

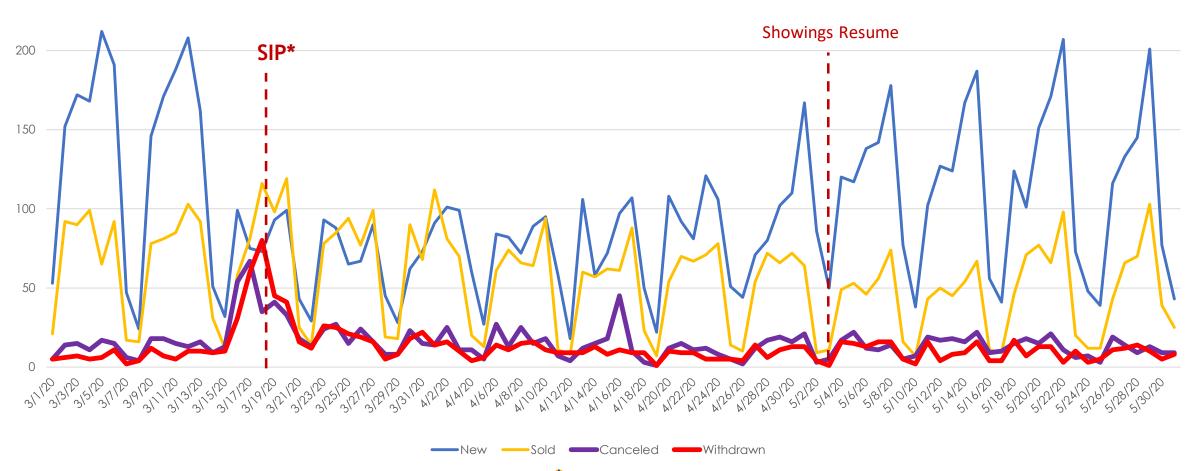


# The Aculist Daily

Data as of 05/31/20 Aculist, Inc.



#### New/Sold vs. Cancelled/Withdrawn

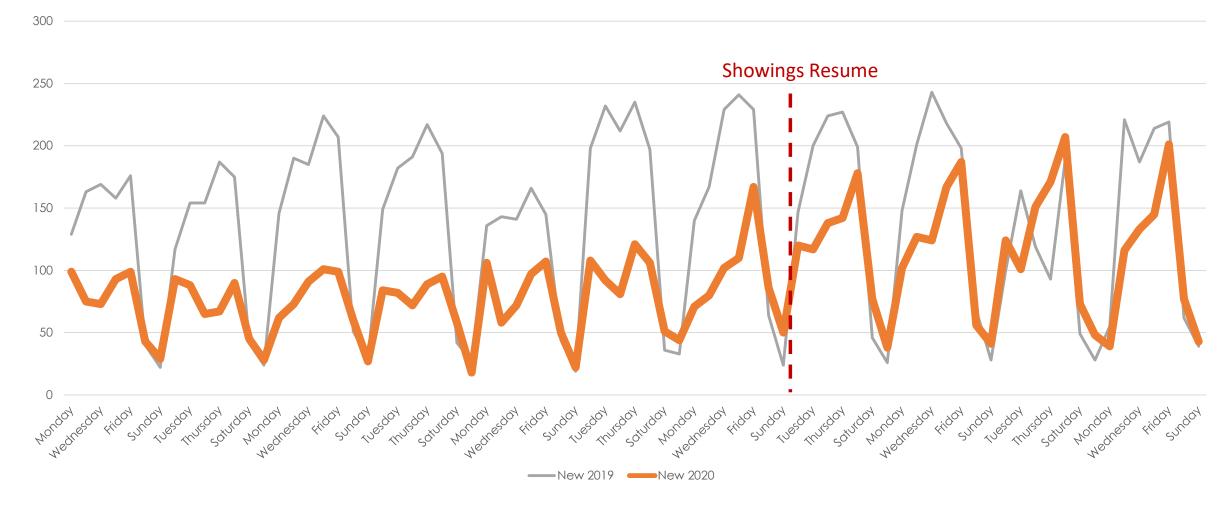


#### March, April and May 2019 vs. 2020

Total # of Properties:	2019	2020	% Diff
Sold	6766	4211	-38%
New	10644	7022	-34%
Changed to Contingent	3857	2561	-34%
Changed to Pending	6772	3708	-45%
TFT	981	958	-2%
Cancelled	1191	1226	3%
Withdrawn	719	1024	42%

