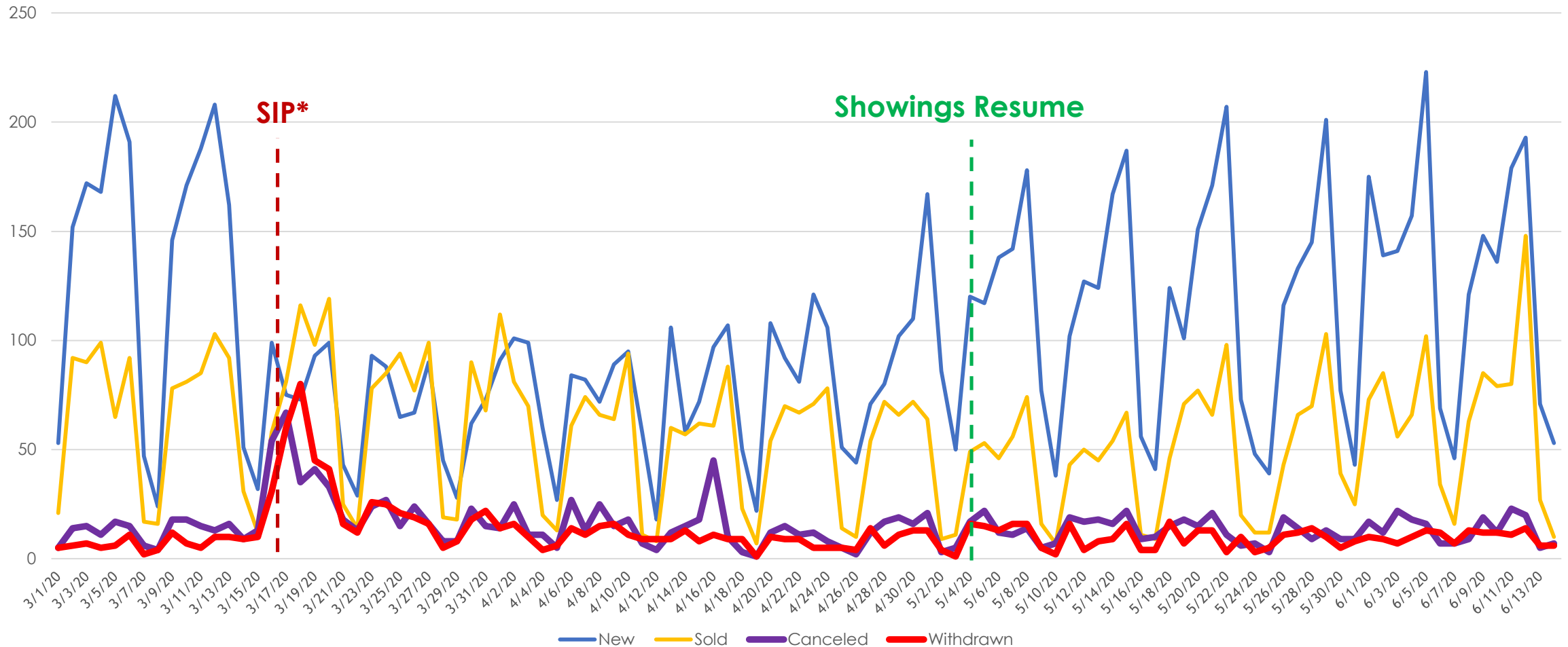


The Aculist Daily
Data as of 06/14/20 Aculist, Inc.

