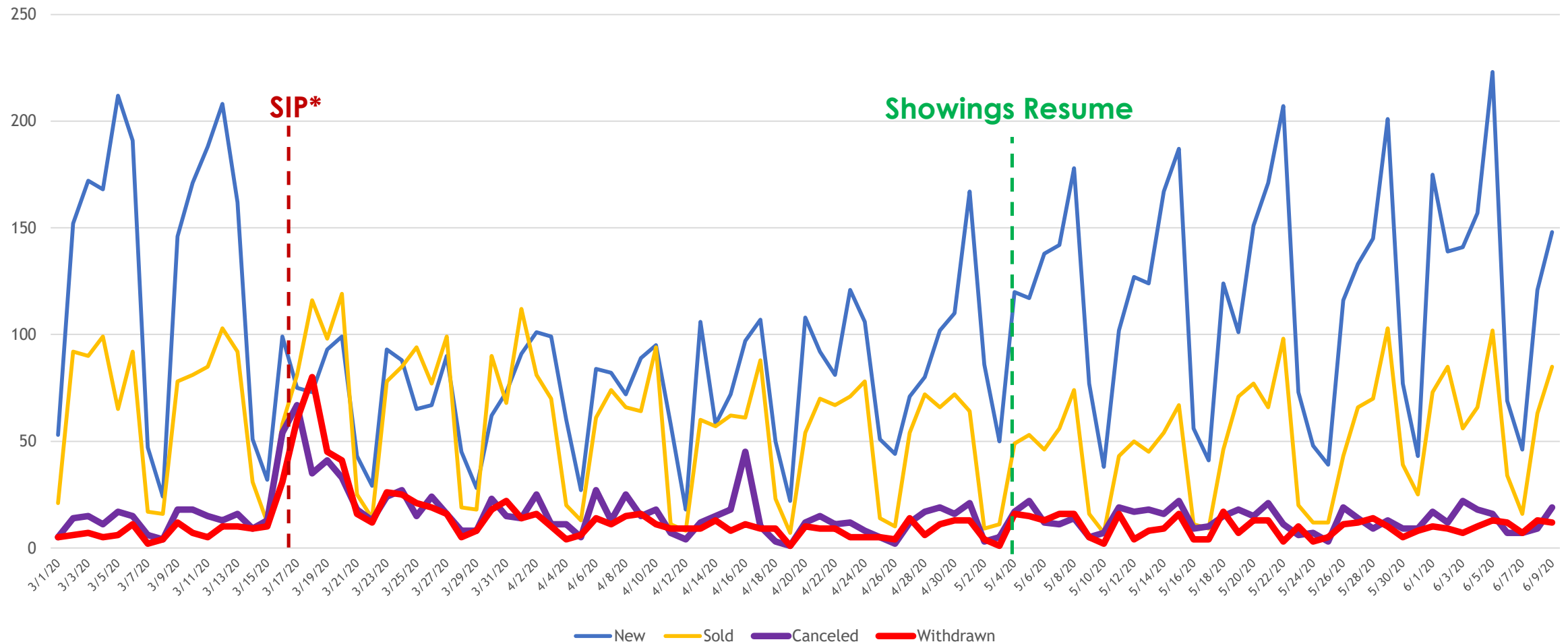




The Aculist Daily
Data as of 06/10/20 Aculist, Inc.

