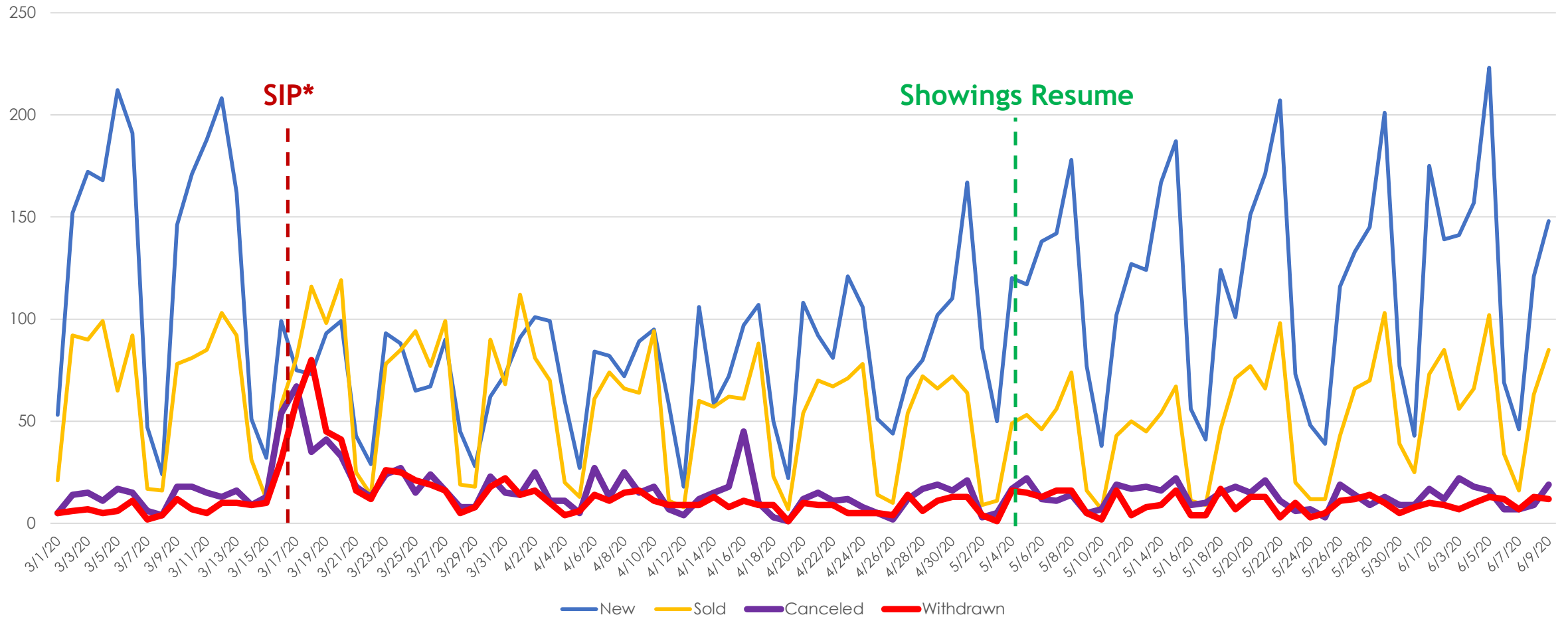


**The Aculist Daily**  
Data as of 06/9/20 Aculist, Inc.

# New/Sold vs. Cancelled/Withdrawn

All MLSListings counties March 1<sup>st</sup> – June 9<sup>th</sup>



(SIP) Shelter-in-Place 3-17-20  
All Five MLSListings Counties

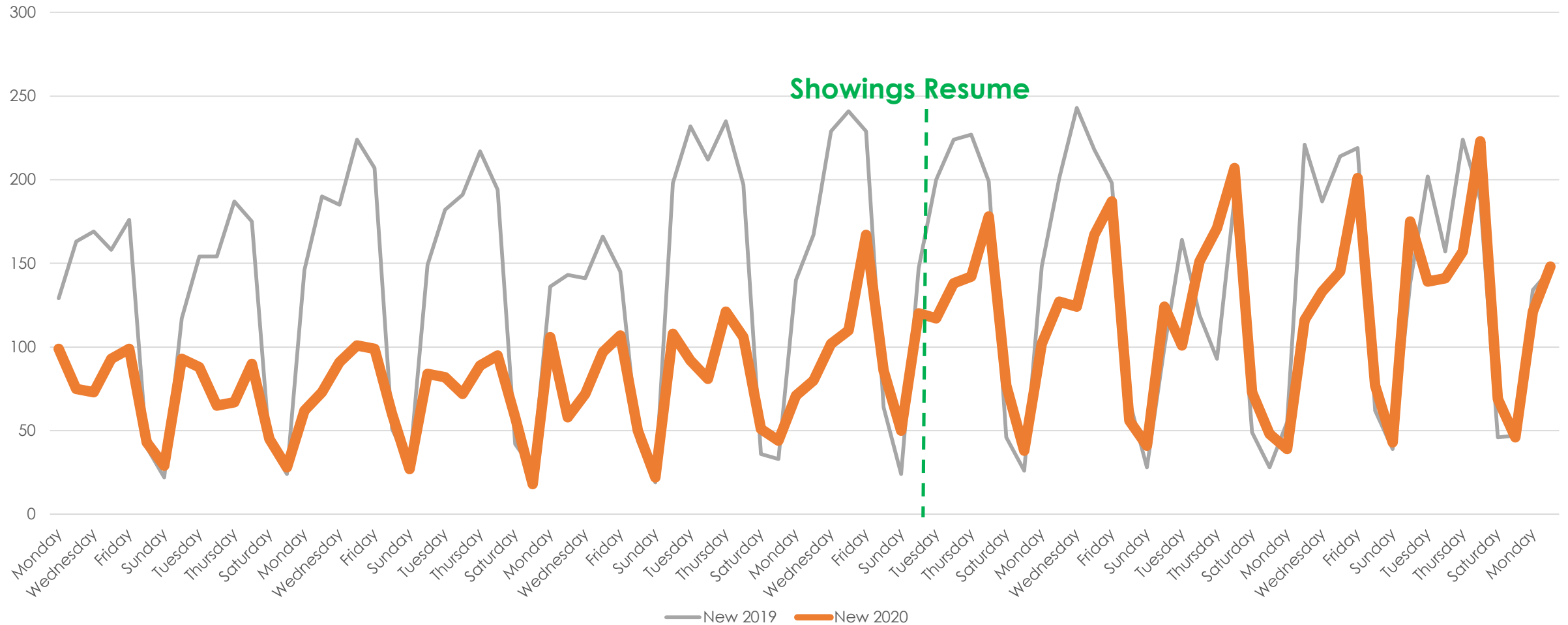
# March, April and May 2019 vs. 2020

All MLSListings counties March 16<sup>th</sup> – June 9<sup>th</sup>

Total # of Properties:	2019	2020	% Diff
Closed Sales	7471	4791	-36%
New Listings	11747	8241	-30%
Changed to Contingent	4283	3075	-28%
Changed to Pending	7498	4499	-40%
TFT	1075	1057	-2%
Cancelled	1326	1353	2%
Withdrawn	817	1117	37%

