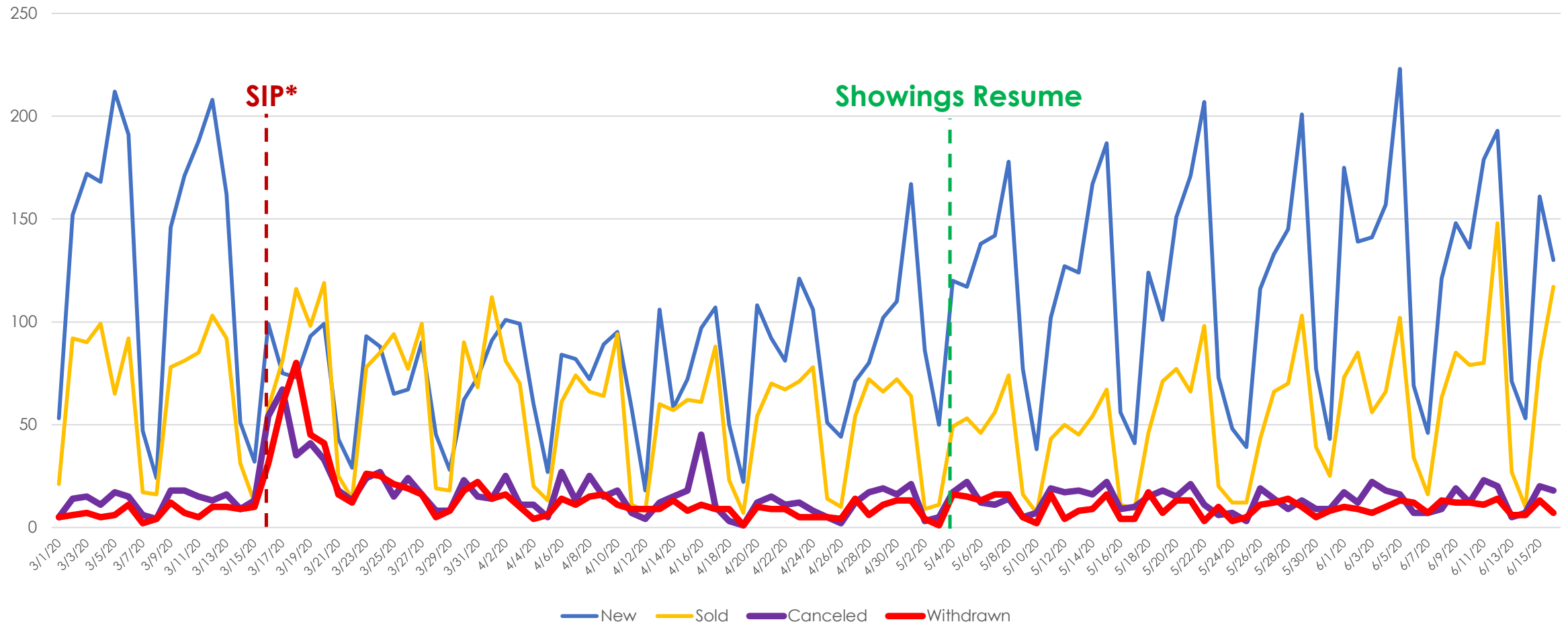


The Aculist Daily
Data as of 06/16/20 Aculist, Inc.