New/Sold vs. Cancelled/Withdrawn

All MLSListings counties March 1st – June 14th



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

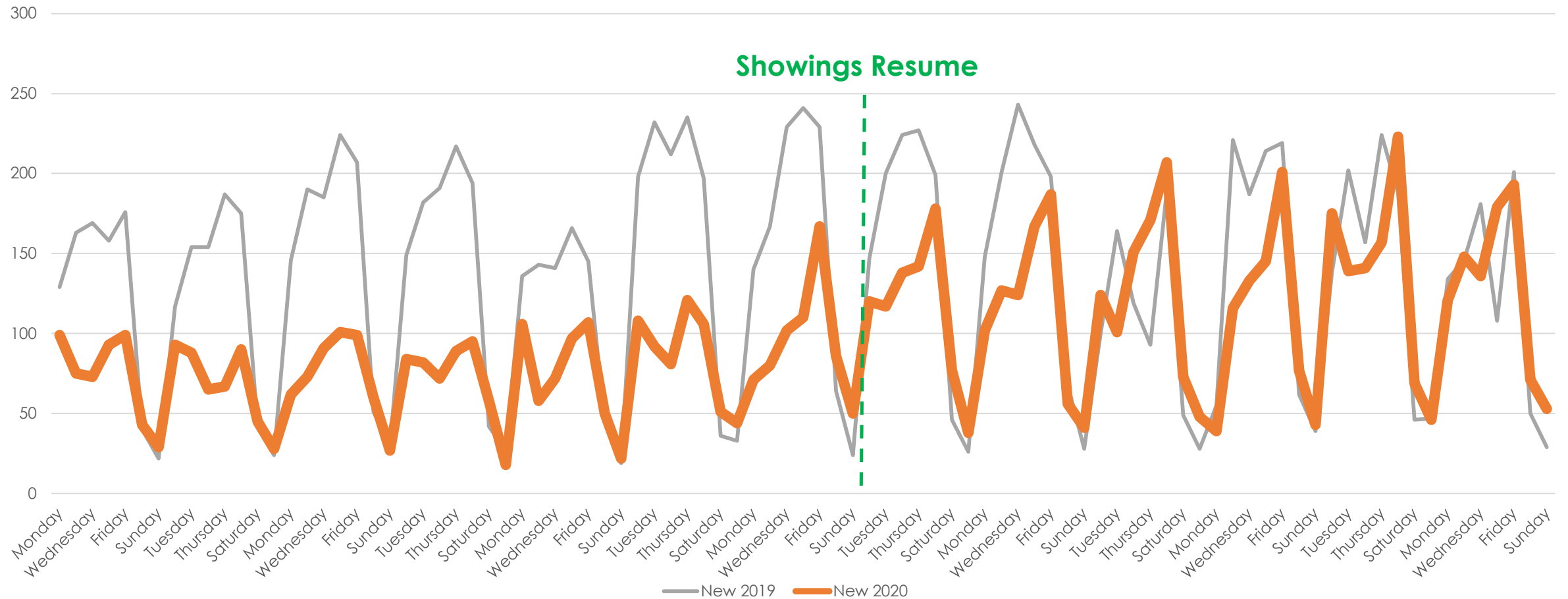
March, April, May and June 2019 vs. 2020

All MLSListings counties March 16th – June 14th

Total # of Properties:	2019	2020	% Diff
Closed Sales	8083	5135	-36%
New Listings	12517	8873	-29%
Changed to Contingent	4583	3339	-27%
Changed to Pending	7996	4968	-38%
TFT	1160	1101	-5%
Cancelled	1433	1420	-1%
Withdrawn	866	1166	35%

New Homes Listed 2019 vs. 2020 (Dates Shifted)