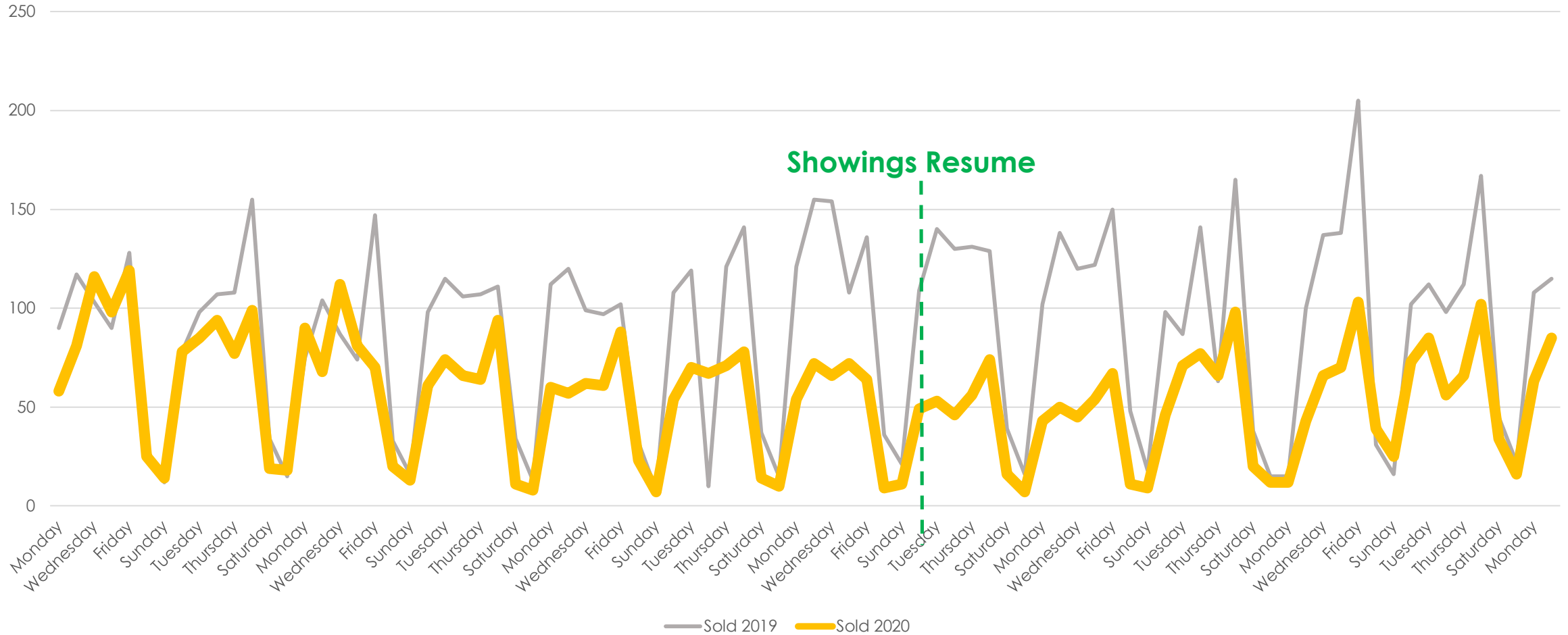
# New Homes Listed 2019 vs. 2020 (Dates Shifted)

All MLSListings counties March 16<sup>th</sup> – June 9<sup>th</sup>



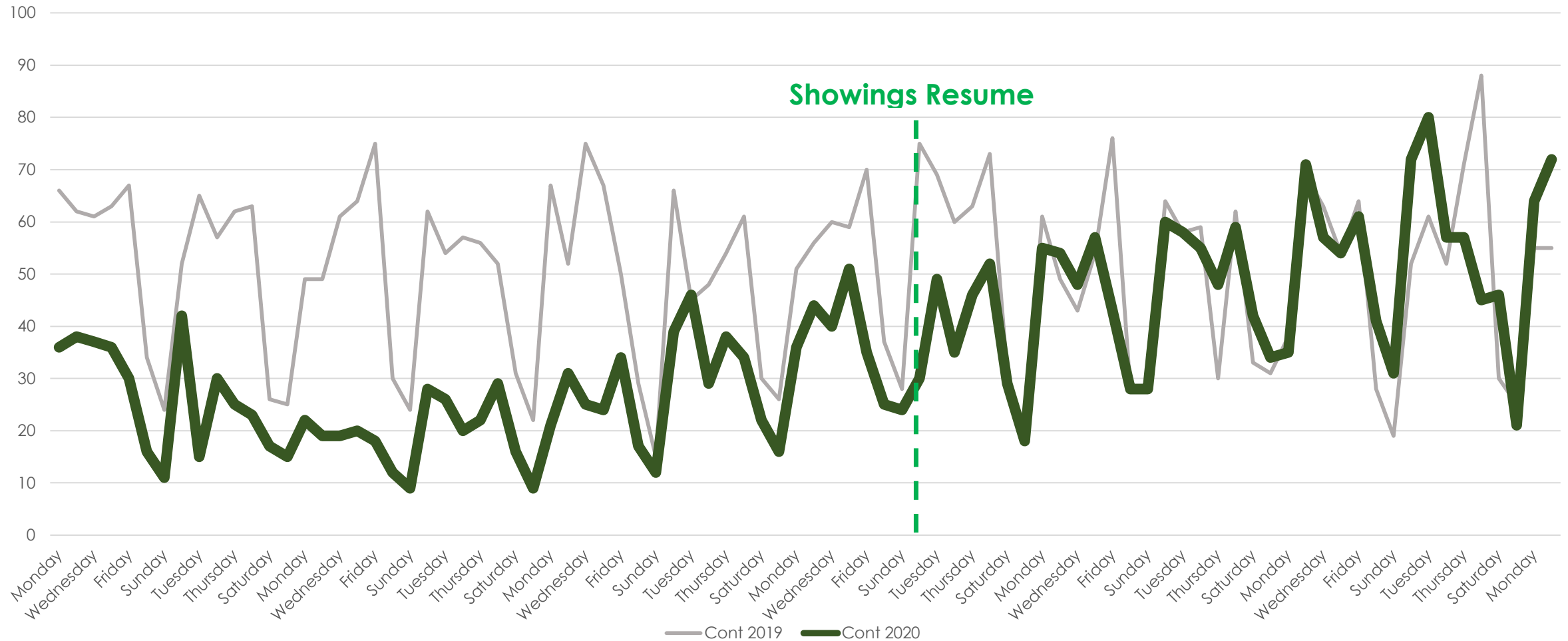
## Sold Listings 2019 vs. 2020 (Day of Week)

