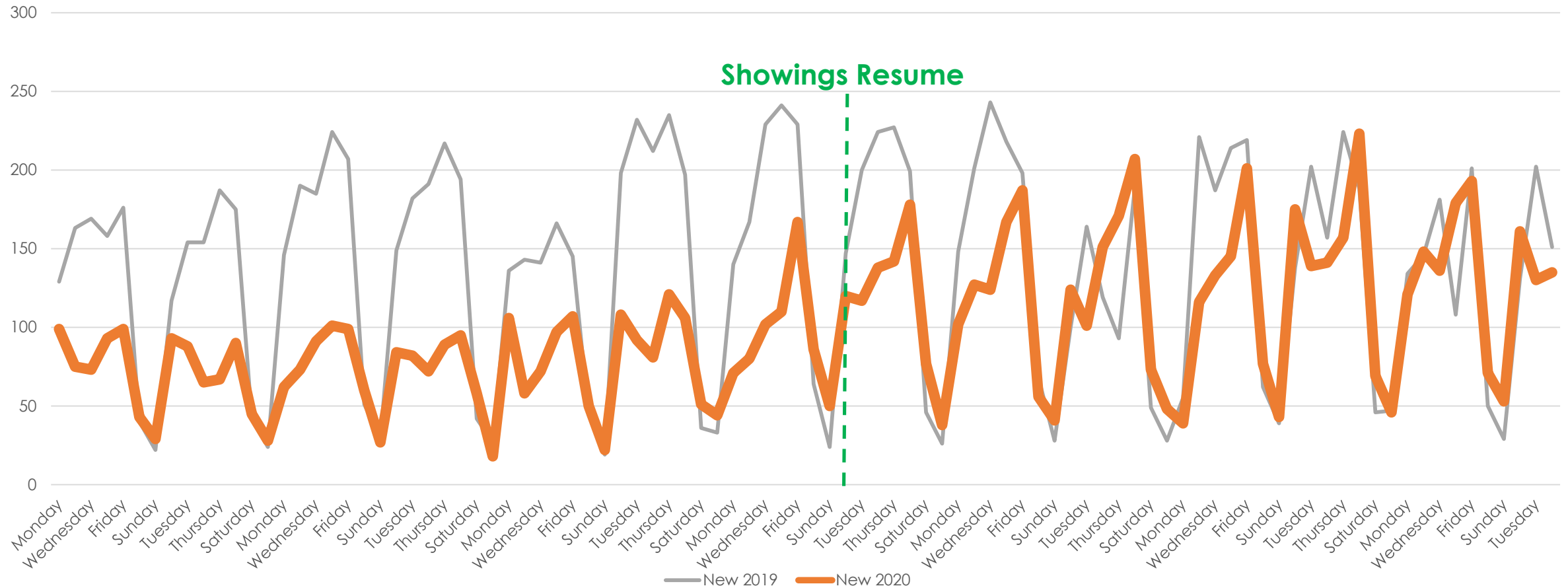
# March, April, May and June 2019 vs. 2020

All MLSListings counties March 16<sup>th</sup> – June 17<sup>th</sup>

Total # of Properties:	2019	2020	% Diff
Closed Sales	8243	5426	-34%
New Listings	12727	9299	-27%
Changed to Contingent	4684	3558	-24%
Changed to Pending	8177	5286	-35%
TFT	1197	1144	-4%
Cancelled	1476	1469	0%
Withdrawn	894	1205	35%