New/Sold vs. Cancelled/Withdrawn

All MLSListings counties March 1st – June 10th



(SIP) Shelter-in-Place 3-17-20
All Five MLSListings Counties

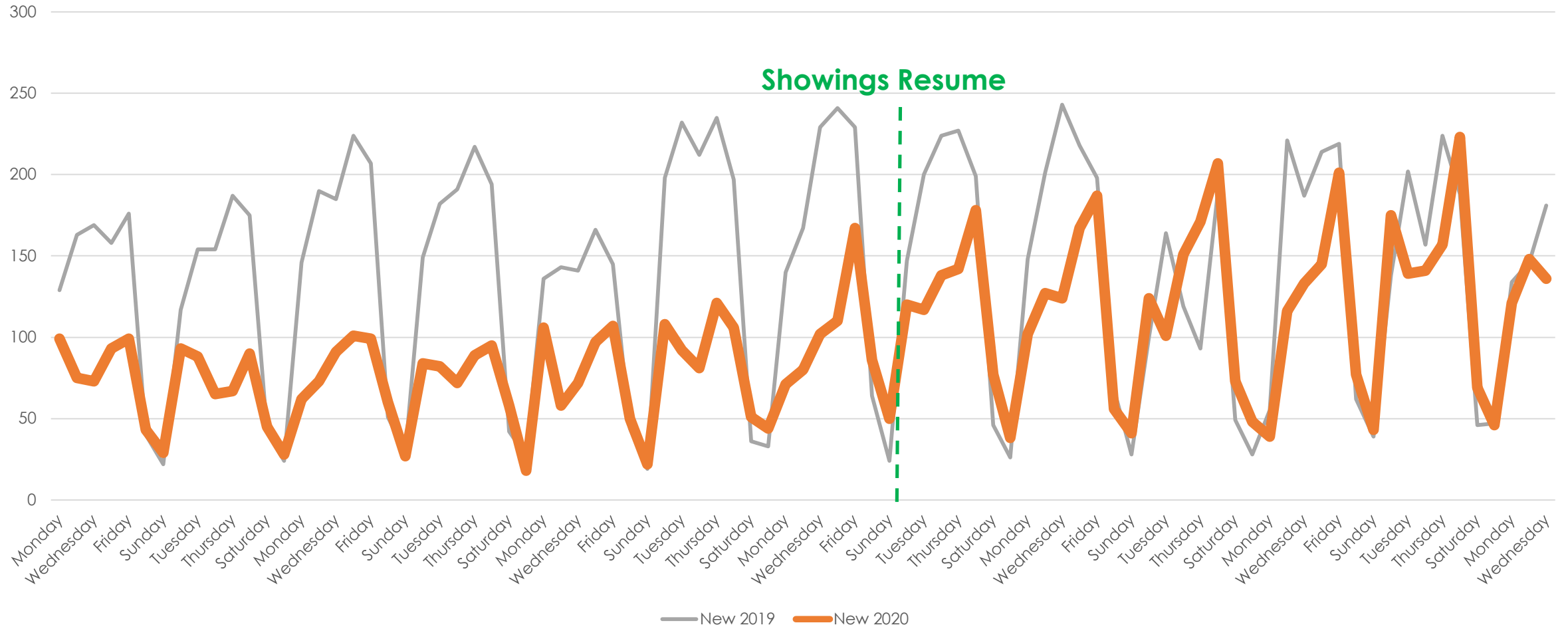
March, April and May 2019 vs. 2020

All MLSListings counties March 16th – June 10th

Total # of Properties:	2019	2020	% Diff
Closed Sales	7579	4870	-36%
New Listings	11881	8377	-29%
Changed to Contingent	4338	3145	-28%
Changed to Pending	7583	4632	-39%
TFT	1090	1068	-2%
Cancelled	1352	1365	1%
Withdrawn	828	1129	36%

