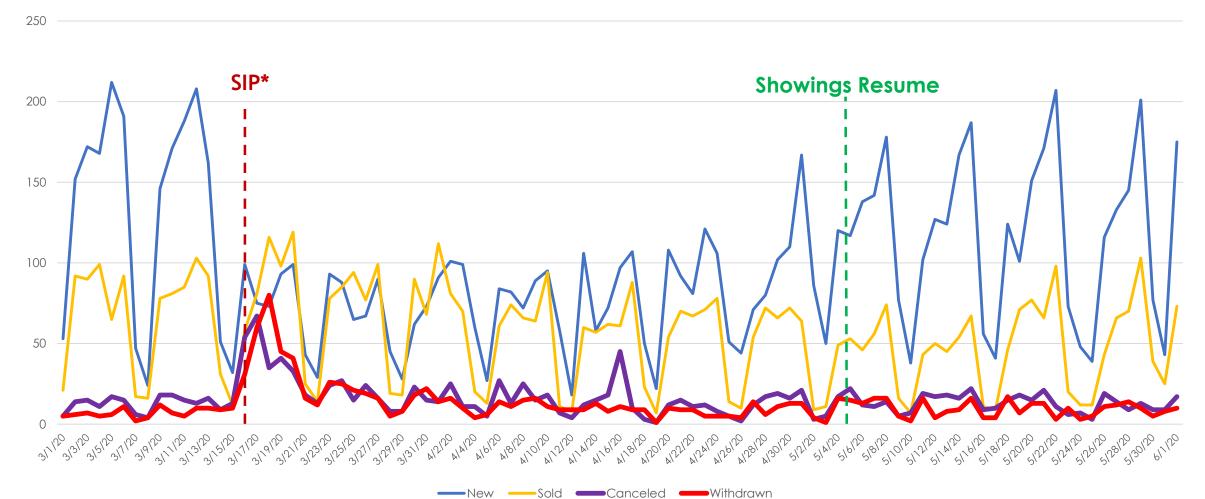


#### The Aculist Daily Data as of 06/1/20 Aculist, Inc.



#### New/Sold vs. Cancelled/Withdrawn

#### All MLSListings counties March 1<sup>st</sup> – June 1<sup>st</sup>



(SIP) Shelter-in-Place 3-17-20 All Five MLSListings Counties



# March, April and May 2019 vs. 2020

#### All MLSListings counties March 16<sup>th</sup> – June 1<sup>st</sup>

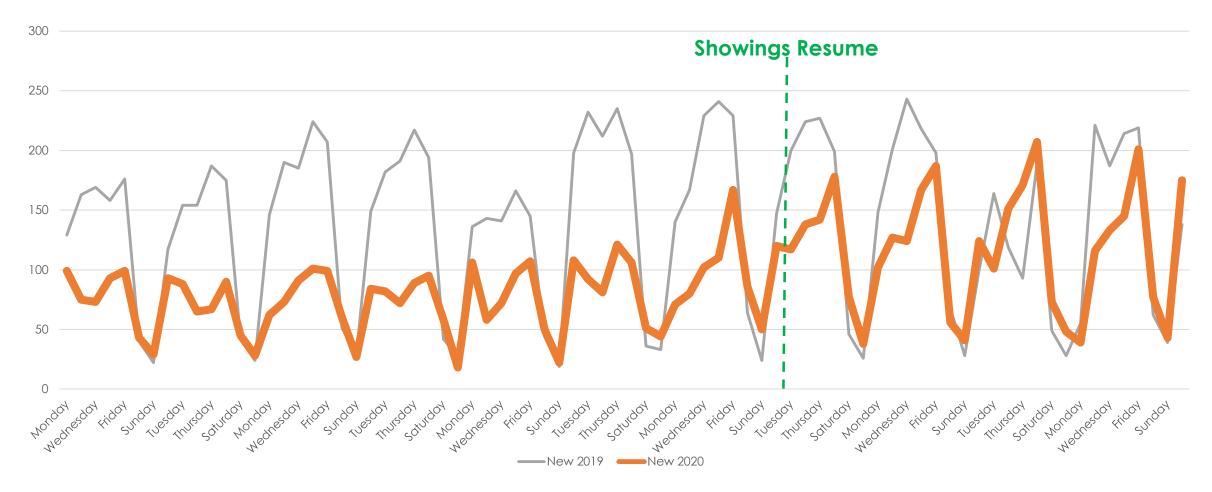
Total # of Properties:	2019	2020	% Diff
Sold	6797	4284	-37%
New	10706	7197	-33%
Changed to Contingent	3885	2633	-32%
Changed to Pending	6839	3789	-45%
TFT	989	969	-2%
Cancelled	1199	1243	4%
Withdrawn	727	1034	42%