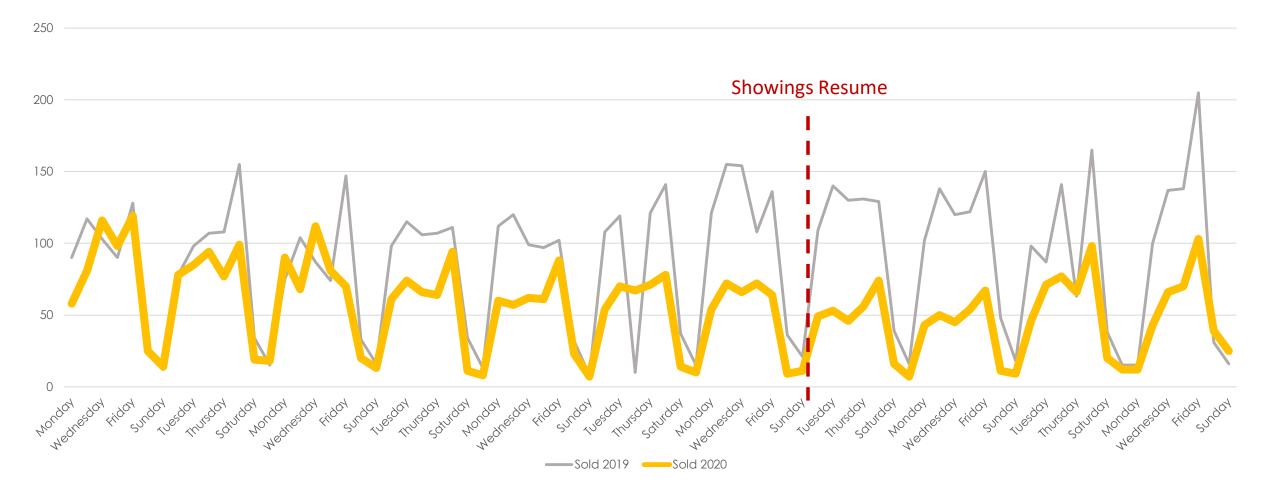


### New Homes Listed 2019 vs. 2020 (Dates Shifted)



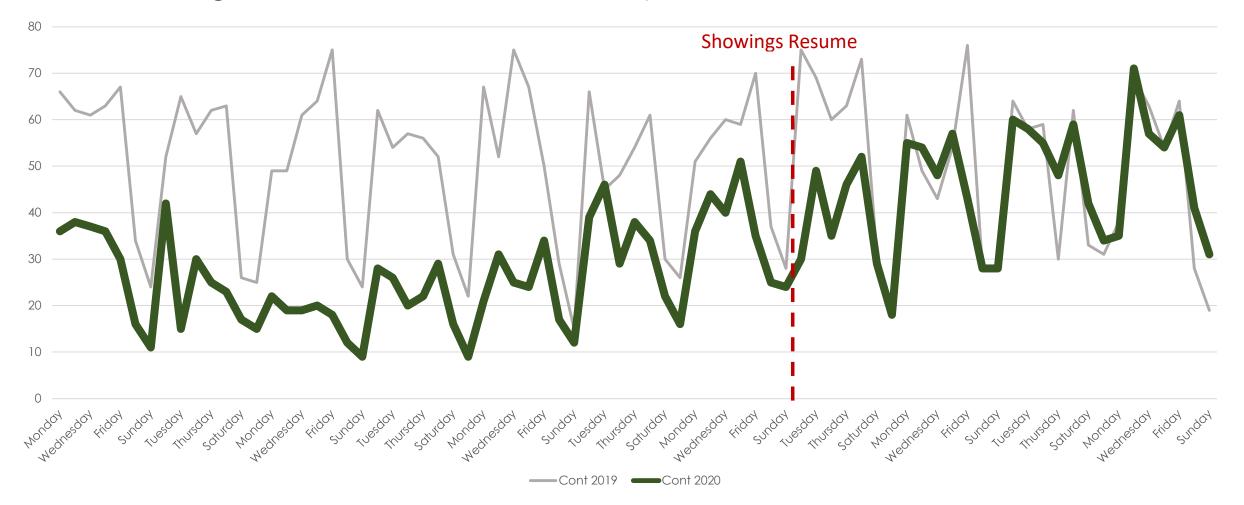


### Sold Listings 2019 vs. 2020 (Day of Week)



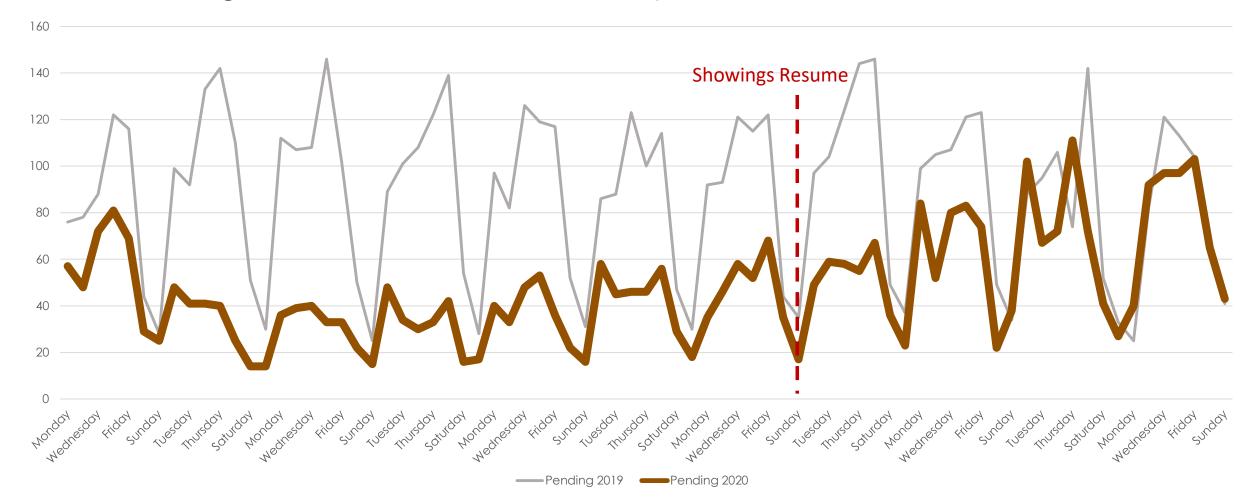