# All MLSListings counties March 16<sup>th</sup> – June 9<sup>th</sup>



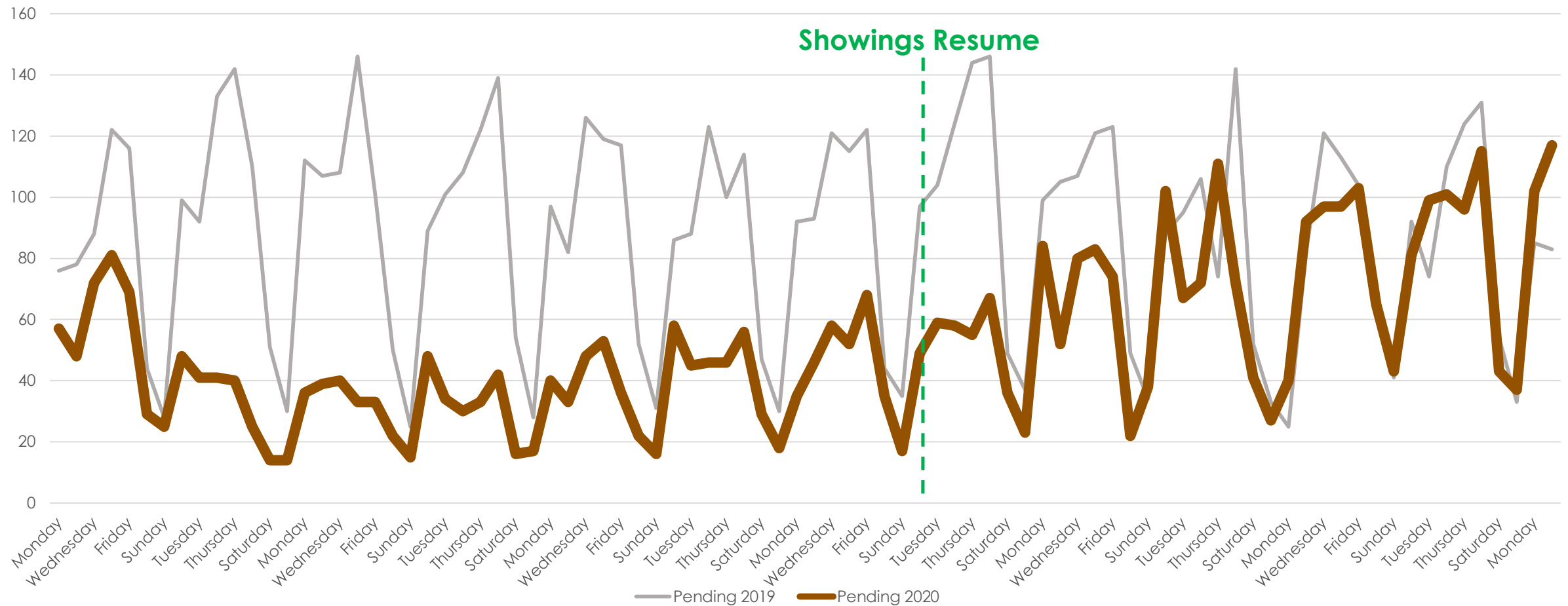
# Change to Contingent 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16<sup>th</sup> – June 9<sup>th</sup>