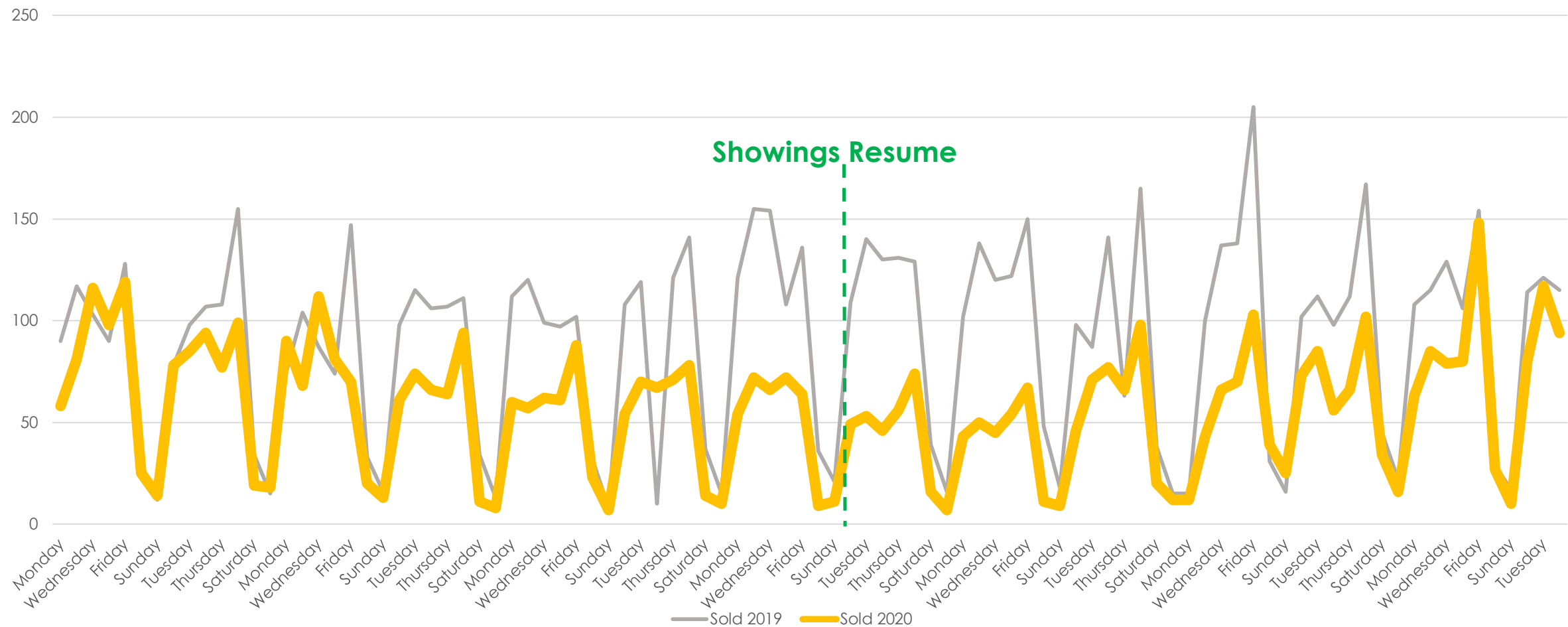
# New Homes Listed 2019 vs. 2020 (Dates Shifted)

All MLSListings counties March 16<sup>th</sup> – June 17<sup>th</sup>



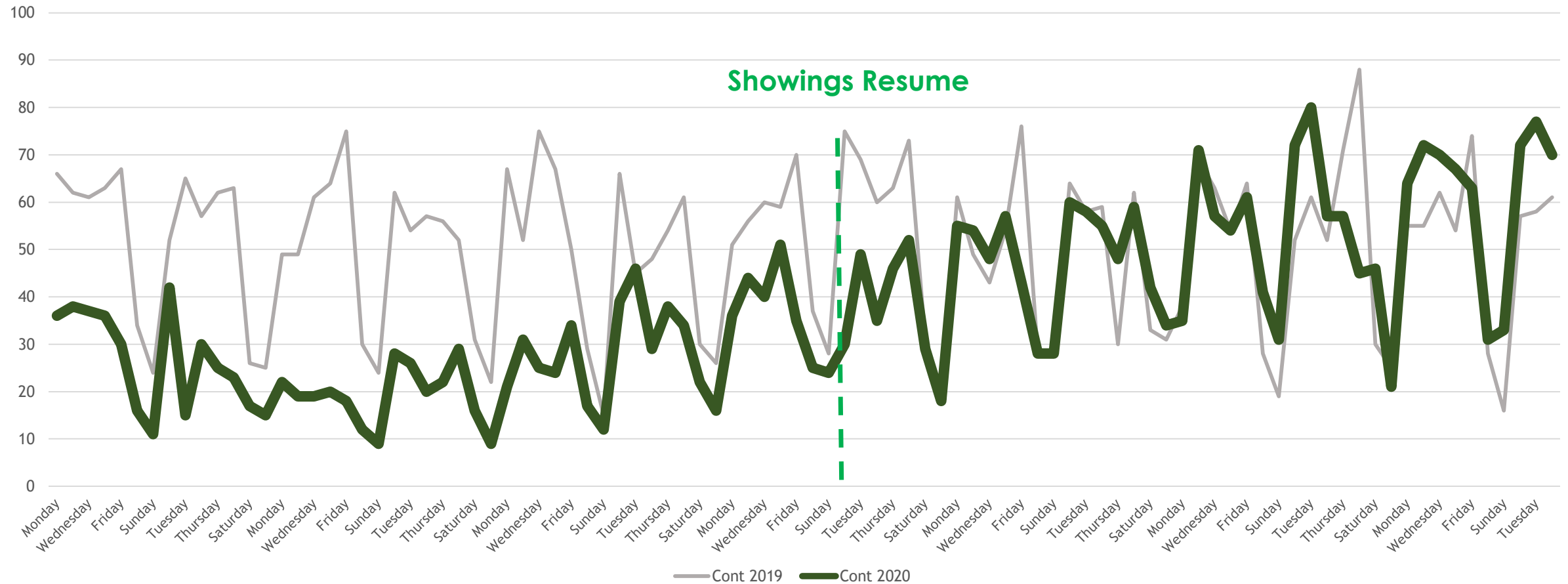
# Sold Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16<sup>th</sup> – June 17<sup>th</sup>