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#### New Homes Listed 2019 vs. 2020 (Dates Shifted)

All MLSListings counties March 16<sup>th</sup> – June 1<sup>st</sup>

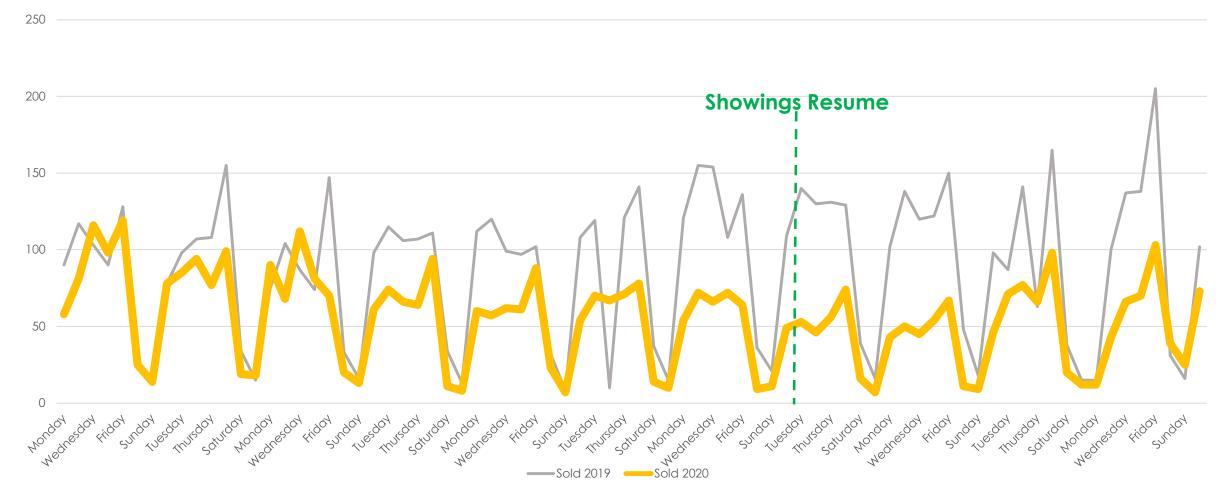


(SIP) Shelter-in-Place 3-17-20 All Five MLSListings Counties



# Sold Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16<sup>th</sup> – June 1<sup>st</sup>

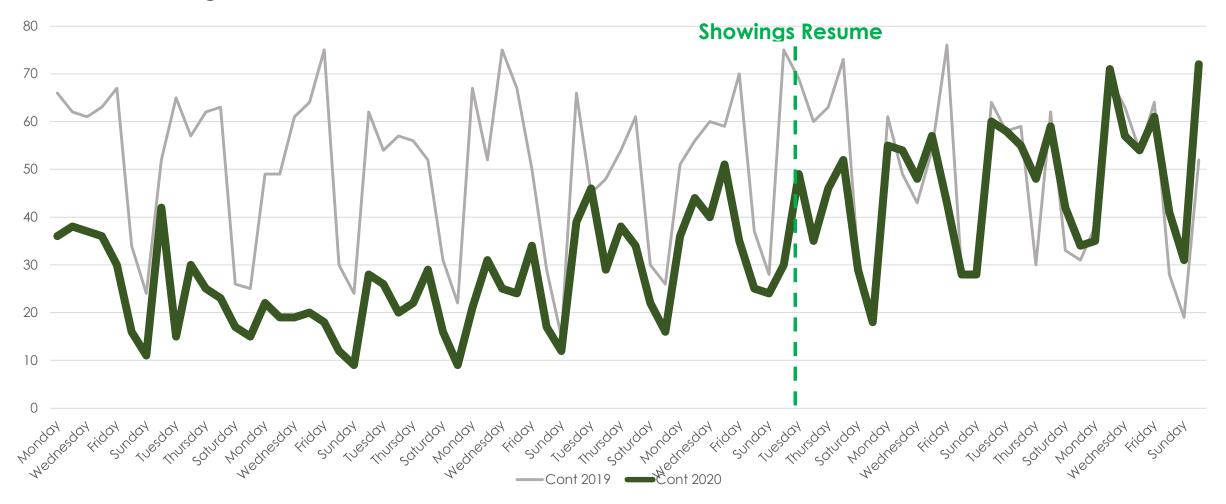


(SIP) Shelter-in-Place 3-17-20 All Five MLSListings Counties