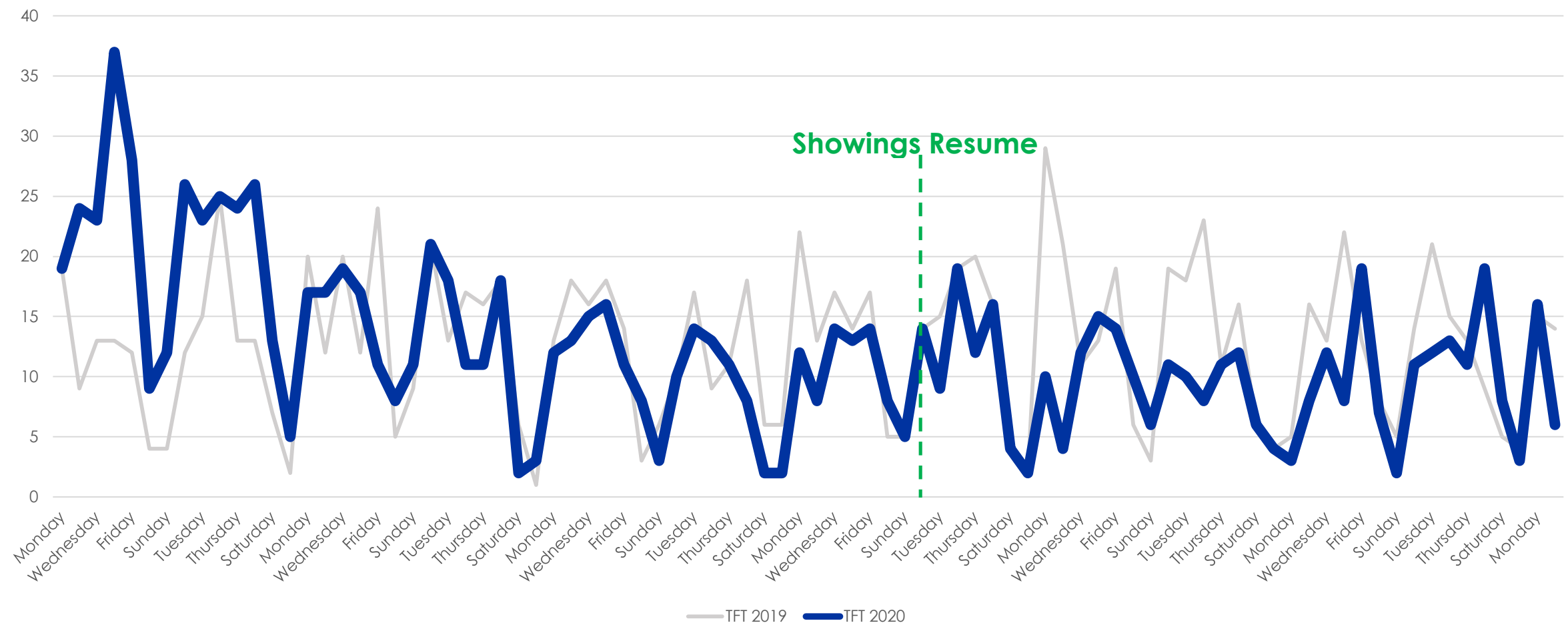
# Change to Pending 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16<sup>th</sup> – June 9<sup>th</sup>