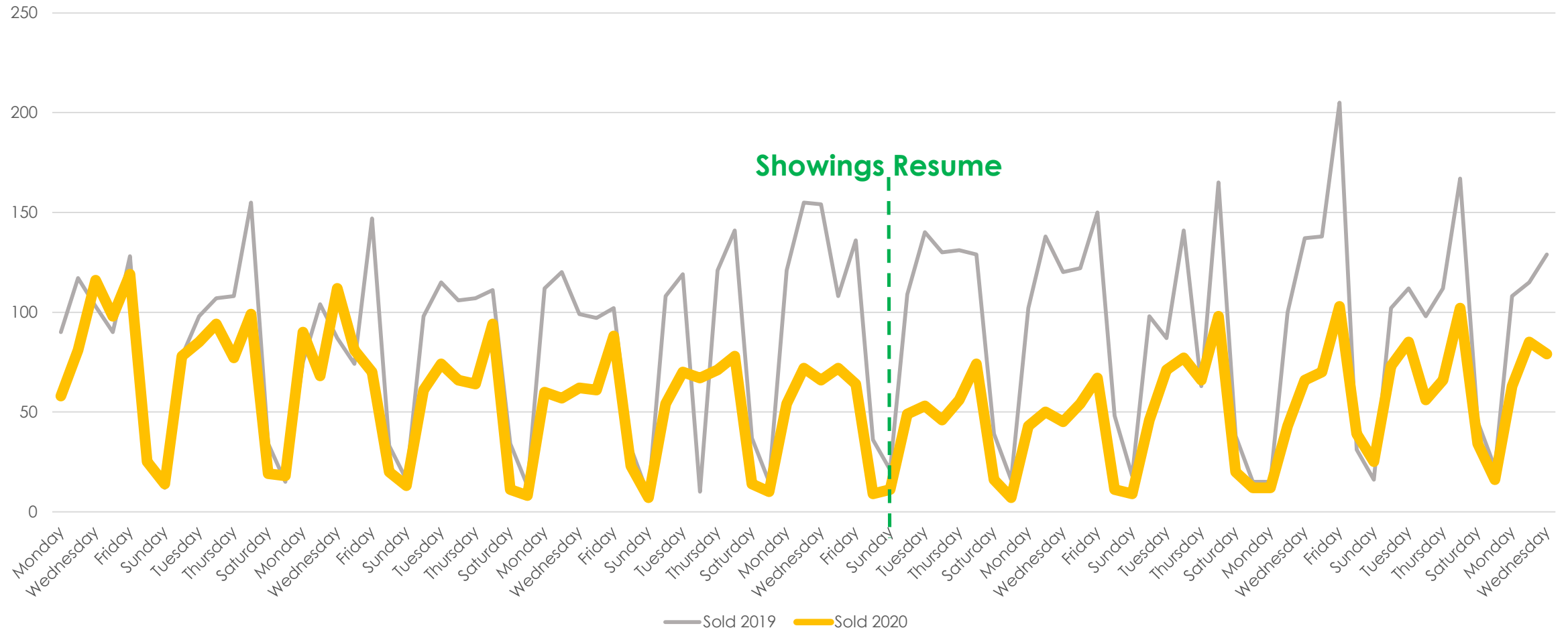
New Homes Listed 2019 vs. 2020 (Dates Shifted)

All MLSListings counties March 16th – June 10th



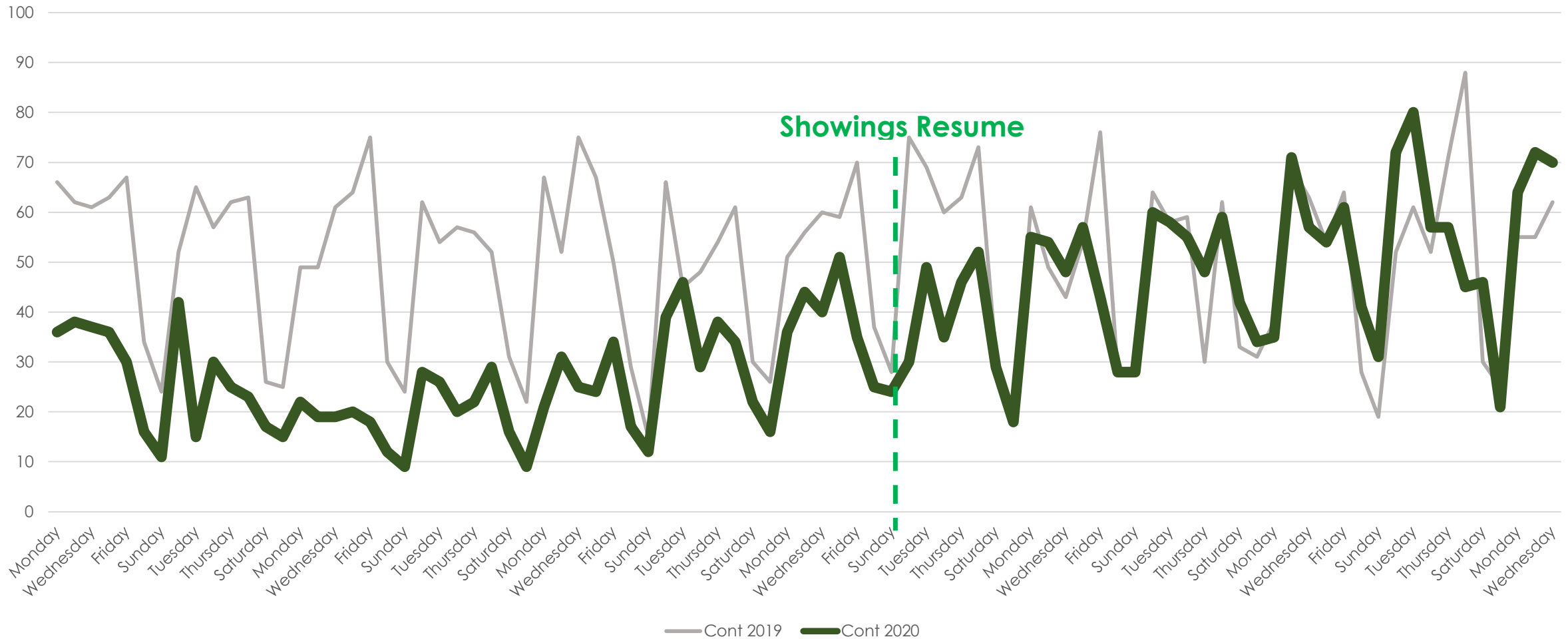
Sold Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 10th