# Change to Contingent 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16<sup>th</sup> – June 1<sup>st</sup>

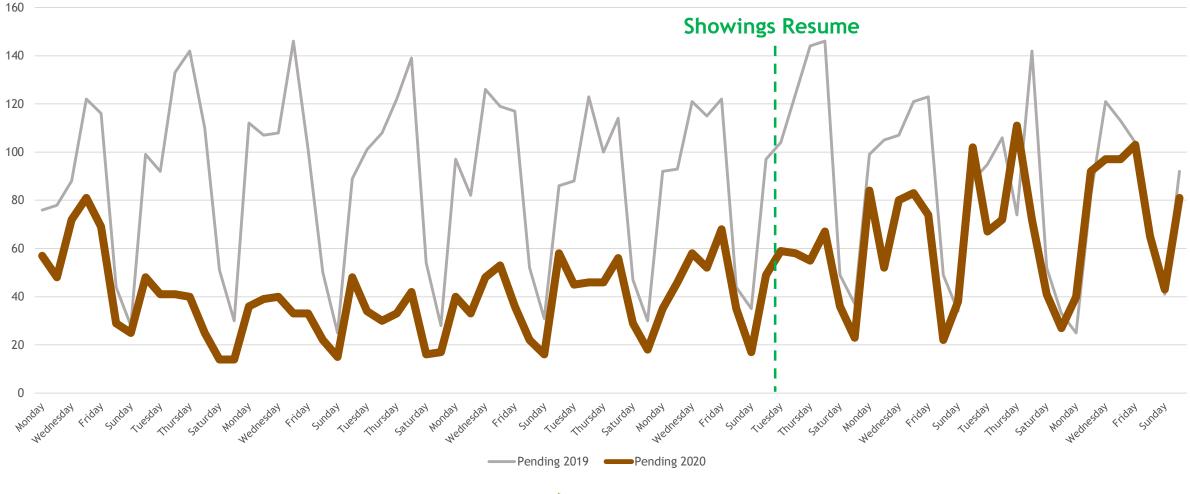


(SIP) Shelter-in-Place 3-17-20 All Five MLSListings Counties



# Change to Pending 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16<sup>th</sup> – June 1<sup>st</sup>



(SIP) Shelter-in-Place 3-17-20 All Five MLSListings Counties



# Transactions Fell Through 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16<sup>th</sup> – June 1<sup>st</sup>

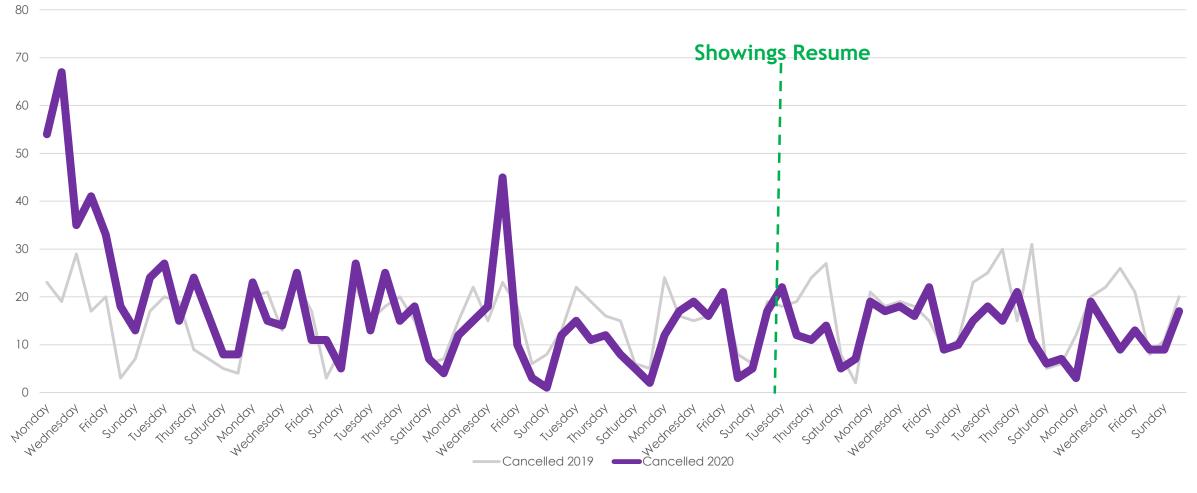