# Transactions Fell Through 2019 vs. 2020 (Day of Week)

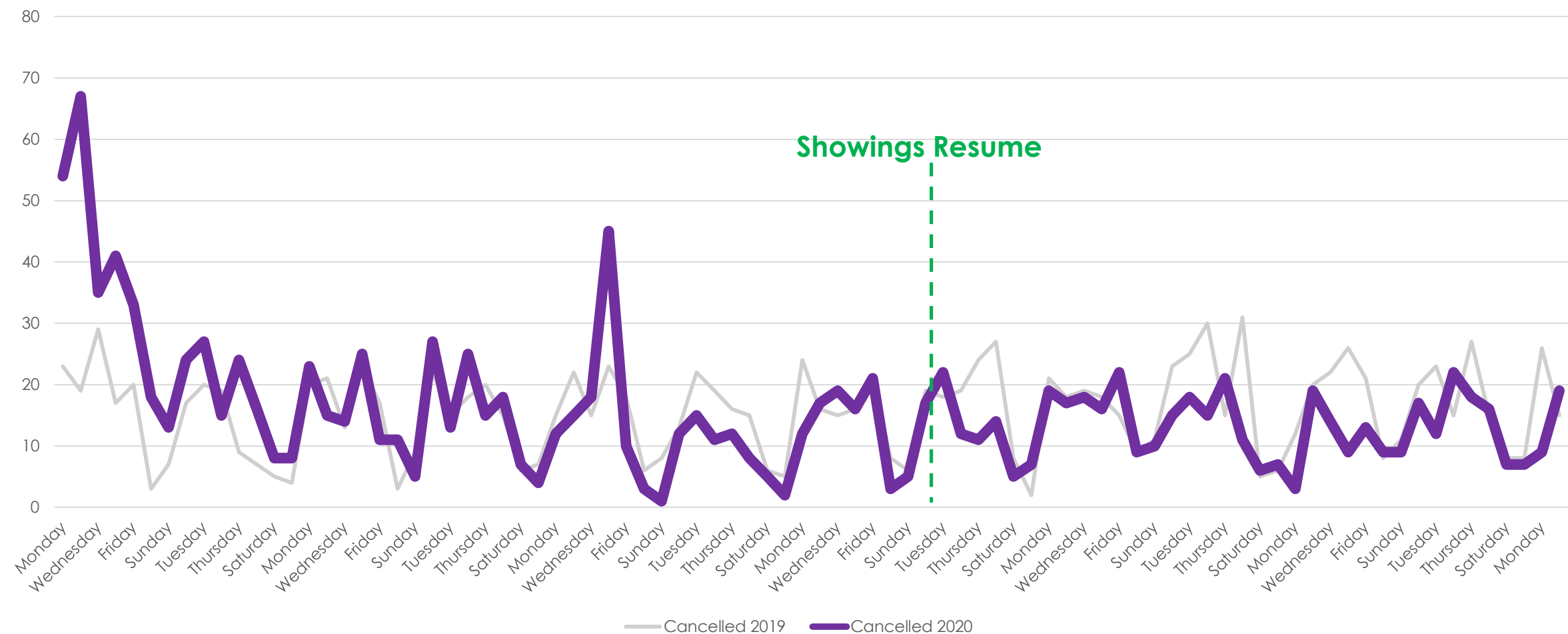
All MLSListings counties March 16<sup>th</sup> – June 9<sup>th</sup>





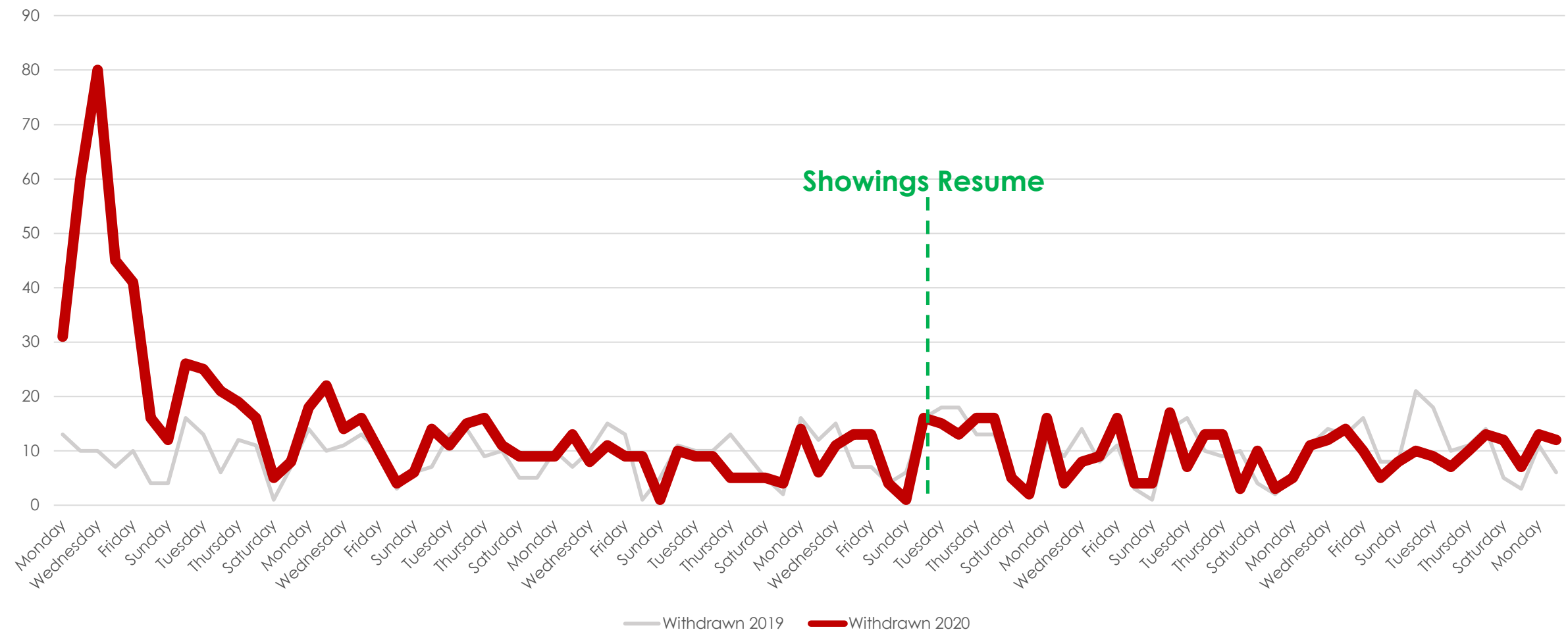
# Cancelled Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16<sup>th</sup> – June 9<sup>th</sup>