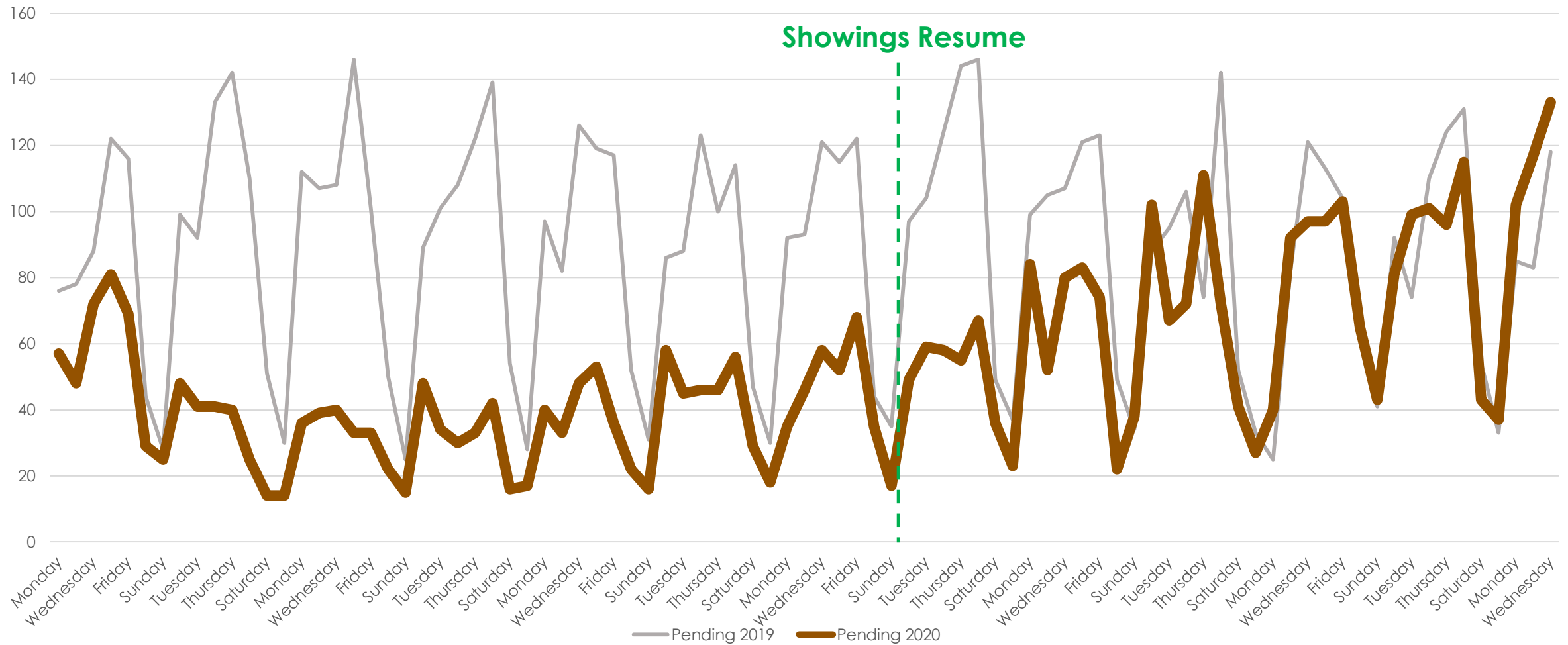
Change to Contingent 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 10th