All MLSListings counties March 16th – June 14th



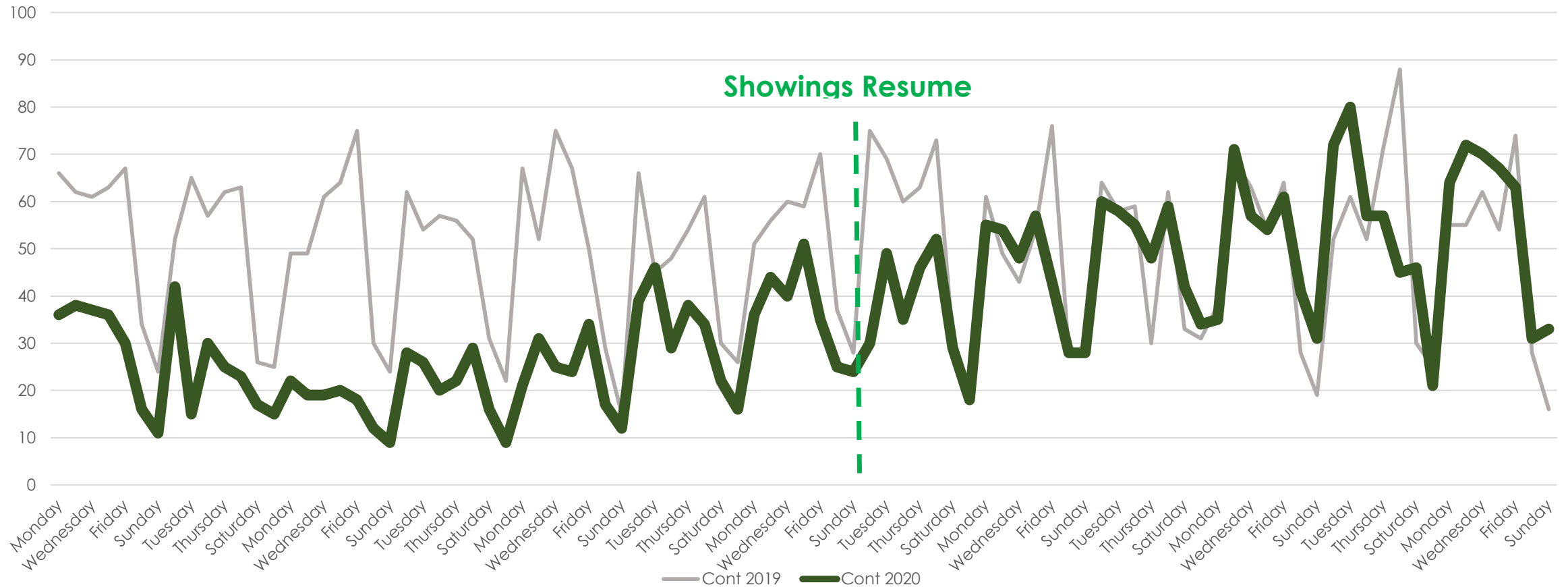
Sold Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 14th



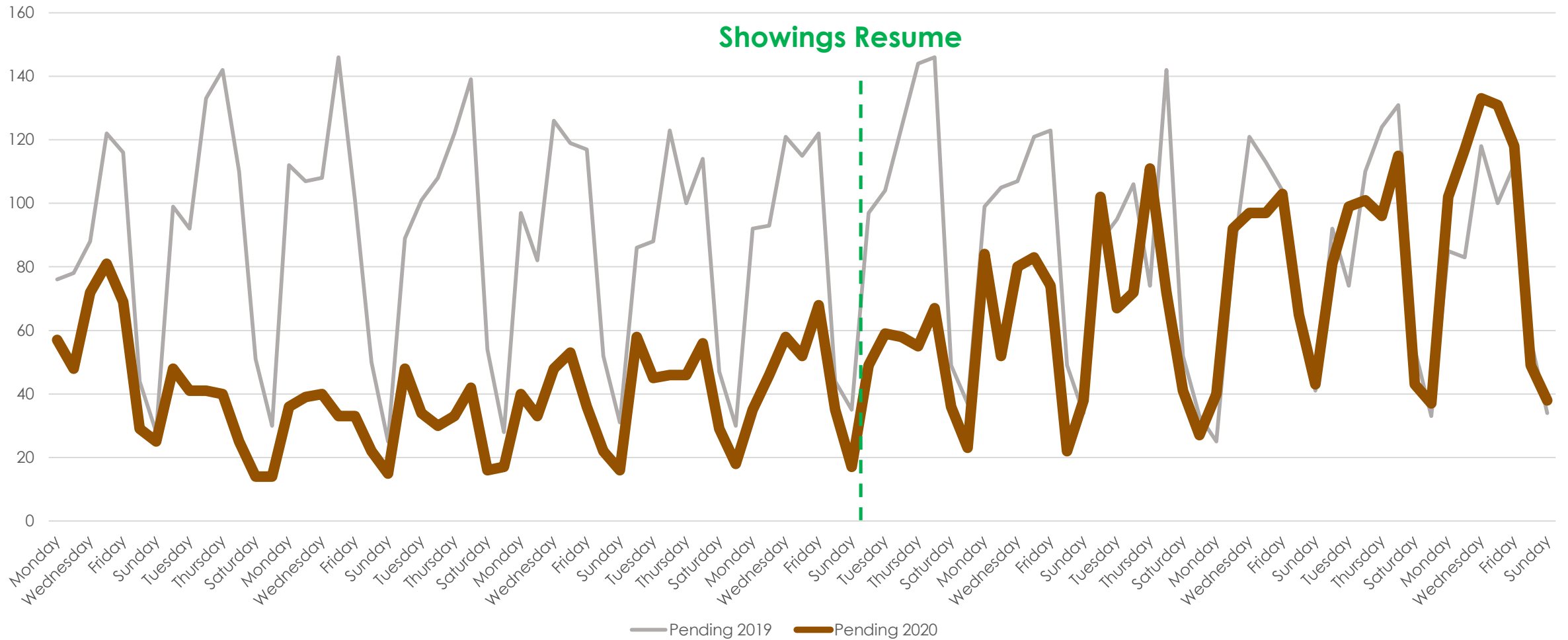
Change to Contingent 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 14th