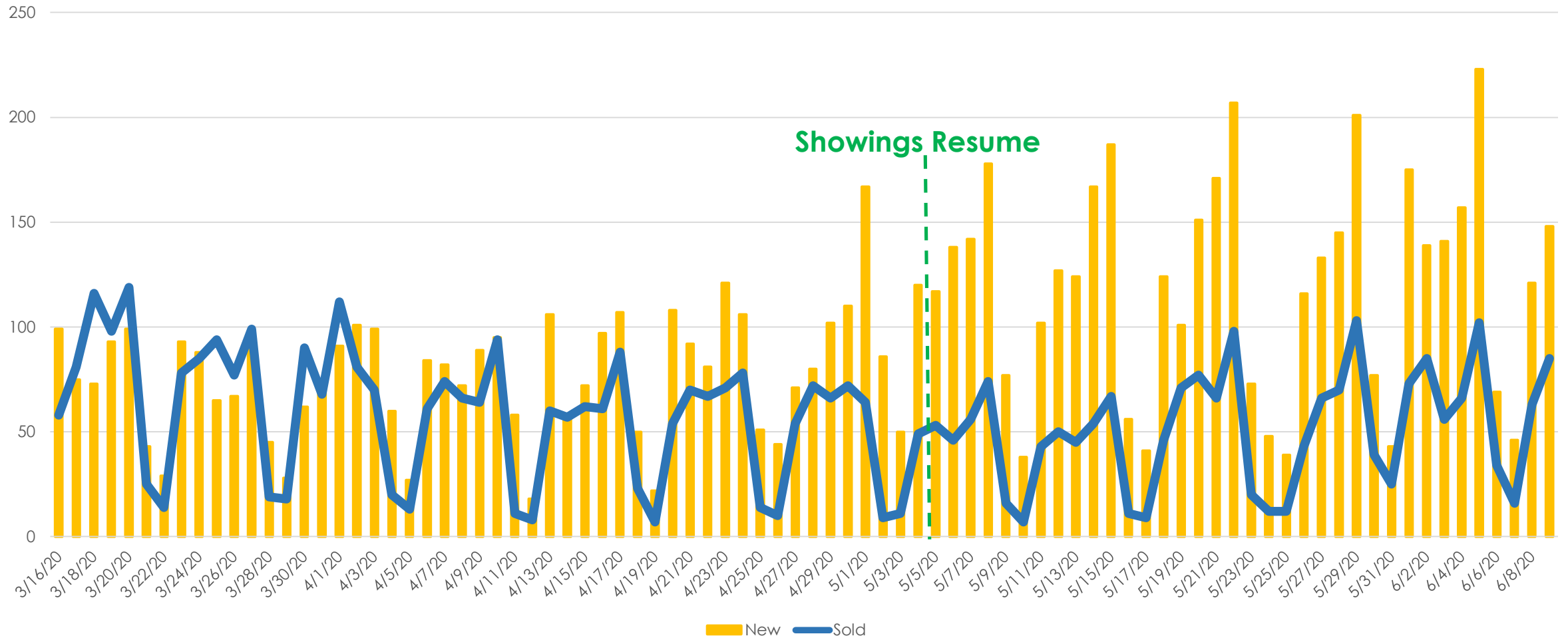
# Withdrawn Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16<sup>th</sup> – June 9<sup>th</sup>