(SIP) Shelter-in-Place 3-17-20 All Five MLSListings Counties



# Cancelled Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16<sup>th</sup> – June 1<sup>st</sup>

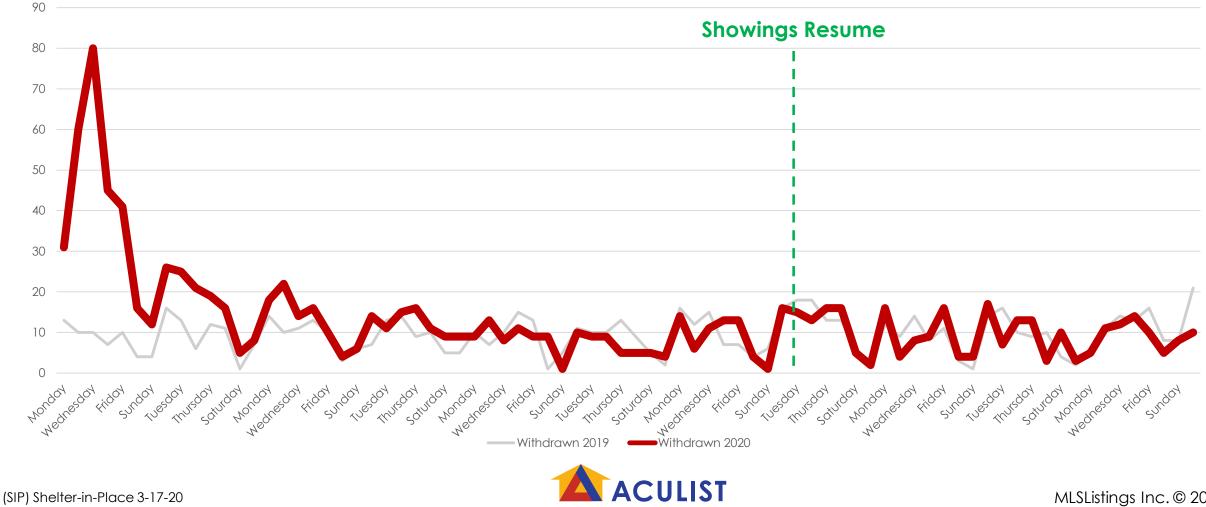


(SIP) Shelter-in-Place 3-17-20 All Five MLSListings Counties



## Withdrawn Listings 2019 vs. 2020 (Day of Week)

All MLSListings counties March 16<sup>th</sup> – June 1<sup>st</sup>

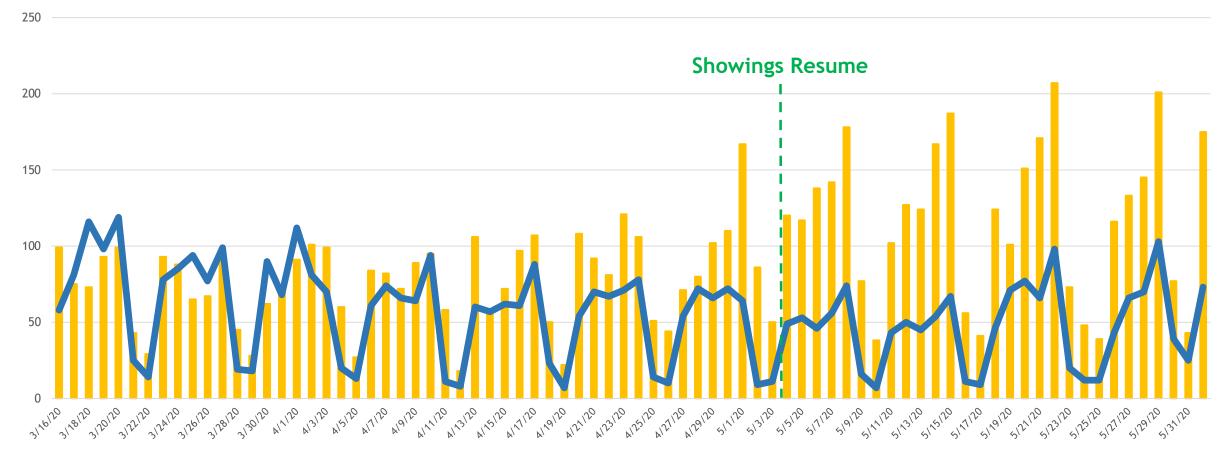


All Five MLSListings Counties