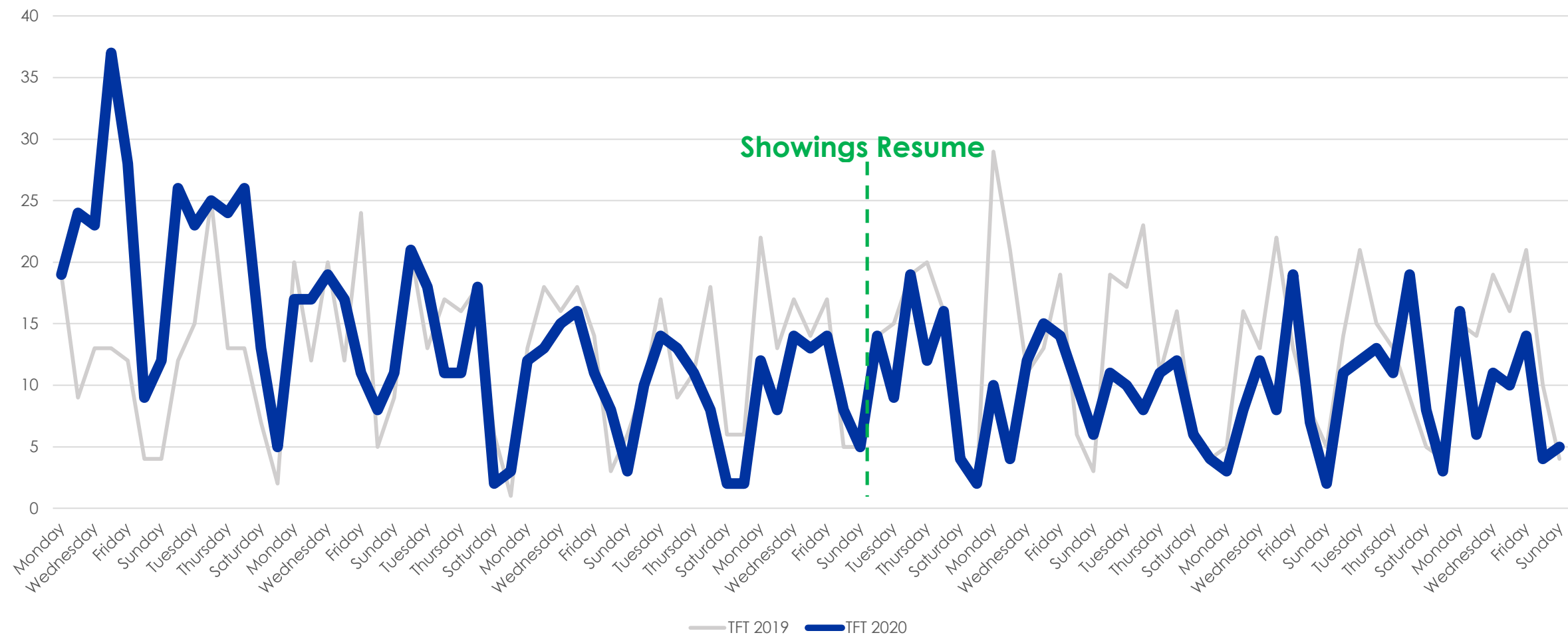
Change to Pending 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 14th