# Change to Contingent 2019 vs. 2020 (Day of Week)



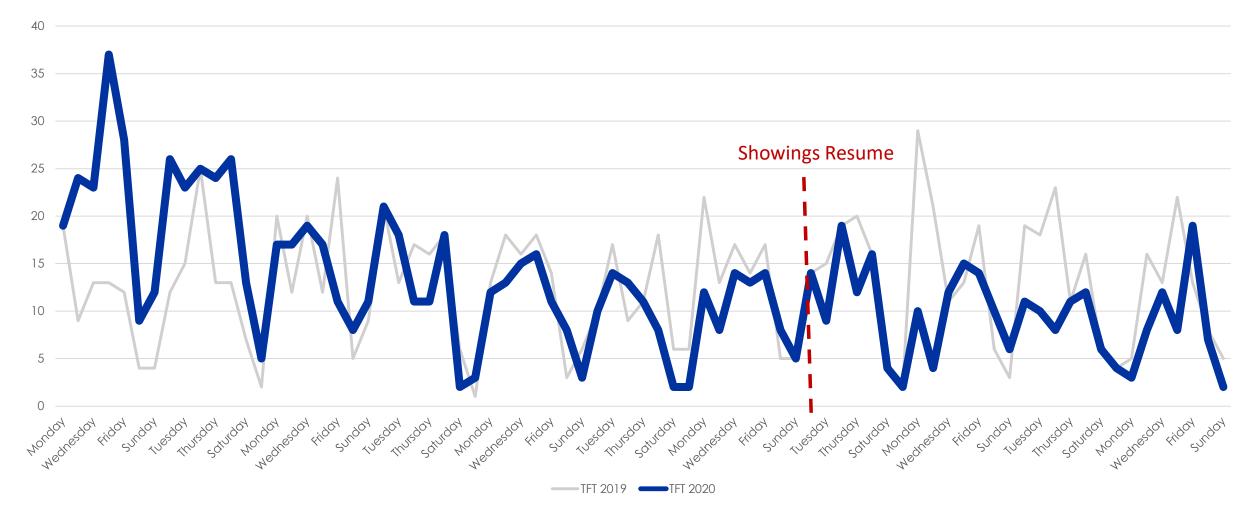


### Change to Pending 2019 vs. 2020 (Day of Week)





# Transactions Fell Through 2019 vs. 2020 (Day of Week)

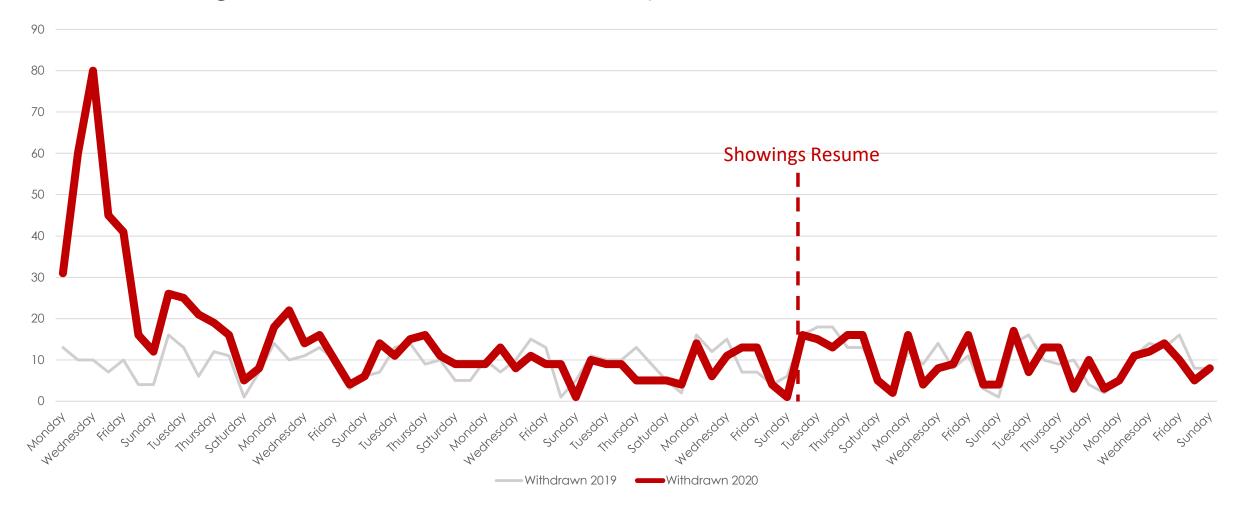