New/Sold vs. Cancelled/Withdrawn

All MLSListings counties March 1st – June 16th



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

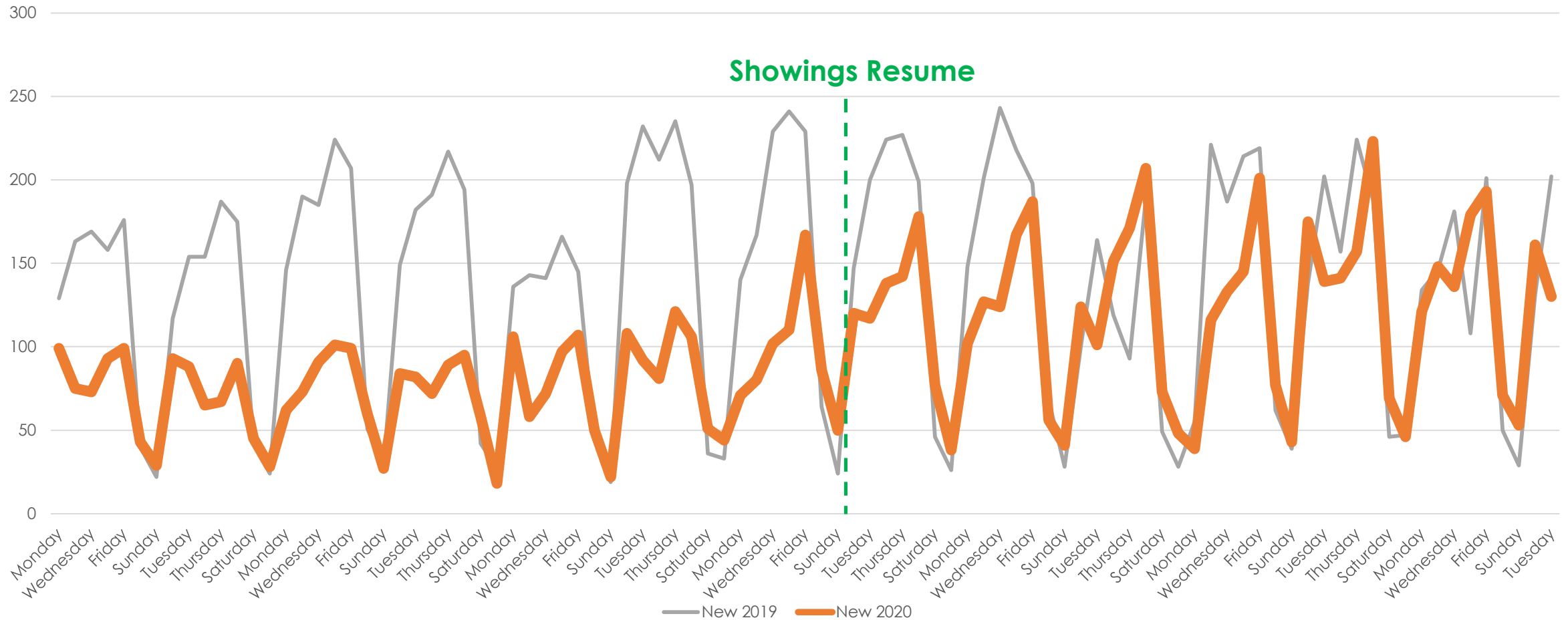
March, April, May and June 2019 vs. 2020

All MLSListings counties March 16th – June 16th

Total # of Properties:	2019	2020	% Diff
Closed Sales	8129	5332	-34%
New Listings	12596	9164	-27%
Changed to Contingent	4627	3488	-25%
Changed to Pending	8087	5173	-36%
TFT	1174	1130	-4%
Cancelled	1452	1458	0%
Withdrawn	880	1186	35%