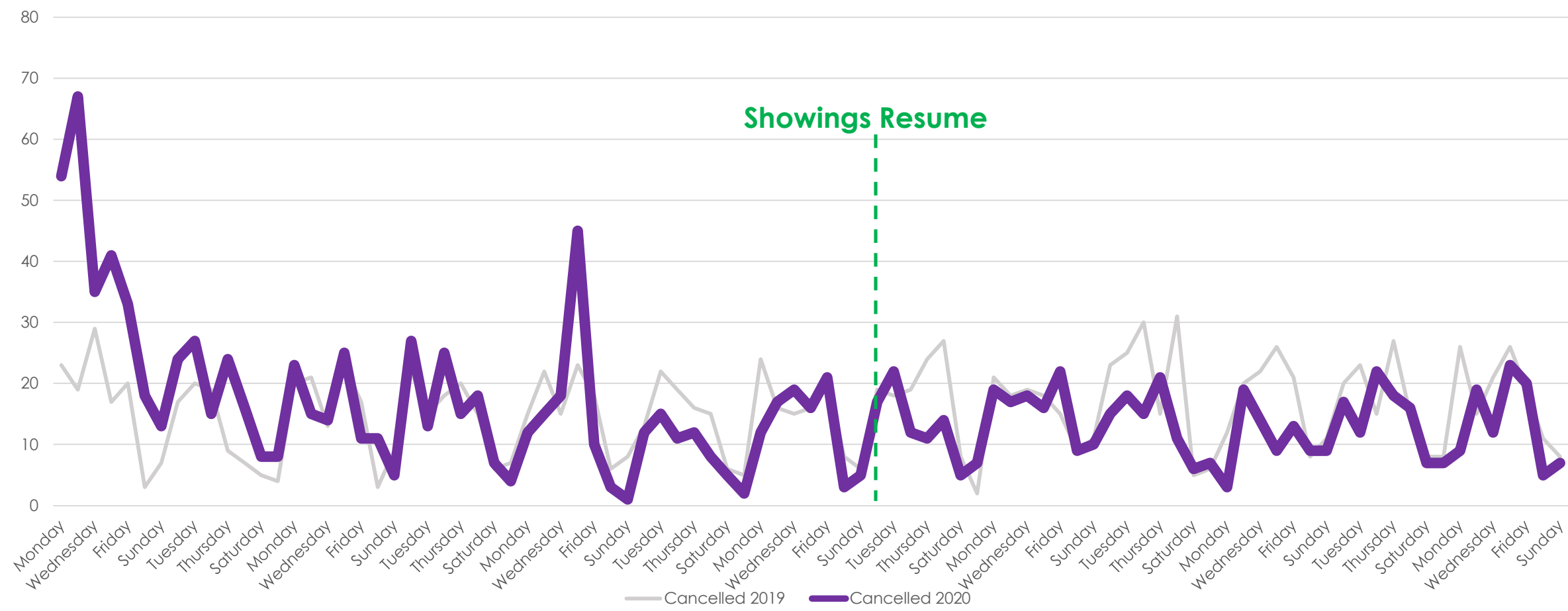
Transactions Fell Through 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 14th



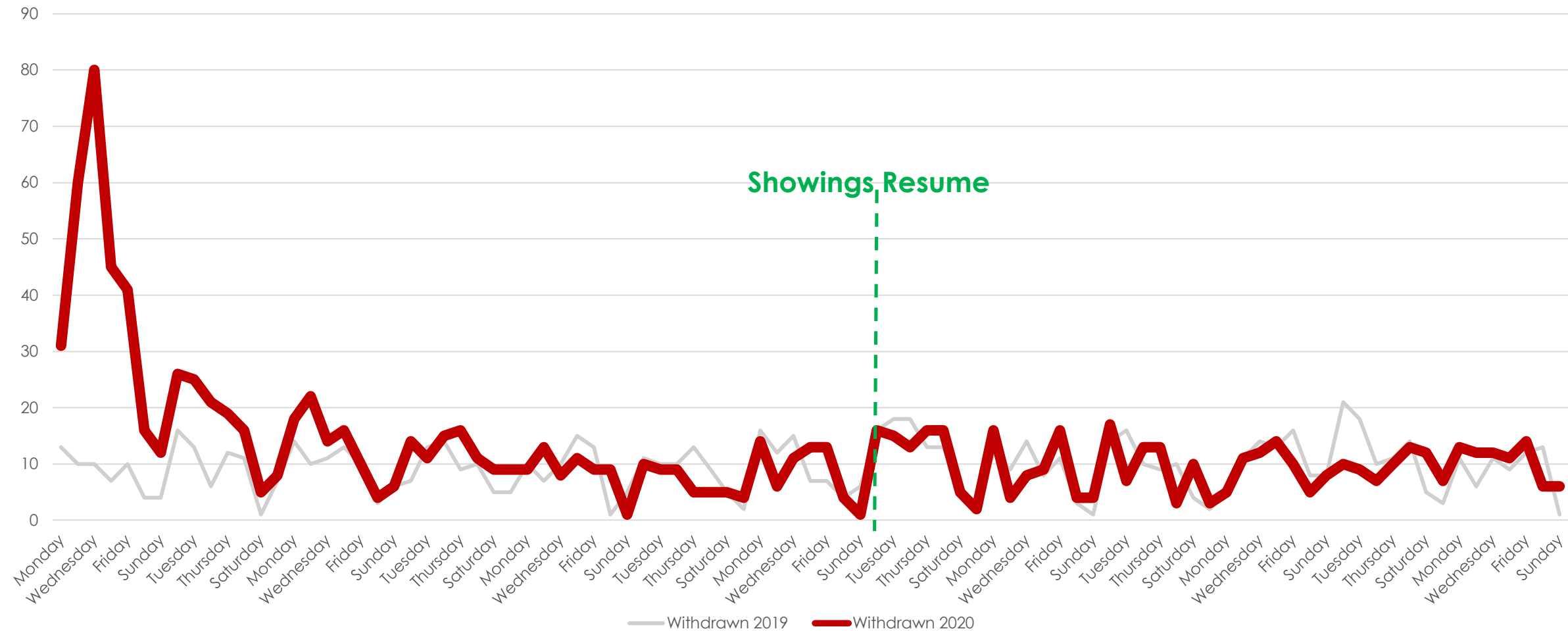
Cancelled Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 14th