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#### **New Listings and Sold Homes**

#### All MLSListings counties March 16<sup>th</sup> – June 1<sup>st</sup>

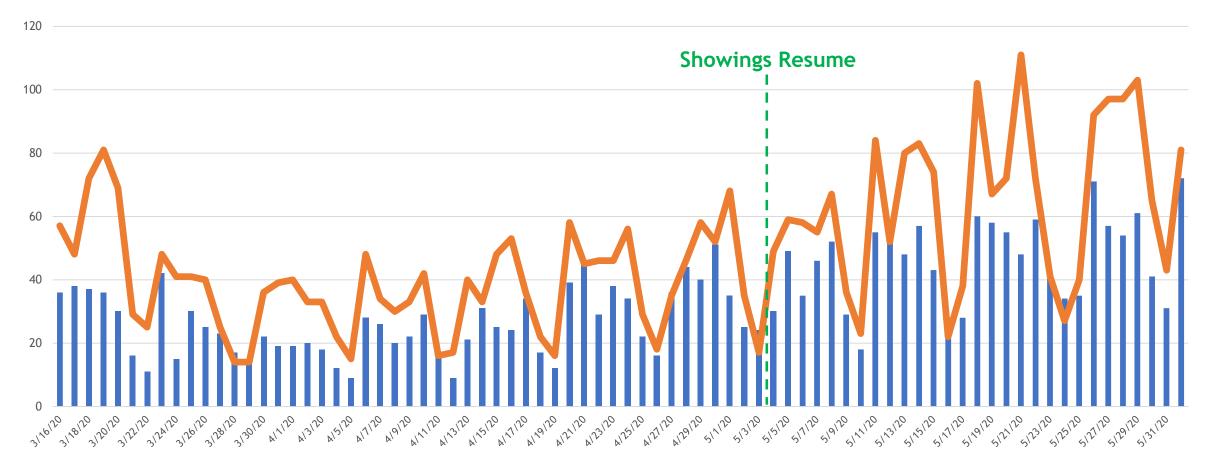


New Sold



## **Change to Contingent and Change to Pending**

All MLSListings counties March 16<sup>th</sup> – June 1<sup>st</sup>



Contingent Pending



#### The Five MLSListings Counties



Data for the following five counties are included:

1. San Mateo

2. Santa Clara

3. Santa Cruz

4. San Benito

5. Monterey



# Thank You