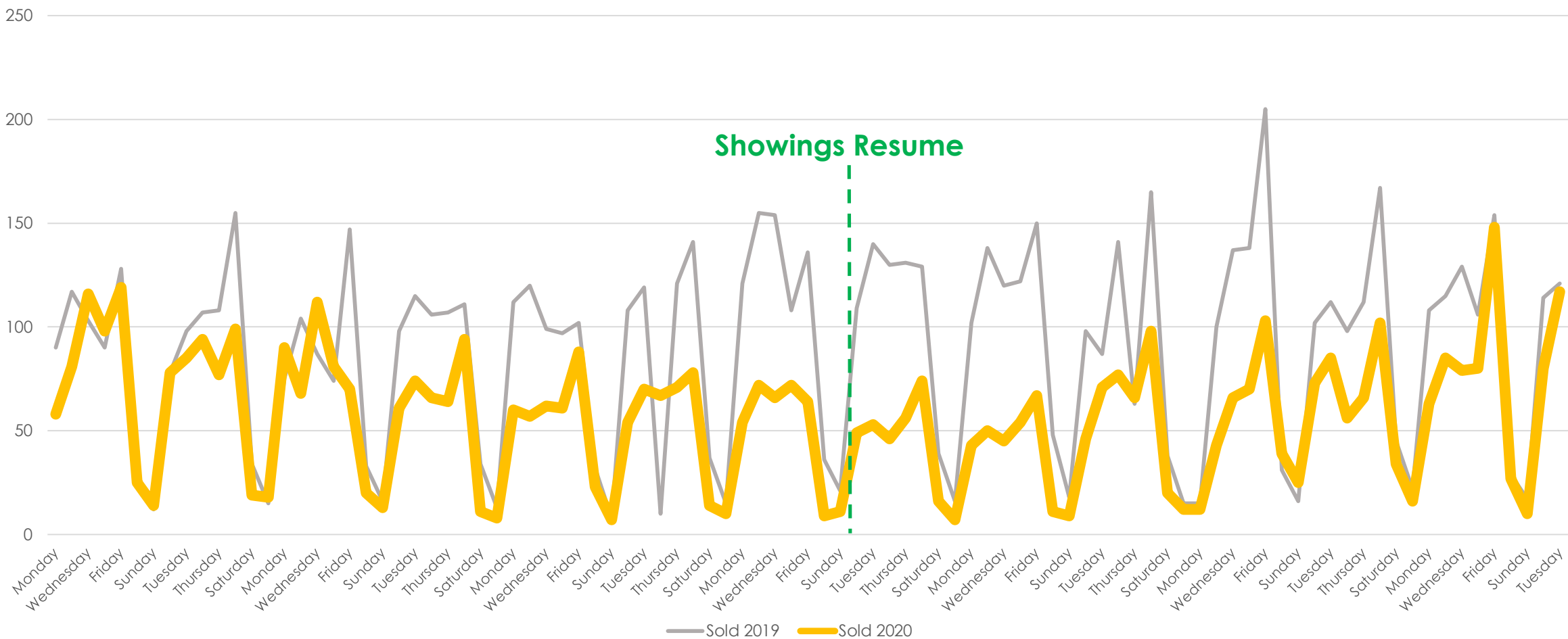
New Homes Listed 2019 vs. 2020 (Dates Shifted)

All MLSListings counties March 16th – June 16th



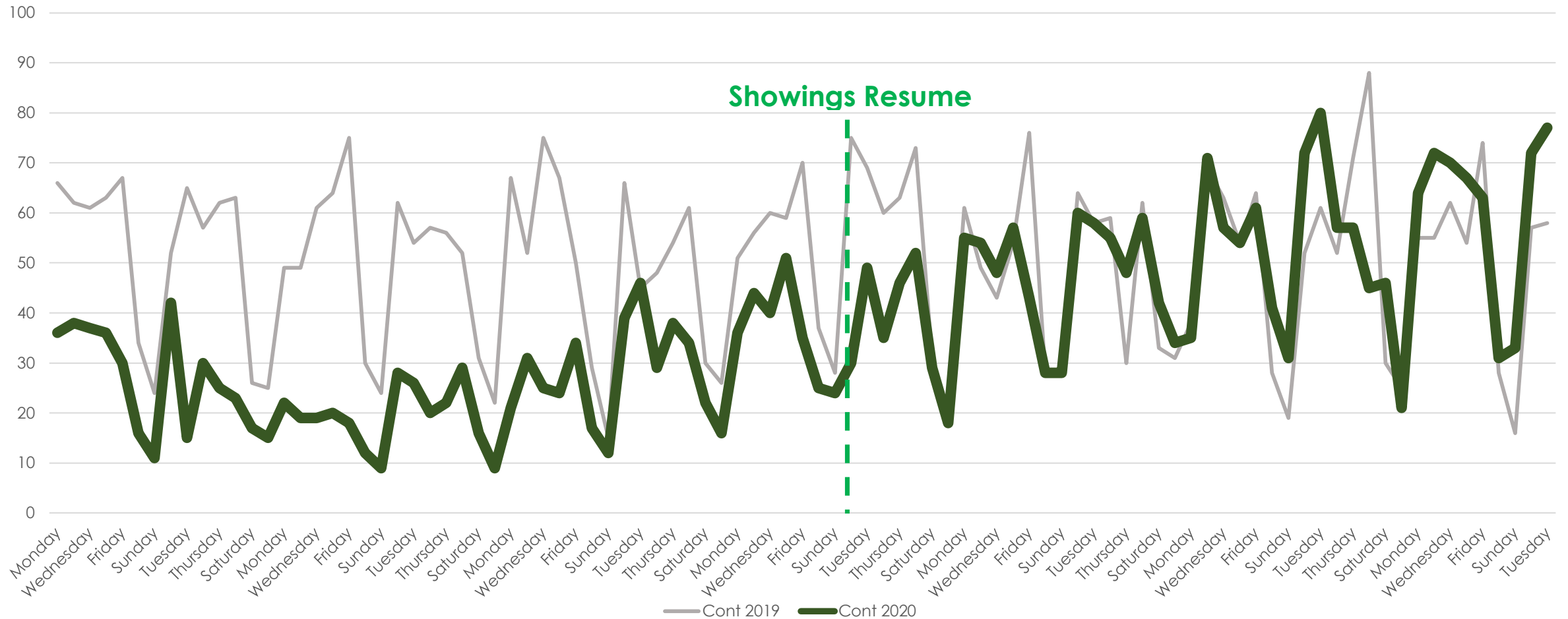
Sold Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 16th