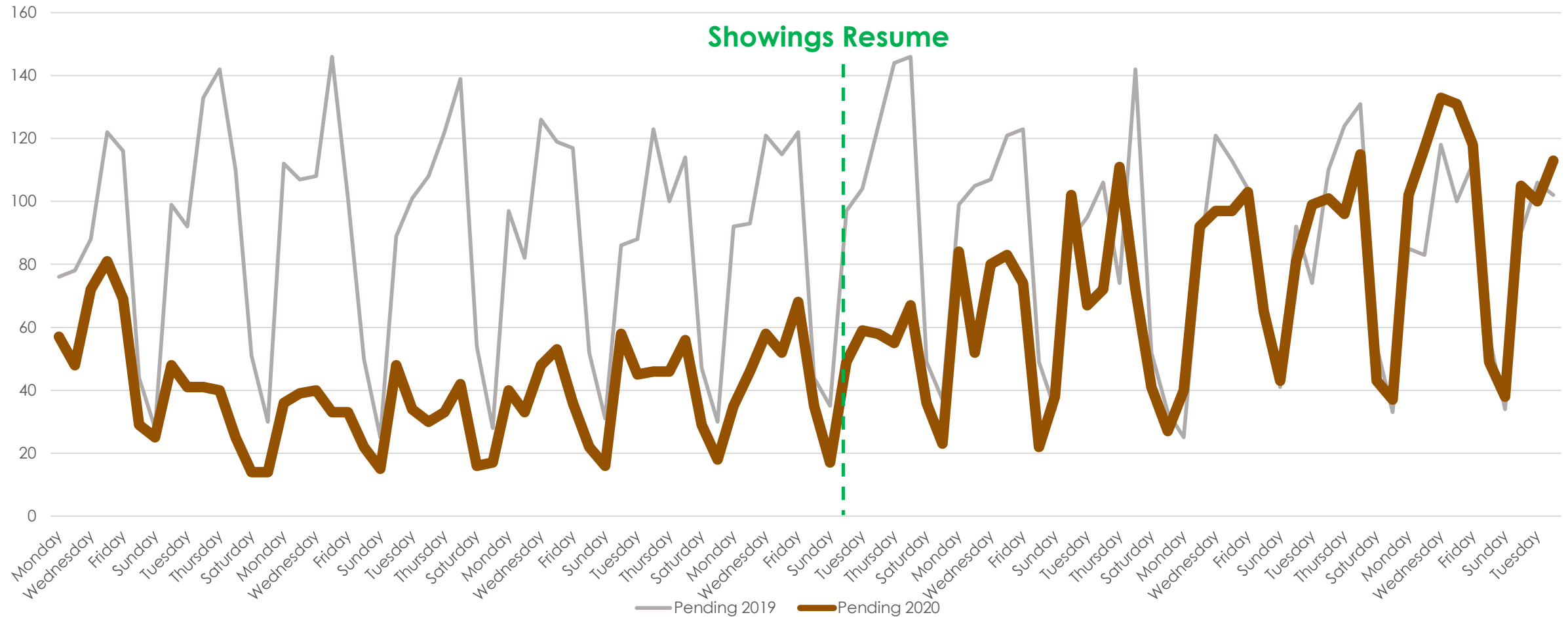
# Change to Contingent 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16<sup>th</sup> – June 17<sup>th</sup>