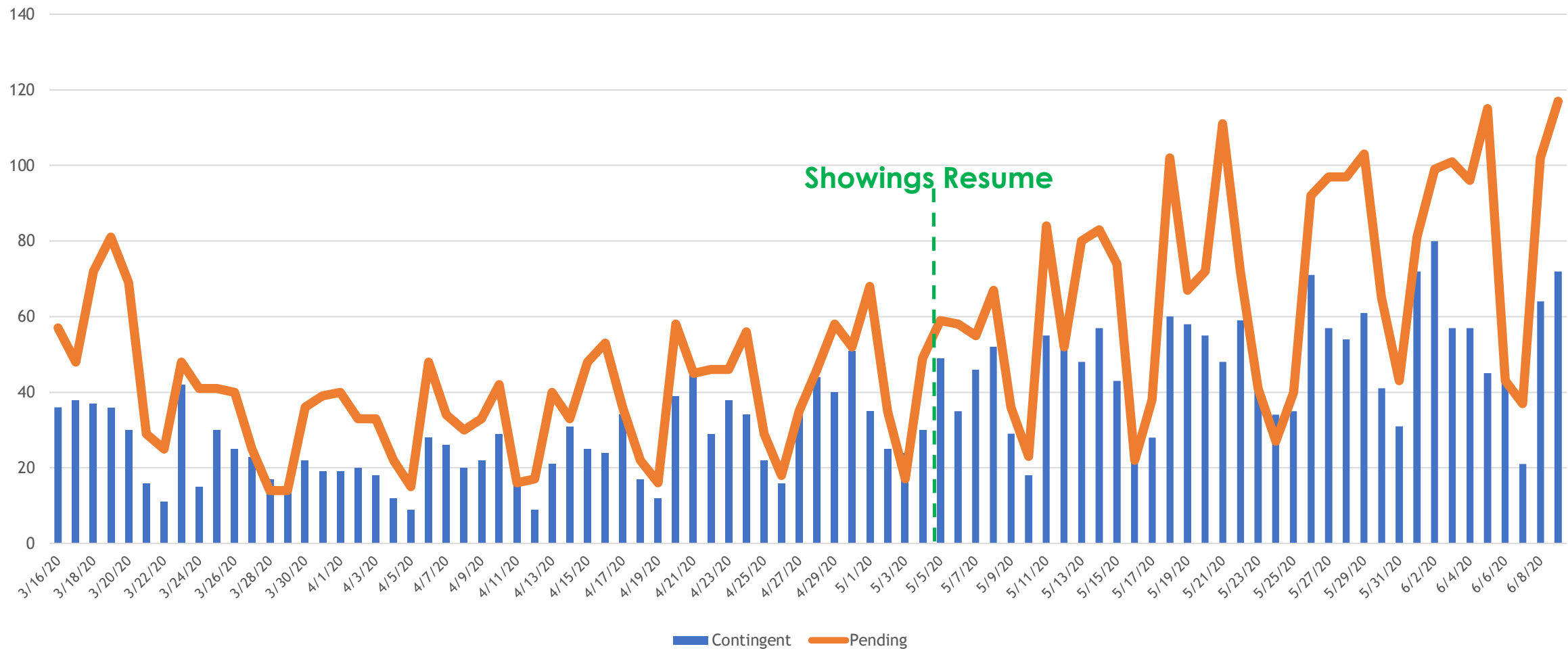
# New Listings and Sold Homes

All MLSListings counties March 16<sup>th</sup> – June 9<sup>th</sup>



# Change to Contingent and Change to Pending

All MLSListings counties March 16<sup>th</sup> – June 9<sup>th</sup>



(SIP) Shelter-in-Place 3-17-20  
All Five MLSListings Counties



# The Five MLSListings Counties



Data for the following five counties are included:

1. San Mateo
2. Santa Clara
3. Santa Cruz
4. San Benito
5. Monterey

# Thank You