### Cancelled Listings 2019 vs. 2020 (Day of Week)





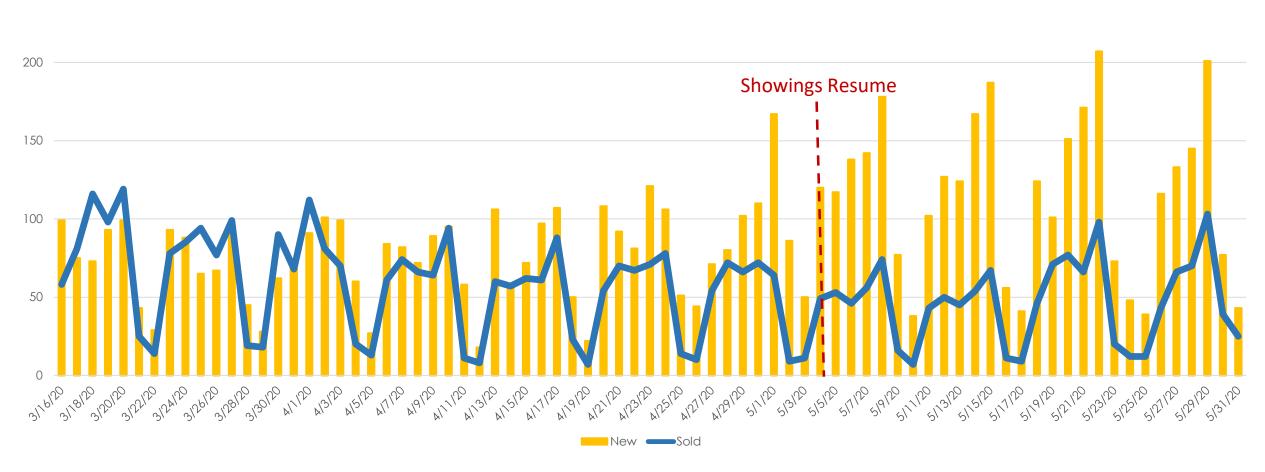
# Withdrawn Listings 2019 vs. 2020 (Day of Week)





#### New Listings and Sold Homes

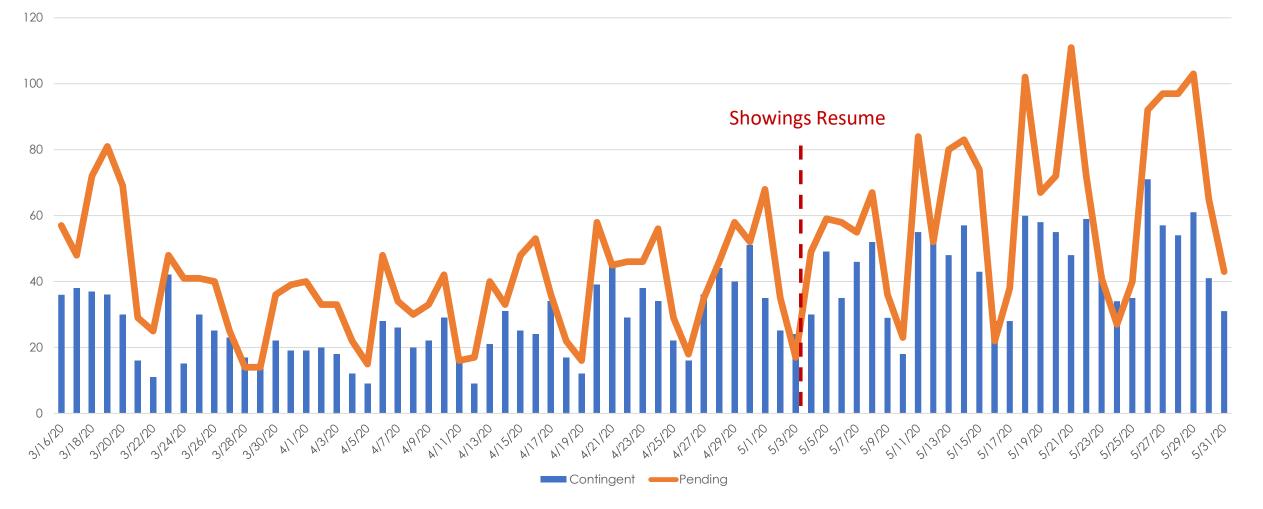
All MLSListings counties March 16th – May 31st





250

### Change to Contingent and Change to Pending





#### The Five MLSListings Counties



Data for the following five counties are included:

- 1. San Mateo
- 2. Santa Clara
- 3. Santa Cruz
- 4. San Benito
- 5. Monterey



# Thank You