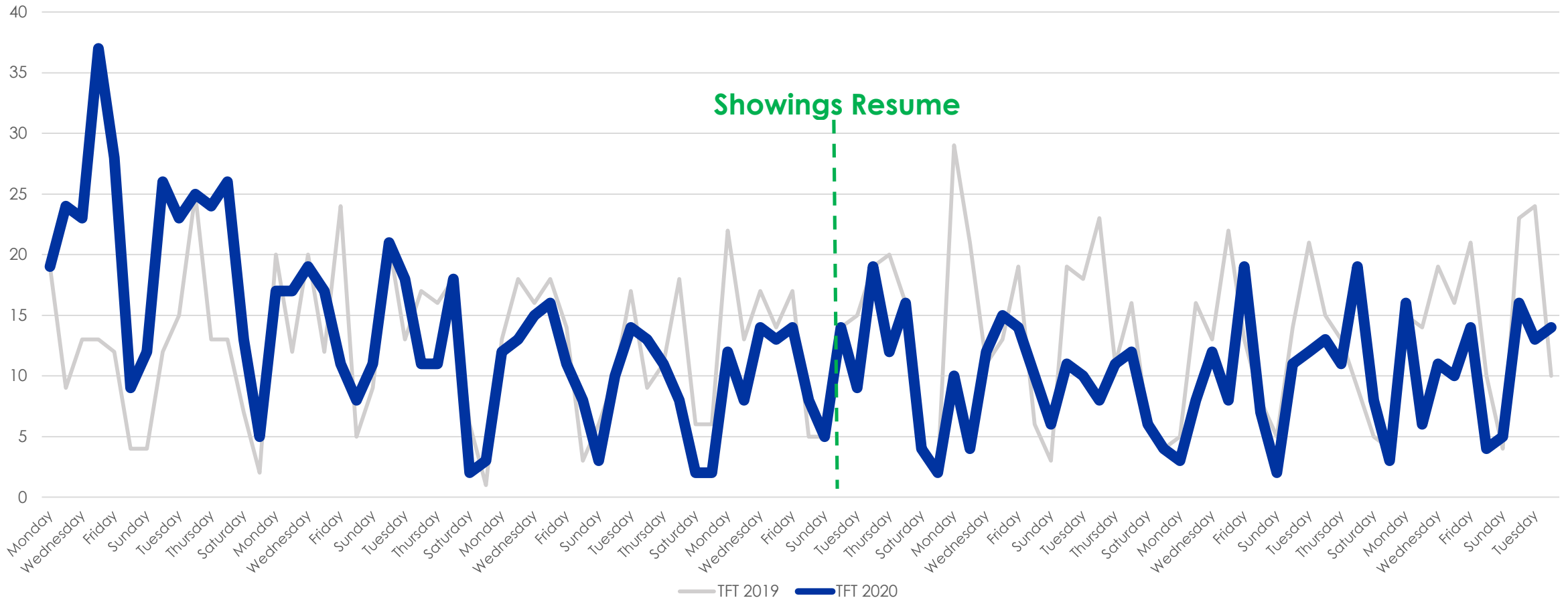
# Change to Pending 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16<sup>th</sup> – June 17<sup>th</sup>