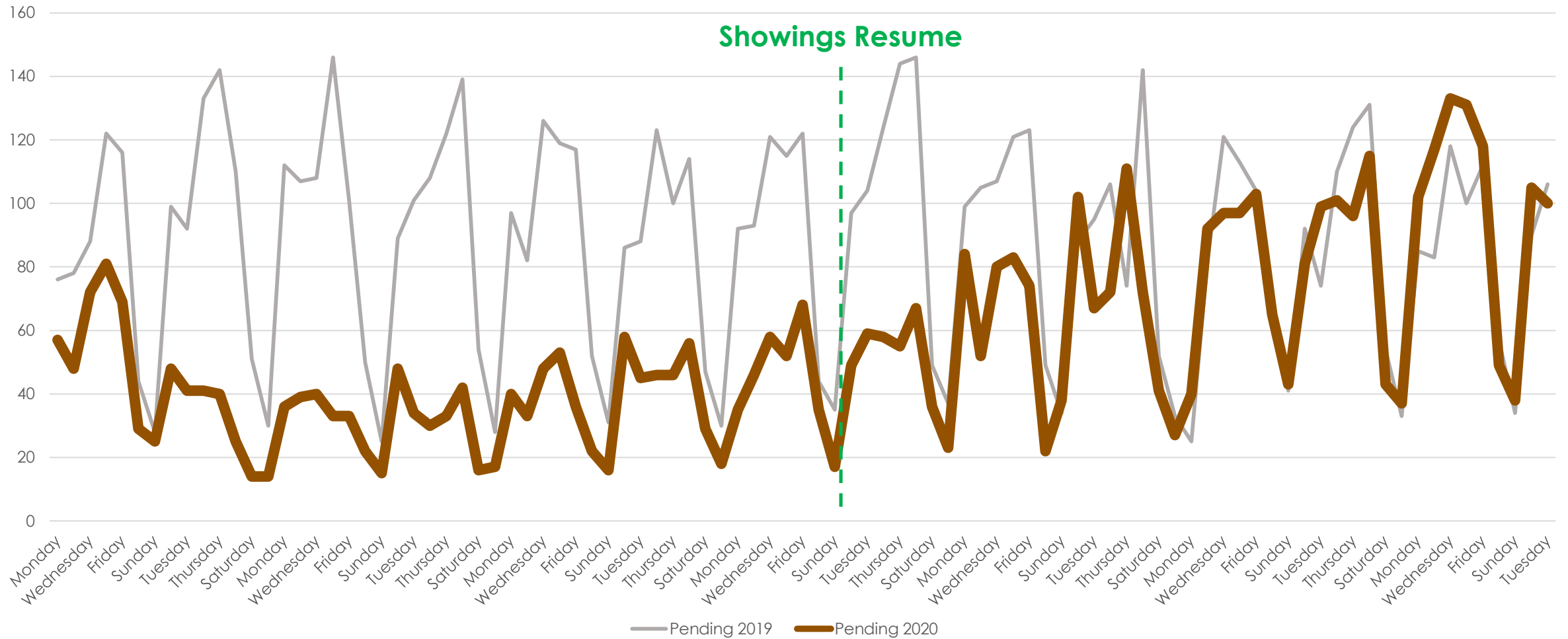
Change to Contingent 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 16th