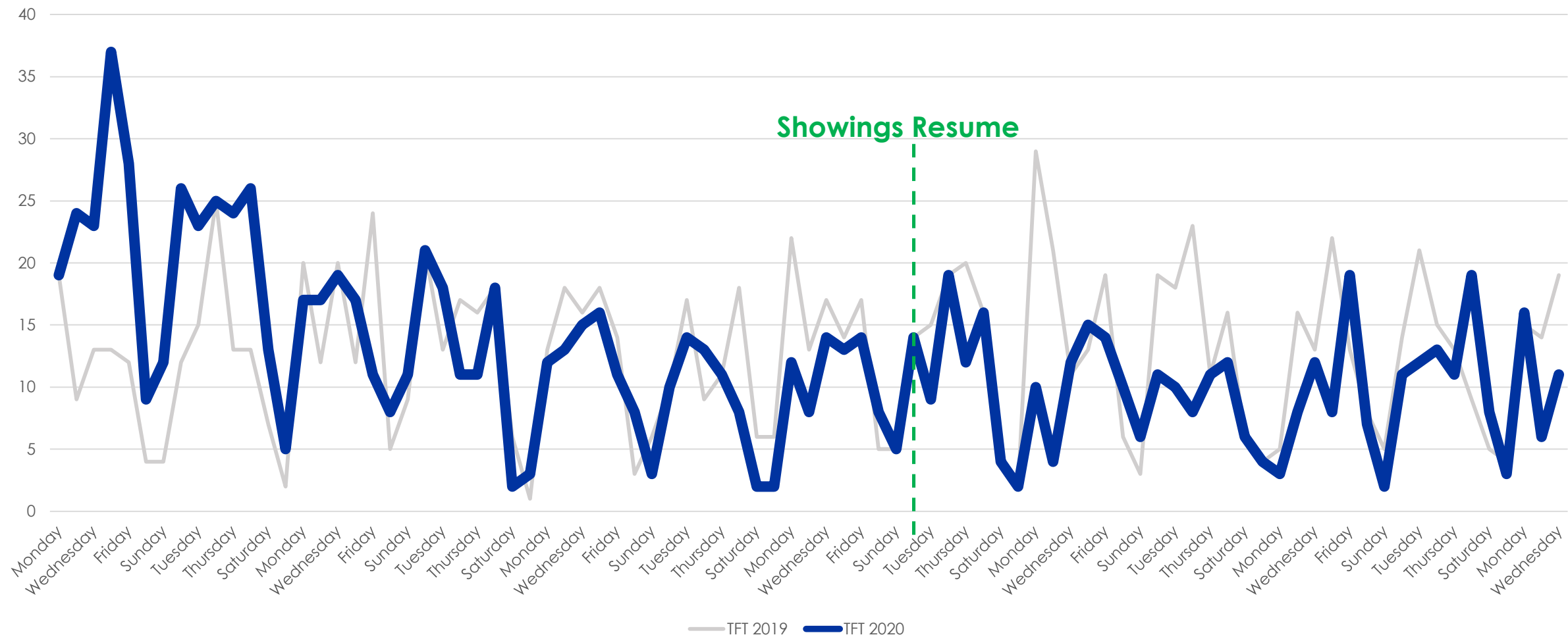
Change to Pending 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 10th