## Transactions Fell Through 2019 vs. 2020 (Day of Week)

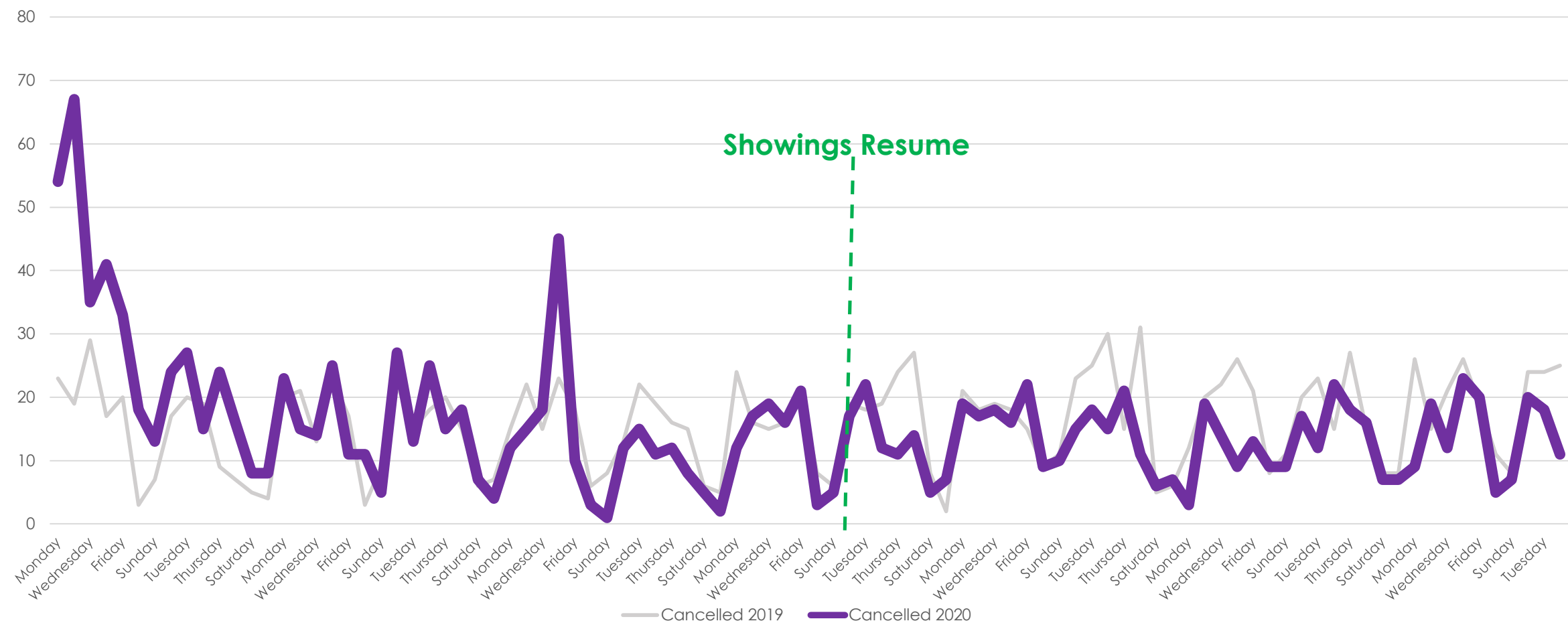
## All MLSListings counties March 16<sup>th</sup> – June 17<sup>th</sup>





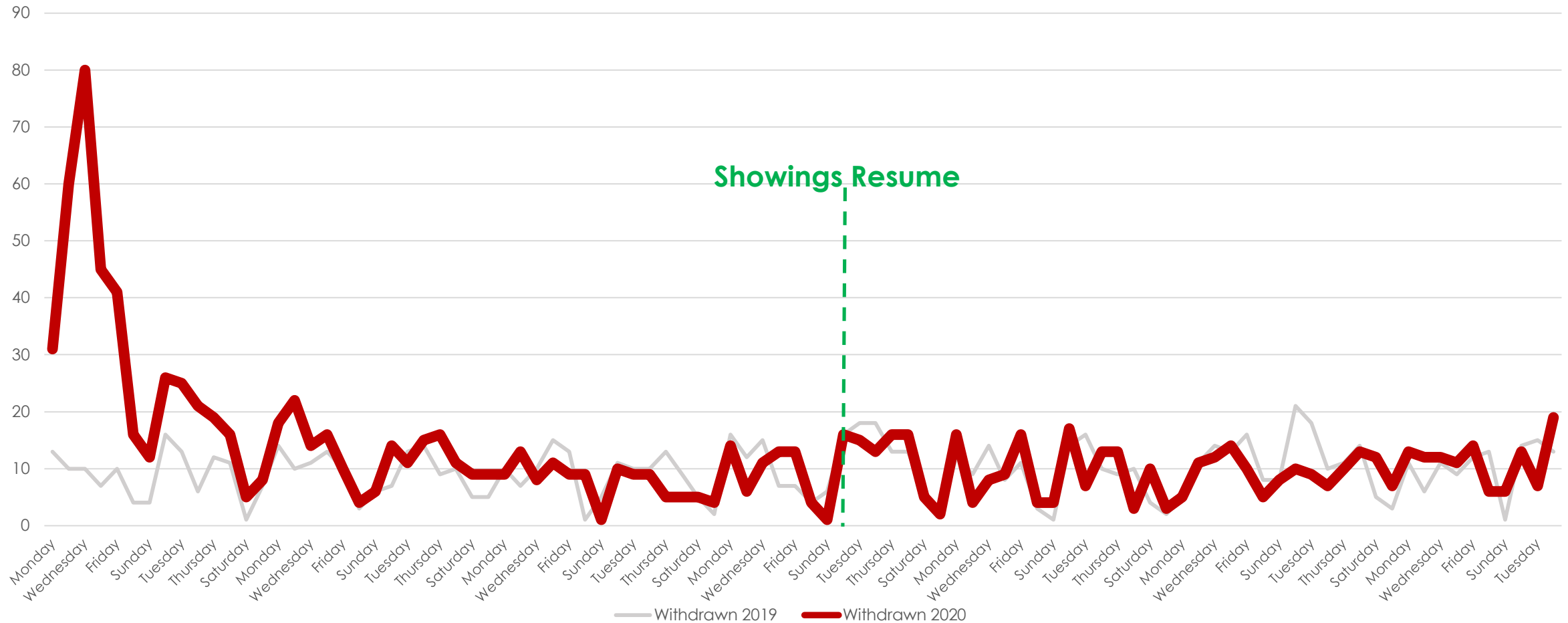
# Cancelled Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16<sup>th</sup> – June 17<sup>th</sup>