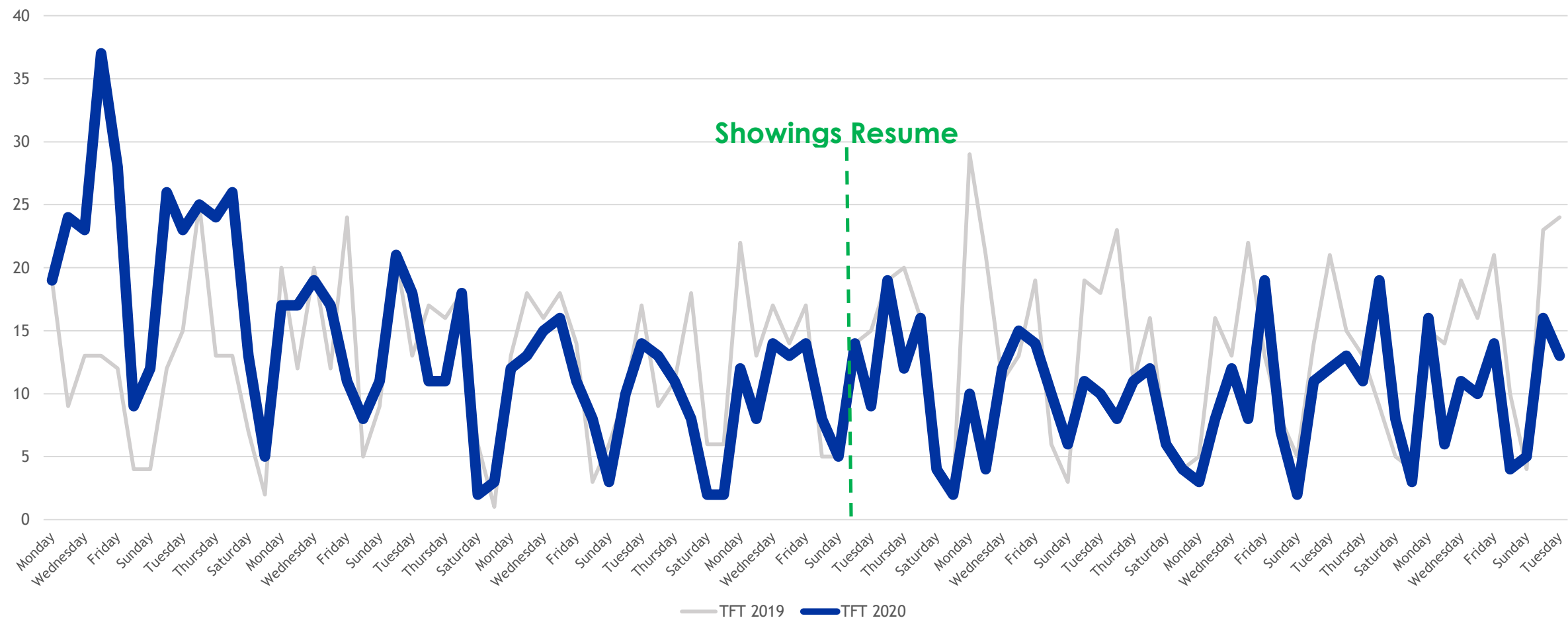
Change to Pending 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 16th