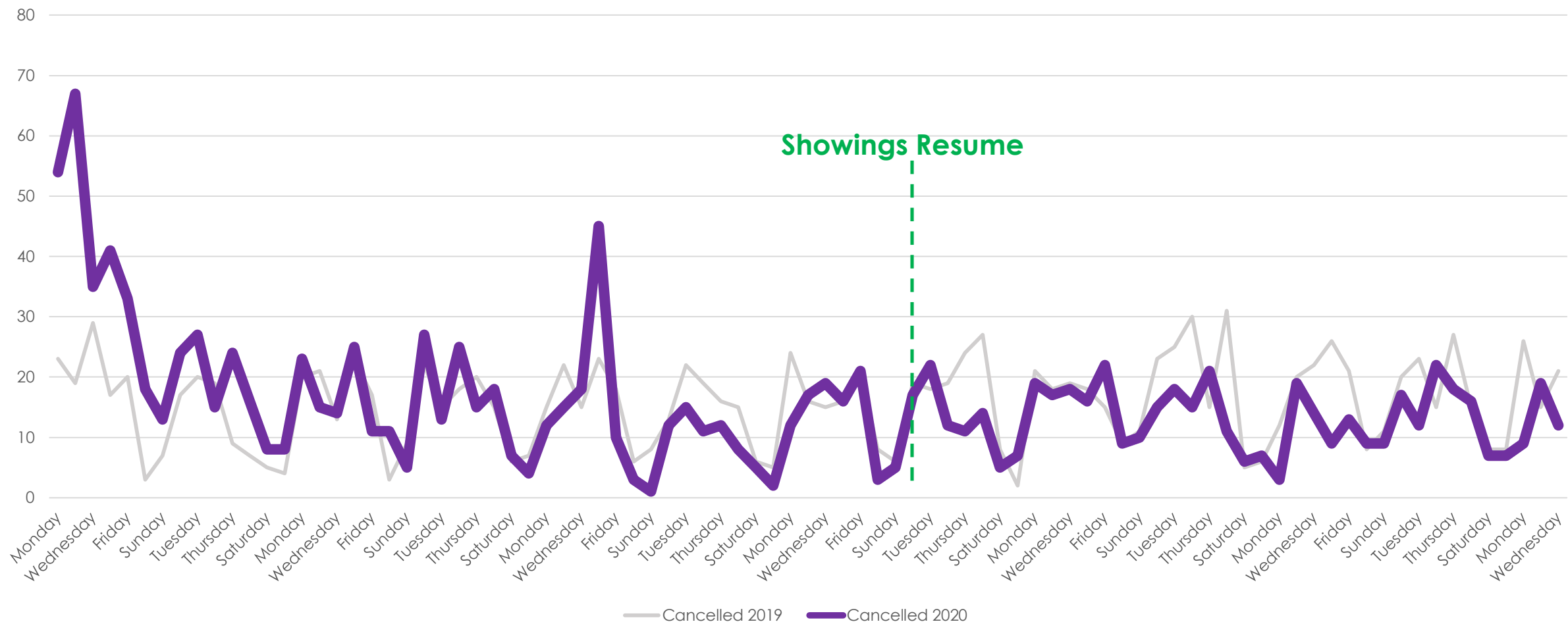
Transactions Fell Through 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 10th



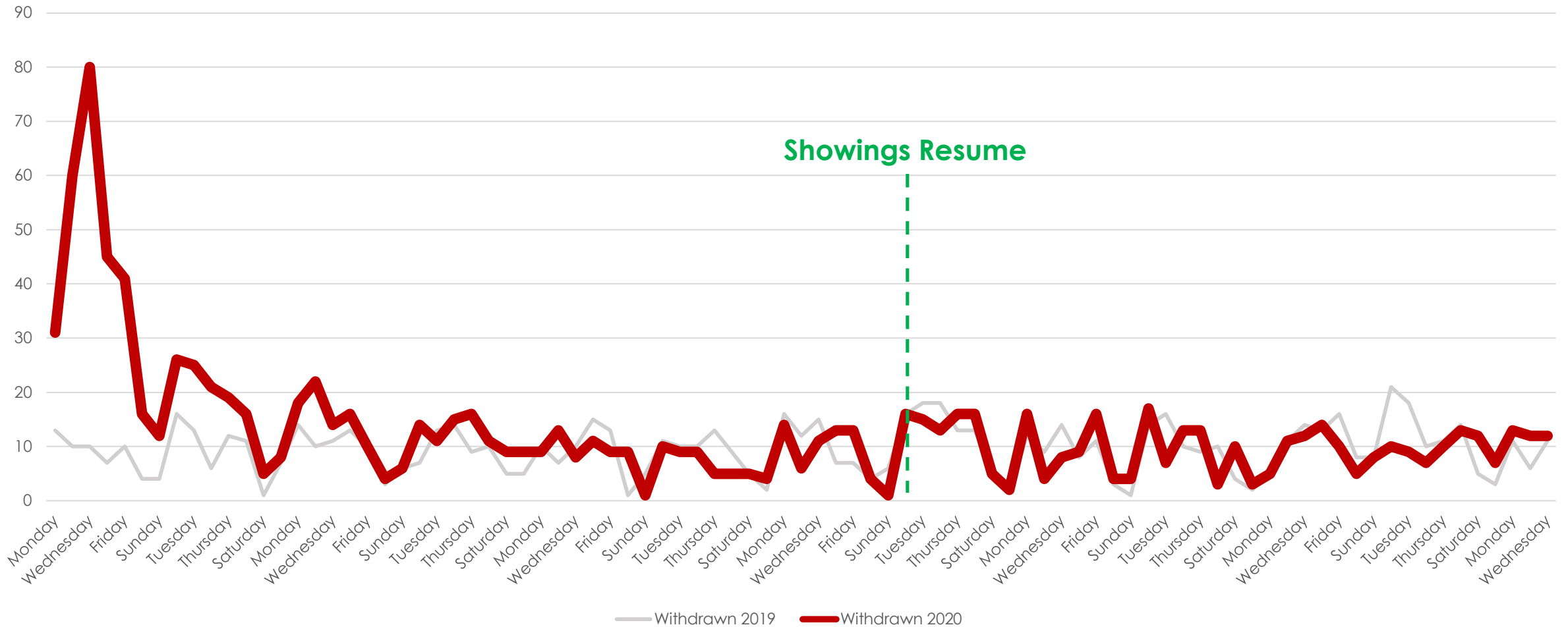
Cancelled Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 10th