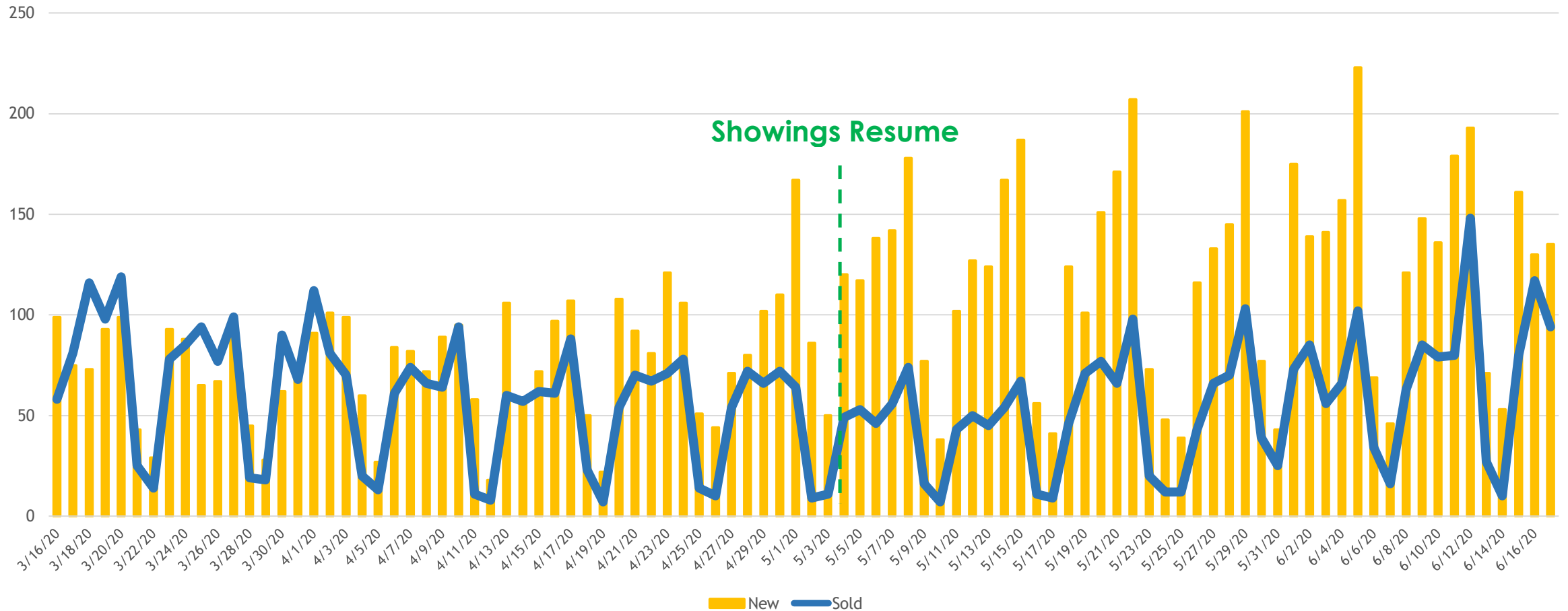
## Withdrawn Listings 2019 vs. 2020 (Day of Week)