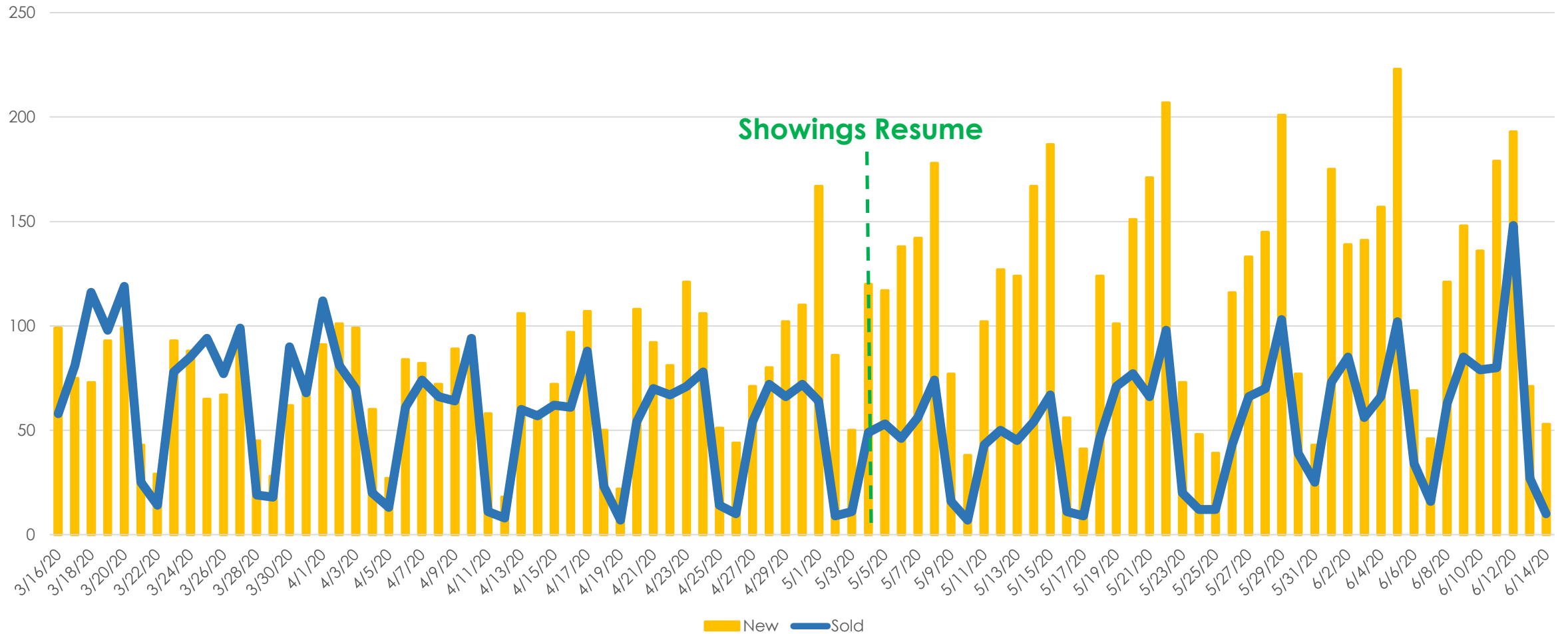
Withdrawn Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 14th