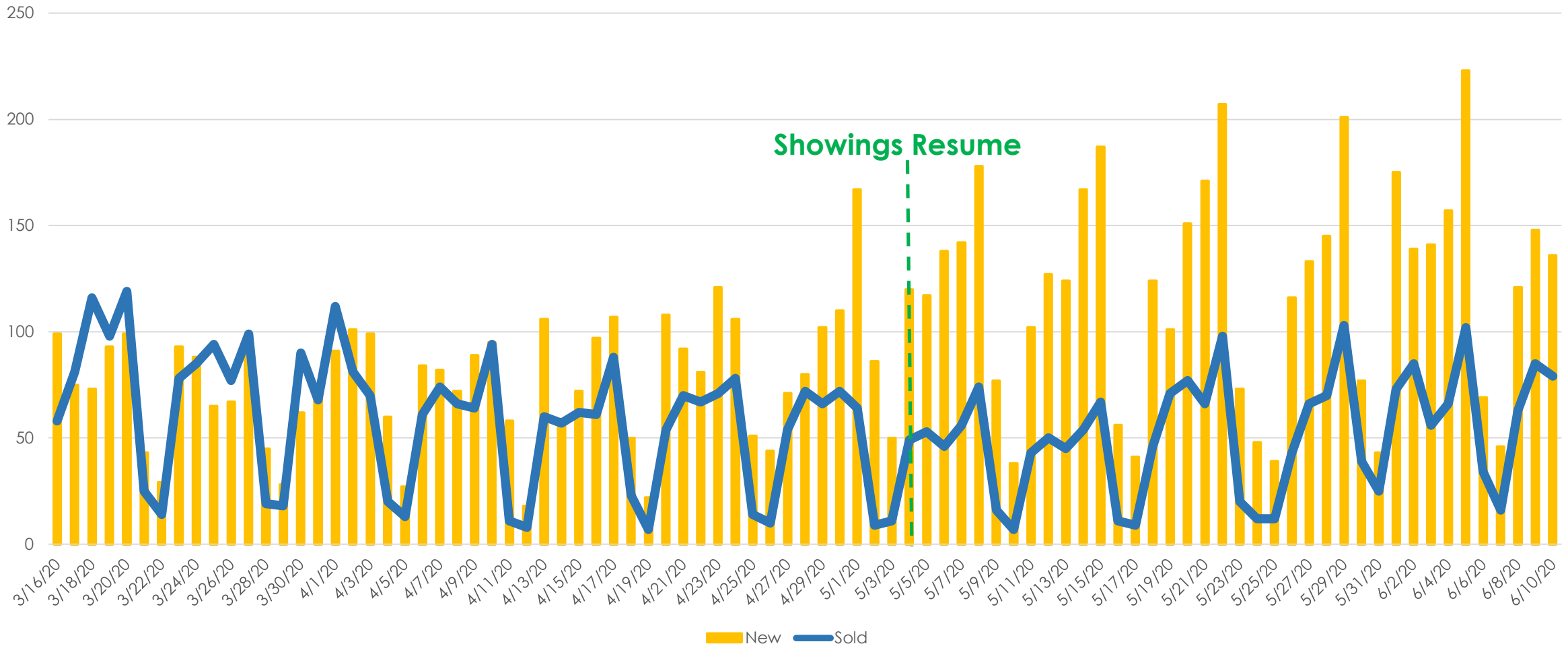
Withdrawn Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16th – June 10th