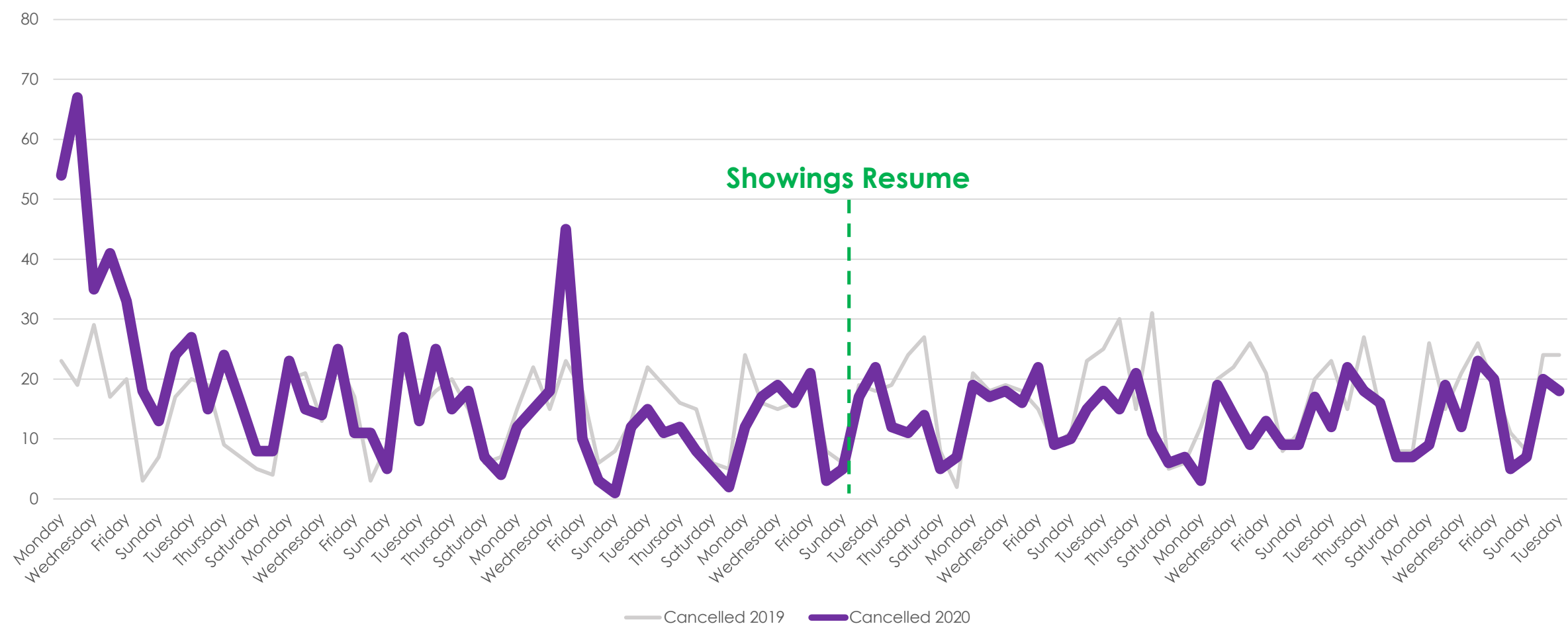
Transactions Fell Through 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 16th



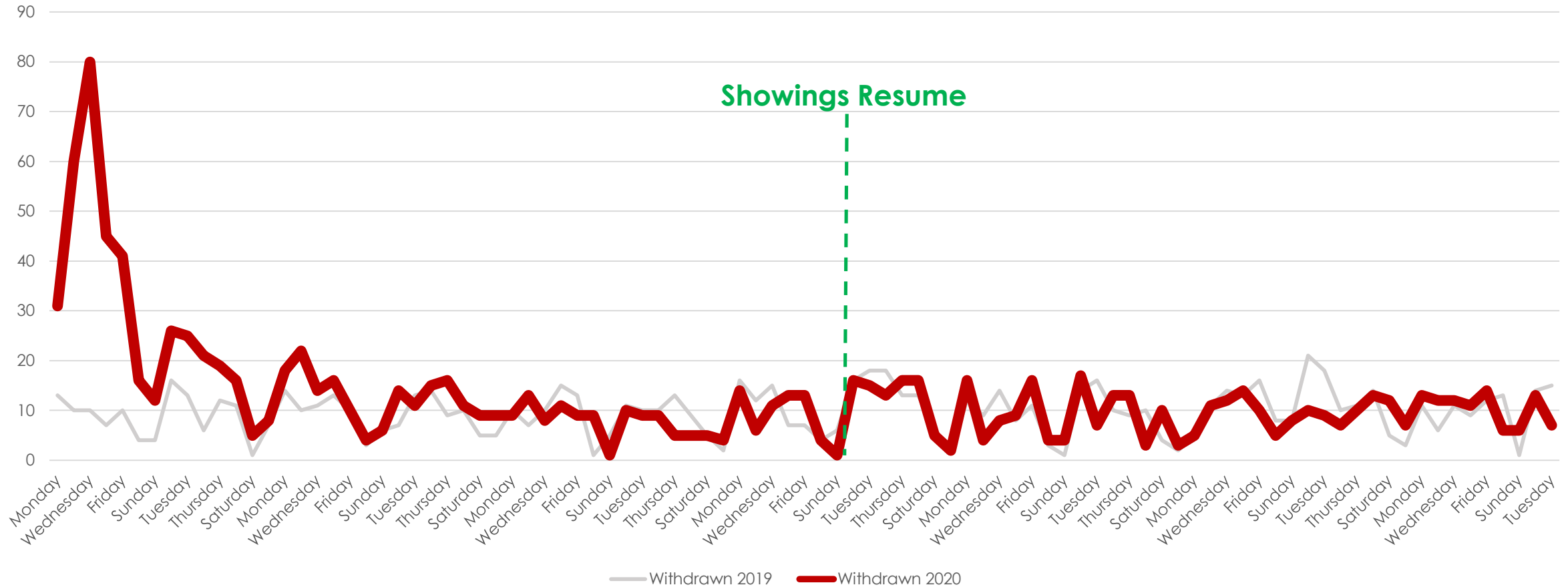
Cancelled Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 16th