## All MLSListings counties March 16<sup>th</sup> – June 17<sup>th</sup>



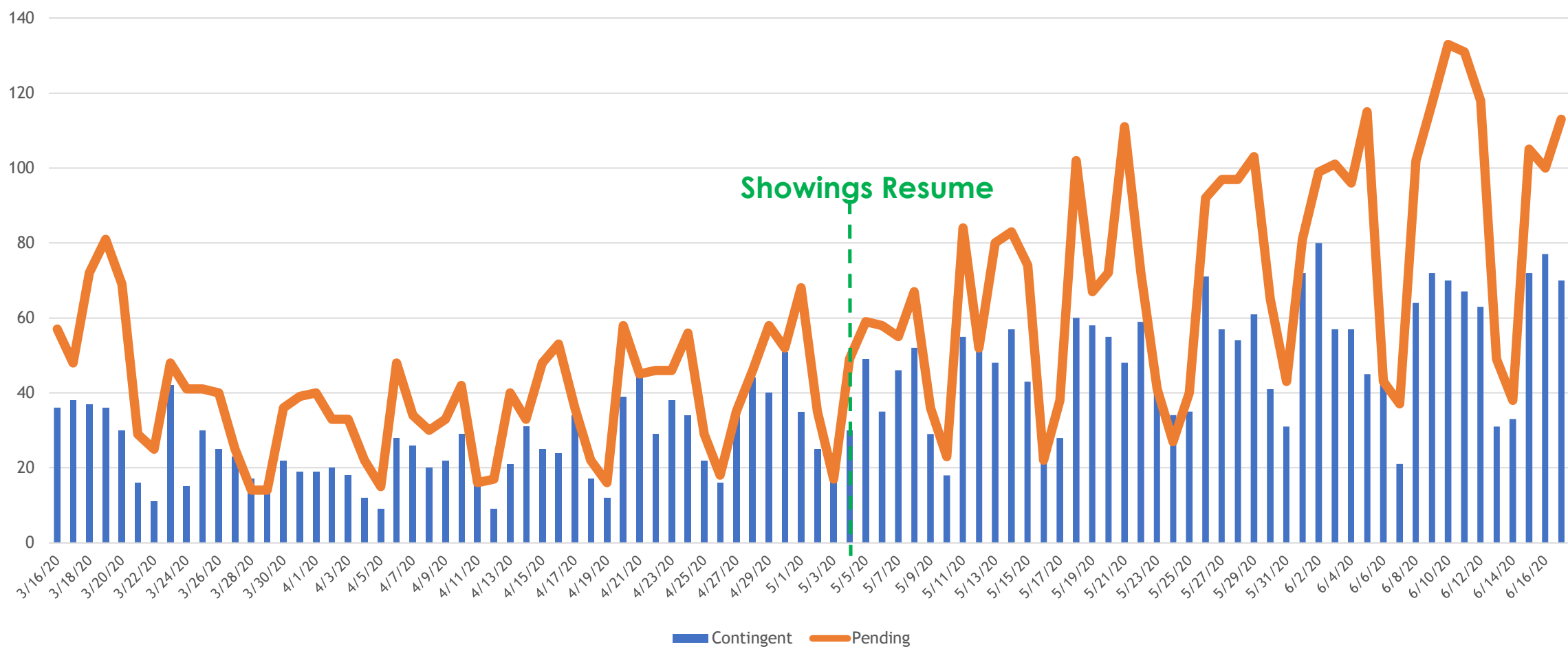
# New Listings and Sold Homes

All MLSListings counties March 16<sup>th</sup> – June 17<sup>th</sup>



# Change to Contingent and Change to Pending

All MLSListings counties March 16<sup>th</sup> – June 17<sup>th</sup>



# The Five MLSListings Counties



Data for the following five counties are included:

1. San Mateo
2. Santa Clara
3. Santa Cruz
4. San Benito
5. Monterey

# Thank You