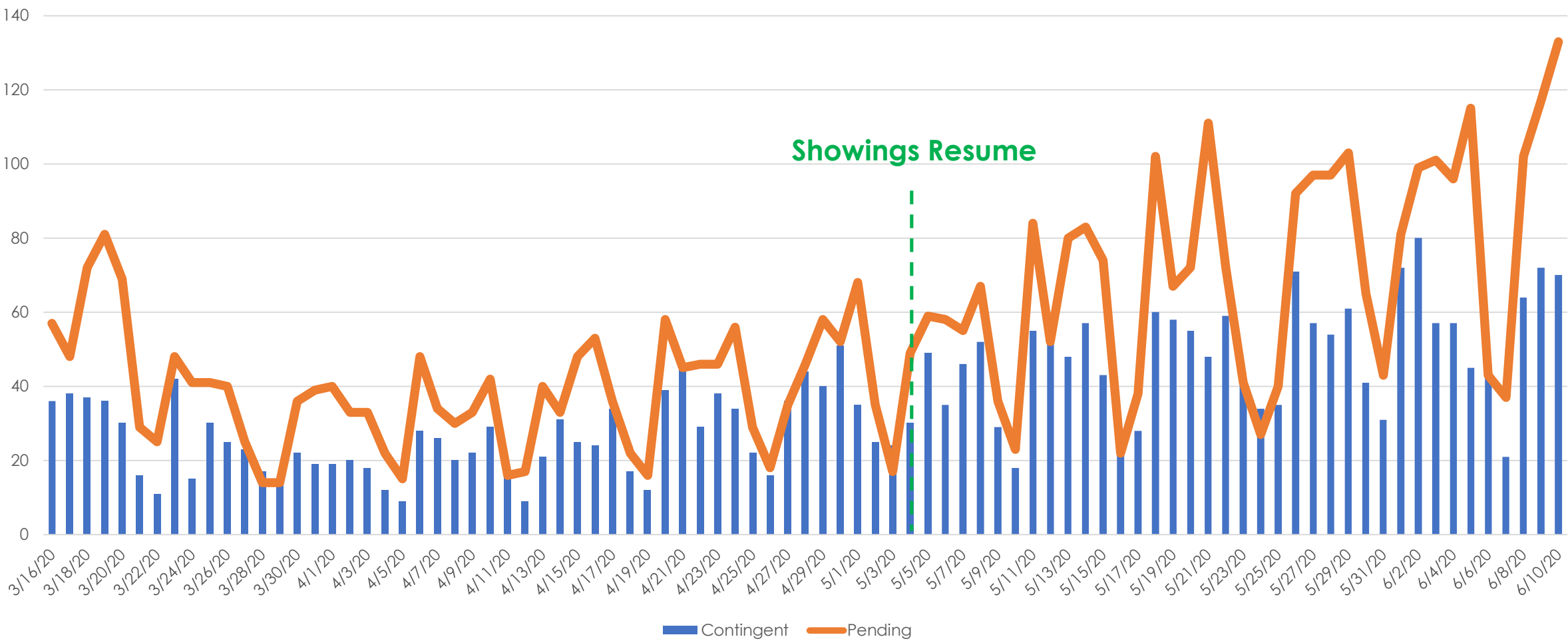
New Listings and Sold Homes

All MLSListings counties March 16th – June 10th



Change to Contingent and Change to Pending

All MLSListings counties March 16th – June 10th



The Five MLSListings Counties



Data for the following five counties are included:

1. San Mateo
2. Santa Clara
3. Santa Cruz
4. San Benito
5. Monterey

Thank You