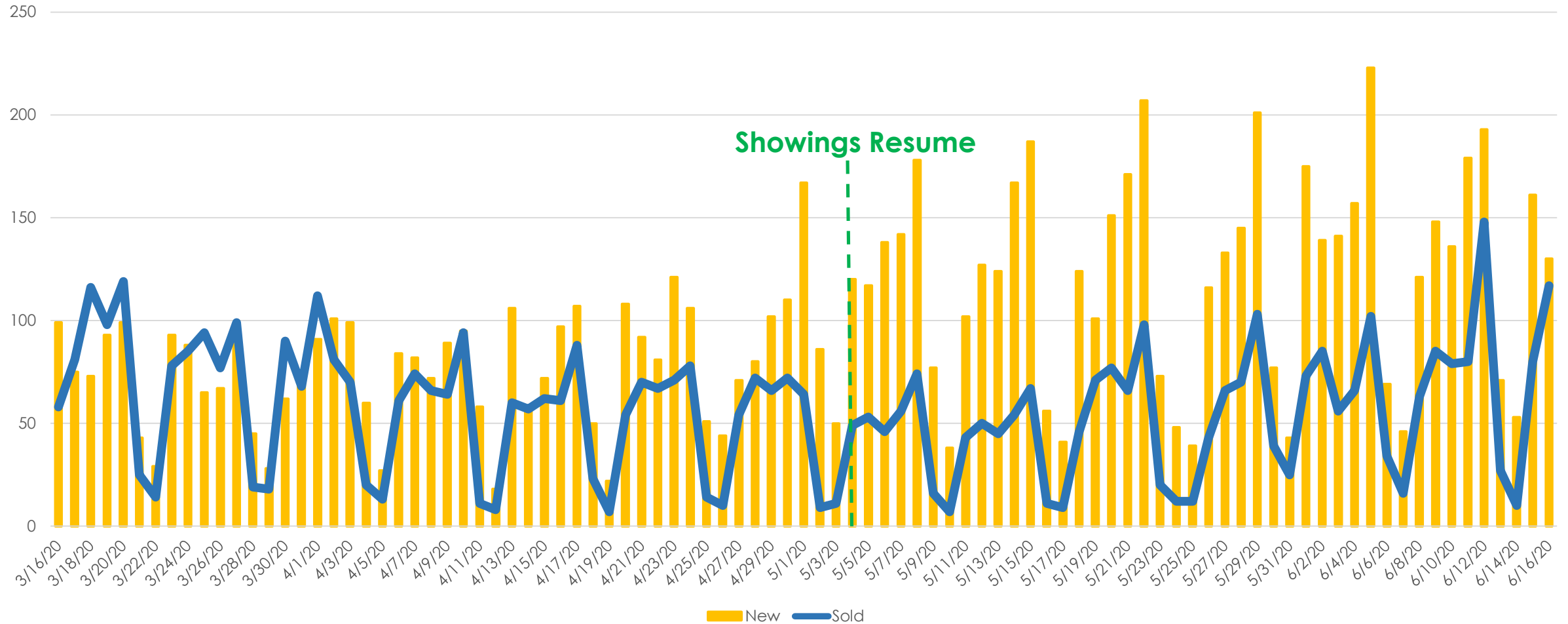
Withdrawn Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 16th