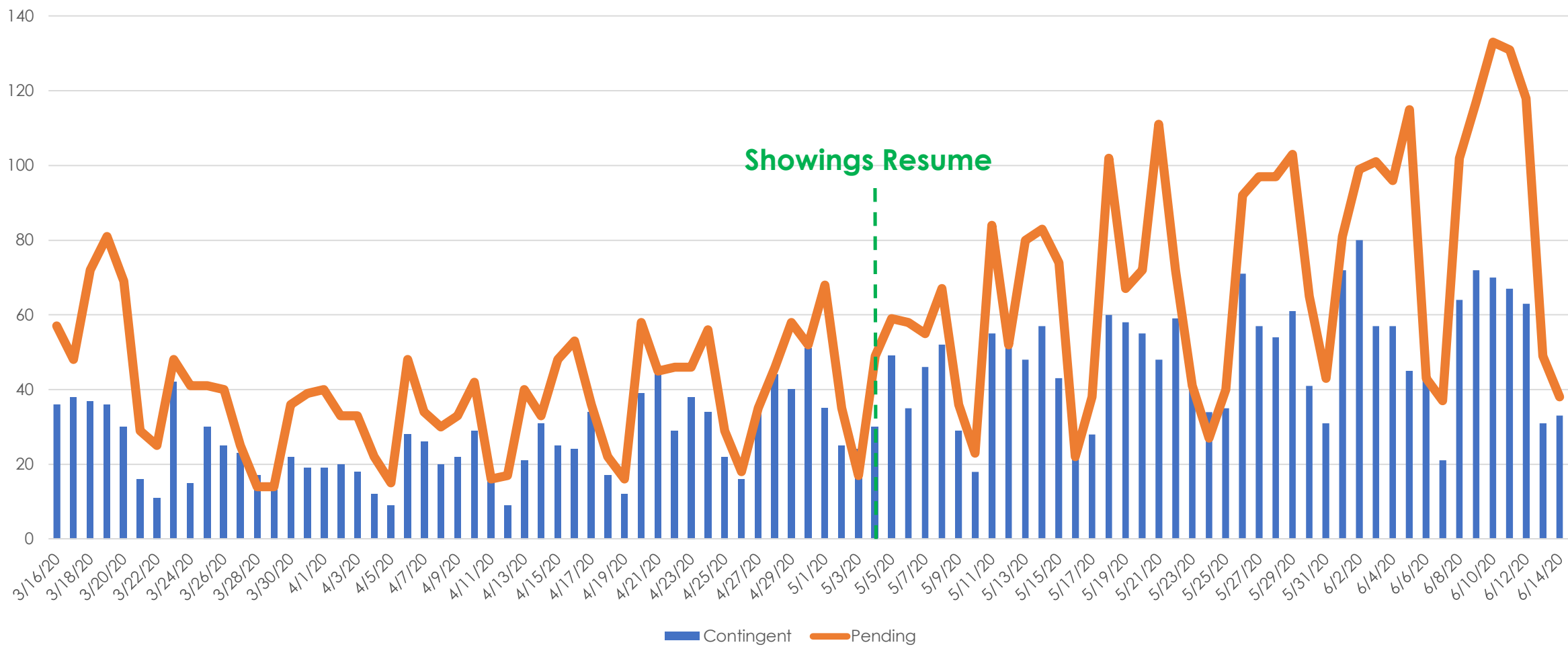
New Listings and Sold Homes

All MLSListings counties March 16th – June 14th



Change to Contingent and Change to Pending

All MLSListings counties March 16th – June 14th



The Five MLSListings Counties



Data for the following five counties are included:

1. San Mateo
2. Santa Clara
3. Santa Cruz
4. San Benito
5. Monterey

Thank You