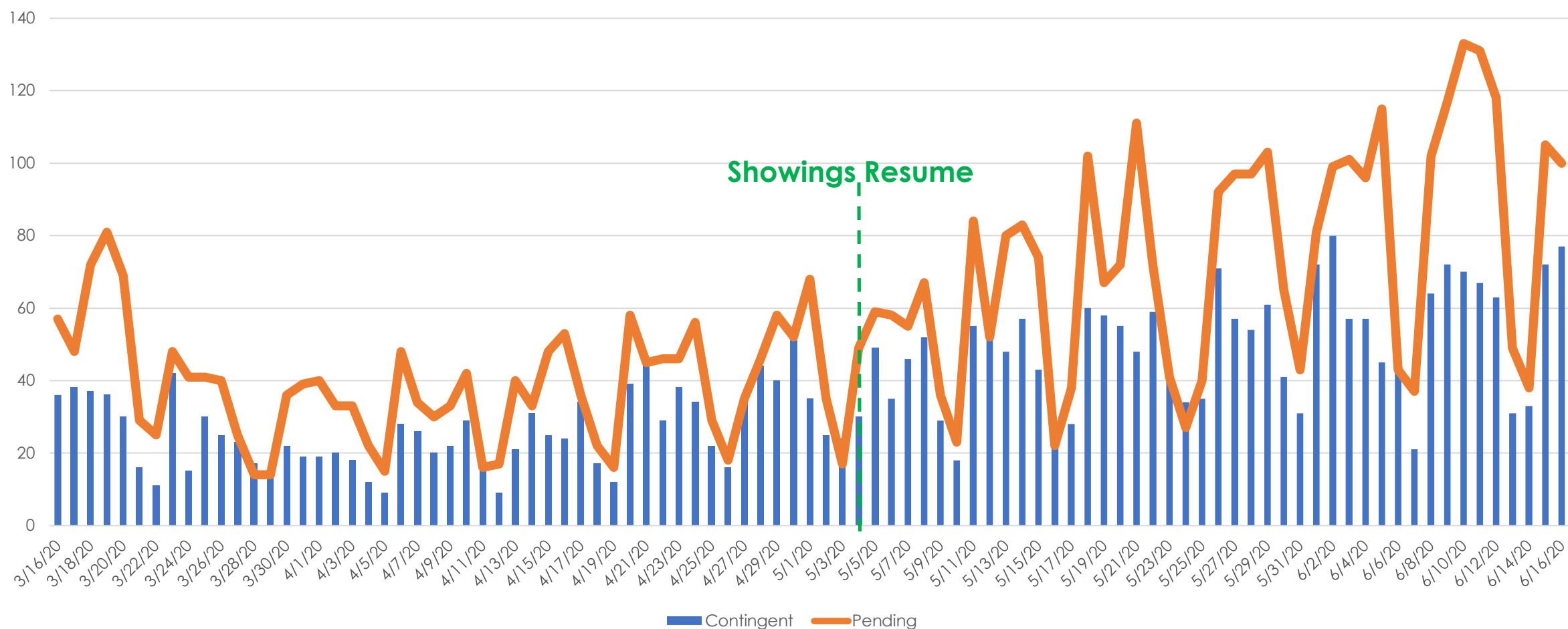
New Listings and Sold Homes

All MLSListings counties March 16th – June 16th



Change to Contingent and Change to Pending

All MLSListings counties March 16th – June 16th



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties



The Five MLSListings Counties



Data for the following five counties are included:

1. San Mateo
2. Santa Clara
3. Santa Cruz
4. San Benito
5. Monterey

Thank You

